

BUDGET FISCAL YEAR 2024

**CITY OF
FAIRHOPE**



**City of Fairhope, Alabama
Fiscal Year 2024 Budget
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RESOLUTION NO. 4851-23

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, that the proposed Budget presented and reviewed the 25th day of September 2023, be hereby approved, and adopted for the FY 2023-2024; and

BE IT FURTHER RESOLVED, that the Annual Salaries of City Personnel shall be as shown on a list entitled Annual Salaries of All City Personnel; and said list filed in the Office of the City Treasurer and of Human Resources; and

BE IT FURTHER RESOLVED, that the City Council hereby authorizes the portion of the Sales and Use Tax revenue for FY 2023-2024 that is restricted in the General Fund Debt Pre-Payment Account can be used for General Fund operations up to the \$2,900,000.00 reduction; and

BE IT FURTHER RESOLVED, that the City Council hereby authorizes the portion of the Sales and Use Tax revenue FY 2023-2024 that is restricted in the Capital Projects Fund (Infrastructure Improvements Special Fund) can be used for General Fund operations up to the \$2,900,000.00; and

BE IT FURTHER RESOLVED, that the City Council hereby authorizes the City Treasurer to perform Administrative Budget Transfers, as needed throughout the Fiscal Year. Administrative Budget Transfer include transfers from one line item to another within a department’s operating budget or within a capital project. More specifically: Budget transfers less than \$20,000.00 requires approval by the Mayor and City Treasurer. All Administrative Budget Transfers are documented and tracked in the City’s financial management system.

BE IT FURTHER RESOLVED, that the City Council hereby approves 2% set aside for Cost of Living Allowance (“COLA”) and up to 3% merit raises for City of Fairhope employees as defined in the proposed budget will become effective the first payroll in December 2023.

BE IT FURTHER RESOLVED, that all other salary changes adopted in the budget will become effective the first payroll after the passage of the budget.

ADOPTED THIS 25TH DAY OF SEPTEMBER, 2023

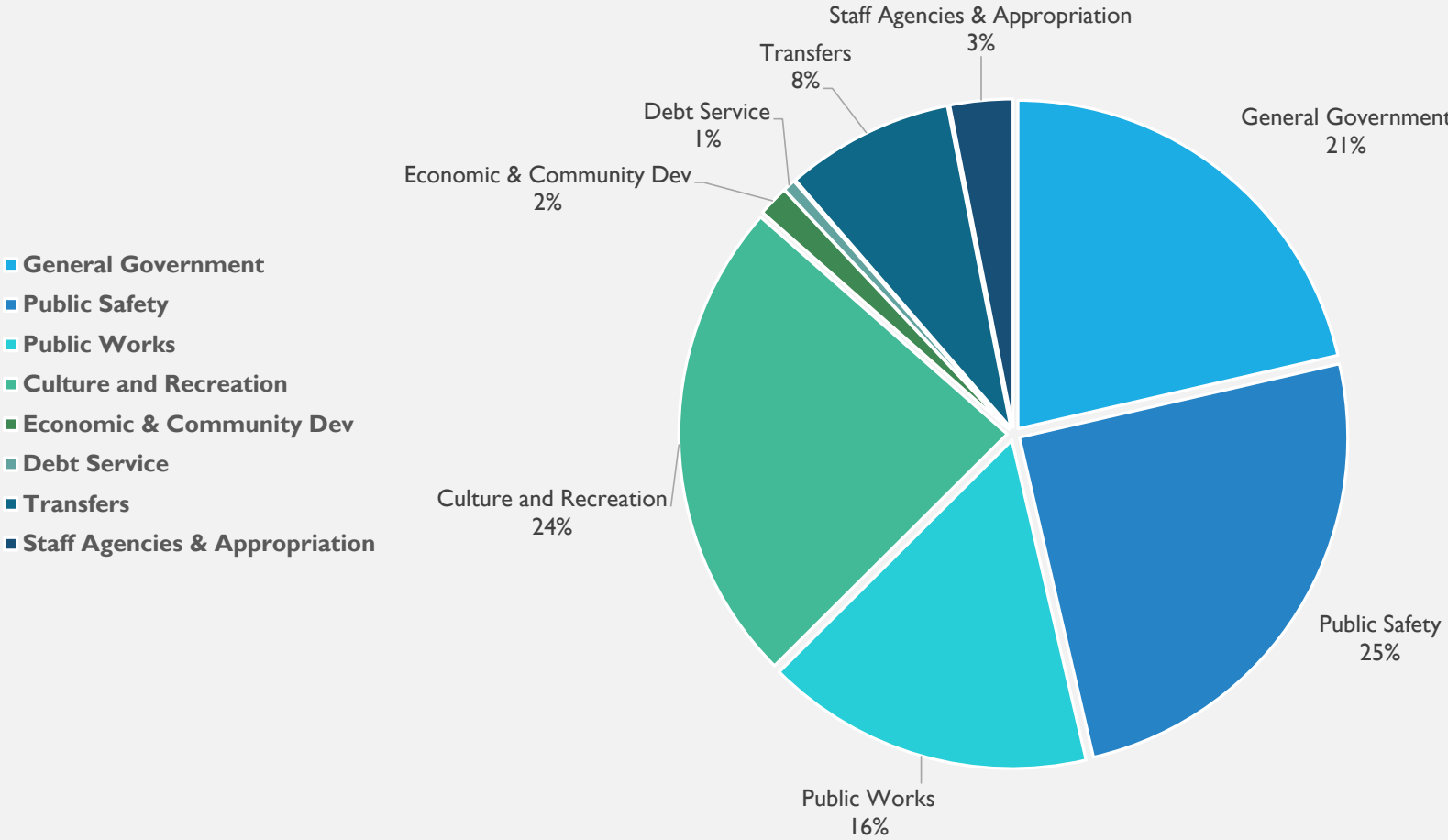

Jay Robinson, Council President

ATTEST:

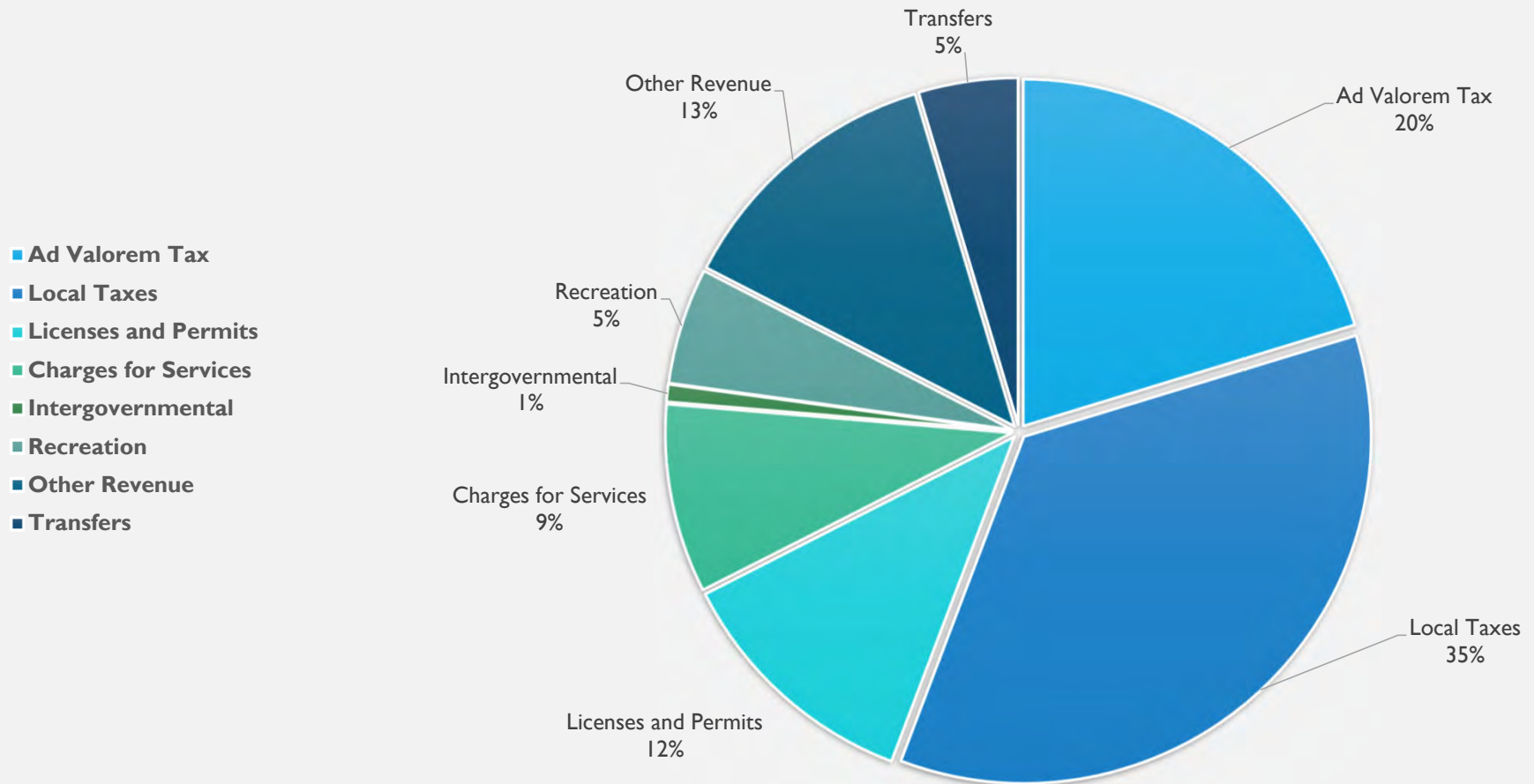

Lisa A. Hanks, MMC
City Clerk

Fund Description	FY 2024 Budget Amount
General Fund	48,579,239
Sanitation Fund	3,923,975
Gas Fund	12,718,816
Electric Fund	29,441,368
Water/Sewer Fund	46,860,282
Capital Projects Fund	14,444,753
Impact Fees Fund	1,719,111
Gas Tax Fund	104,000
Rebuild Alabama Fund	160,000
Municipal Capital Improvement Fund	212,000
TOTAL	\$ 158,163,544

FY 2024 Budgeted Expenses by Function of Government



FY 2024 General Fund Revenues By Source



General Fund

9/30/2023

Object	Description	FY 2020	Annual	FY 2021	Annual	FY 2022	Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES										
40030	Real Estate Taxes		5,638,083		5,991,717		6,460,395	7,473,078	7,489,524	8,799,000
40040	Automobile Taxes		716,378		852,736		981,033	901,280	903,900	1,058,000
	Total Property Taxes		6,354,462		6,844,452		7,441,428	8,374,358	8,393,424	9,857,000
40160	City Sales Tax		9,320,427		8,636,716		9,688,429	8,433,417	9,154,919	10,367,924
40162	SSUT INCOME		609,723		829,206		1,385,538	1,344,500	878,959	1,524,300
40163	City Sales Tax-PJ		-		921,703		1,012,957	883,429	977,005	1,083,864
40164	Seller Use Tax		-		1,038,979		1,250,477	1,235,138	1,101,318	1,338,010
40165	Seller Use Tax-PJ		-		183,991		209,447	210,996	195,030	224,108
40166	Consumer Use Tax		-		90,615		126,341	168,436	96,052	135,185
40167	Consumer Use Tax-PJ		-		26,689		17,964	15,477	28,290	19,221
40170	Beer Tax		304,467		315,595		307,348	251,665	315,000	325,789
40175	Beer Tax-Police Jurisdiction		31,474		36,146		36,683	28,019	36,000	38,884
40180	Wine Tax		60,040		68,137		60,165	48,185	68,000	63,775
40185	Wine Tax-Police Jurisdiction		467		496		527	383	500	559
40190	Liquor Tax		125,886		167,488		187,323	154,105	167,000	198,562
40195	Liquor Tax-Police Jurisdiction		29,765		34,845		37,464	35,622	35,000	39,712
40210	Dog Tax		59		70		21	38	-	23
40220	Cigarette Tax		69,120		62,319		59,663	40,775	60,449	60,000
40225	Cigarette Tax-Police Jurisdiction		47,276		49,261		46,094	41,323	47,783	47,000
40230	Lodging Tax		350,129		515,112		636,333	576,279	546,019	674,512
40235	Lodging Tax-Police Jurisdiction		561,408		851,612		1,032,508	921,258	902,709	1,094,459
	Total Local Taxes		11,510,241		13,828,981		16,095,280	14,389,045	14,610,033	17,235,887
40310	Business Lic-Inside City		2,472,359		2,347,337		2,523,059	2,811,812	2,480,000	2,800,000
40315	Business Lic-Police Jurisdiction		118,051		113,952		143,044	153,779	145,000	154,000
40325	Registration Fees-Solicit		3,400		-		-	600	-	600
40330	Parade/Misc Permit Fees		16,901		13,398		30,260	12,962	22,000	20,000
40350	Building Permits		858,901		986,901		1,613,893	1,196,176	900,000	1,000,000
40360	Inspection Fees		274,859		286,161		555,515	494,585	276,000	500,000
40370	Misc Bldg Dept Fees/Fines		25,954		25,674		135,190	332,653	20,000	225,000
40375	Planning-Misc Revenue		-		-		148	300	500	500
40376	Subdivision - Outside City		-		-		74,800	1,150	100,000	1,150
40377	Subdivision - Inside City		-		-		157,350	67,975	135,000	135,000
40379	Board of Adjustment		-		-		3,200	2,280	-	2,200
40380	Rezoning Applications		7,210		13,780		18,042	6,120	10,000	10,000
40385	State of AL Commercial Fee		18,843		20,366		70,049	112,219	50,000	80,000
40390	Insurance Co. Franchises		286,333		274,356		358,317	407,116	277,000	306,000
40400	Cable TV Franchise		251,267		294,962		254,634	262,071	265,000	266,000
40410	Franchise Fees-City Prop		-		4,434		5,246	2,416	1,000	1,000
40415	Utility Franchise Fees		-		187,804		199,716	217,554	188,948	210,000
41240	Subdivision Fees		249,975		321,875		-	-	-	-
	Total Licenses and Permits		4,584,053		4,891,000		6,142,463	6,081,768	4,870,448	5,711,450
40540	Fines Forfeitures & Fees		199,228		194,677		219,394	202,695	200,000	204,000
40541	Court-Corrections Fund Revenue		31,056		35,467		35,284	32,569	30,000	33,000
	Total Court Revenue		230,283		230,144		254,678	235,264	230,000	237,000
40590	Annual AL Liq Tax Allocation		3,675		14,207		23,286	18,323	5,000	-
40600	Liquor Tax-Monthly Revenue		76,589		77,226		81,101	82,056	70,000	78,000
40610	Fin Inst Excise Tax		222,910		648,419		502,045	380,552	230,000	300,000
40620	Motor Veh Lic & Reg Fees		5,109		5,817		6,310	6,046	5,000	5,700
40630	Oil Prod Privilege Tax		2,022		5,628		5,973	5,817	5,000	4,500
41695	Severance Tax - Gas & Oil		10,562		7,422		7,611	15,672	11,000	11,000
	Total State of Alabama		320,867		758,720		626,325	508,466	326,000	399,200
40650	State Grants		-		24,603		-	2,600	-	-
40780	Grant - Police Dept		289,265		302,455		300,000	300,000	300,000	300,000
40815	Mosquito Control Revenue		24,960		24,960		24,960	24,960	24,960	24,960
40835	Federal Grants		131,267		273,569		49,146	49,889	-	-
40840	Fema-Grant Revenues		620,777		8,302,930		1,349,634	-	-	-
41336	Community/Specl Projct Grants		20,000		196,000		62,500	30,000	40,000	270,000
49740	Community Grants		-		101,600		-	-	-	-
45520	Airport Grant Revenue		743,081		719,100		226,359	(0)	100,000	100,000
	Total Grants		1,829,350		9,945,217		2,012,600	407,449	464,960	694,960

General Fund

9/30/2023

Object	Description	FY 2020	Annual	FY 2021	Annual	FY 2022	Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
40950	Interest-Bank Deposits		220,640		170,981		205,916	1,014,911	170,000	700,000
40970	Lease-Municipal Pier		21,929		1,635		2,083	2,500	2,000	2,000
40980	Rent - Farm		9,975		9,975		9,975	9,975	9,975	9,975
41020	Rent - Faulkner		1		1		1	1	1	1
41040	Rent - USA		1,900		6,648		25,000	25,000	25,000	25,000
41060	Rent - Civic Center		46,956		22,303		40,290	49,008	40,000	45,000
41080	Rent - Park/Sidewalk Areas		(1,639)		9,093		19,825	13,756	12,000	12,000
41070	Rent - Nix Center		13,203		29,047		32,752	34,893	30,000	30,000
	Total Interest and Rents		312,965		249,681		335,842	1,150,043	288,976	823,976
41250	Utility Collections Fees		256,000		251,000		1,202,153	998,621	1,216,851	1,355,851
41260	Admin Services - Utilities		2,555,000		2,615,000		2,511,000	2,049,809	2,733,078	2,917,049
	Total Charge for Services		2,811,000		2,866,000		3,713,153	3,048,430	3,949,929	4,272,900
41310	Memberships		10,925		16,325		22,300	24,770	20,000	20,000
41315	Donations		300		-		2,195	2,204	-	-
41320	Dance Revenue		2,827		1,931		4,781	4,030	3,000	3,000
41325	Instruction		1,019		54		734	281	500	500
41335	Misc Rev - Special Services		1,250		1,019		1,121	1,523	1,000	1,000
	Total Adult Recreation		16,321		19,329		31,131	32,808	24,500	24,500
41745	Rec Dept Memb/Pass		161,098		262,875		377,526	411,744	300,000	400,000
41910	Rec Dept Pool Memberships		27,223		65,478		29,630	21,330	30,000	30,000
41920	Rec Dept Summer Program		7,445		3,120		-	-	5,000	-
41940	Rec Dept Miscellaneous		7,552		14,154		22,028	764	9,000	-
41945	Recreation Field Rental		600		12,338		63,498	56,273	30,000	56,000
41950	Tennis Revenue		-		-		-	-	-	-
41955	Tennis Memberships		18,325		25,580		22,554	25,946	20,000	24,000
41960	Miscellaneous Tennis Revenue		13,613		16,527		17,832	21,854	14,000	17,000
41965	Tennis Shop Sales		3,555		6,010		9,544	16,254	8,500	8,500
	Total Rec Dept Revenue		239,411		406,081		542,612	554,165	416,500	535,500
41022	Pumpout Service		490		410		270	370	300	390
41025	Fairhope Docks Slip Rentals		208,960		199,613		154,960	153,922	175,000	188,000
41045	Marina Fuel Income		436,561		456,427		610,953	506,671	533,700	533,000
41055	Docks - Ship Store Sales		1,735		1,993		2,852	2,814	2,500	2,200
	Total Marina Revenue		647,747		658,443		769,034	663,777	711,500	723,590
44510	Memberships		193,558		235,474		189,999	188,845	210,000	210,000
44520	Green Fees		182,758		221,700		216,133	261,946	210,000	250,000
44530	Cart Rentals		371,744		461,825		443,268	433,783	440,000	452,000
44540	Pro Shop Sales		77,386		109,068		121,775	92,349	100,000	155,000
44545	Pro Shop Sales - Custom Order		6,124		4,331		19,979	6,893	22,500	22,500
44550	Driving Range		46,725		71,736		71,442	78,125	70,000	71,500
44560	Beverage Sales		67,567		93,582		90,231	95,292	95,000	95,000
44570	Food Sales		50,236		68,568		82,387	86,145	84,000	84,000
44590	Patio Rentals and Events		350		-		-	-	500	-
49020	Handicap Fees		4,852		6,607		6,065	5,080	6,000	6,000
	Total Golf Revenue		1,001,299		1,272,891		1,241,278	1,248,458	1,238,000	1,346,000
41230	Dog Pound Fees		871		2,126		1,050	1,075	1,000	1,000
41610	Beach Revenue		13,875		13,115		9,720	14,075	10,000	10,000
41705	Sale of Fixed Assets		259,338		130,501		56,559	157,523	-	100,000
41755	Brick memorials		1,535		1,156		1,365	16,716	-	1,300
41800	Donations		22,400		-		2,300	300	-	-
45565	Museum Donations		30,050		10		-	100	-	-
49015	Insurance Dividend		20,014		20,630		21,833	-	20,000	20,000
49030	Insurance Claim		23,630		1,167,703		109,086	224,048	30,608	-
49035	Rebate Income		11,167		7,432		12,122	22,672	10,000	15,000
49040	Miscellaneous Income		7,627		52,970		14,172	31,828	7,500	33,000
49080	Community Dev Revenue		7,755		1,785		36,020	5,590	-	-
49090	Inmate Phone Revenue		3,409		3,168		1,877	4,975	2,000	2,500
49092	Mckesson Settlement Fund		-		-		-	154,470	-	140,000
49095	DEA Revenue		-		-		12,643	6,600	-	-
49998	Budget Rollover		-		-		-	-	1,036,786	4,144,223

General Fund

9/30/2023

Object	Description	FY 2020	Annual	FY 2021	Annual	FY 2022	Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
49999	Inventory Revenue	-		(0)		(0)		(5,566)	-	-
	Total Other Revenue	401,671		1,400,596		278,747		634,405	1,117,894	4,467,023
49820	Natural gas fund	-		-		102,016		138,773	185,030	192,990
49830	Electric fund	-		-		537,655		374,852	499,803	507,077
49840	Water & Wastewater fund	-		-		551,190		217,743	290,324	290,324
49895	Transfers from Impact Fee Fund	1,371,973		417,157		215,823		6,985	289,480	1,259,861
49896	Transfers In-Muni Cap Impr Fun	249,195		-		-		-	-	-
49899	Utility Transfers for ECD	629,000		1,454,000		-		-	-	-
	Total Transfers	2,250,167		1,871,157		1,479,406		738,352	1,264,637	2,250,252
	TOTAL REVENUES	<u>32,509,837</u>		<u>45,242,692</u>		<u>40,963,977</u>		<u>38,066,789</u>	<u>37,906,801</u>	<u>48,579,238</u>
EXPENSES										
	General Government	8,824,658		2,748,379		2,507,774		2,458,461	2,673,207	2,962,143
	Elected Officials	-		264,037		285,978		251,746	291,238	292,428
	Planning	911,695		885,517		761,733		802,878	1,210,810	1,296,938
	Building Dept	821,009		951,561		1,050,455		1,082,187	1,261,456	1,449,377
	Judicial	294,927		306,640		305,275		254,207	305,946	283,033
	Police Dept	6,721,487		6,836,958		7,444,082		6,627,151	8,624,920	8,892,216
	Information Technology	667		598,833		841,457		925,206	1,476,782	1,595,331
	Human Resources	-		-		371,640		465,829	514,906	502,528
	Revenue	-		393,261		570,229		533,773	664,798	704,988
	Meter	-		-		647,196		653,755	755,287	757,848
	Fire Department	591,253		1,194,836		941,970		875,918	1,152,536	2,954,102
	Economic & Community Dev	745,345		626,733		556,601		491,801	694,306	731,418
	Recreation Dept	2,444,085		2,770,104		2,718,440		2,471,552	2,977,122	6,605,133
	Civic Center	306,452		299,845		228,136		465,835	782,562	520,954
	Museum/Welcome Center	156,440		206,495		225,687		180,369	200,801	208,745
	Adult Recreation/Special Service	382,530		465,942		512,184		580,979	682,150	640,390
	Marina/Harbor	575,752		567,169		1,181,290		765,917	947,829	840,426
	Streets Department	3,664,516		4,843,007		5,159,943		5,092,547	5,988,776	5,146,825
	Landscape Department	-		-		-		-	-	1,335,798
	Fleet Maintenance	640,802		652,483		714,652		756,075	810,925	1,367,549
	Golf Clubhouse	775,891		808,885		827,315		836,970	1,226,485	1,125,494
	Golf Grounds	790,108		812,329		861,856		876,589	1,150,281	1,695,288
	Non-Departmental Facilities	-		352,478		387,903		270,915	548,817	837,695
	Staff Agencies & Appropriation	1,271,081		1,340,671		1,430,540		1,337,012	1,451,740	1,504,490
	Debt Service	(1,355,999)		300,000		(196,404)		300,000	300,000	300,000
	Other Expeditures/Transfers	1,767,525		1,807,798		2,885,935		3,266,053	1,213,120	4,028,101
	Gen Emergency Disasters	770,175		9,518,913		6,553		-	-	-
	Total Expenses	<u>31,100,401</u>		<u>39,552,874</u>		<u>33,228,420</u>		<u>32,623,722</u>	<u>37,906,801</u>	<u>48,579,238</u>
	Excess Rev Over Expenses	<u>1,409,436</u>		<u>5,689,817</u>		<u>7,735,557</u>		<u>5,443,067</u>	<u>-</u>	<u>-</u>

General Government Administration

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	-	1,221,654	1,073,396	996,741	1,174,625	1,174,625
50045	Overtime	-	8,399	5,803	9,933	5,000	10,000
50060	Salary-Mayor	32,400	0	-	-	-	-
50070	Salaries-Council	49,200	-	-	-	-	-
50080	Salaries-Administrative	1,603,757	0	-	-	-	-
50081	Overtime-Gen Admin	57,839	(0)	-	-	-	-
50110	Salary/Fee-City Attorney	36,000	36,000	36,000	33,000	36,000	36,000
50130	Salaries-Janitors	35,423	-	-	-	-	-
50160	Salaries-Beach Labor	-	-	-	-	-	-
50161	Overtime-Beach	-	-	-	-	-	-
50180	Salaries-Revenue Dept	240,264	(0)	-	-	-	-
50181	Overtime-Revenue	3,007	-	-	-	-	-
50190	Employee Payroll Taxes	148,789	93,137	79,723	73,322	91,343	99,380
50200	Employee Retirement Exp	140,518	99,182	84,969	84,321	98,427	112,294
50210	Employee Medical Insurance	460,330	299,928	193,201	179,114	199,857	222,270
50215	Required Contrib-OPEB	50,282	18,869	17,523	23,364	28,037	28,037
50220	Casualty/Workers Comp Ins	157,273	-	-	-	-	-
50221	Workers Comp Insurance	-	5,585	3,179	2,316	3,433	1,596
50222	Casualty/Property Insurance	-	111,555	101,685	100,387	107,300	97,000
50230	Training/School/Travel	12,471	14,916	8,223	12,617	20,850	27,500
50270	Audit & Accounting	60,458	55,584	78,636	82,537	70,000	78,000
50280	Legal Fees	170,617	137,698	103,529	124,099	150,000	150,000
50290	Professional Services	78,742	100,211	146,086	122,527	151,200	160,000
50300	Computer Expense	101,812	115,167	56,448	39,643	63,633	228,876
50320	Office Supplies	15,725	8,942	10,704	8,049	13,000	13,593
50325	Printers/Copiers/OE and supp	14,712	20,749	19,238	13,606	29,000	21,224
50330	Postage	6,921	6,275	5,355	5,070	7,500	7,500
50340	General Supplies	31,764	31,771	29,159	27,145	35,000	35,000
50360	General Maintenance	25,826	15,557	17,529	18,492	40,000	35,105
50374	Library Utilities	31,239	-	-	-	-	-
50375	Library Bldg Maint/Equipment	37,569	-	-	-	-	-
50377	Parking Garage Maintenance	4,235	-	-	-	-	-
50380	Communications	39,933	22,627	12,030	16,987	17,892	16,752
50384	Boys and Girls Club utilities	1,211	-	-	-	-	-
50385	Boys and Girls Club Maint/Equ	2,534	-	-	-	-	-
50390	Dues-Memberships-Subscrip	18,388	17,126	20,771	19,840	22,566	22,455
50395	Employment Screening	-	397	840	178	500	500
50400	Miscellaneous	-	1,367	-	-	-	-
50410	Cash Over or Short	(187)	202	(50)	(729)	-	-
50430	Gasoline & Oil	1,487	5,225	5,491	554	500	-
50435	Small Equipment	-	-	-	-	-	500
50440	Equip & Vehicle Repair	1,827	2,493	504	-	1,000	500
50460	Uniforms	252	1,526	816	1,018	800	1,500
50462	Safety Wear and PPE	-	-	-	-	500	500
50470	Purchases Vehicles & Equipment	163,656	-	32,682	7,695	8,000	11,211
50475	Capital Improvements	-	-	-	6,005	20,000	50,500
50482	Land/Right of Way Acquisitions	4,671,162	-	16,000	-	-	-
50510	Interest Expense	-	17,967	67	-	-	-
50580	Bank Fees	12,828	35,065	26,245	32,109	25,000	35,000
50585	Printing	-	-	225	-	1,000	1,000
51000	Recording Fees Paid	116	302	163	113	200	200
51025	Colony Rent	9,715	36,394	26,304	18,789	25,000	25,000
51030	Publications Newspapers	17,750	15,137	53,367	34,440	20,000	25,000
51045	Election Expense	10,748	1,666	299	668	1,000	1,500
51050	COF Book & Sidewalk Brick	1,070	1,605	1,485	15,948	2,000	2,000
51085	County Prisoner Expense	-	-	-	-	-	-
51130	Haven Maintenance	12,133	-	-	-	-	-
51135	Haven Utilities	11,171	-	-	-	-	-
51150	Fishermans Whart Maintenance	1,000	-	-	-	-	-
51165	City Hall Maintenance	1,053	11,533	23,068	15,001	33,045	25,025
51170	Beach Repairs and Maint	43,805	-	-	-	-	-
52040	Grant Expenditures	20,000	20,000	20,000	20,000	-	20,000
52080	Sales Tax Collection Fees	165,807	167,444	172,432	146,545	160,000	175,000
52510	Utilities for City Use	10,027	8,771	7,915	8,062	10,000	10,000

