



FISCAL YEAR 2025 ANNUAL BUDGET



Fairhope, AL



**City of Fairhope, Alabama
Fiscal Year 2025 Budget
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RESOLUTION NO. 5204-24

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, that the proposed Budget presented and reviewed the 30th day of September 2024, hereby approved, and adopted for the FY 2024-2025; and that the following estimates of revenues and expenses, as related thereto, are hereby adopted; and those revenues and expenses are appropriated as follows:

GENERAL FUND:

Total Revenue and Transfers In	<u>\$52,421,361</u>
Total Expenditures and Transfers Out	<u>\$52,421,361</u>

SANITATION FUND:

Total Revenue & Transfer In	<u>\$4,430,596</u>
Total Expenditures & Transfers Out	<u>\$4,430,596</u>

GAS FUND:

Total Revenue & Transfer In	<u>\$15,799,927</u>
Total Expenditures & Transfers Out	<u>\$15,799,927</u>

ELECTRIC FUND:

Total Revenue & Transfer In	<u>\$30,619,070</u>
Total Expenditures & Transfers Out	<u>\$30,619,070</u>

WATER/WASTEWATER FUND:

Total Revenue & Transfer In	<u>\$63,233,776</u>
Expenditures & Transfers Out	
Water Department	<u>\$30,971,269</u>
Waste Water Department	<u>\$34,187,507</u>
Total Expenditures & Transfer Out	<u>\$65,158,776</u>

CAPITAL PROJECT FUND:

Total Revenue & Transfer In	<u>\$19,247,418</u>
Total Expenditures & Transfers Out	<u>\$19,247,418</u>

IMPACT FEES FUND:

Total Revenue & Transfer In	<u>\$2,471,750</u>
Total Expenditures & Transfers Out	<u>\$2,471,750</u>

GAS TAX FUND:

Total Revenue & Transfer In	<u>\$116,500</u>
Total Expenditures & Transfers Out	<u>\$116,500</u>

REBUILD ALABAMA FUND:

Total Revenue & Transfer In	<u>\$186,500</u>
Total Expenditures & Transfers Out	<u>\$186,500</u>

MUNICIPAL CAPITAL IMPROVEMENT FUND:

Total Revenue & Transfer In	<u>\$230,000</u>
Total Expenditures & Transfers Out	<u>\$0</u>

TOTAL FYE 2025 BUDGET \$188,756,898

BE IT FURTHER RESOLVED, that the Annual Salaries of City Personnel shall be as shown on a list entitled Annual Salaries of All City Personnel; and said list filed in the Office of the City Treasurer and of Human Resources; and

BE IT FURTHER RESOLVED, that the City Council hereby authorizes the portion of the Sales and Use Tax revenue for FY 2024-2025 that is restricted in the General Fund Debt Pre-Payment Account can be used for General Fund operations up to \$3,200,000.00 reduction; and

BE IT FURTHER RESOLVED, that the City Council hereby authorizes the portion of the Sales and Use Tax revenue FY 2024-2025 that is restricted in the Capital Project Fund (Infrastructure Improvement Special Fund) can be used for General Fund operations up to the \$3,200,000.00; and

BE IT FURTHER RESOLVED, that the City Council hereby authorizes the City Treasurer to perform Administrative Budget Transfers, as needed throughout the Fiscal Year. Directors are expected to operate with the funding appropriate for their department. Should a funding increase be required, a written request is to be submitted to the Treasurer and Mayor with a limit not to exceed \$20,000.00. All Administrative Budget Transfers are documented and tracked in the City's financial management system; and

BE IT FURTHER RESOLVED, that the City Council hereby approves 2% set aside for Cost-of-Living Allowance ("COLA") will become effective the first pay period after the passage of the budget in FYE 2024; and

BE IT FURTHER RESOLVED, that the City Council hereby approves merit raises for the City of Fairhope employees as defined in the proposed budget that may become effective December 2024.

DULY ADOPTED THIS 30th DAY OF SEPTEMBER, 2024



Corey Martin, Council President

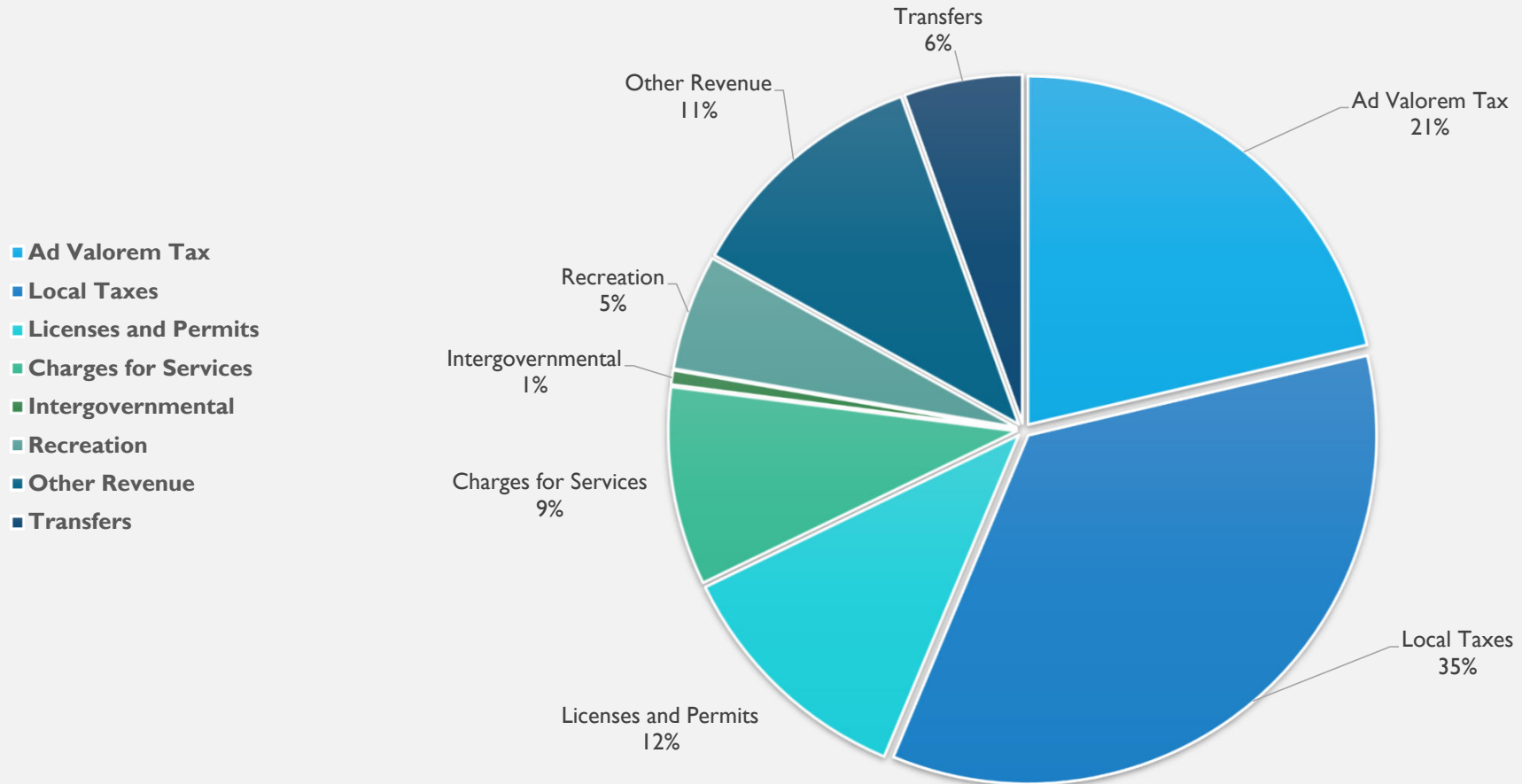
Attest:



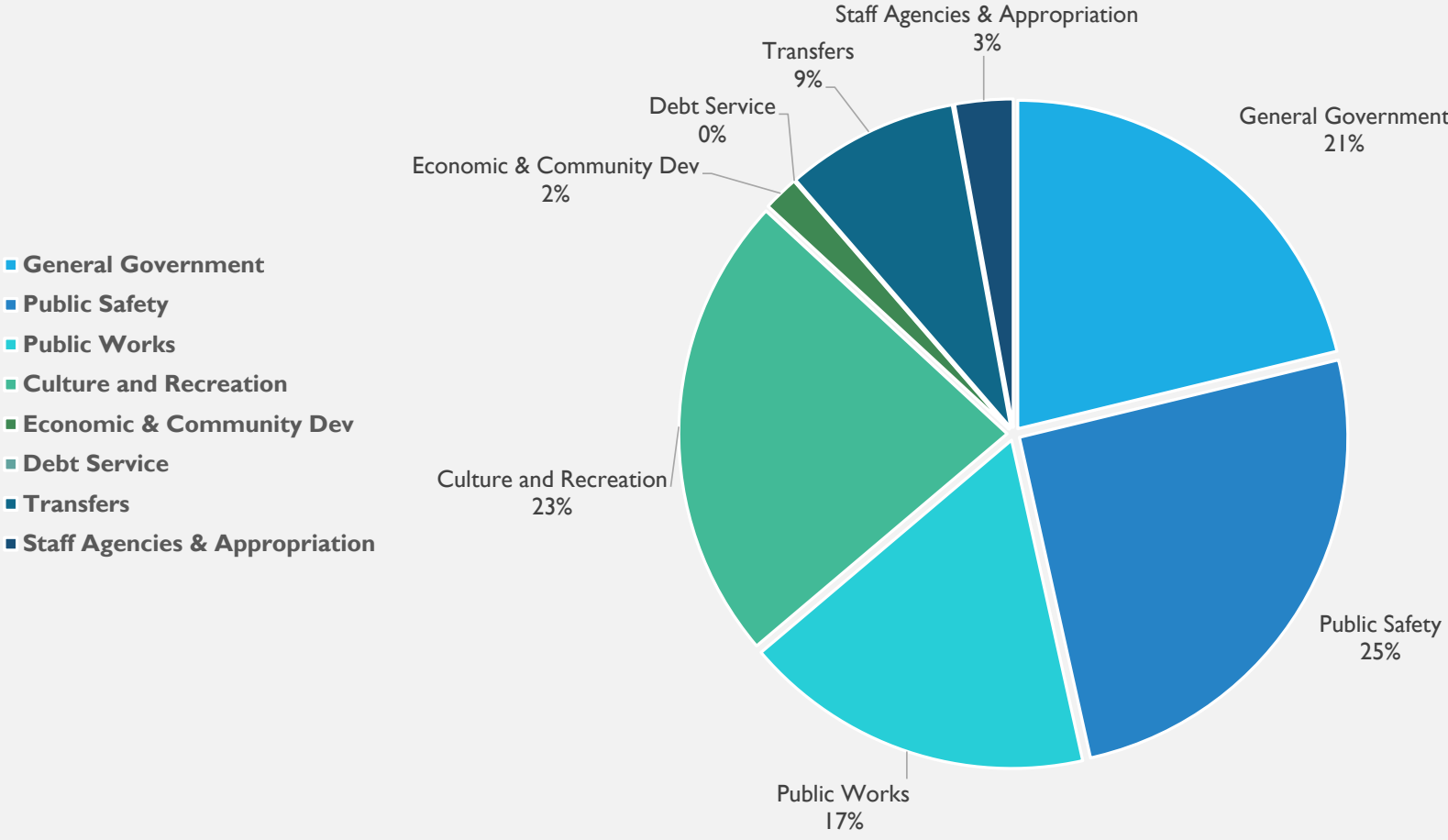
Lisa A. Hanks, MMC
City Clerk

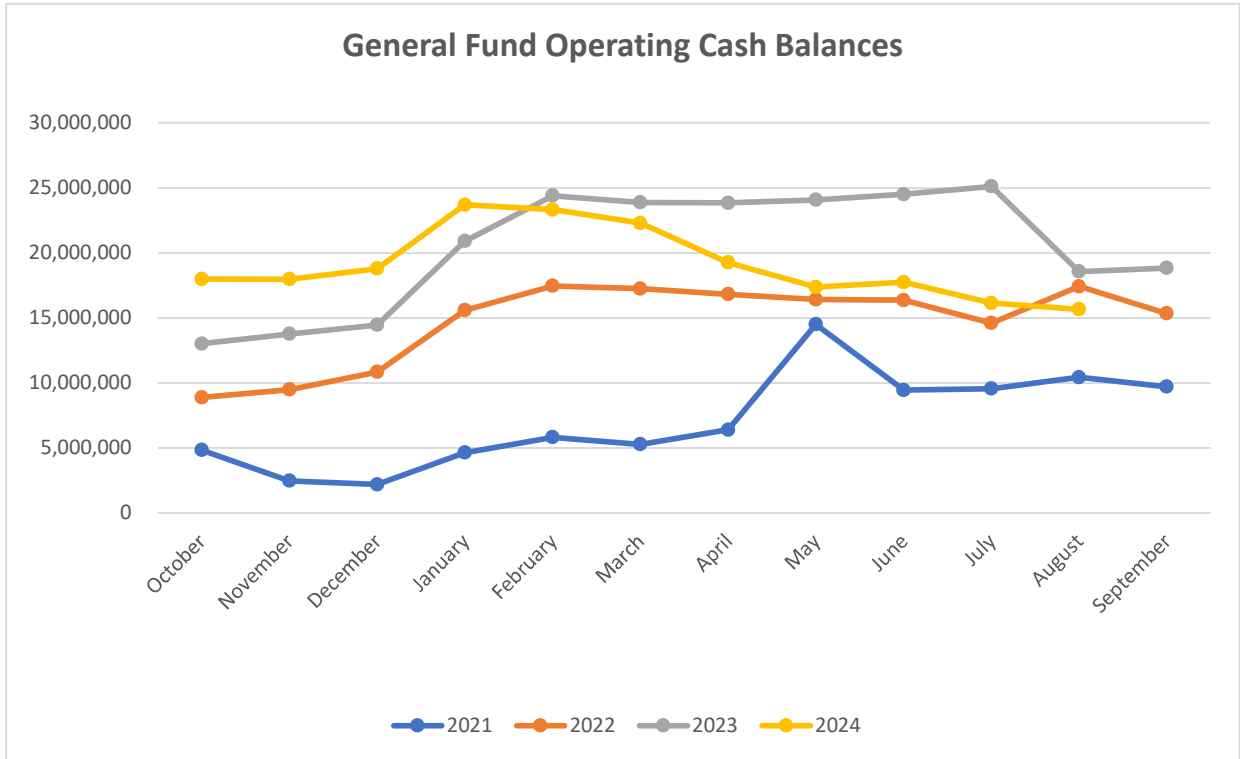
YEAR TO YEAR BUDGET COMPARISON BY FUND	FY 2024	FY 2025	% CHANGE
General Fund	48,579,239	52,376,361	5.6%
Sanitation Fund	3,923,975	4,430,596	12.9%
Gas Fund	12,718,816	15,799,927	24.2%
Electric Fund	29,441,368	30,619,070	4.0%
Water/Sewer Fund	46,915,082	63,233,776	34.8%
Capital Project Fund	15,451,822	19,247,418	24.6%
Impact Fees	1,719,111	2,471,750	43.8%
Gas Tax Fund	104,000	116,500	12.0%
Rebuild Alabama Fund	160,000	186,500	16.6%
Municipal Capital Improvement Fund	212,000	230,000	8.5%
Totals	160,225,413	188,711,898	17.8%

FY 2025 General Fund Revenues By Source



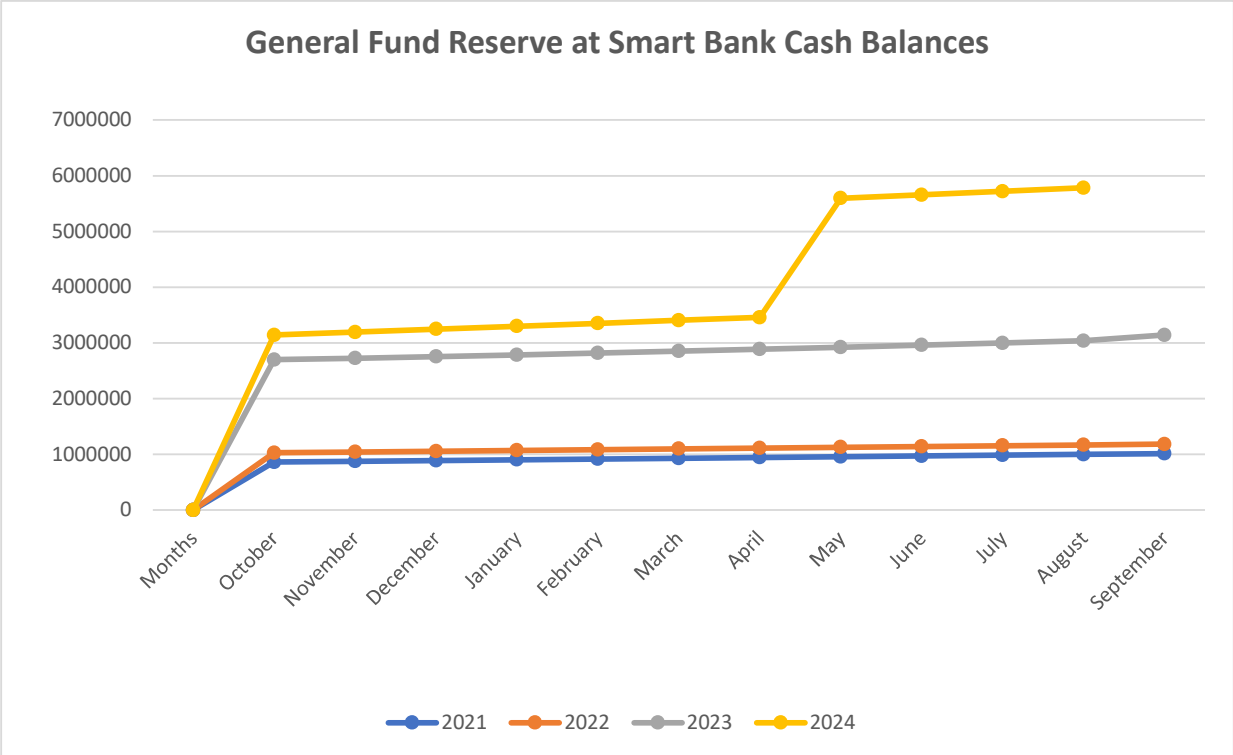
FY 2025 Budgeted Expenses by Function of Government





Months	2021	2022	2023	2024
October	4,842,642	8,883,648	13,026,614	17,997,666
November	2,480,493	9,497,677	13,774,072	17,980,837
December	2,197,286	10,852,457	14,469,359	18,798,674
January	4,646,499	15,598,096	20,915,315	23,705,274
February	5,824,266	17,465,833	24,401,011	23,331,778
March	5,281,622	17,254,582	23,892,748	22,301,823
April	6,398,750	16,824,649	23,853,150	19,264,942
May	14,509,560	16,415,432	24,089,521	17,379,344
June	9,453,610	16,371,660	24,511,228	17,746,556
July	9,566,502	14,605,392	25,122,894	16,150,461
August	10,436,613	17,424,635	18,566,840	15,666,130
September	9,717,736	15,354,127	18,847,908	

FY2024 Approved to transfer \$1,186,365.11 for Working Waterfront project. Grant Match. Resolution 5125-24
 FY2024 Approved transfer of \$2,000,000 for K-1 Center Project Resolution #5125-24
 FY2024 Budget - Budgeted \$2,541,349.00 fund balance for Recreation Capital Projects
 As of 09/06/2024: Federal Grants (RESTORE) Fund owes General Fund \$1,070,354.74



Months	2021	2022	2023	2024
October	862,268	1,029,432	2,701,226	3,142,763
November	875,845	1,043,337	2,726,774	3,194,171
December	889,899	1,057,729	2,755,930	3,247,503
January	904,016	1,072,147	2,787,050	3,300,905
February	916,789	1,085,193	2,817,058	3,351,056
March	930,954	1,099,661	2,851,072	3,404,875
April	944,687	1,113,686	2,885,541	3,457,164
May	958,901	1,128,204	2,923,189	5,596,159
June	972,682	1,142,279	2,959,957	5,656,996
July	986,947	1,156,848	2,998,436	5,720,110
August	1,001,237	1,169,022	3,038,851	5,783,479
September	1,015,091	1,182,293	3,142,763	

Plus \$10M in Rainy day fund

General Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
40030	Real Estate Taxes	6,460,395	7,494,699	8,945,217	8,799,000	9,949,244	13.1%
40040	Automobile Taxes	981,033	1,149,511	934,887	1,058,000	1,229,977	16.3%
	Total Property Taxes	7,441,428	8,644,210	9,880,104	9,857,000	11,179,221	13.4%
40160	City Sales Tax	9,688,429	10,116,381	8,615,425	10,367,924	10,743,364	3.6%
40162	SSUT INCOME	1,385,538	1,628,226	1,537,631	1,524,300	1,791,049	17.5%
40163	City Sales Tax-PJ	1,012,957	1,079,973	1,042,843	1,083,864	1,144,772	5.6%
40164	Seller Use Tax	1,250,477	1,508,574	1,329,009	1,338,010	1,599,089	19.5%
40165	Seller Use Tax-PJ	209,447	267,609	205,569	224,108	283,665	26.6%
40166	Consumer Use Tax	126,341	195,947	118,682	135,185	207,704	53.6%
40167	Consumer Use Tax-PJ	17,964	18,913	16,903	19,221	20,048	4.3%
40170	Beer Tax	307,348	305,666	253,182	325,789	304,369	-6.6%
40175	Beer Tax-Police Jurisdiction	36,683	34,170	28,281	38,884	34,762	-10.6%
40180	Wine Tax	60,165	57,081	46,729	63,775	57,939	-9.2%
40185	Wine Tax-Police Jurisdiction	527	455	359	559	474	-15.2%
40190	Liquor Tax	187,323	187,566	193,599	198,562	192,944	-2.8%
40195	Liquor Tax-Police Jurisdiction	37,464	47,822	36,841	39,712	42,813	7.8%
40210	Dog Tax	21	40	53	23	45	95.7%
40220	Cigarette Tax	59,663	48,067	34,436	60,000	48,067	-19.9%
40225	Cigarette Tax-Police Jurisdict	46,094	50,483	44,597	47,000	50,483	7.4%
40230	Lodging Tax	636,333	676,574	563,398	674,512	690,105	2.3%
40235	Lodging Tax-Police Jurisdictio	1,032,508	1,108,022	936,582	1,094,459	1,130,183	3.3%
	Total Local Taxes	16,095,280	17,331,571	15,004,120	17,235,887	18,341,875	6.4%
40310	Business Lic-Inside City	2,523,059	2,825,156	3,042,545	2,800,000	3,081,167	10.0%
40315	Business Lic-Police Jurisdicti	143,044	153,879	171,671	154,000	172,646	12.1%
40325	Registration Fees-Solicit	-	700	400	600	700	16.7%
40330	Parade/Misc Permit Fees	30,260	12,962	9,407	20,000	19,053	-4.7%
40350	Building Permits	1,613,893	1,343,487	784,475	1,000,000	900,000	-10.0%
40360	Inspection Fees	555,515	517,566	249,514	500,000	465,000	-7.0%
40370	Misc Bldg Dept Fees/Fines	135,190	340,144	127,113	225,000	210,000	-6.7%
40375	Planning-Misc Revenue	148	400	350	500	500	0.0%
40376	Subdivision - Outside City	74,800	1,150	-	1,150	-	-100.0%
40377	Subdivision - Inside City	157,350	72,550	175,199	135,000	150,000	11.1%
40378	Site Plan Approval	-	500	1,000	-	1,000	100.0%
40379	Board of Adjustment	3,200	3,560	4,125	2,200	3,300	50.0%
40380	Rezoning Applications	18,042	7,140	5,282	10,000	7,140	-28.6%
40385	State of AL Commercial Fee	70,049	118,057	34,242	80,000	72,000	-10.0%
40390	Insurance Co. Franchises	358,317	407,116	476,455	306,000	440,000	43.8%
40400	Cable TV Franchise	254,634	270,616	214,824	266,000	250,000	-6.0%
40410	Franchise Fees-City Prop	5,246	2,416	4,286	1,000	4,300	330.0%
40415	Utility Franchise Fees	199,716	217,554	252,677	210,000	253,000	20.5%
	Total Licenses and Permits	6,142,463	6,294,952	5,553,565	5,711,450	6,029,806	5.6%
40540	Fines Forfeitures & Fees	219,394	251,346	207,146	204,000	240,000	17.6%
40541	Court-Corrections Fund Revenue	35,284	40,665	31,440	33,000	38,000	15.2%
	Total Court Revenue	254,678	292,011	238,586	237,000	278,000	17.3%
40590	Annual AL Liq Tax Allocation	23,286	18,323	20,427	-	18,300	100.0%
40600	Liquor Tax-Monthly Revenue	81,101	88,479	71,028	78,000	80,000	2.6%
40610	Fin Inst Excise Tax	502,045	486,822	230,676	300,000	235,000	-21.7%
40620	Motor Veh Lic & Reg Fees	6,310	6,523	6,250	5,700	6,718	17.9%
40630	Oil Prod Privilege Tax	5,973	6,087	6,208	4,500	6,270	39.3%

General Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
41695	Severance Tax - Gas & Oil	7,611	15,672	12,153	11,000	11,000	0.0%
	Total State of Alabama	626,325	621,906	346,742	399,200	357,288	-10.5%
40650	State Grants	-	5,200	-	-	-	0.0%
40780	Grant - Police Dept	300,000	300,000	234,773	300,000	300,000	0.0%
40815	Mosquito Control Revenue	24,960	24,960	29,812	24,960	24,960	0.0%
40835	Federal Grants	49,146	58,489	2,077	-	360,000	100.0%
40840	Fema-Grant Revenues	1,349,634	-	-	-	-	0.0%
41336	Community/Specl Projct Grants	62,500	30,000	124,912	270,000	-	-100.0%
45520	Airport Grant Revenue	226,359	304,387	1,663,933	100,000	100,000	0.0%
	Total Grants	2,012,600	723,036	2,055,508	694,960	784,960	13.0%
40950	Interest-Bank Deposits	205,916	1,138,049	1,396,439	700,000	700,000	0.0%
40960	Interest-Other	-	-	924	-	-	0.0%
40970	Lease-Municipal Pier	2,083	2,500	5,000	2,000	5,000	150.0%
40980	Rent - Farm	9,975	9,975	9,975	9,975	9,975	0.0%
41020	Rent - Faulkner	1	1	1	1	1	0.0%
41040	Rent - USA	25,000	25,000	25,000	25,000	25,000	0.0%
41060	Rent - Civic Center	40,290	49,008	61,024	45,000	54,000	20.0%
41080	Rent - Park/Sidewalk Areas	19,825	17,469	17,525	12,000	-	-100.0%
41070	Rent - Nix Center	32,752	37,461	32,679	30,000	35,000	16.7%
	Total Interest and Rents	335,842	1,279,462	1,548,567	823,976	828,976	0.6%
41250	Utility Collections Fees	1,202,153	1,331,495	1,117,757	1,355,851	1,431,584	5.6%
41260	Admin Services - Utilities	2,511,000	2,733,078	2,430,874	2,917,049	3,400,010	16.6%
	Total Charge for Services	3,713,153	4,064,573	3,548,632	4,272,900	4,831,594	13.1%
41310	Memberships	22,300	26,745	26,775	20,000	26,000	30.0%
41315	Donations	2,195	2,274	1,566	-	2,000	100.0%
41320	Dance Revenue	4,781	4,290	3,378	3,000	3,000	0.0%
41325	Instruction	734	281	-	500	500	0.0%
41335	Misc Rev - Special Services	1,121	1,523	1,309	1,000	1,000	0.0%
	Total Adult Recreation	31,131	35,113	33,028	24,500	32,500	32.7%
41745	Rec Dept Memb/Pass	377,526	440,752	437,285	400,000	432,000	8.0%
41910	Rec Dept Pool Memberships	29,630	22,165	18,575	30,000	30,000	0.0%
41920	Rec Dept Summer Program	-	-	4,260	-	-	0.0%
41940	Rec Dept Miscellaneous	22,028	843	1,235	-	8,000	100.0%
41945	Recreation Field Rental	63,498	59,942	88,534	56,000	65,000	16.1%
41955	Tennis Memberships	22,554	27,534	23,124	24,000	24,000	0.0%
41960	Miscellaneous Tennis Revenue	17,832	22,999	16,035	17,000	17,000	0.0%
41965	Tennis Shop Sales	9,544	17,940	11,570	8,500	14,000	64.7%
	Total Rec Dept Revenue	542,612	592,175	600,617	535,500	590,000	10.2%
41022	Pumpout Service	270	370	140	390	300	-23.1%
41025	Fairhope Docks Slip Rentals	154,960	168,046	211,383	188,000	220,000	17.0%
41045	Marina Fuel Income	610,953	565,975	471,778	533,000	621,590	16.6%
41055	Docks - Ship Store Sales	2,852	3,167	3,611	2,200	15,000	581.8%
	Total Marina Revenue	769,034	737,558	686,913	723,590	856,890	18.4%
44510	Memberships	189,999	203,270	178,751	210,000	203,270	-3.2%
44520	Green Fees	216,133	286,469	279,359	250,000	268,300	7.3%
44530	Cart Rentals	443,268	475,362	434,224	452,000	475,000	5.1%
44540	Pro Shop Sales	121,775	113,794	101,771	155,000	100,000	-35.5%

General Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
44545	Pro Shop Sales - Custom Order	19,979	12,261	26,293	22,500	16,500	-26.7%
44550	Driving Range	71,442	86,311	86,455	71,500	84,000	17.5%
44560	Beverage Sales	90,231	103,813	86,114	95,000	97,000	2.1%
44570	Food Sales	82,387	94,746	88,039	84,000	91,000	8.3%
49020	Handicap Fees	6,065	5,235	5,025	6,000	6,000	0.0%
	Total Golf Revenue	<u>1,241,278</u>	<u>1,381,262</u>	<u>1,286,031</u>	<u>1,346,000</u>	<u>1,341,070</u>	-0.4%
41230	Dog Pound Fees	1,050	1,280	1,102	1,000	1,000	0.0%
41610	Beach Revenue	9,720	15,220	18,005	10,000	14,600	46.0%
41705	Sale of Fixed Assets	56,559	157,523	80,518	100,000	80,000	-20.0%
41755	Brick memorials	1,365	16,966	8,605	1,300	1,300	0.0%
41800	Donations	2,300	300	-	-	700	100.0%
45565	Museum Donations	-	100	300	-	100	100.0%
49015	Insurance Dividend	21,833	-	-	20,000	20,000	0.0%
49030	Insurance Claim	109,086	224,048	72,209	-	-	0.0%
49035	Rebate Income	12,122	23,927	9,535	15,000	10,000	-33.3%
49040	Miscellaneous Income	14,172	33,658	237,821	33,000	31,000	-6.1%
49042	Parking Garage Revenue	-	3,667	2,000	-	1,900	100.0%
49080	Community Dev Revenue	36,020	5,890	25,430	-	22,500	100.0%
49090	Inmate Phone Revenue	1,877	5,013	2,548	2,500	3,000	20.0%
49092	McKesson Settlement Fund	-	929	21,866	140,000	14,000	-90.0%
49095	DEA Revenue	12,643	6,600	-	-	-	0.0%
49998	Budget Rollover	-	-	-	5,144,223	3,891,196	-24.4%
49999	Inventory Revenue	(0)	(0)	(72)	-	-	0.0%
	Total Other Revenue	<u>278,747</u>	<u>495,120</u>	<u>479,868</u>	<u>5,467,023</u>	<u>4,091,296</u>	-25.2%
49820	Natural gas fund	102,016	185,030	192,990	192,990	303,330	57.2%
49830	Electric fund	537,655	499,803	380,308	507,077	508,150	0.2%
49840	Water & Wastewater fund	551,190	290,324	217,743	290,324	292,155	0.6%
49890	Gas tax fund	72,721	-	-	-	-	0.0%
49895	Transfers from Impact Fee Fund	215,823	155,744	-	1,259,861	1,774,250	40.8%
	Total Transfers	<u>1,479,406</u>	<u>1,130,901</u>	<u>791,041</u>	<u>2,250,252</u>	<u>2,877,885</u>	27.9%
	TOTAL REVENUES	<u>40,963,977</u>	<u>43,623,849</u>	<u>42,053,322</u>	<u>49,579,238</u>	<u>52,421,361</u>	<u>5.7%</u>
EXPENSES							
	General Government	2,507,774	2,891,488	3,290,486	2,949,256	3,542,670	20.1%
	Elected Officials	285,978	286,528	282,828	292,428	295,869	1.2%
	Planning	761,733	910,713	1,017,017	1,296,938	1,482,163	14.3%
	Building Dept	1,050,455	1,204,150	1,129,747	1,449,377	1,302,648	-10.1%
	Judicial	305,275	286,990	285,109	283,033	310,945	9.9%
	Police Dept	7,444,082	7,707,846	7,844,605	8,892,216	8,625,102	8.4%
	Correction Dept	-	-	-	-	1,016,939	0.0%
	Information Technology	841,457	1,040,824	1,115,018	1,595,331	1,542,445	-3.3%
	Human Resources	371,640	507,111	436,089	515,415	560,933	8.8%
	Revenue	570,229	604,007	686,075	704,988	879,972	24.8%
	Meter	647,196	720,867	612,238	757,848	760,049	0.3%
	Fire Department	941,970	975,362	857,896	2,954,102	3,318,851	12.3%
	Economic & Community Dev	556,601	675,152	532,641	731,418	957,189	30.9%
	Recreation Dept	2,718,440	2,784,638	3,497,253	6,598,064	6,233,447	-5.5%
	Civic Center	228,136	690,348	559,196	520,954	548,316	5.3%
	Museum/Welcome Center	225,687	196,298	182,104	208,745	537,554	157.5%
	Adult Recreation/Special Service	512,184	659,780	444,098	640,390	645,378	0.8%
	Marina/Harbor	1,181,290	884,761	612,666	840,426	1,192,433	41.9%

General Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
	Streets Department	5,159,943	5,774,918	4,299,524	5,146,825	5,609,617	9.0%
	Landscape Department	-	-	1,637,076	1,335,798	2,178,970	63.1%
	Parks Department	-	-	-	-	361,224	100.0%
	Fleet Maintenance	714,652	863,585	838,832	1,367,549	1,275,967	-6.7%
	Golf Clubhouse/Grounds	1,689,171	1,914,153	2,887,688	2,820,782	2,530,919	-10.3%
	Non-Departmental Facilities	387,903	396,049	982,039	837,695	749,771	-10.5%
	Staff Agencies & Appropriation	1,430,540	1,451,740	1,385,367	1,504,490	1,499,490	-0.3%
	Debt Service	(196,404)	470,142	300,000	300,000	-	-100.0%
	Other Expeditures/Transfers	2,885,935	3,754,970	6,340,491	5,035,170	4,462,500	-11.4%
	Gen Emergency Disasters	6,553	-	-	-	-	0.0%
	Total Expenses	<u>33,228,420</u>	<u>37,652,421</u>	<u>42,056,084</u>	<u>49,579,238</u>	<u>52,421,361</u>	<u>5.7%</u>
	Excess Rev Over Expenses	<u>7,735,557</u>	<u>5,971,428</u>	<u>(2,762)</u>	<u>-</u>	<u>-</u>	

Elected Officials

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	149,890	149,481	128,544	149,200	149,440	0.2%
50190	Employee Payroll Taxes	11,350	11,281	9,665	11,415	11,224	-1.7%
50200	Employee Retirement Exp	7,902	7,964	7,413	8,000	8,703	8.8%
50201	Other Employee Insurance	-	-	-	-	1,147	100.0%
50210	Employee Medical Insurance	84,077	82,294	75,702	84,550	81,855	-3.2%
50221	Workers Comp Insurance	160	203	224	215	230	7.0%
50222	Casualty/Property Insurance	4,069	4,504	4,510	4,600	4,600	0.0%
50230	Training/School/Travel	22,526	26,398	40,763	20,375	27,500	35.0%
50300	Computer Expense	-	373	6,133	11,073	3,300	-70.2%
50320	Office Supplies	-	50	37	-	-	0.0%
50325	Printers/Copiers/OE and supp	223	280	226	300	-	-100.0%
50340	General Supplies	666	72	164	-	-	0.0%
50380	Communications	1,269	1,735	6,398	2,700	4,870	80.4%
50390	Dues-Memberships-Subscrip	3,846	1,894	3,046	-	3,000	100.0%
Total Elected Officials		285,978	286,528	282,828	292,428	295,869	1.2%

General Government Administration

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	1,073,396	1,128,086	1,237,919	1,174,625	1,468,146	25.0%
50045	Overtime	5,803	13,488	9,521	10,000	10,000	0.0%
50110	Salary/Fee-City Attorney	36,000	36,000	33,000	36,000	36,000	0.0%
50190	Employee Payroll Taxes	79,723	83,041	90,607	99,380	105,697	6.4%
50200	Employee Retirement Exp	84,969	95,712	104,676	112,294	130,256	16.0%
50201	Other Employee Insurance	-	-	-	-	10,994	100.0%
50210	Employee Medical Insurance	193,201	196,534	203,221	222,270	219,348	-1.3%
50215	Required Contrib-OPEB	17,523	28,037	23,364	28,037	28,037	0.0%
50221	Workers Comp Insurance	3,179	2,176	1,797	1,596	1,845	15.6%
50222	Casualty/Property Insurance	101,685	100,387	121,735	97,000	122,000	25.8%
50230	Training/School/Travel	8,223	18,539	26,583	27,500	29,250	6.4%
50270	Audit & Accounting	78,636	82,537	70,420	78,000	75,000	-3.8%
50280	Legal Fees	103,529	212,265	132,250	150,000	150,000	0.0%
50290	Professional Services	146,086	142,527	135,345	160,000	178,747	11.7%
50300	Computer Expense	56,448	43,974	180,050	215,989	135,461	-37.3%
50320	Office Supplies	10,704	10,831	12,881	13,593	16,000	17.7%
50325	Printers/Copiers/OE and supp	19,238	14,339	14,594	21,224	17,732	-16.5%
50330	Postage	5,355	5,159	4,243	7,500	6,000	-20.0%
50340	General Supplies	29,159	33,932	23,658	35,000	35,100	0.3%
50360	General Maintenance	17,529	26,536	14,937	35,105	35,136	0.1%
50380	Communications	12,030	18,459	22,880	16,752	20,960	25.1%
50390	Dues-Memberships-Subscrip	20,771	19,990	26,848	22,455	29,055	29.4%
50395	Employment Screening	840	664	661	500	700	40.0%
50410	Cash Over or Short	(50)	(897)	18	-	-	0.0%
50420	Bad Debts	-	956	-	-	-	0.0%
50430	Gasoline & Oil	5,491	554	-	-	-	0.0%
50435	Small Equipment	-	-	-	500	500	0.0%
50440	Equip & Vehicle Repair	504	-	744	500	1,500	200.0%
50460	Uniforms	816	1,072	1,818	1,500	2,500	66.7%
50462	Safety Wear and PPE	-	-	-	500	500	0.0%
50470	Purchases Vehicles & Equipment	32,682	7,695	-	11,211	11,211	0.0%
50475	Capital Improvements	-	6,005	38,141	50,500	26,000	-48.5%
50482	Land/Right of Way Acquisitions	16,000	-	237,500	-	-	0.0%
50510	Interest Expense	67	25	-	-	-	0.0%
50580	Bank Fees	26,245	35,945	39,298	35,000	35,000	0.0%
50585	Printing	225	-	-	1,000	500	-50.0%
51000	Recording Fees Paid	163	113	401	200	400	100.0%
51020	Sales Tax Rebatement	-	207,554	242,646	-	255,000	100.0%
51025	Colony Rent	26,304	18,789	1,130	25,000	25,000	0.0%
51030	Publications Newspapers	53,367	62,295	66,639	25,000	55,000	120.0%
51045	Election Expense	299	668	387	1,500	30,000	1900.0%
51050	COF Book & Sidewalk Brick	1,485	16,673	4,418	2,000	3,000	50.0%
51060	Historical District Expense	16,733	-	-	-	-	0.0%
51165	City Hall Maintenance	23,068	15,026	1,010	25,025	22,095	-11.7%
52040	Grant Expenditures	20,000	20,000	-	20,000	20,000	0.0%
52080	Sales Tax Collection Fees	172,432	176,540	151,642	175,000	180,000	2.9%
52510	Utilities for City Use	7,915	9,264	13,504	10,000	13,000	30.0%
Total General Gov Administration		2,507,774	2,891,488	3,290,486	2,949,256	3,542,670	20.1%

