



City of Fairhope
Fairhope, Alabama

Budget for Fiscal Year
October 1, 2014 – September 30, 2015



September 29, 2014

Timothy M. Kant, A.C.M.O.
Mayor

Council Members

Kevin G. Boone

Diana J. Brewer

Jack Burrell

Michael A. Ford, A.C.M.O.

Richard A. Mueller, Sr.

Lisa A. Hanks, MMC
City Clerk

Nancy K. Wilson, CPA
City Treasurer

FROM: Mayor Timothy M. Kant

TO: Fairhope City Council

DATE: September 29, 2014

RE: Budget Highlights

In the enclosed notebook, you will find the figures for each City department for the 2014-15 FYE.

2% cost of living increase for each City employee

Capital expenditures in the general fund are \$1,795,260. Also, capital project fund expenditures are \$5.6 million. These projects include several items such as tennis courts, irrigation system for the golf course, Manley Road Soccer Construction, Manley Road Soccer Lights, ATRIP resurfacing of Fairhope Avenue – 181 to Bancroft, Quail Creek sidewalks, drainage improvements, Major's Field Press Box, Pier Restrooms, and ATRIP Roundabout 13 & 48.

City Public Utilities will have capital upgrades of \$4,501,550. This includes \$2.2 million to finish the sewer plant upgrades with \$1.2 million to purchase vehicles and equipment.

\$1.3 million of the sales tax revenue will be used for capital projects.

This year the total budget for general government and city utilities is \$61,130,810 total revenue and \$53,910,897 in total expenses, with a surplus of \$7,619,913.

The City of Fairhope will also update its Comprehensive Plan.

If you would like further explanation or have questions about the budget, please feel free to call me or stop by my office.

161 North Section Street

P.O. Drawer 429

Fairhope, Alabama 36535

251-928-2156

251-928-6776 Fax

www.cofairhope.com

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City of Fairhope Budget FYE 2015

<u>General Fund/Income</u>	<u>Budget 2014</u>	<u>Budget 2015</u>
Property Taxes	4,509,200	4,470,000
Local Taxes	7,190,100	7,821,100
Licenses and Permits	2,824,800	3,014,500
Fines and Forfeitures	320,000	320,000
Special Services	40,800	40,800
Golf Revenues	1,088,800	1,140,540
State of Alabama	305,700	202,200
Interests and Rents	241,800	223,500
Charges and Services	4,634,000	4,669,000
Recreation Income	377,000	392,000
Other Income	<u>87,250</u>	<u>112,500</u>
Total Revenue:	21,619,450	22,406,140
Transfers from Utilities	<u>3,910,659</u>	<u>1,826,575</u>
Total Revenue and Transfers:	25,530,109	24,232,715
<u>Expenses</u>		
General Administrative	8,366,835	8,607,269
Police	4,273,372	4,408,455
Fire	324,119	373,426
Recreation	1,199,725	1,254,934
Adult Recreation/Special Services	641,470	689,432
Street	2,319,010	2,291,808
Sanitation	1,687,367	1,884,237
Golf	999,187	1,128,230
Staff Agencies/Appropriations	1,206,100	1,215,732
Debt Service	<u>1,355,932</u>	<u>981,146</u>
Total Expense:	<u>22,373,117</u>	<u>22,834,669</u>
Net Income:	3,156,992	1,398,046
Sales Tax Revenues		
Transfer to Capital Projects	800,000	1,300,000
Debt Reduction	<u>2,205,000</u>	<u>0</u>
*Utilities 2 Million in Debt Reduction		
Excess Revenue over Expenses:	151,992	98,046

City of Fairhope Utilities Summary FYE 2015

<u>Utility Revenue Income</u>	<u>Budget 2014</u>	<u>Budget 2015</u>
Gas Fund	7,109,100	7,562,052
Electric Fund	20,295,526	20,998,505
Water Fund	6,381,000	6,212,113
Sewer Fund	<u>3,802,000</u>	<u>3,952,000</u>
Total Revenue:	37,587,626	38,724,670
<u>Utility Expenses</u>		
Gas Fund	4,802,934	5,143,737
Electric Fund	17,650,464	17,710,144
Water Fund	3,505,860	3,473,462
Sewer Fund	<u>3,319,109</u>	<u>3,448,885</u>
Total Expenses:	29,278,367	29,776,228
Transfers:	<u>3,910,659</u>	<u>1,826,575</u>
Net Earnings:	4,398,600	7,121,867