General Government Administration

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
	Total General Gov Administration	8,824,658	2,768,025	2,507,774	2,458,461	2,673,207	2,962,143

Elected Officials

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	-	152,914	149,890	128,435	149,200	149,200
50190	Employee Payroll Taxes	-	11,324	11,350	9,695	11,414	11,415
50200	Employee Retirement Exp	-	7,373	7,902	7,300	7,902	8,000
50210	Employee Medical Insurance	-	55,172	84,077	75,378	85,312	84,550
50221	Workers Comp Insurance	-	79	160	222	173	215
50222	Casualty/Property Insurance	-	2,733	4,069	4,504	4,272	4,600
50230	Training/School/Travel	-	15,093	22,526	22,262	20,000	20,375
50290	Professional Services	-	1,400	-	-	-	-
50300	Computer Expense	-	6,555	-	279	1,815	11,073
50320	Office Supplies	-	2,025	-	-	500	-
50325	Printers/Copiers/OE and supp	-	159	223	246	500	300
50340	General Supplies	-	5,438	666	70	750	-
50360	General Maintenance	-	262	-	-	-	-
50380	Communications	-	924	1,269	1,495	2,300	2,700
50390	Dues-Memberships-Subscrip	-	2,586	3,846	1,860	7,100	-
	Total Elected Officials	-	264,037	285,978	251,746	291,238	292,428

Planning Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
40375	Planning-Misc Revenue	-	-	148	300	500	500
40376	Subdivision - Outside City	-	-	74,800	1,150	100,000	1,150
40377	Subdivision - Inside City	-	-	157,350	67,975	135,000	135,000
40379	Board of Adjustment	-	-	3,200	2,280	-	2,200
40380	Rezoning Applications	7,210	13,780	18,042	6,120	10,000	10,000
41240	Subdivision Fees	249,975	321,875	-	-	-	-
TOTAL REVENUES		<u>257,185</u>	<u>335,655</u>	<u>18,042</u>	<u>6,120</u>	<u>245,500</u>	<u>148,850</u>
EXPENSES							
50040	Salaries	504,594	479,937	418,447	439,736	632,163	632,163
50045	Overtime	2,163	3,871	1,018	1,111	1,500	1,500
50190	Employee Payroll Taxes	37,541	35,818	30,469	32,627	52,751	52,050
50200	Employee Retirement Exp	37,836	39,161	32,026	36,595	53,844	57,218
50210	Employee Medical Insurance	84,631	76,971	73,421	82,594	103,880	110,740
50215	Required Contrib-OPEB	5,821	5,821	16,335	16,183	19,840	14,018
50220	Casualty/Workers Comp Ins	17,438	-	-	-	-	-
50221	Workers Comp Insurance	-	5,437	3,421	3,646	3,695	3,284
50222	Casualty/Property Insurance	-	10,569	12,671	11,630	13,304	10,700
50230	Training/School/Travel	1,786	580	16,174	790	15,000	17,500
50280	Legal Fees	141,700	108,108	72,395	96,934	85,000	85,000
50290	Professional Services	14,728	19,532	18,260	12,750	110,000	150,000
50300	Computer Expense	13,885	79,711	38,667	35,573	35,716	63,334
50320	Office Supplies	1,988	1,079	2,973	2,807	5,000	5,000
50325	Printers/Copiers/OE and supp	728	3,527	2,392	4,314	7,978	10,104
50340	General Supplies	2,031	2,224	747	8,155	7,000	7,000
50360	General Maintenance	3,011	-	1,734	925	2,000	7,000
50380	Communications	4,155	6,358	5,449	5,876	6,700	7,272
50390	Dues-Memberships-Subscrip	445	-	3,020	340	5,440	5,440
50395	Employment Screening	-	40	191	81	-	82
50430	Gasoline & Oil	992	4,026	1,657	1,398	5,033	5,033
50435	Small Equipment	-	-	-	1,333	-	4,000
50440	Equip & Vehicle Repair	964	529	5	1,092	-	-
50462	Safety Wear and PPE	-	-	-	-	1,500	1,500
50470	Purchases Vehicles & Equipment	23,854	-	-	-	31,466	35,000
50520	Equipment Rental	-	(0)	-	-	-	-
51030	Publications Newspapers	11,405	7,924	10,262	6,386	12,000	12,000
Total Planning		<u>911,695</u>	<u>891,223</u>	<u>761,733</u>	<u>802,878</u>	<u>1,210,810</u>	<u>1,296,938</u>
Excess Rev Over Expense		<u>(654,510)</u>	<u>(555,568)</u>	<u>(743,691)</u>	<u>(796,758)</u>	<u>(965,310)</u>	<u>(1,148,088)</u>

Building Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
40350	Building Permits	858,901	986,901	1,613,893	1,196,176	900,000	1,000,000
40360	Inspection Fees	274,859	286,161	555,515	494,585	276,000	500,000
40370	Misc Bldg Dept Fees/Fines	25,954	25,674	135,190	332,653	20,000	225,000
40385	State of AL Commercial Fee	18,843	20,366	70,049	112,219	50,000	80,000
TOTAL REVENUES		<u>1,178,557</u>	<u>1,319,101</u>	<u>2,374,647</u>	<u>2,135,633</u>	<u>1,246,000</u>	<u>1,805,000</u>
EXPENSES							
50040	Salaries	502,750	493,559	551,921	519,070	633,163	633,163
50045	Overtime	8,250	5,271	6,434	10,418	10,000	10,000
50190	Employee Payroll Taxes	38,200	37,484	41,736	39,323	53,106	50,800
50200	Employee Retirement Exp	39,432	41,760	44,764	44,705	57,293	56,093
50210	Employee Medical Insurance	123,849	98,887	97,782	81,208	107,308	74,850
50220	Casualty/Workers Comp Ins	23,159	-	-	-	-	-
50221	Workers Comp Insurance	-	7,997	6,741	8,653	7,281	8,533
50222	Casualty/Property Insurance	-	12,150	14,622	16,833	15,353	17,000
50230	Training/School/Travel	4,633	5,719	12,290	5,715	21,000	21,500
50290	Professional Services	88	79,088	25,705	52,601	50,000	125,000
50295	Building Fees	17,196	6,827	81,954	109,723	50,000	80,000
50300	Computer Expense	8,668	78,527	44,580	41,456	47,378	57,534
50320	Office Supplies	3,757	1,351	4,693	5,709	8,200	10,200
50325	Printers/Copiers/OE and supp	1,057	4,001	2,953	2,600	6,600	7,020
50330	Postage	-	-	-	-	350	350
50340	General Supplies	8,148	8,002	2,759	2,213	4,500	4,500
50360	General Maintenance	344	238	8,320	251	-	2,800
50380	Communications	6,773	12,006	13,530	12,719	14,800	13,920
50390	Dues-Memberships-Subscrip	580	1,137	860	1,481	4,715	8,300
50395	Employment Screening	-	76	136	81	-	82
50430	Gasoline & Oil	5,999	5,822	12,793	11,958	10,000	15,000
50440	Equip & Vehicle Repair	2,784	4,185	3,752	8,143	3,500	3,500
50460	Uniforms	1,755	1,875	2,608	2,152	3,000	3,000
50462	Safety Wear and PPE	-	-	247	562	2,500	2,000
50470	Purchases Vehicles & Equipment	-	-	28,373	35,563	95,659	201,732
50475	Capital Improvements	-	-	-	-	15,000	16,000
50560	Credit Card Processing Fees	23,096	42,292	38,558	69,046	40,000	25,000
50585	Printing	492	37	303	-	750	1,500
Total Building Department		<u>821,009</u>	<u>948,290</u>	<u>1,048,412</u>	<u>1,082,187</u>	<u>1,261,456</u>	<u>1,449,377</u>
Excess Rev Over Expenses		<u>357,547</u>	<u>370,811</u>	<u>1,326,235</u>	<u>1,053,446</u>	<u>(15,456)</u>	<u>355,623</u>

Judicial

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	163,887	167,583	162,902	136,109	173,583	173,584
50045	Overtime	26,937	32,493	32,644	32,134	10,000	10,000
50190	Employee Payroll Taxes	13,880	14,490	14,278	12,418	15,792	13,700
50200	Employee Retirement Exp	13,144	14,926	14,433	12,252	15,610	13,286
50210	Employee Medical Insurance	45,194	44,657	42,146	25,323	43,438	27,660
50220	Casualty/Workers Comp Ins	4,690	-	-	-	-	-
50221	Workers Comp Insurance	-	1,000	259	286	280	263
50222	Casualty/Property Insurance	-	2,414	2,731	3,032	2,868	3,050
50230	Training/School/Travel	401	1,571	1,229	1,446	2,425	1,700
50290	Professional Services	6,368	1,474	3,319	1,309	2,500	3,500
50300	Computer Expense	16,196	22,428	26,541	20,776	27,427	28,533
50320	Office Supplies	1,449	978	914	660	1,500	1,500
50325	Printers/Copiers/OE and supp	835	1,425	1,290	1,087	1,588	1,740
50330	Postage	-	-	52	-	-	-
50340	General Supplies	503	900	83	-	500	500
50360	General Maintenance	-	-	-	4,565	4,500	1,500
50380	Communications	970	1,829	979	1,005	3,160	960
50390	Dues-Memberships-Subscrip	475	500	575	475	575	575
50395	Employment Screening	-	-	-	81	200	82
50470	Purchases Vehicles & Equipment	-	-	-	-	-	-
50560	Credit Card Processing Fees	-	-	-	50	-	-
51215	NCIC Data System	-	1,200	900	1,200	-	900
Total Judicial		294,927	309,869	305,275	254,207	305,946	283,033

Police Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	3,640,250	3,791,964	3,910,163	3,665,100	4,731,724	4,731,724
50041	Overtime-Special Events	19,741	18,408	36,367	28,026	-	-
50045	Overtime	153,290	146,343	152,649	141,925	170,000	140,000
50190	Employee Payroll Taxes	284,978	297,254	306,059	284,132	381,125	378,700
50200	Employee Retirement Exp	293,430	325,718	330,616	324,532	407,686	419,714
50210	Employee Medical Insurance	814,924	832,646	802,426	733,691	964,745	860,000
50215	Required Contrib-OPEB	54,183	53,698	53,698	36,221	53,698	39,079
50220	Casualty/Workers Comp Ins	298,327	-	(32)	-	-	-
50221	Workers Comp Insurance	-	90,549	100,517	114,818	108,559	106,356
50222	Casualty/Property Insurance	-	220,364	240,754	262,237	252,792	265,500
50230	Training/School/Travel	38,862	48,214	46,225	37,826	47,000	92,000
50290	Professional Services	15,095	58,883	26,600	26,394	35,000	35,000
50300	Computer Expense	117,203	137,071	111,168	99,943	133,285	156,060
50315	Camera Expense	-	-	-	10,002	10,000	17,000
50320	Office Supplies	5,314	1,723	8,187	4,850	7,500	7,500
50325	Printers/Copiers/OE and supp	5,246	7,770	7,441	4,803	9,400	9,080
50330	Postage	226	175	361	32	300	300
50340	General Supplies	21,478	39,452	39,518	29,459	50,300	30,000
50355	Line of Duty Equip & Supplies	60,059	25,422	44,187	89,520	134,420	112,175
50360	General Maintenance	8,137	9,915	7,945	7,890	12,720	15,000
50380	Communications	113,320	127,145	138,537	136,647	173,000	187,224
50390	Dues-Memberships-Subscrip	6,896	5,454	6,879	3,543	5,265	14,740
50395	Employment Screening	-	3,294	3,348	4,890	5,800	7,300
50430	Gasoline & Oil	77,313	105,544	153,420	132,565	132,000	146,093
50435	Small Equipment	-	-	20,963	-	-	2,588
50440	Equip & Vehicle Repair	61,099	68,704	79,005	100,343	62,341	59,000
50460	Uniforms	16,659	15,250	16,459	23,276	28,750	28,750
50462	Safety Wear and PPE	6,201	12,872	5,660	-	4,305	4,000
50470	Purchases Vehicles & Equipment	319,661	93,408	531,966	100,968	435,068	562,628
50475	Capital Improvements	37,000	29,328	56,923	14,742	76,162	35,000
50524	Property Rental/ Lease	-	-	-	28,363	36,725	104,025
50535	Community Outreach	-	-	1,852	4,998	8,000	9,000
51215	NCIC Data System	16,680	11,610	19,350	11,610	16,680	16,680
51220	Jail Expense	81,682	71,691	90,382	70,374	104,869	105,000
51235	DEA Funds Purchases	-	(742)	5,976	-	-	-
51255	Corrections Capital Imprvments	77,821	165,284	13,292	17,309	25,022	110,000
52510	Utilities for City Use	76,414	76,104	75,221	75,196	-	85,000
Total Police Department		6,721,487	6,890,514	7,444,082	6,626,222	8,624,240	8,892,216

Information Technology

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	-	356,622	292,327	278,153	389,323	389,323
50045	Overtime	-	35,290	29,990	31,718	15,000	20,000
50190	Employee Payroll Taxes	-	29,406	24,357	23,555	33,106	30,565
50200	Employee Retirement Exp	-	33,333	25,756	26,812	34,683	32,812
50210	Employee Medical Insurance	-	46,557	42,273	36,101	55,041	44,675
50221	Workers Comp Insurance	-	383	513	593	554	573
50222	Casualty/Property Insurance	-	7,549	10,626	12,088	11,157	12,500
50230	Training/School/Travel	-	1,337	878	4,479	2,775	12,700
50290	Professional Services	-	2,000	-	4,615	9,125	35,875
50300	Computer Expense	-	73,788	304,625	299,684	565,431	486,790
50315	Camera Expense	-	-	669	9,103	14,832	7,000
50320	Office Supplies	575	193	559	99	1,700	2,000
50325	Printers/Copiers/OE and supp	-	10	-	-	2,000	2,000
50330	Postage	-	44	246	236	200	200
50340	General Supplies	-	1,840	45,417	2,227	2,000	6,500
50360	General Maintenance	-	303	18,667	988	5,000	15,000
50380	Communications	81	9,554	15,097	20,798	58,660	67,618
50390	Dues-Memberships-Subscrip	-	574	325	145	2,400	2,400
50395	Employment Screening	-	-	103	60	300	100
50430	Gasoline & Oil	-	-	1,396	994	2,000	2,000
50440	Equip & Vehicle Repair	10	3,030	966	1,472	500	500
50460	Uniforms	-	519	234	-	500	500
50470	Purchases Vehicles & Equipment	-	-	26,433	169,171	270,495	423,700
50475	Capital Improvements	-	-	0	2,000	-	-
51030	Publications Newspapers	-	268	-	-	-	-
Total Information Technology		667	602,600	841,457	925,206	1,476,782	1,595,331

Human Resources

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	-	-	255,089	287,665	306,060	306,059
50045	Overtime	-	-	21,202	32,572	5,000	5,000
50190	Employee Payroll Taxes	-	-	20,047	23,088	24,181	24,500
50200	Employee Retirement Exp	-	-	19,030	23,604	23,884	25,677
50210	Employee Medical Insurance	-	-	30,725	50,218	55,045	47,290
50221	Workers Comp Insurance	-	-	555	831	600	774
50222	Casualty/Property Insurance	-	-	2,226	3,990	2,337	4,500
50230	Training/School/Travel	-	-	2,473	3,375	13,000	10,000
50280	Legal Fees	-	-	6,303	7,896	15,000	15,000
50290	Professional Services	-	-	642	-	-	20,000
50300	Computer Expense	-	-	4,690	8,420	16,200	10,388
50320	Office Supplies	-	-	1,586	3,719	3,000	3,500
50325	Printers/Copiers/OE and supp	-	-	1,349	1,229	6,500	2,664
50340	General Supplies	-	-	2,375	2,731	8,000	3,500
50380	Communications	-	-	2,291	2,998	3,200	9,276
50390	Dues-Memberships-Subscrip	-	-	275	300	1,900	1,900
50395	Employment Screening	-	-	83	136	500	500
50430	Gasoline & Oil	-	-	316	166	5,000	2,000
50435	Small Equipment	-	-	-	1,022	3,000	2,000
50440	Equip & Vehicle Repair	-	-	29	766	5,000	5,000
50460	Uniforms	-	-	355	-	-	500
50462	Safety Wear and PPE	-	-	-	-	500	500
50475	Capital Improvements	-	-	-	8,136	7,500	-
Total Human Resources		-	-	371,640	464,170	514,906	502,528

Revenue Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	-	274,842	372,168	359,342	426,917	426,917
50045	Overtime	-	1,588	985	677	1,100	1,100
50190	Employee Payroll Taxes	-	21,021	27,477	26,513	33,141	38,600
50200	Employee Retirement Exp	-	18,608	23,833	25,222	28,938	39,349
50210	Employee Medical Insurance	-	44,112	79,353	76,948	90,513	91,895
50215	Required Contrib-OPEB	-	15,147	25,661	13,207	21,295	11,642
50221	Workers Comp Insurance	-	200	394	746	426	801
50222	Casualty/Property Insurance	-	3,927	7,225	8,171	7,586	7,600
50230	Training/School/Travel	-	2,310	2,210	2,716	10,500	8,300
50300	Computer Expense	-	9,612	24,348	14,214	12,943	21,180
50320	Office Supplies	-	-	368	1,116	1,000	500
50325	Printers/Copiers/OE and supp	-	2,125	1,584	1,144	6,588	4,040
50330	Postage	-	-	-	-	7,000	7,000
50340	General Supplies	-	1,056	1,243	783	1,250	2,000
50360	General Maintenance	-	-	4	-	5,000	-
50380	Communications	-	3,821	1,993	1,476	8,000	1,632
50390	Dues-Memberships-Subscrip	-	25	25	25	100	100
50395	Employment Screening	-	475	366	163	500	82
50430	Gasoline & Oil	-	-	695	567	1,000	750
50440	Equip & Vehicle Repair	-	25	72	125	500	500
50470	Purchases Vehicles & Equipment	-	-	-	-	-	40,000
50460	Uniforms	-	826	225	619	500	1,000
Total Revenue Department		-	399,720	570,229	533,773	664,798	704,988

Meter Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	-	-	431,665	406,441	466,726	466,727
50045	Overtime	-	-	3,200	-	7,500	7,500
50190	Employee Payroll Taxes	-	-	31,459	30,344	37,162	35,900
50200	Employee Retirement Exp	-	-	32,406	33,964	39,628	40,028
50210	Employee Medical Insurance	-	-	85,701	81,046	76,021	88,375
50221	Workers Comp Insurance	-	-	6,185	7,587	6,679	6,868
50222	Casualty/Property Insurance	-	-	8,730	11,439	9,166	12,000
50230	Training/School/Travel	-	-	2,554	1,953	3,000	3,000
50300	Computer Expense	-	-	3,840	7,714	10,636	14,564
50320	Office Supplies	-	-	77	37	500	500
50340	General Supplies	-	-	303	2,444	1,000	2,000
50360	General Maintenance	-	-	132	124	500	500
50380	Communications	-	-	1,640	3,105	7,600	4,380
50395	Employment Screening	-	-	55	-	500	163
50430	Gasoline & Oil	-	-	22,514	17,356	22,000	22,000
50435	Small Equipment	-	-	-	3,500	500	5,000
50440	Equip & Vehicle Repair	-	-	14,270	17,808	2,500	7,500
50460	Uniforms	-	-	899	-	2,000	5,200
50462	Safety Wear and PPE	-	-	1,567	1,808	2,000	2,000
50470	Purchases Vehicles & Equipment	-	-	-	27,086	59,669	33,643
Total Meter Department		-	-	647,196	653,755	755,287	757,848

Fire Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	154,047	168,714	186,858	172,916	217,189	217,189
50045	Overtime	3,954	139	631	883	1,000	1,000
50090	Fire Call Payments	107,118	124,812	115,004	106,188	136,000	145,000
50190	Employee Payroll Taxes	11,816	12,407	13,850	13,006	16,964	16,670
50200	Employee Retirement Exp	12,158	13,997	15,003	14,701	17,947	19,079
50210	Employee Medical Insurance	40,118	44,475	46,372	50,812	56,538	59,105
50220	Casualty/Workers Comp Ins	44,372	-	-	-	-	-
50221	Workers Comp Insurance	-	4,355	5,285	5,905	5,708	5,461
50222	Casualty/Property Insurance	-	40,604	43,062	48,141	45,215	48,000
50230	Training/School/Travel	540	-	-	1,241	9,000	5,000
50290	Professional Services	671	(69)	-	-	-	-
50300	Computer Expense	2,812	3,324	2,666	2,786	4,980	7,232
50325	Printers/Copiers/OE and supp	-	7	-	-	300	300
50330	Postage	-	20	-	19	-	-
50340	General Supplies	38,870	9,245	65,788	9,157	40,650	25,000
50360	General Maintenance	16,475	12,895	28,574	15,336	26,200	29,000
50380	Communications	4,012	17,078	15,790	5,650	21,900	15,360
50390	Dues-Memberships-Subscrip	9,000	-	-	-	9,000	-
50395	Employment Screening	-	76	361	327	2,200	1,800
50430	Gasoline & Oil	9,881	10,110	25,463	20,011	20,000	21,600
50435	Small Equipment	-	-	480	6,527	5,500	5,600
50440	Equip & Vehicle Repair	81,320	104,076	115,817	112,135	158,100	158,650
50460	Uniforms	1,465	948	1,691	1,853	1,500	2,075
50462	Safety Wear and PPE	140	8,737	630	14,768	24,860	36,815
50470	Purchases Vehicles & Equipment	8,855	562,376	158,119	130,836	145,309	1,993,966
50475	Capital Improvements	-	17,283	47,826	100,801	136,500	98,200
50520	Equipment Rental	-	-	8,754	2,774	7,476	-
52510	Utilities for City Use	43,631	41,651	43,944	39,146	42,500	42,000
	Total Fire Department	591,253	1,197,258	941,970	875,918	1,152,536	2,954,102

2022 Accomplishments

- Firehouse Subs Grant for Thermal Imaging Cameras (\$50,000)
- 14 Radios purchased (4 by the City of Fairhope and 10 by an AFG Grant \$53,000)
- 23 sets of Turnout Gear purchased (Almost half of our department) (8 by the City of Fairhope, 11 from FD, and 4 from a COVID Grant)
- Polaris Ranger and Trailer purchased for wildland fires (Fairhope VFD)
- New Command Truck purchased and in service (Fairhope VFD)
- New Ladder Truck ordered (City of Fairhope)
- Squad 2 put into service (City of Fairhope)
- 2 New Mutual Aid Response Areas (Silverhill and Fish River – Marlow)
- Firehall Improvements
- Firefighter Symposium that hosted 35 firemen from fire departments within Baldwin/Mobile County
- Hands on Class that hosted 50 firemen from 5 different states
- Fallen Firefighter Foundation had \$7,000 donated to it via our Boston Butt Sale
- 1st Annual Firefighter Banquet to show appreciation to our members and family.

Goals/Projects for 2023

- Grant for Extrication Tools (\$55,000)
- Grant for Breathing Air Compressor (\$85,000)
- Engine 3 process started
- Station 5 land deeded
- VOD (Volunteer on Duty) up and running internally
- Squad 1 ordered and in service (City)
- Boat Lift for our rescue boat
- Gas Monitor devices for all FVFD Engines
- Station 1 Kitchen upgrades (City)
- Hands on Class that is projected to host 100-125 firemen from all over this year
- Alabama Fire College Classes (Currently have 4 scheduled throughout the year. Firefighter I, Firefighter II, Instructor I, Officer I)
- Training Field upgrades
- BBQ Fundraiser starting back this year

Economic & Community Development

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	140,260	109,754	93,007	123,142	138,590	138,590
50045	Overtime	3,602	-	333	1,525	1,000	1,500
50190	Employee Payroll Taxes	10,466	7,649	6,533	8,957	10,885	10,575
50200	Employee Retirement Exp	7,901	8,340	6,460	9,374	10,318	10,670
50210	Employee Medical Insurance	28,768	25,112	18,200	20,124	21,524	21,955
50220	Casualty/Workers Comp Ins	6,676	-	-	-	-	-
50221	Workers Comp Insurance	-	2,310	833	235	899	168
50222	Casualty/Property Insurance	-	3,181	3,154	3,639	3,312	3,700
50230	Training/School/Travel	2,355	535	3,191	2,983	5,000	8,000
50290	Professional Services	188	177	-	-	5,000	-
50300	Computer Expense	2,144	6,520	4,575	3,680	5,537	8,622
50320	Office Supplies	1,379	2,113	1,476	1,856	2,000	2,000
50325	Printers/Copiers/OE and supp	-	11	85	170	300	240
50330	Postage	38	198	123	292	750	750
50340	General Supplies	(0)	1,630	150	1,535	500	500
50360	General Maintenance	-	-	-	-	1,500	-
50380	Communications	1,003	37,896	1,572	1,806	2,190	10,316
50390	Dues-Memberships-Subscrip	239	239	1,618	2,470	3,000	3,400
50430	Gasoline & Oil	103	81	384	328	500	500
50440	Equip & Vehicle Repair	5	-	176	-	500	750
50470	Purchases Vehicles & Equipment	7,397	2,185	-	-	-	-
50490	Community Events	311,490	151,715	191,605	162,250	229,400	243,100
50491	Charitable Contributions	174,016	236,648	196,750	129,500	200,500	209,000
50570	Adv & Promotion	37,152	27,240	11,190	8,123	31,100	37,000
50575	Tourism	10,162	4,276	15,186	9,811	20,000	20,000
Total Economic & Community Dev		745,345	627,810	556,601	491,801	694,306	731,418

Civic Center

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	130,400	139,570	116,294	139,897	157,553	157,553
50045	Overtime	3,577	691	1,479	354	1,500	1,500
50190	Employee Payroll Taxes	9,769	10,418	8,974	10,302	12,283	11,900
50200	Employee Retirement Exp	10,005	11,437	9,571	11,761	12,574	13,444
50210	Employee Medical Insurance	27,958	32,103	29,001	25,458	37,048	27,725
50220	Casualty/Workers Comp Ins	4,508	-	-	-	-	-
50221	Workers Comp Insurance	-	3,075	3,470	3,302	3,748	2,810
50222	Casualty/Property Insurance	-	3,209	3,263	3,508	3,427	3,400
50230	Training/School/Travel	52	70	-	-	-	-
50290	Professional Services	180	152	-	-	-	-
50300	Computer Expense	4,048	6,335	3,714	3,439	7,391	8,680
50320	Office Supplies	868	219	239	381	1,000	1,500
50325	Printers/Copiers/OE and supp	463	406	562	470	600	840
50330	Postage	-	-	-	-	-	50
50340	General Supplies	13,206	2,181	5,289	9,184	6,000	10,000
50360	General Maintenance	23,884	10,939	22,003	18,230	25,000	23,000
50380	Communications	474	1,334	756	968	3,100	1,020
50395	Employment Screening	-	-	216	-	-	82
50430	Gasoline & Oil	53	31	-	479	500	750
50440	Equip & Vehicle Repair	512	1,088	1,843	246	1,000	2,500
50460	Uniforms	-	-	-	470	700	700
50462	Safety Wear and PPE	1,065	360	-	-	500	500
50475	Capital Improvements	52,192	55,539	-	216,125	508,638	231,000
52510	Utilities for City Use	23,239	23,380	21,462	21,205	-	22,000
Total Civic Center		306,452	302,536	228,136	465,835	782,562	520,954

Museum/Welcome Center

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	81,418	102,596	97,200	94,940	108,842	108,842
50045	Overtime	650	23	315	75	500	500
50190	Employee Payroll Taxes	6,157	10,208	10,609	7,160	8,347	8,250
50200	Employee Retirement Exp	5,154	6,586	5,935	6,162	6,827	7,249
50210	Employee Medical Insurance	9,763	11,692	9,459	5,202	6,114	5,545
50220	Casualty/Workers Comp Ins	9,502	-	-	-	-	-
50221	Workers Comp Insurance	-	1,779	2,138	2,562	2,309	2,385
50222	Casualty/Property Insurance	-	8,018	8,895	9,223	9,340	8,700
50230	Training/School/Travel	52	35	-	-	500	500
50290	Professional Services	156	152	-	-	-	-
50300	Computer Expense	5,706	7,026	6,007	2,535	5,222	10,072
50325	Printers/Copiers/OE and supp	823	2,627	2,440	1,362	4,700	240
50340	General Supplies	5,254	10,269	7,184	8,214	12,500	13,000
50360	General Maintenance	21,642	13,077	34,627	19,589	25,900	26,320
50380	Communications	704	2,162	1,207	1,827	3,900	260
50390	Dues-Memberships-Subscrip	-	230	-	270	300	300
50395	Employment Screening	-	-	76	-	-	82
50440	Equip & Vehicle Repair	-	2,994	-	-	-	-
50462	Safety Wear and PPE	-	-	-	-	500	500
50470	Purchases Vehicles & Equipment	-	-	-	-	-	-
50475	Capital Improvements	-	19,626	28,826	11,098	5,000	5,000
52510	Utilities for City Use	9,460	9,279	10,768	10,151	-	11,000
Total Museum/Welcome Center		156,440	208,379	225,687	180,369	200,801	208,745