Revenue Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	372,168	405,900	432,056	426,917	597,658	40.0%
50045	Overtime	985	761	1,419	1,100	3,000	172.7%
50190	Employee Payroll Taxes	27,477	29,936	31,682	38,600	43,339	12.3%
50200	Employee Retirement Exp	23,833	27,355	34,723	39,349	46,441	18.0%
50201	Other Employee Insurance	-	-	-	-	5,094	100.0%
50210	Employee Medical Insurance	79,353	83,982	89,424	91,895	111,492	21.3%
50215	Required Contrib-OPEB	25,661	15,147	9,702	11,642	11,642	0.0%
50221	Workers Comp Insurance	394	676	851	801	874	9.1%
50222	Casualty/Property Insurance	7,225	8,171	9,719	7,600	10,400	36.8%
50230	Training/School/Travel	2,210	3,740	6,794	8,300	11,500	38.6%
50300	Computer Expense	24,348	14,485	19,857	21,180	22,950	8.4%
50320	Office Supplies	368	1,186	545	500	500	0.0%
50325	Printers/Copiers/OE and supp	1,584	1,387	2,243	4,040	2,308	-42.9%
50330	Postage	-	7,000	2,598	7,000	5,000	-28.6%
50340	General Supplies	1,243	1,202	1,169	2,000	2,114	5.7%
50360	General Maintenance	4	-	-	-	-	0.0%
50380	Communications	1,993	1,476	2,029	1,632	3,260	99.8%
50390	Dues-Memberships-Subscrip	25	25	35	100	100	0.0%
50395	Employment Screening	366	163	616	82	300	265.9%
50430	Gasoline & Oil	695	634	600	750	750	0.0%
50440	Equip & Vehicle Repair	72	162	612	500	500	0.0%
50460	Uniforms	225	619	533	1,000	750	-25.0%
50470	Purchases Vehicles & Equip	-	-	38,869	40,000	-	-100.0%
Total Revenue Department		570,229	604,007	686,075	704,988	879,972	24.8%

Meter Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	431,665	453,894	369,201	466,727	461,173	-1.2%
50041	Overtime -Special Events	-	-	3,413	-	-	0.0%
50045	Overtime	3,200	2,116	7,599	7,500	9,000	20.0%
50190	Employee Payroll Taxes	31,459	33,909	27,459	35,900	33,397	-7.0%
50200	Employee Retirement Exp	32,406	36,613	33,166	40,028	36,831	-8.0%
50201	Other Employee Insurance	-	-	-	-	3,766	100.0%
50210	Employee Medical Insurance	85,701	87,864	74,336	88,375	79,656	-9.9%
50221	Workers Comp Insurance	6,185	6,984	7,366	6,868	7,559	10.1%
50222	Casualty/Property Insurance	8,730	11,439	13,691	12,000	14,000	16.7%
50230	Training/School/Travel	2,554	2,898	1,939	3,000	5,000	66.7%
50300	Computer Expense	3,840	7,894	10,355	14,564	16,600	14.0%
50320	Office Supplies	77	37	100	500	500	0.0%
50340	General Supplies	303	2,455	1,618	2,000	2,911	45.6%
50360	General Maintenance	132	124	270	500	556	11.2%
50380	Communications	1,640	3,734	2,729	4,380	5,300	21.0%
50395	Employment Screening	55	-	-	163	300	84.0%
50430	Gasoline & Oil	22,514	19,687	13,775	22,000	20,000	-9.1%
50435	Small Equipment	-	3,500	-	5,000	5,000	0.0%
50440	Equip & Vehicle Repair	14,270	18,679	5,708	7,500	7,500	0.0%
50460	Uniforms	899	-	21	2,200	500	-77.3%
50462	Safety Wear and PPE	1,567	1,952	4,094	5,000	7,500	50.0%
50470	Purchases Vehicles & Equipment	-	27,086	35,398	33,643	43,000	27.8%
Total Meter Department		647,196	720,867	612,238	757,848	760,049	0.3%

Planning Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
40375	Planning-Misc Revenue	148	400	350	500	500	0.0%
40376	Subdivision - Outside City	74,800	1,150	-	1,150	-	-100.0%
40377	Subdivision - Inside City	157,350	72,550	175,199	135,000	150,000	11.1%
40378	Site Plan Approval	-	500	1,000	-	1,000	100.0%
40379	Board of Adjustment	3,200	3,560	4,125	2,200	3,300	50.0%
40380	Rezoning Applications	18,042	7,140	5,282	10,000	7,140	-28.6%
	TOTAL REVENUES	<u>18,042</u>	<u>7,140</u>	<u>5,282</u>	<u>148,850</u>	<u>161,940</u>	<u>8.8%</u>
EXPENSES							
50040	Salaries	418,447	491,868	509,053	632,163	752,006	19.0%
50045	Overtime	1,018	1,526	653	1,500	1,000	-33.3%
50190	Employee Payroll Taxes	30,469	36,498	37,456	52,050	49,562	-4.8%
50200	Employee Retirement Exp	32,026	39,556	40,470	57,218	58,275	1.8%
50201	Other Employee Insurance	-	-	-	-	5,341	100.0%
50210	Employee Medical Insurance	73,421	90,219	89,043	110,740	106,452	-3.9%
50215	Required Contrib-OPEB	16,335	18,955	23,364	14,018	14,018	0.0%
50221	Workers Comp Insurance	3,421	3,358	3,747	3,284	3,846	17.1%
50222	Casualty/Property Insurance	12,671	11,630	11,538	10,700	12,000	12.1%
50230	Training/School/Travel	16,174	1,740	2,391	17,500	18,000	2.9%
50280	Legal Fees	72,395	129,851	172,731	85,000	85,000	0.0%
50290	Professional Services	18,260	14,025	1,705	128,000	215,000	68.0%
50300	Computer Expense	38,667	35,714	45,610	78,334	80,760	3.1%
50320	Office Supplies	2,973	2,843	2,241	5,000	5,000	0.0%
50325	Printers/Copiers/OE and supp	2,392	5,254	7,990	10,104	8,160	-19.2%
50340	General Supplies	747	8,264	966	7,000	8,455	20.8%
50360	General Maintenance	1,734	925	84	7,000	5,008	-28.5%
50380	Communications	5,449	6,672	7,754	7,272	9,480	30.4%
50390	Dues-Memberships-Subscrip	3,020	340	2,023	5,440	5,000	-8.1%
50395	Employment Screening	191	81	337	82	300	265.9%
50430	Gasoline & Oil	1,657	1,534	1,292	5,033	3,000	-40.4%
50435	Small Equipment	-	1,333	-	4,000	-	-100.0%
50440	Equip & Vehicle Repair	5	1,092	12,625	-	1,000	100.0%
50462	Safety Wear and PPE	-	-	-	1,500	500	-66.7%
50470	Purchases Vehicles & Equipment	-	-	41,232	42,000	25,000	-40.5%
51030	Publications Newspapers	10,262	7,436	2,712	12,000	10,000	-16.7%
	Total Planning	<u>761,733</u>	<u>910,713</u>	<u>1,017,017</u>	<u>1,296,938</u>	<u>1,482,163</u>	<u>14.3%</u>
	Excess Rev Over Expense	<u>(743,691)</u>	<u>(903,573)</u>	<u>(1,011,735)</u>	<u>(1,148,088)</u>	<u>(1,320,223)</u>	<u>(172,135)</u>

Building Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
40350	Building Permits	1,613,893	1,343,487	784,475	1,000,000	900,000	-10.0%
40360	Inspection Fees	555,515	517,566	249,514	500,000	465,000	-7.0%
40370	Misc Bldg Dept Fees/Fines	135,190	340,144	127,113	225,000	210,000	-6.7%
40385	State of AL Commercial Fee	70,049	118,057	34,242	80,000	72,000	-10.0%
TOTAL REVENUES		<u>2,374,647</u>	<u>2,319,254</u>	<u>1,195,344</u>	<u>1,805,000</u>	<u>1,647,000</u>	<u>-8.8%</u>
EXPENSES							
50040	Salaries	551,921	581,814	521,463	633,163	710,869	12.3%
50045	Overtime	6,434	14,013	8,217	10,000	10,000	0.0%
50190	Employee Payroll Taxes	41,736	44,216	39,032	50,800	52,365	3.1%
50200	Employee Retirement Exp	44,764	48,301	46,519	56,093	63,034	12.4%
50201	Other Employee Insurance	-	-	-	-	5,560	100.0%
50210	Employee Medical Insurance	97,782	87,228	82,239	74,850	96,984	29.6%
50221	Workers Comp Insurance	6,741	7,905	8,663	8,533	8,888	4.2%
50222	Casualty/Property Insurance	14,622	16,833	17,715	17,000	18,000	5.9%
50230	Training/School/Travel	12,290	6,401	14,261	21,500	23,000	7.0%
50290	Professional Services	25,705	68,625	35,988	125,000	100,000	-20.0%
50295	Building Fees	81,954	119,107	19,072	80,000	72,000	-10.0%
50300	Computer Expense	44,580	41,648	30,562	57,534	62,200	8.1%
50320	Office Supplies	4,693	6,339	4,070	10,200	10,000	-2.0%
50325	Printers/Copiers/OE and supp	2,953	3,617	6,947	7,020	6,276	-10.6%
50330	Postage	-	-	-	350	350	0.0%
50340	General Supplies	2,759	2,239	2,497	4,500	6,640	47.6%
50360	General Maintenance	8,320	251	3,664	2,800	3,612	29.0%
50380	Communications	13,530	14,772	14,158	13,920	16,320	17.2%
50390	Dues-Memberships-Subscrip	860	1,562	1,809	8,300	7,000	-15.7%
50395	Employment Screening	136	81	167	82	300	265.9%
50430	Gasoline & Oil	12,793	13,948	12,844	15,000	14,000	-6.7%
50440	Equip & Vehicle Repair	3,752	9,691	7,140	3,500	6,000	71.4%
50460	Uniforms	2,608	2,250	2,433	3,000	2,000	-33.3%
50462	Safety Wear and PPE	247	1,313	56	2,000	750	-62.5%
50470	Purchases Vehicles & Equipment	28,373	35,563	159,250	201,732	-	-100.0%
50475	Capital Improvements	-	-	-	16,000	-	-100.0%
50560	Credit Card Processing Fees	38,558	76,435	90,524	25,000	5,000	-80.0%
50585	Printing	303	-	458	1,500	1,500	0.0%
Total Building Department		<u>1,048,412</u>	<u>1,204,150</u>	<u>1,129,747</u>	<u>1,449,377</u>	<u>1,302,648</u>	<u>-10.1%</u>
Excess Rev Over Expenses		<u>1,326,235</u>	<u>1,115,103</u>	<u>65,597</u>	<u>355,623</u>	<u>344,352</u>	<u>-3.2%</u>

Judicial

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	162,902	155,505	174,013	173,584	206,392	18.9%
50045	Overtime	32,644	36,161	17,720	10,000	5,000	-50.0%
50190	Employee Payroll Taxes	14,278	14,142	14,238	13,700	13,380	-2.3%
50200	Employee Retirement Exp	14,433	13,399	14,708	13,286	14,023	5.5%
50201	Other Employee Insurance	-	-	-	-	1,574	100.0%
50210	Employee Medical Insurance	42,146	27,642	26,492	27,660	27,852	0.7%
50221	Workers Comp Insurance	259	263	292	263	300	14.1%
50222	Casualty/Property Insurance	2,731	3,032	2,860	3,050	3,000	-1.6%
50230	Training/School/Travel	1,229	3,704	1,100	1,700	1,000	-41.2%
50290	Professional Services	3,319	1,329	1,869	3,500	1,000	-71.4%
50300	Computer Expense	26,541	21,544	26,563	28,533	30,400	6.5%
50320	Office Supplies	914	1,219	584	1,500	1,000	-33.3%
50325	Printers/Copiers/OE and supp	1,290	1,297	1,224	1,740	1,724	-0.9%
50330	Postage	52	-	-	-	-	0.0%
50340	General Supplies	83	-	472	500	500	0.0%
50360	General Maintenance	-	4,565	180	1,500	500	-66.7%
50380	Communications	979	1,083	1,393	960	1,800	87.5%
50390	Dues-Memberships-Subscrip	575	475	500	575	500	-13.0%
50395	Employment Screening	-	81	-	82	100	22.0%
50560	Credit Card Processing Fees	-	50	-	-	-	0.0%
51215	NCIC Data System	900	1,500	900	900	900	0.0%
Total Judicial		305,275	286,990	285,109	283,033	310,945	9.9%

Police Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	3,910,163	4,143,720	4,148,043	4,731,724	4,529,399	-4.3%
50041	Overtime-Special Events	36,367	33,717	31,426	-	35,000	100.0%
50045	Overtime	152,649	164,155	238,734	140,000	128,000	-8.6%
50190	Employee Payroll Taxes	306,059	321,495	326,755	378,700	329,823	-12.9%
50200	Employee Retirement Exp	330,616	352,469	390,230	419,714	406,293	-3.2%
50201	Other Employee Insurance	-	-	-	-	35,061	100.0%
50210	Employee Medical Insurance	802,426	802,098	800,475	860,000	770,184	-10.4%
50215	Required Contrib-OPEB	53,698	42,734	29,320	39,079	33,258	-14.9%
50220	Casualty/Workers Comp Ins	(32)	-	-	-	-	0.0%
50221	Workers Comp Insurance	100,517	105,610	113,320	106,356	108,776	2.3%
50222	Casualty/Property Insurance	240,754	262,237	286,244	265,500	290,000	9.2%
50230	Training/School/Travel	46,225	41,057	77,790	92,000	67,750	-26.4%
50290	Professional Services	26,600	28,744	18,169	36,500	23,300	-36.2%
50300	Computer Expense	111,168	103,832	155,044	156,060	133,445	-14.5%
50315	Camera Expense	-	10,002	2,225	17,000	17,000	0.0%
50320	Office Supplies	8,187	10,610	2,382	7,500	7,500	0.0%
50325	Printers/Copiers/OE and supp	7,441	5,416	8,061	9,080	9,560	5.3%
50330	Postage	361	32	180	300	300	0.0%
50340	General Supplies	39,518	45,912	27,510	30,000	46,850	56.2%
50355	Line of Duty Equip & Supplies	44,187	129,567	76,359	112,175	108,340	-3.4%
50360	General Maintenance	7,945	39,079	6,311	15,000	16,481	9.9%
50380	Communications	138,537	152,123	141,149	187,224	193,972	3.6%
50390	Dues-Memberships-Subscrip	6,879	3,698	5,953	9,740	7,390	-24.1%
50395	Employment Screening	3,348	5,574	5,004	7,300	8,000	9.6%
50430	Gasoline & Oil	153,420	154,175	130,077	146,093	146,000	-0.1%
50435	Small Equipment	20,963	-	-	8,588	-	-100.0%
50440	Equip & Vehicle Repair	79,005	127,620	95,202	59,000	73,000	23.7%
50460	Uniforms	16,459	25,857	21,490	28,750	42,400	47.5%
50462	Safety Wear and PPE	5,660	2,492	1,324	9,000	8,000	-11.1%
50470	Purchases Vehicles & Equipment	531,966	351,907	332,668	591,628	780,820	32.0%
50475	Capital Improvements	56,923	(0)	-	-	50,000	100.0%
50524	Property Rental	-	36,706	93,724	104,025	108,000	3.8%
50535	Community Outreach	1,852	5,291	3,728	7,500	9,000	20.0%
51215	NCIC Data System	19,350	15,480	11,610	16,680	17,200	3.1%
51220	Jail Expense	90,382	80,796	67,868	105,000	-	-100.0%
51225	Narcotic Purchases	-	929	23,993	-	-	0.0%
51235	DEA Funds Purchases	5,976	-	-	-	-	0.0%
51255	Corrections Capital Imprvments	13,292	18,202	106,268	110,000	-	-100.0%
52510	Utilities for City Use	75,221	84,511	65,969	85,000	85,000	0.0%
Total Police Department		7,444,082	7,707,846	7,844,605	8,892,216	8,625,102	-3.0%

Correction Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	-	-	-	-	618,349	100.0%
50045	Overtime	-	-	-	-	12,000	100.0%
50190	Employee Payroll Taxes	-	-	-	-	46,013	100.0%
50200	Employee Retirement Exp	-	-	-	-	53,422	100.0%
50201	Other Employee Insurance	-	-	-	-	6,000	100.0%
50210	Employee Medical Insurance	-	-	-	-	113,388	100.0%
50221	Workers Comp Insurance	-	-	-	-	7,500	100.0%
50230	Training/School/Travel	-	-	-	-	1,000	100.0%
50305	Jail - Medical Expense	-	-	-	-	13,400	100.0%
50315	Camera Expense	-	-	-	-	6,800	100.0%
50320	Office Supplies	-	-	-	-	1,000	100.0%
50340	General Supplies	-	-	-	-	10,000	100.0%
50360	General Maintenance	-	-	-	-	28,800	100.0%
50380	Communications	-	-	-	-	600	100.0%
50390	Dues-Memberships-Subscrip	-	-	-	-	-	0.0%
50395	Employment Screening	-	-	-	-	500	100.0%
50440	Equip & Vehicle Repair	-	-	-	-	5,000	100.0%
50460	Uniforms	-	-	-	-	4,000	100.0%
50462	Safety Wear and PPE	-	-	-	-	13,750	100.0%
50475	Capital Improvements	-	-	-	-	10,000	100.0%
51380	Food & Drink	-	-	-	-	62,400	100.0%
Total Correction Department		-	-	-	-	1,016,939	<u>100.0%</u>

Information Technology

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	292,327	314,562	320,276	349,323	351,707	0.7%
50045	Overtime	29,990	35,880	17,999	20,000	20,000	0.0%
50190	Employee Payroll Taxes	24,357	26,625	25,562	30,565	26,437	-13.5%
50200	Employee Retirement Exp	25,756	29,096	29,877	32,812	32,525	-0.9%
50201	Other Employee Insurance	-	-	-	-	2,537	100.0%
50210	Employee Medical Insurance	42,273	39,387	36,639	44,675	37,620	-15.8%
50221	Workers Comp Insurance	513	542	559	573	573	0.0%
50222	Casualty/Property Insurance	10,626	12,088	14,019	12,500	14,500	16.0%
50230	Training/School/Travel	878	6,448	3,919	13,700	12,450	-9.1%
50290	Professional Services	-	4,615	17,875	75,875	70,000	-7.7%
50300	Computer Expense	304,625	370,836	327,383	500,290	453,770	-9.3%
50315	Camera Expense	669	9,103	5,500	6,000	12,000	100.0%
50320	Office Supplies	559	99	6,169	6,600	2,000	-69.7%
50325	Printers/Copiers/OE and supp	-	15	909	2,000	1,000	-50.0%
50330	Postage	246	330	208	200	200	0.0%
50340	General Supplies	45,417	2,349	7,045	6,500	5,955	-8.4%
50360	General Maintenance	18,667	3,328	3,240	15,000	13,079	-12.8%
50380	Communications	15,097	21,485	13,101	63,018	58,260	-7.6%
50390	Dues-Memberships-Subscrip	325	348	531	2,400	2,400	0.0%
50395	Employment Screening	103	60	-	100	132	32.0%
50430	Gasoline & Oil	1,396	1,195	1,255	2,000	1,500	-25.0%
50440	Equip & Vehicle Repair	966	1,472	150	500	800	60.0%
50460	Uniforms	234	-	200	500	500	0.0%
50462	Safety Wear and PPE	-	114	-	-	500	100.0%
50470	Purchases Vehicles & Equipment	26,433	160,846	282,603	410,200	422,000	2.9%
Total Information Technology		841,457	1,040,824	1,115,018	1,595,331	1,542,445	-3.3%

Human Resources

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	255,089	311,340	273,765	306,059	340,889	11.4%
50045	Overtime	21,202	35,868	5,480	5,000	5,000	0.0%
50190	Employee Payroll Taxes	20,047	24,983	19,785	24,500	24,442	-0.2%
50200	Employee Retirement Exp	19,030	24,958	21,278	25,677	28,055	9.3%
50201	Other Employee Insurance	-	-	-	-	2,519	100.0%
50210	Employee Medical Insurance	30,725	53,799	45,241	47,290	36,828	-22.1%
50221	Workers Comp Insurance	555	763	597	774	612	-20.9%
50222	Casualty/Property Insurance	2,226	3,990	5,573	4,500	6,000	33.3%
50230	Training/School/Travel	2,473	6,468	10,125	10,000	16,000	60.0%
50280	Legal Fees	6,303	7,896	9,709	15,000	15,000	0.0%
50290	Professional Services	642	-	7,920	20,000	15,000	-25.0%
50300	Computer Expense	4,690	8,669	22,974	23,275	22,460	-3.5%
50320	Office Supplies	1,586	3,965	2,776	3,500	4,000	14.3%
50325	Printers/Copiers/OE and supp	1,349	1,407	1,811	2,664	2,352	-11.7%
50330	Postage	-	-	-	500	500	0.0%
50340	General Supplies	2,375	6,149	1,587	3,500	3,914	11.8%
50360	General Maintenance	-	9,445	1,588	1,500	2,000	33.3%
50380	Communications	2,291	3,242	3,595	9,276	5,660	-39.0%
50390	Dues-Memberships-Subscrip	275	300	841	1,900	1,900	0.0%
50395	Employment Screening	83	218	98	500	302	-39.6%
50400	Miscellaneous	-	1,659	-	-	-	0.0%
50430	Gasoline & Oil	316	205	221	2,000	2,000	0.0%
50435	Small Equipment	-	1,022	-	2,000	1,000	-50.0%
50440	Equip & Vehicle Repair	29	766	-	5,000	5,000	0.0%
50460	Uniforms	355	-	-	500	500	0.0%
50462	Safety Wear and PPE	-	-	-	500	500	0.0%
50570	Adv & Promotion	-	-	749	-	2,000	100.0%
51030	Publications & Newspapers	-	-	375	-	16,500	100.0%
Total Human Resources		371,640	507,111	436,089	515,415	560,933	8.8%

Fire Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	186,858	197,356	203,736	217,189	251,834	16.0%
50045	Overtime	631	1,210	907	1,000	1,200	20.0%
50090	Fire Call Payments	115,004	142,036	92,160	145,000	145,000	0.0%
50190	Employee Payroll Taxes	13,850	14,855	15,192	16,670	18,596	11.6%
50200	Employee Retirement Exp	15,003	16,042	18,246	19,079	22,820	19.6%
50201	Other Employee Insurance	-	-	-	-	2,082	100.0%
50210	Employee Medical Insurance	46,372	55,731	60,005	59,105	70,200	18.8%
50221	Workers Comp Insurance	5,285	5,426	6,241	5,461	6,406	17.3%
50222	Casualty/Property Insurance	43,062	48,141	55,673	48,000	56,000	16.7%
50230	Training/School/Travel	-	4,670	9,527	11,000	9,500	-13.6%
50235	Firemen Physicals	-	-	-	-	27,500	100.0%
50300	Computer Expense	2,666	3,831	3,925	7,232	6,405	-11.4%
50325	Printers/Copiers/OE and supp	-	11	34	300	-	-100.0%
50330	Postage	-	19	-	-	-	0.0%
50340	General Supplies	65,788	14,288	9,369	25,000	25,000	0.0%
50360	General Maintenance	28,574	23,737	25,661	29,000	14,982	-48.3%
50380	Communications	15,790	15,418	15,906	15,360	20,940	36.3%
50390	Dues-Memberships-Subscrip	-	118	51	-	-	0.0%
50395	Employment Screening	361	327	239	1,800	2,500	38.9%
50430	Gasoline & Oil	25,463	22,996	19,642	21,600	21,600	0.0%
50435	Small Equipment	480	6,527	3,716	3,000	4,400	46.7%
50440	Equip & Vehicle Repair	115,817	114,922	117,467	158,650	163,800	3.2%
50460	Uniforms	1,691	1,902	914	2,075	1,875	-9.6%
50462	Safety Wear and PPE	630	14,783	382	36,815	93,600	154.2%
50470	Purchases Vehicles & Equipment	158,119	130,347	64,341	1,993,966	2,182,111	9.4%
50475	Capital Improvements	47,826	93,578	95,421	94,800	128,500	35.5%
50520	Equipment Rental	8,754	2,774	-	-	-	0.0%
52510	Utilities for City Use	43,944	44,318	39,142	42,000	42,000	0.0%
Total Fire Department		941,970	975,362	857,896	2,954,102	3,318,851	12.3%

Economic & Community Development

10/5/2024

Object Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040 Salaries	93,007	141,882	106,439	138,590	253,079	82.6%
50045 Overtime	333	2,132	356	1,500	2,000	33.3%
50190 Employee Payroll Taxes	6,533	10,360	7,620	10,575	14,510	37.2%
50200 Employee Retirement Exp	6,460	10,189	8,354	10,670	12,188	14.2%
50201 Other Employee Insurance	-	-	-	-	1,293	100.0%
50210 Employee Medical Insurance	18,200	21,963	17,933	21,955	21,144	-3.7%
50221 Workers Comp Insurance	833	221	190	168	195	16.1%
50222 Casualty/Property Insurance	3,154	3,639	5,102	3,700	5,200	40.5%
50230 Training/School/Travel	3,191	3,483	3,875	8,000	10,000	25.0%
50300 Computer Expense	4,575	3,915	3,457	8,622	27,580	219.9%
50320 Office Supplies	1,476	2,068	1,550	2,000	2,500	25.0%
50325 Printers/Copiers/OE and supp	85	219	147	240	400	66.7%
50330 Postage	123	292	-	750	1,500	100.0%
50340 General Supplies	150	1,535	175	500	1,230	146.0%
50380 Communications	1,572	2,079	9,139	10,316	10,140	-1.7%
50390 Dues-Memberships-Subscrip	1,618	2,470	263	3,400	3,430	0.9%
50395 Employment Screening	-	-	504	82	300	265.9%
50430 Gasoline & Oil	384	355	311	500	500	0.0%
50440 Equip & Vehicle Repair	176	-	2,179	750	1,000	33.3%
50470 Purchases Vehicles & Equipment	-	-	105	-	-	0.0%
50490 Community Events	191,605	230,136	180,455	243,100	316,000	30.0%
50491 Charitable Contributions	196,750	196,000	162,250	209,000	212,000	1.4%
50570 Adv & Promotion	11,190	11,405	10,246	37,000	41,000	10.8%
50575 Tourism	15,186	30,811	11,991	20,000	20,000	0.0%
Total Economic & Community Dev	556,601	675,152	532,641	731,418	957,189	30.9%

Civic Center

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	116,294	157,957	149,494	157,553	172,730	9.6%
50045	Overtime	1,479	362	306	1,500	-	-100.0%
50190	Employee Payroll Taxes	8,974	11,623	10,976	11,900	12,645	6.3%
50200	Employee Retirement Exp	9,571	12,744	13,079	13,444	15,640	16.3%
50201	Other Employee Insurance	-	-	-	-	1,387	100.0%
50210	Employee Medical Insurance	29,001	27,778	25,827	27,725	26,712	-3.7%
50221	Workers Comp Insurance	3,470	3,056	3,523	2,810	3,616	28.7%
50222	Casualty/Property Insurance	3,263	3,508	5,673	3,400	5,700	67.6%
50230	Training/School/Travel	-	-	-	-	500	100.0%
50300	Computer Expense	3,714	3,486	5,321	8,680	7,690	-11.4%
50320	Office Supplies	239	1,129	340	1,500	2,500	66.7%
50325	Printers/Copiers/OE and supp	562	596	458	840	500	-40.5%
50330	Postage	-	-	-	50	-	-100.0%
50340	General Supplies	5,289	9,286	7,963	10,000	12,000	20.0%
50360	General Maintenance	22,003	20,150	20,073	29,000	49,484	70.6%
50380	Communications	756	1,045	868	1,020	1,080	5.9%
50390	Dues-Memberships-Subscrip	-	55	45	-	-	0.0%
50395	Employment Screening	216	-	-	82	132	61.0%
50430	Gasoline & Oil	-	479	51	750	750	0.0%
50435	Small Equipment	-	-	-	-	40,000	100.0%
50440	Equip & Vehicle Repair	1,843	818	1,400	2,500	3,500	40.0%
50460	Uniforms	-	511	466	700	750	7.1%
50462	Safety Wear and PPE	-	-	-	500	1,000	100.0%
50475	Capital Improvements	-	413,267	290,840	225,000	170,000	-24.4%
52510	Utilities for City Use	21,462	22,500	22,493	22,000	20,000	-9.1%
Total Civic Center		228,136	690,348	559,196	520,954	548,316	5.3%

Museum/Welcome Center

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	97,200	107,238	101,186	108,842	119,114	9.4%
50045	Overtime	315	75	29	500	500	0.0%
50190	Employee Payroll Taxes	10,609	8,084	7,619	8,250	9,015	9.3%
50200	Employee Retirement Exp	5,935	6,677	6,946	7,249	8,418	16.1%
50201	Other Employee Insurance	-	-	-	-	1,018	100.0%
50210	Employee Medical Insurance	9,459	5,664	5,257	5,545	4,416	-20.4%
50221	Workers Comp Insurance	2,138	2,353	2,649	2,385	2,718	14.0%
50222	Casualty/Property Insurance	8,895	9,223	10,781	8,700	11,000	26.4%
50230	Training/School/Travel	-	-	-	500	500	0.0%
50300	Computer Expense	6,007	2,582	7,297	10,072	9,280	-7.9%
50325	Printers/Copiers/OE and supp	2,440	1,537	2,780	240	3,404	1318.3%
50340	General Supplies	7,184	8,323	7,463	13,000	13,000	0.0%
50360	General Maintenance	34,627	19,740	18,026	26,320	26,439	0.5%
50380	Communications	1,207	1,971	1,696	260	7,800	2900.0%
50390	Dues-Memberships-Subscrip	-	270	270	300	300	0.0%
50395	Employment Screening	76	-	-	82	132	61.0%
50462	Safety Wear and PPE	-	-	-	500	500	0.0%
50475	Capital Improvements	28,826	11,098	-	5,000	310,000	6100.0%
52510	Utilities for City Use	10,768	11,463	10,104	11,000	10,000	-9.1%
Total Museum/Welcome Center		225,687	196,298	182,104	208,745	537,554	157.5%

Adult Recreation

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	184,282	217,795	213,177	223,216	265,721	19.0%
50045	Overtime	1,596	1,169	723	2,500	2,000	-20.0%
50190	Employee Payroll Taxes	15,046	16,407	15,916	19,850	19,919	0.3%
50200	Employee Retirement Exp	12,649	13,452	13,444	14,564	17,010	16.8%
50201	Other Employee Insurance	-	-	-	-	1,571	100.0%
50210	Employee Medical Insurance	14,405	15,744	15,511	18,150	16,152	-11.0%
50221	Workers Comp Insurance	3,589	4,348	5,307	4,658	5,445	16.9%
50222	Casualty/Property Insurance	14,838	14,044	17,861	13,900	18,000	29.5%
50230	Training/School/Travel	-	240	80	500	500	0.0%
50290	Professional Services	950	-	-	5,000	10,000	100.0%
50300	Computer Expense	3,628	5,345	12,254	11,210	11,300	0.8%
50320	Office Supplies	4,695	4,718	278	5,000	5,000	0.0%
50325	Printers/Copiers/OE and supp	1,717	1,890	1,548	2,520	1,000	-60.3%
50340	General Supplies	12,107	14,067	17,977	14,000	14,000	0.0%
50360	Nix Center Maintenance	23,183	25,862	19,030	30,571	39,960	30.7%
50380	Communications	2,274	2,437	2,921	2,280	2,900	27.2%
50390	Dues-Memberships-Subscrip	1,496	-	-	-	-	0.0%
50395	Employment Screening	686	81	275	82	400	387.8%
50430	Gasoline & Oil	1,186	1,632	1,697	2,500	2,500	0.0%
50440	Equip & Vehicle Repair	2,343	2,099	2,586	5,000	7,500	50.0%
50462	Safety Wear and PPE	-	-	-	500	500	0.0%
50470	Purchases Vehicles & Equipment	-	-	-	5,195	-	-100.0%
50475	Capital Improvements	83,608	189,306	13,944	130,195	75,000	-42.4%
50560	Credit Card Processing Fees	1,034	1,278	2,186	1,000	1,000	0.0%
51155	Welcome Center Maintenance	35	-	-	-	-	0.0%
51355	Kitchen Supplies	2,341	1,358	315	2,500	2,500	0.0%
51360	Special Programs	2,102	3,100	3,035	3,000	3,000	0.0%
51365	Dance Expense	5,858	4,829	4,183	6,000	6,000	0.0%
51385	Shuttle Bus Expense	-	120	-	500	500	0.0%
51390	Other Expenses	-	2,384	-	-	-	0.0%
52510	Utilities for City Use	116,540	116,075	79,851	116,000	116,000	0.0%
Total Adult Recreation		512,184	659,780	444,098	640,390	645,378	0.8%

**City of Fairhope
Community Events**

Org	Object	Amount	Description	Justification
001240	50490	\$2,000.00	Arbor Day	Tent Rental \$600-\$800 Plaques \$500 -\$750 Poster and Framing \$300 Banners/Print Materials/Prizes \$250
001240	50490	\$7,500.00	Fairhope Junior City Council	General Supplies Montgomery Trip
001240	50490	\$13,000.00	Christmas Parade	Christmas Candy Throws Misc Christmas Throws for Mayor Food for Volunteers Portables Towable Lights Signage Decorations Welcome Center Christmas Volunteer Gifts Note Cards for Volunteers Float Decorations
001240	50490	\$2,500.00	Community Cleanup	Alabama Coastal Cleanup September Misc Supplies and Volunteer Food Pole Banner Community Cleanup Supplies for year round
001240	50490	\$6,000.00	Community Shredding Events x 2 a year	Shredder Truck for Earth Day Shredder Truck for America Recycles Day
001240	50490	\$8,000.00	Earth Day Anti-Litter	Stage and Tent Rental Posters, Flyers, Pole Banner Update T-shirts Portables Poster Framing Other supplies
001240	50490	\$8,000.00	Outdoor Farmers Market	Spring & Fall Market Entertainment Activities Bags Banner Umbrellas
001240	50490	\$20,000.00	Holiday Decorations	Holiday Decorations Christmas Decorations Downtown Trick or Treat Easter Bunny 4th of July
001240	50490	\$50,000.00	4th of July	Portables Fireworks Tent Rentals Stage Sound reinforcement Signage
001240	50490	\$6,000.00	Mardi Gras	Portables Light Rental Welcome Center Decorations Beads/Moonpies
001240	50490	\$5,000.00	Glow in the Park	Outdoor movie screen and audio Glow supplies Misc Decorations Face Painting

**City of Fairhope
Community Events**

Org	Object	Amount	Description	Justification
001240	50490	\$40,000.00	New Years Eve Celebration	Portables ☐ Fireworks ☐ Stage ☐ Kids Entertainment/Childrens supplies☐ Main Stage Entertainment ☐ Hydraulic Crane ☐ Generator
001240	50490	\$5,000.00	State of the City	Misc Supplies ☐ Food
001240	50490	\$135,000.00	Tree Lighting	LED lights Production Services (Stage, Snow Machines, Lighting, Audio)☐ Entertainment ☐ Portables Signage/Pole Banners Food ☐ Mrs. Claus House Supplies
001240	50490	\$2,500.00	Veterans Day	Plaque/ Car Magnet☐ Food for Reception ☐ Wreath for Memorial Fountain☐ Supplies for Reception/Parade☐ Sounds and Lights for Sunset Prayer Service☐ Pole Banner
001240	50490	\$5,500.00	Volunteer Week	Fish Fry Food Supplies Plaque Gifts
	Total	\$316,000.00		

**City of Fairhope
Charitable Contributions**

Org	Object	FY2024	FY2025	Description	Justification
001240	50491	\$24,000.00	\$24,000.00	Downtown Fairhope Business Association	Letter Submitted 2024
001240	50491	\$20,000.00	\$20,000.00	Eastern Shore Art Center	Letter Submitted 2024 - \$20K in 2024
001240	50491	\$10,000.00	\$10,000.00	Ecumenical Ministries	Letter Submitted 2024
001240	50491	\$1,000.00	\$1,000.00	United Way of Baldwin County	Letter Submitted 2024
001240	50491	\$5,000.00	\$5,000.00	Walking School Bus	Letter submitted 2024 \$45K and Mayor reduced to \$5K in 2024
001240	50491	\$57,000.00	\$57,000.00	Rotary Youth Club	Letter Submitted 2024
001240	50491	\$5,000.00	\$5,000.00	Baldwin County Child Advocacy Center	Letter Submitted 2024 - \$5K in 2023
001240	50491	\$6,000.00	\$6,000.00	Fairhope Film Festival	Letter Submitted 2024
001240	50491	\$15,000.00	\$15,000.00	Mobile Bay National Estuary Program	Letter Submitted 2024
001240	50491	\$23,500.00	\$21,000.00	Eastern Shore Chamber of Commerce	Letter Submitted 2024
001240	50491	\$3,000.00	\$6,000.00	Baldwin Pops Concert Fee	Letter received
001240	50491	\$2,000.00	\$2,000.00	Eastern Shore Optimist Club/Dogwood Trail Pageant. In-Kind services for use of the Civic Center	
001240	50491	\$10,000.00	\$10,000.00	Pirate Booster Club	Letter 2024
001240	50491	\$20,000.00	\$20,000.00	Baldwin County Economic Development Alliance	Letter received
001240	50491	\$2,500.00	\$5,000.00	FEEF - Golf Tournament Booster Club - Golf Tournament In-Kind services at Quail Creek Golf	
001240	50491	<u>\$5,000.00</u>	<u>\$5,000.00</u>	Safe Harbor, LLC	Trap, spay, neuter in Fairhope
		<u>\$209,000.00</u>	<u>\$212,000.00</u>		



Mayor Sullivan and City Councilmembers:

On behalf of the Downtown Fairhope Business Association, we would like to offer our sincerest thanks for your continued support of Downtown Fairhope and the Downtown Fairhope Business Association. The City's continued support allows us to do many projects and events that would not be possible without this strong partnership. We would like to request a **\$24,000 contribution this year** to continue promoting tourism in Fairhope and hosting quality of life events for both visitors and residents.

In 2024 we have printed 50,000 Fairhope Visitors Guides that highlight all the information someone visiting Fairhope would want and need. For the past several years the rising paper cost and higher printing cost has drastically increased the visitors guides cost. This guide is the most requested item at the Fairhope Welcome Center year after year and is sent to all 13 state welcome centers. Every year we work closely with the City of Fairhope to make sure this annual guide includes the most up-to-date information on shopping, dining, outdoor recreation, city plantings throughout town, the Fairhope Museum of History, Quail Creek Golf Course and a detailed map of the shopping district. The guide is available in all city buildings, local hotels and bed & breakfasts. The guide is also sent to interested visitors and residents who request one throughout the year.

Here are just a few highlights of events and projects we have worked on this year:

- In May 2024 the group hosted the 10th Annual Fairhope Girls Night Out, bringing over 1,000 women downtown to shop, dine, and in many cases to stay the weekend.
- In November, the group will host the "15th Annual Outdoor Movie in The Street", which has become a beloved Fairhope tradition, bringing families into downtown to enjoy our beautiful lights and celebrate the magic of the holidays.
- This summer we partnered with the City of Fairhope for the 8th Annual Glow in the Park Movie held in Fairhoper's Community Park in May and June.
- Fairhope's Annual Christmas Open House will celebrate its 63rd year in November and there will be special things happening all over downtown to celebrate!
- We continue to update our Facebook page throughout the year and have thousands of visits each week from all over the world.

In addition to the fun and exciting events we plan, we also do advertising to promote downtown events and encourage shopping throughout the year.

The Downtown Fairhope Business Association continues to grow; in 2024 we had over 125 businesses join. The Downtown Fairhope Business Association membership is open to all brick and mortar Fairhope, Point Clear and Montrose businesses. The City's strong and continued support has helped us achieve this steady growth. The businesses are very grateful. The DFBA continues to become stronger and more engaged with each passing year, thank you!

Sincerely,

The Downtown Fairhope Business Association Board

President- Stephanie Reeves (The Cat's Meow)

Vice President of Marketing- Barbara Levitt (M&F Casuals)

Treasurer- June Wilson (National Bank of Commerce)

June 4, 2024

Mayor Sherry Sullivan
City of Fairhope
PO Drawer 429
Fairhope, AL. 36533

Dear Mayor Sullivan:

Thank you so much for your continued support of the Eastern Shore Art Center.

Attached please find the 2024-2025 Eastern Shore Art Association, Inc., funding request. The City's support has been instrumental in our successes this year.