Utilities Cash Flow Requirements

	Gas Fund	Electric Fund	Water & Sewer Fund	Total
Net Earnings	1,091,740	2,788,361	3,241,766	7,121,867
Debt Payments	(56,282)	(1,286,350)	(1,027,500)	(2,370,132)
*Extra principal debt pmt	(137,200)	(376,200)	(1,486,600)	(2,000,000)
Depreciation	350,000	675,000	960,000	1,985,000
Capitalized Labor	(150,000)	(275,000)	(56,605)	(481,605)
Vehicles/Equipment	(550,517)	(279,517)	(383,516)	(1,213,550)
Sewer Tap Fee			1,100,000	1,100,000
Sys Upgrades/Cap Proj	<u>(200,000)</u>	<u>(745,000)</u>	<u>(2,343,000)</u>	<u>(3,288,000)</u>
Excess (Deficit) Cash	347,741	501,294	4,545	853,580

Capital Upgrades/Purchases/Repair & Maintenance/Additional Outside Services

General Government

General

1. (2) Pick-up Truck – Meter Department	\$45,000
2. (1) Pick-up Truck – Building Department	\$25,000
3. Replace XP Computers	\$40,000
4. Radios	\$12,000
Total	\$122,000

IT Department/Computer Budget

1. Phone System*	\$165,000
2. Payroll System*	\$203,550
3. Microsoft Licenses	\$36,000
4. Wi-Fi Rollout*	\$35,000
(*Paid for by Utilities)	
Total	\$439,550

Police Department

1. Four (4) SUV Police Vehicles	\$180,000
2. Thirty-six (36) Body Cameras	\$35,000
3. Police Radios	\$239,110
Total	\$454,110

Fire Department

1. Turn-out Gear	\$10,000
2. Upgrade Cascade System	\$10,000
Total	\$20,000

Public Works-Street Department

1. Two (2) Pick-up Trucks	\$50,000
2. One (1) Concrete Saw	\$3,000
3. Two (2) Mowers	\$43,000
4. One (1) Trailer	\$2,700
5. One (1) Reel Mower	\$4,000
Total	\$102,700

Public Works-Sanitation Department

1. One (1) Garbage Truck	\$216,000
2. Recycle Body	\$53,000
3. One (1) Trash Truck	\$101,000
Total	\$370,000

Recreation Department

1. Vacuum Thatcher	\$25,000
2. Paint Machine	\$2,500
3. Scoreboards	\$19,500
4. Recreation Center Equipment	\$15,000
5. Vacuum for Pool	\$4,000
6. A/C Unit	\$6,000
7. Washout Drain	\$2,000
8. Back Stop Netting	\$19,000
9. Fence Volanta	\$28,000
10. Windscreen/Windows	\$12,000
Total	\$133,000

Adult Recreation/Special Services Department

1. Shutters	\$8,000
2. Chairs/Carts	\$6,000
Total	\$14,000

Civic Center

1. Projector	\$20,000
2. Sound for Council Chambers	\$9,000
3. A/C	\$25,000
Total	\$54,000

Golf Department

1. Ice Machine	\$3,100
2. Dishwasher	\$3,200
3. Refrigerator	\$2,900
4. Grill	\$3,600
5. Tractor	\$15,000
6. Rotary Mower	\$20,000
7. Vacuum Sweeper	\$23,000
8. Tee Mower	\$8,000
9. Buffalo Turbine	\$7,100
Total	\$85,900

City of Fairhope General Fund Capital Total

\$1,795,260

Utilities

Electric Department

1. Replace 308	\$45,000
2. Replace 210	\$25,000
3. Replace 201	\$35,000
4. Wire Trailer	\$30,000
5. Steel Poles	\$75,000
6. SCADA	\$10,000
7. GIS Mapping	\$200,000
8. LED Greeno Road	\$200,000
Total	\$620,000

Water/Sewer Department

1. Replace 409 Pick-Up Truck	\$25,000
2. Sewer Camera	\$49,000
3. 450 New Meters	\$100,000
4. SCADA	\$75,000
5. Manhole/Wet Well Rehab	\$60,000
Total	\$309,000

Gas Department

1. Replace Trencher	\$110,000
2. Replace Pick-up Truck	\$25,000
3. SCADA	\$6,000
4. Munis	\$200,000
5. Main Extension/Pipe Replacement	\$200,000
6. Pecan Building Upgrades	\$75,000
Total	\$616,000

City of Fairhope Utilities Capital Total **\$1,545,000**

City of Fairhope General Fund & Utilities Capital Total **\$3,340,260**

City of Fairhope Budget FYE 2015

Revenues

Property Taxes

	<u>Budget 2014</u>	<u>Budget 2015</u>
Real Estate Taxes	3,963,200	3,900,000
Automobile Taxes	<u>546,000</u>	<u>570,000</u>
Total Property Taxes:	4,509,200	4,470,000

Local Taxes

Sales Tax	5,900,000	6,600,000
Beer Tax	385,000	300,000
Wine Tax	59,000	59,000
Liquor Tax	98,000	105,000
Dog Tag Tax	100	100
Cigarette Tax	128,000	135,000
Lodging Tax	<u>620,000</u>	<u>622,000</u>
Total Local Taxes:	7,190,100	7,821,100

