



May 14, 2024

Mr. Richard Johnson, P.E.
Public Works Director
City of Fairhope
555 South Section Street
Fairhope, AL 36532

Subject: 100% Plan Submittal for Roadway Improvements for Section
Street from Fels Avenue to Bayou Drive
Fairhope, AL

Dear Mr. Johnson:

On behalf of the City of Fairhope, Gresham Smith prepared plans and bidding documents and assisted the City with the advertising and bidding of the Resurfacing of Section Street from Fels Avenue to Bayou Drive

Sealed bids for this project were opened on Tuesday May 14, 2024 at 10:00 AM. The bids included an add alternate for Magnolia Avenue from North Church Street to North Bancroft Street. The City received three (3) bids for the project, which are summarized below:

Bidder	Total Bid Amount	Base Bid	Add Alternate
ASI, Inc.	\$552,287.47	\$481,557.77	\$70,729.70
John G. Walton Construction Co., Inc.	\$670,277.77	\$573,026.70	\$97,251.07
Harwell and Company, LLC	\$558,786.17	\$479,591.67	\$79,194.50

The tabulation of the bid is attached for your reference.

Genuine Ingenuity

2222 Arlington Avenue South
Suite 202
Birmingham, AL 35205
205.298.9200

GreshamSmith.com

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Based on our review of the bids, ASI, Inc. had the lowest total bid. Therefore, if it is the City's intention to complete the work in the base bid as well as the work in the add alternate, we recommend that the City of Fairhope award this project to ASI, Inc. The total bid amount, including the add alternate, is \$552,287.47.

If you have any questions, please do not hesitate to call me at 205.298.9226.

Sincerely,

A handwritten signature in blue ink, appearing to read "Chris Gass", is written over a light blue rectangular background.

Christopher Gass, P.E.
Project Manager