We are proud of the hundreds of people who have taken classes, the thousands who have attended First Friday ArtWalk receptions and the Outdoor Art Show. We are excited about the quality and growth of our Fairhope Plein Air Festival in October and our Art of the Bird event for families. We are proud to be a standard bearer for just how unique and wonderful the City of Fairhope is. All of these projects and many more have been accomplished over the past year.

As with everyone, our costs to deliver these wonderful programs continue to increase and, I must say, increase at a speed and rate that is unprecedented. We hope the City of Fairhope will consider increasing our funding this year. Thank you again for your continued support.

Sincerely,

Pelham G. Pearce, Jr
Executive Director

Eastern Shore Art Association, Inc.
REQUEST FOR FUNDING FY 2024-2025

\$24,000

ESAC accomplished so much this year with this important funding from the City of Fairhope. With grant funding, ESAC can continue to enrich the lives of our citizens as we have done since our founding in 1959.

OVERVIEW OF ESAC FY 2024 (June 1, 2023- May 31, 2024)

- **First Friday Artwalk attendance continues to be a popular event for the community, with most evenings bringing an attendance of nearly 400!**
- **Our 51st Annual Outdoor Art Show** hosted 94 booths, with artists from all over the country.
- We continue to fund **Community Outreach** programming and have recently hired a new Director of Outreach, Lindsey Lawrence.
- **We have increased our number of classes by 60% in the past 7 years,**
- **Annual Plein Air event: 60 artists descend on Fairhope for 4 days,** painting in the open air, followed by an exhibit. These artists paint in and around downtown, bringing tourists into the area to shop and dine.
- Our **Summer Art Bash** children's camp was a HUGE success last year and is a sell-out for this summer!
- **White Linen Night "A Night at the Beach"** was a huge success!
- **The Art of...** is planned again: A fun family day of art and science.

This year we request \$24,000 in funding:

1. **First Friday \$10,000:** This important event for the community typically costs the Art Center over \$12,000 in hard costs each year to host, with musical entertainment, catered food, and beverages. Sponsorship funds cover only a portion of the expense to Art Center, including publicity costs and manpower. We could not do this without your support, and without our dedicated volunteers who assist us each First Friday. The additional \$4,000 in funding would ensure that the Art Center does not have to bear the deficit of costs not covered by corporate sponsors for this important signature event for our community.
2. **Community Outreach and Arts Education Programs \$10,000:** Provides art education and hands-on learning, on and off site, to all elements of our community: children, youth, adults, seniors, veterans, and special needs audiences. Community Outreach will also include Fairhope-Point Clear Rotary Youth Club and low-cost art classes for local youth and senior citizens.
3. **Fairhope Plein Air \$4,000:** This important "arts tourism" event brings artists and tourists to Fairhope for 5 days to paint and to observe artists painting in locations all around Fairhope.

4. We also again request the use of streets:

Outdoor Art Show: (during Fairhope Arts & Crafts: Section street north of Magnolia to Oak Street and Oak Street to Bancroft and Equality) during the Outdoor Art show during the annual Arts, and Crafts Festival.

5. We also request that security be provided, after hours, by the Fairhope Police Department for set up and take down hours during the Outdoor Art Show.

The Art Center could not reach our mission without your support. ESAC provides art experiences for everyone who visits and lives in Fairhope. Over 20,000 visitors from all over the United States and many foreign countries sign our guestbook. With our constantly changing exhibits, art classes, outreach, outdoor art show and special events, the Center and its staff and volunteers make a huge and lasting contribution to the cultural quality of life for our citizens.

For over 70 years the Eastern Shore Art Center has been part of the art community of Fairhope providing cultural programs, art exhibitions, education and outreach programs. We exist because of the support of our members, private contributions, corporate sponsorship, class tuition fees, fundraising and through the valuable support of the City of Fairhope. We are proud of our impact on the community and the number of people we serve.

Thank you again for your continued funding.



**ECUMENICAL
MINISTRIES, INC.**

May 3, 2024

Mayor Sherry Sullivan
City of Fairhope
P.O. Box 429
Fairhope, AL 36533

Dear Sherry,

I am writing to request a \$10,000 appropriation for our 2024/2025 fiscal year to help struggling families and low-income elderly in the City of Fairhope.

In our last fiscal year our Emergency Aid Program provided financial assistance to 231 households in Fairhope at a cost of \$40,400 and we provided 3020 meals through our pantry. Our Meals on Wheels program delivered 12,043 meals to homebound elderly and disabled clients in the city and our Repair Baldwin Program completed 9 home repair projects at a total cost of \$21,279.

I know all of this would not have been possible without the City of Fairhope's continued support of this ministry and the work we do.

Thank you for your positive consideration of our request.

With warm regards,

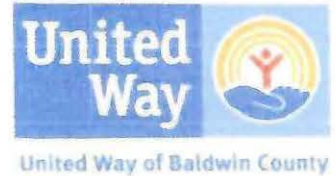
Sally Deane
Executive Director

www.baldwinemi.org
P.O. Box 1103 • Fairhope, AL 36533

Eastern Shore Office
564 Fairhope Ave. • Fairhope, AL 36532
(251) 928-3430 • Fax (251) 928-3902



South Baldwin Office
102 W. Spruce Ave. • Foley, AL 36535
(251) 943-3445 • Fax (251) 943-3452



April 25, 2024

Honorable Sherry Sullivan
City of Fairhope
161 N. Section St.
Fairhope, AL 36532

Dear Mayor Sullivan,

The United Way of Baldwin County is a nonprofit organization that works to build, grow and enhance the well-being of citizens in Baldwin County.

We currently provide funding to 25 of our partner agencies which serve the Fairhope area: Alabama Sheriff's Boys Ranch, American Red Cross, Association for Retarded Citizens, Baldwin County Education Coalition, Baldwin Youth Services, Big Brothers Big Sisters, Feeding the Gulf Coast Food Bank, Boys and Girls Scouts, CARE House, Drug Education Council, Ecumenical Ministries, Fairhope Rotary Youth Club, Family Promise, Goodwill Easter Seals, Home of Grace, Jennifer Claire Moore Foundation, South Alabama Volunteer Lawyers Program, Fostering Together, The Family Center, The Lighthouse, The MRDD Board, The Shoulder, Under His Wings and the YMCA of South Alabama. In addition, the United Medical Partnership for Children, a program unique to the United Way of Baldwin County, provides basic medical services to public school children whose families are underinsured or uninsured in the Fairhope feeder pattern. We also have our in-house program, First Steps, where we partner with Fairhope Pediatrics and the Eastern Shore Pediatrics in offering brand new books to children at their 6 months to 5 year well check. At the child's 24-month check, they also receive a MyPlate which promotes healthy eating.

While some programs cannot provide concrete numbers due to privacy and other factors, we are pleased to report the following numbers of individuals served in Fairhope through United Way funding in 2023:

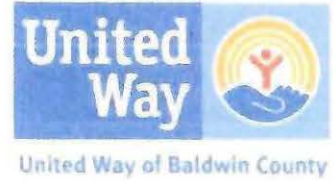
- 275 families provided with rent/utilities assistance
- 410 Boys and Girl Scout leaders and youth
- 23 residential clients in drug rehabilitation programs
- 135 students served through local youth clubs' afterschool and summer programs
- 40 children received counseling and intervention after reported sex or extreme physical abuse
- 124 women and children in domestic abuse situations
- 40 special needs individuals served through case management, day and residential services
- 11 Big Brother/Big Sister mentoring matches in Fairhope schools

As you can see, the United Way of Baldwin County and our partner agencies are making an impact on the citizens of Fairhope. We ask you to join hands with us this year as we work to create better lives for Fairhope citizens. We are asking for a grant in the amount of \$1,000.

Sincerely,

A handwritten signature in black ink that reads "Marina Simpson".

Marina Simpson
Executive Director



April 25, 2024

City of Fairhope

Re: Request to other governmental agencies

TO WHOM IT MAY CONCERN:

The United Way of Baldwin County has requested funds from the following governmental agencies:

City of Daphne	\$1,000
City of Gulf Shores	\$1,000
Town of Magnolia Springs	\$ 500

It is the plan of United Way of Baldwin County to request donations from other municipalities in Baldwin County in 2024 in the amount of \$1,000 each.

If any additional information, please feel free to contact me.

Sincerely,

Lana Mumma
Finance and Program Director

Agency Staff/Administration

Individuals associated with the grant application are listed below:

Marina Simpson, Executive Director	msimpson@unitedway-bc.org	251.943.2110
Lana Mumma, Finance and Program Director	lmumma@unitedway-bc.org	251.943.2110
Alison Berry, Community Connect Case Manager	aberry@unitedway-bc.org	251-943-2110



Fairhope Walking School Bus Proposal 5-31-24

With the City of Fairhope's financial support last year, the Baldwin County Trailblazers (BCT) coordinated the eleventh year of the Walking School Bus (WSB) program at Fairhope West Elementary School. This program increases the health of children, provides parents a way for their children to safely walk to school, and reduces traffic congestion. We request the City's investment to administer the 12th year of this unique program at West Elementary and to begin a pilot WSB program at Fairhope East Elementary School next year.

Your support will make the following possible:

1. Continue the popular WSB at Fairhope West Elementary School.
2. Work with Fairhope East School to begin a pilot WSB program.
3. Adjust all administrative systems to handle the increased number of students.
4. Provide data from WSB evaluation/surveys to support any Fairhope applications related to walkable/bikeable communities and quality of life.
5. Work with local business and civic groups to develop financial support for the WSB.
6. Continue to serve on Safe Routes to School Steering Coalition of Baldwin County.

The outcome will include a stronger community "web" in which parents, neighbors, businesses, and citizens all protect & celebrate their walking students. Baldwin County Trailblazers is asking the City of Fairhope to provide \$15,000 of support for the Walking School Bus project. BCT will raise all additional funding necessary for program implementation.

Project Budget

Project Management \$40,000

- * Provide stipends for eight staff who manage approximately 30 volunteers in the safe escort of 60+ students to two schools five days a week- the entire year
- * Register all students, monitor daily attendance, & provide a recognition program
- * Develop & maintain a website & social media presence
- * Obtain & analyze continuous data for evaluation purposes & monitor any safety issues
- * Communicate all activities to school, parents, police, volunteers & media
- * Coordinate Fall & Spring Walk to school days in collaboration with SRTS Coalition of Baldwin County

Training/safety/communication materials \$5,000

- * Purchase liability insurance
- * Design & order t-shirts and safety vests for WSB students & adult volunteers
- * Maintain the kiosk at Coastal College as a check in station for students
- * Provide training as needed for volunteers at both schools.

Total \$45,000



June 24, 2024

Paige Crawford
Director of Community Affairs
City of Fairhope
Post Office Drawer 429
Fairhope, AL 36533

Dear Paige,

On behalf of the entire Board of Directors, I would like to thank the City for their past support of the Rotary Youth Club. The Club offers a safe, supportive environment with programs to help children achieve academic success, build healthy habits and foster skills they need to become productive, caring, responsible members of the community.

We are requesting the City's continued support of the RYC by providing a donation of \$57,000 (that includes \$2,000 in supplies). This is the same amount that we received from the City last year. In addition, we are also asking that the cigarette tax that comes to the City of Fairhope from the Baldwin County Commission of roughly \$20,000 continue to be pledged to the Rotary Youth Club. These funds are essential for the continued operation and growth of the Club.

Thank you again for your support!

Sincerely,

Ed Hammele
Board President
Fairhope-Point Clear Rotary Youth Programs, Inc.

Fairhope-Point Clear Rotary Youth Club, Inc is a 501©3 nonprofit organization.



Baldwin County Child Advocacy Center

CARE House, Inc.

May 1, 2024

The Honorable Sherry Sullivan
City Council
City of Fairhope
161 N. Section Street
Fairhope, AL 36532

Re: Financial Request


Dear Mayor Sherry Sullivan and City Council Members,

CARE House, Inc., dba the Baldwin County Child Advocacy Center (BCCAC), is very grateful for the City of Fairhope's past generous support of our important mission. The BCCAC is the only child advocacy center in Baldwin County and the only agency in our county providing specially trained counselors and interviewers to work with children who are victims of sexual and severe physical abuse. All victim services are provided at no charge for children and their supportive family members. Last fiscal year, we provided direct intervention services for 428 Baldwin County children and prevention education for 7,210 children.

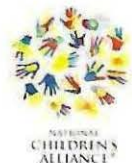
We are respectfully requesting financial assistance in the amount of \$10,000 for the 2024-2025 fiscal year to assist us with serving Fairhope residents. Last calendar year, we provided direct intervention services for 40 children with a Fairhope address and also provided prevention services to 1,829 children in Fairhope schools. Your donation will help supply the funds needed for BCCAC to offer the services of an experienced victim and family advocate, three highly qualified, specially trained therapists and two forensic interviewers. This funding will also help us continue to provide abuse prevention programs within Fairhope schools.

I will be happy to provide any additional information that may be helpful to you in making your decision. If you have any questions, please contact me at 251-989-2555. Thank you so much for your time and consideration, and we appreciate Fairhope's commitment to providing safety, healing, and justice for child abuse victims in our county.

Respectfully Submitted,


Niki Whitaker
Executive Director

CARE House, Inc., dba Baldwin County Child Advocacy Center
P.O. Box 884, Summerdale, AL 36580
(251) 989-2555
www.BaldwinCountyCAC.org





Paige

122 Fairhope Avenue Suite 1
Fairhope, Alabama 36532
251.510.1311
www.fairhopefilmfestival.org

City of Fairhope
One Bayou Drive
Fairhope, AL 36532

April 19, 2024

Dear Mayor Sullivan and Fairhope City Council,

Thank you for the City's continued support of the Fairhope Film Festival, including the donation we received for our 2223 event. Now in Year 12, we are proud to have partnered with the City since the festival's inception in 2012. Together we have attracted thousands of film enthusiasts and filmmakers to Fairhope, representing a significant annual economic impact for the City and its local businesses, as well as a fitting extension of the City's cultural and creative heritage. Together we are creating community through film.

This year's Fairhope Film Festival will take place Nov. 7-10 with dozens of films screened at various venues in downtown Fairhope. As always, the venues and activities associated with the festival are all within walking distance, inviting attendees to spend time downtown enjoying our local culture and businesses. The requests below are intended to generate increased local visibility for this year's festival, improved directions for attendees, and a central gathering place for attendees, encouraging folks to spend more time – *and money* – downtown.

To ensure another great Fairhope event, the 2024 Fairhope Film Festival requests from the City of Fairhope:

1. Financial support of \$6,000.
2. Use of the Fairhope Welcome Center on Section Street for use as the FFF Box Office/Info Booth.


Official box office hours:

Thurs. 11/7 1PM-6PM Fri 11/8 10 AM-4PM Sat. 11/9 10AM-4PM

3. Use of the City public grass space at the Fairhope clock corner as FFF welcome/ hospitality area.
4. Permission to place the following signage. FFF will supply all signage.
 - Pole banners on each of the City's 16 banner light posts
 - Temporary signs at each of the two roundabouts
 - Banner hanging over the street at Fairhope Ave, near the Fairhope Public Library

We welcome suggestions as to how we can better market the City of Fairhope for this and future Fairhope Film Festivals. Thank you for your consideration of these requests. Certificate of insurance enclosed.

Sincerely,


Mary M. Riser
Executive Director

Cc: Sherry Sullivan and Fairhope City Council



MOBILE BAY NATIONAL ESTUARY PROGRAM

June 13, 2024

The Honorable Sherry Sullivan, Mayor
City of Fairhope
P. O. Drawer 429
Fairhope, AL 36533

Dear Mayor Sullivan,

The Mobile Bay National Estuary Program (MBNEP) respectfully requests **\$20,000** (twenty thousand dollars) from the City of Fairhope to support its work in implementing the Eastern Shore Watershed Complex and Weeks Bay watershed management plans and stormwater education. This funding would leverage and match our annual U.S. Environmental Protection Agency grant of \$850,000 for program year 2024-2025. The City has supported the MBNEP from 1998 through 2023. MBNEP appreciates this funding and looks forward to continuing this partnership and striving for improved environmental management.

The MBNEP is guided by a federally approved **Comprehensive Conservation and Management Plan (CCMP)**, developed and updated by government agencies; industries; academia; and citizen groups. The CCMP is created based on local input and supports local priorities for protecting our water quality, sustain populations of key living resources, manage vital habitats, mitigate human impacts and build citizen stewardship. It provides a blueprint for the management of the resources coastal Alabamians value, including Fairhope, and its waters and rich coastal habitats. Implementation of the CCMP includes projects directly benefitting the City, its people, waters, and natural resources.

A **Comprehensive Management Plan for the Eastern Shore Watershed Complex**, including the Yancey Branch, Rock Creek, Fly Creek, Point Clear Creek, and Bailey Creek subwatersheds was completed in late 2023 and is now being implemented. A Thompson Engineering team was contracted to work with the City and community stakeholders to develop this Plan with funding secured from the Federal RESTORE Council and the State of Alabama.

The **restoration of Fly Creek at the US Highway 98 crossing** was identified as a top priority project in the Eastern Shore WMP. The MBNEP has secured \$2.7 million in GOMESA funding from the State of Alabama to support the implementation of this project. The restoration is part of a larger effort that includes the long-term stabilization of Highway 98 where it crosses Fly Creek. MBNEP is actively coordinating with partners, including the Alabama Department of Transportation, the US Fish and Wildlife Service, and the City of Fairhope, on these efforts.

Determining the sources of bacterial **pathogen loading into Fly Creek** was another priority issue identified in the Eastern Shore WMP. The MBNEP is currently developing a rapid detection program that utilizes canines to pinpoint locations of pathogen loading for further analysis. Using canine teams to efficiently cover large areas of land is expected to reduce the costs associated with expensive laboratory microbial analysis required to confirm pathogen sources. The Fly Creek subwatershed is one of the locations targeted for field testing this program, supporting overall efforts to identify and eliminate pathogen loading into Fly Creek.

One of the recommendations coming out of the Weeks Bay Watershed Management Plan, which includes some of Fairhope's geography, was the establishment of **Plan Lower Alabama Now (PLAN)**. This group with representatives from across Baldwin County, come together on a monthly basis to coordinate comprehensive planning, zoning, and other growth-related issues through discussion and expert programs, to collectively elevate the level of collaboration among differing communities related to land use issues and environmental protection.

The MBNEP coordinates the **Coastal Alabama Stormwater Team**, or **CAST**, which provides a forum for county and municipal resource managers to share local priorities related to stormwater and natural resource management and guide development of tools and resources needed at the local level. These efforts have resulted in the production of videos related to Low Impact Development, stormwater management, MS4 requirements, and watershed management. The group also has guided development of a comprehensive review of stormwater and natural resource regulations which has provided a useful resource for updating regulations and ordinances. A video is currently being produced to as a training aid for county and municipal site inspectors on best practices for erosion and sediment control and general housekeeping.


In support of the City's MS4 permit requirements related to community education, the MBNEP continues to invest in the development of the *Create a Clean Water Future* public awareness campaign and educational videos related to stormwater management. The campaign features an interactive website and open-source content for the City's use in conducting stormwater related outreach.

Finally, MBNEP coordinates Management Conference committees for project implementation, government networks, and business resources quarterly meetings to bring the coastal Alabama community (including leaders from the City of Fairhope) together on a regular basis for technology transfer, project updates, and development of initiatives to improve environmental management. We hope to see you and/or your designee(s) at the next GNC meeting, which will be held June 28, 2024.

Since 1998, the City has contributed a total of \$135,250 to the MBNEP. With a full understanding of the budgetary demands and other constraints facing local governments, we hope you agree the MBNEP has proven to be a reliable partner and sound investment, leveraging \$44.28 for every dollar of City of Fairhope support. We understand the budgetary demands, challenges, and constraints facing local governments, but with the City's financial assistance and leadership, tremendous progress is being made supporting Fairhope through implementation of our CCMP.

I would be delighted to address your City Council to communicate the value of a Fairhope-MBNEP partnership. Your support is necessary if we, as a coastal community, are to continue improving how we manage and optimize the use of our land and waters for the benefit of the people who enjoy coastal Alabama, its estuarine waters, and its amazing diversity of flora and fauna. We hope you will favorably consider this request for support.

Sincerely,



Robejta A. Swann
Director

CC: Paige Crawford, Director of Community Affairs



327 Fairhope Avenue, Fairhope, AL 36532 · 251.928.6387 · www.eschamber.com · office@eschamber.com

Celebrating 100 years!

June 14, 2024

The Honorable Sherry Sullivan, Mayor
City of Fairhope

Dear Mayor Sullivan:

Please accept this letter as our official request to be placed in the City's 2024-25 budget. The request for \$6,000 for the Annual Contract Dues will enable us to provide our services to market, strengthen and connect Fairhope and the Eastern Shore. Our Tourism Website, www.exploreeasternshore.com has a direct connection to the City of Fairhope website and much, much more.

In addition, we request \$15,000 as part of our Annual Leaders Council investment and to support the Chamber's initiatives such as the Baldwin Connect Job & Career Expo for High School Students. Leaders Council offers elected officials, business owners and executives elite networking opportunities and input into important Chamber and community issues. The city's financial investment would be supported with additional marketing, event, and member-only benefits. The Mayor or a Member of the City Council are eligible to join this group's activities. Through Leaders Council, the City of Fairhope is promoted at all Chamber events, our website and through other promotions.

The Chamber's Youth Leadership and STEPs Program has a direct and positive effect on Fairhope's youth. The Jubilee Festival has broadened its scope to include Fairhope High School and St. Michael's as part of the High School Art Show. Workforce Development is a major focus of our Chamber as we connect business, education, and workforce needs. Our Eastern Shore 101 gives participants an in-depth look at area attractions, so they can serve as Ambassadors of the Eastern Shore.

We are very excited to have the City of Fairhope, Daphne and Spanish Fort as our Presenting Sponsors of the Centennial Celebration taking place this Fall. Your \$2,500 contribution was made *last year*, and we look forward to celebrating with you.

We are very grateful for our partnership and strive to support the goals of the City of Fairhope. I thank you in advance for your consideration of our request and for helping us make the Eastern Shore the best place to live, work and cultivate business.

Respectfully yours,

A handwritten signature in blue ink that reads "Casey Gay Williams".

Casey Gay Williams
President/CEO





Mayor Sherry Sullivan
Fairhope City Council
161 N. Section Street Fairhope, Al. 36632

Madame Mayor and Fairhope City Council,

On behalf of the Baldwin Pops, the only community band operating in Baldwin County and based in Fairhope, I would like to request continued funding and support to help us continue performing concerts, free to the public, in the City of Fairhope.

In our 2024-2025 Season, (Sept '24 through July '25), we have proposed three concerts in Fairhope and they are all to be performed outdoors on the bluff in Henry Geore Park. Each concert we are requesting a concert fee of \$2000 and to have the rental fee of the park, the rented stage, along with port-o-lets for the band and attending park audience, provided.

October 6, 2024
May 26, 2025
July 4, 2025

Total Funding request, \$6000.00 concert fees plus the park rental, stage and port-O-lets.

Thank you for your continued support,
Warm regards,

A handwritten signature in black ink that reads 'Anne Brooks'. The signature is fluid and cursive, with a large loop at the end of the last name.

Anne Brooks
Scheduler and Asst to the Conductor
Baldwin Pops Executive Board

August 30, 2024

Lisa A. Hanks, MMC
Fairhope City Clerk
P.O. Box 429
Fairhope, AL 36532

Dear Lisa,

The purpose of this letter is to respectfully request \$5,000* of in-kind support of the Eastern Shore Optimist Club (ESOC), sponsor of the Dogwood Trail Pageant and Scholarship Program. The money will defray the Civic Center and Delchamps Suite rental fees for the 65th Annual Pageant and access during the 73rd Annual Arts and Crafts Festival, the 2025 Dogwood Trail Court Induction Day. Additionally, we would like to request the closure of Fairhope Avenue at South Mobile Street between 5:30 AM and 7:30 AM for the Easter Sunrise Service to be held on Sunday, April 20, 2025. (Pending the construction at the Muliple Pier and Park during this time.)

The eight-member Dogwood Trail Court is celebrating its 64th year. Over the years, the Court has become a recognized source of hospitality in our community. Your support helps the volunteers provide mentoring and educational opportunities that have lasting effects on our community. In March, the Court begins their year as goodwill ambassadors and, throughout the year, will be present at arts shows, festivals, city-sponsored events, parades, concerts on the bluff, receptions for business conventions at the Grand Hotel, fun runs, race fundraisers and shared sponsorship for the Easter Sunrise Service. Court Members and ESOC Committee Members serve the community with over 200 volunteer hours annually.

The youth program has grown to include as many as forty to fifty Pageant participants annually. Each participant gains valuable experience in interviewing, creative expression, poise, essay writing, and teamwork.

Thank you for considering our request and your past support of our program. If I can further assist you, please do not hesitate to contact me at (404-840-7138) or email me at thedogwoodtrail@gmail.com.

Sincerely,

Angela Broadus Cocke
Managing Director

** The requested amount is calculated from published rental fees listed on <https://www.fairhopeal.gov/services/rental-facilities/civic-center-rental-information> for facilities items the ESOC traditionally requests.*

Eastern Shore Optimist Club -FY 2025 In Kind Donation Request
For use of Municipal Building Space
Requested: 08.30.24

Contact: Angela Cocke
 404-840-7138
 thedogwoodtrail@gmail.com

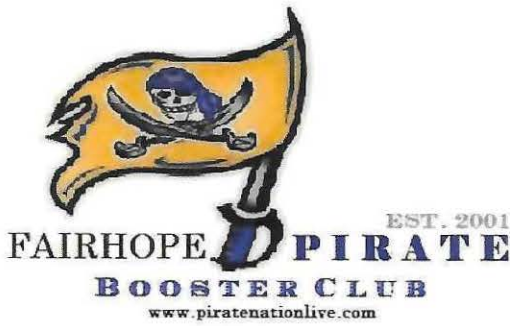
Item / Request	Days	# of days	2024 Post Fee	Total
Civic Center	2 Rehearsals after 5:00 PM and 1 Event - All day, plus access for Arts&Crafts Saturday	4	\$585.00	\$2,340.00
Lobby	2 Rehearsals after 5:00 PM and 1 Event - All day + access on Arts &Crafts Saturday and Sunday	5	\$150.00	\$750.00
Delchamps Room	1 Set-up day for Pageant, 1 Pageant Day/Night, 1 Set-up day for Arts&Crafts, 1 Day for Arts&Crafts	4	\$125.00	\$500.00
Delchamps Room	1 Set-up day for Pageant, 1 Pageant Day/Night, 1 Set-up day for Arts&Crafts, 1 Day for Arts&Crafts	4	\$75.00	\$300.00
Storage Room	2 Rehearsals after 5:00 PM and 1 Event - All day	3	\$150.00	\$450.00
Runway	2 Rehearsals after 5:00 PM and 1 Event - All day	3	\$125.00	\$375.00
Projector	1 Rehearsal and 1 event night	2	\$50.00	\$100.00
Cleaning Fee	Pageant	1	\$50.00	\$50.00

\$4,865.00

Specific Dates:

Tuesday	January 14, 2025	Fairhope Civic Center	5:30 PM - 8:30 PM	Dress Rehearsal
Friday	January 17, 2025	Fairhope Civic Center Delchamps Suites	12:00 PM - 5:00 PM	Stage Decoration Judges Room Set-up
Friday	January 17, 2025	Fairhope Civic Center	5:30 PM - 9:00 PM	Final Dress Rehearsal
Saturday	January 18, 2025	Fairhope Civic Center Delchamps Suites	8:00 AM - 5:00 PM	Pageant Day Interviews
Saturday	January 18, 2025	Fairhope Civic Center Delchamps Suites	7:00 PM - 11:00 PM	Pageant
Friday	March 14, 2025	Delchamps Suites	10:00 AM - 3:00 PM	Room Set Up for Arts & Crafts
Saturday	March 15, 2025	Fairhope Civic Center Delchamps Suites	8:00 AM - 5:00 PM	Arts&Crafts Staging

** The requested amount is calculated from published rental fees listed on <https://www.fairhopeal.gov/services/rental-facilities/civic-center-rental-information> for facilities items the ESOC traditionally requests.*



2023-2024 OFFICERS/MANAGERS:

PRESIDENT:	PEYTON ROGERS
VP:	ANDY WILCOXON
SECRETARY:	JENNIFER MCDOWELL
TREASURER:	HAGAN ANDERSON
MEMBERSHIP:	TEAL CREEL
SCHOOL LIAISON:	JOSH HOWELL
PIRATE CLOSET:	STEPHANIE REEVES
PNL MANAGER:	DESMOND JOINER
CONCESSION MGR:	MARI DONES

June 10, 2024

City of Fairhope
161 North Section St
Fairhope, AL 36532

To the Honorable City Council

The Fairhope Pirate Booster Club, Inc is a 501(c)3 non-profit corporation as defined by the Internal Revenue Service. We are operated as an "all volunteer" organization and funded through membership, donations, and special event fundraisers. Our mission is to provide financial support to Fairhope High School and Middle School athletics primarily for the purposes of capital projects and play-off travel expenses. As a practical matter, we also contribute to the school for other unplanned expenses as they come before the Club membership.

On behalf of the Fairhope Pirate Booster Club, I would like to make the following request for fee waivers and financial contributions for the upcoming year.

- 1. Financial contribution of \$10,000 to assist in the construction and renovation of the High School Gym. This work will include the renovation and upgrading of the gym locker rooms. The requested funds will be matched by the Booster Club and private donors to fund the work that is planned.**

Our volunteer organization has committed to achieving these improvements on behalf of our community and for the benefit of Fairhope's children for years to come. Them members of the Booster Club and the community are devoting our time, talent, and treasure to making this master plan a reality. While the principal beneficiaries are the students of Fairhope schools, our entire community benefits from this investment. The revenues generated through athletic events, the improved tax base from increased student enrollment, and sense of pride the community takes in the schools' athletic accomplishments all provide return on this investment. Further, our athletic programs provide healthy, wholesome activities to keep our children maintaining healthy lifestyles and away from illegal or improper activities.

Sincerely,

Peyton Rogers
President
Fairhope Pirate Booster Club
P.O. Box 84
Fairhope, AL 36533



August 8, 2024

Mayor Sherry Sullivan
City of Fairhope
Post Office Drawer 429
Fairhope, Alabama 36533

Dear Mayor Sullivan,

Thank you for your continued financial support of the Baldwin County Economic Development Alliance. Your partnership and contribution to the Alliance are critical to the success of our organization and to Baldwin County's continued economic development.

The Alliance has more than 100 partners that give financially to our organization. However, we ask our investors for more than a financial investment. We ask you to give your time, talents, and resources in assisting us to successfully execute our plan and bring competitive, high-paying jobs to Baldwin County.

In the past year, because of our partnership with the City of Fairhope, we launched the first Medtech-based Cohort through Hatch Fairhope. We have also secured significant additional funding for the K-1 Project alongside the City. This project will be a class example of how to develop, foster, and attract tech talent and jobs.

As the fastest-growing county in Alabama and one of the fastest-growing counties in the nation, Baldwin County continues to realize new job creation opportunities every day. Now, more than ever, your contribution to the Alliance is important, appreciated, and needed. Your valued support will help us continue to grow Baldwin County into a hub for innovation industries with global reach.

As you consider your budget year, we would like to request funding of \$20,000 for fiscal year 2024-2025. We will happily provide a formal contract for such services if needed.

Sincerely

A handwritten signature in blue ink, appearing to read 'Lee Lawson'.

Lee Lawson
President & CEO





FEEF

FAIRHOPE EDUCATIONAL ENRICHMENT FOUNDATION

Investing in Students. Preparing the Future.

Thursday, August 29th, 2024

Mayor Sherry Sullivan
City of Fairhope
161 North Section Street
Fairhope, AL 36532

To our valued city leaders:

Please accept this letter as The Fairhope Educational Enrichment Foundation's (FEEF) Annual Appropriation Letter for the 2024 – 2025 Fiscal Year. We greatly value The City of Fairhope's continued partnership and generous support of our mission.

We kindly request:

- The use of The Mike Ford Tennis Center Courts for the Inaugural FEEF Tennis Tournament on September 27th
- The presence of City of Fairhope Police Department Officers at our Annual Fall Event, "Jubilee, Party at the Pavilion" on October 26th
- The use of the Quail Creek Golf Course, Clubhouse, & Golf Carts for The Mayor's Annual Golf Tournament benefitting FEEF on April 4th
- The use of Quail Creek Pickleball Courts for The Mayor's Annual Pickleball Tournament benefitting FEEF on April 4th

These events are essential for fundraising in support of FEEF's mission of educational enrichment in Fairhope Public Schools. For 28 years, FEEF has supported science, technology, engineering, art, and mathematics initiatives for all Fairhope public school students.

Thank you for considering our request. Your support is invaluable as we continue to make a positive impact. I am available to discuss any of these items further at your earliest convenience.

Sincerely,

Celeste Rivenbark

Executive Director

Fairhope Educational Enrichment Foundation

From: [Sherry Sullivan](#)
To: [Kimberly Creech](#)
Subject: Fwd: TNR Report
Date: Wednesday, September 4, 2024 1:16:30 PM
Attachments: [City of Fairhope 23 Fiscal Year 24.pdf](#)

Get [Outlook for iOS](#)

From: Renee Smith <renee@safeharborac.org>
Sent: Wednesday, September 4, 2024 10:29:05 AM
To: Sherry Sullivan <sherry.sullivan@fairhopeal.gov>
Cc: Stephanie Hollinghead <Stephanie.Hollinghead@fairhopeal.gov>; Lisa A. Hanks, MMC <Lisa.Hanks@fairhopeal.gov>; Niko Whitson <niko.whitson@fairhopeal.gov>
Subject: TNR Report



Good morning

I didn't realize this was urgently needed yesterday when our Chairman requested this report be sent. I hope it's not too late! I've cc'ed all of the contacts i had for Fairhope for extra measures of making sure it gets in the right hands in time for the budget meeting. My apologies!

FYI - This report is from Sept 1 2023 - Present. You will notice that there is nothing showing for 2023. That is because the \$5,000 was exhausted over the Summer.

As soon as i can figure out how to run this report to include addresses, i will resend!

Thank you
Renee Smith
Operations Manager
251-422-8052

<u>Date</u>	<u>Number</u>	<u>Animal Name</u>	<u>Total Pot D Service / Subsidy</u>
1/24/2024	24-369	Twigs C	85 Cat Spay / City of Fairhope (TNR)
2/5/2024	24-698	Rick C	85 Cat Neuter / City of Fairhope (TNR)
2/5/2024	24-696	Maggie C	85 Cat Spay / City of Fairhope (TNR)
2/5/2024	24-695	Mershone C	85 Cat Spay / City of Fairhope (TNR)
2/5/2024	24-692	Trap 90 Monday C	85 Cat Neuter / City of Fairhope (TNR)
2/5/2024	24-697	Carol C	85 Cat Spay / City of Fairhope (TNR) Cat Spay / City of Fairhope (TNR)
2/7/2024	24-798	Meeker C	99.7 Cat Spay/Convenia (per mL) / City of Fairhope (TNR)
2/7/2024	24-799	Sugar Bear C	85 Cat Spay / City of Fairhope (TNR) Cat Neuter / City of Fairhope (TNR)
2/21/2024	24-1100	Squeaky C	92 Cat Spay/Convenia (per mL) / City of Fairhope (TNR)
2/21/2024	24-1101	Baby Cry C	85 Cat Neuter / City of Fairhope (TNR)
2/29/2024	24-1387	Bobo C	85 Cat Neuter / City of Fairhope (TNR) Cat Neuter / City of Fairhope (TNR)
2/29/2024	24-1389	Cry Baby C	102.5 Cat Spay/Convenia (per mL) / City of Fairhope (TNR)
2/29/2024	24-1386	Munchkin C	85 Cat Spay/Convenia (per mL) / City of Fairhope (TNR)
3/11/2024	24-1630	Trap 13 C	85 Cat Neuter / City of Fairhope (TNR) Cat Neuter / City of Fairhope (TNR)
3/13/2024	24-1667	Trap 116 C	101.45 Cat Spay/Convenia (per mL) / City of Fairhope (TNR)
4/8/2024	23-3112	Homie C	11.2 Cat Neuter/Convenia (per mL) / City of Fairhope (TNR)
4/11/2024	24-1976	Trap 55 C FH	85 Cat Neuter / City of Fairhope (TNR)
5/30/2024	24-3227	Trap 124. Fh contract	85 Cat Spay / City of Fairhope (TNR)
4/17/2024	24-2100	Gigi C FH	52 Already Altered-Sedated / City of Fairhope (TNR)
3/7/2024	24-1594	FCC Blackie C	82 Cat Spay/Convenia (per mL) / City of Fairhope (TNR)

Appropriation

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
51820	Public Library-Approp.	859,000	875,000	842,188	918,750	918,750	0.0%
51870	The Haven	150,000	150,000	145,750	159,000	159,000	0.0%
51890	Airport Appropriation-Debt Svc	320,000	320,000	293,334	320,000	315,000	-1.6%
51895	Baldwin County Board of Educat	69,800	75,000	75,000	75,000	75,000	0.0%
51900	Baldwin Co. Transit Hub	<u>31,740</u>	<u>31,740</u>	<u>29,095</u>	<u>31,740</u>	<u>31,740</u>	<u>0.0%</u>
Total Appropriation		1,430,540	1,451,740	1,385,367	1,504,490	1,499,490	-0.3%

FAIRHOPE PUBLIC LIBRARY
2024 - 2025 BUDGET

2023 - 2024

2024 - 2025

In-House Revenue		
306 - Contributions - Others	\$2,000.00	\$1,000.00
309 - Damaged/Lost Audio & CD's	\$150.00	\$125.00
310 - Damaged/Lost Books	\$2,100.00	\$1,700.00
312 - Damaged/Lost Videos & DVD's	\$75.00	\$100.00
313 - Fines	\$10,000.00	\$9,000.00
319 - Proctor Income	\$300.00	\$1,400.00
322 - Copies/Computer Printers	\$7,000.00	\$5,750.00
324 - Miscellaneous Income	\$100.00	\$50.00
327 - Meeting Room Income	\$3,700.00	\$6,500.00
328 - Fax Income	\$300.00	\$425.00
329 - Replace Library Cards	\$750.00	\$600.00
330 - ILL Income	\$30.00	\$50.00
Total In-House Income	\$26,505.00	\$26,700.00
Deferred Revenue		\$235,995.00
Outside Income		
303 - City of Fairhope	\$918,750.00	\$992,250.00
Total Outside Income		\$992,250.00
Total Income		\$1,254,945.00

	2023 - 2024	2024 - 2025
Expenses - Operating		
Library Supplies		
406 - Technical Services	\$1,400.00	\$1,400.00
415 - Teen Program Supplies	\$0.00	\$800.00
416 - Children Program Supplies	\$1,900.00	\$1,900.00
417 - Adult Program Supplies	\$150.00	\$150.00
420 - Equipment/Furnishings Purchase	\$1,700.00	\$1,700.00
436 - Office/Library Supplies	\$5,500.00	\$5,000.00
439 - Supplies - Printers	\$5,200.00	\$5,000.00
448 - Laminator Supplies	\$250.00	\$100.00
471 - MakerSpace Supplies	\$0.00	\$500.00
Total Library Supplies	\$16,100.00	\$16,550.00
Maintenance		
424 - Janitor Service Contract	\$21,500.00	\$40,000.00
424.1 - Janitorial Supplies	\$4,500.00	\$4,950.00
424.2 - Laundry	\$350.00	\$350.00
425 - Building Maintenance	\$18,000.00	\$18,000.00
426 - Equipment	\$600.00	\$600.00
Total Maintenance	\$44,950.00	\$63,900.00
Adult Materials		
402 - Audio Books (CDs & Playaways)	\$1,000.00	\$1,000.00
410 - Books Purchased - General	\$16,000.00	\$20,000.00
412 - Books Purchased - Reference	\$1,200.00	\$1,200.00
431 - Periodicals (Adults)	\$8,000.00	\$8,000.00
457 - Adult DVD's	\$800.00	\$800.00
459 - E-Audio digital	\$2,700.00	\$2,700.00
464 - Electronic Databases	\$7,000.00	\$6,000.00

FAIRHOPE PUBLIC LIBRARY

3

466 - E-Print digital	\$2,700.00	\$2,700.00
Total Adult Materials	\$39,400.00	\$42,400.00

FAIRHOPE PUBLIC LIBRARY

Youth Services - Materials		
413A - Books Purchased - Children	\$12,000.00	\$12,000.00
413B - Books Purchased - Teens	\$2,000.00	\$2,200.00
414 - Parenting Collection	\$300.00	\$300.00
415 - Audio Books (Playaways)	\$3,000.00	\$3,000.00
458 - Youth DVD's	\$500.00	\$500.00
467 - E-Print digital	\$3,200.00	\$3,200.00
468 - E-Audio digital	\$1,800.00	\$1,800.00
Total Youth Services Materials	\$22,800.00	\$23,000.00
Miscellaneous		
418 - Membership Fees	\$1,200.00	\$1,200.00
419 - Education/Training Seminars	\$125.00	\$0.00
421 - Flowers/Gifts	\$150.00	\$500.00
442 - Travel Expense	\$250.00	\$1,000.00
443 - Travel Expense-Youth Services	\$150.00	\$150.00
455 - Miscellaneous Expense	\$0.00	\$0.00
Total Miscellaneous	\$1,875.00	\$2,850.00
Operations		
401 - Social Media	\$1,000.00	\$1,000.00
408 - Bank Charges	\$500.00	\$400.00
409 - Accounting Service Contract	\$14,000.00	\$14,000.00
411 - Legal & Professional Fees	\$250.00	\$300.00
422 - Insurance/General	\$490.00	\$520.00
432 - Postage (Includes ILL)	\$550.00	\$550.00
Total Operations	\$16,790.00	\$16,770.00

Personnel Costs		
423 - Insurance/Employee Health	\$65,000.00	\$80,712.00
434 - Retirement Plan - State	\$81,293.00	\$93,088.00
435 - Salaries	\$665,489.00	\$805,167.00
441 - FICA/Medicare	\$52,574.00	\$63,608.00
447 - Direct Deposit Fees	\$1,400.00	\$1,500.00
449 - Workman's Comp. Insurance	\$10,000.00	\$12,000.00
Total Personnel Costs	\$875,756.00	\$1,056,075.00
Technology		
427 - Copier Maintenance	\$9,700.00	\$9,700.00
429 - Computer Licensing	\$2,900.00	\$2,900.00
433 - Website Expenses	\$1,500.00	\$1,500.00
451 - Laminator Maintenance	\$650.00	\$700.00
461 - Network Equipment/Maintenance	\$10,000.00	\$10,000.00
463 - Copy costs	\$3,800.00	\$3,600.00
469 - Internet	\$5,000.00	\$5,000.00
Total Technology	\$33,550.00	\$33,400.00
Total Expenses	\$1,051,221.00	\$1,254,945.00

From: [Sherry Sullivan](#)
To: [Kimberly Creech](#)
Subject: FW: Request for FY 2025 Appropriation for The Haven's Services to City of Fairhope
Date: Tuesday, September 3, 2024 10:56:32 AM

From: Michael Graham <mgraham@havenforanimals.org>
Sent: Thursday, August 1, 2024 12:01 PM
To: Sherry Sullivan <sherry.sullivan@fairhopeal.gov>
Cc: Brooke Butler <brooke@brookebutlerhomes.com>
Subject: Request for FY 2025 Appropriation for The Haven's Services to City of Fairhope

Dear Mayor Sullivan,

I hope this message finds you well.