Licenses & Permits

Business and Liquor Licenses	1,768,500	1,840,000
Parade Permit Fees	7,500	7,500
Building Permits	445,000	465,000
Inspection Fees	182,500	180,000
Building Fines	11,100	10,000
Re-zoning Applications	3,200	5,000
Insurance Co. Franchises	201,000	282,000
Cable TV Franchise	<u>206,000</u>	<u>225,000</u>
Total Licenses and Permits:	2,824,800	3,014,500

Fines & Forfeitures

Fines and Forfeitures	<u>320,000</u>	<u>320,000</u>
Total Fines and Forfeitures:	320,000	320,000

Special Services

	<u>Budget 2014</u>	<u>Budget 2015</u>
Memberships	29,000	29,000
Dance Revenue	8,000	8,000
Instruction	800	800
Miscellaneous Revenue	3,000	3,000
Total Adult Recreation/Special Services:	40,800	40,800

Golf Department

Memberships	192,000	216,300
Green Fees	193,000	208,440
Cart Rentals	387,000	390,000
Pro Shop Sales	127,000	127,000
Pro Shop Sales-Custom	20,000	20,000
Driving Range	37,000	46,000
Beverage Sales	57,500	57,500
Food Sales	71,000	71,000
Handicap Fees	4,300	4,300
Total Golf Department:	1,088,800	1,140,540

State of Alabama

State Liquor Tax	12,000	8,500
State Sales Tax – ABC Store	36,000	36,000
Motor Vehicle Licenses	4,200	4,200
Oil Production Privilege Tax	3,500	3,500
Alabama Trust Fund Receipts	250,000	150,000
Total State of Alabama:	305,700	202,200

U.S. Government

DEA Fund Grants	0	0
Grants-Federal Trail	0	0
Total U.S. Government:	0	0

Interests & Rents

	<u>Budget 2014</u>	<u>Budget 2015</u>
Interest-Bank Deposits	56,500	35,000
Municipal Pier Lease	12,000	10,000
Fishing Dock Stall Rent	10,000	9,500
Rent – Faulkner	37,800	36,000
Rent – Eastern Shore Marine	25,000	30,000
Rent – University of South Alabama	1,000	1,000
Rent – Fairhope Civic Center	70,000	65,000
Rent – James P. Nix Center	19,000	25,000
Rent – Park/Sidewalk Areas	10,500	12,000
Total Interest & Rents:	241,800	223,500

Charges for Service

Sanitation Collection	1,430,000	1,470,000
Subdivision Fees	75,000	70,000
Utility Collection Fees	540,000	540,000
Utility Administration Services	2,589,000	2,589,000
Total Charges for Service:	4,634,000	4,669,000

Recreation Department Income

Gym Memberships/Passes	312,000	320,000
Pool Memberships	50,000	55,000
Summer Camp	10,000	12,000
Miscellaneous	5,000	5,000
Total Recreation Income:	377,000	392,000

Other Revenue

Beach Revenue	22,000	25,000
Sale – Recycle Paper	25,000	20,000
Sale – Recycle Containers	50	0
Sale – Recycle Cans	4,000	0
Sale – Trash Cans	1,700	1,000
Sale – Recycle Miscellaneous & Plastics	10,000	15,000
Severance Tax – Gas & Oil	24,000	20,000

	<u>Budget 2014</u>	<u>Budget 2015</u>
Brick Memorials	500	500
Historical District Revenue	0	5,000
Reimbursement for Special Events	0	26,000
Total Other Revenue:	<u>87,250</u>	<u>112,500</u>
Total Revenue from Government Funds:	21,619,450	22,406,140
<u>Transfer of utility funds</u>		
Gas Fund	1,228,832	1,326,575
Electric Fund	1,315,625	500,000
Water Fund	1,366,202	0
Total Transfer from utilities:	<u>3,910,659</u>	<u>1,826,575</u>
Total Revenue (Government & Utility Transfers):	25,530,109	24,232,715

Expenses

General Administrative Expenses

	<u>Budget 2014</u>	<u>Budget 2015</u>
Salary - Mayor	30,000	30,000
Salaries – Council	37,200	37,200
Salaries – Administrative	1,235,363	1,226,893
Salary/Fee – City Attorney	24,000	24,000
Salaries – Judge & Court Clerk	111,401	115,577
Salaries –Mechanics & Janitor	286,331	292,235
Salaries – Building & Zoning	580,708	642,407
Salaries – Beach Labor	6,026	5,853
Salaries – Revenue Department	593,798	588,496
Employee Payroll Taxes	219,968	224,587
Employee Retirement	248,440	256,826
Employee Medical Insurance	2,666,200	2,696,895
Retired Employee Medical Cost	250,000	250,000
Casualty/Workers Compensation Insurance	939,200	950,000
Training/School/Travel	65,000	65,000
Trustee Fees	2,000	2,000
Audit & Accounting	22,000	22,000
Legal Fees	275,000	275,000
Professional Services	104,000	165,000
City Computer Expense	155,000	126,000
Office Supplies	25,000	25,000
Postage	6,000	6,000
General Supplies	50,000	45,000
General Maintenance	75,000	75,000
Library Building Maintenance/Equip.	40,000	30,000
Dues, Memberships & Subscriptions	23,000	20,000
Equipment & Vehicle Repair	11,000	11,000
Uniforms	1,000	1,000
Purchases – Vehicles & Equipment	51,200	122,000
Credit Card Processing Fees	19,000	22,000
Bank Fees	500	500
Printing	5,500	5,000
Lease on Credit Card Terminals	1,400	1,200
Recording Fees Paid	100	100
Colony Rent	12,000	12,000
Publications Newspapers	9,000	5,000
Election Expense	5,000	2,000
Memorial Bricks	500	500
Historical District Expense	6,000	10,000