Adult Recreation

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	146,233	121,242	184,282	195,620	223,216	223,216
50045	Overtime	329	272	1,596	1,121	2,000	2,500
50190	Employee Payroll Taxes	11,101	12,800	15,046	14,744	22,483	19,850
50200	Employee Retirement Exp	8,961	8,870	12,649	12,561	18,251	14,564
50210	Employee Medical Insurance	23,273	9,838	14,405	14,728	17,674	18,150
50220	Casualty/Workers Comp Ins	18,346	-	-	-	-	-
50221	Workers Comp Insurance	-	3,403	3,589	4,757	3,876	4,658
50222	Casualty/Property Insurance	-	12,444	14,838	14,044	15,579	13,900
50230	Training/School/Travel	52	280	-	240	500	500
50290	Professional Services	277	152	950	-	25,000	5,000
50300	Computer Expense	5,992	10,884	3,628	5,224	7,921	11,210
50320	Office Supplies	-	4,753	4,695	628	5,000	5,000
50325	Printers/Copiers/OE and supp	338	1,617	1,717	1,642	2,000	2,520
50340	General Supplies	7,757	9,385	12,107	11,824	14,000	14,000
50360	Nix Center Maintenance	21,162	30,767	23,183	25,624	30,000	35,960
50380	Communications	1,052	2,913	2,274	2,212	3,500	2,280
50390	Dues-Memberships-Subscrip	-	486	1,496	-	500	-
50395	Employment Screening	-	156	686	-	-	82
50430	Gasoline & Oil	124	1,753	1,186	1,558	2,000	2,500
50440	Equip & Vehicle Repair	37	1,217	2,343	84	-	5,000
50462	Safety Wear and PPE	-	-	-	-	150	500
50470	Purchases Vehicles & Equipment	4,038	-	-	-	-	-
50475	Capital Improvements	-	119,742	83,608	158,117	273,000	130,000
50560	Credit Card Processing Fees	763	1,215	1,034	1,209	-	1,000
51155	Welcome Center Maintenance	-	-	35	-	-	-
51355	Kitchen Supplies	1,528	2,447	2,341	1,158	2,500	2,500
51360	Special Programs	1,105	2,200	2,102	3,100	2,000	3,000
51365	Dance Expense	3,700	2,132	5,858	4,829	6,000	6,000
51375	Office Expense	3,795	-	-	-	-	-
51385	Shuttle Bus Expense	975	229	-	120	5,000	500
52510	Utilities for City Use	121,592	108,648	116,540	103,453	-	116,000
	Total Adult Recreation	382,530	469,844	512,184	580,979	682,150	640,390

**City of Fairhope
Community Events**

Organization	Object	Amount	Description	Justification
001240	50490	\$1,650.00	Arbor Day	Tent Rental \$600 Plaques \$500 Poster and Framing \$300 Banners/Print Materials/Prizes \$250
001240	50490	\$1,000.00	Fairhope Junior City Council	General Supplies
001240	50490	\$13,000.00	Christmas Parade	Christmas Candy Throws \$3,000 Misc Christmas Throws for Mayor \$1,500 Food for Volunteers \$600 Portables \$600 Towable Lights \$800 Signage \$200 Decorations Welcome Center \$2500 Christmas Volunteer Gifts \$3,000 Note Cards for Volunteers \$300 Float Decorations \$500
001240	50490	\$2,000.00	Community Cleanup	Alabama Coastal Cleanup September Misc Supplies and Volunteer Food Pole Banner
001240	50490	\$5,000.00	Community Shredding Events x 2 a year	Community Cleanup Supplies for year round Shredder Truck for Earth Day \$250 Shredder Truck for America Recycles Day \$250
001240	50490	\$7,400.00	Earth Day Anti-Litter	Stage and Tent Rental \$2000 Posters, Flyers, Pole Banner Update \$300 Tshirts \$4,000 Portables \$700 Poster Framing \$100 Other supplies \$300
001240	50490	\$6,650.00	Outdoor Farmers Market	Spring & Fall Market Entertainment Activities \$5500 Bags \$400 Banner \$250 Umbrellas \$500
001240	50490	\$13,500.00	Holiday Decorations	Holiday Decorations \$ Christmas Decorations \$10,000 Downtown Trick or Treat \$1500 Easter Bunny \$1000 4th of July \$1000
001240	50490	\$48,500.00	4th of July	Portables \$2,500 Fireworks \$40,000 Tent Rentals \$500 Stage \$4,000 Sound reinforcement \$1,500
001240	50490	\$5,000.00	Mardi Gras	Portables \$2500 Light Rental \$1000 Welcome Center Decorations \$1000 Beads/Moonpies \$500
001240	50490	\$2,800.00	Glow in the Park	Outdoor movie screen and audio \$1200 Glow supplies \$700 Misc Decorations \$500 Face Painting \$400
001240	50490	\$37,300.00	New Years Eve Celebration	Portables \$3000 Fireworks \$13,000 Stage \$6000 Kids Entertainment/Childrens supplies \$2,500 Main Stage Entertainment \$10,000 Hydraulic Crane \$2000 Generator \$800
001240	50490	\$5,000.00	State of the City	Misc Supplies Food

**City of Fairhope
Community Events**

Organization	Object	Amount	Description	Justification
001240	50490	\$87,700.00	Tree Lighting	Includes \$70k - this is for actual LED lights Production Services (Stage, Snow Machines, Lighting, Audio) \$13,000 Entertainment \$1,500 Portables \$200 Signage/Pole Banners \$500 Food \$500
001240	50490	\$2,100.00	Veterans Day	Mrs. Claus House Supplies \$2000 Plaque/ Car Magnet \$200 Food for Reception \$800 Wreath for Memorial Fountain \$300 Supplies for Reception/Parade \$100 Sounds and Lights for Sunset Prayer Service \$500
001240	50490	<u>\$4,500.00</u>	Volunteer Week	Pole Banner \$200 Fish Fry Food Supplies Plaque
		\$243,100.00		

**City of Fairhope
Charitable Contributions**

Organization	Object	FY2023	FY2024	Description	Justification
001240	50491	\$20,000.00	\$24,000.00	Downtown Fairhope Business Association	Letter Submitted 2023
001240	50491	\$20,000.00	\$20,000.00	Eastern Shore Art Center	Letter Submitted 2023
001240	50491	\$10,000.00	\$10,000.00	Ecumenical Ministries	Letter Submitted 2023
001240	50491	\$0.00	\$1,000.00	United Way of Baldwin County	Letter Submitted 2023
001240	50491	\$5,000.00	\$5,000.00	Walking School Bus	2023 Letter submitted \$35k and Mayor reduced to \$5K in 2024
001240	50491	\$57,000.00	\$57,000.00	Rotary Youth Club	Letter Submitted 2023
001240	50491	\$5,000.00	\$5,000.00	Baldwin County Child Advocacy Center	Letter Submitted 2023
001240	50491	\$6,000.00	\$6,000.00	Fairhope Film Festival	Letter Submitted 2023
001240	50491	\$15,000.00	\$15,000.00	Mobile Bay National Estuary Program	Letter Submitted 2023
001240	50491	\$20,000.00	\$23,500.00	Eastern Shore Chamber of Commerce	Letter Submitted
001240	50491	\$3,000.00	\$3,000.00	Baldwin Pops Concert Fee	In-kind services
001240	50491	\$2,000.00	\$2,000.00	Eastern Shore Optimist Club/Dogwood Trail Pageant	In-kind services for use of the Civic Center
001240	50491	\$10,000.00	\$10,000.00	Pirate Booster Club	
001240	50491	\$20,000.00	\$20,000.00	Baldwin County Economic Development Alliance	Letter Submitted 2023
001240	50491	\$2,500.00	\$2,500.00	FEEF - Golf Tournament	In-kind services at Quail Creek Golf
001240	50491	<u>\$5,000.00</u>	<u>\$5,000.00</u>	Safe Harbor, LLC	Trap, spay, neuter in Fairhope
		\$200,500.00	\$209,000.00		



Mayor Sullivan and City Councilmembers:

On behalf of the Downtown Fairhope Business Association, we would like to offer our sincerest thanks for your continued support of Downtown Fairhope and the Downtown Fairhope Business Association. The City's continued support allows us to do many projects and events that would not be possible without this strong partnership. We would like to request a \$24,000 contribution this year to continue promoting tourism in Fairhope and hosting quality of life events for both visitors and residents.

In 2023 we have printed 50,000 Fairhope Visitors Guides that highlight all the information someone visiting Fairhope would want and need. For the past several years the rising paper cost and higher printing cost has drastically increased the visitors guides cost. This guide is the most requested item at the Fairhope Welcome Center year after year and is sent to all 13 state welcome centers. Every year we work closely with the City of Fairhope to make sure this annual guide includes the most up-to-date information on shopping, dining, outdoor recreation, city plantings throughout town, the Fairhope Museum of History, Quail Creek Golf Course and a detailed map of the shopping district. The guide is available in all city buildings, local hotels and bed & breakfasts. The guide is also sent to interested visitors and residents who request one throughout the year.

Here are just a few highlights of events and projects we have worked on this year:

- In May 2023 the group hosted the 9th Annual Fairhope Girls Night Out, bringing over 1,000 women downtown to shop, dine, and in many cases to stay the weekend.
- In November, the group will host the "14th Annual Outdoor Movie in The Street", which has become a beloved Fairhope tradition, bringing families into downtown to enjoy our beautiful lights and celebrate the magic of the holidays.
- This summer we partnered with the City of Fairhope for the 7th Annual Glow in the Park Movie held in Fairhoper's Community Park in June. This year we played "Peter Pan" and had Tinkerbell dressed up for pictures, complementary popcorn and glow items for the children as well.
- Fairhope's Annual Christmas Open House will celebrate its 62nd year in November and there will be special things happening all over downtown to celebrate!
- We continue to update our Facebook page throughout the year and have thousands of visits each week from all over the world.

In addition to the fun and exciting events we plan, we also do advertising to promote downtown events and encourage shopping throughout the year.

The Downtown Fairhope Business Association continues to grow; in 2023 we had over 125 businesses join. The Downtown Fairhope Business Association membership is open to all brick and mortar Fairhope, Point Clear and Montrose businesses. The City's strong and continued support has helped us achieve this steady growth. The businesses are very grateful. The DFBA continues to become stronger and more engaged with each passing year, thank you!

Sincerely,

The Downtown Fairhope Business Association Board

President- Ginger Milligan (Fantasy Island Toys)

Vice President of Communications- Stephanie Reeves (The Cat's Meow)

Vice President of Marketing- Barbara Levitt (M&F Casuals)

Treasurer- June Wilson (National Bank of Commerce)

May 24, 2023

Mayor Sherry Sullivan
City of Fairhope
PO Drawer 429
Fairhope, AL. 36533

Dear Mayor Sullivan:

Thank you so much for your continued support of Eastern Shore Art Center!

Attached please find the request for funding for 2023-2024 for Eastern Shore Art Association, Inc. With your support this year we have accomplished many new benchmark goals for ESAC.

WE HAVE GROWN! We have increased our request from \$20,000 to \$24,000.


OUR TOTAL OPERATING EXPENSES HAVE GROWN OVER 40 PERCENT IN THE PAST 6 YEARS:

A few examples:

- Insurance rose from \$12,600 to \$28,300
- Fairhope Utilities increased from \$16,690 to \$24,632
- Our maintenance and cleaning increased from \$4,000 to nearly \$27,000
- Supplies and materials increased from \$30,000 to \$57,000

These costs reflect that ESAC has significantly increased our capacity to serve the community! We hope the City of Fairhope will consider increasing our funding this year. Thank you again for your continued support to help Eastern Shore Art Center reach its mission for our community.

Sincerely,


Bryant Whelan
Executive Director

**Eastern Shore Art Association, Inc.
REQUEST FOR FUNDING FY 2020-2021**

\$24,000

ESAC accomplished so much this year with this important funding from the City of Fairhope. With grant funding, ESAC can continue to enrich the lives of our citizens as we have done since our founding in 1959.

OVERVIEW OF ESAC FY 2023 (June 1, 2022- May 31, 2023)

- **First Friday Artwalk attendance continues to be a popular event for the community, with our most recent evening bringing in nearly 450 visitors in two hours!**
- **Our 50th Annual Outdoor Art Show hosted 95 booths, with artists from all over the country.**
- **We continue to fund Community Outreach programming, including NEW, specific programming for Rotary Youth Club.**
- **We have increased our number of classes and workshops by 50% in the past 6 years, now hosting workshops that attract teachers from out of state. Attendees also hail from multiple states, traveling to our City to stay for multiple days in hotels and dining out in our local restaurants.**
- **Annual Plein Air event: 60 artists descend on Fairhope for 4 days, painting in the open air, followed by an exhibit. These artists paint in and around downtown, bringing tourists into the area to shop and dine.**
- **Our Summer Art Bash children's camp was a HUGE success last year and is anticipated to be a sell-out for this summer!**
- **White Linen Night "A Night in Havana" was a huge success!**
- **The Art of... is planned again: A fun family day of art and science.**

This year we request \$24,000 in funding:

1. **First Friday \$10,000:** This important event for the community typically costs the Art Center over \$12,000 in hard costs each year to host, with musical entertainment, catered food, and beverages. Sponsorship funds cover only a portion of the expense to Art Center, including publicity costs and manpower. We could not do this without your support, and without our dedicated volunteers who assist us each First Friday. The additional \$4,000 in funding would ensure that the Art Center does not have to bear the deficit of costs not covered by corporate sponsors for this important signature event for our community.
2. **Community Outreach and Arts Education Programs \$10,000:** Provides art education and hands-on learning, on and off site, to all elements of our community: children, youth, adults, seniors, veterans, and special needs audiences. Community Outreach



EASTERN SHORE ART CENTER

Art Changing Lives

will also include Fairhope-Point Clear Rotary Youth Club and low-cost art classes for local youth and senior citizens.

3. Fairhope Plein Air \$4,000: This important “arts tourism” event brings artists and tourists to Fairhope for 5 days to paint and to observe artists painting in locations all around Fairhope.

4. We also again request the use of streets:

Outdoor Art Show: (during Fairhope Arts & Crafts: Section street north of Magnolia to Oak Street and Oak Street to Bancroft and Equality) during the Outdoor Art show during the annual Arts, and Crafts Festival.

White Linen Night, May 16, 2024, our annual fundraising Gala: (Oak Street between Section St. and Bancroft St)

5. We also request that security be provided, after hours, by the Fairhope Police Department for set up and take down hours during the Outdoor Art Show, and for the evening of White Linen Night.

The Art Center could not reach our mission without your support. ESAC provides art experiences for everyone who visits and lives in Fairhope. Over 20,000 visitors from all over the United States and many foreign countries sign our guestbook. With our constantly changing exhibits, art classes, outreach, outdoor art show and special events, the Center and its staff and volunteers make a huge and lasting contribution to the cultural quality of life for our citizens.

For over 60 years the Easter Shore Art Center has been part of the art community of Fairhope providing cultural programs, art exhibitions, education and outreach programs. We exist because of the support of our members, private contributions, corporate sponsorship, class tuition fees, fundraising and through the valuable support of the City of Fairhope. We are proud of our impact on the community and the number of people we serve.

Thank you again for your continued funding.



**ECUMENICAL
MINISTRIES, INC.**

May 3, 2023

Mayor Sherry Sullivan
City of Fairhope
P.O. Box 429
Fairhope, AL 36533

Dear Sherry,

I am writing to request a \$10,000 appropriation for our 2023/2024 fiscal year to help struggling families and low-income elderly in the City of Fairhope.

In our last fiscal year our Emergency Aid Program provided financial assistance to 625 individuals who live in Fairhope at a cost of \$41,394. We provided 1,325 (\$19,875) meals through our pantry. Our Meals on Wheels program delivered 13,811 meals to homebound elderly and disabled clients in the city and our Repair Baldwin Program completed 14 home repair projects at a total cost of \$33,059.62. In addition our Christmas Sharing Program provided Christmas gifts for 123 children (\$9840) and 60 (\$3600) homebound elderly.

I know all of this would not have been possible without the City of Fairhope's continued support of this ministry and the work we do.

Thank you for your positive consideration of our request.

My best,

Sally Deane
Executive Director

www.baldwinemi.org
P.O. Box 1103 • Fairhope, AL 36533

Eastern Shore Office
564 Fairhope Ave. • Fairhope, AL 36532
(251) 928-3430 • Fax (251) 928-3902



South Baldwin Office
102 W. Spruce Ave. • Foley, AL 36535
(251) 943-3445 • Fax (251) 943-3452
Page 32 of 128



Fairhope Walking School Bus Proposal 5-29-23

With the City of Fairhope’s financial support last year, the Baldwin County Trailblazers (BCT) coordinated the tenth year of the Walking School Bus (WSB) program at Fairhope West Elementary School. This program increases the health of children, provides parents a way for their children to safely walk to school, and reduces traffic congestion. We request the City’s investment to develop & administer the 11th year of this unique program and expand the WSB to serve other schools in the Fairhope school feeder pattern.

Your support will make the following possible:

1. Continue the popular WSB at Fairhope West Elementary School
2. Communicate with Newton and Fairhope East School to begin a pilot WSB program
3. Adjust all administrative systems to handle the increased number of students.
4. Provide data from WSB evaluation/surveys to support any Fairhope applications related to walkable/bikeable communities and quality of life.
5. Work with local business and civic groups to develop financial support for the WSB.
6. Continue to serve in a leadership role for Baldwin County’s Safe Routes to School Steering Committee.

The outcome will include a stronger community “web” in which parents, neighbors, businesses, and citizens all protect & celebrate their walking students. Baldwin County Trailblazers is asking the City of Fairhope to provide \$10,000 of support for the Walking School Bus project. BCT will raise all additional funding necessary for program implementation

Project Budget

Project Management \$30,000

- * Provide stipends for four staff who manage approximately 30 volunteers in the safe escort of 60+ students to school five days a week- the entire year
- * Register all students, monitor daily attendance, & provide a recognition program
- * Develop & maintain a website & social media presence
- * Obtain & analyze continuous data for evaluation purposes & monitor any safety issues
- * Communicate all activities to school, parents, police, volunteers & media

Trainings/safety/communication materials \$5,000

- * Purchase liability insurance
- * Develop communication materials for use by the city and local business/civic groups
- * Design & order t-shirts and safety vests for WSB students & adult volunteers
- * Maintain the WSB kiosk as a check in station for students

Total	\$35,000
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Gayle Fogarty

From: Paige Crawford
Sent: Monday, September 11, 2023 1:54 PM
To: Gayle Fogarty
Cc: Kimberly Creech
Subject: FW: City of Fairhope, AL: COMMUNITY GRANT APPLICATION

This is all I have form the United Way of Baldwin County.

From: webmaster@cofairhope.com <webmaster@cofairhope.com>
Sent: Wednesday, March 22, 2023 9:54 AM
To: Paige Crawford <Paige.Crawford@fairhopeal.gov>
Subject: City of Fairhope, AL: COMMUNITY GRANT APPLICATION

SENT FROM AN EXTERNAL ADDRESS

A new entry to a form/survey has been submitted.

Form Name: Community Grant Application
Date & Time: 03/22/2023 9:54 AM
Response #: 11
Submitter ID: 40940
IP address: [38.35.181.132](#)
Time to complete: 13 min. , 12 sec.

Survey Details

Page 1

Agency Name:
United Way of Baldwin County, Inc.

Executive Director:
Marina Simpson

Contact Person:
Lana Mummah

Address:
700 North McKenzie Street

Phone Number:
(251) 943-2110

Email Address:

lmummah@unitedway-bc.org

Community Grant Amount Requested:

\$1000

Prior Year Amount Requested:

\$1000

Prior Year Amount Awarded:

0

The following information is required with your submission:

1. Grant Programs

Please compile a summary that specifies how grant funds will be used to better serve the community and the City of Fairhope.

2. Requests made to other government agencies

Please list all requests made to other cities or governmental agencies and the amounts requested.

3. Board of Directors

Include all Board Members contact information including email addresses and place of employment. Also, please include a copy of the board meeting minutes that authorizes the request for grant funds.

4. Agency Staff/Administration

Please list all individuals associated with the grant application including email addresses and phone numbers.

5. Current Audited Financial Statements

Please include the latest Audited Financial Statements & Current Year Budget.

6. E-Verify & Tax Documentation

Please provide proof of enrollment in the E-Verify system & complete W-9 form.

All applications must be approved by the City of Fairhope's City Council.

Summarize the specifics of how grant funds will be used to better serve the community and the City of Fairhope.

The United Way of Baldwin County is a nonprofit organization that works to build, grow and enhance the well-being of citizens in Baldwin County.

We currently provide funding to 25 of our partner agencies which serve the Fairhope area: Alabama Sheriff's Boys Ranch, American Red Cross, Association for Retarded Citizens, Baldwin County Education Coalition, Baldwin Youth Services, Big Brothers Big Sisters, Feeding the Gulf Coast Food Bank, Boys and Girls Scouts, CARE House, Drug Education Council, Ecumenical Ministries, Fairhope Rotary Youth Club, Family Promise, Goodwill Easter Seals, Home of Grace, Jennifer Claire Moore Foundation, South Alabama Volunteer Lawyers Program, The Bridge, The Family Center, The Lighthouse, The MRDD Board, The Shoulder, Under His Wings and the YMCA of South Alabama. In addition, the United Medical Partnership for Children, a program unique to the United Way of Baldwin County, provides basic medical services to public school children whose families are underinsured or uninsured in the Fairhope feeder pattern. We also have our in-house program, First Steps, where we partner with Fairhope Pediatrics and the Eastern Shore Pediatrics in offering brand new books to children at their 6 months to 5 year well check. At the child's 24-month check, they also receive a MyPlate which promotes healthy eating.

If awarded, the community grant will be used to further our mission to serve Fairhope residents with food, utility assistance, and the youth club in Fairhope.

Please list all requests made to other cities or governmental agencies and the amounts requested.

City of Daphne \$1000 (pending)
Town of Magnolia Springs (received)
City of Gulf Shores \$1000 (pending)

Include all Board Members contact information including email addresses and place of employment. Include a copy of the board meeting minutes that authorizes the request for grant funds.

Board Members email & place of employment

Linda Mong, Chair (2023-2025)*

Cadence Bank
101 Rock Creek Pkwy.
Fairhope, AL 36532
Work – 251-990-5851
Cell – 251-599-2290

Linda.mong@cadencebank.com

Grayson Moore, Vice Chair (2021-2023)

Baldwin Mutual Insurance
461 Fortune Dr.
Fairhope, AL 36532
Cell – 251-213-3633

Graysonmoore83@gmail.com

Jill Bryars (2023-2025)*

Regions Bank
55 N. Section Street
Fairhope, AL 36532
Work – 251-438-8712
Cell – 404-353-6226

Jill.bryars@regions.com

Angela Byrnes, Past Chair (2022-2024)*

23711 Downing Road
Summerdale, AL 36580
Cell – 251-747-3172

langlaj@gmail.com

Felisha Anderson (2022-2024)

Baldwin Co. Dept. of Archives and History
312 Courthouse Square, Suite 26
Bay Minette, AL 36507
Work – 251-580-1897
Cell – 251-222-8319

fanderson@baldwincountyal.gov

Keith Branham (2022-2024)

Ascend Performance Materials
518 S, Bay St.
Foley, AL 36535
Cell – 251-609-5593

kbranh@ascendmaterials.com

Grant Brown (2021-2023)*
Executive Committee Member
City of Gulf Shores
P.O. Box 299
Gulf Shores, AL 36547
Cell – 251-747-2296
Work – 251-968-1848
gbrown@gulfshoresal.gov

Colby Cooper (2022-2024)*
Executive Committee Member
Hix Snedeker Companies
117 Willow Lake Dr.
Fairhope, AL 36532
Cell – 251-605-9713
colby@hixsnedeker.com; colby@cooperlyon.com

Clair Dorough, Past Chair (2021-2023)*
City of Bay Minette
19786 Phillippsville Road
Bay Minette, AL 36507
Cell – 251-689-1837
Work – 251-580-1632
Clair.dorough@ci.bay-minette.al.us

Travis Foster (2022-2024)
Publix Supermarkets
160 Cotton Creek Dr. Ste. 100
Gulf Shores, AL 36542
Work – 251-948-1281
d02182420@yahoo.com

Kim Frank (2023-2025)
Baldwin EMC
P.O. Box 220
Summerdale, AL 36580
Work – 251-989-0294
Cell – 251-747-0276
kfrank@baldwinemc.com

Cecilia M. Hammond (2023-2025)
Gulf Packaging, Inc.
55772 B Lottie Road
Perdido, AL 36562
Cell – 251-253-9427
chammond@gulfpkg.com

Travis Langen (2023-2025)*
Gulf Coast Center for Ecotourism and Sustainability
18694 Ceda Dr.
Foley, AL 36535
Work – 251-210-8721
Cell – 760-420-0943
travis@gulfcenter.org

Jim Perry (2022-2024)
Baldwin County Public Schools—Stapleton

21314 Marlot Loop
Silverhill, AL 36576
Work – 251-937-2038
Cell – 251-327-5761
jperry@bcbe.org

Margaret Roley (2021-2023)*
South Baldwin Regional Medical Center
41577 Co. Road 39
Bay Minette, AL 36507
Work – 251-949-3461
Cell – 251-747-4933
Margaret_Roley@chs.net

Lindsay Schumacher (2022-2024)
L. Schumacher Consulting
12744 Hunters Chase
Foley, AL 36535
Cell – 251-583-6352
lindsay@lschumacherconsulting.com

Marcia Stabler (2022-2024)*
Executive Committee Member
The First Bank
25428 Co. Rd. 54 W
Daphne, AL 36526
Work – 251-990-2070
Cell – 251-604-5516
mstabler@thefirstbank.com

Beth Thomas (2022-2024)
Community Affairs Manager
Alabama Power
150 St. Joseph St.
Mobile, AL 36602
Cell – 251-422-3331
enweathe@southernco.com

Executive Board
Officers
Grant Brown
Colby Cooper
Marcia Stabler

*Second Term

Staff

Marina Simpson, Executive Director
P.O. Box 244
Foley, AL 36536
Work – 251943-2110
Cell- 251-75-8536

msimpson@unitedway-bc.org

Lana Mummah, Finance and Program Director
P.O. Box 244
Foley, AL 3636
Work – 251-943-2110
Cell – 251-978-3368
lmummah@unitedway-bc.org

2023 Board Meetings

Feb. 14, 4:00 pm
Mar. 14, 1:00 pm (Executive Committee)
Apr. 11, 4:00 pm
May 2, Agency Reviews
May 9, Agency Reviews
June 13, 4:00 pm
July/August TBD, Board Retreat
Sept. 12, 1:00 pm (Executive Committee)
Oct. 10, 4:00 pm
Nov. 14, 1:00 pm (Executive Committee)
Dec. 12, 4:00 pm

Board Meeting Minutes [Minutes Exec Board Meet March 2023.doc](#)

List all individuals associated with the grant application including email addresses and phone numbers

Email addresses and phone numbers

Marina Simpson, msimpson@unitedway-bc.org; 251-943-2110 ext. 103
Lana Mummah, lmummah@unitedway-bc.org; 251-943-2110 ext. 101

Please include the latest Audited Financial Statements & Current Year Budget.

Latest Audited Financial Statement [2021 Audited Financials UWBC.pdf](#)

Current Year Budget [2023 Budget Approved.xlsx](#)

Proof of enrollment in the E-Verify system & complete W-9 form

E-Verify System enrollment [Everify enrollment.pdf](#)

Completing W-9 form [2023 W9.pdf](#)

Thank you,
City of Fairhope, AL

This is an automated message generated by Granicus. Please do not reply directly to this email.



June 6, 2023

Paige Crawford
Director of Community Affairs
City of Fairhope
Post Office Drawer 429
Fairhope, AL 36533

Dear Paige,

On behalf of the entire Board of Directors, I would like to thank the City for their past support of the Rotary Youth Club. The Club offers a safe, supportive environment with programs to help children achieve academically, build healthy habits and foster skills they need to become productive, caring, responsible members of the community.

We are requesting the City's continued support of the RYC by providing a donation of \$57,000 (that includes \$2,000 in supplies). This is the same amount that we received from the City last year. In addition, we are also asking that the cigarette tax that comes to the City of Fairhope from the Baldwin County Commission of roughly \$20,000 continue to be pledged to the Rotary Youth Club. These funds are essential for the continued operation and growth of the Club.

Thank you again for your support!

Sincerely,

Ed Hammele
Board President
Fairhope-Point Clear Rotary Youth Programs, Inc.

Fairhope-Point Clear Rotary Youth Club is a 501(c)3 nonprofit organization. Federal Tax ID#26-4285903. NO goods or services were received in consideration of this gift.



Baldwin County Child Advocacy Center

CARE House, Inc.

June 6, 2023

The Honorable Sherry Sullivan
City Council
City of Fairhope
161 N. Section Street
Fairhope, AL 36532

Re: Financial Request

Dear Mayor Sherry Sullivan and City Council Members,

CARE House, Inc., dba the Baldwin County Child Advocacy Center (BCCAC), is very grateful for the City of Fairhope's past generous support of our important mission. The BCCAC is the only child advocacy center in Baldwin County and the only agency in our county providing specially trained counselors and interviewers to work with children who are victims of sexual and severe physical abuse. All victim services are provided at no charge for children and their supportive family members. Last fiscal year, we provided direct intervention services for 447 Baldwin County children and prevention education for 8,570 children.

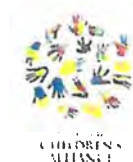
We are respectfully requesting financial assistance in the amount of \$7,500 for the 2023-2024 fiscal year to assist us with serving Fairhope residents. Last calendar year, we provided direct intervention services for 48 children with a Fairhope address and also provided prevention services to 2048 children in Fairhope schools. Your donation will help supply the funds needed for BCCAC to offer the services of an experienced victim and family advocate, three highly qualified, specially trained therapists and two forensic interviewers. This funding will also help us continue to provide abuse prevention programs within Fairhope schools.