In compliance with our contract with the City of Fairhope, I'm reaching out to request the City of Fairhope's continued appropriation of \$159,000 for Fiscal Year 2025. Please see The Haven's 2025 operating budget which includes the 2023 animal intake breakdown and analysis.

I'm pleased to inform you that we are not requesting an increase from the FY 2024 appropriation. Our 2025 budget reflects our commitment to efficient resource management while maintaining high standards of animal care.

By outsourcing these services to The Haven, the City of Fairhope benefits from significant cost savings and our expertise in animal welfare. Nearly half (46%) of our shared eligible expenses are directly allocated to caring for animals impounded directly into the City of Fairhope Animal Shelter, demonstrating our substantial commitment to this partnership.

The ongoing support from the City is crucial to our mission, and we believe this appropriation offers great value to our Fairhope community. We are dedicated to continuing our work at the highest level and ensuring the City of Fairhope's animals and citizen's receive excellent care and service.

Thank you for considering this request. Please feel free to contact me if you need any further information.

Best regards,

Michael Graham
Executive Director
Direct: 251-929-2494
Main: 251-929-3980
[The Haven](#)



[The Haven No-Kill Animal Shelter™](#)
559 S. Section St./P.O. Box 1063

Recreation Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	1,071,189	1,187,199	1,188,217	1,638,096	1,799,385	9.8%
50045	Overtime	35,610	52,715	27,655	25,000	30,000	20.0%
50190	Employee Payroll Taxes	83,625	92,279	90,067	139,275	152,218	9.3%
50200	Employee Retirement Exp	64,259	72,598	73,544	85,498	97,490	14.0%
50201	Other Employee Insurance	-	-	-	-	18,768	100.0%
50210	Employee Medical Insurance	207,996	225,608	215,929	239,825	244,200	1.8%
50215	Required Contrib-OPEB	5,821	6,306	9,217	5,821	5,821	0.0%
50221	Workers Comp Insurance	25,930	27,239	30,805	27,825	31,612	13.6%
50222	Casualty/Property Insurance	72,232	82,437	115,314	80,600	116,000	43.9%
50230	Training/School/Travel	1,632	6,357	7,699	6,550	11,660	78.0%
50290	Professional Services	-	41,500	4,000	50,000	54,800	9.6%
50300	Computer Expense	14,544	16,485	18,788	20,670	25,840	25.0%
50315	Camera Expense	-	3,958	2,768	11,600	15,000	29.3%
50320	Office Supplies	280	-	436	-	500	100.0%
50325	Printers/Copiers/OE and supp	2,054	2,838	2,646	3,000	1,000	-66.7%
50330	Postage	143	95	27	100	100	0.0%
50340	General Supplies	199,430	168,788	185,634	179,785	219,668	22.2%
50360	General Maintenance	195,452	116,425	145,496	131,620	191,227	45.3%
50380	Communications	7,207	6,548	14,102	7,212	11,280	56.4%
50390	Dues-Memberships-Subscrip	1,095	300	910	1,000	1,400	40.0%
50395	Employment Screening	1,842	3,277	2,817	2,000	3,306	65.3%
50430	Gasoline & Oil	19,564	14,093	12,826	16,500	16,500	0.0%
50435	Small Equipment	870	12,336	20,681	9,350	3,500	-62.6%
50440	Equip & Vehicle Repair	12,351	19,681	28,565	20,000	64,000	220.0%
50460	Uniforms	5,073	4,043	2,706	3,000	5,400	80.0%
50462	Safety Wear and PPE	-	-	-	500	1,000	100.0%
50470	Purchases Vehicles & Equipment	72,034	55,143	165,552	193,915	280,000	44.4%
50475	Capital Improvements	215,281	147,572	780,964	3,307,822	2,391,772	-27.7%
50482	Land/Right of Way Acquisitions	26,192	-	-	-	-	0.0%
50485	Tennis Expense	17,557	27,188	13,066	20,000	20,000	0.0%
50520	Equipment Rental	11,510	8,460	7,993	10,000	65,000	550.0%
50525	Cost-Tennis Shop Sales	7,608	9,832	9,364	7,000	7,000	0.0%
50560	Credit Card Processing Fees	8,709	9,460	15,227	7,000	8,000	14.3%
51315	Pool Supplies	27,046	25,081	22,520	32,500	25,000	-23.1%
52510	Utilities for City Use	297,302	338,795	281,718	315,000	315,000	0.0%
Total Recreation Dept		2,711,440	2,784,638	3,497,253	6,598,064	6,233,447	-5.5%

Marina/Harbor

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	127,965	122,754	143,557	135,373	155,823	15.1%
50045	Overtime	3,033	12,219	1,425	1,000	1,000	0.0%
50190	Employee Payroll Taxes	9,455	9,820	10,656	12,660	13,257	4.7%
50200	Employee Retirement Exp	10,080	10,584	10,970	11,615	13,802	18.8%
50201	Other Employee Insurance	0	0	0	0	1,522	100.0%
50210	Employee Medical Insurance	27,456	26,605	22,595	24,680	26,676	8.1%
50221	Workers Comp Insurance	2,846	3,073	3,325	3,153	3,411	8.2%
50222	Casualty/Property Insurance	7,935	12,268	14,176	12,350	15,000	21.5%
50290	Professional Services	0	0	0	10,000	26,500	165.0%
50300	Computer Expense	3,208	2,475	6,341	10,335	17,850	72.7%
50320	Office Supplies	0	80	0	0	250	100.0%
50325	Printers/Copiers/OE and supp	314	414	380	360	380	5.6%
50330	Postage	44	0	0	0	0	0.0%
50340	General Supplies	11,989	19,180	10,122	15,000	16,500	10.0%
50360	General Maintenance	59,878	47,022	12,260	20,000	20,000	0.0%
50380	Communications	2,246	3,064	2,466	3,240	3,572	10.2%
50395	Employment Screening	0	119	265	160	300	87.5%
50415	Cost - Ship Store Sales	351	0	0	2,000	10,000	400.0%
50425	Diesel	73,145	74,254	52,207	77,800	71,400	-8.2%
50430	Gasoline & Oil	408,839	324,861	244,167	400,000	350,190	-12.5%
50440	Equip & Vehicle Repair	42	2,901	372	3,000	3,500	16.7%
50460	Uniforms	181	154	179	500	500	0.0%
50470	Purchases Vehicles & Equipment	27,922	0	13,224	11,200	15,000	33.9%
50475	Capital Improvements	374,822	182,089	30,136	61,000	400,000	555.7%
50560	Credit Card Processing Fees	18,918	22,902	21,505	15,000	15,000	0.0%
52510	Utilities for City Use	10,621	7,287	11,339	10,000	10,000	0.0%
	Total Marina/Harbor	1,181,290	884,126	611,666	840,426	1,191,433	41.8%

Golf Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							0.0%
44510	Memberships	189,999	203,270	178,751	210,000	203,270	-3.2%
44520	Green Fees	216,133	286,469	279,359	250,000	268,300	7.3%
44530	Cart Rentals	443,268	475,362	434,224	452,000	475,000	5.1%
44540	Pro Shop Sales	121,775	113,794	101,771	155,000	100,000	-35.5%
44545	Pro Shop Sales - Custom Order	19,979	12,261	26,293	22,500	16,500	-26.7%
44550	Driving Range	71,442	86,311	86,455	71,500	84,000	17.5%
44560	Beverage Sales	90,231	103,813	86,114	95,000	97,000	2.1%
44570	Food Sales	82,387	94,746	88,039	84,000	91,000	8.3%
49020	Handicap Fees	6,065	5,235	5,025	6,000	6,000	0.0%
	Total Revenues	<u>1,241,278</u>	<u>1,381,262</u>	<u>1,286,031</u>	<u>1,346,000</u>	<u>1,341,070</u>	<u>-0.4%</u>
EXPENSES							
50040	Salaries	340,207	382,090	366,183	489,514	547,160	11.8%
50045	Overtime	12,024	12,876	7,262	12,000	10,000	-16.7%
50190	Employee Payroll Taxes	26,760	29,732	28,154	38,375	43,958	14.5%
50200	Employee Retirement Exp	9,885	12,039	14,553	24,716	18,840	-23.8%
50201	Other Employee Insurance	-	-	-	-	6,059	100.0%
50210	Employee Medical Insurance	40,066	44,032	42,001	45,700	51,156	11.9%
50215	Required Contrib-OPEB	11,642	2,861	-	-	-	0.0%
50221	Workers Comp Insurance	4,671	5,029	5,662	5,157	5,810	12.7%
50222	Casualty/Property Insurance	15,921	19,906	32,021	20,600	33,000	60.2%
50230	Training/School/Travel	140	740	175	1,600	4,000	150.0%
50300	Computer Expense	6,691	5,275	9,113	11,885	16,005	34.7%
50325	Printers/Copiers/OE and supp	3,667	3,376	3,091	852	1,300	52.6%
50330	Postage	22	49	57	300	200	-33.3%
50340	General Supplies	14,441	6,485	6,601	10,000	10,000	0.0%
50350	Supplies-Clubhouse	6,069	3,515	2,021	5,000	5,000	0.0%
50360	General Maintenance	8,541	8,665	7,126	9,600	9,466	-1.4%
50380	Communications	2,162	2,118	2,509	11,745	18,120	54.3%
50390	Dues-Memberships-Subscrip	779	2,049	5,472	2,175	12,150	458.6%
50395	Employment Screening	449	851	366	1,000	1,300	30.0%
50430	Gasoline & Oil	-	-	(0)	-	200	100.0%
50435	Small Equipment	3,044	11,495	9,410	6,000	23,790	296.5%
50440	Equip & Vehicle Repair	1,113	9,803	3,291	10,000	8,000	-20.0%
50460	Uniforms	1,120	-	-	2,000	2,000	0.0%
50462	Safety Wear and PPE	-	-	-	500	500	0.0%
50470	Purchases Vehicles & Equipment	-	43,991	530,077	12,450	17,000	36.5%
50475	Capital Improvements	-	-	28,931	55,075	136,000	146.9%
50523	Equipment Rental Lease	55,236	60,455	37,326	56,000	5,000	-91.1%
50560	Credit Card Processing Fees	21,362	22,971	19,965	18,750	20,000	6.7%
50570	Adv & Promotion	125	120	104	5,000	4,000	-20.0%
52510	Utilities for City Use	30,008	40,970	37,833	36,000	36,000	0.0%
54510	Purchases-Beer, Wine	39,156	46,127	33,958	42,000	50,000	19.0%
54530	Purchases-Food	52,283	49,929	47,060	50,000	50,000	0.0%
54535	Supplies-Grill	18,695	18,901	14,255	19,000	19,000	0.0%
54540	Cost-Pro Shop Sales	77,421	76,790	61,441	100,000	90,000	-10.0%
54545	Pro Shop-Custom Orders	23,613	17,083	22,659	22,500	18,000	-20.0%
		<u>827,315</u>	<u>940,322</u>	<u>1,378,676</u>	<u>1,125,494</u>	<u>1,273,014</u>	<u>13.1%</u>
Grounds							
50040	Salaries	325,549	370,399	347,520	444,313	456,772	2.8%
50045	Overtime	3,227	3,664	3,035	4,000	4,000	0.0%
50190	Employee Payroll Taxes	29,390	27,999	26,167	28,550	34,097	19.4%

Golf Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50200	Employee Retirement Exp	24,866	28,114	29,638	34,126	39,103	14.6%
50201	Other Employee Insurance	-	-	-	-	3,953	100.0%
50210	Employee Medical Insurance	102,735	90,673	74,307	86,700	84,360	-2.7%
50215	Required Contrib-OPEB	-	10,316	4,851	14,018	5,820	-58.5%
50221	Workers Comp Insurance	5,035	4,758	5,214	4,572	5,351	17.0%
50222	Casualty/Property Insurance	15,221	16,239	18,077	15,800	19,000	20.3%
50230	Training/School/Travel	140	1,122	339	3,600	4,000	11.1%
50300	Computer Expense	7,852	2,722	5,339	6,205	6,215	0.2%
50325	Printers/Copiers/OE and supp	-	4	11	420	200	-52.4%
50330	Postage	-	23	22	-	-	0.0%
50340	General Supplies	54,677	60,033	97,309	60,000	80,114	33.5%
50360	General Maintenance	43,006	48,762	63,005	50,000	79,000	58.0%
50380	Communications	645	917	913	984	2,120	115.4%
50395	Employment Screening	151	244	404	500	800	60.0%
50430	Gasoline & Oil	18,347	18,726	16,461	15,000	15,000	0.0%
50435	Small Equipment	27,978	4,032	-	4,950	5,500	11.1%
50440	Equip & Vehicle Repair	28,714	42,574	36,685	113,050	75,000	-33.7%
50460	Uniforms	2,959	4,334	1,143	3,000	3,000	0.0%
50462	Safety Wear and PPE	-	-	-	1,000	1,000	0.0%
50470	Purchases Vehicles & Equipment	123,176	101,421	153,623	179,000	56,000	-68.7%
50475	Capital Improvements	-	103,500	597,324	597,000	250,000	-58.1%
50523	Equipment Rental Lease	25,466	2,121	(48)	2,500	-	-100.0%
50524	Property Rental/Lease	-	1,500	1,500	-	1,500	100.0%
52510	Utilities for City Use	22,723	29,633	26,174	26,000	26,000	0.0%
		<u>861,856</u>	<u>973,832</u>	<u>1,509,012</u>	<u>1,695,288</u>	<u>1,257,905</u>	<u>-25.8%</u>
	Total Golf Dept Expenses	<u>1,689,171</u>	<u>1,914,153</u>	<u>2,887,688</u>	<u>2,820,782</u>	<u>2,530,919</u>	<u>-10.3%</u>
	Excess Revenue of Expenses	<u>(447,893)</u>	<u>(532,892)</u>	<u>(1,601,657)</u>	<u>(1,474,782)</u>	<u>(1,189,849)</u>	

From: [Bobby Hall](#)
To: [Kimberly Creech](#)
Cc: [Sherry Sullivan](#)
Subject: Fw: Revenue from 8/2/2023 to 8/03/2024
Date: Saturday, August 3, 2024 6:14:29 PM
Attachments: [Document_240803_164523.pdf](#)

Request From your email;

I did not keep a copy of that revenue report! Attached is a yearly report generated this afternoon from 8/2/2023 to the present.

Report information is from our daily reports turned into Jennifer Olmstead.

I would like to add another 8% to food and beverage sales beginning November 1st.

I believe our alcohol and wine prices are adequate.

I would like to increase beer sales from \$3.00 to \$3.50 each. (1.166% increase) November 1st.

Cart and Green Fees, Yearly Pass Fees need Council Approval for increases.

Current Cart Fees; 18-Holes \$20.00 and 9-Holes - \$12.00

Adult Greens fee 18-Hole before 12 PM = \$28.00 and after 12 PM = \$20.00

Adult Greens fee 9-Holes before 12 PM = \$20 and after 12 PM = \$14.00

Equipment and Custom Sales Based competition, we strive for the following in our pricing:

- Apparel mark-up from cost x (1.80)
- Shoes mark-up from cost x (1.50)
- Hard Goods mark-up from cost x (1.20) * (Must compete with Dicks, Internet, Edwin Watts and other retailers).
- Golf Balls mark-up from cost x (1.46)
- Misc. items "keystone" at 100 %

Please let me know what else I may provide. I will be out of town tomorrow and back in Monday morning at 7:00 AM

Bobby,

Mayor gave us a revenue projection report. Do you have that report in a word document or a PDF? We need to add to the budget book.

Thanks,

Kim Creech
City Treasurer

Bobby Hall

*Quail Creek Golf Course
19841 Quail Creek Drive
Fairhope, AL 36532
City Cell: 251-278-9240
Pro Shop: 251-990-0240
Email: bobby.hall@fairhopeal.gov*



PGA

From: scanner@cofairhope.com <scanner@cofairhope.com>
Sent: Saturday, August 3, 2024 4:45 PM
To: Bobby Hall <bobby.hall@fairhopeal.gov>
Subject: Revenue from 8/2/2023 to 8/03/2024

Ledger Report

Print Date: 8/3/2024
Print Time: 4:49:35PM

GMS5030

08/02/2023 Thru 08/03/2024

Total Daily Sales **\$191,997.27**
Total Food Sales \$95,770.19
Total Alcohol Sales \$93,441.50
Total Other Sales \$2,785.58

	Acct Number	Quantity	Amount	Taxes
1. Breakfast	48888.01	1,961	\$8,510.75	\$0.00
2. Entrees	48888.02	973	\$5,912.51	\$0.00
3. Sandwiches	48888.03	8,623	\$43,612.50	\$0.00
4. Sides	48888.04	336	\$1,482.00	\$0.00
5. Snacks	48888.05	6,204	\$9,115.00	\$0.00
6. Desserts	48888.06	299	\$454.50	\$0.00
7. Beverages	48888.07	15,006	\$26,682.93	\$0.00
8. Other - Misc	48888.08-09	1,879	\$2,724.83	\$0.00
9. Gratuity & Gift Certs	22222-33333	3,865	\$60.75	\$0.00
10. Alcohol - Beer	49999.01	25,344	\$74,468.75	\$0.00
11. Alcohol - Liquor	49999.02	2,483	\$16,659.25	\$0.00
12. Alcohol - Wine	49999.03	510	\$2,313.50	\$0.00
13. Over/Short	44444	0	\$0.00	\$0.00
			\$191,997.27	\$0.00
Total Daily Sales With Taxes			\$191,997.27	
Total Cash Received	34500.01		\$83,606.80	
Total Checks Received	34500.02		\$5,347.02	
		Total Deposit	\$88,953.82	
Total Amex Cards Received	34500.03		\$5,904.40	
Total Discover Cards Received	34500.04		\$3,391.60	
Total Visa Cards Received	34500.05		\$70,358.65	
Total MasterCard Received	34500.06		\$23,357.30	
		Total Credit Cards	\$103,011.95	
Total Coupons Received	34500.07		\$0.00	
Total Prize Money Received	34500.08		\$0.00	
Total Gift Certificates Received	34500.09		\$0.00	
Total On Account Charges	34500.11		\$0.00	
		Total Non Cash	\$0.00	
Total Income			\$191,965.77	
		Short	\$31.50	

10/03/2012

Quail Creek Golf Course

Pro Shop Ledger Report

Print Date: 08/03/2024
Print Time: 4:45:38PM

08/02/2023 Thru 08/03/2024
Wednesday, August 2, 2023

GMS3030A
Page 1 of 1

Description	GL Number	Percent	Qty	Amount
1. Cart Fees	44530	0.37	26,729	\$471,322.00
2. Green Fees	44520	0.23	34,706	\$300,002.00
3. Range Fees	44550	0.07	16,135	\$92,696.28
4. Pro Shop/Equipment	44540	0.09	8,509	\$116,496.96
5. Pro Shop Custom Orders	54545	0.02	82	\$26,896.58
6. Prize Money/Certificates	21220&30	0.04	19,169	\$61,885.50
7. Handicap/Misc. Fees	49040	0.00	262	\$5,310.00
8. Season Pass Fees	44510	0.15	216	\$192,416.00
9. Paid On Account	12100	0.01	21	\$10,360.00
 Total Sales				\$1,277,385.32
 Total Cash Received	22222.01			\$233,705.74
Total Checks Received	22222.02			\$79,461.58
	Total Deposit			\$313,167.32
 Total Amex Cards Received	22222.03			\$72,977.50
Total Discover Cards Received	22222.04			\$32,123.00
Total Visa Received	22222.05			\$576,995.00
Total MasterCard Received	22222.06			\$209,259.50
	Total Credit Cards			\$891,355.00
 Total Coupons	22222.07			\$40.00
Total Prize/Store Credit	22222.08			\$48,536.75
Total Gift Certificates	22222.09			\$9,604.25
Total Charged to Account	22222.11			\$12,550.00
	Total Non Cash Items			\$70,731.00
 Total Income				1,275,253.32
	Difference			\$2,132.00

Street Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	1,943,001	2,320,232	1,744,929	1,993,318	2,270,228	13.9%
50045	Overtime	156,177	200,004	96,049	120,000	120,000	0.0%
50190	Employee Payroll Taxes	155,623	186,359	135,783	165,550	161,624	-2.4%
50200	Employee Retirement Exp	159,640	193,171	162,087	183,084	186,398	1.8%
50201	Other Employee Insurance	-	-	-	-	16,891	100.0%
50210	Employee Medical Insurance	411,417	460,779	330,644	389,500	350,226	-10.1%
50215	Required Contrib-OPEB	70,092	67,293	39,506	61,295	41,455	-32.4%
50221	Workers Comp Insurance	96,402	93,384	81,486	72,598	83,367	14.8%
50222	Casualty/Property Insurance	92,463	101,426	118,565	91,700	120,000	30.9%
50230	Training/School/Travel	9,870	21,169	24,603	42,200	32,299	-23.5%
50290	Professional Services	34,274	30,863	11,941	15,000	40,000	166.7%
50300	Computer Expense	9,558	11,311	20,667	16,485	27,200	65.0%
50320	Office Supplies	-	1,520	4,393	2,000	2,500	25.0%
50325	Printers/Copiers/OE and supp	1,395	788	3,618	420	2,852	579.0%
50330	Postage	250	107	95	100	100	0.0%
50340	General Supplies	163,316	205,991	100,205	100,000	100,285	0.3%
50360	General Maintenance	46,929	69,957	32,945	77,000	280,611	264.4%
50380	Communications	23,143	30,115	29,939	28,820	38,000	31.9%
50390	Dues-Memberships-Subscrip	840	1,629	1,560	2,400	1,500	-37.5%
50395	Employment Screening	2,839	3,684	2,314	1,500	2,500	66.7%
50430	Gasoline & Oil	118,124	105,300	88,689	75,600	80,000	5.8%
50435	Small Equipment	9,037	79,089	3,784	9,500	71,500	652.6%
50440	Equip & Vehicle Repair	199,987	189,815	154,436	145,000	150,000	3.4%
50460	Uniforms	15,548	14,695	6,673	11,100	5,200	-53.2%
50462	Safety Wear and PPE	566	1,012	3,945	9,500	10,000	5.3%
50470	Purchases Vehicles & Equipment	319,525	580,001	508,053	731,014	547,739	-25.1%
50475	Capital Improvements	359,650	58,745	179,682	140,000	240,000	71.4%
50520	Equipment Rental	11,197	12,167	7,655	12,000	12,000	0.0%
50955	Transfers-Debt Svc Fund	71,887	-	-	170,141	170,142	0.0%
51170	Beach Repairs and Maint	13,604	56,437	55,488	55,000	-	-100.0%
51400	Flowers	127,652	147,150	-	-	-	0.0%
51410	St Material & Landscaping	349,098	289,715	171,713	215,000	210,000	-2.3%
51420	Sidewalks	30,869	65,983	29,389	60,000	75,000	25.0%
52510	Utilities for City Use	155,971	175,026	141,344	150,000	160,000	6.7%
Total Street Department		5,159,943	5,774,918	4,292,178	5,146,825	5,609,617	9.0%

Landscape Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	-	-	756,619	508,000	1,016,343	100.1%
50045	Overtime	-	-	48,247	10,000	50,000	400.0%
50190	Employee Payroll Taxes	-	-	60,772	44,630	67,751	51.8%
50200	Employee Retirement Exp	-	-	63,638	48,650	80,477	65.4%
50201	Other Emp Insurance	-	-	-	-	8,335	100.0%
50210	Employee Medical Insurance	-	-	154,509	111,500	167,952	50.6%
50215	Required Contrib-OPEB	-	-	11,573	-	19,840	100.0%
50221	Workers Comp Insurance	-	-	22,863	18,150	23,526	29.6%
50222	Casualty/Property Insurance	-	-	7,740	10,000	8,000	-20.0%
50230	Training/School/Travel	-	-	4,778	-	16,250	100.0%
50290	Professional Services	-	-	6,980	12,500	10,000	-20.0%
50320	Office Supplies	-	-	250	-	1,500	100.0%
50340	General Supplies	-	-	13,748	20,000	21,500	7.5%
50360	General Maintenance	-	-	20,923	96,000	111,000	15.6%
50380	Communications	-	-	656	1,248	2,240	79.5%
50395	Employment Screening	-	-	1,217	500	2,006	301.2%
50430	Gasoline & Oil	-	-	23	8,400	8,400	0.0%
50435	Small Equipment	-	-	4,982	5,500	18,700	240.0%
50440	Equip & Vehicle Repair	-	-	40,106	30,000	40,000	33.3%
50460	Uniforms	-	-	3,963	1,720	3,400	97.7%
50462	Safety Wear and PPE	-	-	2,106	1,500	5,250	250.0%
50470	Purchases Vehicles & Equipment	-	-	66,076	50,000	167,200	234.4%
50475	Capital Improvements	-	-	73,424	70,000	5,300	-92.4%
50520	Equipment Rental	-	-	3,795	-	5,500	100.0%
51400	Flowers	-	-	146,057	140,000	150,000	7.1%
51410	St Material & Landscaping	-	-	122,032	147,500	168,500	14.2%
Total Landscape Department		-	-	1,637,076	1,335,798	2,178,970	63.1%

Parks Department

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	-	-	-	-	106,955	100.0%
50045	Overtime	-	-	-	-	1,000	100.0%
50190	Employee Payroll Taxes	-	-	-	-	6,599	100.0%
50200	Employee Retirement Exp	-	-	-	-	5,222	100.0%
50201	Other Emp Insurance	-	-	-	-	482	100.0%
50210	Employee Medical Insurance	-	-	-	-	5,016	100.0%
50221	Workers Comp Insurance	-	-	-	-	200	100.0%
50290	Professional Services	-	-	-	-	15,000	100.0%
50340	General Supplies	-	-	-	-	10,000	100.0%
50360	General Maintenance	-	-	-	-	82,500	100.0%
50435	Small Equipment	-	-	-	-	7,700	100.0%
50470	Purchases Vehicles & Equipment	-	-	-	-	40,000	100.0%
50475	Capital Improvements	-	-	-	-	70,000	100.0%
50520	Equipment Rental	-	-	-	-	10,000	100.0%
Total Parks Department		-	-	-	-	361,224	100.0%

Fleet Maintenance

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50040	Salaries	402,451	481,533	447,161	456,481	519,171	13.7%
50045	Overtime	13,861	25,798	15,313	13,000	15,000	15.4%
50190	Employee Payroll Taxes	31,014	37,676	34,420	37,875	38,688	2.1%
50200	Employee Retirement Exp	32,061	36,852	35,891	40,838	43,314	6.1%
50201	Other Employee Insurance	-	-	-	-	4,337	100.0%
50210	Employee Medical Insurance	94,051	100,775	99,100	112,500	107,364	-4.6%
50215	Required Contrib-OPEB	14,018	15,474	10,692	19,840	5,821	-70.7%
50221	Workers Comp Insurance	12,013	11,163	12,433	10,827	12,760	17.9%
50222	Casualty/Property Insurance	9,579	10,504	12,111	10,600	13,000	22.6%
50230	Training/School/Travel	-	690	2,968	10,500	10,500	0.0%
50300	Computer Expense	1,810	2,806	6,039	9,575	7,060	-26.3%
50325	Printers/Copiers/OE and supp	717	836	1,314	1,680	1,852	10.2%
50330	Postage	-	169	-	-	-	0.0%
50340	General Supplies	53,820	54,622	29,130	55,000	55,455	0.8%
50360	General Maintenance	13,840	12,528	10,495	11,000	11,079	0.7%
50380	Communications	1,644	1,781	1,973	2,100	3,560	69.5%
50395	Employment Screening	75	228	535	163	606	271.8%
50430	Gasoline & Oil	8,310	5,709	3,475	6,000	8,400	40.0%
50435	Small Equipment	-	1,333	10,104	5,000	23,000	360.0%
50440	Equip & Vehicle Repair	15,799	14,757	14,592	12,650	16,000	26.5%
50460	Uniforms	1,935	1,766	1,090	2,520	2,000	-20.6%
50462	Safety Wear and PPE	447	554	235	4,000	4,000	0.0%
50470	Purchases Vehicles & Equipment	-	32,724	80,538	207,400	110,000	-47.0%
50475	Capital Improvements	-	-	-	325,000	250,000	-23.1%
52510	Utilities for City Use	7,208	13,308	9,222	13,000	13,000	0.0%
	Total Fleet Maintenance	714,652	863,585	838,832	1,367,549	1,275,967	-6.7%

Non-Departmental Facilities

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50373	Library capital purchases	84,392	2,590	613,915	350,000	225,000	-35.7%
50374	Library Utilities	194,938	204,087	180,354	200,000	200,000	0.0%
50375	Library Bldg Maint/Equipment	26,207	28,954	12,700	17,160	11,509	-32.9%
50376	Library Communications	5,933	9,222	6,388	6,900	6,900	0.0%
50377	Parking Garage Maintenance	14,131	13,113	26,682	11,620	25,318	117.9%
50383	Boys & Girls Club captl purch	10,125	-	41,181	73,215	75,000	2.4%
50384	Boys and Girls Club utilities	13,943	15,375	16,891	15,000	15,000	0.0%
50385	Boys and Girls Club Maint/Equ	8,661	2,377	1,385	6,500	6,415	-1.3%
50386	USA-Summit Bldg Capital Purch	9,348	-	-	-	-	0.0%
51130	Haven Maintenance	9,014	6,640	13,096	8,000	19,629	145.4%
51131	Haven Capital	-	94,375	49,206	131,360	150,000	14.2%
51135	Haven Utilities	9,567	9,023	8,598	10,000	10,000	0.0%
51136	Haven Communications	1,195	1,711	2,226	1,440	2,000	38.9%
51140	K-1 Center Maintenance	255	1,970	8,961	6,500	3,000	-53.8%
	Total Non-Departmental Facilities	387,708	389,437	981,584	837,695	749,771	-10.5%

Other Expenditures

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50910	Transfers to Sanitation Fund	683,113	738,120	746,831	995,775	1,000,000	0.4%
50945	Transfers to Federal Grants Fund	-	-	-	-	162,500	100.0%
50965	Transfers-Cap Proj Fund	1,976,463	2,712,463	3,932,326	3,939,395	3,200,000	-18.8%
55520	Airport Grant Expense	<u>226,359</u>	<u>304,387</u>	<u>1,661,334</u>	<u>100,000</u>	<u>100,000</u>	<u>0.0%</u>
	Total Other Expenditures	2,202,822	3,016,850	5,593,660	4,039,395	4,462,500	10.5%

State Gas Tax Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
45010	2% Petroleum Inspect Fee	8,797	8,731	7,299	8,320	8,800	5.8%
45020	7 cent Gas Excise Tax	55,070	55,549	45,532	50,960	56,200	10.3%
45030	4 cent Gas Excise Tax	31,929	32,129	26,395	29,120	32,500	11.6%
45040	5% Gas Excise Tax	18,632	18,719	15,336	15,600	19,000	21.8%
TOTAL REVENUES		<u>114,427</u>	<u>115,128</u>	<u>94,561</u>	<u>104,000</u>	<u>116,500</u>	<u>12.0%</u>
EXPENSES							
50920	Transfers to General Fund	72,721	-	-	-	-	0.0%
55020	Trans/cap proj - road const	<u>90,000</u>	<u>93,000</u>	<u>-</u>	<u>104,000</u>	<u>116,500</u>	<u>12.0%</u>
TOTAL EXPENSES		<u>162,721</u>	<u>93,000</u>	<u>-</u>	<u>104,000</u>	<u>116,500</u>	<u>12.0%</u>
Excess Rev Over Expense		<u>(48,294)</u>	<u>22,128</u>	<u>94,561</u>	<u>-</u>	<u>-</u>	

Rebuild Alabama Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
45050	Gas Tax Revenue-Rebuild AL	120,970	123,913	111,757	120,000	133,500	11.3%
45055	Diesel Tax Revenue-Rebuild AL	42,681	43,473	38,997	40,000	47,000	17.5%
49010	Interest Earned	630	8,941	11,891	-	6,000	100.0%
	TOTAL REVENUES	<u>164,281</u>	<u>176,327</u>	<u>162,645</u>	<u>160,000</u>	<u>186,500</u>	<u>16.6%</u>
EXPENSES							
50580	Fees, Bank, Etc.	-	816	1,611	-	1,500	100.0%
55020	Trans/cap proj - road const	126,786	130,000	-	160,000	185,000	15.6%
	TOTAL EXPENSES	<u>126,786</u>	<u>130,816</u>	<u>1,611</u>	<u>160,000</u>	<u>186,500</u>	<u>16.6%</u>
	Excess Rev Over Expenses	<u>37,495</u>	<u>45,511</u>	<u>161,034</u>	<u>-</u>	<u>-</u>	

Capital Projects Fund

10/5/2024

Object Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUE						
40835 Federal Grants	-	1,467,744	336,302	7,229,401	11,122,857	53.9%
41336 Community/Spec'l Projct Grants	-	775,000	-	4,000	187,442	4586.1%
41880 NRCS GRANT INCOME	641,589	-	-	-	-	0.0%
45635 Grant income-ALDOT	-	-	120,000	799,273	-	-100.0%
49010 Interest Earned	3,407	75,720	154,147	55,000	75,000	36.4%
49810 Transfers from Gen Fund	1,976,463	2,712,463	3,932,326	3,939,395	3,200,000	-18.8%
49890 Transfers from Gas tax fund	90,000	93,000	-	104,000	116,500	12.0%
49892 Transfers In-Gas Fund	91,131	-	-	-	-	0.0%
49894 Transfers In-Rebuild AL Fund	126,786	130,000	-	160,000	185,000	15.6%
49895 Transfers from Impact Fee Fund	884,878	1,792,087	37,250	459,250	695,000	51.3%
49896 Transfers In-Muni Cap Impr Fun	437,206	-	-	-	-	0.0%
49998 Budget Rollover	-	-	-	2,701,503	3,665,619	35.7%
TOTAL REVENUES	<u>4,251,460</u>	<u>7,046,013</u>	<u>4,580,025</u>	<u>15,451,822</u>	<u>19,247,418</u>	<u>24.6%</u>
EXPENSES						
50580 Bank Fees	-	994	2,595	1,000	2,500	150.0%
52115 NRCS-EWP-Quail Creek	411,171	-	-	-	-	0.0%
52125 NRCS-EWP-North Summit Drive	813,520	-	-	-	-	0.0%
55700 Tennis Courts Improvements	-	-	-	-	600,746	100.0%
55710 Pine Street Improvement	-	-	186,042	282,693	-	-100.0%
55760 Magnolia Beach Improvement	-	-	-	650,000	725,000	11.5%
55780 Parker Road Sidewalk	-	-	19,821	40,000	370,013	825.0%
55825 Spec Rec Projects	-	-	-	-	287,500	100.0%
55836 Community Park Project	-	-	-	-	183,000	100.0%
55840 Paving Projects	-	-	-	-	200,000	100.0%
55853 Drainage Improvements	121,882	199,047	390,083	775,000	908,441	17.2%
55856 City wide street resurf/misc	292,957	697,266	1,041,166	1,523,000	923,000	-39.4%
55859 BRATS Hub Transit Shelter	-	1,170,825	650,548	675,000	-	-100.0%
55868 Tennis Court Lights	-	-	-	-	245,000	100.0%
55877 US98 & CR13 Sidewalks	3,025	-	-	-	-	0.0%
55878 MPO Gayfer Greeno Turnlanes	-	634,635	-	-	-	0.0%
55881 Roundabout at 104 and Section	-	118,116	10,701	1,653,000	1,895,621	14.7%
55882 Boys and Girls Club playground	87,152	-	-	-	-	0.0%
55883 ADA Platforms and Ramps-Stadiu	1,340	-	-	-	-	0.0%
55884 K-1 Center	-	104,786	106,055	2,500,000	5,256,000	110.2%
55886 Pickleball Courts	-	132,122	37,250	37,250	-	-100.0%
55887 ADA Compliance Project	42,358	28,008	1,006,587	1,412,599	-	-100.0%
55888 Safe Room	-	-	4,998	650,000	2,704,097	316.0%
55889 Clock Corner Improvements	-	70,438	284,756	285,211	-	-100.0%
55890 North Triangle Grant	-	65,400	104,306	856,000	856,000	0.0%
55891 North Triangle Non Grant	-	44,397	113,240	1,000,000	2,020,000	102.0%
55892 North Triangle House Improvement	-	-	23,000	400,000	852,500	113.1%
55915 Church St Drainage Improvement	367,435	(0)	-	-	-	0.0%
55916 Oak St Drainage Improvements	5,835	-	-	-	-	0.0%
55920 TAP-Fairwood & Blue Island	-	54,492	15,879	1,083,000	1,083,000	0.0%
55930 Volanta Park Baseball Project	616,799	849,479	-	-	-	0.0%
55935 Volanta Park Restrooms	-	190,169	-	-	-	0.0%
55940 Founders Competition Track	48,913	1,957,074	1,018,164	1,548,069	135,000	-91.3%
55950 Founders Park Restrooms	-	189,672	-	-	-	0.0%
TOTAL EXPENSES	<u>2,812,389</u>	<u>6,506,920</u>	<u>5,015,192</u>	<u>15,371,822</u>	<u>19,247,418</u>	<u>25.2%</u>
Excess Rev Over Expenses	<u>1,439,071</u>	<u>539,093</u>	<u>(435,167)</u>	<u>80,000</u>	<u>-</u>	

**Capital Projects
FY2025 Budget**

Org	Object	Name	Line	Amount	Description
103	55700	Tennis Courts Improvements	10	\$600,746.00	New Tennis & Pickleball Courts at Mike Ford Tennis Center. FY2024 budget \$418,091.00
103	55760	Magolia Beach Improvements	10	\$650,000.00	Magnolia Beach - Rollover from FY2024 - Project is advancing
103	55760	Magolia Beach Improvements	20	\$75,000.00	Magnolia Beach Improvements - New Pier Avenue/Magnolia Beach Bathrooms -Design and Project Management In-House
103	55780	Parker Road Sidewalk	10	\$22,013.00	Parker Road Sidewalk - Rollover from 2024 - Project is advancing. Partially paid out in FY2024.
103	55780	Parker Road Sidewalk	20	\$348,000.00	Parker Road Sidewalk-Construction Estimate of Parker Rd Sidewalk 80/20 split \$74K Baldwin County \$74K COF \$200 ESMPO (estimated total \$348K)
103	55825	Special Recreation Projects	10	\$150,000.00	Special Rec Project - White Ave Pier Landing Park - Construction - Development of a usable park parking area and trailhead - Design and Project Management In-House
103	55825	Special Recreation Projects	20	\$137,500.00	Special Rec Project - Fairhope Avenue Pocket Park (Next to Julwins) - Design and Construction - complete makeover of the existing pocket park on Fairhope Avenue - Design & Oversight \$12,500 - Construction \$125,000
103	55836	Community Park Project	10	\$118,000.00	Re-Surface the playground at Community Kids Park with artificial turf
103	55836	Community Park Project	20	\$65,000.00	Canopy shade structures over the playground equipment at Community Kids Park
103	55840	Paving Projects	10	\$200,000.00	Intersection Improvement Project - N Section St at Volanta Ave - Drainage, Curb & Gutter, Sidewalk and Pedestrian X-ing
103	55853	Drainage Improvements	20	\$100,000.00	Drainage Improvements - Rollover from 2024 - Project is advancing. Partially paid out in FY2024. - South Liberty Street drainage and resurfacing project
103	55853	Drainage Improvements	30	\$75,000.00	Drainage Improvements - Rollover from 2024 - Project is advancing. Partially paid out in FY2024. Drainage repair project at Patlynn & Fairwood.