	<u>Budget 2014</u>	<u>Budget 2015</u>
County Prisoner Expense	12,000	12,000
Fisherman's Wharf Maintenance	10,000	20,000
City Hall Maintenance	6,000	5,000
Beach Repairs & Maintenance	18,000	25,000
Court Supplies & Expense	10,000	10,000
Sales Tax Collection Fees	118,000	146,000
Total General Administrative:	8,366,835	8,607,269

Police Department

Salaries	3,258,866	3,062,553
Overtime Special Events	0	26,000
Employee Payroll Taxes	249,303	236,274
Employee Retirement	284,403	275,018
Training/School/Travel	15,000	15,000
Professional Services	12,000	5,000
Office Supplies	6,000	5,000
General Supplies	35,000	32,500
General Maintenance	9,500	9,000
Gasoline & Oil	125,000	115,000
Equipment & Vehicle Repair	55,000	50,000
Uniforms	16,000	16,000
Purchases - Vehicles & Equipment	106,300	454,110
NCIC Data System	17,000	17,000
Corrections Capital Improvements	29,000	15,000
Jail Expense	55,000	75,000
	4,273,372	4,408,455

Fire Department

Salaries	126,821	134,517
Fire Call Payments	48,000	52,500
Employee Payroll Taxes	9,702	10,291
Employee Retirement	11,896	12,618
Firemen Physicals	2,000	1,000
General Supplies	20,000	20,000
General Maintenance	30,700	30,000
Gasoline & Oil	24,000	26,500
Equipment & Vehicle Repair	50,000	65,000
Uniforms	1,000	1,000
Purchases - Vehicles & Equipment	0	20,000
	324,119	373,426

Recreation Department

	<u>Budget 2014</u>	<u>Budget 2015</u>
Salaries	773,383	805,980
Employee Payroll Taxes	59,164	61,657
Employee Retirement	37,178	39,297
General Supplies	130,000	130,000
General Maintenance	70,000	52,000
Gasoline & Oil	16,000	15,000
Equipment & Vehicle Repair	20,000	15,000
Uniforms	3,000	3,000
Purchases - Vehicles & Equipment	56,000	66,000
Capital Improvements	35,000	67,000
	1,199,725	1,254,934

Adult Recreation/Special Services

Salaries	428,249	458,240
Employee Payroll Taxes	32,440	34,734
Employee Retirement	30,281	35,258
General Maintenance	90,000	60,000
Purchases - Vehicles & Equipment	23,000	68,000
Welcome Center Maintenance	2,000	2,000
Kitchen Supplies	3,500	3,500
Special Programs	2,500	1,000
Dance Expense	9,000	8,000
Golf Expense	1,000	1,000
Office Expense	15,000	14,500
Food & Drink	0	0
Shuttle Bus Expense	2,500	2,000
Other Expenses	2,000	1,200
	641,470	689,432

Public Works -Street Department

Salaries	1,195,718	1,326,236
Employee Payroll Taxes	91,472	101,457
Employee Retirement	110,320	118,415
General Supplies	60,000	50,000
General Maintenance	6,000	0
Gasoline & Oil	200,000	155,000
Equipment & Vehicle Repair	95,000	95,000
Uniforms	3,000	14,000
Purchases - Vehicles & Equipment	259,500	102,700
Equipment Rental	3,000	3,000
Street Material & Landscaping	245,000	276,000
Sidewalks	50,000	50,000
	2,319,010	2,291,808

Public Works -Sanitation Department**Budget 2014****Budget 2015**

Salaries	801,230	793,229
Employee Payroll Taxes	58,301	57,689
Employee Retirement	70,836	67,819
General Supplies	25,000	36,000
Gasoline & Oil	90,000	170,000
Equipment & Vehicle Repair	125,000	125,000
Uniforms	6,000	6,000
Purchases - Vehicles & Equipment	243,000	370,000
Landfill Charges	260,000	240,000
Landfill Maintenance	2,000	8,500
Purchases-Recycle Bins	6,000	10,000
	<u>1,687,367</u>	<u>1,884,237</u>