I will be happy to provide any additional information that may be helpful to you in making your decision. If you have any questions, please contact me at 251-989-2555. Thank you so much for your time and consideration, and we appreciate Fairhope's commitment to providing safety, healing, and justice for child abuse victims in our county.

Respectfully Submitted,

Niki Whitaker
Niki Whitaker
Executive Director

CARE House, Inc., dba Baldwin County Child Advocacy Center
P.O. Box 884, Summerdale, AL 36580
(251) 989-2555
www.BaldwinCountyCAC.org





122 Fairhope Avenue Suite 1
Fairhope, Alabama 36532

www.fairhopefilmfestival.org

April 5, 2023

City of Fairhope
161 N. Section Street
Fairhope, AL 36532

Dear Mayor Sullivan and Fairhope City Council:

Thank you for all you have done for the past Fairhope Film Festivals. By working in a partnership, Fairhope's film festival is the "Best of the Best" and spotlights the City of Fairhope to over 4,000 film enthusiasts. Together we are "Creating Community Through Film". FFF requests the following from the City of Fairhope to ensure another great 4-day event for the 2023 Fairhope Film Festival. We hope you will continue to support us in our ELEVENTH ANNIVERSARY.

1. We wish to renew the contract between The Governing Body of the City of Fairhope and the Fairhope Film Festival, a 501(c)3 in that the City of Fairhope will include the sum of \$6,000 in its 2023/2024 Budget. The Fairhope Film Festival brings sustained economic growth from the film industry and regional movie goers to the Alabama Gulf Coast area.
2. The Fairhope Film Festival requests the use of the Welcome Center on Section Street to use as our "box office" and information booth from Wednesday November 8th through Sunday, November 12th 2023. Official FFF Box Office hours: Wednesday 10:00-5 pm, Thursday 9:00 am-6:00 pm, Friday 9:00 - 6:00 pm; Saturday 10:00am to 5:00pm and Sunday 10:00am to 1:00pm
3. We request use of the public area (10 N. Section) near the Fairhope Clock ~ adjacent to the flower bed and near the NE corner of Fairhope Avenue and Section Street. The area will need to be large enough for a 10' x 10' promotional tent with a couple of 6' tables underneath.
4. Banners: We are requesting signage and additional publicity in city notifications from October 1, 2023 through November 12th, 2023. We request a minimum of 6 Pole Banners to be hung 14 days prior to & during Festival ~hung October 26th through the end of November 13th 2023.
1st choice: N Section St. NW of Flower Clock; 2nd Volanta Ave. & N Section; 3rd Corner of Oak & N Section St (next to ESAC); 4th N Section at City Hall; 5th Morphy Ave & S Section St; 6th Fairhope Ave @ School St (near Coastal).

We welcome suggestions as to how we can better market the City of Fairhope for future Fairhope Film Festivals. Thank you for your consideration of our requests.

Sincerely,

Mary M. Riser
Executive Director

cc: Sherry Sullivan
Jay Robinson

Enclosure: Certificate of insurance

Created to bring the best in world cinematic culture to our region, to introduce our area as a viable location for the film industry, to encourage Alabama filmmakers, and to increase the state and local economy.



122 Fairhope Avenue Suite 1
Fairhope, Alabama 36532

www.fairhopefilmfestival.org

May 25, 2023


City of Fairhope
161 N. Section Street
Fairhope, AL 36532

Dear Mayor Sullivan and Fairhope City Council:

Thank you for all you have done for the past Fairhope Film Festivals. By working in a partnership, Fairhope's film festival is the "Best of the Best" and spotlights the City of Fairhope to over 4,000 film enthusiasts. Together we are "Creating Community Through Film". We hope you will continue to support us in our ELEVENTH ANNIVERSARY.

We wish to renew the contract between The Governing Body of the City of Fairhope and the Fairhope Film Festival, a 501(c)3 in that the City of Fairhope will include the sum of \$6,000 in its 2023/2024 Budget. The Fairhope Film Festival brings sustained economic growth from the film industry and regional movie goers to the Alabama Gulf Coast area. We appreciate your support of past festivals and look forward to your continuing support.

Sincerely,


Mary M. Risel
Executive Director

cc: Mayor Sherry Sullivan
Jay Robinson, Council President
Enclosure: Certificate of Insurance



MOBILE BAY NATIONAL ESTUARY PROGRAM

June 5, 2023

The Honorable Sherry Sullivan, Mayor
City of Fairhope
P. O. Drawer 429
Fairhope, AL 36533

Dear Mayor Sullivan,

The Mobile Bay National Estuary Program (MBNEP) respectfully requests **\$15,000** (fifteen thousand dollars) from the City of Fairhope to support its work in watershed management planning and implementation and stormwater education. This funding would leverage and match our annual U.S. Environmental Protection Agency grant of \$850,000 for program year 2023-2024. The City has supported the MBNEP from 1998 through 2023. MBNEP appreciates this funding and looks forward to continuing this partnership and striving for improved environmental management.

The MBNEP is guided by a federally-approved **Comprehensive Conservation and Management Plan (CCMP)**, developed and updated by government agencies; industries; academia; and citizen groups. The CCMP is created based on local input and supports local priorities for protecting our water quality, sustain populations of key living resources, manage vital habitats, mitigate human impacts and build citizen stewardship. It provides a blueprint for the management of the resources coastal Alabamians value, including Fairhope, and its waters and rich coastal habitats. Implementation of the CCMP includes projects directly benefitting the City, its people, waters, and natural resources.

The CCMP prescribes **watershed management plans (WMPs)** to ensure protection and restoration efforts are based in science and fit into an overall management program. With support from the Alabama Department of Conservation and Natural Resources, the MBNEP is facilitating development of WMPs for all the State's tidally influenced watersheds. This process engages Watershed residents and identifies critical issues and potential opportunities for restoration, recommends measures to stem the pervasive erosion and stormwater-related sanitary sewer overflows persisting or escalating throughout the area due to increasing development and proliferation of impervious cover. The process even recommends potential funding sources to pay for those measures. Over the last several years, coastal WMPs have netted millions of dollars of investment to improve environmental management of watersheds across coastal Alabama.

A **Comprehensive Management Plan for the Eastern Shore Watershed Complex**, including the Yancey Branch, Rock Creek, Fly Creek, Point Clear Creek, and Bailey Creek subwatersheds will be completed during the summer of 2023. A Thompson Engineering team was contracted to work with the City and community stakeholders to develop this Plan with funding secured from the Federal RESTORE Council and the State of Alabama.

The MBNEP coordinates the **Coastal Alabama Stormwater Team**, or **CAST**, which provides a forum for county and municipal resource managers to share local priorities related to stormwater and natural resource management and guide development of tools and resources needed at the local level. These efforts have resulted in the production of videos related to Low Impact Development, stormwater management, MS4 requirements, and watershed management. The group also has guided development of a comprehensive review of stormwater and natural resource regulations which has provided a useful resource for updating regulations and ordinances.

One of the recommendations coming out of the Weeks Bay Watershed Management Plan, which includes some of Fairhope's geography, was the establishment of **Plan Lower Alabama Now (PLAN)**. This group with representatives from across Baldwin County, come together on a regular basis to coordinate comprehensive

planning, zoning, and other growth related issues through discussion and expert programs, to collectively elevate the level of collaboration among differing communities related to land use issues and environmental protection.


In support of the City's MS4 permit requirements related to community education, the MBNEP continues to invest in the development of the *Create a Clean Water Future* public awareness campaign and educational videos related to stormwater management. The campaign features an interactive website and open-source content for the City's use in conducting stormwater related outreach.

Finally, MBNEP coordinates Management Conference committees for project implementation, government networks, and business resources quarterly meetings to bring the coastal Alabama community (including leaders from the City of Fairhope) together on a regular basis for technology transfer, project updates, and development of initiatives to improve environmental management. We hope to see you and/or your designee(s) at the next GNC meeting, which will be held June 16, 2023.

Since 1998, the City has contributed a total of \$120,250 to the MBNEP. With a full understanding of the budgetary demands and other constraints facing local governments, we hope you agree the MBNEP has proven to be a reliable partner and sound investment, leveraging \$27 for every dollar of City of Fairhope support. We understand the budgetary demands, challenges, and constraints facing local governments, but with the City's financial assistance and leadership, tremendous progress is being made supporting Fairhope through implementation of our CCMP.

I would be delighted to address your City Council to communicate the value of a Fairhope-MBNEP partnership. Your support is necessary if we, as a coastal community, are to continue improving how we manage and optimize the use of our land and waters for the benefit of the people who enjoy coastal Alabama, its estuarine waters, and its amazing diversity of flora and fauna. We hope you will favorably consider this request for support.

Sincerely,


Roberta A. Swann
Director

CC: Paige Crawford, Director of Community Affairs

EASTERN SHORE

CHAMBER OF COMMERCE

327 Fairhope Avenue, Fairhope, AL 36532 251.928.6387 · www.eschamber.com office@eschamber.com

Celebrating 100 years in 2024!

June 9, 2023

The Honorable Sherry Sullivan, Mayor
City of Fairhope

Dear Mayor Sullivan:

Please accept this letter as our official request to be placed in the City's 2023-24 budget. The request for \$6,000 for the Annual Contract Dues will enable us to provide our services to market, strengthen and connect Fairhope and the Eastern Shore. Our Tourism Website, www.exploreeasternshore.com has a direct connection to the City of Fairhope website and much, much more.

In addition, we request \$15,000 as part of our Annual Leaders Council investment and to support the Chamber's initiatives such as the Job & Career Expo for High School Students. Leaders Council offers elected officials, business owners and executives elite networking opportunities and input into important Chamber and community issues. The city's financial investment would be supported with additional marketing, event, and member-only benefits. The Mayor or a Member of the City Council are eligible to join this group's activities. Through Leaders Council, the City of Fairhope is promoted at all Chamber events, our website and through other promotions.

This year I am also requesting a onetime contribution of \$2,500 to support our Centennial Celebration. Founded in 1924, we are excited to share the history of our Chamber and our cities. We plan to end the year with a special celebration.

A detailed packet of information outlining our progress as well as a view of initiatives will be delivered to each member of the Fairhope City Council, this packet is included with this request. Of course, I am always available to answer questions.

The Chamber's Youth Leadership and STEPs Program has a direct and positive effect on Fairhope's youth. The Jubilee Festival has broadened its scope to include Fairhope High School and St. Michael's as part of the High School Art Show. Workforce Development is a major focus of our Chamber as we connect business, education, and workforce needs. Our Eastern Shore 101 gives participants an in-depth look at area attractions, so they can serve as Ambassadors of the Eastern Shore.

We are very grateful for our partnership and strive to support the goals of the City of Fairhope. I thank you in advance for your consideration of our request and for helping us make the Eastern Shore the best place to live, work and cultivate business.

Respectfully yours,


Casey Gay Williams
President/CEO


ACCREDITED



September 11, 2023

Mayor Sherry Sullivan
City of Fairhope
Post Office Drawer 429
Fairhope, Alabama 36533

Dear Mayor Sullivan:

Thank you for your continued financial support of the Baldwin County Economic Development Alliance. Your partnership and contribution to the Alliance are critical to the success of our organization and to Baldwin County's continued economic development.

The Alliance has more than 100 partners that give financially to our organization. However, we ask our investors for more than a financial investment. We ask you to give of your time, talents and resources in assisting us to successfully execute our plan and bring competitive, high-paying jobs to Baldwin County.

In the past year, because of our partnership with the City of Fairhope, we were able to secure a \$750,000 appropriation from Congressman Jerry Carl to aid the \$3,125,000 Economic Development Administration's matching grant awarded to the City and the Alliance.

As the fastest growing county in Alabama and one of the fastest growing counties in the nation, Baldwin County continues to realize new job creation opportunities every day. Now, more than ever, your contribution to the Alliance is important, appreciated, and needed. Your valued support will help us continue to grow Baldwin County into a hub for innovative industries with global reach.

As you consider your budget year, we would like to request level funding of \$20,000 for fiscal year 2023-2024. We will be happy to provide a formal contract for such services if needed.

I look forward to catching up with you in person very soon.

Sincerely,

Lee Lawson
President and CEO
Baldwin County Economic Development Alliance

Sherry Sullivan

From: Sherry Sullivan
Sent: Friday, May 19, 2023 4:42 PM
To: Renee Smith; Jimmy Conyers; Kevin Boone; Corey Martin; Jack Burrell; Jay Robinson; Will Newsom
Cc: Paige Crawford; Lisa A. Hanks, MMC
Subject: RE: Contracted TNR Program for Community Cats

Renee,

We will include this request for consideration in next year's budget.

Thank you for all you and your team do for our community.

Have a great weekend,

Sherry Sullivan
Mayor
City of Fairhope
251-990-0100



From: Renee Smith <renee@safeharborac.org>
Sent: Friday, May 19, 2023 4:07 PM
To: Jimmy Conyers <jimmy.conyers@fairhopeal.gov>; Kevin Boone <kevin.boone@fairhopeal.gov>; Corey Martin <corey.martin@fairhopeal.gov>; Jack Burrell <Jack.Burrell@fairhopeal.gov>; Jay Robinson <jay.robinson@fairhopeal.gov>; Sherry Sullivan <sherry.sullivan@fairhopeal.gov>; Will Newsom <william.newsom@fairhopeal.gov>
Subject: Contracted TNR Program for Community Cats

Good afternoon

The \$5,000 Contract amount to assist with controlling the Community Cat over population is nearly exhausted in just 3 months since receiving funds. There is equivalent of 3 cats remaining on the contract. We have successfully altered and vaccinated 50 Community cats.

The majority of the cats trapped were in the vicinity of Co Rd 13 & Morphy Ave at the three Mobile Home parks. Pecan Park, Windsor Place & Meadowridge. And several that were new strays that showed up at the Windmill Rd colony that was previously funded by Baldwin Humane.

Unfortunately, the population in just those areas has exhausted Fairhope's funding and has prevented us from getting any further into our list of TNR requests within the City.

Just this year alone, Reilly Cir, Pecan Ave, Gilbreath Ave, Hollowbrook Ave, River Oaks Dr just to name a few on our list. These locations have a combined estimated total of 55 cats reported to us. With kitten season among us, that total has likely quadrupled. And in just a couple of months, this seasons kittens will become pregnant. Of those that survive the cruel fate they're born into, the City of Fairhope is looking at over 100 more cats at JUST these locations. That does not include population totals for the outstanding requests received in 2022.

We've only put a tiny dent on the City's Community cat populations. We hope you will consider additional funding of \$10,000 to cover the need of Fairhope's citizens and the homeless cats needing to be altered this year. Sooner rather than later, as the population continues to increase daily.

For the time being, we will direct new inquiries to Animal Control, the Council and The Haven for guidance and/or assistance.

Lastly, the County funding was recently released to begin their TNR Program. All Incorporated areas that do not fund this program, should consider following suit with the County as a whole to see the best impact. The effective solution to FIX the problem humanely, is prevention. Prevent more unwanted litters from being born. The County Commission understands the problem will not FIX itself. Again, we hope you will reconsider the amount funded to help with this issue.

Sincerely,

Renee Smith

251-422-8052

Appropriation

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
51820	Public Library-Approp.	859,401	816,431	859,000	802,083	875,000	918,750
51870	The Haven	65,000	82,500	150,000	137,500	150,000	159,000
51880	Airport Appropriation	-	15,000	-	-	-	-
51890	Airport Appropriation-Debt Svc	320,000	320,000	320,000	293,334	320,000	320,000
51895	Baldwin County Board of Educat	-	75,000	69,800	75,000	75,000	75,000
51900	Baldwin Co. Transit Hub	26,680	31,740	31,740	29,095	31,740	31,740
Total Appropriation		1,271,081	1,340,671	1,430,540	1,337,012	1,451,740	1,504,490

Fairhope Public Library Board	Audited Information									Current Yr
	<u>9/30/2014</u>	<u>9/30/2015</u>	<u>9/30/2016</u>	<u>9/30/2017</u>	<u>9/30/2018</u>	<u>9/30/2019</u>	<u>9/30/2020</u>	<u>9/30/2021</u>	<u>9/30/2022</u>	<u>9/30/2023</u>
Cash balance	155,642.00	352,791.00	409,102.00	462,992.00	551,788.00	564,556.00	768,366.00	825,725.00	660,546.00	
Revenues (Grants and Contributions)	763,340.00	957,070.00	903,485.00	952,047.00	1,017,813.00	975,239.00	1,047,630.00	925,054.00	993,841.00	
Expense	<u>767,905.00</u>	<u>761,905.00</u>	<u>845,241.00</u>	<u>912,627.00</u>	<u>924,708.00</u>	<u>888,850.00</u>	<u>911,885.00</u>	<u>871,675.00</u>	<u>1,186,460.00</u>	
Change in Net Position	(4,565.00)	195,165.00	58,244.00	39,420.00	93,105.00	86,389.00	135,745.00	53,379.00	(192,619.00)	
Payment from City of Fairhope	674,100.00	714,100.00	814,600.00	814,599.96	814,599.96	818,477.00	859,401.00	816,431.00	859,000.00	802,083.34
Budget City of Fairhpe-Library Approp	674,100.00	714,100.00	814,600.00	818,477.00	818,477.00	818,477.00	859,401.00	816,431.00	859,000.00	875,000.00

As of 8/11/2023

FAIRHOPE PUBLIC LIBRARY					
2023 - 2024 BUDGET		2022 - 2023	2023 - 2024		
	7/28/2023				
Income					
In-House Income					
306 - Contributions - Others		\$6,000.00	\$5,000.00		
309 - Damaged/Lost Audio & CD's		\$190.00	\$185.00		
310 - Damaged/Lost Books		\$1,900.00	\$2,000.00		
312 - Damaged/Lost Videos & DVD's		\$100.00	\$100.00		
313 - Fines		\$9,000.00	\$9,200.00		
319 - Proctor Income		\$900.00	\$450.00		
322 - Copies/Computer Printers		\$6,000.00	\$7,000.00		
324 - Miscellaneous Income		\$26.00	\$100.00		
327 - Meeting Room Income		\$5,000.00	\$4,000.00		
328 - Fax Income		\$450.00	\$275.00		
329 - Replace Library Cards		\$700.00	\$700.00		
330 - ILL Income		\$50.00	\$20.00		
Total In-House Income		\$30,316.00	\$29,030.00		
Deferred Revenue		\$72,870.00	\$101,869.00	40%	
Outside Income					
303 - City of Fairhope		\$875,000.00	\$918,750.00	5%	\$43,750.00
Total Outside Income		\$978,186.00	\$1,049,649.00		
Total Income					
Expenses - Operating					
Non-Budgeted Expenses					
471 - Maker Space					
Library Supplies					New Totals
406 - Technical Services		\$1,400.00	\$1,100.00		
416 - Children Program Supplies		\$1,800.00	\$1,700.00		
417 - Adult Program Supplies		\$100.00	\$100.00		
420 - Equipment/Furnishings Purchases		\$1,600.00	\$1,600.00		
436 - Office/Library Supplies		\$4,500.00	\$5,000.00		
439 - Supplies - Printers		\$3,900.00	\$4,250.00		
448 - Laminator Supplies		\$350.00	\$250.00		
Total Library Supplies		\$13,650.00	\$14,000.00		
Maintenance					
424 - Janitor Service Contract		\$21,500.00	\$22,000.00		
424.1 - Janitorial Supplies		\$4,600.00	\$4,600.00		
425 - Building Maintenance		\$30,000.00	\$12,000.00		\$6,000.00
424.2 - Laundry			\$450.00		
426 - Equipment		\$600.00	\$667.00		
Total Maintenance		\$56,700.00	\$39,717.00		\$45,717.00
Adult Materials					
402 - Audio Books (CDs & Playaways)		\$1,800.00	\$1,000.00		
410 - Books Purchased - General		\$20,000.00	\$12,000.00		
412 - Books Purchased - Reference		\$2,400.00	\$1,400.00		
431 - Periodicals (Adults)		\$8,500.00	\$6,500.00		

FAIRHOPE PUBLIC LIBRARY				
2023 - 2024 BUDGET		2022 - 2023	2023 - 2024	
7/28/2023				
457 - Adult DVD's		\$1,941.00	\$700.00	
459 - E-Audio digital		\$2,700.00	\$700.00	
464 - Electronic Databases		\$10,500.00	\$8,625.00	
464 - hoopla			\$12,000.00	
466 - E-Print digital		\$2,800.00	\$2,700.00	
Total Adult Materials		\$50,641.00	\$45,625.00	
Youth Services - Materials				
413A - Books Purchased - Children		\$10,000.00	\$10,000.00	
413B - Books Purchased - Teens		\$2,600.00	\$2,000.00	
414 - Parenting Collection		\$300.00	\$300.00	
415 - Audio Books (CDs & Playaways)		\$550.00	\$3,200.00	
458 - Youth DVD's		\$550.00	\$350.00	
467 - E-Print digital		\$3,300.00	\$3,200.00	
468 - E-Audio digital		\$1,600.00	\$1,600.00	
Total Youth Services Materials		\$18,900.00	\$20,650.00	
Miscellaneous				
418 - Membership Fees		\$775.00	\$700.00	
419 - Education/Training Seminars		\$200.00	\$125.00	
421 - Flowers/Gifts		\$100.00	\$100.00	
442 - Travel Expense		\$250.00	\$150.00	
443 - Travel Expense-Youth Services		\$150.00	\$100.00	
455 - Miscellaneous Expense		\$50.00	\$0.00	
Total Miscellaneous		\$1,525.00	\$1,175.00	
Operations				
401 - Social Media		\$1,000.00	\$1,000.00	
408 - Bank Charges		\$125.00	\$500.00	
409 - Accounting Service Contract		\$12,000.00	\$12,000.00	\$2,000
411 - Legal & Professional Fees		\$250.00	\$250.00	
422 - Insurance/General		\$510.00	\$490.00	
432 - Postage (Includes ILL)		\$500.00	\$500.00	
Total Operations		\$14,385.00	\$14,740.00	\$16,740
Personnel Costs				
423 - Insurance/Employee Health		\$65,000.00	\$65,000.00	
434 - Retirement Plan - State		\$71,812.00	\$77,740.00	
435 - Salaries		\$596,839.00	\$674,414.00	
441 - FICA/Medicare		\$47,150.00	\$53,289.00	
447 - Direct Deposit Fees		\$1,400.00	\$1,400.00	
449 - Workman's Comp. Insurance		\$10,000.00	\$10,000.00	
Total Personnel Costs		\$792,201.00	\$881,843.00	
Technology				
427 - Copier Maintenance		\$9,800.00	\$9,400.00	\$100.00
428 - Computer Hardware Purchase		\$875.00	\$1,400.00	
429 - Computer Licensing		\$1,900.00	\$1,300.00	Tech Soup/Dropbox/Far onics - \$1,000
433 - Website Expenses		\$700.00	\$500.00	
451 - Laminator Maintenance			\$650.00	
461 - Network Equipment/Maintenance		\$9,000.00	\$10,000.00	
463 - Copy costs		\$3,700.00	\$3,600.00	
469 - Internet		\$6,000.00	\$5,049.00	

FAIRHOPE PUBLIC LIBRARY				
2023 - 2024 BUDGET		2022 - 2023	2023 - 2024	
7/28/2023				
Total Technology		\$31,975.00	\$31,899.00	\$32,650.00
Total Expenses		\$979,977.00	\$1,049,649.00	

Recreation Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	1,096,284	1,054,705	1,071,189	1,030,906	1,638,096	1,638,096
50045	Overtime	24,680	25,511	35,610	44,114	25,000	25,000
50190	Employee Payroll Taxes	83,796	84,518	83,625	79,902	128,983	139,275
50200	Employee Retirement Exp	56,644	64,613	64,259	66,828	79,659	85,498
50210	Employee Medical Insurance	220,321	214,276	207,996	206,502	240,418	239,825
50215	Required Contrib-OPEB	5,821	5,821	5,821	4,851	5,821	5,821
50220	Casualty/Workers Comp Ins	87,163	-	-	-	-	-
50221	Workers Comp Insurance	-	25,479	25,930	29,680	28,004	27,825
50222	Casualty/Property Insurance	-	70,687	72,232	82,437	75,775	80,600
50230	Training/School/Travel	1,018	331	1,632	4,594	3,277	6,550
50290	Professional Services	29,210	304	-	10,700	15,000	50,000
50300	Computer Expense	17,540	12,241	14,544	15,278	28,832	24,270
50315	Camera Expense	-	-	-	3,958	-	8,000
50320	Office Supplies	-	-	280	-	500	-
50325	Printers/Copiers/OE and supp	2,454	1,646	2,054	2,226	2,201	3,000
50330	Postage	-	30	143	95	-	100
50340	General Supplies	175,496	191,488	199,430	177,421	175,000	180,000
50360	General Maintenance	99,505	107,468	195,452	127,176	110,000	131,620
50380	Communications	3,906	7,006	7,207	5,840	9,500	7,212
50390	Dues-Memberships-Subscrip	300	110	1,095	300	1,000	1,000
50395	Employment Screening	-	2,235	1,842	2,871	2,000	2,000
50430	Gasoline & Oil	9,423	13,073	19,564	12,281	16,350	16,500
50435	Small Equipment	-	-	870	8,274	-	9,350
50440	Equip & Vehicle Repair	10,686	25,403	12,351	17,285	20,000	20,000
50460	Uniforms	2,375	5,161	5,073	3,733	2,750	3,000
50462	Safety Wear and PPE	-	140	-	-	1,000	500
50470	Purchases Vehicles & Equipment	48,458	35,478	72,034	16,479	87,732	193,700
50475	Capital Improvements	118,853	459,982	215,281	149,739	221,000	3,314,891
50485	Tennis Expense	22,404	16,576	17,557	21,844	13,723	20,000
50520	Equipment Rental	4,104	11,785	11,510	8,460	10,000	10,000
50525	Cost-Tennis Shop Sales	2,919	3,526	7,608	9,197	3,500	7,000
50560	Credit Card Processing Fees	4,598	7,177	8,709	8,270	7,000	7,000
51315	Pool Supplies	2,652	17,208	27,046	25,081	25,000	32,500
52510	Utilities for City Use	313,473	337,077	297,302	295,230	-	315,000
55825	Spec Rec Projects	-	-	-	-	-	-
Total Recreation Dept		2,444,085	2,801,053	2,711,440	2,471,552	2,977,122	6,605,133

Marina/Harbor

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	113,245	122,691	127,965	111,115	135,373	135,373
50045	Overtime	3,406	1,989	3,033	9,175	1,000	1,000
50190	Employee Payroll Taxes	8,635	9,109	9,455	8,755	10,633	12,660
50200	Employee Retirement Exp	6,969	9,210	10,080	9,895	10,907	11,615
50210	Employee Medical Insurance	26,691	26,859	27,456	24,797	27,465	24,680
50220	Casualty/Workers Comp Ins	6,930	0	0	0	0	0
50221	Workers Comp Insurance	0	2,516	2,846	3,349	3,073	3,153
50222	Casualty/Property Insurance	0	9,197	7,935	12,268	9,874	12,350
50230	Training/School/Travel	26	0	0	0	0	0
50290	Professional Services	10,463	76	0	0	0	10,000
50300	Computer Expense	1,079	6,541	3,208	2,406	10,744	10,335
50320	Office Supplies	362	316	0	80	400	0
50325	Printers/Copiers/OE and supp	104	302	314	372	320	360
50330	Postage	0	0	44	0	0	0
50340	General Supplies	14,999	2,990	11,989	18,681	15,000	15,000
50360	General Maintenance	12,096	16,246	59,878	19,398	20,000	20,000
50380	Communications	858	1,254	2,246	2,602	6,640	3,240
50395	Employment Screening	0	0	0	0	0	160
50415	Cost - Ship Store Sales	1,033	539	351	0	500	2,000
50425	Diesel	37,361	26,146	73,145	60,366	70,800	77,800
50430	Gasoline & Oil	194,138	296,299	408,839	274,837	353,700	400,000
50440	Equip & Vehicle Repair	5,362	3,091	42	2,901	3,000	3,000
50460	Uniforms	188	337	181	183	400	500
50470	Purchases Vehicles & Equipment	54,835	0	27,922	(230)	0	11,200
50475	Capital Improvements	44,038	0	374,822	178,100	240,000	61,000
50560	Credit Card Processing Fees	15,538	20,004	18,918	20,137	15,000	15,000
52510	Utilities for City Use	17,397	13,746	10,621	6,333	13,000	10,000
Total Marina/Harbor		575,752	569,456	1,181,290	765,522	947,829	840,426

