CITY OF FAIRHOPE
BIDTAB AND RECOMMENDATION
BID NUMBER: 012-12
BID NAME: TRENCHING MACHINE WITH TRAILER
OPENED: 2-22-2012 2:00 p.m.
Note: Bid Bond waived.

VENDOR	Non-Collusion/ Proposal Executed /Signed / Notarized	Delivery lead time ARO	Instructions /Specification Compliance	TRENCHER Manufacturer	TRENCHER Model	TRENCHER Bid	TRAILER Manufacturer	TRAILER Model	TRAILER Bid
Cowin Equipment	yes	60	yes	ASTEC	RT600	$90,533.00	Betterbuilt	6-TON	$3,495.00
Ditch Witch of Alabama	yes	45	yes	Ditch Witch	RT55H	$84,267.71	Belshe	W-B14-2EP	$6,210.00
Thompson Tractor	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Vermeer Southeast	yes	60	yes	Vermeer	RTX550	*$82,050.00 see note 1	Belshe	T1-2EP	$7,160.00

Note 1: Historical maintenance records indicate the unit is approximately 84% more costly to maintain than Ditch Witch.

Recommendation: 1) Award **TRENCHER** bid to **DITCH WITCH OF ALABAMA** in the amount of **$84,267.71**
2) Award **TRAILER** bid to **COWIN** in the amount of **$ 3,495.00**.

To the best of my knowledge this is a true and accurate bid tabulation.

Steve Seay 8 MAR 12
Steve Seay, Superintendent Gas Dept

Dan P. Ames 3/8/12
Dan Ames, Purchasing Manager