Golf Department

Salaries-Grounds	236,351	294,189
Salaries-Clubhouse	286,960	324,932
Employee Payroll Taxes	40,033	47,363
Employee Retirement	34,803	39,346
Professional Services	21,000	24,000
General Supplies	88,540	90,000
Supplies-Clubhouse	8,000	5,000
General Maintenance	8,000	6,000
Gasoline & Oil	15,000	18,000
Equipment & Vehicle Repair	25,000	20,000
Uniforms	2,500	2,500
Purchases Vehicles & Equipment	44,000	85,900
Advertising & Promotion	7,000	7,000
Purchases – Beer & Wine	30,000	25,000
Purchases-Food	50,000	45,000
Supplies-Grill	2,000	2,000
Cost-Pro Shop Sales	80,000	70,000
Pro Shop - Custom Orders	20,000	22,000
	<u>999,187</u>	<u>1,128,230</u>

Staff Agencies & Appropriations

	<u>Budget 2014</u>	<u>Budget 2015</u>
Public Library	674,100	714,100
The Haven	65,000	65,000
Airport Authority	60,000	20,000
Airport – Debt Service	383,000	392,632
Baldwin County Transit Hub	<u>24,000</u>	<u>24,000</u>
	1,206,100	1,215,732

Debt Services

Lease Purchase	138,677	122,075
Transfers - Debt Service Fund	<u>1,217,255</u>	<u>859,071</u>
	1,355,932	981,146

Restricted Sales Tax Revenue

Transfers to Capital Projects Fund	800,000	1,300,000
Debt Reduction	<u>2,205,000</u>	<u>0</u>
	3,005,000	1,300,000

* 2 Million principal payment for utilities

Total Expenses from Government Funds: 25,378,117 24,134,669

Ending Net Balance: 151,992 98,046

City of Fairhope Budget FYE 2015

Gas Tax Fund-Revenue

	<u>Budget 2014</u>	<u>Budget 2015</u>
2% Petroleum Inspect. Fee	7,100	7,000
7% Gas Excise Tax	42,000	40,000
4% Gas Excise Tax	24,500	24,000
5% Gas Excise Tax	13,900	13,000
	87,500	84,000

Gas Tax Fund-Expense

Street Material/Construction Costs	40,000	40,000
Transfers to CP – Street repairs	250,000	0
Total Expenditures	290,000	40,000
Net Income Over (Under Expenditures)	(202,500)	44,000

Gas Tax Projects

Road Construction & Maintenance for 2015		40,000
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Cash

Gas Tax Funds starting balance @ 10/1/2014		81,643
Gas Tax Funds ending balance @ 9/30/2015		125,643

City of Fairhope Budget FYE 2015

<u>Capital Projects Fund-Revenues</u>	<u>Budget 2014</u>	<u>Budget 2015</u>
Troyer Boothe - REIMB		38,000
Grant Income	90,000	585,634
Interest Earned		1,000
Transfer from General Fund	800,000	1,300,000
Donations- COPA	17,000	0
Transfers from Impact Fee	850,000	600,000
Transfers from Gas Tax	<u>250,000</u>	<u>0</u>
Total Income:	2,007,000	2,524,634

<u>Capital Projects Fund-Expenses</u>		
April '14 Flood Event	0	98,800
Special Recreation Projects	45,000	14,000
Troyer Boothe Ext Project	0	38,000
Community Park Project	429,000	95,000
ATRIP Roundabout 13 & 48	265,540	265,540
ATRIP Resurfacing Fhope Ave.-181 to Bancroft	235,800	900,000
Fairhope Avenue Widening Project	455,481	0
ATRIP Church Street Drainage Project	34,000	0
Floral Clock Project	34,270	0
Welcome Center Restroom	50,000	0
Manley Road Soccer Construction	2,000,000	2,000,000
Manley Road Soccer Lights		1,000,000
Quail Creek Sidewalks	0	100,000
Drainage Improvements	0	100,000
Major's Field Press box	0	30,000
Pier Restrooms	25,000	25,000
Tennis Courts		300,000
New Stairs at Beach Park	10,000	0
Irrigation System for Golf Course	<u>0</u>	<u>655,000</u>
Total Expenditures:	3,584,091	5,621,340
Net Income Over (Under Expenses)	(1,577,091)	(3,096,706)

Cash

Capital Projects starting balance @ 10/1/2014	2,953,651
Capital Project ending balance @ 9/30/2015	3,020

City of Fairhope FYE 2015

Impact Fee Fund-Revenues

	<u>Budget 2014</u>	<u>Budget 2015</u>
Police	20,000	15,000
Fire	110,000	86,000
Transportation	128,000	100,000
Recreation	314,000	250,000
Impact Fee Income	1,500	1,000
Total Income:	573,500	452,000

Impact Fee Fund-Expenses

Fire	0	86,000
Transportation	250,000	0
Recreation	600,000	600,000
Total Expenditures:	850,000	686,000
Net Income Over (Under Expenditures)	(276,500)	(234,000)