Street Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	1,941,868	2,040,502	1,943,001	2,044,703	2,501,317	1,993,318
50045	Overtime	144,592	142,486	156,177	169,253	120,000	120,000
50190	Employee Payroll Taxes	155,339	165,072	155,623	163,783	207,063	165,550
50200	Employee Retirement Exp	157,717	169,850	159,640	177,280	213,064	183,084
50210	Employee Medical Insurance	466,369	461,346	411,417	421,145	536,757	389,500
50215	Required Contrib-OPEB	32,799	66,587	70,092	57,077	70,092	61,295
50220	Casualty/Workers Comp Ins	121,608	-	-	-	-	-
50221	Workers Comp Insurance	-	75,103	96,402	101,347	104,115	72,598
50222	Casualty/Property Insurance	-	84,910	92,463	101,189	98,016	91,700
50230	Training/School/Travel	5,178	5,425	9,870	17,519	12,000	42,200
50290	Professional Services	39,656	25,971	34,274	2,402	15,000	30,000
50300	Computer Expense	7,606	9,833	9,558	10,525	8,518	16,485
50320	Office Supplies	-	-	-	1,169	-	2,000
50325	Printers/Copiers/OE and supp	553	1,049	1,395	719	1,500	420
50330	Postage	-	11	250	107	-	100
50340	General Supplies	91,735	111,539	163,316	172,363	110,000	100,000
50360	General Maintenance	32,581	53,413	46,929	32,560	50,000	62,000
50380	Communications	12,760	22,650	23,143	25,423	28,500	28,820
50390	Dues-Memberships-Subscrip	328	720	840	1,599	1,200	2,400
50395	Employment Screening	-	2,056	2,839	2,615	3,000	1,500
50430	Gasoline & Oil	60,791	84,481	118,124	90,512	105,600	75,600
50435	Small Equipment	-	65	9,037	63,897	79,389	9,500
50440	Equip & Vehicle Repair	130,709	178,523	199,987	162,120	160,000	145,000
50460	Uniforms	5,186	7,733	15,548	13,406	10,000	11,100
50462	Safety Wear and PPE	4,481	6,143	566	986	2,380	9,500
50470	Purchases Vehicles & Equipment	50,989	173,807	319,525	509,736	701,015	746,014
50475	Capital Improvements	38,163	122,862	359,650	77,031	110,000	125,000
50520	Equipment Rental	5,519	13,891	11,197	10,932	10,000	12,000
50955	Transfers-Debt Svc Fund	175,697	175,697	71,887	-	-	170,141
51170	Beach Repairs and Maint	-	71,781	13,604	40,815	55,000	55,000
51400	Flowers	109,937	106,565	127,652	146,160	131,250	-
51410	St Material & Landscaping	300,088	325,054	349,098	261,510	325,000	200,000
51420	Sidewalks	15,549	14,564	30,869	64,943	75,000	75,000
52510	Utilities for City Use	143,831	155,074	155,971	147,720	144,000	150,000
Total Street Department		4,251,628	4,874,764	5,159,943	5,092,547	5,988,776	5,146,825

Landscape Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	-	-	-	-	-	508,000
50045	Overtime	-	-	-	-	-	10,000
50190	Employee Payroll Taxes	-	-	-	-	-	44,630
50200	Employee Retirement Exp	-	-	-	-	-	48,650
50210	Employee Medical Insurance	-	-	-	-	-	111,500
50215	Required Contrib-OPEB	-	-	-	-	-	-
50221	Workers Comp Insurance	-	-	-	-	-	18,150
50222	Casualty/Property Insurance	-	-	-	-	-	10,000
50230	Training/School/Travel	-	-	-	-	-	-
50290	Professional Services	-	-	-	-	-	-
50300	Computer Expense	-	-	-	-	-	-
50325	Printers/Copiers/OE and supp	-	-	-	-	-	-
50330	Postage	-	-	-	-	-	-
50340	General Supplies	-	-	-	-	-	30,000
50360	General Maintenance	-	-	-	-	-	96,000
50380	Communications	-	-	-	-	-	1,248
50390	Dues-Memberships-Subscrip	-	-	-	-	-	-
50395	Employment Screening	-	-	-	-	-	500
50430	Gasoline & Oil	-	-	-	-	-	8,400
50435	Small Equipment	-	-	-	-	-	5,500
50440	Equip & Vehicle Repair	-	-	-	-	-	30,000
50460	Uniforms	-	-	-	-	-	1,720
50462	Safety Wear and PPE	-	-	-	-	-	1,500
50470	Purchases Vehicles & Equipment	-	-	-	-	-	50,000
50475	Capital Improvements	-	-	-	-	-	70,000
50520	Equipment Rental	-	-	-	-	-	-
50955	Transfers-Debt Svc Fund	-	-	-	-	-	-
51400	Flowers	-	-	-	-	-	140,000
51410	St Material & Landscaping	-	-	-	-	-	150,000
52510	Utilities for City Use	-	-	-	-	-	-
Total Landscape Department							1,335,798

Fleet Maintenance

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50040	Salaries	363,124	380,787	402,451	432,903	456,481	456,481
50045	Overtime	12,789	10,478	13,861	13,358	9,000	13,000
50190	Employee Payroll Taxes	27,761	28,912	31,014	33,199	36,238	37,875
50200	Employee Retirement Exp	27,070	31,566	32,061	33,802	37,410	40,838
50210	Employee Medical Insurance	82,905	88,352	94,051	91,600	97,923	112,500
50215	Required Contrib-OPEB	14,018	14,018	14,018	12,167	14,018	19,840
50220	Casualty/Workers Comp Ins	13,625	-	-	-	-	-
50221	Workers Comp Insurance	-	10,098	12,013	12,113	12,974	10,827
50222	Casualty/Property Insurance	-	8,444	9,579	10,504	10,058	10,600
50230	Training/School/Travel	26	330	-	690	9,500	10,500
50290	Professional Services	180	76	-	-	-	-
50300	Computer Expense	4,392	3,025	1,810	2,685	3,593	20,975
50325	Printers/Copiers/OE and supp	410	917	717	687	800	1,680
50340	General Supplies	52,324	53,568	53,820	39,165	60,000	55,000
50360	General Maintenance	9,636	4,561	13,840	11,972	10,000	11,000
50380	Communications	1,197	2,211	1,644	1,546	4,600	2,100
50395	Employment Screening	-	154	75	163	400	163
50430	Gasoline & Oil	11,584	6,708	8,310	5,167	8,400	6,000
50435	Small Equipment	-	-	-	1,333	4,000	5,000
50440	Equip & Vehicle Repair	6,679	6,561	15,799	12,012	11,500	12,650
50460	Uniforms	1,968	1,369	1,935	1,659	4,450	2,520
50462	Safety Wear and PPE	420	888	447	532	4,080	4,000
50470	Purchases Vehicles & Equipment	4,799	-	-	26,026	-	196,000
50475	Capital Improvements	-	-	-	-	8,000	325,000
52510	Utilities for City Use	5,894	5,920	7,208	12,623	7,500	13,000
	Total Fleet Maintenance	640,802	658,942	714,652	756,075	810,925	1,367,549

Golf Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
44510	Memberships	193,558	235,474	189,999	188,845	210,000	210,000
44520	Green Fees	182,758	221,700	216,133	261,946	210,000	250,000
44530	Cart Rentals	371,744	461,825	443,268	433,783	440,000	452,000
44540	Pro Shop Sales	77,386	109,068	121,775	92,349	100,000	155,000
44545	Pro Shop Sales - Custom Order	6,124	4,331	19,979	6,893	22,500	22,500
44550	Driving Range	46,725	71,736	71,442	78,125	70,000	71,500
44560	Beverage Sales	67,567	93,582	90,231	95,292	95,000	95,000
44570	Food Sales	50,236	68,568	82,387	86,145	84,000	84,000
44590	Patio Rentals and Events	350	-	-	-	500	-
49020	Handicap Fees	4,852	6,607	6,065	5,080	6,000	6,000
Total Revenues		1,001,299	1,272,891	1,241,278	1,248,458	1,238,000	1,346,000
EXPENSES							
[50040,!	Salaries	320,107	330,834	340,207	335,372	489,514	489,514
50045	Overtime	8,180	10,333	12,024	11,789	8,000	12,000
50190	Employee Payroll Taxes	25,050	27,798	26,760	26,127	38,606	38,375
50200	Employee Retirement Exp	12,855	11,785	9,885	11,015	25,100	24,716
50210	Employee Medical Insurance	51,983	37,235	40,066	40,687	55,989	45,700
50215	Required Contrib-OPEB	33,858	18,652	11,642	2,861	6,791	-
50220	Casualty/Workers Comp Ins	21,564	-	-	-	-	-
50221	Workers Comp Insurance	-	5,492	4,671	5,482	5,045	5,157
50222	Casualty/Property Insurance	-	13,927	15,921	19,906	16,717	20,600
50230	Training/School/Travel	212	235	140	400	2,000	1,600
50290	Professional Services	447	152	-	-	17,600	-
50300	Computer Expense	12,701	6,644	6,691	4,932	11,817	11,885
50325	Printers/Copiers/OE and supp	2,407	4,014	3,667	2,833	9,000	852
50330	Postage	-	44	22	31	300	300
50340	General Supplies	(0)	14,438	14,441	6,128	12,500	10,000
50350	Supplies-Clubhouse	7,026	2,198	6,069	3,515	-	5,000
50360	General Maintenance	12,499	7,871	8,541	7,703	10,000	9,600
50380	Communications	1,825	2,606	2,162	1,914	15,764	14,820
50390	Dues-Memberships-Subscrip	455	2,152	779	2,049	5,650	2,175
50395	Employment Screening	-	676	449	613	1,500	1,000
50430	Gasoline & Oil	-	-	-	-	2,800	-
50435	Small Equipment	-	-	3,044	3,173	7,100	6,000
50440	Equip & Vehicle Repair	18	1,000	1,113	9,253	8,000	10,000
50460	Uniforms	1,664	348	1,120	-	2,500	2,000
50462	Safety Wear and PPE	-	-	-	-	1,800	500
50470	Purchases Vehicles & Equipment	-	-	-	48,055	47,591	15,450
50475	Capital Improvements	37,700	-	-	-	18,000	49,000
50523	Equipment Rental Lease	27,988	55,221	55,236	55,916	55,200	56,000
50560	Credit Card Processing Fees	16,830	23,801	21,362	20,977	15,600	18,750
50570	Adv & Promotion	5,574	5,900	125	120	8,500	5,000
52510	Utilities for City Use	30,752	26,537	30,008	35,985	35,000	36,000
54510	Purchases-Beer, Wine	32,336	44,239	39,156	40,547	65,000	42,000
54530	Purchases-Food	38,624	40,798	52,283	44,096	84,000	50,000
54535	Supplies-Grill	19,431	26,287	18,695	17,250	21,000	19,000
54540	Cost-Pro Shop Sales	51,701	86,182	77,421	67,648	100,000	100,000
54545	Pro Shop-Custom Orders	2,107	12,926	23,613	10,594	22,500	22,500
		775,891	820,323	827,315	836,970	1,226,485	1,125,494
Grounds							
[50040,!	Salaries	354,503	366,966	325,549	324,032	444,313	444,313
50045	Overtime	6,596	3,007	3,227	3,283	4,000	4,000
50190	Employee Payroll Taxes	26,628	27,353	29,390	24,495	34,892	28,550
50200	Employee Retirement Exp	25,741	29,610	24,866	26,045	34,629	34,126
50210	Employee Medical Insurance	111,965	109,963	102,735	82,988	112,439	86,700
50215	Required Contrib-OPEB	-	-	-	9,346	-	14,018
50220	Casualty/Workers Comp Ins	22,365	-	-	-	-	-

Golf Department

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50221	Workers Comp Insurance	-	5,722	5,035	5,160	5,438	4,572
50222	Casualty/Property Insurance	-	15,214	15,221	15,917	16,335	15,800
50230	Training/School/Travel	131	480	140	1,122	3,000	3,600
50290	Professional Services	459	38	-	-	-	-
50300	Computer Expense	1,616	2,564	7,852	2,581	5,454	6,205
50325	Printers/Copiers/OE and supp	-	3	-	-	-	420
50330	Postage	-	-	-	23	-	-
50340	General Supplies	73,907	69,774	54,677	52,767	89,500	60,000
50360	General Maintenance	4,601	7,688	43,006	41,415	18,000	50,000
50380	Communications	891	975	645	796	17,010	984
50395	Employment Screening	-	-	151	244	1,000	500
50430	Gasoline & Oil	10,385	11,583	18,347	11,833	18,000	15,000
50435	Small Equipment	-	-	27,978	4,032	4,500	4,950
50440	Equip & Vehicle Repair	27,821	24,493	28,714	32,354	42,500	113,050
50460	Uniforms	1,836	2,487	2,959	4,163	3,000	3,000
50462	Safety Wear and PPE	-	820	-	-	1,700	1,000
50470	Purchases Vehicles & Equipment	25,644	16,200	123,176	101,421	146,271	179,000
50475	Capital Improvements	-	21,080	-	103,500	148,300	597,000
50523	Equipment Rental Lease	69,819	78,191	25,466	2,121	-	2,500
52510	Utilities for City Use	25,200	25,924	22,723	25,452	-	26,000
		<u>790,108</u>	<u>820,134</u>	<u>861,856</u>	<u>875,089</u>	<u>1,150,281</u>	<u>1,695,288</u>
	Total Golf Dept Expenses	<u>1,566,000</u>	<u>1,640,457</u>	<u>1,689,171</u>	<u>1,712,059</u>	<u>2,376,766</u>	<u>2,820,782</u>
	Excess Revenue of Expenses	<u>(564,700)</u>	<u>(367,567)</u>	<u>(447,893)</u>	<u>(463,601)</u>	<u>(1,138,766)</u>	<u>(1,474,782)</u>

Non-Departmental Facilities

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50270	Audit & Accounting	-	927	-	-	-	-
50373	Library capital purchases	-	8,644	84,392	2,590	250,000	350,000
50374	Library Utilities	-	175,086	194,938	186,582	210,000	200,000
50375	Library Bldg Maint/Equipment	-	53,278	26,207	24,142	15,925	17,160
50376	Library Communications	-	20,398	5,933	7,375	8,492	6,900
50377	Parking Garage Maintenance	-	15,760	14,131	11,336	12,500	11,620
50383	Boys & Girls Club captl purch	-	-	10,125	280	-	73,215
50384	Boys and Girls Club utilities	-	14,757	13,943	13,498	16,000	15,000
50385	Boys and Girls Club Maint/Equ	-	5,021	8,661	2,042	6,500	6,500
50386	USA-Summit Bldg Capital Purch	-	27,650	9,348	-	-	-
51130	Haven Maintenance	-	6,635	9,014	4,825	10,000	12,000
51131	Haven Capital Purchase	-	12,600	-	-	-	131,360
51135	Haven Utilities	-	9,331	9,567	8,081	12,000	10,000
51136	Haven Communications	-	1,167	1,195	1,582	2,400	1,440
51140	K-1 Center Maintenance	-	1,225	255	1,970	5,000	2,500
Total Non-Departmental Facilities		-	352,478	387,708	264,302	548,817	837,695

Other Expenditures

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50910	Transfers to Sanitation Fund	-	-	683,113	553,590	738,120	995,775
50965	Transfers-Cap Proj Fund	118,337	1,088,698	1,976,463	2,712,463	375,000	2,932,326
52096	Transfers Out-Muni Cap Impr Fd	906,107	-	-	-	-	-
55520	Airport Grant Expense	<u>743,081</u>	<u>719,100</u>	<u>226,359</u>	<u>(0)</u>	<u>100,000</u>	<u>100,000</u>
	Total Other Expenditures	1,767,525	1,807,798	2,202,822	2,712,463	475,000	4,028,101

State Gas Tax Fund

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
45010	2% Petroleum Inspect Fee	6,982	7,140	8,797	7,186	7,000	8,320
45020	7 cent Gas Excise Tax	43,625	44,724	55,070	45,470	45,000	50,960
45030	4 cent Gas Excise Tax	25,281	25,920	31,929	26,288	26,000	29,120
45040	5% Gas Excise Tax	14,520	15,022	18,632	15,357	15,000	15,600
	TOTAL REVENUES	<u>90,408</u>	<u>92,806</u>	<u>114,427</u>	<u>94,302</u>	<u>93,000</u>	<u>104,000</u>
EXPENSES							
55010	Street Matl/Construction	1,799	-	-	-	-	-
55020	Trans/cap proj - road const	<u>81,227</u>	<u>132,500</u>	<u>90,000</u>	<u>-</u>	<u>93,000</u>	<u>104,000</u>
	TOTAL EXPENSES	<u>83,026</u>	<u>132,500</u>	<u>162,721</u>	<u>-</u>	<u>93,000</u>	<u>104,000</u>
	Excess Rev Over Expense	<u>7,382</u>	<u>(39,694)</u>	<u>(48,294)</u>	<u>94,302</u>	<u>-</u>	<u>-</u>

Rebuild Alabama Fund

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
45050	Gas Tax Revenue-Rebuild AL	64,457	102,334	120,970	102,061	100,000	120,000
45055	Diesel Tax Revenue-Rebuild AL	19,818	34,291	42,681	36,004	30,000	40,000
49010	Interest Earned	-	31	630	7,814	-	-
	TOTAL REVENUES	<u>84,275</u>	<u>136,657</u>	<u>164,281</u>	<u>145,879</u>	<u>130,000</u>	<u>160,000</u>
EXPENSES							
50580	Fees, Bank, Etc.	45	-	-	671	-	-
55020	Trans/cap proj - road const	-	75,000	126,786	-	130,000	160,000
	TOTAL EXPENSES	<u>45</u>	<u>75,000</u>	<u>126,786</u>	<u>671</u>	<u>130,000</u>	<u>160,000</u>
	Excess Rev Over Expenses	<u>84,230</u>	<u>61,657</u>	<u>37,495</u>	<u>145,208</u>	<u>-</u>	<u>-</u>

Capital Projects Fund

9/30/2023

Object Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUE						
40835 Federal Grants	24,240	5,094	-	461,627	2,968,529	7,229,401
41336 Community/Specl Project Grants	-	20,000	-	775,000	650,000	4,000
41880 NRCS GRANT INCOME	-	27,129	641,589	-	-	-
45635 Grant income-ALDOT	484,171	59,591	-	325,076	496,780	799,273
46005 Hurricane Nate Reimbursement	90,644	14,985	-	-	-	-
49010 Interest Earned	9,701	284	3,407	60,355	2,000	55,000
49810 Transfers from Gen Fund	118,337	1,088,698	1,976,463	2,712,463	375,000	2,932,326
49890 Transfers from Gas tax fund	81,227	132,500	90,000	-	93,000	104,000
49892 Transfers In-Gas Fund	-	36,125	91,131	-	-	-
49894 Transfers In-Rebuild AL Fund	-	75,000	126,786	-	130,000	160,000
49895 Transfers from Impact Fee Fund	325,000	1,176,263	884,878	1,267,087	1,792,087	459,250
49896 Transfers In-Muni Cap Impr Fun	-	304,080	437,206	-	-	-
49998 Budget Rollover	-	-	-	-	2,233,225	2,701,503
TOTAL REVENUES	1,133,320	2,939,750	4,251,460	5,601,608	8,740,621	14,444,753
EXPENSES						
50580 Bank Fees	-	-	-	805	-	1,000
52115 NRCS-EWP-Quail Creek	-	17,579	411,171	-	-	-
52120 NRCS-EWP-Fairwood Drive	-	10,000	-	-	-	-
52125 NRCS-EWP-North Summit Drive	-	23,200	813,520	-	-	-
55600 Library Project	-	-	-	-	-	-
55685 Street Repair Project 2017	-	-	-	-	-	-
55700 Tennis Courts 2007 Gow	-	-	-	-	-	-
55710 Pine Street Improvements	-	-	-	-	-	177,000
55760 Magnolia Beach Improvements	-	-	-	-	-	650,000
55775 Rock Creek Stabilization Proj	-	41,300	-	-	-	-
55780 Parker Road Sidewalk Project	-	-	-	-	-	40,000
55838 ATRIPResFhopAve181toBancroft	38,351	-	-	-	-	-
55853 Drainage Improvements	181,699	0	121,882	162,182	320,000	775,000
55856 City wide street resurf/misc	407,225	511,908	292,957	281,333	623,000	1,523,000
55858 TAP-Rock Creek Trail	14,689	-	-	-	-	-
55859 BRATS Hub Transit Shelter	30,300	6,368	-	794,932	1,687,711	675,000
55867 Fly Creek Marina Seawall	343,863	-	-	-	-	-
55871 CR 13 Sedge to Manley Sidewalk	469,257	1,924	-	-	-	-
55872 Restrooms North Beach	17,130	-	-	-	-	-
55877 US98 & CR13 Sidewalks	238,344	-	3,025	-	-	-
55878 MPO Gayfer Greeno Turnlanes	17,332	74,489	-	622,816	620,975	-
55881 Roundabout at 104 and Section	-	-	-	117,438	137,714	1,653,000
55882 Boys and Girls Club playground	-	51,515	87,152	-	-	-
55883 ADA Platforms and Ramps-Stadiu	21,457	215,415	1,340	-	-	-
55884 K-1 Center	51,600	(0)	-	101,323	325,000	2,500,000
55885 Electrical at Main Pier	102,893	-	-	-	-	-
55886 Pickleball Courts	-	-	-	129,922	125,000	37,250
55887 ADA Compliance Project	-	-	42,358	13,667	800,000	1,518,292
55888 Safe Room	-	-	-	-	650,000	650,000
55889 Clock Corner Improvements	-	-	-	15,758	56,000	285,211
55890 Triangle Nature Park	-	-	-	75,805	1,086,047	856,000
55891 North Traiangel House Improvement	-	-	-	-	-	400,000
55900 Transp and Ped Infrastructure	176,289	-	-	-	-	-
55910 AL Trans Rehab Twin Bch at 98	102,610	269,319	-	-	-	-
55915 Church St Drainage Improvement	-	857,117	367,435	(0)	-	-
55916 Oak St Drainage Improvements	-	232,953	5,835	-	-	-
55920 TAP-Fairwood & Blue Island	-	-	-	-	-	1,083,000
55930 Volanta Park Baseball Project	-	60,912	616,799	805,814	655,000	-
55935 Volanta Park Restrooms	-	-	-	190,169	267,087	80,000
55940 Founders Competition Track	-	-	48,913	1,449,630	1,200,000	1,541,000
55950 Founders Park Restrooms	-	-	-	189,672	187,087	-
56005 Hurricane Nate	700	-	-	-	-	-

Capital Projects Fund

9/30/2023

Object Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
TOTAL EXPENSES	<u>2,213,742</u>	<u>2,373,999</u>	<u>2,812,389</u>	<u>4,951,267</u>	<u>8,740,621</u>	<u>14,444,753</u>
Excess Rev Over Expenses	<u>(1,080,422)</u>	<u>565,751</u>	<u>1,439,071</u>	<u>650,340</u>	<u>-</u>	<u>-</u>

**Capital Projects
FY 2024 Budget**

Fund	Object	Name	Year	Line	Quantity	Amount	Description	Justification
103	55710	Pine Street Improvements	2024	10	1	\$177,000.00	Pine St Conversion to One-Way & on-street parking	
103	55760	Magnolia Beach Improvements	2024	10	1	\$650,000.00	Magnolia Beach Improvements	Grant offset
103	55780	Parker Road	2024	10	1	\$40,000.00	Design (PE) \$40,000.00; 80/20 MPO grant FY2025 Construction per RJ	
103	55853	Drainage Improvements	2024	10	1	\$250,000.00	Rollover North Ingleside - Drainage repair & improvements - major road crossing - engineering approved and completed in FY2022	This is a failing CMP Pipe Crossing - deep structure - PW has been patching and repairing - infrastructure must be replace before major road failure
103	55853	Drainage Improvements	2024	20	1	\$165,000.00	Pecan Avenue Drainage Phase One	This has been a lingering problem - two areas of repeated flooding - two-phase project for construction in FY2024
103	55853	Drainage Improvements	2024	30	1	\$100,000.00	South Liberty Street drainage and resurfacing project	The CMP running down the west side of South liberty is in bad shape and failing in multiple location. the asphalt is in bad shape too and will be even worse after the drainage project.
103	55853	Drainage Improvements	2024	40	1	\$75,000.00	Drainage repair project at Patlynn & Fairwood	Drainage at Patlynn & Fairwood is CMP and is failing in multiple locations. will also require resurfacing the intersection.
103	55853	Drainage Improvements	2024	50	1	\$60,000.00	Drainage Project at 702 Cedar	Failing pipe in a the back of the residents at 702 cedar and along the property line back out to the right of way. out on the right of way the boxes on both sides of the road and the pipe under the road need replacing.
103	55853	Drainage Improvements	2024	60	1	\$50,000.00	154 Oakwood Ave Drainage project	the HDPE running down the drainage easement in the back of the property and adjacent
103	55853	Drainage Improvements	2024	70	2	\$75,000.00	Major Outfall Repair - Bayou @ Grand, Summit @ K-1 Center	Two failing outfalls that must be reconstructed.
103	55856	City wide street resurf/misc	2024	10	1	\$423,000.00	FY2024 Annual City-Wide Road Resurfacing Program	\$266K Impact Fees \$130K Rebuild Alabama \$93K Motor Fuel (Gas Fund) 009
103	55856	City wide street resurf/misc	2024	30	1	\$350,000.00	CR13 - from Morphy to S. City Limits	Major (Collector) needs to be repaired and resurfaced and striped
103	55856	City wide street resurf/misc	2024	40	1	\$750,000.00	Section St Resurfacing - Inc. On Street Parking	Must be planned for in future budgets.
103	55859	BRATS Hub Transit Shelter	2024	10	1	\$675,000.00	BRATS HUB FY2023 rollover MOP Grant	
103	55881	Roundabout at 104 and Section	2024	10	1	\$1,653,000.00	City Share of Roundabout Construction and CE&I	ESMPO Funded project - 80/20 match
103	55884	K-1 Center	2024	10	1	\$2,500,000.00	K-1 Center Improvements/EDA Grant	
103	55886	Pickleball Courts	2024	10	1	\$37,250.00	Lighting for Quail Creek pickleball court project	Request per Mayor 09/05/23
103	55887	ADA Compliance Project	2024	10	1	\$768,292.00	ADA - Southland Place - Rollover	Project is bidding in July 2023 - funds will not fully expend 100% until FY24
103	55887	ADA Compliance Project	2024	20	1	\$750,000.00	2nd Half of Construction - ADA Compliance Southland Place	DOJ/FHWA Required Compliance
103	55888	Safe Room	2024	10	1	\$650,000.00	FY2023 Rollover - Safe Room FEMA grant	
103	55889	Clock Corner Improvements	2024	10	1	\$285,211.00	Clock Corner project FY2023 rollover	
103	55890	North Triangle Nature Park	2024	10	1	\$800,000.00	Triangle Park -GOMESA grant FY2023 rollover	
103	55890	North Triangle Nature Park	2024	20	1	\$56,000.00	Master Plan study	
103	55891	North Triangle House Improvemnt	2024	10	1	\$400,000.00	Rehab of the Dyas Homestead into a Nature Center/Park Welcome Center	Budget request
103	55920	TAP-Fairwood & Blue Island	2024	10	1	\$83,000.00	TAP Fairwood and Blue Island Sidewalks	PE Rollover
103	55920	TAP-Fairwood & Blue Island	2024	20	1	\$1,000,000.00	TAP Sidewalks at Fairwood and Blue Island - 20% Construction and CE&I	TAP Grant 20% Match - 80% Reimbursement

**Capital Projects
FY 2024 Budget**

103	55935	Volanta Park Restrooms	2024	10	1	\$80,000.00	Rollover from 2023. Additional bathroom building for youth baseball at Volanta Park.	Rollover form 2023.
103	55940	Founders Competition Track	2024	10	1	\$135,000.00	Bleacher seating w/ pre-fab press box attached at new Founders track facility.	Spectator bleacher seating for track and soccer / football events held at the new track facility. Press box attached for all events.
103	55940	Founders Competition Track	2024	20	1	\$21,000.00	Scoreboards for new track facility and Fairhope Soccer Complex.	"These facilities currently do not have scoreboards for their events. Founders track will host track events and soccer / football games. Fairhope Soccer has 2 championship fields that could use scoreboards."
103	55940	Founders Competition Track	2024	30	1	\$185,000.00	LED lighting retrofit of new track facility at Founders Park.	New track with competition multi-purpose field has old metal-halide fixtures that are not in production anymore.
103	55940	Founders Competition Track	2024	40	1	\$1,200,000.00	Rollover FY2023	

\$14,443,753.00 Total Budget FY24 (Capital Projects)

(\$3,196,211.00) Less Rollovers

\$11,247,542.00 Total Amount Requested FY24

***Note* Total Budgeted FY2023 Capital Projects \$ 8,740,621.00**

Impact Fee Fund

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
40030	Cash Acct-Police	124,469	148,090	142,699	169,894	120,000	133,000
40040	Cash Acct-Fire	148,964	173,498	168,181	201,659	150,000	171,000
40050	Cash Acct-Transportation	207,127	246,459	210,733	307,085	175,000	266,000
40060	Cash Acct-Recreation	492,085	559,990	541,785	492,626	450,000	380,000
40950	Interest Income	34,330	2,763	7,907	93,628	2,000	50,000
49998	Budget Rollover	-	-	-	-	1,097,480	719,111
TOTAL REVENUES		<u>1,006,975</u>	<u>1,130,800</u>	<u>1,071,305</u>	<u>1,264,891</u>	<u>1,994,480</u>	<u>1,719,111</u>
EXPENSES							
50580	Bank Fees	0	-	-	916	-	-
50961	Transfer to General-Police	58,797	-	-	6,985	224,893	79,418
50962	Transfer to General-Fire	8,855	417,157	210,533	-	-	1,180,443
50963	Transfer to General-Transporta	-	-	-	-	-	-
50964	Transfer to General-Recreation	1,304,320	-	-	-	-	-
50967	Transfers-Cap Proj-Transportat	300,000	900,763	210,415	-	400,000	266,000
50968	Transfers-Cap Proj-Recreation	25,000	275,500	674,463	1,267,087	1,392,087	193,250
TOTAL EXPENSES		<u>1,696,973</u>	<u>1,593,420</u>	<u>1,100,701</u>	<u>1,274,988</u>	<u>2,016,980</u>	<u>1,719,111</u>
Excess Rev Over Expense		<u>(689,998)</u>	<u>(462,620)</u>	<u>(29,396)</u>	<u>(10,097)</u>	<u>(22,500)</u>	<u>-</u>

FY2024 Budget Impact Fees Projects

	POLICE	FIRE	TRANS-PORTATION	PARKS / RECREATION	TOTAL
2024 W-Onw HR 100 Aerial Ladder Truck		1,180,443			1,180,443
Bleacher seating for new Founders Track				135,000	135,000
Scoreboard for new track				21,000	21,000
New Police Tahoe with Equipment	79,418				79,418
Pickleball lights				37,250	37,250
Resurface			266,000		266,000
	<u>79,418</u>	<u>1,180,443</u>	<u>266,000</u>	<u>193,250</u>	<u>1,719,111</u>

RESOLUTION NO. 4852-23

WHEREAS, the City of Fairhope adopted Ordinance No. 1625, An Ordinance repealing and replacing Ordinance No. 1331 to establish Impact Fees on new development in the City of Fairhope on October 13, 2018 in accordance with Act No. 2006-300 enacted by the Legislature of Alabama on April 4, 2006; and

WHEREAS, the City desires to use funds for “Police” which is a Benefit Area for (i) the cost recovery of the City’s cost and expense related to the construction, development and improvement of its justice center, (ii) the cost recovery of the City’s cost and expense related to the construction, development and improvement of its animal shelter, (iii) the acquisition of police vehicles, and (iv) the acquisition of police-related apparatus and equipment, and (v) the police component of the “Impact Fee Study” prepared by TischlerBise; and

WHEREAS, the City desires to use funds for “Fire” which is a Benefit Area for (i) the construction, development and/or improvement of fire stations, (ii) the acquisition of fire fighting vehicles, and (iii) the acquisition of firefighting apparatus, and (iv) the fire component of the “Impact Fee Study” prepared by TischlerBise; and

WHEREAS, the City desires to use funds for “Transportation” which is a Benefit Area for the cost of intersection improvements made to address additional demand generated by New Development and the transportation component of the “Impact Fee Study” prepared by TischlerBise; and

WHEREAS, the City desires to use funds for “Parks and Recreation” which is a Benefit Area for (i) the acquisition of new public parks lands, (ii) the construction, development and/or improvement of public recreational facilities, (iii) the construction, development and/or improvement of public park amenities, (iv) the acquisition of new park vehicles, and (v) the parks and recreation component of the “Impact Fee Study” prepared by TischlerBise; and

WHEREAS, the following project shall be paid from the Impact Fees Account and have met the criteria stated to be paid from said Account:

	POLICE	FIRE	TRANS- PORTATION	PARKS AND RECREATION
FY2024 BUDGET PROJECTS				
2024 W-Onw HR 100 Aerial Ladder Truck		1,180,443.00		
Bleacher Seating for New Founders Track				135,000.00
Scoreboard for New Track				21,000.00
New Police Tahoe with Equipment	79,418.00			
Pickleball Lights				37,250.00
Resurface			266,000.00	
Impact Fees for FY 2024	\$79,418.00	\$1,180,443.00	\$266,000.00	\$193,250.00

Resolution No. 4852-23

Page -2-

NOW BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City Council hereby authorizes Mayor Sherry Sullivan to expend Impact Fees for the above projects as designated from the Impact Fee Account for services for the “Police”, “Fire”, “Transportation”, and “Parks and Recreation” Benefit Areas.