**Capital Projects
FY2025 Budget**

Org	Object	Name	Line	Amount	Description
103	55853	Drainage Improvements	40	\$75,000.00	Drainage Improvements - Rollover from 2024 - \$45,000.00 (FY2024 budget used for North Ingleside and Cedar) Major Outfall Repair - Bayou @ Grand, Summit @ K-1 Center
103	55853	Drainage Improvements	80	\$471,558.00	Pecan Drainage Improvements 165,000 Phase 1 Rollover 75,000 Preliminary En and CE&I Phase 2 325,000 Construction Contract Phase 2 Moved \$ to Stacks Gully \$93,442
103	55853	Drainage Improvements	90	\$186,883.00	Stacks Gully Slope Stabilization Project
103	55856	City Wide Street Resurf/Misc	10	\$500,000.00	City wide street resurf - Standard City-Wide Annual Resurfacing Program. \$116,500 Gas Tax Fund \$185,000 Rebuild AI \$198,500 Impact Fees
103	55856	City Wide Street Resurf/Misc	50	\$423,000.00	FY2024 Rollover Resurface
103	55868	Tennis Court Lights	10	\$245,000.00	New Tennis and Pickleball lights
103	55881	Roundabout at 104 & Section	10	\$1,895,621.00	Roundabout at 104 and Section -Construction and Construction Engineering MPO Grant - \$1,516,497 City Match \$379,124
103	55884	K-1 Center	10	\$5,256,000.00	K-1 Center - GRANT \$2,500,000 Additional funding \$2M Match \$625,000. Rollover Roof repair insurance \$131,000.00
103	55888	Safe Room	10	\$2,704,097.00	Safe Room estimated cost \$2,704,097 Grant Revenue \$2,433,687. Includes grant management of \$135,202. Safe Room - Rollover from 2024 \$650,000- Project is advancing. Partially paid out in FY2024. FEMA Grant
103	55890	North Triangle Nature Park - Grt	10	\$856,000.00	North Triangle Nature Park Grt - Rollover from 2024 - Project is advancing. Partially paid out in FY2024.
103	55891	North Triangle Nature Park - NonGrt	10	\$1,000,000.00	North Triangle Park-NonGrant - Rollover from 2024 - Project is advancing. Partially paid out in FY2024.

**Capital Projects
FY2025 Budget**

Org	Object	Name	Line	Amount	Description
103	55891	North Triangle Nature Park - NonGrt	20	\$150,000.00	South Triangle Park-NonGrant - FCNP Phase III -Offroad Cycling - Design & Oversight Contract (A&E Services)
103	55891	North Triangle Nature Park - NonGrt	30	\$850,000.00	South Triangle Park-NonGrant - FCNP Phase III - Offroad Cycling - Construction Contract
103	55891	North Triangle Nature Park - NonGrt	40	\$20,000.00	Flying Creek - Trail Sign Repairs
103	55892	North Triangle Nature House Imprv	10	\$852,500.00	North Triangle House Improvements - Rollover from 2024 - Project is advancing. Partially paid out in FY2024. \$25,000.00 Energy Retrofit Grant \$347,638.00 Budget Roller
103	55920	TAP-Fairwood & Blue Island	10	\$1,083,000.00	Tap-Fairwood & Blue Island -Rollover from 2024 - Project is advancing. Partially paid out in FY2024. Tap Grant \$799,273.00
103	55940	Founders Competition Track	10	\$135,000.00	Rollover from 2024 for Bleacher seating w/ attached pressbox at the new track facility.
				<u>\$19,244,918.00</u>	Total Budget FY2025 (Capital Projects)

RESOLUTION NO. 5205-24

WHEREAS, the City of Fairhope adopted Ordinance No. 1625, An Ordinance repealing and replacing Ordinance No. 1331 to establish Impact Fees on new development in the City of Fairhope on October 13, 2018 in accordance with Act No. 2006-300 enacted by the Legislature of Alabama on April 4, 2006; and

WHEREAS, the City desires to use funds for “Police” which is a Benefit Area for (i) the cost recovery of the City’s cost and expense related to the construction, development and improvement of its justice center, (ii) the cost recovery of the City’s cost and expense related to the construction, development and improvement of its animal shelter, (iii) the acquisition of police vehicles, and (iv) the acquisition of police-related apparatus and equipment, and (v) the police component of the “Impact Fee Study” prepared by TischlerBise; and

WHEREAS, the City desires to use funds for “Fire” which is a Benefit Area for (i) the construction, development and/or improvement of fire stations, (ii) the acquisition of fire fighting vehicles, and (iii) the acquisition of firefighting apparatus, and (iv) the fire component of the “Impact Fee Study” prepared by TischlerBise; and

WHEREAS, the City desires to use funds for “Transportation” which is a Benefit Area for the cost of intersection improvements made to address additional demand generated by New Development and the transportation component of the “Impact Fee Study” prepared by TischlerBise; and

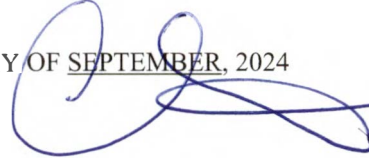
WHEREAS, the City desires to use funds for “Parks and Recreation” which is a Benefit Area for (i) the acquisition of new public parks lands, (ii) the construction, development and/or improvement of public recreational facilities, (iii) the construction, development and/or improvement of public park amenities, (iv) the acquisition of new park vehicles, and (v) the parks and recreation component of the “Impact Fee Study” prepared by TischlerBise; and

WHEREAS, the following project shall be paid from the Impact Fees Account and have met the criteria stated to be paid from said Account:

	POLICE	FIRE	TRANS- PORTATION	PARKS AND RECREATION
FY2025 BUDGET PROJECTS				
1 New Police vehicle with equipment	\$37,000.00			
Drone	\$7,000.00			
Speed Scout Trailer	\$8,500.00			
2025 W-Onw HR 100 Aerial Ladder Truck		1,350,000.00		
Drainage			\$51,500.00	
FY2025 Resurfacing			\$198,500.00	
New Playground equipment at new baseball field Volanta Park				\$35,000.00
New playground equipment at Founders Park				\$45,000.00
Open-air pavilion/storm shelter at Fairhope Soccer Complex				\$46,750
Shade structures over bleacher seating at Volanta Park				\$170,000.00
Additional playground equipment at Rotary Youth				\$75,000.00
New Tennis and Pickleball Courts				\$200,000.00
New Tennis and Pickleball Court lights				\$245,000.00
Impact Fees for FY 2025	\$52,500.00	\$1,350,000.00	\$250,000.00	\$816,750.00

NOW BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City Council hereby authorizes Mayor Sherry Sullivan to expend Impact Fees for the above projects as designated from the Impact Fee Account for services for the "Police", "Fire", "Transportation", and "Parks and Recreation" Benefit Areas.

DULY ADOPTED THIS 30TH DAY OF SEPTEMBER, 2024



Corey Martin, Council President

Attest:



Lisa A. Hanks, MMC
City Clerk

Impact Fee Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
40030	Cash Acct-Police	142,699	202,077	144,985	133,000	124,000	-6.8%
40040	Cash Acct-Fire	168,181	239,444	171,180	171,000	146,000	-14.6%
40050	Cash Acct-Transportation	210,733	360,364	251,621	266,000	215,000	-19.2%
40060	Cash Acct-Recreation	541,785	616,514	488,125	380,000	415,000	9.2%
40950	Interest Income	7,907	102,151	107,179	50,000	50,000	0.0%
49998	Budget Rollover	-	-	-	719,111	1,521,750	111.6%
TOTAL REVENUES		<u>1,071,305</u>	<u>1,520,550</u>	<u>1,163,090</u>	<u>1,719,111</u>	<u>2,471,750</u>	<u>43.8%</u>
EXPENSES							
50580	Bank Fees	-	1,122	2,429	-	2,500	100.0%
50960	Transfer to General	5,290	-	-	-	-	0.0%
50961	Transfer to General-Police	-	155,744	-	79,418	52,500	-33.9%
50962	Transfer to General-Fire	210,533	-	-	1,180,443	1,350,000	14.4%
50964	Transfer to General-Recreation	-	-	-	-	371,750	100.0%
50967	Transfers-Cap Proj-Transportat	210,415	400,000	-	266,000	250,000	-6.0%
50968	Transfers-Cap Proj-Recreation	674,463	1,392,087	37,250	193,250	445,000	130.3%
TOTAL EXPENSES		<u>1,100,701</u>	<u>1,948,953</u>	<u>39,679</u>	<u>1,719,111</u>	<u>2,471,750</u>	<u>43.8%</u>
Excess Rev Over Expense		<u>(29,396)</u>	<u>(428,403)</u>	<u>1,123,411</u>	<u>-</u>	<u>-</u>	

FY2025 Budget Impact Fees Projects

	Police	FIRE	TRANS- PORTATION	PARKS / RECREATION	TOTAL
New Fire Truck		1,350,000		-	1,350,000
Drainage			51,500		51,500
FY2025 Resurfacing			198,500		198,500
1 New Police vehicle with equip	37,000	-			37,000
Drone	7,000				7,000
Speed Scout Trailer	8,500				8,500
New playground equipment at new baseball field Volanta Park				35,000	35,000
New playground equipment at new baseball field Founder Park				45,000	45,000
Open-air pavilion/storm shelter at Fairhope Soccer Complex				46,750	46,750
Shade structures over bleacher seating at Volanta Park				170,000	170,000
Additional playground equipment at Rotary Youth				75,000	75,000
New Tennis and Pickleball Court				200,000	200,000
New Tennis and Pickleball Court lights				245,000	245,000
	52,500	1,350,000	250,000	816,750	2,469,250

Municipal Capital Improvements Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
40640	Alabama Trust Fund Receipts	207,102	208,441	213,748	200,000	210,000	0.0%
40950	Interest-Bank Deposits	1,515	18,797	29,936	12,000	20,000	66.7%
49010	Interest Earned	6	-	-	-	-	0.0%
	TOTAL REVENUES	<u>208,623</u>	<u>227,237</u>	<u>243,684</u>	<u>212,000</u>	<u>230,000</u>	<u>8.5%</u>
EXPENSES							
50580	Bank Fees	-	817	1,688	-	1,500	100.0%
50986	Transfers to Cap Projects Fund	<u>437,206</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0.0%</u>
	TOTAL EXPENSES	<u>437,206</u>	<u>817</u>	<u>1,688</u>	<u>-</u>	<u>1,500</u>	<u>100.0%</u>
	Excess Revenue Over Expenses	<u>(228,583)</u>	<u>226,421</u>	<u>241,996</u>	<u>212,000</u>	<u>228,500</u>	

Debt Service

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50998	Capital Lease Proceeds	(496,404)	-	-	-	-	0.0%
52075	BCBE-Principal	<u>300,000</u>	<u>300,000</u>	<u>300,000</u>	<u>300,000</u>	<u>-</u>	<u>-100.0%</u>
	Total Debt Service	(196,404)	300,000	300,000	300,000	-	-100.0%

CITY OF FAIRHOPE
City Bank Accounts & Types
8/31/2024

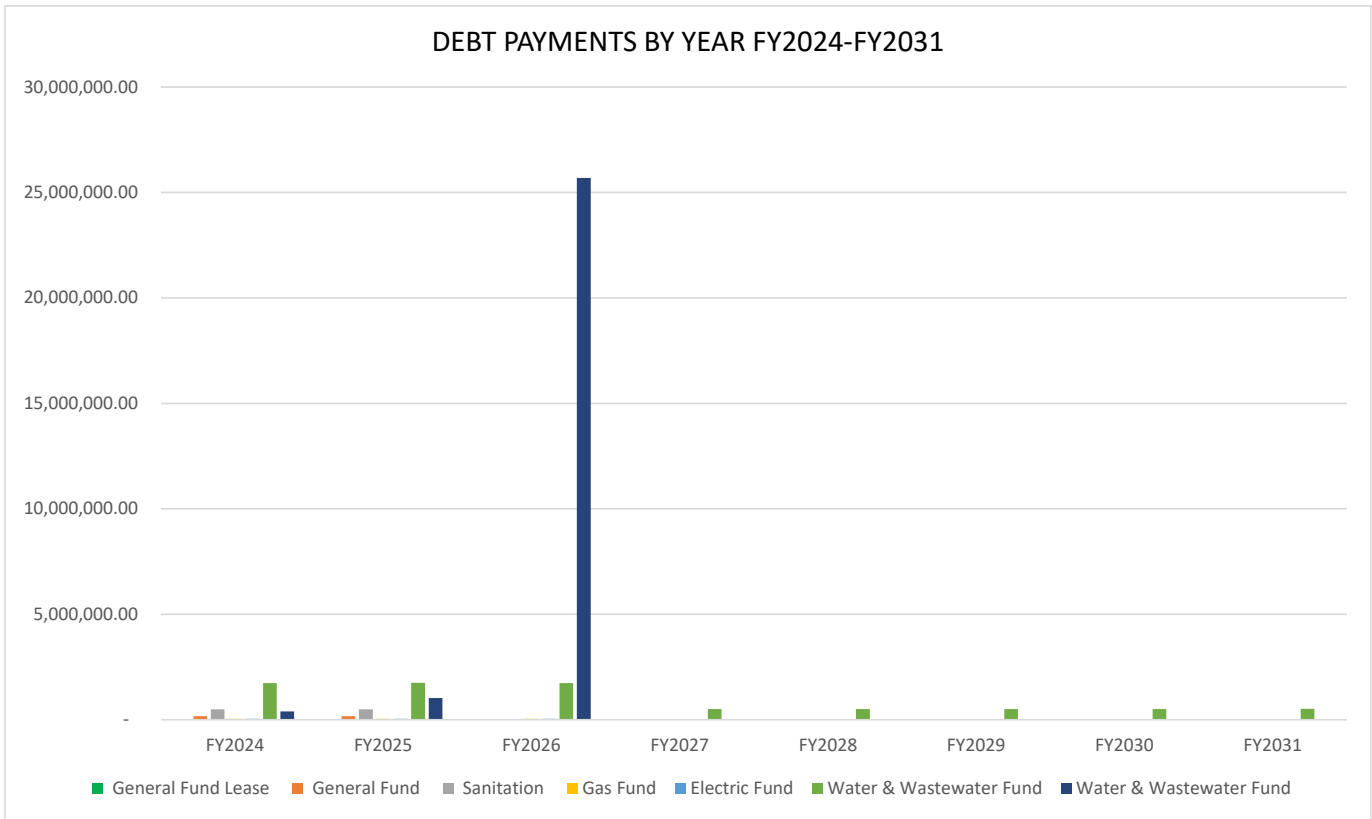
Bank	Working Name of Account	G/L #	Account Form	Fund	Account Type	Interim Balance 8/31/2024	Authorized Use
PNC	General Fund Operating	001-10045	Checking	1-General	Available	15,563,335.50	Operating Account
PNC	Payroll Account	001-10050	Checking	1-General	Restricted	8,354.25	Payroll
PNC	City Accounts Payable	001-10055	Checking	1-General	Restricted	267,032.27	Accounts Payable - weekly disbursements
Smart Bank	General Reserves	001-10061	Checking	1-General	Restricted	5,083,884.58	General Reserves - available for use
Smart Bank	General - Sales Tax Reserves	001-10080	Checking	1-General	Reserves	10,000,000.00	"Rainy Day Fund" - Access by vote of the City Council
Community	Sales Tax Debt Prepayment	001-10085	Checking	1-General	Debt Serv	699,594.46	GF debt prepayment / repayment only
PNC	DEA Fund - Local	001-10220	Checking	1-General	Restricted	10,787.44	Restricted for Drug Enforcement only - Chief approval
PNC	DEA Fund - US Dept of Treasury	001-10221	Checking	1-General	Restricted	5,289.59	Restricted for Drug Enforcement only - Chief approval
PNC	DEA Fund - US DOJ	001-10222	Checking	1-General	Restricted	234.17	Restricted for Drug Enforcement only - Chief approval
PNC	Corrections Fund	001-10255	Checking	1-General	Restricted	349,858.11	Operations of Jail and Court - Chief/Judge Approval
United Bank	Master Lease Escrow	001-10290	Checking	1-General	Available	0.00	Escrow for Master Lease Equipment (closed)
Truist	Pooled Cash account	001-10525	Pooled	1-General	Available	88,435.17	Pooled Cash operating funds
						32,076,805.54	General Fund Totals
PNC	Natural Gas Operating Acct.	002-10045	Checking	2-Gas	Available	7,146,910.44	Operating Account
Smart Bank	Gas Reserves	002-10062	Checking	2-Gas	Restricted	3,879,990.95	Gas Reserves - available for use
Truist	Pooled Cash account	002-10525	Pooled	2-Gas	Available	133,830.06	Pooled Cash operating funds
Smart Bank	Gas Customer Deposit Reserve	002-11420	Checking	2-Gas	Restricted	792,354.89	Gas Customer Deposits Reserves
Regions	URW 2020 Reserve	002-15400	Trust	2-Gas	Debt Serv	44,112.77	Bond Fund
Regions	2020 URW Warrant	002-15410	Trust	2-Gas	Debt Serv	32,550.43	Bond Fund
Regions	Escrow Trust to Def URW 2020	002-15415	Trust	2-Gas	Debt Serv	-	Bond Fund
						12,029,749.54	Gas Fund Totals
PNC	Electric Operating	003-10045	Checking	3-Electric	Available	974,748.42	Electric Operating account
Smart Bank	Electric Reserves	003-10063	Checking	3-Electric	Restricted	4,688,987.92	Electric Reserves - available for use
PNC	Emergency Relief Fund	003-10520	Checking	3-Electric	Restricted	14,446.25	Citizen Utility Relief - Ecumenical Ministries
Truist	Pooled Cash account	003-10525	Pooled	3-Electric	Available	225,640.52	Pooled Cash operating funds
Smart Bank	Electric Customer Deposit Reserve	003-11430	Checking	3-Electric	Restricted	959,874.91	Electric Customer Deposits Reserves
Regions	URW 2020 Reserve	003-15400	Trust	3-Electric	Debt Serv	44,112.77	Bond Fund
Regions	2020 URW Warrant	003-15410	Trust	3-Electric	Debt Serv	32,550.44	Bond Fund
Regions	Escrow Trust to Def URW 2020	003-15415	Trust	3-Electric	Debt Serv	-	Bond Fund
						6,940,361.23	Electric Fund Totals
PNC	Water & Sewer Operating Fund	004-10045	Checking	4-Water	Available	562,302.31	Water Operating Account
Smart Bank	Water & Sewer Reserve	004-10064	Checking	4-Water	Restricted	113,134.80	Water Reserves-monthly deposit
Smart Bank	Capital Water/Sewer 2024	004-10285	Checking	4-Water	Restricted	19,452,422.38	Water Reserves-monthly deposit
Truist	Pooled Cash account	004-10525	Pooled	4-Water	Available	134,647.77	Pooled Cash operating funds
Smart Bank	SDC Water Reserve	004-10640	Checking	4-Water	Capital/Restricted	363,705.00	Capital Improvements to Water System
Smart Bank	SDC Water Reserve	004-10645	Checking	4-Water	Capital/Restricted	166,250.00	Capital Improvements to Water System
Smart Bank	Water Tap Reserves	004-10650	Checking	4-Water	Capital/Restricted	107,156.28	Capital Improvements to Water System
Smart Bank	Sewer Tap Reserves	004-10660	Checking	4-Water	Capital/Restricted	21,449.62	Capital Improvements to Sewer System

CITY OF FAIRHOPE
City Bank Accounts & Types
8/31/2024

Bank	Working Name of Account	G/L #	Account Form	Fund	Account Type	Interim Balance 8/31/2024	Authorized Use
Smart Bank	Water Customer Deposit Reserve	004-11440	Checking	4-Water	Restricted	407,212.02	Water Customer Deposits Reserves
Regions	Revenue Warrant Series 1996	004-15020	Trust	4-Water	Debt Serv	55,304.01	Trust Account-held under Indenture Agmt.
Regions	URW 2020 Reserve	004-15400	Trust	4-Water	Debt Serv	1,759,219.15	Bond Fund
Regions	2020 URW Warrant	004-15410	Trust	4-Water	Debt Serv	1,296,840.97	Bond Fund
Regions	Escrow Trust to Def URW 2020	004-15415	Trust	4-Water	Debt Serv	-	Bond Fund
						24,439,644.31	Water/Sewer Fund Totals
PNC	Sanitation Operating Fund	005-10045	Checking	5-Sanitation	Available	470,542.72	Sanitation Operating Account
Truist	Pooled Cash account	005-10525	Checking	5-Sanitation	Available	28,751.00	Pooled Cash operating funds
Smart Bank	Sanitation Operating Fund	005-11410	Checking	5-Sanitation	Available	20,244.30	Sanitation Customer Deposits Reserves
						519,538.02	
Truist	7 Cent & 2 Cent Gas Tax Fund	009-11010	Checking	9-Gas Tax	Restricted	151,271.22	Road Construction - under State ordinance
Truist	4 Cent and 5 Cent Gas Tax Fund	009-11015	Checking	9-Gas Tax	Restricted	111,903.89	Road Construction - under State ordinance
						263,175.11	Gas Tax Fund Totals
PNC	Prepaid Cash-Medical Ins	101-10069	Checking	101-Health	Restricted	714,569.63	Health Claims - Reserve
PNC	Prepaid Cash-Medical Ins	101-10150	Checking	101-Health	Restricted	147,213.32	Health Claims - BCBS Weekly deduction
						861,782.95	Prepaid Health Totals
PNC	Rebuild AL Gas Tax Fund	102-10045	Checking	102-Rebuild AL	Restricted	389,925.99	Road Construction - under State ordinance
PNC	Capital Projects Op Acct	103-10045	Checking	8-Cap Proj	Capital	3,882,933.34	Capital Projects funding
PNC	Impact Fee Fund - Police	105-10045	Checking	7-Impact	Capital/Restricted	847,529.54	Capital-Police with Council approval
PNC	Impact Fee Fund - Fire	105-10050	Checking	7-Impact	Capital/Restricted	1,303,451.20	Capital-Fire with Council approval
PNC	Impact Fee Fund - Transportation	105-10055	Checking	7-Impact	Capital/Restricted	318,477.56	Capital-Transportation with Council approval
PNC	Impact Fee Fund - Rec / Parks	105-10060	Checking	7-Impact	Capital/Restricted	770,256.82	Capital-Parks with Council approval
						3,239,715.12	Impact Fee Fund Totals
PNC	Municipal Capital Imprvmt Fund	106-10235	Checking	106-MCIF	Restricted	910,486.83	Capital Improvements-City Wide with Council Approval
PNC	Federal Grant	110-10045	Checking	110-Fed Grant	Restricted	356,190.13	Restore Grant
PNC	American Rescue Fund	111-10045	Checking	111-American Rescue	Restricted	1,410,737.97	COVID-19
PNC	Municipal Court Fund	114-10045	Checking	114-Muni Court	Restricted	87,278.75	Court payments
						87,408,324.83	

Debt Payment by Year

	Master Lease 2022			URW 2020			GO 2024
	General Fund					Water & Wastewater	Water & Wastewater
	Lease	General Fund	Sanitation	Gas Fund	Electric Fund	Fund	Fund
FY2023	83,626.18	170,141.66	497,080.54	43,781.74	43,781.74	1,744,308.52	
FY2024	-	170,141.66	497,080.54	43,730.50	43,730.50	1,742,267.00	398,611.12
FY2025		170,141.66	497,080.54	43,791.87	43,791.87	1,744,712.25	1,025,000.04
FY2026				43,726.87	43,726.87	1,742,122.27	25,683,333.36
FY2027				12,784.59	12,784.59	509,350.82	
FY2028				12,748.83	12,748.83	507,926.33	
FY2029				12,711.55	12,711.55	506,440.90	
FY2030				12,791.47	12,791.47	509,625.06	
FY2031	-	-	-	12,868.33	12,868.33	512,687.33	
	83,626.18	510,424.98	1,491,241.62	238,935.76	238,935.76	9,519,440.49	



**Master Lease Equipment 2022
United Bank**

74.50%

25.50%

Date	Overall Totals				Sanitation			Streets		
	Principal	Interest	Total Pymt	Balance	Principal	Interest	Balance	Principal	Interest	Balance
09/28/22				1,946,719.00			1,450,315.00			496,404.00
09/28/23	639,909.73	27,312.47	667,222.20	1,306,809.27	476,732.75	20,347.79	973,572.90	163,176.98	6,964.68	333,236.36
09/28/24	648,887.67	18,334.53	667,222.20	657,921.60	483,421.31	13,659.23	490,151.59	165,466.35	4,675.31	167,770.01
09/28/25	657,921.60	9,300.60	667,222.20	0.00	490,151.59	6,928.95	0.00	167,770.01	2,371.65	0.00

Utility Revenue Warrants - Series 2020 G/L Code 26770

Regions Trust/BBVA Compass

2.3900%

2.3900%

95.2200%

Advance Refunding of URW 2011 \$11,565,000

Utilities Capital Projects

Overall Totals

Date	Overall Totals				Gas			Electric			W&S			Total Pymt
	Principal	Interest	Total Pymt	Balance	Principal	Interest	Balance	Principal	Interest	Balance	Principal	Interest	Balance	
09/30/20				11,565,000.00			276,403.50			276,403.50			11,012,193.00	
12/01/20	265,000.00	25,083.20	290,083.20	11,300,000.00	6,333.50	599.49	270,070.00	6,333.50	599.49	270,070.00	252,333.00	23,884.22	10,759,860.00	290,083.20
06/01/21	-	72,320.00	72,320.00	11,300,000.00	-	1,728.45	270,070.00	-	1,728.45	270,070.00	-	68,863.10	10,759,860.00	72,320.00
12/01/21	1,700,000.00	72,320.00	1,772,320.00	9,600,000.00	40,630.00	1,728.45	229,440.00	40,630.00	1,728.45	229,440.00	1,618,740.00	68,863.10	9,141,120.00	1,772,320.00
06/01/22	-	61,440.00	61,440.00	9,600,000.00	-	1,468.42	229,440.00	-	1,468.42	229,440.00	-	58,503.17	9,141,120.00	61,440.00
12/01/22	1,720,000.00	61,440.00	1,781,440.00	7,880,000.00	41,108.00	1,468.42	188,332.00	41,108.00	1,468.42	188,332.00	1,637,784.00	58,503.17	7,503,336.00	1,781,440.00
06/01/23	-	50,432.00	50,432.00	7,880,000.00	-	1,205.32	188,332.00	-	1,205.32	188,332.00	-	48,021.35	7,503,336.00	50,432.00
12/01/23	1,740,000.00	50,432.00	1,790,432.00	6,140,000.00	41,586.00	1,205.32	146,746.00	41,586.00	1,205.32	146,746.00	1,656,828.00	48,021.35	5,846,508.00	1,790,432.00
06/01/24	-	39,296.00	39,296.00	6,140,000.00	-	939.17	146,746.00	-	939.17	146,746.00	-	37,417.65	5,846,508.00	39,296.00
12/01/24	1,765,000.00	39,296.00	1,804,296.00	4,375,000.00	42,183.50	939.17	104,562.50	42,183.50	939.17	104,562.50	1,680,633.00	37,417.65	4,165,875.00	1,804,296.00
06/01/25	-	28,000.00	28,000.00	4,375,000.00	-	669.20	104,562.50	-	669.20	104,562.50	-	26,661.60	4,165,875.00	28,000.00
12/01/25	1,785,000.00	28,000.00	1,813,000.00	2,590,000.00	42,661.50	669.20	61,901.00	42,661.50	669.20	61,901.00	1,699,677.00	26,661.60	2,466,198.00	1,813,000.00
06/01/26	-	16,576.00	16,576.00	2,590,000.00	-	396.17	61,901.00	-	396.17	61,901.00	-	15,783.67	2,466,198.00	16,576.00
12/01/26	505,000.00	16,576.00	521,576.00	2,085,000.00	12,069.50	396.17	49,831.50	12,069.50	396.17	49,831.50	480,861.00	15,783.67	1,985,337.00	521,576.00
06/01/27	-	13,344.00	13,344.00	2,085,000.00	-	318.92	49,831.50	-	318.92	49,831.50	-	12,706.16	1,985,337.00	13,344.00
12/01/27	510,000.00	13,344.00	523,344.00	1,575,000.00	12,189.00	318.92	37,642.50	12,189.00	318.92	37,642.50	485,622.00	12,706.16	1,499,715.00	523,344.00
06/01/28	-	10,080.00	10,080.00	1,575,000.00	-	240.91	37,642.50	-	240.91	37,642.50	-	9,598.18	1,499,715.00	10,080.00
12/01/28	515,000.00	10,080.00	525,080.00	1,060,000.00	12,308.50	240.91	25,334.00	12,308.50	240.91	25,334.00	490,383.00	9,598.18	1,009,332.00	525,080.00
06/01/29	-	6,784.00	6,784.00	1,060,000.00	-	162.14	25,334.00	-	162.14	25,334.00	-	6,459.72	1,009,332.00	6,784.00
12/01/29	525,000.00	6,784.00	531,784.00	535,000.00	12,547.50	162.14	12,786.50	12,547.50	162.14	12,786.50	499,905.00	6,459.72	509,427.00	531,784.00
06/01/30	-	3,424.00	3,424.00	535,000.00	-	81.83	12,786.50	-	81.83	12,786.50	-	3,260.33	509,427.00	3,424.00
12/01/30	535,000.00	3,424.00	538,424.00	-	12,786.50	81.83	-	12,786.50	81.83	-	509,427.00	3,260.33	-	538,424.00
	<u>11,565,000.00</u>	<u>628,475.20</u>	<u>12,193,475.20</u>		<u>276,403.50</u>	<u>15,020.56</u>	<u>2,253,292.00</u>	<u>276,403.50</u>	<u>15,020.56</u>		<u>11,012,193.00</u>	<u>598,434.09</u>		<u>12,193,475.20</u>

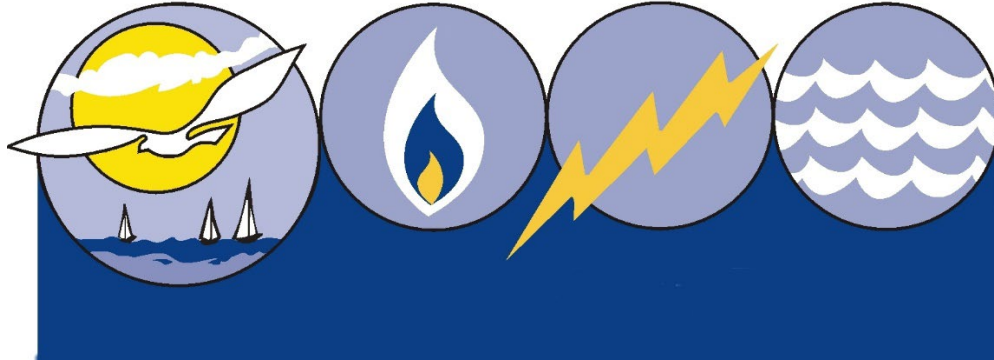
General Obligation Warrants - Series 2024

Webster Bank

Water and Wastewater Capital Improvements 2024

<u>Date</u>	<u>Principal</u>	<u>Interest</u>	<u>Total Pymt</u>	<u>Balance</u>
04/11/24				25,000,000.00
05/01/24	-	56,944.44	56,944.44	25,000,000.00
07/01/2024-9/01/2024	-	341,666.68	341,666.68	25,000,000.00
10/01/2024-09/01/2025	-	1,025,000.04	1,025,000.04	25,000,000.00
10/01/2025-05/01/2026	25,000,000.00	683,333.36	25,683,333.36	-
	<u>25,000,000.00</u>	<u>2,106,944.52</u>	<u>27,106,944.52</u>	

Fairhope Public Utilities



Current Active Meters

Electric: 7,061
Gas: 13,387
Water: 22,444

2023 • Electric: 6,992 • Gas: 14,230 • Water: 21,733

2022 • Electric: 6,999 • Gas: 12,715 • Water: 21,120

2021 • Electric: 6,955 • Gas: 12,187 • Water: 20,602

2020 • Electric: 6,974 • Gas: 11,802 • Water: 20,112

2019 • Electric: 6,913 • Gas: 11,381 • Water: 19,446

Total number of water meters changed out in 2024: 320

Key Account Holders:

Thomas Hospital • Wal-Mart • Grand Hotel • Winn Dixie
Piggly Wiggly • The Reserve Volanta • Coastal Community College •
Ennis • Urology Associates • South Baldwin Medical Group • Everwood
Treatment Company

**City of Fairhope
Utilities Summary FY 2025**

Utilities Cash Flow Requirements				
	Gas Fund	Electric Fund	Water & Sewer Fund	Total Utilities
Utility Revenue Income	10,111,000	25,407,500	23,140,256	58,658,756
Utility Operating Expenses*	<u>8,851,413</u>	<u>22,505,386</u>	<u>15,312,264</u>	<u>46,669,063</u>
Net Operating Income/(Loss)	<u>1,259,587</u>	<u>2,902,114</u>	<u>7,827,992</u>	<u>11,989,693</u>
<small>*This excludes vehicles and equipment/SCADA/Capital Improvements and General Fund transfers. Reported in cash flow requirements below using full accrual accounting.</small>				
Other Uses				
Current debt service	42,184	42,184	1,680,633	1,765,000
Vehicles/Equipment/Capital Impr	775,000	1,429,350	1,769,000	3,973,350
System Upgrades	5,828,000	5,049,000	45,104,724	55,981,724
Transfer for Capital Purchases	-	125,000	125,000	250,000
Reserve requirements per ordinance	-	960,000	875,000	1,835,000
Line of Credit/Short Term Loan	-	-	(22,093,520)	(22,093,520)
General Fund Transfer based on Utility Revenue	<u>303,330</u>	<u>508,150</u>	<u>331,155</u>	<u>1,142,635</u>
 Other Uses	 <u>6,948,514</u>	 <u>8,113,684</u>	 <u>27,791,992</u>	 <u>41,711,554</u>
 Add Back Depreciation Expense	 <u>550,000</u>	 <u>1,100,000</u>	 <u>1,925,000</u>	 <u>3,575,000</u>
 Excess (Deficit) Cash	 <u>(5,138,927)</u>	 <u>(4,111,570)</u>	 <u>(18,039,000)</u>	 <u>(26,146,861)</u>
CASH				
Cash-Operating	7,443,033	818,661	2,103,373	10,365,067
Cash-Reserve	3,897,448	4,710,093	117,539	8,725,081
Cash-Reserve Water-Tap/SDC	-	-	470,861	470,861
Cash-Reserve Sewer-Tap/SDC	-	-	187,700	187,700
Cash-Water/Sewer Capital Fund	<u>-</u>	<u>-</u>	<u>17,789,391</u>	<u>17,789,391</u>
	11,340,481	5,528,754	20,668,865	37,350,400

**ADMIN/COLLECTION COSTS ANALYSIS
FOR USE IN PREPARATION OF 2025 BUDGET**

ADMINISTRATIVE FEE COMPUTATION - 50026

DEPT	2024 BUDGET	DIVISION	RETAINED IN GEN FUND	
			FUND	REALLOCATED
ADMIN SALARIES PLUS TAXES AND RSA	1,919,466.00	4	479,866.50	1,439,599.50
HR SALARIES PLUS TAXES AND RSA	398,386.00	4	99,596.50	298,789.50
IT SALARIES PLUS TAXES AND RSA	430,669.00	4	107,667.25	323,001.75
MECHANICS SALARIES PLUS TAXES AND RSA	616,173.00	4	154,043.25	462,129.75
PLANNING SALARIES PLUS TAXES AND RSA	860,843.00	15% TO UTIL	731,716.55	129,126.45
BUILDING SALARIES PLUS TAXES AND RSA	836,268.00	15% TO UTIL	710,827.80	125,440.20
FACILITIES MAINTENANCE	439,364.56	4	109,841.14	329,523.42
JANITORIAL COST	182,274.24	4	45,568.56	136,705.68
ENGINEERING	257,171.53	40% TO UTIL	154,302.92	102,868.61
Communication employee for Utilities	54,700.00			54,700.00

PERCENT OF IN COMMON COSTS RETAINED IN GEN FUND:

	43.26%	2,593,430.47	3,401,884.86
		<u>5,995,315.33</u>	

FY 2024		FY 2025	
	ROUNDED	3,401,885	
954,066	GAS	1,133,962	33.3333%
954,066	ELEC	1,133,962	33.3333%
620,143	WATER	737,075	33.3333%
333,923	SEWER	396,887	COMBINED
<u>2,862,198</u>		<u>3,401,885</u>	

COLLECTION FEES COMPUTATION - 50025

REVENUE:

SALARIES	600,658.00
PAYROLL TAXES	43,339.00
RETIREMENT	46,441.00
INSURANCE	129,102.00
	<u>819,540.00</u>

	CUSTOMER COUNT	FY 2024		FY 2025	
GAS FUND	12,958			819,540	
ELEC	6,992	117,735	GAS	161,390	20%
WATER-64.62% OF WATER/SEWER COMBINED	21,733	63,529	ELEC	87,084	11%
SEWER-35.38% OF W/S COMBINED	12,617	197,464	WATER	270,681	33%
GARBAGE	11,501	114,637	SEWER	157,143	19%
	<u>65,801</u>	<u>493,365</u>		<u>676,297</u>	

*GARBAGE IS 20% OF CUSTOMERS BILLED, BUT IT DOES NOT REQUIRE METER READING OR CUT-OFF/ON.