Impact Fee Projects

Fire Station – Fire Department	86,000
Tennis - Transfer to Capital	300,000
Soccer	300,000
	686,000

Impact Fee beginning balance @ 10/1/2014

Recreation	377,492
Fire	289,460
Police	43,563
Transportation	127,195
	\$837,710

Impact Fee ending balance @ 9/30/2015

Recreation	27,492
Fire	289,460
Police	58,563
Transportation	227,195
	\$602,710

City of Fairhope Budget FYE 2015

<u>Gas Fund- Revenues</u>	<u>Budget 2014</u>	<u>Budget 2015</u>
Sale of Natural Gas	5,607,600	6,025,752
Sale of N.G. - Joint Line	1,490,000	1,527,000
Interest Earned	5,000	5,300
Miscellaneous Revenue	3,000	3,000
Community Development Revenue	3,500	1,000
Total Operating Revenue:	7,109,100	7,562,052

<u>Gas Fund- Operating Expenses</u>		
Purchase Power-Natural Gas	1,981,465	2,129,310
Collection Costs/Revenue Department	123,000	123,000
Administrative Costs	877,000	877,000
Salaries	476,643	512,481
Payroll Taxes	47,938	50,680
Retirement Expense	56,138	60,265
Employee Retirement Medical Insurance	23,000	75,000
Casualty/Workers Compensation Insurance	53,550	60,000
Training/School/Travel	7,000	9,000
Trustee Fees	1,500	1,000
Audit & Accounting	12,500	14,500
Legal Fees	15,000	10,000
Professional Services	28,000	24,500
Office Supplies	3,000	1,500
Postage	36,000	36,000
Operating Supplies	56,000	40,000
Maintenance - Buildings	10,000	15,000
Maintenance - Plant	100,000	75,000
Dues-Memberships-Subscription	15,000	20,000
Gasoline and Oil	53,000	53,000
Maintenance - Vehicles & Equipment	40,000	40,000
Uniforms	4,000	4,000
Community Development Projects	338,500	417,802
Depreciation	300,000	350,000
Interest	36,000	32,000
Rental-Other	10,000	18,000
Bond Issue Expense	1,700	1,700
Electricity	3,000	3,000
Dist of Joint Revenue	54,000	54,000
Daphne 3% Revenue Tax	4,000	5,000
Spanish Fort Franchise Tax	30,000	25,000
APSC Inspection Fee	6,000	6,000
Total Expenses:	4,802,934	5,143,737

Gas Fund

Budget 2014

Budget 2015

Earnings from Operations

2,306,166

2,418,315

Transfers to General Fund

1,228,832

1,326,575

Net Earnings:

1,077,334

1,091,740

City of Fairhope Budget FYE 2015

<u>Electric Fund- Revenue</u>	<u>Budget 2014</u>	<u>Budget 2015</u>
Sale of Electric Energy	19,962,000	20,645,280
Revenue Late Charges	204,000	220,000
Pole Rental - Telephone Company	27,000	27,000
Pole Rental - Cable T.V.	44,000	44,000
Pole Rental - Riviera	426	425
Temp Service Charges	600	800
Interest Earned	4,000	5,000
Miscellaneous Revenue	30,000	30,000
Connection Fees	20,000	25,000
Community Development Revenue	3,500	1,000
Total Revenue:	20,295,526	20,998,505

<u>Electric Fund- Operating</u>		
Purchase Power-Electric	12,485,000	12,672,275
Collection Costs/Revenue Department	85,000	85,000
Administrative Costs	851,000	851,000
Salaries	821,315	842,239
Payroll Taxes	83,868	85,469
Retirement Expense	100,181	102,128
Employee Retirement Medical Insurance	25,500	30,000
Casualty/Workers Compensation Insurance	149,100	165,000
Training/School/Travel	24,000	24,000
Trustee Fees	1,500	1,000
Audit & Accounting	17,500	15,000
Legal Fees	5,000	2,500
Professional Services	30,000	30,000
Office Supplies	3,000	1,000
Postage	36,500	37,000
Operating Supplies	150,000	175,000
Mechanic Shop Supplies	2,500	0
Maintenance - Buildings	6,000	10,000
Maintenance - Plant	300,000	200,000
Dues, Memberships & Subscriptions	2,000	4,000
Miscellaneous	5,000	2,000
Bad Debts	150,000	100,000
Gasoline and Oil	25,000	65,000
Maintenance - Vehicles & Equipment	55,000	55,000