DULY ADOPTED THIS 25TH DAY OF SEPTEMBER, 2023



Jay Robinson, Council President

Attest



Lisa A. Hanks, MMC
City Clerk

Municipal Capital Improvements Fund

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
40640	Alabama Trust Fund Receipts	149,856	157,662	207,102	208,441	200,000	200,000
40950	Interest-Bank Deposits	9,575	728	1,515	16,469	-	12,000
49010	Interest Earned	-	-	6	-	500	-
49810	Transfers from Gen Fund	906,107	-	-	-	-	-
49998	Budget Rollover	-	-	-	-	-	-
	TOTAL REVENUES	<u>1,065,537</u>	<u>158,390</u>	<u>208,623</u>	<u>224,910</u>	<u>200,500</u>	<u>212,000</u>
EXPENSES							
50920	Transfers to General Fund	249,195	-	-	-	-	-
50986	Transfers to Cap Projects Fund	-	304,080	437,206	-	-	-
	TOTAL EXPENSES	<u>249,195</u>	<u>304,080</u>	<u>437,206</u>	<u>667</u>	<u>-</u>	<u>-</u>
	Excess Revenue Over Expenses	<u>816,343</u>	<u>(145,689)</u>	<u>(228,583)</u>	<u>224,243</u>	<u>200,500</u>	<u>212,000</u>

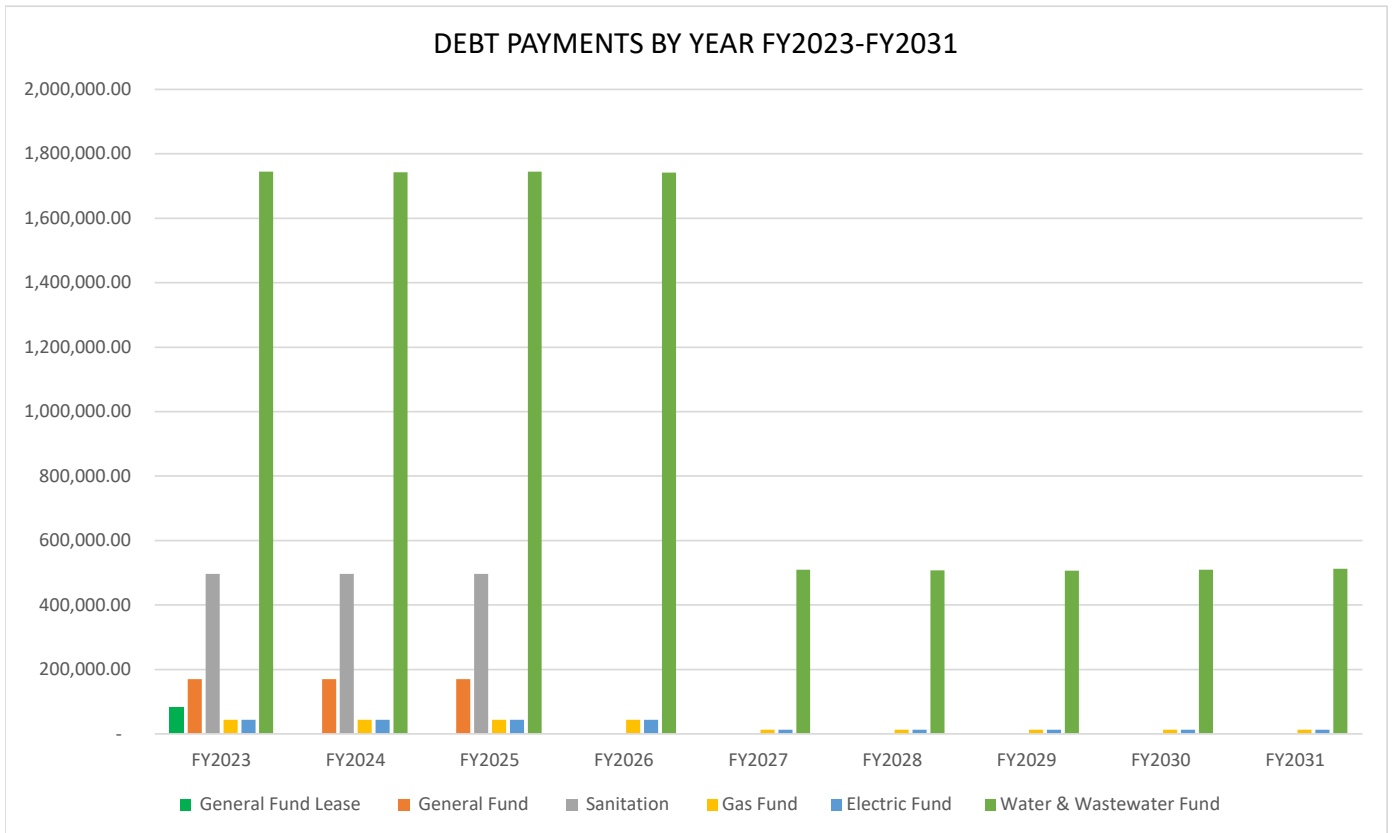
Debt Service

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50465	Lease Purchase	-	-	-	-	-	-
50955	Transfers-Debt Svc Fund	-	-	-	-	-	-
50998	Capital Lease Proceeds	(155,999)	-	(496,404)	-	-	-
52070	Loan-BCBE	(1,500,000)	-	-	-	300,000	-
52075	BCBE-Principal	300,000	300,000	300,000	300,000	-	300,000
	Total Debt Service	(1,355,999)	300,000	(196,404)	300,000	300,000	300,000

Debt Payment by Year

	Master Lease 2022			URW 2020		
	General Fund					Water & Wastewater
	Lease	General Fund	Sanitation	Gas Fund	Electric Fund	Fund
FY2023	83,626.18	170,141.66	497,080.54	43,781.74	43,781.74	1,744,308.52
FY2024	-	170,141.66	497,080.54	43,730.50	43,730.50	1,742,267.00
FY2025		170,141.66	497,080.54	43,791.87	43,791.87	1,744,712.25
FY2026				43,726.87	43,726.87	1,742,122.27
FY2027				12,784.59	12,784.59	509,350.82
FY2028				12,748.83	12,748.83	507,926.33
FY2029				12,711.55	12,711.55	506,440.90
FY2030				12,791.47	12,791.47	509,625.06
FY2031	-	-	-	12,868.33	12,868.33	512,687.33
	83,626.18	510,424.98	1,491,241.62	238,935.76	238,935.76	9,519,440.49



Utility Revenue Warrants - Series 2020 G/L Code 26770

Regions Trust/BBVA Compass

2.3900%

2.3900%

95.2200%

Advance Refunding of URW 2011 \$11,565,000

Utilities Capital Projects

Overall Totals

Date	Overall Totals				Gas			Electric			W&S			Total Pymt
	Principal	Interest	Total Pymt	Balance	Principal	Interest	Balance	Principal	Interest	Balance	Principal	Interest	Balance	
09/30/20				11,565,000.00			276,403.50			276,403.50			11,012,193.00	
12/01/20	265,000.00	25,083.20	290,083.20	11,300,000.00	6,333.50	599.49	270,070.00	6,333.50	599.49	270,070.00	252,333.00	23,884.22	10,759,860.00	290,083.20
06/01/21	-	72,320.00	72,320.00	11,300,000.00	-	1,728.45	270,070.00	-	1,728.45	270,070.00	-	68,863.10	10,759,860.00	72,320.00
12/01/21	1,700,000.00	72,320.00	1,772,320.00	9,600,000.00	40,630.00	1,728.45	229,440.00	40,630.00	1,728.45	229,440.00	1,618,740.00	68,863.10	9,141,120.00	1,772,320.00
06/01/22	-	61,440.00	61,440.00	9,600,000.00	-	1,468.42	229,440.00	-	1,468.42	229,440.00	-	58,503.17	9,141,120.00	61,440.00
12/01/22	1,720,000.00	61,440.00	1,781,440.00	7,880,000.00	41,108.00	1,468.42	188,332.00	41,108.00	1,468.42	188,332.00	1,637,784.00	58,503.17	7,503,336.00	1,781,440.00
06/01/23	-	50,432.00	50,432.00	7,880,000.00	-	1,205.32	188,332.00	-	1,205.32	188,332.00	-	48,021.35	7,503,336.00	50,432.00
12/01/23	1,740,000.00	50,432.00	1,790,432.00	6,140,000.00	41,586.00	1,205.32	146,746.00	41,586.00	1,205.32	146,746.00	1,656,828.00	48,021.35	5,846,508.00	1,790,432.00
06/01/24	-	39,296.00	39,296.00	6,140,000.00	-	939.17	146,746.00	-	939.17	146,746.00	-	37,417.65	5,846,508.00	39,296.00
12/01/24	1,765,000.00	39,296.00	1,804,296.00	4,375,000.00	42,183.50	939.17	104,562.50	42,183.50	939.17	104,562.50	1,680,633.00	37,417.65	4,165,875.00	1,804,296.00
06/01/25	-	28,000.00	28,000.00	4,375,000.00	-	669.20	104,562.50	-	669.20	104,562.50	-	26,661.60	4,165,875.00	28,000.00
12/01/25	1,785,000.00	28,000.00	1,813,000.00	2,590,000.00	42,661.50	669.20	61,901.00	42,661.50	669.20	61,901.00	1,699,677.00	26,661.60	2,466,198.00	1,813,000.00
06/01/26	-	16,576.00	16,576.00	2,590,000.00	-	396.17	61,901.00	-	396.17	61,901.00	-	15,783.67	2,466,198.00	16,576.00
12/01/26	505,000.00	16,576.00	521,576.00	2,085,000.00	12,069.50	396.17	49,831.50	12,069.50	396.17	49,831.50	480,861.00	15,783.67	1,985,337.00	521,576.00
06/01/27	-	13,344.00	13,344.00	2,085,000.00	-	318.92	49,831.50	-	318.92	49,831.50	-	12,706.16	1,985,337.00	13,344.00
12/01/27	510,000.00	13,344.00	523,344.00	1,575,000.00	12,189.00	318.92	37,642.50	12,189.00	318.92	37,642.50	485,622.00	12,706.16	1,499,715.00	523,344.00
06/01/28	-	10,080.00	10,080.00	1,575,000.00	-	240.91	37,642.50	-	240.91	37,642.50	-	9,598.18	1,499,715.00	10,080.00
12/01/28	515,000.00	10,080.00	525,080.00	1,060,000.00	12,308.50	240.91	25,334.00	12,308.50	240.91	25,334.00	490,383.00	9,598.18	1,009,332.00	525,080.00
06/01/29	-	6,784.00	6,784.00	1,060,000.00	-	162.14	25,334.00	-	162.14	25,334.00	-	6,459.72	1,009,332.00	6,784.00
12/01/29	525,000.00	6,784.00	531,784.00	535,000.00	12,547.50	162.14	12,786.50	12,547.50	162.14	12,786.50	499,905.00	6,459.72	509,427.00	531,784.00
06/01/30	-	3,424.00	3,424.00	535,000.00	-	81.83	12,786.50	-	81.83	12,786.50	-	3,260.33	509,427.00	3,424.00
12/01/30	535,000.00	3,424.00	538,424.00	-	12,786.50	81.83	-	12,786.50	81.83	-	509,427.00	3,260.33	-	538,424.00
	<u>11,565,000.00</u>	<u>628,475.20</u>	<u>12,193,475.20</u>		<u>276,403.50</u>	<u>15,020.56</u>	<u>2,253,292.00</u>	<u>276,403.50</u>	<u>15,020.56</u>		<u>11,012,193.00</u>	<u>598,434.09</u>		<u>12,193,475.20</u>

**Master Lease Equipment 2022
United Bank**

74.50%

25.50%

<u>Date</u>	<u>Overall Totals</u>				<u>Sanitation</u>			<u>Streets</u>		
	<u>Principal</u>	<u>Interest</u>	<u>Total Pymt</u>	<u>Balance</u>	<u>Principal</u>	<u>Interest</u>	<u>Balance</u>	<u>Principal</u>	<u>Interest</u>	<u>Balance</u>
09/28/22				1,946,719.00			1,450,315.00			496,404.00
09/28/23	639,909.73	27,312.47	667,222.20	1,306,809.27	476,732.75	20,347.79	973,572.90	163,176.98	6,964.68	333,236.36
09/28/24	648,887.67	18,334.53	667,222.20	657,921.60	483,421.31	13,659.23	490,151.59	165,466.35	4,675.31	167,770.01
09/28/25	657,921.60	9,300.60	667,222.20	0.00	490,151.59	6,928.95	0.00	167,770.01	2,371.65	0.00

CITY OF FAIRHOPE
City Bank Accounts & Types
8/31/2023

Interim Balance

Bank	Working Name of Account	G/L #	Account Form	Fund	Account Type	8/31/2023	Authorized Use
PNC	General Fund Operating	001-10045	Checking	1-General	Available	18,309,941.14	Operating Account
PNC	Payroll Account	001-10050	Checking	1-General	Restricted	6,914.52	Payroll
PNC	City Accounts Payable	001-10055	Checking	1-General	Restricted	164,803.37	Accounts Payable - weekly disbursements
Smart Bank	General Reserves	001-10061	Checking	1-General	Restricted	2,339,256.17	General Reserves - available for use
Smart Bank	General - Sales Tax Reserves	001-10080	Checking	1-General	Reserves	10,000,000.00	"Rainy Day Fund" - Access by vote of the City Council
Community	Sales Tax Debt Prepayment	001-10085	Checking	1-General	Debt Serv	699,594.46	GF debt prepayment / repayment only
PNC	DEA Fund - Local	001-10220	Checking	1-General	Restricted	23,592.92	Restricted for Drug Enforcement only - Chief approval
PNC	DEA Fund - US Dept of Treasury	001-10221	Checking	1-General	Restricted	5,564.12	Restricted for Drug Enforcement only - Chief approval
PNC	DEA Fund - US DOJ	001-10222	Checking	1-General	Restricted	246.34	Restricted for Drug Enforcement only - Chief approval
PNC	Corrections Fund	001-10255	Checking	1-General	Restricted	298,249.45	Operations of Jail and Court - Chief/Judge Approval
United Bank	Master Lease Escrow	001-10290	Checking	1-General	Available	432,719.14	Escrow for Master Lease Equipment
Truist	Pooled Cash account	001-10525	Pooled	1-General	Available	256,883.37	Pooled Cash operating funds
						32,537,765.00	General Fund Totals
PNC	Natural Gas Operating Acct.	002-10045	Checking	2-Gas	Available	8,188,467.01	Operating Account
Smart Bank	Gas Reserves	002-10062	Checking	2-Gas	Restricted	3,663,484.58	Gas Reserves - available for use
Truist	Pooled Cash account	002-10525	Pooled	2-Gas	Available	60,669.49	Pooled Cash operating funds
Smart Bank	Gas Customer Deposit Reserve	002-11420	Checking	2-Gas	Restricted	711,248.00	Gas Customer Deposits Reserves
Regions	URW 2020 Reserve	002-15400	Trust	2-Gas	Debt Serv	44,099.60	Bond Fund
Regions	URW 2020Prin/Int Sinking	002-15405	Trust	2-Gas	Debt Serv	-	Bond Fund
Regions	Escrow Trust to Def URW 2020	002-15415	Trust	2-Gas	Debt Serv	-	Bond Fund
						12,667,968.68	Gas Fund Totals
PNC	Electric Operating	003-10045	Checking	3-Electric	Available	1,167,820.09	Electric Operating account
Smart Bank	Electric Reserves	003-10063	Checking	3-Electric	Restricted	4,447,395.72	Electric Reserves - available for use
PNC	Emergency Relief Fund	003-10520	Checking	3-Electric	Restricted	17,982.01	Citizen Utility Relief - Ecumenical Ministries
Truist	Pooled Cash account	003-10525	Pooled	3-Electric	Available	33,043.92	Pooled Cash operating funds
Smart Bank	Electric Customer Deposit Reserve	003-11430	Checking	3-Electric	Restricted	939,202.00	Electric Customer Deposits Reserves
Regions	URW 2020 Reserve	003-15400	Trust	3-Electric	Debt Serv	44,101.29	Bond Fund
Regions	URW 2020Prin/Int Sinking	003-15405	Trust	3-Electric	Debt Serv	-	Bond Fund
Regions	Escrow Trust to Def URW 2020	003-15415	Trust	3-Electric	Debt Serv	-	Bond Fund
						6,649,545.03	Electric Fund Totals
PNC	Water & Sewer Operating Fund	004-10045	Checking	4-Water	Available	505,951.87	Water Operating Account
Smart Bank	Water & Sewer Reserve	004-10064	Checking	4-Water	Restricted	1,274,632.06	Water Reserves-monthly deposit
Truist	Pooled Cash account	004-10525	Pooled	4-Water	Available	64,718.20	Pooled Cash operating funds
Smart Bank	SDC Water Reserve	004-10640	Checking	4-Water	Capital/Restricted	663,705.00	Capital Improvements to Water System
Smart Bank	SDC Water Reserve	004-10645	Checking	4-Water	Capital/Restricted	466,250.00	Capital Improvements to Water System
Smart Bank	Water Tap Reserves	004-10650	Checking	4-Water	Capital/Restricted	2,057,156.28	Capital Improvements to Water System
Smart Bank	Sewer Tap Reserves	004-10660	Checking	4-Water	Capital/Restricted	221,449.62	Capital Improvements to Sewer System

CITY OF FAIRHOPE
City Bank Accounts & Types
8/31/2023

Interim Balance

Bank	Working Name of Account	G/L #	Account Form	Fund	Account Type	8/31/2023	Authorized Use
Smart Bank	Water Customer Deposit Reserve	004-11440	Checking	4-Water	Restricted	388,747.00	Water Customer Deposits Reserves
Regions	Revenue Warrant Series 1996	004-15020	Trust	4-Water	Debt Serv	52,630.20	Trust Account-held under Indenture Agmt.
Regions	URW 2020 Reserve	004-15400	Trust	4-Water	Debt Serv	1,758,669.33	Bond Fund
Regions	URW 2020Prin/Int Sinking	004-15405	Trust	4-Water	Debt Serv	-	Bond Fund
Regions	Escrow Trust to Def URW 2020	004-15415	Trust	4-Water	Debt Serv	-	Bond Fund
						7,453,909.56	Water/Sewer Fund Totals
PNC	Sanitation Operating Fund	005-10045	Checking	5-Sanitation	Available	465,099.22	Sanitation Operating Account
Truist	Pooled Cash account	005-10525	Checking	5-Sanitation	Available	9,429.04	Pooled Cash operating funds
Smart Bank	Sanitation Operating Fund	005-11410	Checking	5-Sanitation	Available	22,129.00	Sanitation Customer Deposits Reserves
						496,657.26	
Truist	7% Gas Tax Fund	009-11010	Checking	9-Gas Tax	Restricted	139,816.44	Road Construction - under State ordinance
Truist	4% and 5% Gas Tax Fund	009-11015	Checking	9-Gas Tax	Restricted	100,971.30	Road Construction - under State ordinance
						240,787.74	Gas Tax Fund Totals
PNC	Prepaid Cash-Medical Ins	101-10069	Checking	101-Health	Restricted	776,899.44	Health Claims - Reserve
PNC	Prepaid Cash-Medical Ins	101-10150	Checking	101-Health	Restricted	326,928.36	Health Claims - BCBS Weekly deduction
						1,103,827.80	Prepaid Health Totals
PNC	Rebuild AL Gas Tax Fund	102-10045	Checking	102-Rebuild AL	Restricted	328,588.70	Road Construction - under State ordinance
PNC	Capital Projects Op Acct	103-10045	Checking	8-Cap Proj	Capital	4,537,558.30	Capital Projects funding
PNC	Capital Projects Infrastructure Impr	103-10087	Checking	8-Cap Proj	Capital	-	Capital Projects funding
						4,537,558.30	Capital Projects Fund Totals
PNC	Impact Fee Fund - Police	105-10045	Checking	7-Impact	Capital/Restricted	795,226.31	Capital-Police with Council approval
PNC	Impact Fee Fund - Fire	105-10050	Checking	7-Impact	Capital/Restricted	1,043,583.56	Capital-Fire with Council approval
PNC	Impact Fee Fund - Transportation	105-10055	Checking	7-Impact	Capital/Restricted	401,685.16	Capital-Transportation with Council approval
PNC	Impact Fee Fund - Rec / Parks	105-10060	Checking	7-Impact	Capital/Restricted	294,115.47	Capital-Parks with Council approval
						2,534,610.50	Impact Fee Fund Totals
PNC	Municipal Capital Imprvmt Fund	106-10235	Checking	106-MCIF	Restricted	666,312.75	Capital Improvements-City Wide with Council Approval
PNC	Federal Grant	110-10045	Checking	110-Fed Grant	Restricted	223,131.51	Restore Grant
PNC	American Rescue Fund	111-10045	Checking	111-American Rescue	Restricted	1,548,107.88	COVID-19

CITY OF FAIRHOPE
City Bank Accounts & Types
8/31/2023

Bank	Working Name of Account	G/L #	Account Form	Fund	Account Type	Interim Balance	
						8/31/2023	Authorized Use
PNC	Municipal Court Fund	114-10045	Checking	114-Muni Court	Restricted	118,426.38	Court payments
						-	
						<u>71,107,197.09</u>	

**City of Fairhope
Utilities Summary FY 2024**

Utilities Cash Flow Requirements				
	Gas	Electric	Water & Sewer	Total
	Fund	Fund	Fund	Utilities
Utility Revenue Income	9,649,500	25,353,872	20,497,200	55,500,572
Utility Operating Expenses*	<u>7,993,474</u>	<u>23,148,091</u>	<u>12,682,778</u>	<u>43,824,343</u>
Net Operating Income/(Loss)	<u>1,656,026</u>	<u>2,205,781</u>	<u>7,814,422</u>	<u>11,676,229</u>
*This excludes vehicles and equipment/SCADA/Capital Improvements and General Fund transfers. Reported in cash flow requirements below using full accrual accounting.				
Other Uses				
Current debt service	43,782	43,782	1,637,784	1,725,348
Vehicles/Equipment	69,152	747,700	1,333,000	2,149,852
Sys Upgrades/Cap Proj	4,463,200	4,078,500	31,679,180	40,220,880
Reserve requirements per ordinance	-	960,000	875,000	1,835,000
Line of Credit/Short Term Loan	-	-	(24,500,000)	(24,500,000)
General Fund Transfer 2% of Utility Revenue	<u>192,990</u>	<u>507,077</u>	<u>186,884</u>	<u>886,951</u>
Other Uses	<u>4,769,124</u>	<u>6,337,059</u>	<u>11,211,848</u>	<u>21,431,080</u>
Add Back Depreciation Expense	<u>550,000</u>	<u>850,000</u>	<u>1,535,000</u>	<u>2,935,000</u>
Excess (Deficit) Cash	<u>(2,563,098)</u>	<u>(3,281,278)</u>	<u>(1,862,426)</u>	<u>(6,819,851)</u>
CASH				
Cash-Operating	8,262,976	1,214,502	584,061	10,061,539
Cash-Reserve	3,663,485	4,447,396	1,274,632	9,385,512
Cash-Reserve Water-Tap/SDC	-	-	2,720,861	2,720,861
Cash-Reserve Sewer-Tap/SDC	<u>-</u>	<u>-</u>	<u>687,700</u>	<u>687,700</u>
	11,926,461	5,661,898	5,267,254	22,855,612

Fairhope Public Utilities



Current Active Meters

Electric: 6,992
Gas: 14,230
Water: 21,733

2022 • Electric: 6,999 • Gas: 12,715 • Water: 21,120

2021 • Electric: 6,955 • Gas: 12,187 • Water: 20,602

2020 • Electric: 6,974 • Gas: 11,802 • Water: 20,112

2019 • Electric: 6,913 • Gas: 11,381 • Water: 19,446

Total number of water meters changed out in 2023: 660

Key Account Holders:

Thomas Hospital • Wal-Mart • Grand Hotel • Winn Dixie
Piggly Wiggly • Library • Disposal Plant • Fairhope Elementary School
Fairhope High School • Fairhope Middle School

**ADMIN/COLLECTION COSTS ANALYSIS
FOR USE IN PREPARATION OF 2024 BUDGET**

ADMINISTRATIVE FEE COMPUTATION - 50026

DEPT	2024 BUDGET	DIVISION	RETAINED IN GEN FUND	REALLOCATED
ADMIN SALARIES & OT	1,369,825.00	4	342,456.25	1,027,368.75
HR SALARIES & OT	311,059.00	4	77,764.75	233,294.25
IT SALARIES & OT	409,323.00	4	102,330.75	306,992.25
MECHANICS SALARIES & OT	469,481.00	4	117,370.25	352,110.75
JANITORIAL COST	121,848.94	4	30,462.24	91,386.71
PLANNING SALARIES & OT	633,663.00	15% TO UTIL	538,613.55	95,049.45
BUILDING SALARIES & OT	643,163.00	15% TO UTIL	546,688.55	96,474.45
FACILITIES MAINTENANCE	319,169.19	4	79,792.30	239,376.89
PAYROLL TAXES-IN COMMON SAL*.0765	317,909.76	4	79,477.44	238,432.32
RETIREMENT	219,621.00	4	54,905.25	164,715.75
Planning	57,218.00	15% TO UTIL	48,635.30	8,582.70
Building	56,093.00	15% TO UTIL	47,679.05	8,413.95
PERCENT OF IN COMMON COSTS RETAINED IN GEN FUND:	<u>4,928,373.90</u>	41.92%	2,066,175.67	2,862,198.22

FY 2023		FY 2024	
	ROUNDED	2,862,198	
911,026	GAS	954,066	33.3333%
911,026	ELEC	954,066	33.3333%
592,167	WATER	620,143	33.3333%
318,859	SEWER	333,923	COMBINED
<u>2,733,078</u>		<u>2,862,198</u>	

COLLECTION FEES COMPUTATION - 50025

REVENUE:

SALARIES	428,017.00
PAYROLL TAXES	38,600.00
RETIREMENT	39,349.00
MEDICAL EXPENSE	<u>91,895.00</u>
	<u>597,861.00</u>

	CUSTOMER COUNT	FY 2023		FY 2024	
GAS FUND	12,958			<u>597,861</u>	
ELEC	6,992	110,734	GAS	117,735	20%
WATER-64.62% OF WATER/SEWER COMBINED	21,733	60,954	ELEC	63,529	11%
SEWER-35.38% OF W/S COMBINED	12,617	183,933	WATER	197,464	33%
GARBAGE	11,501	105,944	SEWER	114,637	19%
	<u>65,801</u>	<u>461,565</u>		<u>493,364</u>	

*GARBAGE IS 20% OF CUSTOMERS BILLED, BUT IT DOES NOT REQUIRE METER READING OR CUT-OFF/ON.