	143,243	17%
	<u>819,540</u>	

METER:

METER DEPARTMENT TOTAL EXPENSES	760,049.00	CUSTOMER COUNT	FY 2024		FY 2025	
GAS FUND	12,958	180,421	GAS	180,240	24%	
ELEC	6,992	97,255	ELEC	97,255	13%	
WATER-63.45% OF WATER/SEWER COMBINED	21,733	302,296	WATER	302,296	40%	
SEWER-36.55% OF W/S COMBINED	12,617	175,496	SEWER	175,496	23%	
	<u>54,300</u>	<u>755,468</u>		<u>755,287</u>		

GENERAL FUND REVENUE ACCTS:

001-41250	34,350	Water/Sewer Total Customer Count
001-41260	63.27%	Water %
	36.73%	Sewer %

TOTAL COLLECTION COST:	
GAS	341,629
ELECTRIC	184,340
WATER	572,976
SEWER	332,639
	<u>1,431,584</u>

City of Fairhope Gas Department

	FY 2025 Budget	Projected FY 2026 Budget	Projected FY 2027 Budget
Total Revenue	9,861,000	9,745,550	9,842,056
Total Operating Expense	8,601,413	9,059,753	9,187,461
Revenue Minus Operating Expenses	1,259,587	685,797	654,595
Other Uses			
Reserve for Capital Equipment/Improvements	775,000	500,000	500,000
Reserve for System Upgrades	5,828,000	2,470,000	2,590,000
Warrant & Lease Payments	42,184	42,662	12,070
General Fund Transfer	303,330	312,430	318,678
Total Other Uses	6,948,514	3,325,091	3,420,748
Excess/(Deficit) for the Year	(5,688,927)	(2,639,295)	(2,766,153)
Add back Depreciation Expense	550,000	565,600	571,256
Net Excess/(Deficit)	(5,138,927)	(2,073,695)	(2,194,897)
CASH			
	9/2/2024		
Cash-Operating	7,232,610		
Cash-Reserve	3,861,232		
	11,093,842		
Targeted Reserve Fund 20% of Annual Revenue	1,972,200	1,949,110	1,968,411

City of Fairhope Gas Department

Category	Actual FY 2021	Actual FY 2022	Actual FY 2023	Actual YTD 8/31/2024	Budget FY 2024	Draft Budget FY 2025	Estimated Growth Rate	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029	Projected FY 2030
Sales and Services	8,677,060	10,087,822	\$ 8,739,605	8,057,524	9,293,500	9,465,000	1.0%	9,559,650	9,655,247	9,751,799	9,849,317	9,947,810
Other charges, sales and receipts	74,097	119,302	\$ 89,007	186,349	50,000	90,000	1.0%	90,900	91,809	92,727	93,654	94,591
Interest income	97,412	113,501	\$ 447,874	520,328	306,000	306,000		95,000	95,000	95,000	95,000	95,000
Total Revenue	\$ 8,848,569	\$ 10,320,625	\$ 9,276,486	\$ 8,764,201	\$ 9,649,500	\$ 9,861,000	N/A	9,745,550	9,842,056	9,939,526	10,037,971	10,137,401
Operations Expenses												
Compensation & Benefits	1,612,981	1,268,584	\$ 1,505,701	1,701,463	1,851,682	2,310,297	4.0%	2,402,709	2,498,817	2,598,770	2,702,721	2,810,830
Energy Purchases	2,216,197	3,761,281	\$ 2,586,584	1,591,064	3,017,200	3,089,350	2.0%	3,151,137	3,214,160	3,278,443	3,344,012	3,410,892
Supplies, Repairs & Maintenance	371,071	417,014	\$ 361,060	600,858	496,090	543,317	2.0%	554,183	565,267	576,572	588,104	599,866
Services Provided by Others	59,277	93,547	\$ 108,304	81,490	175,000	69,500	1.0%	70,195	70,897	71,606	72,322	73,045
Utilities & Communication	66,841	69,158	\$ 85,342	73,919	64,400	105,428	1.0%	106,482	107,547	108,623	109,709	110,806
Travel/Training	22,787	36,314	\$ 32,957	40,479	50,100	49,000	1.0%	49,490	49,985	50,485	50,990	51,499
Other Operating Expenditures	362,469	389,124	\$ 424,230	438,087	436,000	572,950	1.0%	578,680	584,466	590,311	596,214	602,176
Interest expense	4,361	3,024	\$ 2,498	1,811	2,145	1,608	Schedule	1,065	715	560	403	244
Depreciation Expenses	475,895	531,751	\$ 563,358	516,411	550,000	550,000	1.0%	555,500	561,055	566,666	572,332	578,056
Bad Debt/Amortization	12,435	3,205	\$ 9,308	3,140	10,000	10,000	1.0%	10,100	10,201	10,303	10,406	10,510
Distribution of Joint Revenue	77,240	75,634	\$ 73,559	69,667	70,000	75,000	1.0%	75,750	78,780	81,931	85,208	88,617
Total Oper. Expenses	\$ 5,281,554	\$ 6,648,633	\$ 5,752,901	\$ 5,118,389	\$ 6,722,617	\$ 7,376,450	N/A	7,555,291	7,652,909	7,842,035	8,036,806	8,237,414
Revenue Minus Op Exp	\$ 3,567,015	\$ 3,671,992	\$ 3,523,585	\$ 3,645,812	\$ 2,926,883	\$ 2,484,550	N/A	2,190,259	2,189,146	2,097,491	2,001,165	1,899,987
Other Sources/Uses												
Other Sources												
Borrowed Funds							Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	872,000	837,000	\$ 911,026	972,350	972,350	1,133,337	2.0%	1,156,004	1,179,124	1,202,706	1,226,760	1,251,296
Collection cost/Revenue Dept	59,000	266,281	\$ 291,935	298,507	298,507	341,626	2.0%	348,459	355,428	362,536	369,787	377,183
Transfer to General Fund	241,334	102,016	\$ 185,030	192,990	192,990	303,330	3.0%	312,430	318,678	325,052	331,553	338,184
Transfers In/Out Capital Purchases	60,255	267,870	\$ 39,287	0	0	(250,000)		0	0	0	0	0
Warrant & Lease Payments	0	0	\$ -	0	0	42,184	Per Schedule	42,662	12,070	12,189	12,309	12,548
Reserve for Capital Equipment/Improvements	0	0	\$ -	115,894	144,152	775,000	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	\$ -	2,745,011	4,388,200	5,828,000		2,470,000	2,590,000	4,480,000	2,660,000	1,000,000
Transfer to Electric	0	0	\$ -	0	0	0	N/A	0	0	0	0	0
Total Other Uses	\$ 1,232,589	\$ 1,473,167	\$ 1,427,278	\$ 4,324,752	\$ 5,996,199	\$ 8,173,477	0.0%	4,829,554	4,955,300	6,882,484	5,100,409	3,479,210
Net Other Sources/Uses	(1,232,589)	(1,473,167)	\$ (1,427,278)	(4,324,752)	(5,996,199)	(8,173,477)	N/A	(4,829,554)	(4,955,300)	(6,882,484)	(5,100,409)	(3,479,210)
Excess/(Deficit) for Year	\$ 2,334,426	\$ 2,198,825	\$ 2,096,307	\$ (678,940)	\$ (3,069,316)	\$ (5,688,927)	N/A	(2,639,295)	(2,766,153)	(4,784,992)	(3,099,244)	(1,579,223)
Add back Depreciation Exp	\$ 475,895	\$ 531,751	\$ 563,358	\$ 516,411	\$ 550,000	\$ 550,000		\$ 565,600	\$ 571,256	\$ 576,969	\$ 582,738	\$ 588,566
Net Excess/(Deficit)	\$ 2,810,321	\$ 2,730,576	\$ 2,659,665	\$ (162,529)	\$ (2,519,316)	\$ (5,138,927)		(2,073,695)	(2,194,897)	(4,208,024)	(2,516,505)	(990,657)

Assets

Cash Balances	As of 9/30/21	As of 9/30/22	As of 9/30/23	As of 9/02/24	Note: Use fund balance cash \$5,138,927
Cash - Operating	\$ 6,404,725	\$ 7,791,234	\$ 7,914,196	\$ 7,244,120	
Cash - Pooled Depository	\$ 101,264	\$ 74,012	\$ 42,530	\$ 198,913	
Cash - Gas Reserves Centennial	\$ 3,412,870	\$ 3,507,388	\$ 3,680,596	\$ 3,897,448	
Cash - Super Fund Savings	\$ -	\$ -	\$ -	\$ -	
Cash - Reserve Fund Vision	\$ -	\$ -	\$ -	\$ -	
Cash - Utility Reserve Fund	\$ -	\$ -	\$ -	\$ -	
Cash - Second Utility Reserve	\$ -	\$ -	\$ -	\$ -	
Cash - Gas Customer Deposit Reserve	\$ 719,866	\$ 711,248	\$ 792,355	\$ 792,355	Restricted*
Total Cash	\$ 10,638,724	\$ 12,083,882	\$ 12,429,677	\$ 12,132,836	Restricted*
Targeted Reserved Fund Balance		\$ 1,750,231	\$ 2,041,425	\$ 2,041,425	\$ 1,648,775
				\$ 1,972,200	\$ 1,949,110
					\$ 1,968,411
					\$ 1,987,905
					\$ 2,007,594
					\$ 2,027,480

Notes:

Recommended Targeted Reserve Fund 20% of annual revenue

10/05/2024

GAS DEPARTMENT FUND

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
40835	Federal Grants	718	-	-	-	-	0.0%
40840	Fema-Grant Revenues	1,145	-	-	-	-	0.0%
40900	Transfers In Captl Purchases	-	-	-	-	250,000	100.0%
41705	Sale of Fixed Assets	22,984	9,748	25,630	-	10,000	100.0%
42010	Sale of Natural Gas	8,080,489	6,979,483	6,419,607	7,404,500	7,535,000	1.8%
42030	Sale of Natural Gas-Joint Line	2,007,333	1,760,121	1,637,918	1,889,000	1,930,000	2.2%
45635	Grant income-ALDOT	-	-	45,006	-	-	0.0%
49010	Interest Earned	106,587	440,126	515,268	300,000	300,000	0.0%
49030	Insurance Claim	68,683	-	-	-	-	0.0%
49035	Rebate Income	6,914	7,748	5,060	6,000	6,000	0.0%
49040	Miscellaneous Revenue	-	-	26,450	-	5,000	100.0%
49060	Connection Fees	26,804	79,259	89,265	25,000	50,000	100.0%
49065	Aid to Construction	-	-	-	25,000	25,000	0.0%
49080	Community Dev Revenue	832	-	-	-	-	0.0%
49998	Budget Rollover	-	-	-	3,069,316	5,688,927	85.3%
49999	Inventory revenue	-	0	(2)	-	-	0.0%
TOTAL REVENUES		<u>10,322,488</u>	<u>9,276,486</u>	<u>8,764,201</u>	<u>12,718,816</u>	<u>15,799,927</u>	<u>24.2%</u>
EXPENSES							
50020	Purchased Power-Natural Gas	3,761,281	2,586,584	1,591,064	3,017,200	3,089,350	2.4%
50025	Collection Costs/Revenue Dept	266,281	291,935	298,507	298,507	341,626	14.4%
50026	Administrative Costs	837,000	911,026	972,350	972,350	1,133,337	16.6%
50040	Salaries-Oper&Maint	991,824	1,071,766	1,163,741	1,229,770	1,592,707	29.5%
50045	Overtime	97,773	113,611	66,499	114,000	114,000	0.0%
50185	Contra Wages	(147,342)	(114,452)	-	-	-	0.0%
50190	Employee Payroll Taxes	81,931	87,811	90,763	109,995	116,215	5.7%
50200	Employee Retirement Exp	53,833	184,614	103,529	113,868	133,836	17.5%
50201	Other Employee Insurance	-	-	-	-	12,830	100.0%
50210	Employee Medical Insurance	236,389	213,641	210,649	210,000	264,570	26.0%
50215	Required Contrib-OPEB	(65,423)	(69,628)	46,728	56,074	56,073	0.0%
50221	Workers Comp Insurance	19,600	18,339	19,555	17,975	20,066	11.6%
50222	Casualty/Property Insurance	66,938	77,654	87,278	80,100	88,000	9.9%
50230	Training/School/Travel	36,314	32,957	40,479	50,100	49,000	-2.2%
50250	Trustee Fees	99	99	99	350	-	-100.0%
50270	Audit & Accounting	16,383	13,756	11,648	13,000	13,000	0.0%
50280	Legal Fees	5,158	4,629	7,115	6,000	6,500	8.3%
50290	Professional Services	72,006	89,919	62,727	156,000	50,000	-67.9%
50300	Computer Expense	13,797	14,948	25,086	27,870	38,250	37.2%
50320	Office Supplies	1,912	1,177	4,016	4,500	4,500	0.0%
50325	Printers/Copiers/OE and supp	5,399	3,979	2,604	3,030	3,248	7.2%
50330	Postage	54,035	53,270	52,304	50,000	50,000	0.0%
50340	Operating Supplies	152,529	100,044	156,249	188,000	188,000	0.0%
50360	Maintenance-Buildings	23,319	16,932	28,525	1,560	2,069	32.6%
50365	Maintenance-Plant	136,768	164,749	362,645	208,000	208,000	0.0%
50380	Communications	30,828	41,754	33,402	20,400	61,068	199.4%
50390	Dues-Memberships-Subscrip	30,692	40,389	41,041	50,500	58,500	15.8%
50395	Employment Screening	1,472	940	1,467	1,200	4,000	233.3%
50420	Bad Debts	3,205	9,308	3,140	10,000	10,000	0.0%
50430	Gasoline & Oil	59,705	50,617	46,430	60,000	55,000	-8.3%
50435	Small Equipment	49,646	35,279	21,722	39,000	85,500	119.2%
50440	Maintenance-Vehicles&Equip	47,441	38,899	25,097	52,000	52,000	0.0%
50460	Uniforms	1,470	1,894	955	2,000	5,000	150.0%
50462	Safety Wear and PPE	5,132	6,710	22,901	13,880	80,000	476.4%

GAS DEPARTMENT FUND

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50470	Purchases Vehicles & Equipment	-	-	86,995	122,000	255,000	109.0%
50473	Warehouse Improvement Purchase	0	-	3,600	-	-	0.0%
50474	Warehouse Building Purchases	0	-	601	-	-	0.0%
50475	Capital Improvements	-	-	24,698	22,152	520,000	2247.4%
50490	Community Dev Projects	(306)	-	-	-	-	0.0%
50500	Depreciation	531,751	563,358	516,411	550,000	550,000	0.0%
50510	Interest Expense	3,024	2,498	1,811	2,145	1,608	-25.0%
50520	Rental-other	2,634	-	-	10,000	10,000	0.0%
50523	Equipmetn Rental Lease	-	-	-	-	500	100.0%
50540	Electricity	3,910	3,285	1,743	4,000	4,000	0.0%
50560	Credit Card Processing Fees	105,840	136,470	128,146	100,000	140,000	40.0%
50580	Bank Fees	11,402	7,238	7,454	7,500	7,500	0.0%
50902	Transfers Out Captl Purchases Gas	208,497	38,826	-	-	-	0.0%
50906	TSF In/Out Capital Contrib	(31,758)	461	-	-	-	0.0%
50920	Transfers to General Fund	102,016	185,030	192,990	192,990	303,330	57.2%
50955	Transfers-Debt Svc Fund	-	-	-	-	42,184	100.0%
50965	Transfers-Cap Proj Fund	91,131	-	-	-	-	0.0%
51030	Publications Newspapers	-	-	1,949	100	1,000	900.0%
52010	Dist of Joint Revenue	75,634	73,559	69,667	70,000	75,000	7.1%
52020	Daphne 3% Rev Tax Exp	5,857	5,078	4,459	5,200	5,200	0.0%
52025	Spanish Fort Franchise Tax	22,354	20,847	18,518	20,000	22,000	10.0%
52030	APSC Inspection Fee	7,973	8,078	-	7,300	8,000	9.6%
52510	Utilities for City Use	34,419	40,303	38,775	40,000	40,360	0.9%
59000	Inventory Budget	31	-	-	-	-	0.0%
59500	Capital Sys Improve Budget	-	0	2,745,011	4,388,200	5,828,000	32.8%
TOTAL EXPENSES		<u>8,121,800</u>	<u>7,180,179</u>	<u>9,443,141</u>	<u>12,718,816</u>	<u>15,799,927</u>	<u>24.2%</u>
EXCESS REVENUE OVER EXPENSE		<u>2,200,688</u>	<u>2,096,307</u>	<u>(678,940)</u>	<u>-</u>	<u>-</u>	

Fairhope Utilities Gas Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2025	System Upgrades			
	Phase 2 of Cast Iron Replacement (contruction and inspection only)	This will continue the progress of removing the Cast Iron from our gas system.	\$4,017,000	Separate line item
	Remote pressure monitoring system for the gas regulator stations.	This will allow us to read gas pressures throughout our system in real time. This will aid in ensuring we deliver the needed and correct pressures to our customers.	\$376,000	\$75,200
	Upgrade of our gate station where our gas is purchased. Upgrading valves and increasing our line size.	This will eliminate a choke point in our gas pipeline. it will increase the size of pipe to allow us to pass more gas.	\$25,000	
	Ground bed and rectifier replacement	This will replace one of our aging rectifiers and conduct a ground bed survey.	\$80,000	
	CR 64 widening project. This will be to relocate	Note: This is reimbursable through Baldwin County. - Reimbursable from County	\$250,000	
	Our 2" gas main along county road 64 for a county project.	These valves are in poor repair and are in need of replacement.	\$50,000	
	Engineering Of Phase 2 and 3 Of Cast Iron	This will allow us to keep this major project on schedule as we move forward.	\$300,000.00	
2026	System Upgrades			
	Phase 3 or Cast Iron Replacement	This is continuing our Cast Iron replacement program to ensure we are federally compliant.	\$1,696,000	\$424,000

Fairhope Utilities Gas Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
	Cathodic Protection Complete Survey	Complete system survey to ensure the Cathodic protection system is compliant.	\$350,000	
				Total: 2,470,000
2027	System Upgrades			
	Phase 4 of Cast Iron Replacement	This is continuing our Cast Iron replacement program to ensure we are federally compliant.	\$2,072,000	\$518,000
				Total: \$2,590,000
2028	System Upgrades			
	Phase 5 of the Cast Iron Replacement plan.	This is continuing our Cast Iron replacement program to ensure we are federally compliant.	\$2,784,000	\$696,000
	Develop a North Operations Division in Spanish Fort	This will aid in response time and provide support for future growth.	\$850,000	\$250,000
				Total: \$4,480,000

City of Fairhope Electric Department

	FY 2025 Budget	Projected FY 2026 Budget	Projected FY 2027 Budget
Total Revenue	25,407,500	23,282,075	23,513,946
Total Operating Expense	<u>22,630,386</u>	<u>18,526,482</u>	<u>18,854,023</u>
Revenue Minus Operating Expenses	<u>2,777,114</u>	<u>4,755,593</u>	<u>4,659,923</u>
Other Uses			
Reserve for Capital Equipment/Improvements	1,429,350	500,000	500,000
Reserve for System Upgrades	5,049,000	1,748,000	2,510,000
Warrant & Lease Payments	42,184	42,662	12,070
Reserve requirements per ordinance	960,000	960,000	960,000
General Fund Transfer	<u>508,150</u>	<u>518,313</u>	<u>528,679</u>
Total Other Uses	<u>7,988,684</u>	<u>3,768,975</u>	<u>4,510,749</u>
Excess/(Deficit) for the Year	(5,211,570)	986,618	149,174
Add back Depreciation Expense	<u>1,100,000</u>	<u>1,111,000</u>	<u>1,122,110</u>
Net Excess/(Deficit)	<u>(4,111,570)</u>	<u>2,097,618</u>	<u>1,271,284</u>
CASH			
	9/2/2024		
Cash-Operating	1,185,981		
Cash-Reserve	<u>4,666,308</u>		
	5,852,289		
Targeted Reserve Fund 20% of Annual Revenue	4,661,500	4,656,415	4,702,789

City of Fairhope Electric Department

Category	Actual FY 2021	Actual FY 2022	Actual FY 2023	Actual YTD 8/31/2024	Budget FY 2024	Draft Budget FY 2025	Estimated Growth Rate	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029	Projected FY 2030
Sales and Services	19,852,581	19,845,437	21,000,866	18,263,533	22,500,000	22,500,000	1.0%	22,725,000	22,952,250	23,181,773	23,413,590	23,647,726
Other charges, sales and receipts	467,368	347,539	796,555	472,724	403,872	457,500	1.0%	462,075	466,696	471,363	476,076	480,837
Interest income	98,559	116,276	274,315	290,726	200,000	200,000		95,000	95,000	95,000	95,000	95,000
Grants	122,031	148,008	0	0	0	0						
Rate Stabilization Funds	1,636,546	92,610	1,260,377	0	2,250,000	2,250,000						
Total Revenue	\$ 22,177,085	\$ 20,549,871	23,332,112	19,026,983	\$ 25,353,872	\$ 25,407,500	N/A	23,282,075	23,513,946	23,748,135	23,984,667	24,223,563
Operations Expenses												
Compensation & Benefits	2,003,257	1,618,290	2,524,399	2,228,224	2,630,829	2,945,504	4.0%	3,063,324	3,185,857	3,313,291	3,445,823	3,583,656
Energy Purchases	12,488,709	13,394,653	14,595,455	10,354,710	13,820,000	13,950,000	2.0%	9,765,000	9,960,300	10,159,506	10,362,696	10,569,950
Supplies, Repairs & Maintenance	425,538	443,587	303,398	639,278	1,355,122	1,751,700	2.0%	1,786,734	1,822,469	1,858,918	1,896,096	1,934,018
Services Provided by Others	67,830	150,614	88,389	46,869	155,940	365,748	1.0%	369,405	373,100	376,831	380,599	384,405
Utilities & Communication	98,478	92,394	74,066	87,067	91,024	106,328	1.0%	107,391	108,465	109,550	110,645	111,752
Travel/Training	33,620	68,342	100,871	87,509	101,100	90,500	1.0%	91,405	92,319	93,242	94,175	95,116
Other Operating Expenditures	364,333	437,403	491,682	584,384	519,510	801,320	1.0%	809,333	817,427	825,601	833,857	842,195
Interest expense	32	3,024	2,498	1,811	2,145	1,609	Per Sch	1,608	1,065	715	560	403
Depreciation Expenses	979,888	994,022	1,148,374	1,052,676	1,000,000	1,100,000	1.0%	1,111,000	1,122,110	1,133,331	1,144,664	1,156,111
Bad Debt/Amortization	50,733	28,605	74,280	28,846	100,000	75,000	1.0%	77,250	78,023	78,803	79,591	80,387
Total Oper. Expenses	\$ 16,512,419	\$ 17,230,933	19,403,411	15,111,374	\$ 19,775,670	\$ 21,187,709	N/A	17,182,451	17,483,111	17,870,985	18,269,116	18,677,607
Revenue Minus Op Exp	\$ 5,664,666	\$ 3,318,937	3,928,701	3,915,608	\$ 5,578,202	\$ 4,219,791	N/A	6,099,624	6,030,834	5,877,150	5,715,551	5,545,956
Other Sources/Uses												
Other Sources												
Borrowed Funds							Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	0	0	\$ -	\$ -	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	872,000	837,000	911,026	729,263	972,350	1,133,337	2.0%	1,156,004	1,179,124	1,202,706	1,226,760	1,251,296
Collection cost/Revenue Dept	35,000	149,640	160,696	120,803	161,071	184,340	2.0%	188,027	191,787	195,623	199,536	203,526
Transfer to General Fund	604,085	537,655	499,803	380,308	507,077	508,150	2.0%	518,313	528,679	539,253	550,038	561,039
Transfers In/Out Capital Purchases	(22,914)	(248,369)	(28,971)	14,071	0	125,000		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	0	42,184	Per Schedule	42,662	12,070	12,189	12,309	12,548
Reserve for Capital Equipment/Improvements	0	0	0	455,998	747,700	1,429,350	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	0	804,575	6,317,500	5,049,000	Variable	1,748,000	2,510,000	2,030,000	2,090,000	1,000,000
Reserve requirements per ordinance						960,000	Variable	960,000	960,000	960,000	960,000	960,000
Transfer to Electric	0	0	0	0	0	0	N/A	0	0	0	0	0
Total Other Uses	\$ 1,488,171	\$ 1,275,926	1,542,554	2,505,017	\$ 8,705,698	\$ 9,431,361	0.0%	5,113,005	5,881,660	5,439,771	5,538,642	4,488,408
Net Other Sources/Uses	(1,488,171)	(1,275,926)	(1,542,554)	(2,505,017)	(8,705,698)	(9,431,361)	N/A	(5,113,005)	(5,881,660)	(5,439,771)	(5,538,642)	(4,488,408)
Excess/(Deficit) for Year	\$ 4,176,495	\$ 2,043,012	2,386,147	1,410,591	\$ (3,127,496)	\$ (5,211,570)	N/A	986,618	149,174	437,379	176,909	1,057,548
Add back Depreciation Exp	\$ 979,888	\$ 994,022	1,148,374	1,052,676	\$ 1,000,000	\$ 1,100,000		\$ 1,111,000	\$ 1,122,110	\$ 1,133,331	\$ 1,144,664	\$ 1,156,111
Net Excess/(Deficit)	\$ 5,156,384	\$ 3,037,034	\$ 3,534,520	\$ 2,463,266	\$ (2,127,496)	\$ (4,111,570)		2,097,618	1,271,284	1,570,710	1,321,573	2,213,659

Cash Balances	As of 9/30/21	As of 9/30/22	As of 9/30/2023	As of 9/02/24	Note: Use fund balance cash \$4,111,570
Cash - Operating	\$ 1,484,907	\$ 1,037,771	\$ 902,455	\$ 213,004	
Cash - Pooled Depository	\$ 341,323	\$ 142,589	\$ 340,999	\$ 605,657	
Cash - Electric Reserves	\$ 3,882,586	\$ 5,030,463	\$ 4,447,792	\$ 4,710,093	
Cash - Super Fund Savings	\$ -	\$ -	\$ -	\$ -	
Cash - Reserve Fund Vision	\$ -	\$ -	\$ -	\$ -	
Cash - Utility Reserve Fund	\$ -	\$ -	\$ -	\$ -	
Cash - Second Utility Reserve	\$ -	\$ -	\$ -	\$ -	
Cash - Emergency Relief Checking	\$ 23,765	\$ 18,067	\$ 15,349	\$ 14,360	Restricted*
Cash - Customer Deposit Reserve	\$ 1,129,373	\$ 939,202	\$ 959,875	\$ 959,875	Restricted*
Total Cash	\$ 6,861,954	\$ 7,168,092	\$ 6,666,471	\$ 6,502,989	

Targeted Reserved Fund Balance \$ 4,186,521 \$ 4,063,990 4,038,595 4,038,595 \$ 3,747,251 \$ 4,580,774 4,580,774 4,637,415 4,683,789 4,730,627 4,777,933

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

ELECTRIC DEPARTMENT FUND

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
40835	Federal Grants	1,256	-	-	-	-	0.0%
40840	Fema-Grant Revenues	146,753	-	-	-	-	0.0%
40902	Transfers In Captl Purchases Gas	147,381	38,826	-	-	-	0.0%
40904	Transfers In Captl Purchases W/S	147,381	38,826	-	-	-	0.0%
41705	Sale of Fixed Assets	302	62,275	11,100	-	10,000	100.0%
42510	Sale of Electric Energy	19,845,437	21,000,866	18,263,533	22,500,000	22,500,000	0.0%
42511	Charge Point Income	926	2,531	5,847	2,200	5,000	127.3%
42520	Revenue Late Charges	108,581	119,413	124,574	110,000	120,000	9.1%
42530	Pole Rental-Telephone Co	33,792	37,552	29,969	29,656	35,000	18.0%
42540	Pole Rental-Cable T.V.	45,078	49,176	49,214	45,078	50,000	10.9%
42550	Pole Rent-Riviera	426	1,438	1,012	1,438	1,500	4.3%
42560	Temp Service Charges	4,650	8,925	29,730	4,500	15,000	233.3%
45620	Rate Stabilization Funds	92,610	1,260,377	-	2,250,000	2,250,000	0.0%
49010	Interest Earned	116,276	274,315	290,726	200,000	200,000	0.0%
49030	Insurance Claim	-	-	2,104	-	-	0.0%
49035	Rebate Income	6,914	7,748	5,060	6,000	6,000	0.0%
49040	Miscellaneous Revenue	76,056	255,880	22,343	80,000	50,000	-37.5%
49055	AMEA Income-Training	26,992	26,859	-	25,000	25,000	0.0%
49060	Connection Fees	42,965	224,758	191,770	50,000	90,000	80.0%
49065	Connection Fees	-	-	-	50,000	50,000	0.0%
49080	Community Dev Revenue	857	-	-	-	-	0.0%
49080	Community Dev Revenue	857	-	-	-	-	0.0%
49998	Budget rollover	-	-	-	4,087,496	5,211,570	27.5%
49999	Inventory revenue	-	-	(0)	-	-	0.0%
TOTAL REVENUES		<u>20,845,489</u>	<u>23,409,764</u>	<u>19,026,983</u>	<u>29,441,368</u>	<u>30,619,070</u>	<u>4.0%</u>
EXPENSES							
50345	X-Item Supplies	-	1,406	-	-	-	0.0%
50020	Purchased Power-Elect	13,394,653	14,595,455	10,354,710	13,820,000	13,950,000	0.9%
50025	Collection Costs/Revenue Dept	149,640	160,696	120,803	161,071	184,340	14.4%
50026	Administrative Costs	837,000	911,026	729,263	972,350	1,133,337	16.6%
50040	Salaries-Oper&Maint	1,364,474	1,561,611	1,515,598	1,780,126	2,024,515	13.7%
50045	Overtime	150,329	219,778	88,705	160,000	200,000	25.0%
50185	Contra Wages	(51,639)	(144,186)	-	-	-	0.0%
50190	Employee Payroll Taxes	111,356	133,348	120,867	142,500	139,256	-2.3%
50200	Employee Retirement Exp	84,465	270,691	143,389	156,500	173,685	11.0%
50201	Other Employee Insurance	-	-	-	-	15,275	100.0%
50210	Insurance, Employees Group	281,284	277,239	262,493	300,000	288,137	-4.0%
50215	Required Contrib-OPEB	(387,436)	145,302	28,215	33,858	33,858	0.0%
50221	Workers Comp Insurance	65,458	60,617	68,958	57,845	70,778	22.4%
50222	Casualty/Property Insurance	154,372	174,293	197,964	170,000	200,000	17.6%
50230	Training/School/Travel	68,342	100,871	87,509	101,100	90,500	-10.5%
50250	Trustee Fees	99	99	99	500	100	-80.0%
50270	Audit & Accounting	16,383	13,756	11,648	13,000	11,000	-15.4%
50280	Legal Fees	-	-	1,340	-	1,500	100.0%
50290	Professional Services	129,111	70,853	31,507	140,000	350,000	150.0%
50300	Computer Expense	18,756	21,074	51,014	39,850	213,400	435.5%
50320	Office Supplies	1,250	1,136	1,018	1,200	1,200	0.0%
50325	Printers/Copiers/OE and supp	5,120	3,780	2,374	2,940	3,248	10.5%
50330	Postage	54,032	53,390	53,141	50,000	55,000	10.0%
50340	Operating Supplies	121,747	123,734	51,968	100,000	265,000	165.0%
50345	Disaster Supplies	-	1,406	-	-	-	0.0%
50360	Maintenance-Buildings	23,646	37,335	11,218	25,312	25,500	0.7%

ELECTRIC DEPARTMENT FUND

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50365	Maintenance-Plant	177,479	62,117	405,645	1,012,000	1,265,000	25.0%
50380	Communications	26,163	28,018	29,907	21,024	35,968	71.1%
50390	Dues-Memberships-Subscrip	10,555	11,863	14,385	15,000	15,000	0.0%
50395	Employment Screening	1,956	1,214	3,494	1,500	3,520	134.7%
50410	Cash Over or Short	830	(578)	(14)	-	-	0.0%
50420	Bad Debts	28,605	74,280	28,846	100,000	75,000	-25.0%
50430	Gasoline & Oil	50,923	52,062	45,930	51,000	51,000	0.0%
50435	Small Equipment	-	10,216	83,412	108,110	95,000	-12.1%
50440	Maintenance-Vehicles&Equip	119,465	67,454	86,017	108,500	100,000	-7.8%
50460	Uniforms	1,135	1,429	129	1,500	2,500	66.7%
50462	Safety Wear and PPE	27,127	33,924	33,752	73,360	99,000	35.0%
50490	Community Dev Projects	(306)	-	-	-	-	0.0%
50470	Purchases Vehicles & Equipment	-	-	290,739	562,000	1,097,350	95.3%
50473	Warehouse Improvement Purchase	(0)	-	1,059	-	-	0.0%
50475	Capital Improvements	-	0	131,124	85,700	272,000	217.4%
50350	Mech Shop Non Wo Supplies	-	-	4	-	-	0.0%
50500	Depreciation	994,022	1,148,374	1,052,676	1,000,000	1,100,000	10.0%
50510	Interest Expense	3,024	2,498	1,811	2,145	1,609	-25.0%
50560	Credit Card Processing Fees	103,950	134,033	175,442	100,000	150,000	50.0%
50580	Bank Fees	13,156	8,088	8,824	15,000	10,000	-33.3%
50900	Transfers Out Captl Purchases	-	-	-	-	125,000	100.0%
50906	Tsf In/Out Capital Contr	46,393	48,681	14,071	-	-	0.0%
50920	Transfers to General Fund	537,655	499,803	380,308	507,077	508,150	0.2%
50955	Transfers-Debt Svc Fund	-	-	-	-	42,184	100.0%
51025	Colony Rent	818	790	225	800	800	0.0%
51030	Publications Newspapers	-	-	-	1,000	1,000	0.0%
52510	Utilities for City Use	66,231	46,048	57,160	70,000	70,360	0.5%
59000	Inventory Budget	-	2	-	-	-	0.0%
59100	SCADA Capital Purch Budget	-	-	33,075	100,000	60,000	-40.0%
59110	AMI Capital	-	-	-	2,250,000	2,250,000	0.0%
59500	Capital Sys Improve Budget	-	0	804,575	4,067,500	2,799,000	-31.2%
59998	Reserve Requirements per Ordin	-	-	-	960,000	960,000	0.0%
TOTAL EXPENSES		<u>18,801,621</u>	<u>21,025,023</u>	<u>17,616,395</u>	<u>29,441,368</u>	<u>30,619,070</u>	<u>4.0%</u>
EXCESS REVENUE OVER EXPENSE		<u>2,043,868</u>	<u>2,384,740</u>	<u>1,410,587</u>	<u>-</u>	<u>-</u>	

Fairhope Utilities Electric Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2025	Transmission System Upgrades	Install a new #397 ACSR Line along Morphy, from Ingleside to Greeno, north up Greeno to Dyer. Total length will be approximately 1.4 miles. Cost includes installation of 3 new GOS's in the 44 KV system	\$1,900,000	\$170,000
	Distribution System Upgrades	Engineering cost for additional underground project	\$50,000	
	Distribution System Upgrades	Install new poles and Hendrix tree cable from Summit to Oak	\$30,000	
	Distribution System Upgrades	S and C TripSaver II	\$21,000	
	Distribution System Upgrades	Cooper gang switch for distribution circuits	\$48,000	
	Distribution System Upgrades	Power stations on Magnolia Avenue for Arts and Crafts	\$30,000	
	Traffic Signals	Traffic light upgrades on N. Section / Volanta and Gayfer	\$150,000	
	Lighting	LED and Pole change out 4 lane lights Greeno Road	\$300,000	
	Lighting	Installing New led lights on Veterans Drive	\$100,000	
		TOTAL:		\$2,799,000
2026	Quail Creek Loop	Replace direct bury primary with pipe and new wire for loop		\$250,000
	Underground distribution	Underground from Church St. down Magnola.	\$650,000	
	Distribution System Upgrades	Upgrade Existing #2/0 and #4/0 ACSR conductors along Summit Street and White Avenue, south from Morphy, and over to Liberty Street, approximately 0.4 miles, to #397 ACSR	\$280,000	
	Distribution System Upgrades	Upgrade existing #1/0 ACSR conductors along South Mobile Street, from White Avenue down to Pier Avenue, approximately 0.5 miles, to #4/0 ACSR	\$325,000	\$56,000
	Distribution System Upgrades	Install new 12 KV GOS's at 8 locations	\$160,000	\$65,000
	Distribution System Upgrades	Install new 12 KV reclosers at 8 locations	\$400,000	\$32,000
	Traffic Signals	Install new Traffic Lights at Section/Bancroft	\$350,000	\$80,000
		TOTAL:		\$2,648,000
2027	Distribution System Upgrades	Upgrade approximately 3.5 miles of existing oldcopper conductors to #1/0 ACSR (21 locaitons)	\$1,800,000	\$360,000
	Traffic Signals	Install new traffic lights and controls Bancroft/Fairhope	\$350,000	
		TOTAL:		\$2,510,000

Fairhope Utilities Electric Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2028	Distribution System Upgrades	Upgrade existing #4/0 ACSR conductors along Nichols from Ingleside to Greeno, approximately 0.4 miles, to #397 ACSR	\$280,000	\$56,000
	Distribution System Upgrades	Upgrade approximately 1.6 miles of existing copper conductors to #397 ACSR (2 locations)	\$1,120,000	\$224,000
	Traffic Signals	Install new traffic lights and controls Gayer/Section	\$350,000	
		TOTAL:		\$2,030,000
2029	Distribution System Upgrades	Upgrade existing #4/0 ACSR conductors along Bancroft from Equality Avenue up to Bayou Street, approximately 0.4 miles, to #397 ACSR	\$280,000	\$56,000
	Distribution System Upgrades	Upgrade approximately 1.8 miles of existing copper conductors to #4/0 ACSR (3 locations)	\$1,170,000	\$234,000
	Traffic Signals	Install new traffic lights and controls Section/Volanta	\$350,000	
		TOTAL:		\$2,090,000
			5 Year Plan Totals:	\$12,077,000

City of Fairhope Water & Wastewater Department

	FY 2025 Budget	Projected FY 2026 Budget	Projected FY 2027 Budget
Total Revenue	41,140,256	26,826,916	21,738,105
Total Operating Expense	15,437,264	16,638,464	17,627,030
Revenue Minus Operating Expenses	25,702,992	10,188,452	4,111,074
Other Sources			
Borrowed Funds (line of credit)	22,093,520	-	-
Other Uses			
Reserve for Capital Equipment/Improvements	1,769,000	900,000	900,000
Reserve for System Upgrades	45,104,724	46,450,000	18,000,000
Warrant & Lease Payments	1,680,633	1,699,677	480,861
Reserve requirements per ordinance	875,000	875,000	875,000
General Fund Transfer	292,155	297,998	303,958
Total Other Uses	49,721,512	50,222,675	20,559,819
Excess/(Deficit) for the Year	(1,925,000)	(40,034,223)	(16,448,745)
Add back Depreciation Expense	1,925,000	2,009,750	2,059,998
Net Excess/(Deficit)	-	(38,024,473)	(14,388,747)
CASH	9/2/2024		
Cash-Operating	874,854		
Cash-Water Reserve	19,373,368		
Cash-Reserve Water-Tap/SDC	274,652		
Cash-Reserve Sewer-Tap/SDC	470,861		
	20,993,735		
Targeted Reserve Fund 20% of Annual Revenue	7,893,051	5,365,383	4,347,621