	<u>Budget 2014</u>	<u>Budget 2015</u>
Uniforms	20,000	7,500
Community Development Projects	288,500	118,333
Depreciation	665,000	675,000
Interest	72,000	97,500
Rental-Other	6,000	1,500
Bond Issue Expense	4,200	4,200
Credit Card Processing Fees	0	55,000
Bank Fees	94,000	85,000
Lease on credit card terminals	1,800	1,500
Utilities for City use	<u>1,085,000</u>	<u>1,110,000</u>
Total Operating Expenses:	17,650,464	17,710,144
Earnings from Operations:	2,645,062	3,288,361
Transfers to General Fund	<u>1,315,625</u>	<u>500,000</u>
Net Earnings:	1,329,437	2,788,361

City of Fairhope Budget FYE 2015

Water Fund

<u>Water Department-Revenue</u>	<u>Budget 2014</u>	<u>Budget 2015</u>
Water Sales	5,775,000	5,614,113
Telephone Companies Antenna Rental	150,000	140,000
Interest Earned	6,000	7,000
Connection Fees	450,000	450,000
Community Development Revenue	0	1,000
Total Operating Revenue:	6,381,000	6,212,113

Water Department - Expenses

Purchase Power-Electric	330,000	325,000
Collection Costs/Revenue Department	212,000	212,000
Administrative Costs	523,000	523,000
Salaries	461,289	494,227
Payroll Taxes	38,204	40,723
Retirement Expense	44,967	46,049
Employees Medical Insurance	0	0
Employee Retirement Medical Insurance	21,500	40,000
Casualty/Workers Compensation Insurance	69,300	70,000
Training/School/Travel	7,000	6,500
Trustee Fees	6,600	6,000
Audit & Accounting	13,000	14,000
Legal Fees	5,000	5,000
Professional Services	16,000	18,000
Office Supplies	2,000	1,000
Postage	25,000	25,000
Operating Supplies	35,000	36,000
Maintenance - Buildings	15,000	10,000
Maintenance - Plant	275,000	200,000
Telephone	194,000	179,145
Dues, Memberships & Subscriptions	4,000	4,000
Gasoline and Oil	50,000	50,000
Maintenance - Vehicles & Equipment	35,000	35,000
Uniforms	6,000	5,000
Community Development Projects	150,000	259,818

	<u>Budget 2014</u>	<u>Budget 2015</u>
Depreciation	422,000	430,000
Interest	313,000	245,000
Rental-Other	40,000	30,000
Bond Issue Expense	13,000	13,000
Chemicals & Testing	175,000	150,000
Point Clear Properties Fees	4,000	0
Total Expenses:	<u>3,505,860</u>	<u>3,473,462</u>
Earnings from Operations:	2,875,140	2,738,651
Transfers to General Fund	1,366,202	0
Net Earnings:	<u>1,508,938</u>	<u>2,738,651</u>

City of Fairhope Budget FYE 2015

<u>Wastewater Department -Revenue</u>	<u>Budget 2014</u>	<u>Budget 2015</u>
Revenue Sewer Charges	3,560,000	3,630,000
Interest Earned	2,000	2,000
Connection Fees	<u>240,000</u>	<u>320,000</u>
Total Revenue:	3,802,000	3,952,000
<u>Wastewater Department-Expenses</u>		
Purchase Power-Electric	450,000	465,000
Collection Costs/Revenue Department	120,000	120,000
Administrative Costs	338,000	338,000
Salaries	505,946	502,978
Payroll Taxes	40,120	39,893
Retirement Expense	49,193	48,915
Employee Retirement Medical Insurance	12,800	25,000
Casualty/Workers Compensation Insurance	38,850	50,000
Training/School/Travel	4,000	3,000
Trustee Fees	2,000	1,000
Audit & Accounting	7,200	7,500
Legal Fees	8,000	5,000
Professional Services	10,000	11,600
Office Supplies	1,500	1,500
Postage	14,000	14,000
Operating Supplies	16,000	15,000
Maintenance - Buildings	6,000	20,000
Maintenance - Plant	300,000	400,000
Dues, Memberships & Subscriptions	1,500	1,500
Gasoline and Oil	28,000	28,000
Maintenance - Vehicles & Equipment	25,000	20,000
Uniforms	6,000	4,000
Depreciation	515,000	530,000
Interest	475,000	450,000
Rental-Other	2,000	4,000
Bond Issue Expense	20,000	20,000
Chemicals & Testing	315,000	315,000
Point Clear Properties Fees	<u>8,000</u>	<u>8,000</u>
Total Expenses:	3,319,109	3,448,885
Earnings from Operations:	482,891	503,115

Community Development 2015

	<u>2013-14</u>	<u>2014-15</u>
Mobile Bay NEP	\$5,000	\$5,000
SmartCoast	\$5,000	\$5,000
Ecumenical Ministries	\$10,000	\$10,000
Eastern Shore Chamber of Commerce	\$26,000	\$6,000
Education Advisory Committee	\$350,000	\$350,000
Optimist Club/Dogwood Trail Program	\$2,000	\$2,000
Fairhope Film Festival	\$10,000	\$10,000
Rotary Youth Club	\$50,000	\$55,000
Misc Golf (FIS, Booster, FEEF)	\$7,500	\$7,500
Pirate Booster	\$35,000	\$35,000
Lighthouse Domestic Violence Shelter	\$2,000	\$2,000
Easter Shore Art Center	\$15,000	\$20,000
Downtown Fairhope Business Association	\$15,000	\$20,000
Baldwin County Economy Development Business Alliance	\$10,000	\$10,000
Shop Local		\$1,500
Thomas Hospital		\$50,000
TOTAL AMOUNT PROPOSED:	\$542,500	\$589,000

