

CITY OF FAIRHOPE  
 GRANT PROJECT NO: LWCF Project No 11-LW-959  
 BID TABULATION AND RECOMMENDATION  
 BID NUMBER: 007-13  
 BID NAME: BLEACHERS FOR YOUTH BASEBALL FIELDS  
 OPENED: 12-26-2012 2:00pm.  
 Note: Bid Bond required.

| VENDOR   | Non-Collusion/ Proposal Executed /Signed / Notarized | Delivery lead time ARO in Days | Bid Bond     | Manufacturer                | Model                   |     | Bid Price per Unit | Extended Price for 2 ea. 15' or 12 ea 21' | Total Bid Price for 2 ea. 15' and 12 ea. 21' |
|--|--|--------------------------------|--------------|-----------------------------|-------------------------|-----|--------------------|---|--|
| BSN SPORTS   | Yes  | 2 to 20                        | Yes          | BSN / National Rel          | 1274912                 | 15' | \$5,629.99         | \$11,259.98                               | \$87,634.34                                  |
|  |  |                                |              |                             | 1274929                 | 21' | \$6,364.53         | \$76,374.36                               |  |
| MAGNOLIA STATE SCHOOL PRODUCTS CO                      | Yes  | 45 to 60                       | Yes          | Sturdtsteel                 | BC-2CC AT               | 15' | \$4,200.00         | \$8,400.00                                | (\$49,777.85 (ext. error))<br>\$56,400.00    |
|  |  |                                |              |                             |                         | 21' | \$4,000.00         | \$48,000.00                               |  |
| NET CONNECTION LLC                                     | Yes  | 28 to 35                       | Yes          | NRSI                        | NB-0515ADLXS            | 15' | \$2,491.34         | \$4,982.68                                | \$39,171.28                                  |
|  |  |                                |              |                             | NB0521ADLXS             | 21' | \$2,849.05         | \$34,188.60                               |  |
| OUTDOOR ALUMINUM INC                                   | Yes  | 7 to 14                        | Yes          | Outdoor Aluminum            | DLWAS-15                | 15' | \$2,193.00         | \$4,386.00                                | \$35,094.00                                  |
|  |  |                                |              |                             | DLWAS-21                | 21' | \$2,569.00         | \$30,708.00                               |  |
| SEATING CONSTRUCTORS USA                               | Yes  | 28 to 40                       | Yes Ck       | Salsa                       | SRNEAF                  | 15' | \$2,110.00         | \$4,220                                   | \$39,140.00                                  |
|  |  |                                |              |                             |                         | 21' | \$2,910.00         | \$34,920.00                               |  |
| Southeastern Seating, Inc                              | Yes  | 45                             | No           | Southeastern Seating, Inc   | SSI 515                 | 15' | \$2,462.50         | \$4,925.00                                | \$45,065.00                                  |
|  |  |                                |              |                             | SSI 521                 | 21' | \$3,345.00         | \$40,140.00                               |  |
| Portico Franchise, Inc dba 1 STOP Parks Playgrounds    | Yes  | 45                             | Yes Ck       | Reliable Seating            | Aluminum/Specifications | 15' | \$42,495.00        | \$84,970.00                               | \$48,393.00 (ext. error)                     |
| SOUTHERN BLEACHER CO Inc                               | Yes  | 45                             | Yes          | Southern Bleacher Co. Inc.  | 515NE                   | 15' | \$2,500.00         | \$5,000.00                                | \$41,000.00                                  |
|  |  |                                |              |                             | 521NE                   | 21' | \$3,000.00         | \$36,000.00                               |  |
| P. S. Commercial Play LLC dba Play and Park Structures | No   | 30                             | No           | National Recreation Systems | NB-0515ADLX             | 15' | \$2,735.00         | \$5,470.00                                | \$37,650.00 (ext. error)<br>\$28,980.00      |
|  |  |                                |              |                             | NB-0521ADLX             | 21' | \$2,415.00         | \$28,980.00                               |  |
| GT Grandstands, Inc                                    | No   | 30                             | Invalid bond | GT Grandstands              | GS-0515AOC-EA           | 15' | \$2,562.50         | \$5,125.00                                | \$39,697.00                                  |
|  |  |                                |              |                             | GS-0521AOC-A            | 21' | \$2,981.00         | \$34,572.00                               |  |
| Stadium Pros, Inc.                                     | Yes  | 60                             | Yes          | Stadium Pros                | 5R15NE                  | 15' | \$2,848.00         | \$5,696.00                                | \$49,700.00                                  |
|  |  |                                |              |                             | 5R21NE                  | 21' | \$3,667.00         | \$44,004.00                               |  |

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| CITY OF FAIRHOPE                              |             |  |  |  |  |  |             |  |
| GRANT PROJECT NO: LMCF Project No 11-LW-989   |             |  |  |  |  |  |             |  |
| BID TABULATION AND RECOMMENDATION CONTINUED   |             |  |  |  |  |  |             |  |
| BID NUMBER: 007-13                            |             |  |  |  |  |  |             |  |
| BID NAME: BLEACHERS FOR YOUTH BASEBALL FIELDS |             |  |  |  |  |  |             |  |
| SPORTSENTRY SYSTEMS                           |             |  |  |  |  |  |             |  |
| KORKAT, INC                                   | No Response |  |  |  |  |  | No Response |  |
| TRIGON SPORTS INTERNATIONAL, INC (TSI)        | No Response |  |  |  |  |  | No Response |  |
| Playco Sales                                  | No Response |  |  |  |  |  | No Response |  |
| Bill Fritz Sports Corp.                       | No Response |  |  |  |  |  | No Response |  |
| AMERICAN PARK & RECREATION CO                 | No Response |  |  |  |  |  | No Response |  |
| GIEFFEN RECREATION Co, INC                    | No Response |  |  |  |  |  | No Response |  |
| GAME TIME ATHLETICS                           | No Response |  |  |  |  |  | No Response |  |
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RECOMMENDATION: Award bid to Outdoor Aluminum, Inc.  
in the amount of Thirty Five Thousand Ninety Four Dollars (\$35,094.00)

  
Tom Kuhl, Director of Recreation

12/31/12

To the best of my knowledge this is an accurate bid tabulation.

  
Daniel P Ames, Purchasing Manager

12/29/12