City of Fairhope Water & Wastewater Department

Category	Actual FY 2021	Actual FY 2022	Actual FY 2023	Actual YTD 8/31/2024	Budget FY 2024	Budget FY 2025	Estimated Growth Rate	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029	Projected FY 2030
Sales and Services	12,708,982	14,135,410	16,675,613	16,204,820	15,600,000	17,900,000	1.0%	18,176,000	18,456,700	18,742,186	19,032,545	19,327,986
Other charges, sales and receipts	2,029,808	1,618,217	2,141,248	2,268,013	2,347,200	2,835,560	1.0%	2,863,916	2,892,555	2,921,480	2,950,695	2,980,202
Interest income	116,664	145,120	423,745	553,086	150,000	250,000		190,000	190,000	190,000	190,000	190,000
Grants	(32,335)	18,911	0	0	2,400,000	2,154,696		5,500,000				
Budget Rollover	0	0	0	0	1,863,082	18,000,000						
Total Revenue	\$ 14,823,119	\$ 15,917,658	\$ 19,240,605	\$ 19,025,919	\$ 22,360,282	\$ 41,140,256	N/A	26,729,916	21,539,255	21,853,666	22,173,240	22,498,068
Operations Expenses												
Compensation & Benefits	2,901,944	2,731,359	3,129,389	3,394,729	3,603,098	4,271,917	3.0%	4,442,794	4,620,505	4,805,326	4,997,539	5,197,440
Energy Purchases	592,438	524,405	603,100	522,188	570,000	580,000	2.0%	591,600	612,612	634,411	637,171	639,985
Supplies, Repairs & Maintenance	1,576,728	1,620,901	1,873,346	1,962,761	2,323,797	2,977,380	2.0%	3,036,928	3,123,178	3,212,175	3,304,013	3,398,791
Services Provided by Others	797,465	689,823	711,466	671,504	1,264,040	1,169,000	1.0%	1,180,690	1,220,555	1,261,940	1,304,907	1,349,517
Utilities & Communication	300,048	315,570	359,517	356,277	367,792	435,392	1.0%	439,746	450,175	460,950	472,084	483,590
Travel/Training	21,540	28,077	42,184	50,374	63,100	80,000	1.0%	80,800	82,608	84,474	86,400	88,389
Other Operating Expenditures	545,708	655,739	671,559	726,022	823,724	680,370	1.0%	687,174	704,207	721,818	740,027	758,858
Interest expense	180,020	120,460	99,537	385,328	85,439	1,089,084	Per Sch	2,089,079	2,697,695	2,728,740	2,722,554	2,718,494
Depreciation Expenses	1,821,360	1,928,302	2,155,922	1,976,262	1,900,000	1,925,000	1.0%	1,944,250	1,993,993	2,045,444	2,098,671	2,153,741
Bad Debt/Amortization	56,304	45,642	65,447	41,875	65,000	65,000	0.0%	65,500	66,005	66,515	67,030	67,551
Total Oper. Expenses	\$ 8,793,556	\$ 8,660,276	\$ 9,711,467	\$ 10,087,320	\$ 11,065,990	\$ 13,273,143	N/A	14,558,560	15,505,529	15,955,278	16,363,365	16,788,805
Revenue Minus Op Exp	\$ 6,029,563	\$ 7,257,382	\$ 9,529,138	\$ 8,938,599	\$ 11,294,292	\$ 27,867,113	N/A	12,171,355	6,033,726	5,898,388	5,809,875	5,709,263
Other Sources/Uses												
Other Sources												
Borrowed Funds	\$ -	\$ -	\$ -	\$ -	\$ 24,500,000	\$ 22,093,520	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ 24,500,000	\$ 22,093,520	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	871,000	837,000	911,026	729,262	972,349	1,133,506	2.0%	1,156,176	1,179,300	1,202,886	1,226,943	1,251,482
Collection cost/Revenue Dept	157,000	692,595	764,220	593,478	791,304	905,615	2.0%	923,727	942,202	961,046	980,267	999,872
Transfer to General Fund	608,581	551,190	290,324	217,743	290,324	292,155	2.0%	297,998	303,958	310,037	316,238	322,563
Transfers In/Out Capital Purchases	45,177	188,704	(9,855)	0	(54,800)	125,000		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	527,354	1,680,633	Per Schedule	1,699,677	480,861	485,622	490,383	499,904
Reserve for Capital Equipment/Improvements	0	7,315	(0)	612,585	1,227,935	1,769,000	Variable	900,000	900,000	900,000	900,000	900,000
Reserve for System Upgrades	0	4,273	0	11,092,238	31,692,180	45,104,724		46,450,000	18,000,000	18,100,000	13,500,000	3,000,000
Reserve requirements per ordinance	0	0	0	0	875,000	875,000		875,000	875,000	875,000	875,000	875,000
Total Other Uses	\$ 1,681,758	\$ 2,281,077	\$ 1,955,715	\$ 13,245,306	\$ 36,321,646	\$ 51,885,633	0.0%	52,302,579	22,681,321	22,834,590	18,288,831	7,848,822
Net Other Sources/Uses	(1,681,758)	(2,281,077)	(1,955,715)	(13,245,306)	(11,821,646)	(29,792,113)	N/A	(52,302,579)	(22,681,321)	(22,834,590)	(18,288,831)	(7,848,822)
Excess/(Deficit) for Year	\$ 4,347,805	\$ 4,976,305	\$ 7,573,423	\$ (4,306,707)	\$ (527,354)	\$ (1,925,000)	N/A	(40,131,223)	(16,647,595)	(16,936,203)	(12,478,957)	(2,139,559)
Add back Depreciation Exp	\$ 1,877,664	\$ 1,973,944	\$ 2,221,370	\$ 2,018,137	\$ 1,965,000	\$ 1,925,000		\$ 2,009,750	\$ 2,059,998	\$ 2,111,959	\$ 2,165,702	\$ 2,221,292
Net Excess/(Deficit)	\$ 6,225,469	\$ 6,950,249	\$ 9,794,793	\$ (2,288,571)	\$ 1,437,646	\$ -		(38,121,473)	(14,587,597)	(14,824,243)	(10,313,255)	81,733
Cash Balances	As of 9/30/2021	As of 9/30/2022	As of 9/30/2023	As of 9/02/24								
Cash - Operating	\$ 6,251,995	\$ 3,751,266	\$ 9,507	\$ 1,854,871								
Cash - Pooled Depository	\$ 183,028	\$ 48,130	\$ 54,482	\$ 248,502								
Cash - Water/Wastewater Capital fund	\$ -	\$ -	\$ -	\$ 17,862,076	Loan funding							
Cash - Water Reserve	\$ 840,182	\$ 1,024,533	\$ 1,275,576	\$ 117,539	Restricted*							
Cash - SDC Water Reserve	\$ -	\$ 330,600	\$ 663,705	\$ 363,705	Restricted*							
Cash - SDC Wastewater Reserve	\$ -	\$ 332,000	\$ 466,250	\$ 166,250	Restricted*							
Cash - Superfund-Wtr Tap Res	\$ 2,930,981	\$ 3,211,756	\$ 907,156	\$ 107,156	Restricted*							
Cash - Savings-Sewer Tap Fee	\$ 1,286,934	\$ 1,400,200	\$ 21,450	\$ 21,450	Restricted*							
Cash - WS Customer Deposit Res	\$ 451,917	\$ 388,747	\$ 407,212	\$ 407,212	Restricted*							
Total Cash	\$ 11,945,038	\$ 10,487,232	\$ 3,805,338	\$ 21,148,761								
Targeted Reserved Fund Balance		\$ 2,947,758	\$ 2,947,758	\$ 3,150,725	\$ 3,694,567	\$ 4,147,112		\$ 4,207,983	\$ 4,269,851	\$ 4,332,733	\$ 4,396,648	\$ 4,461,614

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

City of Fairhope Water Department

Category	Actual FY 2021	Actual FY 2022	Actual FY 2023	Actual YTD 8/31/2024	Budget FY 2024	Budget FY 2025	Estimated Growth Rate	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029	Projected FY 2030
Sales and Services	7,185,445	7,469,514	9,059,793	8,752,401	8,300,000	9,700,000	2.0%	9,894,000	10,091,880	10,293,718	10,499,592	10,709,584
Other charges, sales and receipts	1,278,893	1,180,921	1,530,761	1,290,325	944,200	1,188,500	1.0%	1,200,385	1,212,389	1,224,513	1,236,758	1,249,125
Interest income	84,363	102,659	306,471	327,536	100,000	150,000		95,000	95,000	95,000	95,000	95,000
Grants	4,926	2,728	0	0	0	0		5,500,000				
Budget Rollover	0	0	0	0	1,611,058	9,000,000						
Total Revenue	\$ 8,553,626	\$ 8,755,823	\$ 10,897,025	\$ 10,370,262	\$ 10,955,258	\$ 20,038,500	N/A	16,689,385	11,399,269	11,613,230	11,831,350	12,053,709
Operations Expenses												
Compensation & Benefits	1,473,300	1,394,413	1,600,615	1,682,798	1,826,592	2,106,952	4.0%	2,191,230	2,278,879	2,370,034	2,464,836	2,563,429
Energy Purchases	124,502	89,250	125,430	111,766	120,000	130,000	2.0%	132,600	135,252	137,957	140,716	143,531
Supplies, Repairs & Maintenance	788,015	943,673	1,054,866	1,194,389	1,316,024	1,726,775	2.0%	1,761,311	1,796,537	1,832,467	1,869,117	1,906,499
Services Provided by Others	40,382	34,964	97,756	85,310	362,240	243,000	1.0%	245,430	247,884	250,363	252,867	255,395
Utilities & Communication	171,037	201,330	237,571	228,745	198,416	236,320	1.0%	238,683	241,070	243,481	245,916	248,375
Travel/Training	11,727	14,301	16,539	27,733	39,765	47,000	1.0%	47,470	47,945	48,424	48,908	49,397
Other Operating Expenditures	259,365	338,305	374,449	381,700	397,315	344,995	1.0%	348,445	351,929	355,449	359,003	362,593
Interest expense	58,010	42,161	34,838	181,844	29,903	534,930	Per Sch	534,928	1,019,856	1,059,971	1,057,807	1,057,807
Depreciation Expenses	933,967	926,554	958,784	889,318	900,000	925,000	1.0%	934,250	943,593	953,028	962,559	972,184
Bad Debt/Amortization	39,225	30,974	43,987	27,219	50,000	50,000	1.0%	50,500	51,005	51,515	52,030	52,551
Total Oper. Expenses	\$ 3,899,531	\$ 4,015,924	\$ 4,544,836	\$ 4,810,821	\$ 5,240,255	\$ 6,344,972	N/A	6,484,846	7,062,945	7,251,176	7,401,728	7,559,211
Revenue Minus Op Exp	\$ 4,654,095	\$ 4,739,898	\$ 6,352,190	\$ 5,559,441	\$ 5,715,003	\$ 13,693,528	N/A	10,204,539	4,336,324	4,362,055	4,429,622	4,494,499
Other Sources/Uses												
Borrowed Funds	0	0	0	0	15,000,000	10,007,769	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ 0	\$ -	\$ 15,000,000	\$ 10,007,769	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	566,000	544,050	592,167	474,020	632,027	736,669	2.0%	751,402	766,430	781,759	797,394	813,342
Collection cost/Revenue Dept	98,000	431,066	484,913	375,489	500,652	572,976	2.0%	584,436	596,124	608,047	620,208	632,612
Transfer to General Fund	608,581	551,190	290,324	217,743	290,324	292,155	2.0%	297,998	303,958	310,037	316,238	322,563
Transfers In/Out Capital Purchases	26,466	137,120	(23,444)	0	(54,800)	62,500		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	0	588,222	Per Schedule	594,887	168,301	169,968	171,634	174,966
Reserve for Capital Equipment/Improvements	0	0	(0)	313,885	405,800	814,000	Variable	400,000	400,000	400,000	400,000	400,000
Reserve for System Upgrades	0	0	0	7,633,619	18,581,000	21,059,775	Variable	30,200,000	10,500,000	10,000,000	7,000,000	2,000,000
Reserve requirements per ordinance				0	500,000	500,000		500,000	500,000	500,000	500,000	500,000
Total Other Uses	\$ 1,299,047	\$ 1,663,426	\$ 1,343,960	\$ 9,014,757	\$ 20,855,003	\$ 24,626,297	0.0%	33,328,723	13,234,814	12,769,811	9,805,474	4,843,483
Net Other Sources/Uses	(1,299,047)	(1,663,426)	(1,343,960)	(9,014,757)	(5,855,003)	(14,618,528)	N/A	(33,328,723)	(13,234,814)	(12,769,811)	(9,805,474)	(4,843,483)
Excess/(Deficit) for Year	\$ 3,355,048	\$ 3,076,472	\$ 5,008,230	\$ (3,455,316)	\$ (140,000)	\$ (925,000)	N/A	(23,124,184)	(8,898,490)	(8,407,756)	(5,375,852)	(348,984)
Add back Depreciation Exp	\$ 973,192	\$ 957,528	\$ 1,002,771	\$ 916,536	\$ 950,000	\$ 925,000		\$ 984,750	\$ 994,598	\$ 1,004,543	\$ 1,014,589	\$ 1,024,735
Net Excess/(Deficit)	\$ 4,328,240	\$ 4,034,000	\$ 6,011,000	\$ (2,538,780)	\$ 810,000	\$ -		(22,139,434)	(7,903,892)	(7,403,212)	(4,361,263)	675,751
Cash Balances	As of 9/30/21	As of 9/30/22	As of 9/30/23	As of 09/02/24								
Cash - Operating (Water and Wastewater)	\$ 6,251,995	\$ 3,751,266	\$ 9,507	\$ 1,854,871								
Cash - Pooled Depository	\$ 183,028	\$ 48,130	\$ 54,482	\$ 248,502								
Cash - Water Reserves Centennial	\$ 840,182	\$ 1,024,533	\$ 1,275,576	\$ 117,539	Restricted*							
Cash - Superfund-Water Tap Reserve	\$ 2,930,981	\$ 3,211,756	\$ 907,156	\$ 107,156	Restricted*							
Cash - SDC Water Reserve	\$ -	\$ 330,600	\$ 663,705	\$ 363,705	Restricted*							
Cash - Customer Deposit Reserve (Water and Wastewater)	\$ 451,917	\$ 388,747	\$ 407,212	\$ 407,212	Restricted*							
Total Cash	\$ 10,658,104	\$ 8,755,032	\$ 3,317,639	\$ 3,098,986								
Targeted Reserved Fund Balance		\$ 1,692,868	\$ 1,730,087	\$ 1,730,087	\$ 2,008,545	\$ 2,008,545		1,848,840	2,218,877	2,260,854	2,303,646	2,347,270

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

10/05/2024

City of Fairhope Wastewater Department

Category	Actual FY 2021	Actual FY 2022	Actual FY 2023	Actual YTD 8/31/2024	Budget FY 2024	Budget FY 2025	Estimated Growth Rate	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029	Projected FY 2030
Sales and Services	5,523,536	6,665,896	7,615,820	7,452,419	7,300,000	8,200,000	1.0%	8,282,000	8,364,820	8,448,468	8,532,953	8,618,282
Other charges, sales and receipts	750,915	437,296	610,487	977,688	1,403,000	1,647,060	1.0%	1,663,531	1,680,166	1,696,968	1,713,937	1,731,077
Interest income	32,301	42,461	117,273	225,551	50,000	100,000		95,000	95,000	95,000	95,000	95,000
Grants	(37,261)	16,183	0	0	2,400,000	2,154,696						
Budget Rollover	0	0	0	0	252,024	9,000,000						
Total Revenue	\$ 6,269,492	\$ 7,161,835	\$ 8,343,580	\$ 8,655,657	\$ 11,405,024	\$ 21,101,756	N/A	10,040,531	10,139,986	10,240,436	10,341,890	10,444,359
Operations Expenses												
Compensation & Benefits	1,428,644	1,336,945	1,528,774	1,711,931	1,776,506	2,164,965	4.0%	2,251,564	2,341,626	2,435,291	2,532,703	2,634,011
Energy Purchases	467,936	435,156	477,670	410,422	450,000	450,000	2.0%	459,000	477,360	496,454	496,454	496,454
Supplies, Repairs & Maintenance	788,713	677,228	818,480	768,372	1,007,773	1,250,605	2.0%	1,275,617	1,326,642	1,379,707	1,434,896	1,492,292
Services Provided by Others	757,082	654,859	613,709	586,194	901,800	926,000	1.0%	935,260	972,670	1,011,577	1,052,040	1,094,122
Utilities & Communication	129,011	114,240	121,945	127,532	169,376	199,072	1.0%	201,063	209,105	217,469	226,168	235,215
Travel/Training	9,813	13,775	25,645	22,641	23,335	33,000	1.0%	33,330	34,663	36,050	37,492	38,991
Other Operating Expenditures	286,344	317,434	297,110	344,322	426,409	335,375	1.0%	338,729	352,278	366,369	381,024	396,265
Interest expense	122,010	78,299	64,699	203,484	55,536	554,154	Per Sch	1,554,152	1,677,839	1,668,768	1,664,748	1,660,688
Depreciation Expenses	887,392	1,001,748	1,197,138	1,086,944	1,000,000	1,000,000	1.0%	1,010,000	1,050,400	1,092,416	1,136,113	1,181,557
Bad Debt/Amortization	17,079	14,668	21,460	14,656	15,000	15,000	0.0%	15,000	15,000	15,000	15,000	15,000
Total Oper. Expenses	\$ 4,894,025	\$ 4,644,352	\$ 5,166,631	\$ 5,276,499	\$ 5,825,735	\$ 6,928,171	N/A	8,073,714	8,442,584	8,704,103	8,961,637	9,229,595
Revenue Minus Op Exp	\$ 1,375,468	\$ 2,517,483	\$ 3,176,949	\$ 3,379,158	\$ 5,579,289	\$ 14,173,585	N/A	1,966,817	1,697,402	1,536,333	1,380,253	1,214,764
Other Sources/Uses												
Borrowed Funds	0	0	0	0	9,500,000	12,085,751	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ 0	\$ -	\$ 9,500,000	\$ 12,085,751	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	305,000	292,950	318,859	255,242	340,322	396,837	2.0%	404,774	412,869	421,127	429,549	438,140
Collection cost/Revenue Dept	59,000	261,529	279,307	217,989	290,652	332,639	2.0%	339,292	346,078	352,999	360,059	367,260
Transfer to General Fund	0	0	0	0	0	0		0	0	0	0	0
Transfers In/Out Capital Purchases	18,711	51,583	13,589	0	0	62,500		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	527,354	1,092,411	Per Schedule	1,104,790	312,560	315,654	318,749	324,938
Reserve for Capital Equipment/Improvements	0	7,315	0	298,700	822,135	955,000	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	4,273	0	3,458,619	13,111,180	24,044,949		16,250,000	7,500,000	8,100,000	6,500,000	1,000,000
Reserve requirements per ordinance	0	0	0	0	375,000	375,000		375,000	375,000	375,000	375,000	375,000
Total Other Uses	\$ 382,711	\$ 617,650	\$ 611,755	\$ 4,230,549	\$ 15,466,643	\$ 27,259,336	0.0%	18,973,856	9,446,506	10,064,780	8,483,357	3,005,339
Net Other Sources/Uses	(382,711)	(617,650)	(611,755)	(4,230,549)	(5,966,643)	(15,173,585)	N/A	(18,973,856)	(9,446,506)	(10,064,780)	(8,483,357)	(3,005,339)
Excess/(Deficit) for Year	\$ 992,757	\$ 1,899,833	\$ 2,565,194	\$ (851,391)	\$ (387,354)	\$ (1,000,000)	N/A	(17,007,039)	(7,749,105)	(8,528,447)	(7,103,105)	(1,790,574)
Add back Depreciation Exp	\$ 904,472	\$ 1,016,416	\$ 1,218,599	\$ 1,101,600	\$ 1,015,000	\$ 1,000,000		\$ 1,025,000	\$ 1,065,400	\$ 1,107,416	\$ 1,151,113	\$ 1,196,557
Net Excess/(Deficit)	\$ 1,897,229	\$ 2,916,249	\$ 3,783,793	\$ 250,209	\$ 627,646	\$ -		(15,982,039)	(6,683,705)	(7,421,031)	(5,951,992)	(594,017)
Cash Balances	As of 9/30/21	As of 9/30/22	As of 9/30/23	As of 9/02/24								
Cash - Operating (Water and Wastewater)	\$ 6,251,995	\$ 3,751,266	\$ 9,507	\$ 1,854,871								
Cash - Pooled Depository (Water and Wastewater)	\$ 183,028	\$ 48,130	\$ 54,482	\$ 248,502								
Cash - SDC Wastewater Reserve	\$ 451,917	\$ 388,747	\$ 407,212	\$ 166,250	Restricted*							
Cash - Wastewater Tap Reserve	\$ 1,286,934	\$ 1,400,200	\$ 21,450	\$ 21,450	Restricted*							
Cash - Customer Deposit Reserve (Water and Wastewater)	\$ 451,917	\$ 388,747	\$ 407,212	\$ 407,212	Restricted*							
Total Cash	\$ 8,625,791	\$ 5,977,090	\$ 899,863	\$ 2,698,284								
Targeted Reserved Fund Balance		\$ 1,254,890	\$ 1,420,638	\$ 1,420,638	\$ 1,686,021	\$ 1,686,021		1,740,600	1,989,106	2,008,997	2,029,087	2,049,378

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

10/05/2024

WATER DEPARTMENT

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
40840	Fema-Grant Revenues	1,266	-	-	-	-	0.0%
40900	Transfers In Captl Purchases	-	-	-	54,800	-	-100.0%
41705	Sale of Fixed Assets	2,119	638	8,460	-	4,500	100.0%
42520	Revenue Late Charges	36,156	39,752	41,491	40,000	40,000	0.0%
43010	Water Sales	7,469,514	9,059,793	8,752,401	8,300,000	9,700,000	16.9%
43030	Tel Companies Antenna Rent	208,438	270,722	203,499	250,000	240,000	-4.0%
49010	Interest Earned	102,659	306,471	327,536	100,000	150,000	50.0%
49035	Rebate Income	4,494	5,036	3,289	4,200	4,000	-4.8%
49040	Miscellaneous Revenue	76,499	57,395	32,535	50,000	50,000	0.0%
49045	Loan Proceeds	-	-	-	15,000,000	10,007,769	-33.3%
49060	Connection Fees	773,460	1,157,218	991,914	500,000	750,000	50.0%
49070	Connection Fees-Cty ROA	-	-	(9,137)	-	-	0.0%
49065	Aid to Contruccion	-	-	-	100,000	100,000	0.0%
49080	Community Dev Revenue	832	-	-	-	-	0.0%
49998	Budget Rollover	-	-	-	1,611,058	9,000,000	458.6%
							0.0%
	TOTAL REVENUES	<u>8,675,437</u>	<u>10,897,025</u>	<u>10,351,988</u>	<u>26,010,058</u>	<u>30,046,269</u>	<u>15.5%</u>
EXPENSES							
50020	Purchased Power-Elect	89,250	125,430	111,766	120,000	130,000	8.3%
50025	Collection Costs/Revenue Dept	431,066	484,913	375,489	500,652	572,976	14.4%
50026	Administrative Costs	544,050	592,167	474,020	632,027	736,669	16.6%
50040	Salaries-Oper&Maint	888,152	1,038,488	1,198,779	1,184,099	1,546,385	30.6%
50045	Overtime	173,425	188,744	86,893	170,000	100,000	-41.2%
50190	Employee Payroll Taxes	81,739	88,760	96,165	115,460	109,381	-5.3%
50200	Employee Retirement Exp	54,269	188,804	102,831	115,321	125,248	8.6%
50201	Other Employee Insurance	-	-	-	-	12,262	100.0%
50210	Employee Medical Insurance	196,777	179,749	153,755	200,000	153,373	-23.3%
50215	Required Contrib-OPEB	28,439	(63,836)	12,350	13,418	27,437	104.5%
50221	Workers Comp Insurance	27,818	29,020	32,025	28,294	32,866	16.2%
50222	Casualty/Property Insurance	116,854	133,722	129,818	110,000	135,000	22.7%
50230	Training/School/Travel	14,301	16,539	27,733	39,765	47,000	18.2%
50250	Trustee Fees	3,928	1,375	1,375	1,500	-	-100.0%
50270	Audit & Accounting	9,830	17,883	15,143	20,000	15,000	-25.0%
50280	Legal Fees	-	-	6,201	3,000	3,000	0.0%
50290	Professional Services	25,134	79,874	63,966	339,240	225,000	-33.7%
50300	Computer Expense	9,166	14,237	20,466	20,275	29,950	47.7%
50320	Office Supplies	4,619	2,758	2,267	5,000	5,000	0.0%
50325	Printers/Copiers/OE and supp	3,153	2,269	3,865	11,440	5,820	-49.1%
50330	Postage	35,063	34,449	43,263	35,000	35,000	0.0%
50340	Operating Supplies	58,065	16,053	28,438	15,000	21,995	46.6%
50360	Maintenance-Buildings	48,152	17,609	16,788	52,724	53,480	1.4%
50364	Maintenance-Fountains	3,427	12,540	11,496	12,000	15,000	25.0%
50365	Maintenance-Plant	206,229	155,474	151,659	175,000	200,000	14.3%
50366	Maintenance-Distribution Sys	176,989	345,597	417,489	360,000	630,000	75.0%
50380	Communications	19,573	20,506	29,232	17,416	60,960	250.0%
50390	Dues-Memberships-Subscrip	6,730	12,722	10,598	10,000	10,000	0.0%
50395	Employment Screening	1,086	1,450	2,270	1,500	3,025	101.7%
50400	Miscellaneous	-	-	324	-	-	0.0%
50420	Bad Debts	23,934	36,946	27,219	50,000	50,000	0.0%
50430	Gasoline & Oil	65,948	67,960	52,534	70,000	70,000	0.0%
50435	Small Equipment	39,344	41,396	36,998	70,000	70,000	0.0%
50440	Maintenance-Vehicles&Equip	79,703	35,593	66,939	61,300	51,300	-16.3%
50460	Uniforms	6,233	6,264	5,249	15,000	5,000	-66.7%

WATER DEPARTMENT

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50462	Safety Wear and PPE	4,220	8,610	8,094	16,300	10,000	-38.7%
50470	Purchases Vehicles & Equipment	-	0	39,805	161,000	714,000	343.5%
50473	Warehouse Improvement Purchase	145,019	-	228	-	-	0.0%
50475	Capital Improvements	-	-	273,853	204,800	50,000	-75.6%
50490	Community Dev Projects	(199)	-	-	-	-	0.0%
50495	Amortization Expense	7,041	7,041	-	-	-	0.0%
50500	Depreciation	926,554	958,784	889,318	900,000	925,000	2.8%
50510	Interest Expense	42,161	34,838	181,844	29,903	534,930	1688.9%
50520	Rental-other	17,630	3,372	-	30,000	30,000	0.0%
50530	Bond Issue Expense	-	-	34,063	-	-	0.0%
50560	Credit Card Processing Fees	58,047	82,857	99,636	65,000	-	-100.0%
50580	Bank Fees	8,770	4,884	4,448	6,000	6,200	3.3%
50900	Transfers Out Captl Purchases	-	-	-	-	62,500	100.0%
50904	Transfers Out Captl Purchases W/S	95,798	25,237	-	-	-	0.0%
50920	Transfers to General Fund	551,190	290,324	217,743	290,324	292,155	0.6%
50955	Transfers-Debt Svc Fund	-	-	-	-	588,222	100.0%
51025	Colony Rent	281	280	26	300	-	-100.0%
51030	Publications Newspapers	-	-	-	5,000	5,000	0.0%
52510	Utilities for City Use	181,757	217,066	199,513	181,000	175,360	-3.1%
53010	Chemicals & Testing	47,990	50,093	47,449	75,000	80,000	6.7%
59000	Inventory Budget	-	-	57	-	-	0.0%
53011	Chemicals - Water Treatment	279,155	377,753	414,866	490,000	600,000	22.4%
59100	SCADA Capital Purch Budget	-	-	-	40,000	50,000	25.0%
59500	System Improve-Distribution Sys	(0)	-	4,406,674	7,281,000	12,750,000	75.1%
59501	System Impr-Water Plan/Wells	(9)	-	3,226,945	11,300,000	8,309,775	-26.5%
59998	Reserve Requirements per Ordin	-	-	-	500,000	500,000	0.0%
TOTAL EXPENSES		<u>5,837,850</u>	<u>5,986,591</u>	<u>13,859,964</u>	<u>26,150,058</u>	<u>30,971,269</u>	<u>18.4%</u>
EXCESS REVENUE OVER EXPENSES		<u>2,837,588</u>	<u>4,910,434</u>	<u>(3,507,976)</u>	<u>(140,000)</u>	<u>(925,000)</u>	

Fairhope Utilities Water Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2025				
	59500	24" water main from SH181 to CR13 on CR48	\$3,800,000	
	59500	16" water main from SH181 at CR48 north to Gayfer & East on Gayfer to CR13	\$3,800,000	
	59500	8" water main on Dairy Road	\$700,000	
	59500	6" Lakewood connection	\$150,000	
	59500	12" Redundant feed to east of system	\$1,500,000	
	59500	Replace aging pipe	\$200,000	
	59500	Water Distribution system main replacement	\$1,500,000	
	59500	Insertion Valves and Taps to improve system	\$100,000	
	59500	New meters	\$500,000	
	59500	Adding piping/water mains to system to increase capacity	\$500,000	
	59501	Water Plant and well upgrades and repairs	\$650,000	
	59501	Refurbish wells #5, #6, and #10	\$450,000	
	59501	Add actuating valves for WTP	\$100,000	
	59501	Water PH adjustment system	\$750,000	
	59501	Rock Creek booster station repair	\$100,000	
	59501	Refurbish Water Tank #2 (Walmart)	\$1,750,000	
	59501	WTP #1 upgrades	\$2,099,775	
	59501	WTP #3 Tank rehab	\$450,000	
	59501	Testing for well locations	\$1,300,000	
	59501	Well #14 construction	\$660,000	
				\$21,059,775
2026				
	59500	16" water main extension on SH181 from Gafer to SH104	\$1,200,000	
	59500	16" water main from CR13 to US98 on Gayfer	\$1,900,000	
	59500	12" water main from CR33 to SH181 on CR32	\$2,900,000	
	59500	24" water main from CR13 to WTP #1 on CR48	\$1,500,000	
	59500	12" water main on Dairy Road Extension	\$1,200,000	
	59500	12" Redundant feed to east of system	\$1,500,000	
	59501	12" water main from from CR3 tank to Monk Rd. W/tank & WTP. *(to be paid by golf course)*	\$5,500,000	
	59501	Barnwell Well/WTP and water main	\$9,000,000	
	59501	Nichols tank well & WTP	\$5,500,000	
				\$30,200,000
2027-2029				
	59500	16" water main from CR48 to CR32 on SH181	\$5,000,000	
	59500	12" water main SH98 & SH98 to SH181 on SH98	\$7,000,000	
	59501	CR13 & CR32 well, WTP & water main	\$10,000,000	
	59501	A.U. well, WTP & water main	\$5,500,000	
				\$27,500,000

Totals: \$78,759,775

WASTEWATER DEPARTMENT

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUE							
40835	Federal Grants	601	-	-	1,500,000	2,154,696	43.6%
40840	Fema-Grant Revenues	15,581	-	-	900,000	-	-100.0%
41705	Sale of Fixed Assets	39,824	-	-	-	13,000	100.0%
43020	Revenue Wastewater Charges	6,665,896	7,615,820	7,452,419	7,300,000	8,200,000	12.3%
49010	Interest Earned	42,461	117,273	225,551	50,000	100,000	100.0%
49030	Insurance Claim	244	-	-	-	-	0.0%
49035	Rebate Income	2,420	2,712	1,771	2,000	2,000	0.0%
49040	Miscellaneous Revenue	3,900	800	12,875	1,000	1,000	0.0%
49045	Loan Proceeds	-	-	-	9,500,000	12,085,751	27.2%
49060	Connection Fees	277,223	408,850	963,042	350,000	450,000	28.6%
49065	Aid to Construction	-	-	-	50,000	50,000	0.0%
49893	Transfer In-American Rescue Fd	113,684	198,125	-	1,000,000	1,131,060	13.1%
49998	Budget Rollover	-	-	-	252,024	9,000,000	3471.1%
TOTAL REVENUES		<u>7,161,835</u>	<u>8,343,580</u>	<u>8,655,657</u>	<u>20,905,024</u>	<u>33,187,507</u>	<u>58.8%</u>
EXPENSES							
50020	Purchased Power-Elect	435,156	477,670	410,422	450,000	450,000	0.0%
50025	Collection Costs/Revenue Dept	261,529	279,307	217,989	290,652	332,639	14.4%
50026	Administrative Costs	292,950	318,859	255,242	340,322	396,837	16.6%
50040	Salaries-Oper&Maint	920,094	993,892	1,172,938	1,148,383	1,519,064	32.3%
50045	Overtime	81,774	97,372	75,480	158,000	100,000	-36.7%
50190	Employee Payroll Taxes	75,006	80,366	91,724	97,500	101,994	4.6%
50200	Employee Retirement Exp	50,539	165,586	97,013	96,457	117,194	21.5%
50201	Other Employee Insurance	-	-	-	-	11,297	100.0%
50210	Employee Medical Insurance	204,692	198,599	201,957	198,000	218,979	10.6%
50215	Required Contrib-OPEB	13,172	(19,474)	44,248	52,498	67,116	27.8%
50221	Workers Comp Insurance	24,966	25,516	28,572	25,668	29,321	14.2%
50222	Casualty/Property Insurance	131,005	112,358	163,575	135,000	168,000	24.4%
50230	Training/School/Travel	13,775	25,645	22,641	23,335	33,000	41.4%
50250	Trustee Fees	-	2,553	2,553	2,560	-	-100.0%
50270	Audit & Accounting	9,830	9,629	8,154	10,000	8,000	-20.0%
50280	Legal Fees	58,507	-	3,924	50,000	-	-100.0%
50290	Professional Services	81,622	65,430	63,816	241,800	318,000	31.5%
50300	Computer Expense	7,201	6,747	25,093	28,185	32,850	16.6%
50320	Office Supplies	866	1,180	1,604	2,000	2,500	25.0%
50325	Printers/Copiers/OE and supp	2,758	2,109	1,490	8,254	4,000	-51.5%
50330	Postage	19,042	19,568	18,209	20,000	-	-100.0%
50530	Bond Issue Expense	-	-	34,063	-	-	0.0%
50340	Operating Supplies	27,308	21,533	28,953	20,000	26,995	35.0%
50360	Maintenance-Buildings	41,789	33,972	22,631	75,108	50,110	-33.3%
50365	Maintenance-Plant/Lift Station	151,751	218,740	175,518	257,000	320,000	24.5%
50366	Maintenance-Collection	86,564	95,460	168,169	113,000	315,000	178.8%
50367	Maintenance-WWTP	71,268	210,141	149,838	172,000	200,000	16.3%
50380	Communications	25,377	25,733	40,115	79,376	108,712	37.0%
50390	Dues-Memberships-Subscrip	4,549	7,567	4,500	6,800	-	-100.0%
50395	Employment Screening	904	1,050	1,075	1,000	3,025	202.5%
50405	Sludge Removal	504,900	538,650	510,300	600,000	600,000	0.0%
50420	Bad Debts	14,668	21,460	14,656	15,000	15,000	0.0%
50430	Gasoline & Oil	64,095	50,681	41,180	70,000	55,000	-21.4%
50435	Small Equipment	27,254	37,170	43,646	60,000	45,000	-25.0%
50440	Maintenance-Vehicles&Equip	38,669	41,823	37,053	50,800	61,000	20.1%
50460	Uniforms	5,651	7,324	5,464	15,000	5,000	-66.7%

WASTEWATER DEPARTMENT

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
50462	Safety Wear and PPE	5,219	6,237	10,933	16,900	10,000	-40.8%
50470	Purchases Vehicles & Equipment	-	-	230,931	637,135	585,000	-8.2%
50473	Warehouse Improvement Purchase	7,315	-	-	-	-	0.0%
50475	Capital Improvements	-	-	19,275	125,000	310,000	148.0%
50500	Depreciation	1,001,748	1,197,138	1,086,944	1,000,000	1,000,000	0.0%
50510	Interest Expense	78,299	64,699	203,484	55,536	554,154	897.8%
50520	Rental-other	28,059	29,704	-	75,000	50,000	-33.3%
50560	Credit Card Processing Fees	44,014	48,739	67,797	40,000	-	-100.0%
50580	Bank Fees	3,947	2,263	2,453	4,000	4,000	0.0%
51025	Colony Rent	209	209	-	210	-	-100.0%
51030	Publications Newspapers	-	-	-	3,500	3,500	0.0%
50490	Community Dev Projects	(107)	-	-	-	-	0.0%
50900	Transfers Out Captl Purchases	-	-	-	-	62,500	100.0%
50904	Transfers Out Captl Purchases W/S	51,583	13,589	-	-	-	0.0%
50955	Transfers-Debt Svc Fund	-	-	-	-	1,092,411	100.0%
52510	Utilities for City Use	88,863	96,213	87,417	90,000	90,360	0.4%
53010	Chemicals & Testing	181,052	64,002	42,876	139,865	100,000	-28.5%
53011	Chemicals - Wastewater Treatment	8,928	20,500	15,128	28,000	30,000	7.1%
53012	Chemicals - Odor Control	41,780	73,959	82,955	90,000	100,000	11.1%
59100	SCADA Capital Purch Budget	-	(0)	48,495	60,000	60,000	0.0%
59500	System Improve-Collection Syst	0	-	2,717,986	8,538,680	11,866,895	39.0%
59501	System Impr-Lift Stations	4,273	-	296,804	2,000,000	7,078,054	253.9%
59502	System Improvement-WWTP	-	-	443,829	2,572,500	5,100,000	98.3%
59998	Reserve Requirements per Ordin	-	-	-	375,000	375,000	0.0%
56015	Hurricane Sally	-	5,761	-	-	-	0.0%
TOTAL EXPENSES		<u>5,294,411</u>	<u>5,797,230</u>	<u>9,541,111</u>	<u>20,765,024</u>	<u>34,187,507</u>	<u>64.6%</u>
Excess Rev Over Expense		<u>1,867,424</u>	<u>2,546,349</u>	<u>(885,454)</u>	<u>140,000</u>	<u>(1,000,000)</u>	

Fairhope Utilities Waste Water Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2025				
	59500	SH181 16" FM & two regional lift stations	\$5,000,000	
	59500	Engineering Cost For SH181 FM Project	\$1,366,895	
	59500	Various FM installation (Supports Restore Project)	\$5,000,000	
	59500	Infiltration and intrusion to sewer lines	\$500,000	
	59501	Lift station upgrades	\$650,000	
	59501	Scenic SH98 regional lift station	\$2,872,000	
	59501	Grand Hotel Lift Station Rehab	\$750,000	
	59501	Permanent generators/bypass pumps for lift stations (Grant)	\$1,098,934	
	59501	Dog House lift station replacement (ARPA Grant)	\$1,357,120	
	59501	Lakewood lift station/manhole rehab	\$350,000	
	59502	WWTP headworks replacement	\$5,000,000	
	59502	Mixer motors	\$100,000	
				\$24,044,949
2026				
	59500	SH181 16" FM project	\$5,000,000	
	59501	East of the sun lift station rehab	\$1,000,000	
	59501	Rhor lift station relocation	\$1,250,000	
	59501	Fairfield L/S rehab (inground)	\$500,000	
	59502	Phase II WWTP upgrades (aeration, tertiary filters, UV disinfection, outfall) 2FY?	\$5,000,000	
	59500	I & I remediation	\$500,000	
				\$16,250,000
2027				
	59501	Fairfield area piping re-route (reduce flow to EOTS)	\$1,300,000	
	59501	Collier Point L/S rehab (inground)	\$700,000	
	59500	I & I remediation	\$500,000	
	59502	Phase II WWTP upgrades (aeration, tertiary filters, UV disinfection, possible outfall line) 2FY?	\$5,000,000	
				\$7,500,000
2028				
	59501	Carmel Square & Magnolia Beach lift station	\$800,000	
	59501	Fair Harbor & Yacht Club lift stations	\$800,000	
	59502	Phase III WWTP Clarifier rehab, process oumos/piping 36" outfall pipe.	\$6,000,000	
	59500	I & I remediation	\$500,000	
				\$8,100,000
2029				
	59502	Phase III WWTP Clarifier rehab, process oumos/piping 36" outfall pipe.	\$6,000,000	
	59500	I & I remediation	\$500,000	
				\$6,500,000
			Totals:	\$62,394,949

Sanitation Fund

10/5/2024

Object	Description	FY 2022 Annual	FY 2023 Annual	FY2024 August YTD	FY2024 Annual Budget	FY2025 Annual Budget	% Change
REVENUES							
41220	Sanitation Collection	2,765,633	2,855,129	2,673,063	2,900,000	3,402,396	17.3%
41660	Sale - Trash Cans	195	195	260	100	100	0.0%
41665	Sale - Rcycl Plastic & Misc	965	387	-	100	100	0.0%
41705	Sale of Fixed Assets	15,755	121,205	49,000	20,000	20,000	0.0%
49010	Interest Earned	555	12,726	9,881	8,000	8,000	0.0%
49810	Transfers from Gen Fund	683,113	738,120	746,831	995,775	1,000,000	0.4%
TOTAL REVENUES		3,466,216	3,727,762	3,479,035	3,923,975	4,430,596	12.9%
EXPENSES							
50025	Collection Costs/Revenue Dept	93,637	114,644	104,969	104,969	143,243	36.5%
50040	Salaries	983,945	1,051,541	1,115,896	1,172,227	1,337,103	14.1%
50045	Overtime	101,674	106,333	86,705	99,996	99,996	0.0%
50190	Employee Payroll Taxes	79,357	85,881	93,340	95,000	96,486	1.6%
50200	Employee Retirement Exp	39,870	218,036	101,302	106,770	110,261	3.3%
50201	Other Employee Insurance	-	-	-	-	11,304	100.0%
50210	Employee Medical Insurance	254,489	238,203	210,497	228,260	216,948	-5.0%
50215	Required Contrib-OPEB	210,170	(197,503)	16,183	19,240	19,240	0.0%
50221	Workers Comp Insurance	58,722	61,942	69,723	63,191	71,549	13.2%
50222	Casualty/Property Insurance	78,067	71,970	88,661	75,000	88,000	17.3%
50230	Training/School/Travel	1,814	5,033	2,075	17,600	17,450	-0.9%
50290	Professional Services	-	187	-	20,000	10,000	-50.0%
50300	Computer Expense	958	2,851	3,620	11,294	4,420	-60.9%
50320	Office Supplies	-	-	751	1,500	1,500	0.0%
50325	Printers/Copiers/OE and supp	379	310	445	360	896	148.9%
50330	Postage	-	-	20	8,000	4,000	-50.0%
50340	Operating Supplies	18,736	18,399	15,607	19,013	25,013	31.6%
50360	General Maintenance	14,826	11,465	8,776	50,297	38,000	-24.4%
50380	Communications	5,475	5,383	4,481	5,490	6,140	11.8%
50390	Dues-Memberships-Subscrip	-	640	737	1,000	1,000	0.0%
50395	Employment Screening	1,313	1,222	2,702	1,500	2,200	46.7%
50420	Bad Debts	6,699	9,136	7,383	-	10,000	100.0%
50430	Gasoline & Oil	220,535	225,733	184,617	220,000	220,000	0.0%
50435	Small Equipment	-	-	-	5,000	50,000	900.0%
50440	Equip & Vehicle Repair	302,193	338,698	216,953	236,050	300,000	27.1%
50460	Uniforms	7,625	9,378	4,598	6,020	6,820	13.3%
50462	Safety Wear and PPE	-	-	-	-	3,080	100.0%
50470	Purchases Vehicles & Equipment	-	-	213,879	267,433	111,000	-58.5%
50475	Capital Improvements	-	-	29,850	30,000	130,000	333.3%
50500	Depreciation	321,150	345,589	316,790	-	300,000	100.0%
50510	Interest Expense	-	26,321	-	-	6,929	100.0%
50523	Equipment Rental Lease	-	-	-	15,000	10,000	-33.3%
50580	Bank Fees	-	519	1,209	500	1,200	140.0%
50955	Transfers-Debt Svc Fund	333,170	138,527	-	497,080	490,152	-1.4%
51460	Landfill Charges	365,072	351,479	310,624	383,200	383,200	0.0%
51465	Landfill Maintenance	24,615	12,050	6,171	13,475	10,000	-25.8%
51470	Purchases-Recy Bins/Gbge Cans	78,025	41,246	93,707	144,510	88,466	-38.8%
52510	Utilities for City Use	3,300	3,820	3,599	5,000	5,000	0.0%
TOTAL EXPENSES		3,512,176	3,184,388	3,210,903	3,819,006	4,430,596	16.0%
Excess Rev Over Expense		(45,960)	543,374	268,133	104,969	-	