Community Development Budget 2014-15

<u>City Event Expenses</u>	<u>2013-14</u>	<u>Proposed</u>
Fall Market Expenses	\$1,500	\$1,500
Community Shredding	\$1,000	\$1,000
Community Clean-up	\$1,000	\$1,000
WABF/GCN Advertising	\$3,000	\$3,000
Writing Services	\$6,000	\$6,000
Veterans Day	\$500	\$500
Tree Lighting	\$15,000	\$15,000
Employee Luncheon/Training	\$7,500	\$7,500
Holiday Decorations	\$3,000	\$3,000
Santa Saturday	\$750	\$750
Christmas Parade	\$5,000	\$5,000
Mayor Prayer Breakfast	\$500	\$500
Earth Day	\$4,000	\$4,000
Volunteer Week	\$2,000	\$2,000
Baldwin Pops Sound	\$3,000	\$3,000
Summer Farm Market	\$2,000	\$2,000
April Walking Tours	\$1,000	\$1,000
July 4 th	\$17,000	\$17,000
New Year Eve	\$25,000	\$25,000
Welcome Center	\$2,000	\$2,000
Sports Tourism	\$15,000	\$15,000
Website Maintenance	\$7,200	\$7,200
City Sketches	\$48,000	\$48,000
Police Labor		\$26,000
Sister Cities		\$5,000
Total:		\$201,950.00
Total Budget per utility		\$67,316.66

General Fund Debt @ 10/1/2014

GOW 2007	\$6,470,000
GOW 2009	0
GOW 2011	<u>\$3,505,000</u>
	\$9,975,000

Debt Reduction	<u>\$ 495,000</u>
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Total General Fund Debt as of Sept. 30, 2015	<u>\$9,480,000</u>
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Utility Debt @ 10/1/2014

URW 2005	\$5,260,000
URW 2009	\$750,000
URW 2011	\$14,800,000
GOW 2013	<u>\$5,750,000</u>
	\$26,560,000

Debt Reduction	\$2,370,000
Additional Debt Payment	<u>2,000,000</u>
	<u>\$ 4,370,000</u>

Total Utility Debt as of Sept. 30, 2015	<u>\$22,190,000</u>
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Total City Debt	<u>\$31,670,000</u>
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City of Fairhope 2015 Salary Budget

	<u>2014 Salary</u>	<u>2015 Salary</u>	
Mayor	\$30,000	\$30,000	
Council	\$37,200	\$37,200	
General	\$1,235,363	\$1,226,893	
Judicial	\$111,401	\$115,577	
Mechanics/Janitors	\$286,331	\$292,235	
Planning/Zoning	\$580,708	\$642,407	
Beach	\$6,026	\$5,853	
Revenue	\$593,798	\$588,496	
Police	\$3,258,866	\$3,062,553	
Fire	\$126,821	\$134,517	
Recreation	\$701,794	\$734,391	
Rec-Summer	\$71,589	\$71,589	
Adult Rec	\$428,249	\$458,240	
Streets	\$1,195,718	\$1,326,236	
Sanitation	\$801,230	\$793,229	
Golf - Grounds	\$236,351	\$294,189	
Golf Club House	\$286,960	\$324,932	
Gas	\$476,643	\$512,481	
Electric	\$821,315	\$842,239	
Water	\$461,289	\$494,227	
Sewer	\$505,946	\$502,978	
Total	\$12,253,598	\$12,490,462	1.9% Increase

New Hires for 2015

	<u>Hourly</u>	<u>Annual</u>
Maintenance Technician	25.00	52,000
Police Officer	20.00	37,800
Police Officer	20.00	37,800
Golf Grounds Maintenance Worker – Golf Grounds	11.00	22,880
Golf Grounds Maintenance Worker – Golf Grounds	11.00	22,880
Equipment Operator III – Public Works/Sanitation	14.00	29,120
Equipment Operator IV – Public Works/Streets	16.50	34,320
Equipment Operator III – Public Works/Streets	14.00	29,120
Seasonal Laborer - Recreation Dept. P/T	8.28	6,624
Seasonal Laborer - Recreation Dept. P/T	8.28	6,624
Seasonal Laborer - Recreation Dept. P/T	8.28	6,624
Starter/Marshall – Golf Club House P/T	8.50	8,398
Starter/Marshall – Golf Club House P/T	8.50	8,398
Pro Shop Attendant – Golf Club House P/T	8.50	8,398