	104,497	17%
	<u>597,861</u>	

METER:

METER DEPARTMENT TOTAL EXPENSES	757,848.00	FY 2022		FY 2023	
			ROUNDED	<u>755,287</u>	
CUSTOMER COUNT		162,421	GAS	180,240	24%
GAS FUND	12,958	91,275	ELEC	97,255	13%
ELEC	6,992	262,934	WATER	302,296	40%
WATER-63.45% OF WATER/SEWER COMBINED	21,733	159,523	SEWER	175,496	23%
SEWER-36.55% OF W/S COMBINED	12,617	676,153		<u>755,287</u>	
	<u>54,300</u>				

GENERAL FUND REVENUE ACCTS:

001-41250	34,350	Water/Sewer Total Customer Count
001-41260	63.27%	Water %
	36.73%	Sewer %

TOTAL COLLECTION COST:	
GAS	297,975
ELECTRIC	160,784
WATER	499,759
SEWER	290,133

City of Fairhope Gas Department

	FY 2024 Budget	Projected FY 2025 Budget	Projected FY 2026 Budget
Total Revenue	9,624,500	9,506,685	9,600,802
Total Operating Expense	7,993,474	8,176,779	8,282,952
Revenue Minus Operating Expenses	1,631,026	1,329,906	1,317,850
Other Uses			
Reserve for Capital Equipment/Improvements	69,152	500,000	500,000
Reserve for System Upgrades	4,463,200	4,481,200	2,470,000
Warrant & Lease Payments	43,782	41,108	41,586
General Fund Transfer	192,990	198,780	202,755
Total Other Uses	4,769,124	5,221,088	3,214,341
Excess/(Deficit) for the Year	(3,138,098)	(3,891,181)	(1,896,491)
Add back Depreciation Expense	550,000	565,600	571,256
Net Excess/(Deficit)	(2,588,098)	(3,325,581)	(1,325,235)
CASH 8/31/2023			
Cash-Operating	8,249,137		
Cash-Reserve	3,663,485		
	11,912,621		
Targeted Reserve Fund 20% of Annual Revenue	1,924,900	1,901,337	1,920,160

GAS DEPARTMENT FUND

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
40835	Federal Grants	1,241	6,094	718	-	-	-
40840	Fema-Grant Revenues	18,287	(4,924)	1,145	-	-	-
40900	Transfers In Captl Purchases	-	-	-	-	-	-
41705	Sale of Fixed Assets	2,312	212	22,984	9,748	-	-
42010	Sale of Natural Gas	5,839,877	6,851,260	8,080,489	6,536,762	7,236,483	7,404,500
42030	Sale of Natural Gas-Joint Line	1,588,266	1,825,800	2,007,333	1,663,626	1,900,000	1,889,000
45635	Grant income-ALDOT	9,450	2,542	-	-	-	-
49010	Interest Earned	181,535	92,211	106,587	394,941	90,000	300,000
49030	Insurance Claim	4,399	65,999	68,683	-	-	-
49035	Rebate Income	5,237	5,201	6,914	6,492	5,000	6,000
49040	Miscellaneous Revenue	477	2,560	-	-	-	-
49060	Connection Fees	-	2,700	26,804	65,284	20,000	25,000
49065	Aid to Construction	-	-	-	-	-	25,000
49080	Community Dev Revenue	48	84	832	-	-	-
49998	Budget Rollover	-	-	-	-	1,358,383	3,069,316
49999	Inventory revenue	-	-	-	(0)	-	-
TOTAL REVENUES		<u>7,651,129</u>	<u>8,849,739</u>	<u>10,322,488</u>	<u>8,676,854</u>	<u>10,609,866</u>	<u>12,718,816</u>
EXPENSES							
50020	Purchased Power-Natural Gas	1,545,490	2,216,197	3,761,281	2,367,111	2,749,684	3,017,200
50025	Collection Costs/Revenue Dept	59,000	59,000	266,281	218,951	291,935	298,507
50026	Administrative Costs	852,000	872,000	837,000	683,270	911,026	972,350
50040	Salaries-Oper&Maint	952,718	1,094,870	991,824	955,100	1,229,769	1,229,770
50045	Overtime	84,712	85,641	97,773	101,335	78,000	114,000
50190	Employee Payroll Taxes	88,066	90,025	81,931	78,278	108,622	109,995
50200	Employee Retirement Exp	92,560	137,284	53,833	84,846	114,275	113,868
50210	Employee Medical Insurance	302,715	291,812	236,389	197,352	299,365	210,000
50215	Required Contrib-OPEB	210,715	12,327	(65,423)	38,551	42,055	56,074
50220	Casualty/Workers Comp Ins	76,728	-	-	-	-	-
50221	Workers Comp Insurance	-	22,498	19,600	19,916	21,168	17,975
50222	Casualty/Property Insurance	-	60,341	66,938	77,654	70,285	80,100
50230	Training/School/Travel	23,681	22,787	36,314	26,068	54,700	50,100
50250	Trustee Fees	365	-	99	99	350	350
50270	Audit & Accounting	14,502	9,759	16,383	13,756	17,000	13,000
50280	Legal Fees	6,506	3,893	5,158	3,930	6,000	6,000
50290	Professional Services	81,956	45,626	72,006	70,188	289,000	156,000
50300	Computer Expense	89,031	37,366	13,797	14,652	17,379	27,870
50320	Office Supplies	1,512	1,308	1,912	1,148	3,400	4,500
50325	Printers/Copiers/OE and supp	5,613	6,506	5,399	3,822	11,150	3,030
50330	Postage	39,848	39,793	54,035	48,019	45,000	50,000
50340	Operating Supplies	142,551	193,165	152,529	77,272	180,000	188,000
50360	Maintenance-Buildings	16,608	15,274	23,319	16,803	22,000	1,560
50365	Maintenance-Plant	61,070	119,632	136,768	176,285	198,000	208,000
50380	Communications	37,858	30,327	30,828	34,489	28,492	20,400
50390	Dues-Memberships-Subscrip	34,362	33,420	30,692	38,681	49,450	50,500
50395	Employment Screening	-	1,216	1,472	940	1,200	1,200
50420	Bad Debts	10,089	8,886	3,205	3,140	10,000	10,000
50430	Gasoline & Oil	27,939	40,709	59,705	44,191	55,000	60,000
50435	Small Equipment	-	-	49,646	35,279	43,780	39,000
50440	Maintenance-Vehicles&Equip	56,858	35,185	47,441	33,673	52,000	52,000
50460	Uniforms	22,210	1,014	1,470	1,894	4,000	2,000
50462	Safety Wear and PPE	3,852	16,106	5,132	6,487	12,755	13,880
50470	Purchases Vehicles & Equipment	-	-	-	342,577	532,241	47,000
50473	Warehouse Improvement Purchase	-	-	0	1,570	45,000	-
50474	Warehouse Building Purchases	-	-	0	196	-	-
50490	Community Dev Projects	-	-	(306)	-	-	-
50495	Amortization Expense	2,257	3,549	-	-	-	-
50500	Depreciation	510,799	475,895	531,751	487,438	550,000	550,000
50510	Interest Expense	10,134	4,361	3,024	2,648	2,674	2,145
50520	Rental-other	7,892	11,493	2,634	-	12,000	10,000
50530	Bond Issue Expense	857	-	-	-	-	-
50540	Electricity	3,067	3,282	3,910	2,915	4,000	4,000
50560	Credit Card Processing Fees	60,726	66,949	105,840	122,402	80,000	100,000
50580	Bank Fees	12,885	11,322	11,402	6,498	13,000	7,500

GAS DEPARTMENT FUND

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50900	Transfers Out Captl Purchases	115,214	-	-	-	-	-
50902	Transfers Out Captl Purchases Gas	-	24,130	208,497	-	53,282	-
50920	Transfers to General Fund	-	-	102,016	138,773	185,030	192,990
50925	Transfers for Comm Dev	108,000	241,334	-	-	-	-
50965	Transfers-Cap Proj Fund	-	36,125	91,131	-	-	-
51030	Publications Newspapers	66	-	-	-	100	100
52010	Dist of Joint Revenue	70,322	77,240	75,634	69,667	70,000	70,000
52020	Daphne 3% Rev Tax Exp	4,542	5,335	5,857	4,570	5,200	5,200
52025	Spanish Fort Franchise Tax	20,192	22,192	22,354	16,347	20,000	20,000
52030	APSC Inspection Fee	7,268	15,214	7,973	-	7,300	7,300
52510	Utilities for City Use	34,665	33,232	34,419	36,099	40,000	40,000
59000	Inventory Budget	-	-	31	-	-	-
59100	SCADA Capital Purch Budget	-	-	-	8,595	-	-
59500	Capital Sys Improve Budget	-	-	-	1,187,510	1,973,200	4,463,200
59893	Transfers Out-Electric Fund	1,000,000	-	-	-	-	-
50340	General Supplies-COVID	1,241	-	-	-	-	-
56015	Hurricane Sally	3,767	1,692	-	-	-	-
TOTAL EXPENSES		<u>6,915,011</u>	<u>6,637,312</u>	<u>8,300,900</u>	<u>7,912,265</u>	<u>10,609,866</u>	<u>12,718,816</u>
EXCESS REVENUE OVER EXPENSE		<u>736,119</u>	<u>2,212,427</u>	<u>2,021,588</u>	<u>764,589</u>	<u>-</u>	<u>-</u>

City of Fairhope Gas Department

Category	Actual FY 2020	Actual FY 2021	Actual FY 2022	Actual YTD 8/31/2023	Budget FY 2023	Draft Budget FY 2024	Estimated Growth Rate	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029
Sales and Services	7,428,143	8,677,060	10,087,822	8,200,388	9,136,483	9,293,500	1.0%	9,386,435	9,480,299	9,575,102	9,670,853	9,767,562
Other charges, sales and receipts	16,685	74,097	119,302	75,032	20,000	25,000	1.0%	25,250	25,503	25,758	26,015	26,275
Interest income	186,773	97,412	113,501	401,434	95,000	306,000		95,000	95,000	95,000	95,000	95,000
Total Revenue	\$ 7,631,602	\$ 8,848,569	\$ 10,320,625	\$ 8,676,854	\$ 9,251,483	\$ 9,624,500	N/A	9,506,685	9,600,802	9,695,860	9,791,868	9,888,837
Operations Expenses												
Compensation & Benefits	1,731,486	1,734,457	1,415,926	1,475,377	1,893,254	1,851,682	4.0%	1,925,749	2,002,779	2,082,890	2,166,206	2,252,854
Energy Purchases	1,545,490	2,216,197	3,761,281	2,367,111	2,749,684	3,017,200	2.0%	3,077,544	3,139,095	3,201,877	3,265,914	3,331,233
Supplies, Repairs & Maintenance	285,453	371,071	417,014	344,283	510,330	496,090	2.0%	506,012	516,132	526,455	536,984	547,723
Services Provided by Others	102,964	59,277	93,547	87,874	312,000	175,000	1.0%	176,750	178,518	180,303	182,106	183,927
Utilities & Communication	75,590	66,841	69,158	73,503	72,492	64,400	1.0%	65,044	65,694	66,351	67,015	67,685
Travel/Training	23,681	22,787	36,314	26,068	54,700	50,100	1.0%	50,601	51,107	51,618	52,134	52,656
Other Operating Expenditures	407,906	362,469	389,399	382,432	393,019	436,000	1.0%	440,360	444,764	449,211	453,703	458,240
Interest expense	10,134	4,361	3,024	2,648	2,674	2,145	Schedule	2,145	1,608	1,065	715	560
Depreciation Expenses	510,799	475,895	531,751	487,438	550,000	550,000	1.0%	555,500	561,055	566,666	572,332	578,056
Bad Debt/Amortization	12,346	12,435	3,205	3,140	10,000	10,000	1.0%	10,100	10,201	10,303	10,406	10,510
Distribution of Joint Revenue	70,322	77,240	75,634	69,667	70,000	70,000	1.0%	70,700	73,528	76,469	79,528	82,709
Total Oper. Expenses	\$ 4,776,172	\$ 5,403,030	\$ 6,796,250	\$ 5,319,542	\$ 6,618,152	\$ 6,722,617	N/A	6,880,505	6,960,752	7,126,436	7,297,110	7,472,934
Revenue Minus Op Exp	\$ 2,855,429	\$ 3,445,539	\$ 3,524,375	\$ 3,357,312	\$ 2,633,331	\$ 2,901,883	N/A	2,626,180	2,640,050	2,569,424	2,494,759	2,415,904
Other Sources/Uses												
Other Sources												
Borrowed Funds							Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	852,000	872,000	837,000	683,270	911,026	972,350	2.0%	991,797	1,011,633	1,031,866	1,052,503	1,073,553
Collection cost/Revenue Dept	59,000	59,000	266,281	218,951	291,935	298,507	2.0%	304,477	310,567	316,778	323,114	329,576
Transfer to General Fund	108,000	241,334	102,016	138,773	185,030	192,990	3.0%	198,780	202,755	206,810	210,947	215,166
Transfers In/Out Capital Purchases	115,214	24,130	208,497	0	53,282	0		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	0	43,782	Per Schedule	41,108	41,586	42,184	42,662	12,070
Reserve for Capital Equipment/Improvements	0	0	0	0	577,241	69,152	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	0	0	1,973,200	4,463,200		4,481,200	2,470,000	2,590,000	4,480,000	3,560,000
Transfer to Electric	1,000,000	0	0	0	0	0	N/A	0	0	0	0	0
Total Other Uses	\$ 2,134,214	\$ 1,196,464	\$ 1,413,794	\$ 1,040,993	\$ 3,991,714	\$ 6,039,981	0.0%	6,517,362	4,536,541	4,687,638	6,609,225	5,690,364
Net Other Sources/Uses	(2,134,214)	(1,196,464)	(1,413,794)	(1,040,993)	(3,991,714)	(6,039,981)	N/A	(6,517,362)	(4,536,541)	(4,687,638)	(6,609,225)	(5,690,364)
Excess/(Deficit) for Year	\$ 721,215	\$ 2,249,074	\$ 2,110,581	\$ 2,316,319	\$ (1,358,383)	\$ (3,138,098)	N/A	(3,891,181)	(1,896,491)	(2,118,214)	(4,114,466)	(3,274,460)
Add back Depreciation Exp	\$ 510,799	\$ 475,895	\$ 531,751	\$ 487,438	\$ 550,000	\$ 550,000		\$ 565,600	\$ 571,256	\$ 576,969	\$ 582,738	\$ 588,566
Net Excess/(Deficit)	\$ 1,232,015	\$ 2,724,970	\$ 2,642,332	\$ 2,803,757	\$ (808,383)	\$ (2,588,098)		(3,325,581)	(1,325,235)	(1,541,245)	(3,531,728)	(2,685,895)

Assets	As of 9/30/20	As of 9/30/21	As of 9/30/22	As of 8/31/2023	Note: Use fund balance cash \$3,069,316
Cash - Operating	\$ 5,312,163	\$ 6,404,725	\$ 7,791,234	\$ 8,188,467	
Cash - Pooled Depository	\$ 183,161	\$ 101,264	\$ 74,012	\$ 60,669	
Cash - Gas Reserves Centennial	\$ 3,328,848	\$ 3,412,870	\$ 3,507,388	\$ 3,663,485	
Cash - Super Fund Savings	\$ -	\$ -	\$ -	\$ -	
Cash - Reserve Fund Vision	\$ -	\$ -	\$ -	\$ -	
Cash - Utility Reserve Fund	\$ -	\$ -	\$ -	\$ -	
Cash - Second Utility Reserve	\$ -	\$ -	\$ -	\$ -	
Cash - Gas Customer Deposit Reserve	\$ 637,248	\$ 719,866	\$ 711,248	\$ 711,248	Restricted*
Total Cash	\$ 9,461,420	\$ 10,638,724	\$ 12,083,882	\$ 12,623,869	Restricted*

Targeted Reserved Fund Balance **\$ 1,488,966** **\$ 1,750,231** **\$ 1,750,231** **\$ 1,655,084** **\$ 1,924,900** **\$ 1,901,337** **\$ 1,920,160** **\$ 1,939,172** **\$ 1,958,374** **\$ 1,977,767**

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

Fairhope Utilities Gas Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2024	Creek Crossings	Removing the exposed gas lines in various creeks in our system. this will require directional boring them 10' below the mud line of the creek to eliminate the risk of damage from debris or boat traffic. Coleman Ln, Rock Creek,CR.33.	\$253,600	\$63,400
	Back Feed to County Road 1	Mary Ann Rd. backfeed to County Road 1. This will give a second feed to County Road 1.	\$158,400	\$31,680
	Engineering of I-10 line replacement	This will engineer the replacement of our 6" High pressure line under I-10 due to a casing short.(Engineering phase only)	\$130,000	\$130,000
	Cast Iron Replacement Phase 1	This is Phase 1 of a 6 phase replacement plan to remove all cast iron gas main from our syatem. This is also include the removal of seperatly protected steel pipe that is in need of removal as well.	\$1,968,320	\$531,680
	Additional Rectifier	This will provide an additional rectifier to aid in Cathodic Protection for our steel system.	\$75,000	
				Total: \$3,220,000
2025	System Upgrades			
	Phase 2 of Cast Iron Replacment	This will continue the progress of removing the Cast Iron from	\$3,224,000	\$806,000
	Remote pressure monitoring system for the gas regulator stations.	This will allow us to read gas pressures throughout our system in real time. This will aid in ensuring we deliver the needed and correct pressures to our customers.	\$376,000	\$75,200
				Total: \$4,481,200
2026	System Upgrades			
	Cathodic Protection Complete Survey	Phase 3 or Cast Iron Replacement Complete system survey to ensure the Cathodic protection system is compliant.	\$1,696,000 \$350,000	\$424,000
				Total: 2,470,000
2027	System Upgrades			
		Phase 4 of Cast Iron Replacement	\$2,072,000	\$518,000
				Total: \$2,590,000
2028	System Upgrades			
		Phase 5 of the Cast Iron Replacement plan. Develop a North Operations Division in Spanish Fort, this will aid in response time and provide support for future growth.	\$2,784,000 \$850,000	\$696,000 \$250,000
				Total: \$4,480,000

City of Fairhope Electric Department

	FY 2024 Budget	Projected FY 2025 Budget	Projected FY 2026 Budget
Total Revenue	25,011,660	23,144,877	23,375,375
Total Operating Expense	19,689,935	20,229,147	20,513,857
Revenue Minus Operating Expenses	5,321,725	2,915,730	2,861,518
Other Uses			
Reserve for Capital Equipment/Improvements	1,037,437	500,000	500,000
Reserve for System Upgrades	5,986,430	1,398,000	2,160,000
Warrant & Lease Payments	43,782	41,108	41,586
Reserve requirements per ordinance	960,000	960,000	960,000
General Fund Transfer	499,803	509,799	519,995
Total Other Uses	8,527,452	3,408,907	4,181,581
Excess/(Deficit) for the Year	(3,205,727)	(493,177)	(1,320,063)
Add back Depreciation Expense	850,000	858,500	867,085
Net Excess/(Deficit)	(2,355,727)	365,323	(452,978)
CASH 8/31/2022			
Cash-Operating	1,770,717		
Cash-Reserve	4,830,609		
	6,601,327		
Targeted Reserve Fund 20% of Annual Revenue	4,582,332	4,628,975	4,675,075

ELECTRIC DEPARTMENT FUND

9/30/2023

Object	Description	FY 2020		FY 2021		FY 2022		FY2023	FY2023 Annual	FY2024 Annual
		Annual	Annual	Annual	Annual	August YTD	Budget	Budget		
REVENUES										
40835	Federal Grants	17,194	713	1,256	-	-	-	-	-	-
40840	Fema-Grant Revenues	719,940	121,318	146,753	-	-	-	-	-	-
40900	Transfers In Captl Purchases	113,694	-	-	-	-	-	-	-	-
40902	Transfers In Captl Purchases Gas	-	8,666	147,381	-	53,282	-	53,282	-	-
40904	Transfers In Captl Purchases W/S	-	29,713	147,381	-	53,282	-	53,282	-	-
41705	Sale of Fixed Assets	3,102	3,575	302	62,275	-	-	-	-	-
42510	Sale of Electric Energy	20,089,648	19,852,581	19,845,437	18,402,291	22,500,000	22,500,000	22,500,000	22,500,000	22,500,000
42511	Charge Point Income	-	-	926	2,285	-	-	-	-	2,200
42520	Revenue Late Charges	115,455	161,142	108,581	107,643	135,000	110,000	110,000	110,000	110,000
42530	Pole Rental-Telephone Co	26,960	34,480	33,792	59,312	29,656	29,656	29,656	29,656	29,656
42540	Pole Rental-Cable T.V.	40,980	40,980	45,078	49,176	45,078	45,078	45,078	45,078	45,078
42550	Pole Rent-Riviera	-	426	426	1,438	426	1,438	426	1,438	1,438
42560	Temp Service Charges	1,550	850	4,650	7,675	1,500	4,500	4,500	4,500	4,500
45620	Rate Stabilization Funds	-	1,636,546	92,610	-	2,100,000	2,250,000	2,250,000	2,250,000	2,250,000
45625	Grants-Smart Grid Initiative	1,314,759	-	-	-	-	-	-	-	-
45635	Grant income-ALDOT	-	-	-	-	-	-	-	-	-
49010	Interest Earned	127,938	98,559	116,276	249,522	90,000	200,000	200,000	200,000	200,000
49030	Insurance Claim	-	66,001	-	-	-	-	-	-	-
49035	Rebate Income	5,637	5,986	6,914	6,492	5,000	6,000	6,000	6,000	6,000
49040	Miscellaneous Revenue	45,349	100,527	76,056	124,328	30,000	80,000	80,000	80,000	80,000
49055	AMEA Income-Training	-	10,000	26,992	-	25,000	25,000	25,000	25,000	25,000
49060	Connection Fees	40,841	43,315	42,965	212,759	50,000	50,000	50,000	50,000	50,000
49065	Aid to Construction	-	-	-	-	-	50,000	50,000	50,000	50,000
49080	Community Dev Revenue	49	87	857	-	-	-	-	-	-
49080	Community Dev Revenue	49	87	857	-	-	-	-	-	-
49892	Transfers In-Gas Fund	1,000,000	-	-	-	-	-	-	-	-
49995	UB Clearing	(0)	-	-	-	-	-	-	-	-
49998	Budget rollover	-	-	-	-	3,161,945	4,087,496	4,087,496	4,087,496	4,087,496
49999	Inventory revenue	-	-	-	(0)	-	-	-	-	-
TOTAL REVENUES		23,663,147	22,215,550	20,845,489	19,285,197	28,280,169	29,441,368	29,441,368	29,441,368	29,441,368
EXPENSES										
50020	Purchased Power-Elect	11,330,913	12,488,709	13,394,653	11,301,819	13,500,000	13,820,000	13,820,000	13,820,000	13,820,000
50025	Collection Costs/Revenue Dept	37,000	35,000	149,640	120,522	160,696	161,071	161,071	161,071	161,071
50026	Administrative Costs	852,000	872,000	837,000	683,270	911,026	972,350	972,350	972,350	972,350
50040	Salaries-Oper&Maint	1,205,865	1,317,982	1,364,474	1,406,329	1,780,126	1,780,126	1,780,126	1,780,126	1,780,126
50045	Overtime	152,741	105,669	150,329	146,966	115,000	160,000	160,000	160,000	160,000
50190	Employee Payroll Taxes	103,584	103,313	111,356	116,280	154,512	142,500	142,500	142,500	142,500
50200	Employee Retirement Exp	107,865	174,982	84,465	127,407	164,973	156,500	156,500	156,500	156,500
50210	Insurance, Employees Group	283,412	293,242	281,284	253,054	348,038	300,000	300,000	300,000	300,000
50215	Required Contrib-OPEB	230,448	21,655	(387,436)	23,849	28,037	33,858	33,858	33,858	33,858
50220	Casualty/Workers Comp Ins	170,550	-	-	-	-	-	-	-	-
50221	Workers Comp Insurance	-	53,066	65,458	65,693	70,694	57,845	57,845	57,845	57,845
50222	Casualty/Property Insurance	-	135,503	154,372	174,293	162,091	170,000	170,000	170,000	170,000
50230	Training/School/Travel	25,279	33,620	68,342	97,019	100,000	101,100	101,100	101,100	101,100
50250	Trustee Fees	858	-	99	99	500	500	500	500	500
50270	Audit & Accounting	23,297	12,476	16,383	13,756	17,000	13,000	13,000	13,000	13,000
50280	Legal Fees	-	856	-	-	-	-	-	-	-
50290	Professional Services	45,112	48,583	129,111	32,647	118,000	140,000	140,000	140,000	140,000
50300	Computer Expense	90,092	44,543	18,756	18,752	45,562	39,850	39,850	39,850	39,850
50320	Office Supplies	873	478	1,250	957	1,600	1,200	1,200	1,200	1,200
50325	Printers/Copiers/OE and supp	5,067	5,917	5,120	3,635	11,236	2,940	2,940	2,940	2,940
50530	Bond Issue Expense	857	-	-	-	-	-	-	-	-
50330	Postage	39,473	39,572	54,032	48,104	50,000	50,000	50,000	50,000	50,000
50340	Operating Supplies	74,828	160,997	121,747	97,974	256,517	100,000	100,000	100,000	100,000
50360	Maintenance-Buildings	15,915	26,701	23,646	30,493	95,000	25,312	25,312	25,312	25,312
50365	Maintenance-Plant	80,179	189,970	177,479	169,174	250,000	1,012,000	1,012,000	1,012,000	1,012,000
50380	Communications	38,241	33,207	26,163	24,228	20,692	21,024	21,024	21,024	21,024
50390	Dues-Memberships-Subscrip	4,909	5,367	10,555	10,125	15,000	15,000	15,000	15,000	15,000
50395	Employment Screening	-	1,060	1,956	1,149	1,500	1,500	1,500	1,500	1,500
50400	Miscellaneous	-	378	-	-	-	-	-	-	-
50410	Cash Over or Short	(165)	210	830	(519)	-	-	-	-	-
50420	Bad Debts	67,894	42,693	28,605	28,846	150,000	100,000	100,000	100,000	100,000
50430	Gasoline & Oil	98,800	37,099	50,923	44,472	60,000	51,000	51,000	51,000	51,000

ELECTRIC DEPARTMENT FUND

9/30/2023

Object	Description	FY 2020		FY 2021		FY 2022		FY2023	FY2023 Annual	FY2024 Annual
			Annual		Annual		Annual	August YTD	Budget	Budget
50435	Small Equipment	-	-	-	-	-	-	10,216	12,000	97,110
50440	Maintenance-Vehicles&Equip	66,098		47,391		119,465		56,169	106,000	108,500
50460	Uniforms	1,480		531		1,135		1,439	1,500	1,500
50462	Safety Wear and PPE	13,110		20,408		27,127		18,750	63,200	73,360
50490	Community Dev Projects	-		-		(306)		-	-	-
50470	Purchases Vehicles & Equipment	-		-		-		502,231	532,590	562,000
50473	Warehouse Improvement Purchase	-		-		(0)		117,411	199,847	-
50475	Capital Improvements	-		-		-		152,120	205,000	85,700
50501	Depreciation Adjustment	-		-		-		-	-	-
50545	Hurricane Assistance	-		-		-		-	-	-
50474	Warehouse Building Purchases	-		-		-		38	-	-
50495	Amortization Expense	8,040		8,040		-		-	-	-
50500	Depreciation	851,630		979,888		994,022		911,187	850,000	1,000,000
50510	Interest Expense	11,681		32		3,024		1,448	3,200	2,145
50560	Credit Card Processing Fees	60,726		65,754		103,950		120,216	80,000	100,000
50580	Bank Fees	12,895		13,064		13,156		7,312	15,000	15,000
50900	Transfers Out Captl Purchases	58,367		15,464		-		-	-	-
50920	Transfers to General Fund	-		-		537,655		374,852	499,803	507,077
50925	Transfers for Comm Dev	254,000		604,085		-		-	-	-
51025	Colony Rent	338		338		818		790	800	800
51030	Publications Newspapers	1,118		885		-		-	1,000	1,000
52510	Utilities for City Use	229,612		65,271		66,231		40,316	76,000	70,000
56015	Hurricane Sally	762,268		232,814		-		-	-	-
56025	Hurricane Zeta	-		10,390		-		-	-	-
50340	General Supplies	6,918		-		-		-	-	-
59100	SCADA Capital Purch Budget	-		-		-		75,349	100,000	100,000
59110	AMI Capital	-		-		-		-	2,250,000	2,250,000
59500	Capital Sys Improve Budget	-		-		-		984,307	3,736,430	4,078,500
59998	Reserve Requirements per Ordin	-		-		-		-	960,000	960,000
TOTAL EXPENSES		17,424,168		18,349,202		18,806,868		18,414,545	28,280,169	29,441,368
EXCESS REVENUE OVER EXPENSE		6,238,978		3,866,349		2,038,622		870,652	-	-