**Vehicles & Equipment
FY2025 Budget**

Dept	Org	Object	Line	Qty	Amount	Description
General	001100	50470	10	1	\$11,211.00	Upgrade Fuel Master equipment Rollover
Planning	001120	50470	20	1	\$25,000.00	Drone
Police	001150	50470	30	4	\$242,120.00	4 Chevy Tahoes
Police	001150	50470	40	4	\$8,800.00	Radars for New Tahoes
Police	001150	50470	50	4	\$52,000.00	In-Car Camera Bundles for New Tahoes
Police	001150	50470	60	4	\$18,800.00	Mobile Radios for New Tahoes
Police	001150	50470	70	4	\$6,000.00	Cradle Points for New Tahoes
Police	001150	50470	80	4	\$73,100.00	Lighting Package and Install for New Tahoes
Police	001150	50470	90	10	\$55,500.00	Handheld Radios
Police	001150	50470	100	1	\$265,000.00	Mandatory Axon Taser Upgrade - Taser 10
Police	001150	50470	110	1	\$8,500.00	Speed Scout Trailer
						IMPACT FEES
Police	001150	50470	130	1	\$37,000.00	Toyota Tacoma
						IMPACT FEES
Police	001150	50470	140	2	\$14,000.00	Drones
						IMPACT FEES
IT	001160	50470	10	1	\$200,000.00	Carry over Network/Firewall Upgrade
IT	001160	50470	20	1	\$80,000.00	New Website-ROLLOVER
IT	001160	50470	30	1	\$42,000.00	EV - Want to give the VAN to other building maintenance person that will be assisting IT and get one more EV
IT	001160	50470	40	1	\$100,000.00	Mass Notification System-45,000 was ROLLOVER from 2024
Meter	001190	50470	10	1	\$43,000.00	FORD F150 SUPERCREW 4X2 PICKUP STATE CONTRACT
Fire	001200	50470	10	1	\$516,668.00	Carried over for the new engine \$258,334) New engine upgrade (cost over 3 years) \$775,000. (\$258,334 per year)
Fire	001200	50470	20	1	\$1,580,443.00	New Ladder Truck carried over
						IMPACT FEES
Fire	001200	50470	30	1	\$85,000.00	Equipment for new truck carried over
Recreation	001250	50470	10	2	\$112,000.00	3-gang reel type diesel mower
Recreation	001250	50470	20	1	\$13,500.00	Aerway Aeration Systems aerator for sports fields
Recreation	001250	50470	30	1	\$48,000.00	Small van or truck for Parks custodian
Recreation	001250	50470	40	1	\$11,500.00	Scag Stand-on blower
Recreation	001250	50470	50	1	\$13,000.00	Stair stepper and Krankcycle fitness equipment for the fitness center.
Recreation	001250	50470	60	1	\$29,000.00	Field groomer infield drag machine
Recreation	001250	50470	70	1	\$18,000.00	52" deck zero turn mower
Recreation	001250	50470	80	1	\$35,000.00	Weather System at Soccer
Marina	001340	50470	10	1	\$15,000.00	Fuel master upgrade- Rollover /Harbor
Street	001350	50470	20	1	\$245,000.00	roll over for the Tri-axled dump truck
Street	001350	50470	30	1	\$20,000.00	Replacement trailer for the street departments roll off equipment trailer
Street	001350	50470	40	1	\$234,739.00	926M caterpillar front end loader and a new Four and one bucket on it
Street	001350	50470	50	1	\$48,000.00	New Van for Custodian. Price includes outfitting with shelving/ partitions
Landscape	001360	50470	10	1	\$27,000.00	New out-front mower for the Horticulture department
Landscape	001360	50470	20	1	\$121,000.00	CMC 72' track arbor pro Man lift

**Vehicles & Equipment
FY2025 Budget**

Dept	Org	Object	Line	Qty	Amount	Description
Landscape	001360	50470	30	1	\$13,000.00	20' trailer for hauling the lift to jobs
Landscape	001360	50470	40	1	\$6,200.00	6X12 box trailer for hauling facilities grass maintenance equipment
Parks	001370	50470	10	1	\$20,000.00	New Playground Equipment for North Beach park
Parks	001370	50470	20	1	\$20,000.00	Flying Creek Nature Preserve - Utility Vehicle
Fleet Maint	001460	50470	10	1	\$110,000.00	Large truck lift for large truck maintenance THIS IS A ROLL OVER
Golf	001500	50470	10	1	\$17,000.00	Beverage Cart, Used Range cart for back up range picker.
Golf	001550	50470	10	1	\$28,000.00	Sand trap bunker rake
Grounds						
Golf	001550	50470	20	1	\$28,000.00	61" deck zero-turn rotary mower
Grounds						
Gas	002	50470	10	1	\$70,000.00	F-250 with utility body equipped with tools and equipment.
Gas	002	50470	20	1	\$45,000.00	F-150
Gas	002	50470	40	1	\$45,000.00	F-150 crew cab
Gas	002	50470	50	1	\$95,000.00	Mini plow PTX 44
Electric	003	50470	10	1	\$20,350.00	Knapheide 696-50 truck bed with ladder racks, and bins . Roll over item. Being built now but will not be ready until after November.
Electric	003	50470	30	1	\$270,000.00	VX75-1200 Gallon Hydro Vac Truck
Electric	003	50470	40	1	\$230,000.00	2024 Altec 40' Bucket Truck w/jib and equipment
Electric	003	50470	50	1	\$12,000.00	Standard Double Pole claw, rated for 32 foot poles and up to 1100 lbs. attachment for the electrical department skid steer.
Electric	003	50470	80	1	\$65,000.00	New Crown Reach Truck
Electric	003	50470	90	1	\$500,000.00	Bucket truck Model # AN67-E100
Water	004010	50470	10	1	\$57,000.00	Truck for well department. Standard duty pickup with truck box, tools, spray in bedliner, warning lights, Misc. parts.
Water	004010	50470	20	1	\$12,000.00	LED light trailer for night operations
Water	004010	50470	30	1	\$150,000.00	Medium sized excavator (CAT 309) needed for larger sized water main breaks.
Water	004010	50470	40	1	\$200,000.00	New boring machine.
Water	004010	50470	50	1	\$95,000.00	Skidsteer.
Water	004010	50470	60	1	\$150,000.00	Trailer Mounted Vacuum Excavator
Water	004010	50470	70	1	\$50,000.00	Trailer for CAT 309 Excavator
Wastewater	004020	50470	40	1	\$35,000.00	Truck for sewer department (WWTP). standard duty with pick up body.
Wastewater	004020	50470	50	1	\$150,000.00	(2) 4" Waste Water Lift Station Bypass Pumps
Wastewater	004020	50470	60	1	\$12,000.00	Light trailer for night operations
Wastewater	004020	50470	70	1	\$22,000.00	ATV for WWTP
Wastewater	004020	50470	80	1	\$20,000.00	L.E.D. message board
Wastewater	004020	50470	100	1	\$90,000.00	Jetter Trailer
Wastewater	004020	50470	110	1	\$115,000.00	Ibak Portable Camera
Wastewater	004020	50470	120	1	\$115,000.00	Return activated sludge pump
Wastewater	004020	50470	130	1	\$26,000.00	Sludge flow meter
Sanitation	005030	50470	30	1	\$75,000.00	Third eye vehicle tracking system for the rest of the sanitation fleet
Sanitation	005030	50470	40	1	\$36,000.00	Radios to replace old VHF radios system.
					\$7,459,431.00	Total Budget FY2025 (Vehicles and Equipment)

**Capital Improvements
FY2025 Budget**

Dept	Org	Object	Line	Amount	Description
General	001100	50475	10	\$26,000.00	Council Chambers sound equipment project phase II
Police	001150	50475	20	\$50,000.00	Engineering and Design for new police precinct
Corrections	001155	50475	10	\$10,000.00	Fencing
Fire	001200	50475	10	\$39,500.00	Replace the roof on the old part of station 1 and replace screws on 30'X50' area and 2 sky lights
Fire	001200	50475	30	\$15,000.00	Gutters and down spouts need replaced at station 2 and 3
Fire	001200	50475	40	\$4,000.00	Change out Ceiling tiles at Station 1 and 3
Fire	001200	50475	70	\$70,000.00	Fix drainage at Station 2
Recreation	001250	50475	20	\$388,322.00	Replacement of Bathroom building and concessions at entrance to Majors Field. Rollover from 2024
Recreation	001250	50475	30	\$1,000,000.00	MEP & Structural Repairs at Municipal Pool. Rollover from 2024
Recreation	001250	50475	50	\$250,000.00	Shade stuctures over bleacher seating at Volanta Park. Rollover from 2024 \$80,235.00
Recreation	001250	50475	60	\$48,000.00	Renovate asphalt walkways into Majors Field with new concrete walkways. Rollover from 2024
Recreation	001250	50475	70	\$55,000.00	Rollover from 2024. Parking lot security lighting for Front Field area at Volanta Park.
Recreation	001250	50475	90	\$68,500.00	2024 to re-surface the outdoor pool. Add \$44,500 to re-surface both outdoor pools. Rollover from 2024 \$24,000.00
Recreation	001250	50475	100	\$18,500.00	Re-surface concrete flooring in the restrooms and locker rooms at Pool facility
Recreation	001250	50475	110	\$15,000.00	New flooring for the offices, hallway, and bathroom at the Rec Center.
Recreation	001250	50475	120	\$8,000.00	Re-surface the flooring in the hallway to the Fitness Center and the bathrooms.
Recreation	001250	50475	130	\$23,500.00	HPDE Partitions for bathrooms between gyms at the Rec Center.
Recreation	001250	50475	160	\$35,000.00	New playground equipment with shade structure for the new baseball fields at Volanta Park.
IMPACT FEES					
Recreation	001250	50475	170	\$45,000.00	New playground equipment with shade structure at Founders Park softball fields.
Recreation	001250	50475	200	\$56,000.00	Equipment pole-barn at Volanta Maintenance Shop.
Recreation	001250	50475	210	\$46,750.00	Open-air pavilion, storm shelter at Fairhope Soccer Complex.
IMPACT FEES					
Recreation	001250	50475	230	\$200,000.00	Rollover of \$140,000 from 2024 for the renovation of the press box at Majors Field. Add additional \$60,000. This will need to be engineered and bid out. Rollover from 2024
Recreation	001250	50475	240	\$53,000.00	Dugouts \$37,000 to renovate both dugouts and replace damaged blockwall backstop with brick backstop.
Recreation	001250	50475	270	\$21,000.00	Installation of irrigation well at football field at Majors Field.
Recreation	001250	50475	310	\$20,700.00	Replace damaged fencing on old youth baseball fields.
Recreation	001250	50475	320	\$25,000.00	Rollover of \$15000 from 24 budget and add additional \$10,000for replacing old chainlink fencing at entrance to Volanta Park with ornamental fencing.
Recreation	001250	50475	330	\$14,500.00	New Fiber Run From Back Gym to new Gym, to Workout area, to bicycle area. This is to replace old ethernet cable that is out of date.
Civic Center	001260	50475	10	\$60,000.00	Ceiling tiles

**Capital Improvements
FY2025 Budget**

Dept	Org	Object	Line	Amount	Description
Civic Center	001260	50475	40	\$60,000.00	ROLLOVER Replace copper water lines - municipal complex is constantly leaking and or dripping damaging insulation, ceiling tiles, furniture, and equipment. ER repairs required this FY
Civic Center	001260	50475	50	\$50,000.00	ROLLOVER Municipal Complex (CC) Painting & Drywall Repairs (Wallpaper covering approximately 5% of the area) 1. Main Lobby 2. Aud ramp hallway 3. Auditorium 4. Storeroom (Equipment room) 5. Stage L & R dressing rooms 6. Restrooms 4. Delchamps rooms 1/2
Museum /Welcome	001270	50475	10	\$10,000.00	ROLLOVER: ADA walkway between museum and welcome center. Originally was 5,000 and now asking for an additional 5,000.- 6/26/2024
Museum /Welcome	001270	50475	20	\$300,000.00	Welcome Center - Remodel & Façade Rebuild - This is a placeholder project to be discussed within the context of the budget
Adult Rec	001300	50475	10	\$75,000.00	ROLLOVER Bathroom Reno
Marina /Harbor	001340	50475	20	\$400,000.00	Marina Improvements
Street	001350	50475	20	\$40,000.00	New replacement roof System for the public works recycle barn / office building
Street	001350	50475	30	\$200,000.00	Art projects at 2 roundabouts
Landscape	001360	50475	10	\$5,300.00	Materials to put up a retaining wall around greenhouse # 6
Parks	001370	50475	10	\$10,000.00	Knoll Park - Restoration Project Understory prep Grasses Ornamental Perimeter Irrigation
Parks	001370	50475	20	\$45,000.00	Colony Nature Park - Cowpen Creek Bridge
Parks	001370	50475	30	\$10,000.00	Colony Nature Park - Perimeter Fence and Disc Golf Kiosk & Trail Signs
Parks	001370	50475	40	\$5,000.00	Colony Nature Park - Disc Golf Kiosk & Trail Signs
Fleet Maint	001460	50475	10	\$250,000.00	Rollover from 2024 - Project is advancing. Partially paid out in FY2024. Add two bays on to the west end of the building - funds to cover the following: 1. Slab 2. Metal/materials 3. Crane/Hoist (currently using crane from service truck - basically taking it out of service in order to have crane in the shop.
Golf	001500	50475	40	\$46,000.00	New covered area at Bathroom at Holes #5 and #15. Concrete slab, new roofing.
Golf	001500	50475	140	\$15,000.00	Shade structures and for the new pickleball courts at Quail Creek
Golf	001500	50475	150	\$75,000.00	New QCGC Bathroom - Between Holes 2 & 3 - Design and Project Management In-House 49,000 Rollover

**Capital Improvements
FY2025 Budget**

Dept	Org	Object	Line	Amount	Description
Golf	001550	50475	10	\$250,000.00	Golf greens renovation
Grounds					
Library	001750	50373	10	\$225,000.00	HVAC Pump, Controls and Unit for Library
Boys & Girls Club	001750	50383	10	\$75,000.00	Additional playground equipment at Rotary Youth. IMPACT FEES
Haven	001750	51131	10	\$150,000.00	Haven Remodel - Phase II - Kennel Area - This will be a companion project to the Major Remodel and Facade Improvement Project that occurred in FY2023 - this will be a complete makeover of the "back of house" kennel area.
Gas	002	50475	20	\$20,000.00	Dedicated Operator Qual. Training space
Gas	002	50475	30	\$500,000.00	Paving Resurfacing and Striping of the PW/PU Complex at 555 S Section St - This includes employee parking, equipment parking, contractor yard, dump drop off, aprons between building, etc.
Electric	003	50475	10	\$180,000.00	50x100 add on metal structure for transformers
Electric	003	50475	20	\$30,000.00	Staging Room at Pole Yard
Electric	003	50475	30	\$50,000.00	Transformer Racking for Transformer Room
Electric	003	50475	40	\$12,000.00	Replace flooring in Electric barn bathroom - 555 South Section St.
Water	004010	50475	10	\$50,000.00	Improvements to Pecan Building East. Water and Sewer building.
Wastewater	004020	50475	10	\$150,000.00	Covered building for equipment at the Pecan Building.
Wastewater	004020	50475	20	\$120,000.00	Re-roof Lift Station buildings with metal
Wastewater	004020	50475	40	\$40,000.00	Blower Building Repair interior walls and install prefab metal roof Carryover 2024
Sanitation	005030	50475	10	\$100,000.00	To complete the fence around the landfill
Sanitation	005030	50475	20	\$15,000.00	Standing up the old fuel canopy to put the dozier and 316 excavator under it on the landfill
Sanitation	005030	50475	30	\$15,000.00	Automated gate for the northeast entrance to the landfill
				<u>\$6,244,572.00</u>	Total Capital Improvements (FY 2025 Budget)

**Utility System Improvements
FY2025 Budget**

Dept	Org	Object	Line	Amount	Description
Gas	002	59500	10	\$4,523,000.00	This is the engineering and design of phase 2 and 3 and the construction of phase 2 of cast iron replacement. This is phase 2 of 6.
Gas	002	59500	20	\$600,000.00	This is the replacement of the High-pressure gas main under I-10. The line is in poor condition and needs to be replaced.
Gas	002	59500	30	\$50,000.00	Replacement of 4 critical valves on our high-pressure gas line. These are a required maintenance procedure.
Gas	002	59500	40	\$100,000.00	Annual gas leak survey 1/3 of our gas system.
Gas	002	59500	50	\$200,000.00	On-Call contract for time sensitive and gas emergencies.
Gas	002	59500	60	\$80,000.00	Ground bed and rectifier replacement
Gas	002	59500	70	\$25,000.00	Upgrade of our gate station where our gas is purchased. Upgrading valves and increasing our line size.
Gas	002	59500	80	\$250,000.00	CR 64 widening project. This will be to relocate our 2" gas main along county road 64 for a county project.
Electric	003	59100	10	\$60,000.00	Electrical Dept remote control system over all substations and smart reclosers.
Electric	003	59110	10	\$2,250,000.00	AMI system
Electric	003	59500	10	\$48,000.00	Cooper gang switch for distribution circuits. Qty = 8
Electric	003	59500	30	\$100,000.00	Installing new LED lights and light poles with banner/flag brackets down veteran drive.
Electric	003	59500	40	\$150,000.00	Traffic light upgrades N. Section/Volanta and N. Section Gayfer
Electric	003	59500	50	\$30,000.00	Hendrix cable wire from Summit to Oak
Electric	003	59500	60	\$1,900,000.00	44 KV Loop ROLL OVER
Electric	003	59500	70	\$170,000.00	Estimated engineering cost for the 44kv loop Roll Over Item
Electric	003	59500	80	\$21,000.00	S and C TripSaver II.
Electric	003	59500	90	\$300,000.00	Replace 4 lane lights on Greeno. Roll Over Lights and Poles have been ordered.
Electric	003	59500	100	\$30,000.00	Arts and Crafts on Magnolia Roll over FY2024
Electric	003	59500	110	\$50,000.00	Estimated engineering cost for underground project
Water	004010	59100	10	\$50,000.00	Upgrading Scada at Treatment Plants
Water	004010	59500	10	\$200,000.00	Replacement of Aging pipe New Project
Water	004010	59500	20	\$1,500,000.00	Water distribution system main replacement and upgrades New Project
Water	004010	59500	40	\$100,000.00	Insertion Valves and Taps Teams Insertion Valves. Valves installed while line is under pressure. Taps that are larger than we or capable to make (3"and greater)
Water	004010	59500	50	\$500,000.00	New Meters
Water	004010	59500	60	\$150,000.00	Reconnect 6" Water line at Lakewood creek New Project
Water	004010	59500	70	\$3,800,000.00	16" WTM Hwy 181/Fairhope Ave/Gayfer Rd to CR-13 New Project
Water	004010	59500	100	\$700,000.00	8" water line on Dairy Rd New Project

**Utility System Improvements
FY2025 Budget**

Dept	Org	Object	Line	Amount	Description	
Water	004010	59500	110	\$1,500,000.00	Redundant feed to east of system. Project. \$1,500,000 for 2025 \$1,500,000 for 2026 Total \$3,000,000	New
Water	004010	59500	120	\$500,000.00	Adding piping/water mains to system to increase capacity. New Project	
Water	004010	59500	130	\$3,800,000.00	Phase (1 of 2) - 24" Water Distribution Trunk Line from WTP#2 to CR 13 along Fairhope Ave. /FY2025 New Project	
					Phase (2 of 2) - CR 13 to WTP#1/FY2026	
Water	004010	59501	10	\$650,000.00	Water Plant and Well upgrades and repairs. Water plant and well upgrades and replacement. This includes, but not limited to, pumps, motors, chemical feed equipment, generator replacement, transfer switch, testing meters and gauges, aerators, chemical tanks, and emergency well replacement.	
Water	004010	59501	20	\$2,099,775.00	Upgrade Treatment Plant 1 including chemical feed equipment, upsize pumps, new clear well, and electrical controls. FY24 Res #5028-24 SCADA \$170,110.00 Res #5049-24 Pipe/Fittings \$204,220.06 Res #5029-24 Pumps \$253,945.00 Res #4985-24 Installation \$1,471,500	
Water	004010	59501	30	\$350,000.00	Refurbish wells #5 #6 and # 10. This budget includes engineering and bid assistance. #6 and #10 - 200,000 Carry over from FY24	
Water	004010	59501	60	\$100,000.00	Actuating valves for WTP's - Qty = 4	
Water	004010	59501	70	\$100,000.00	Well's 2, 5 & 6 are in need of re-paving.	
Water	004010	59501	80	\$1,300,000.00	Testing for 5 New Wells New Project	
Water	004010	59501	90	\$750,000.00	Water pH Adjustment System New Project	
Water	004010	59501	110	\$100,000.00	Booster Stations at Rock Creek	
Water	004010	59501	120	\$660,000.00	Well No 14 Construction New Project	
Water	004010	59501	130	\$1,750,000.00	Sandblast and refurbish water storage tank at WTP #2 (Walmart) New Project	
Water	004010	59501	140	\$450,000.00	WTP 3 Tower rehab Rollover	
Wastewater	004020	59100	10	\$60,000.00	Lift Station Scada upgrade to Mission	
Wastewater	004020	59500	40	\$500,000.00	I&I mitigation	
Wastewater	004020	59500	50	\$5,000,000.00	181 Force main & 2 regional lift stations project (Kimley-Horn) New Project	
Wastewater	004020	59500	60	\$750,000.00	Force Main - Twin Beech Lift Station Supports RESTORE Project	
Wastewater	004020	59500	70	\$800,000.00	Force Main Upgrade for So Section Lift Station Supports RESTORE Project	

**Utility System Improvements
FY2025 Budget**

Dept	Org	Object	Line	Amount	Description
Wastewater	004020	59500	80	\$1,250,000.00	Force Main from Thompson Hall LS to Klump Development and South on Thompson Hall Rd to Lift Station Supports RESTORE Project
Wastewater	004020	59500	90	\$1,500,000.00	Force Main Upgrade from No Section Lift Station to manhole at No Section and Bayou Dr Supports RESTORE Project
Wastewater	004020	59500	100	\$700,000.00	Force Main Upgrade from New Twin Beech lift station to South Section Street and Twin Beech. Supports RESTORE Project
Wastewater	004020	59500	110	\$1,366,895.00	Engineering costs associated with HWY 181 South project
Wastewater	004020	59501	10	\$650,000.00	Lift Station Upgrades
Wastewater	004020	59501	30	\$2,872,000.00	Scenic 98 Regional Lift station New Project
Wastewater	004020	59501	40	\$750,000.00	Rehab Grand Hotel lift station
Wastewater	004020	59501	50	\$1,098,934.00	12 Permanent Generators/Bypass Pumps for lift stations
Wastewater	004020	59501	60	\$1,357,120.00	Dog House Lift for Pump Station
Wastewater	004020	59501	70	\$350,000.00	Lakewood Lift Station Refurbishment. Inground Pumps, Wet Well, Manholes. New Project
Wastewater	004020	59502	100	\$5,000,000.00	Headworks system - \$2M per Phase 1 1.2 million in grant received from ADEM. (ARPA Grant)
Wastewater	004020	59502	110	\$100,000.00	Mixing Motors
				<u>\$56,151,724.00</u>	Total Utility System Improvements

RESOLUTION NO. 5206-24

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City Council approves and adopts the recommendations to fund new positions and approve Pay Grades; reclassify positions; defund; and delete positions as presented in the FY2025 Budget as follows:

Position Name	Department	Status	Pay Grade	Prior Pay Grade
New Positions:				
Planning & Zoning Manager	Planning	FTE	14	
Crew Leader/Horticulturist	PW - Horticulture	FTE	12	
Gardener II	PW - Horticulture	FTE	7	
Crew Leader	PW - Streets	FTE	10	
Facilities Maintenance Technician	PW - Streets	FTE	7	
Custodian	PW - Streets	FTE	4	
Utilities Public Relations Coordinator	Economic Develop.	FTE	11	
Support Services Technician	Police	FTE	6	
Parks Maintenance Worker I	Recreation	FTE	7	
Custodian	Recreation	FTE	4	
Lineworker	Electric	FTE	10	
Lineworker Apprentice	Electric	FTE	7	
Water Service Technician I (2)	Water	FTE	6	
Water Service Crew Leader	Water	FTE	7	
Engineer	Water/Wastewater	FTE	16	
Asst Lift Station Superintendent	Wastewater	FTE	14	
Collections System Foreman	Wastewater	FTE	8	
Wastewater Collections Operator	Wastewater	FTE	7	
Asst Wastewater Treatment Plant Manager	Wastewater	FTE	9	
ROW Construction Inspector	Wastewater	FTE	9	
Equipment Operator III	Sanitation	FTE	8	
Reclassifications:				
Accounting Manager	Treasury	FTE	14	
Accountant II (2)	Treasury	FTE	11	
Purchasing Agent	Treasury	FTE	8	
Municipal Court Administrator	Judicial	FTE	11	
Magistrate II	Judicial	FTE	10	
Magistrate I	Judicial	FTE	8	
Crew Leader	PW - Streets	FTE	10	
Crew Leader	Golf Grounds	FTE	10	
Asst Director, Information Technology	Computer Inf Sys	FTE	14	
Senior Human Resources Coordinator	Human Resources	FTE	11	
Senior Services Coordinator	Adult Recreation	FTE	8	
Senior Services Assistant (2)	Adult Recreation	PTE	5	
Crew Leader – Construction (3)	Gas	FTE	10	
Crew Leader – Measurement (2)	Gas	FTE	10	

Position Name	Department	Status	Pay Grade	Prior Pay Grade
Gas Construction Technician II (4)	Gas	FTE	6	
Gas Measurement Technician II	Gas	FTE	6	
Gas Construction Technician I (2)	Gas	FTE	5	
Lineworker	Electric	FTE	10	
Staking Technician	Electric	FTE	9	
Pay Grade Changes/Reclassifications:				
Engineering Technician	PW - Streets	FTE	8	6
Gas Inspector	Gas	FTE	8	6
GPS Technician	Gas	PTE	10	Flat
Gardner III	PW - Horticulture	FTE	8	9
Planning Clerk	Planning	FTE	8	9
Police Investigator	Police	FTE	8	9
Police K-9 Officer	Police	FTE	8	9
Dispatch Supervisor	Police	FTE	10	9
Meter Operations Supervisor	Meter	FTE	10	9
Chief Building Inspector	Building	FTE	11	9
Chief Electrical Inspector	Building	FTE	11	9
Safety Coordinator	Human Resources	FTE	11	9
Deleting/Defunding:				
Senior Accountant	Treasury	FTE	13	
Staff Accountant (2)	Treasury	FTE	10	
Purchasing Clerk	Treasury	FTE	7	
Court Clerk	Judicial	FTE	10	
Magistrate	Judicial	FTE	7	
Magistrate	Judicial	FTE	8	
Equipment Operator IV	PW - Streets	FTE	9	
Golf Grounds Maintenance Worker	Golf Grounds	FTE	5	
IT Systems Administrator	Computer Inf Sys	FTE	11	
Human Resources Coordinator	Human Resources	FTE	8	
Rental Facilities Assistant I	Adult Recreation	FTE	7	
Senior Services Coordinator (2)	Adult Recreation	PTE	7	
Crew Leader – Gas Installation (3)	Gas	FTE	7	
Gas Measurement Technician (2)	Gas	FTE	7	
Gas Service Line Technician (2)	Gas	FTE	7	
Equipment Operator IV (2)	Gas	FTE	9	
Gas Service Line Technician Trainee (3)	Gas	FTE	5	
Line Foreman	Electric	FTE	12	
Engineering Technician	Electric	FTE	6	

Resolution No. 5206-24
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ADOPTED THIS 30th DAY OF SEPTEMBER, 2024



Corey Martin, Council President

ATTEST:



Lisa A. Hanks, MMC
City Clerk

GRADE	JOB TITLE	FLSA Status	MINIMUM	MIDPOINT	MAXIMUM	HOURLY MIN	HOURLY MID	HOURLY MAX
Grade 1			\$ 17,609.28	\$ 23,995.30	\$ 32,672.64	\$ 8.47	\$ 11.54	\$ 15.71
	[No jobs currently in this grade]							
Grade 2			\$ 19,730.88	\$ 26,859.46	\$ 36,597.60	\$ 9.49	\$ 12.91	\$ 17.60
	[No jobs currently in this grade]							
Grade 3			\$ 22,085.86	\$ 30,084.29	\$ 40,989.31	\$ 10.62	\$ 14.46	\$ 19.71
	Fitness Floor Attendant	NE						
	Front Desk Attendant	NE						
	Golf Cart Attendant	NE						
	Lifeguard	NE						
	Snack Bar Attendant	NE						
Grade 4			\$ 24,737.86	\$ 33,691.01	\$ 45,911.42	\$ 11.89	\$ 16.20	\$ 22.07
	Custodian - Facilities, Recreation, Golf, Nix Center	NE						
	Driver	NE						
	Equipment Operator I	NE						
	Gardener I	NE						
	Gate Attendant - Public Works, Beach Booth	NE						
	Golf Shop Attendant	NE						
	Lifeguard II	NE						
	Marina Worker	NE						
	Nursery Attendant	NE						
	Tennis Attendant	NE						
	Water Operator Trainee	NE						
	Wastewater Operator Trainee	NE						
Grade 5			\$ 27,708.10	\$ 37,743.26	\$ 51,427.58	\$ 13.32	\$ 18.15	\$ 24.72
	Customer Service Rep I	NE						
	Gas Construction Technician I	NE						
	Gas Measurement Technician I	NE						
	Golf Grounds Maintenance Worker	NE						
	Meter Reader I	NE						
	Painter Assistant	NE						
	Revenue Courier	NE						
	Sanitation Hopper	NE						
	Senior Services Assistant	NE						
	Snack Bar Crew Leader	NE						

Grade 6			\$ 31,039.01	\$ 42,283.49	\$ 57,601.44	\$ 14.92	\$ 20.33	\$ 27.69
	Accounts Payable Specialist	NE						
	Carpenter II	NE						
	Customer Service Rep II	NE						
	Directional Drill Operator	NE						
	Equipment Operator II	NE						
	Front Desk Coordinator	NE						
	Gas Construction Technician II	NE						
	Gas Measurement Technician II	NE						
	Groundworker	NE						
	Line Locator - Gas, Electric, Water, Wastewater	NE						
	Mechanic/Clerk	NE						
	Meter Reader II	NE						
	Museum Assistant	NE						
	Painter	NE						
	Permit Technician	NE						
	Police Records Clerk	NE						
	Preventive Maintenance Technician	NE						
	Support Service Technician	NE						
	Tennis Center Assistant	NE						
	Volunteer Outreach Coordinator	NE						
	Warehouse Supply Clerk	NE						
	Water Service Technician	NE						
Grade 7			\$ 34,773.02	\$ 47,354.11	\$ 64,517.86	\$ 16.72	\$ 22.77	\$ 31.02
	Administrative Assistant	NE						
	Animal Control Officer	NE						
	Assistant Marina Manager	NE						
	Code Enforcement Officer - Planning, Revenue	NE						
	Corrections Officer	NE						
	Dispatcher	NE						
	Facilities Maintenance Technician	NE						
	Field Audit Technician	NE						
	Fire Station Maintenance Tech	NE						
	Gardener II	NE						
	Golf Course Mechanic	NE						
	IT Communications Specialist	NE						
	Lifeguard Supervisor	NE						

	Lineworker Apprentice	NE						
	Mechanic	NE						
	Parks Maintenance Worker	NE						
	Permit Technician/CRS Coordinator	NE						
	Purchasing Clerk	NE						
	Rental Facilities Assistant I	NE						
	Revenue Technician	NE						
	Senior Services Coordinator	NE						
	Water Operator II	NE						
	Water Service Tech Crew Leader	NE						
	Wastewater Collection Operator	NE						
	Wastewater Operator II	NE						
	Wastewater Treatment Plant Lab Tech	NE						
	Welder/Fabricator	NE						
Grade 8			\$ 38,931.36	\$ 53,040.00	\$ 72,261.70	\$ 18.72	\$ 25.50	\$ 34.74
	Assistant Wastewater Plant Operator	NE						
	Benefits Coordinator	NE						
	Code Enforcement Officer (APOST)	NE						
	Collection System Foreman	NE						
	Customer Service Rep III	NE						
	Electrician	NE						
	Engineering Technician	NE						
	Gas Construction Technician III	NE						
	Gas Inspector	NE						
	Equipment Operator III	NE						
	Assistant Pro/Golf Shop Manager	NE						
	Gardener III	NE						
	Golf Grounds Crew Leader	NE						
	Human Resources Coordinator	NE						
	Human Resources Coordinator/Police	NE						
	IT Technician	NE						
	Magistrate I	NE						
	Parks Maintenance Crew Leader	NE						
	Planning Clerk	NE						
	Planning Technician	NE						
	Police Officer	NE						
	Police Investigator	NE						
	Police K-9 Officer	NE						

	Purchasing Agent	NE						
	Rental Facilities Assistant II	NE						
	Senior Services Coordinator	NE						
	Station Control Technician	NE						
	Underground Foreman	NE						
	Wastewater Operator IV	NE						
Grade 9			\$ 43,598.88	\$ 59,404.80	\$ 80,917.82	\$ 20.96	\$ 28.56	\$ 38.90
	Accounting Assistant	NE						
	Assistant City Clerk	NE						
	Assistant Wastewater Treatment Plant Manager	NE						
	Building Inspector	NE						
	Carpenter III	NE						
	Chief Water Operator	NE						
	Community Outreach and Communications Coordinator	NE						
	Equipment Operator IV	NE						
	Facilities Maintenance Tech Crew Leader	NE						
	Fire/Safety Inspector	NE						
	Help Desk Manager	NE						
	Lead Facilities Maintenance Technician	NE						
	Marina Manager	NE						
	Nature Park Ranger Forester	NE						
	Payroll Administrator	NE						
	Police Corporal	NE						
	Pool Manager	NE						
	ROW Construction Inspector	NE						
	Sanitation Crew Leader	NE						
	Staking Technician - Electric	NE						
	Substation Meter Technician	NE						
	Utility Billing Coordinator	NE						
	Youth Sports Program Coordinator	EX						
Grade 10			\$ 48,839.23	\$ 66,533.38	\$ 90,613.54	\$ 23.48	\$ 31.99	\$ 43.56
	Accounts Payable Supervisor	NE						
	Building and Fire Plans Examiner	NE						
	Chief Corrections Officer	NE						
	Community Outreach Coordinator	NE						
	Dispatch Supervisor	NE						
	Fire Station Maintenance Coordinator	NE						

	Gas Construction Crew Leader	NE						
	Gas Measurement Crew Leader	NE						
	Gas Operations and Compliance Coordinator	EX						
	GIS Technician (Planning)	NE						
	GPS Technician (Utilities)	NE						
	Grants Coordinator	EX						
	Horticulture Crew Leader	NE						
	Lead Electrician	NE						
	Lineworker	NE						
	Magistrate II	NE						
	Mayor's Executive Assistant	NE						
	Meter Operations Supervisor	NE						
	Police Sergeant	NE						
	ROW Construction Inspector Supervisor	NE						
	Scada Technician	NE						
	Accountant I	EX						
	Streets Crew Leader	NE						
	Tennis Professional	EX						
	Tree Trim Crew Leader	NE						
	Warehouse And Purchasing Supervisor	EX						
	Wastewater Treatment Plant Manager	NE						
Grade 11			\$ 54,694.85	\$ 74,510.59	\$ 101,497.34	\$ 26.30	\$ 35.82	\$ 48.80
	Accountant II	EX						
	AMI Coordinator	EX						
	Chief Building Inspector	NE						
	Chief Electrical Inspector	NE						
	City Planner	EX						
	Gas Construction Supervisor	EX						
	Gas Maintenance Supervisor	EX						
	GIS Supervisor	EX						
	Golf Grounds Manager	EX						
	IT Systems Administrator	EX						
	Licensed Electrician	NE						
	Municipal Court Administrator	EX						
	Museum Manager	EX						
	Project Manager	EX						
	Recreation Center Manager	EX						
	Rental Facilities Manager	NE						

	Safety Coordinator	EX						
	Senior Human Resources Coordinator	EX						
	Senior Services Manager	EX						
	Software Support Engineer	EX						
	Utilities Public Relations Coordinator	EX						
	Water & Wastewater Project Manager	EX						
Grade 12			\$ 61,250.59	\$ 83,463.74	\$ 113,675.33	\$ 29.45	\$ 40.13	\$ 54.65
	Line Foreman	NE						
	Police Lieutenant	EX						
Grade 13			\$ 68,591.33	\$ 93,456.48	\$ 127,338.43	\$ 32.98	\$ 44.93	\$ 61.22
	Procurement & Contracts Manager	EX						
	Revenue Manager	EX						
Grade 14			\$ 76,844.35	\$ 104,679.74	\$ 142,613.95	\$ 36.94	\$ 50.33	\$ 68.56
	Accounting Manager	EX						
	Assistant Director of Information Technology	EX						
	Assistant Electric Superintendent	EX						
	Assistant Gas Superintendent	EX						
	Assistant Lift Station Superintendent	EX						
	Assistant Wastewater Superintendent	EX						
	Assistant Water Superintendent	EX						
	Development Services Manager	EX						
	Director of Golf Operations	EX						
	Horticulture Supervisor	EX						
	Line Crew Chief	NE						
	Mechanic Maintenance Supervisor	EX						
	Planning & Zoning Manager	EX						
	Police Captain	EX						
	Sanitation Supervisor	EX						
	Streets & Facilities Supervisor	EX						
Grade 15			\$ 86,073.31	\$ 117,239.62	\$ 159,714.05	\$ 41.38	\$ 56.37	\$ 76.79
	Assistant Public Works Director	EX						
	Building Official	EX						
	Director of Community Affairs	EX						
	Director of Human Resources	EX						
	Director of Information Technology	EX						

	Director of Parks & Recreation	EX						
Grade 16			\$ 96,384.29	\$ 131,305.82	\$ 178,893.31	\$ 46.34	\$ 63.13	\$ 86.01
	Chief of Police	EX						
	City Clerk	EX						
	City Engineer/General Superintendent	EX						
	City Treasurer	EX						
	Director of Planning & City Development	EX						
	Director of Public Works	EX						
	Electric Superintendent	EX						
	Gas Superintendent	EX						
	Water and Wastewater Superintendent	EX						
	Engineer	EX						
Flat	Police Intern	NE						
Flat	Graphic Design Intern	NE				\$15.00		
Flat	Group Fitness Instructor	NE						
Flat	School Crossing Guard	NE				\$30.00		
Flat	Summer Program Counselor	NE						
Flat	Summer Program Coordinator	NE						
Flat	Utility Intern	NE				\$13.50		