City of Fairhope Electric Department

Category	Actual FY 2020	Actual FY 2021	Actual FY 2022	Actual YTD 8/31/2023	Budget FY 2023	Budget FY 2024	Estimated Growth Rate	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029
Sales and Services	20,089,648	19,852,581	19,845,437	18,402,291	22,500,000	22,500,000	1.0%	22,725,000	22,952,250	23,181,773	23,413,590	23,647,726
Other charges, sales and receipts	279,924	467,368	347,539	633,383	321,660	403,872	1.0%	407,911	411,990	416,110	420,271	424,474
Interest income	127,938	98,559	116,276	249,522	90,000	200,000		95,000	95,000	95,000	95,000	95,000
Grants	2,051,893	122,031	148,008	0	0	0						
Rate Stabilization Funds	0	1,636,546	92,610	0	2,100,000	2,250,000						
Total Revenue	\$ 22,549,403	\$ 22,177,085	\$ 20,549,871	\$ 19,285,197	\$ 25,011,660	\$ 25,353,872	N/A	23,227,911	23,459,240	23,692,882	23,928,861	24,167,200
Operations Expenses												
Compensation & Benefits	2,083,915	2,069,909	1,669,929	2,139,577	2,661,380	2,630,829	4.0%	2,736,062	2,845,505	2,959,325	3,077,698	3,200,806
Energy Purchases	11,330,913	12,488,709	13,394,653	11,301,819	13,500,000	13,820,000	2.0%	14,096,400	14,378,328	14,665,895	14,959,212	15,258,397
Supplies, Repairs & Maintenance	244,811	425,538	443,587	364,983	721,117	1,344,122	2.0%	1,371,004	1,398,425	1,426,393	1,454,921	1,484,019
Services Provided by Others	73,477	67,830	150,614	50,039	146,236	155,940	1.0%	157,499	159,074	160,665	162,272	163,895
Utilities & Communication	267,852	98,478	92,394	64,544	96,692	91,024	1.0%	91,934	92,854	93,782	94,720	95,667
Travel/Training	25,279	33,620	68,342	97,019	100,000	101,100	1.0%	102,111	103,132	104,163	105,205	106,257
Other Operating Expenditures	494,184	364,333	437,709	444,981	496,153	519,510	1.0%	524,705	529,952	535,252	540,604	546,010
Interest expense	11,681	32	3,024	1,448	3,200	2,145	Per Sch	1,608	1,065	715	560	403
Depreciation Expenses	851,630	979,888	994,022	911,187	850,000	1,000,000	1.0%	1,010,000	1,020,100	1,030,301	1,040,604	1,051,010
Bad Debt/Amortization	75,933	50,733	28,605	28,846	150,000	100,000	1.0%	103,000	104,030	105,070	106,121	107,182
Total Oper. Expenses	\$ 15,459,676	\$ 16,579,071	\$ 17,282,879	\$ 15,404,444	\$ 18,724,777	\$ 19,764,670	N/A	20,194,325	20,528,435	20,976,491	21,435,796	21,906,464
Revenue Minus Op Exp	\$ 7,089,727	\$ 5,598,014	\$ 3,266,992	\$ 3,880,753	\$ 6,286,883	\$ 5,589,202	N/A	3,033,586	2,930,805	2,716,391	2,493,065	2,260,736
Other Sources/Uses												
Other Sources												
Borrowed Funds							Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	852,000	872,000	837,000	683,270	911,026	972,350	2.0%	991,797	1,011,633	1,031,866	1,052,503	1,073,553
Collection cost/Revenue Dept	37,000	35,000	149,640	120,522	160,696	161,071	2.0%	164,292	167,578	170,930	174,348	177,835
Transfer to General Fund	254,000	604,085	537,655	374,852	499,803	507,077	2.0%	517,219	527,563	538,114	548,876	559,854
Transfers In/Out Capital Purchases	(55,328)	(22,914)	(294,762)	0	(106,564)	0		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	0	41,586	Per Schedule	42,184	42,662	12,070	12,189	12,309
Reserve for Capital Equipment/Improvements	0	0	0	0	1,037,437	747,700	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	0	984,307	5,986,430	6,328,500	Variable	1,748,000	2,510,000	2,030,000	2,090,000	1,000,000
Reserve requirements per ordinance						960,000	Variable	960,000	960,000	960,000	960,000	960,000
Transfer to Electric	0	0	0	0	0	0	N/A	0	0	0	0	0
Total Other Uses	\$ 1,087,672	\$ 1,488,171	\$ 1,229,533	\$ 2,162,951	\$ 8,488,828	\$ 9,718,284	0.0%	4,923,492	5,719,436	5,242,979	5,337,917	4,283,551
Net Other Sources/Uses	(1,087,672)	(1,488,171)	(1,229,533)	(2,162,951)	(8,488,828)	(9,718,284)	N/A	(4,923,492)	(5,719,436)	(5,242,979)	(5,337,917)	(4,283,551)
Excess/(Deficit) for Year	\$ 6,002,055	\$ 4,109,844	\$ 2,037,459	\$ 1,717,802	\$ (2,201,945)	\$ (4,129,082)	N/A	(1,889,906)	(2,788,631)	(2,526,588)	(2,844,852)	(2,022,815)
Add back Depreciation Exp	\$ 851,630	\$ 979,888	\$ 994,022	\$ 911,187	\$ 850,000	\$ 1,000,000		\$ 1,010,000	\$ 1,020,100	\$ 1,030,301	\$ 1,040,604	\$ 1,051,010
Net Excess/(Deficit)	\$ 6,853,685	\$ 5,089,732	\$ 3,031,481	\$ 2,628,989	\$ (1,351,945)	\$ (3,129,082)		(879,906)	(1,768,531)	(1,496,287)	(1,804,248)	(971,805)

Cash Balances	As of 9/30/20	As of 9/30/21	As of 9/30/22	As of 8/31/2023	Note: Use fund balance cash \$4,049,496
Cash - Operating	\$ 3,213,271	\$ 1,484,907	\$ 1,037,771	\$ 1,167,820	
Cash - Pooled Depository	\$ 1,384,970	\$ 341,323	\$ 142,589	\$ 33,044	
Cash - Electric Reserves	\$ 2,852,459	\$ 3,882,586	\$ 5,030,463	\$ 4,447,396	
Cash - Super Fund Savings	\$ -	\$ -	\$ -	\$ -	
Cash - Reserve Fund Vision	\$ -	\$ -	\$ -	\$ -	
Cash - Utility Reserve Fund	\$ -	\$ -	\$ -	\$ -	
Cash - Second Utility Reserve	\$ -	\$ -	\$ -	\$ -	
Cash - Emergency Relief Checking	\$ 23,653	\$ 23,765	\$ 18,067	\$ 17,982	Restricted*
Cash - Customer Deposit Reserve	\$ 1,124,266	\$ 1,129,373	\$ 939,202	\$ 939,202	Restricted*
Total Cash	\$ 8,598,618	\$ 6,861,954	\$ 7,168,092	\$ 6,605,444	

Targeted Reserved Fund Balance	\$ 4,186,521	\$ 4,073,914	\$ 4,063,990	\$ 4,063,990	\$ 3,807,135	\$ 4,564,332	4,564,332	4,626,582	4,672,848	4,719,576	4,766,772
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Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

Fairhope Utilities Electric Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2024	Transmission System Upgrades	Install a new #397 ACSR Line along Morphy, from Ingleside to Greeno, north up Greeno to Dyer. Total length will be approximately 1.4 miles. Cost includes installation of 3 new GOS's in the 44 KV system	\$1,750,00	\$350,000
		Upgrade Existing 44 KV poles along Dyer Road from Greeno to Bishop	\$200,000	\$40,000
		Underground distribution Underground on Magnolia from Church Street to Bancroft	\$850,000	
		Lighting Led and Pole change out 4 lane lights Greeno Road	\$300,000	
		Underground distribution Underground from Church St. down Magnola.	\$650,000	
			Total: \$4,140,000	
2025	Distribution System Upgrades	Upgrade Existing #2/0 and #4/0 ACSR conductors along Summit Street and White Avenue, south from Morphy, and over to Liberty Street, approximately 0.4 miles, to #397 ACSR	\$280,000	\$56,000
		Upgrade existing #1/0 ACSR conductors along South Mobile Street, from White Avenue down to Pier Avenue, approximately 0.5 miles, to #4/0 ACSR	\$325,000	\$65,000
		Install new 12 KV GOS's at 8 locations	\$160,000	\$32,000
		Traffic Signals Install new 12 KV reclosers at 8 locations Install new traffic lights at Section/Bancroft	\$400,000 \$350,000	\$80,000
2026	Distribution System Upgrades	Upgrade approximately 3.5 miles of existing oldcopper conductors to #1/0 ACSR (21 locaitons)	\$1,800,000	\$360,000

Fairhope Utilities Electric Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
	Traffic Signals	Install new traffic lights and controls Bancroft/Fairhope	\$350,000	Total: \$2,510,000
2027	Distribution System Upgrades	Upgrade existing #4/0 ACSR conductors along Nichols from Ingleside to Greeno, approximately 0.4 miles, to #397 ACSR	\$280,000	\$56,000
		Upgrade approximately 1.6 miles of existing copper conductors to #397 ACSR (2 locations)	\$1,120,000	\$224,000
	Traffic Signals	Install new traffic lights and controls Gayer/Section	\$350,000	Total: \$2,030,000
2028	Distribution System Upgrades	Upgrade existing #4/0 ACSR conductors along Bancroft from Equality Avenue up to Bayou Street, approximately 0.4 miles, to #397 ACSR	\$280,000	\$56,000
		Upgrade approximately 1.8 miles of existing copper conductors to #4/0 ACSR (3 locations)	\$1,170,000	\$234,000
	Traffic Signals	Install new traffic lights and controls Section/Volanta	\$350,000	Total: \$2,090,000

City of Fairhope Water & Wastewater Department

	FY 2024 Budget	Projected FY 2025 Budget	Projected FY 2026 Budget
Total Revenue	16,655,800	15,283,508	15,509,923
Total Operating Expense	<u>11,862,631</u>	<u>12,039,057</u>	<u>12,253,505</u>
Revenue Minus Operating Expenses	<u>4,793,169</u>	<u>3,244,451</u>	<u>3,256,418</u>
Other Sources			
Borrowed Funds (line of credit)	<u>15,000,000</u>	<u>-</u>	<u>-</u>
Other Uses			
Reserve for Capital Equipment/Improvements	990,324	1,000,000	1,000,000
Reserve for System Upgrades	23,646,780	19,165,000	8,280,000
Warrant & Lease Payments	1,637,784	1,656,828	1,680,633
Reserve requirements per ordinance	875,000	875,000	875,000
General Fund Transfer	<u>290,324</u>	<u>296,130</u>	<u>302,053</u>
Total Other Uses	<u>27,440,212</u>	<u>22,992,958</u>	<u>12,137,686</u>
Excess/(Deficit) for the Year	(7,647,043)	(19,748,508)	(8,881,268)
Add back Depreciation Expense	<u>1,535,000</u>	<u>1,631,050</u>	<u>1,664,128</u>
Net Excess/(Deficit)	<u><u>(6,112,043)</u></u>	<u><u>(18,117,458)</u></u>	<u><u>(7,217,140)</u></u>
CASH	8/31/2022		
Cash-Operating	4,904,944		
Cash-Water Reserve	950,764		
Cash-Reserve Water-Tap/SDC	3,449,156		
Cash-Reserve Sewer-Tap	<u>1,657,700</u>		
	10,962,564		
Targeted Reserve Fund 20% of Annual Revenue	2,996,160	3,056,702	3,101,985

City of Fairhope Water & Wastewater Department

Category	Actual FY 2020	Actual FY 2021	Actual FY 2022	Actual YTD 8/31/2023	Budget FY 2023	Budget FY 2024	Estimated Growth Rate	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029
Sales and Services	12,127,989	12,703,925	14,142,409	14,936,946	13,700,000	15,600,000	1.0%	15,839,000	16,082,050	16,329,224	16,580,596	16,836,244
Other charges, sales and receipts	1,585,924	2,029,808	1,618,217	1,612,169	1,170,800	2,197,200	1.0%	2,219,172	2,241,364	2,263,777	2,286,415	2,309,279
Interest income	209,460	116,664	145,120	390,574	110,000	150,000		190,000	190,000	190,000	190,000	190,000
Grants	248,093	(32,335)	18,911	0	1,675,000	2,400,000						
Budget Rollover	0	0	0	0	6,009,259	1,863,082						
Total Revenue	\$ 14,171,467	\$ 14,818,062	\$ 15,924,657	\$ 16,939,689	\$ 16,655,800	\$ 20,347,200	N/A	18,248,172	18,513,414	18,783,001	19,057,011	19,335,523
Operations Expenses												
Compensation & Benefits	2,555,837	2,898,910	2,854,127	2,800,755	3,585,929	3,603,098	3.0%	3,729,457	3,860,337	3,995,904	4,136,327	4,281,786
Energy Purchases	591,229	592,438	524,405	548,353	585,000	570,000	2.0%	581,400	597,618	614,298	616,845	619,443
Supplies, Repairs & Maintenance	1,099,296	1,577,503	1,634,441	1,609,177	2,130,900	2,176,932	2.0%	2,220,471	2,275,191	2,331,316	2,388,881	2,447,926
Services Provided by Others	709,609	797,465	689,823	591,287	1,026,650	1,282,040	1.0%	1,294,860	1,326,025	1,358,048	1,390,955	1,424,770
Utilities & Communication	298,945	300,048	315,570	301,296	271,720	367,792	1.0%	371,470	378,606	385,916	393,405	401,078
Travel/Training	21,047	21,540	28,077	29,084	48,200	45,100	1.0%	45,551	46,478	47,428	48,403	49,402
Other Operating Expenditures	566,377	545,708	653,762	624,386	764,180	823,724	1.0%	831,961	848,894	866,255	884,056	902,308
Interest expense	380,662	203,904	120,460	105,509	106,525	85,439	Per Sch	64,079	42,445	28,490	22,304	18,244
Depreciation Expenses	1,481,001	1,611,230	1,821,360	1,767,610	1,535,000	1,900,000	1.0%	1,919,000	1,958,390	1,998,780	2,040,198	2,082,673
Bad Debt/Amortization	56,367	(50,949)	32,237	41,875	80,000	65,000	0.0%	65,500	66,005	66,515	67,030	67,551
Total Oper. Expenses	\$ 7,760,369	\$ 8,497,797	\$ 8,674,261	\$ 8,419,331	\$ 10,134,103	\$ 10,919,125	N/A	11,123,749	11,333,985	11,626,435	11,921,374	12,227,630
Revenue Minus Op Exp	\$ 6,411,098	\$ 6,320,265	\$ 7,250,396	\$ 8,520,358	\$ 6,521,697	\$ 9,428,075	N/A	7,124,423	7,179,428	7,156,566	7,135,638	7,107,894
Other Sources/Uses												
Other Sources												
Borrowed Funds	\$ -	\$ -	\$ -	\$ -	\$ 15,000,000	\$ 24,500,000	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ 15,000,000	\$ 24,500,000	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	851,000	871,000	837,000	683,270	911,026	972,349	2.0%	991,796	1,011,632	1,031,865	1,052,502	1,073,552
Collection cost/Revenue Dept	160,000	157,000	692,595	573,165	764,220	791,304	2.0%	807,130	823,273	839,738	856,533	873,664
Transfer to General Fund	267,000	608,581	551,190	217,743	290,324	290,324	2.0%	296,130	302,053	308,094	314,256	320,541
Transfers In/Out Capital Purchases	115,214	45,177	147,381	0	53,282	0		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	527,354	1,656,828	Per Schedule	1,680,633	1,699,677	480,861	485,622	490,383
Reserve for Capital Equipment/Improvements	0	0	0	1,045,707	990,324	1,333,000	Variable	900,000	900,000	900,000	900,000	900,000
Reserve for System Upgrades	0	0	0	9,504,193	23,646,780	31,679,180		18,000,000	6,000,000	3,000,000	5,600,000	3,000,000
Reserve requirements per ordinance	0	0	0	0	500,000	875,000		875,000	875,000	875,000	875,000	875,000
Total Other Uses	\$ 1,393,214	\$ 1,681,758	\$ 2,228,166	\$ 12,024,077	\$ 27,183,310	\$ 37,597,985	0.0%	23,550,690	11,611,635	7,435,558	10,083,912	7,533,140
Net Other Sources/Uses	(1,393,214)	(1,681,758)	(2,228,166)	(12,024,077)	(12,183,310)	(13,097,985)	N/A	(23,550,690)	(11,611,635)	(7,435,558)	(10,083,912)	(7,533,140)
Excess/(Deficit) for Year	\$ 5,017,884	\$ 4,638,507	\$ 5,022,230	\$ (3,503,719)	\$ (5,661,613)	\$ (3,669,910)	N/A	(16,426,267)	(4,432,206)	(278,992)	(2,948,275)	(425,246)
Add back Depreciation Exp	\$ 1,481,001	\$ 1,611,230	\$ 1,821,360	\$ 1,767,610	\$ 1,535,000	\$ 1,900,000		\$ 1,984,500	\$ 2,024,395	\$ 2,065,295	\$ 2,107,228	\$ 2,150,223
Net Excess/(Deficit)	\$ 6,498,885	\$ 6,249,737	\$ 6,843,590	\$ (1,736,109)	\$ (4,126,613)	\$ (1,769,910)		(14,441,767)	(2,407,811)	1,786,303	(841,047)	1,724,978
Cash Balances	As of 9/30/20	As of 9/30/2021	As of 9/30/2022	As of 8/31/2023								
Cash - Operating	\$ 5,363,615	\$ 6,251,995	\$ 3,751,266	\$ 505,952								
Cash - Pooled Depository	\$ 334,665	\$ 183,028	\$ 48,130	\$ 64,718								
Cash - Water Reserve	\$ 733,755	\$ 840,182	\$ 1,024,533	\$ 1,274,632	Restricted*							
Cash - SDC Water Reserve	\$ -	\$ -	\$ 330,600	\$ 663,705	Restricted*							
Cash - SDC Wastewater Reserve	\$ -	\$ -	\$ 332,000	\$ 466,250	Restricted*							
Cash - Superfund-Wtr Tap Res	\$ 2,471,808	\$ 2,930,981	\$ 3,211,756	\$ 2,057,156	Restricted*							
Cash - Savings-Sewer Tap Fee	\$ 1,048,404	\$ 1,286,934	\$ 1,400,200	\$ 221,450	Restricted*							
Cash - WS Customer Deposit Res	\$ 433,027	\$ 451,917	\$ 388,747	\$ 388,747	Restricted*							
Total Cash	\$ 10,385,275	\$ 11,945,038	\$ 10,487,232	\$ 5,642,610								
Targeted Reserved Fund Balance		\$ 2,742,783	\$ 2,742,783	\$ 2,946,747	\$ 3,309,823	\$ 3,559,440		\$ 3,611,634	\$ 3,664,683	\$ 3,718,600	\$ 3,773,402	\$ 3,829,105

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

WATER DEPARTMENT

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
40840	Fema-Grant Revenues	16,317	(1,549)	1,266	-	-	-
40900	Transfers In Captl Purchases	-	-	-	-	-	-
41705	Sale of Fixed Assets	32,064	46	2,119	638	-	-
42520	Revenue Late Charges	38,435	53,640	36,156	35,833	40,000	40,000
43010	Water Sales	7,290,522	7,185,445	7,469,514	8,084,233	7,400,000	8,300,000
43030	Tel Companies Antenna Rent	182,552	171,870	208,438	259,787	200,000	250,000
45635	Grant income-ALDOT	4,328	1,252	-	-	-	-
49010	Interest Earned	200,166	84,363	102,659	278,324	90,000	100,000
49035	Rebate Income	4,877	3,891	4,494	4,220	4,000	4,200
49040	Miscellaneous Revenue	27,924	14,608	76,499	57,395	50,000	50,000
49045	Loan Proceeds	-	-	-	-	7,500,000	15,000,000
49060	Connection Fees	831,639	1,034,752	773,460	917,374	500,000	500,000
49065	Aid to Construction	-	-	-	-	-	100,000
49080	Community Dev Revenue	48	84	832	-	-	-
49998	Budget Rollover	-	-	-	-	5,652,896	1,611,058
49999	Inventory revenue	-	-	-	-	-	-
TOTAL REVENUES		8,628,873	8,548,404	8,675,437	9,637,803	21,436,896	25,955,258
EXPENSES							
50020	Purchased Power-Elect	121,069	124,502	89,250	111,566	120,000	120,000
50025	Collection Costs/Revenue Dept	101,000	98,000	431,066	363,685	484,913	500,652
50026	Administrative Costs	553,000	566,000	544,050	444,125	592,167	632,027
50040	Salaries-Oper&Maint	785,305	889,381	888,152	911,416	1,184,099	1,184,099
50045	Overtime	99,288	120,251	173,425	168,788	120,000	170,000
50190	Employee Payroll Taxes	67,471	73,467	81,739	79,476	102,860	115,460
50200	Employee Retirement Exp	69,520	116,892	54,269	87,521	106,139	115,321
50210	Employee Medical Insurance	217,486	205,217	196,777	164,493	252,413	200,000
50215	Required Contrib-OPEB	46,367	117,260	28,439	14,837	28,037	13,418
50220	Casualty/Workers Comp Ins	124,045	0	-	-	-	-
50221	Workers Comp Insurance	-	23,646	27,818	31,109	30,043	28,294
50222	Casualty/Property Insurance	-	96,720	116,854	133,722	122,568	110,000
50230	Training/School/Travel	14,482	11,727	14,301	11,262	25,530	21,765
50250	Trustee Fees	6,201	-	3,928	1,375	6,000	1,500
50270	Audit & Accounting	11,223	10,093	9,830	17,883	10,000	20,000
50280	Legal Fees	-	-	-	-	3,000	3,000
50290	Professional Services	33,015	30,290	25,134	46,844	197,700	357,240
50300	Computer Expense	61,125	26,481	9,166	13,975	21,301	20,275
50320	Office Supplies	1,825	766	4,619	2,739	8,000	5,000
50325	Printers/Copiers/OE and supp	3,282	3,684	3,153	2,208	9,200	11,440
50330	Postage	25,260	25,579	35,063	31,036	30,000	35,000
50340	Operating Supplies	46,171	64,371	58,065	18,614	15,000	15,000
50360	Maintenance-Buildings	8,951	58,314	48,152	22,201	50,000	52,724
50364	Maintenance-Fountains	-	69	3,427	2,215	12,000	12,000
50365	Maintenance-Plant	312,469	360,797	206,229	108,030	175,000	175,000
50366	Maintenance-Distribution Sys	-	38,278	176,989	286,065	300,000	360,000
50380	Communications	23,674	23,507	19,573	17,002	17,610	17,416
50390	Dues-Memberships-Subscrip	4,381	4,576	6,730	10,870	10,000	10,000
50395	Employment Screening	-	1,286	1,086	1,027	1,500	1,500
50420	Bad Debts	40,094	32,184	23,934	27,219	70,000	50,000
50430	Gasoline & Oil	29,205	37,885	65,948	57,641	60,000	70,000
50435	Small Equipment	-	-	39,344	40,772	40,000	70,000
50440	Maintenance-Vehicles&Equip	43,063	94,615	79,703	32,505	51,300	51,300
50460	Uniforms	6,277	2,659	6,233	3,873	15,000	15,000
50462	Safety Wear and PPE	4,578	8,606	4,220	7,236	13,800	16,300
50470	Purchases Vehicles & Equipment	-	-	-	194,053	260,540	171,000
50473	Warehouse Improvement Purchase	-	-	145,019	557	70,000	-
50490	Community Dev Projects	-	-	(199)	-	-	-
50495	Amortization Expense	7,041	7,041	7,041	-	-	-
50500	Depreciation	876,979	933,967	926,554	795,424	700,000	900,000

WATER DEPARTMENT

9/30/2023

Object Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
50501 Depreciation Adjustment	-	-	-	-	-	-
50510 Interest Expense	133,232	58,010	42,161	36,928	37,284	29,903
50520 Rental-other	7,892	2,277	17,630	3,372	30,000	30,000
50530 Bond Issue Expense	34,160	-	-	-	-	-
50560 Credit Card Processing Fees	39,471	40,648	58,047	74,315	40,000	65,000
50580 Bank Fees	8,376	8,676	8,770	4,480	10,000	6,000
50900 Transfers Out Captl Purchases	74,889	-	-	-	-	-
50904 Transfers Out Captl Purchases W/S	-	26,466	95,798	-	37,269	-
50920 Transfers to General Fund	-	-	551,190	217,743	290,324	290,324
50925 Transfers for Comm Dev	267,000	608,581	-	-	-	-
51025 Colony Rent	270	287	281	280	300	300
51030 Publications Newspapers	-	-	-	-	5,000	5,000
52510 Utilities for City Use	151,914	147,530	181,757	180,513	150,000	181,000
53010 Chemicals & Testing	146,356	170,806	47,990	47,160	75,000	75,000
53011 Chemicals - Water Treatment	-	-	279,155	334,662	300,000	350,000
59100 SCADA Capital Purch Budget	-	-	-	10,702	15,000	40,000
59500 System Improve-Distribution Sys	-	-	(0)	2,700,867	9,800,000	7,281,000
59501 System Impr-Water Plan/Wells	-	-	(9)	3,835,369	4,851,000	11,300,000
59998 Reserve Requirements per Ordin	-	-	-	-	500,000	500,000
TOTAL EXPENSES	<u>4,607,404</u>	<u>5,271,392</u>	<u>5,837,850</u>	<u>11,709,755</u>	<u>21,456,896</u>	<u>25,955,258</u>
EXCESS REVENUE OVER EXPENSES	<u>4,021,468</u>	<u>3,277,012</u>	<u>2,837,588</u>	<u>(2,071,952)</u>	<u>(20,000)</u>	<u>-</u>

City of Fairhope Water Department

Category	Actual FY 2020	Actual FY 2021	Actual FY 2022	Actual YTD 8/31/2023	Budget FY 2023	Budget FY 2024	Estimated Growth Rate	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029
Sales and Services	7,290,522	7,180,389	7,476,513	8,084,233	7,400,000	8,300,000	2.0%	8,466,000	8,635,320	8,808,026	8,984,187	9,163,871
Other charges, sales and receipts	1,117,539	1,278,893	1,180,921	1,275,247	794,000	844,200	1.0%	852,642	861,168	869,780	878,478	887,263
Interest income	199,554	84,363	102,659	278,324	90,000	100,000		95,000	95,000	95,000	95,000	95,000
Grants	23,526	4,926	2,728	0	0	0						
Budget Rollover	0	0	0	0	5,652,896	1,611,058						
Total Revenue	\$ 8,631,142	\$ 8,548,570	\$ 8,762,822	\$ 9,637,803	\$ 13,936,896	\$ 9,244,200	N/A	9,413,642	9,591,488	9,772,807	9,957,665	10,146,133
Operations Expenses												
Compensation & Benefits	1,233,858	1,403,256	1,483,884	1,457,640	1,823,591	1,826,592	4.0%	1,899,656	1,975,642	2,054,668	2,136,854	2,222,328
Energy Purchases	121,069	124,502	89,250	111,566	120,000	120,000	2.0%	122,400	124,848	127,345	129,892	132,490
Supplies, Repairs & Maintenance	558,834	788,790	957,213	894,962	1,026,300	1,166,024	2.0%	1,189,344	1,213,131	1,237,394	1,262,142	1,287,385
Services Provided by Others	44,237	40,382	34,964	64,727	210,700	380,240	1.0%	384,042	387,883	391,762	395,679	399,636
Utilities & Communication	175,587	171,037	201,330	197,515	167,610	198,416	1.0%	200,400	202,404	204,428	206,472	208,537
Travel/Training	14,482	11,727	14,301	11,262	25,530	21,765	1.0%	21,983	22,202	22,425	22,649	22,875
Other Operating Expenditures	321,832	259,365	337,110	345,410	374,669	397,315	1.0%	401,288	405,301	409,354	413,448	417,582
Interest expense	133,232	81,894	42,161	36,928	37,284	29,903	Per Sch	22,428	14,856	9,971	7,807	7,807
Depreciation Expenses	666,450	723,838	819,612	795,424	700,000	900,000	1.0%	909,000	918,090	927,271	936,544	945,909
Bad Debt/Amortization	40,094	(68,029)	17,569	27,219	70,000	50,000	1.0%	50,500	51,005	51,515	52,030	52,551
Total Oper. Expenses	\$ 3,309,676	\$ 3,536,763	\$ 3,997,393	\$ 3,942,653	\$ 4,555,683	\$ 5,090,255	N/A	5,201,041	5,264,358	5,384,617	5,511,486	5,644,549
Revenue Minus Op Exp	\$ 5,321,466	\$ 5,011,807	\$ 4,765,428	\$ 5,695,150	\$ 9,381,213	\$ 4,153,945	N/A	4,212,601	4,327,131	4,388,189	4,446,179	4,501,584
Other Sources/Uses												
Borrowed Funds	0	0	0	0	7,500,000	15,000,000	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ 7,500,000	\$ 15,000,000	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	553,000	566,000	544,050	444,125	592,167	632,027	2.0%	644,668	657,561	670,712	684,126	697,809
Collection cost/Revenue Dept	101,000	98,000	431,066	363,685	484,913	500,652	2.0%	510,665	520,878	531,296	541,922	552,760
Transfer to General Fund	267,000	608,581	551,190	217,743	290,324	290,324	2.0%	296,130	302,053	308,094	314,256	320,541
Transfers In/Out Capital Purchases	74,889	26,466	95,798	0	37,269	0		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	0	579,890	Per Schedule	588,222	594,887	168,301	169,968	171,634
Reserve for Capital Equipment/Improvements	0	0	0	205,312	345,540	361,000	Variable	400,000	400,000	400,000	400,000	400,000
Reserve for System Upgrades	0	0	0	6,536,237	14,651,000	18,581,000	Variable	10,000,000	5,000,000	3,300,000	4,000,000	2,000,000
Reserve requirements per ordinance				0	500,000	500,000		500,000	500,000	500,000	500,000	500,000
Total Other Uses	\$ 995,889	\$ 1,299,047	\$ 1,622,104	\$ 7,767,102	\$ 16,901,213	\$ 21,444,893	0.0%	12,939,685	7,975,379	5,878,404	6,610,272	4,642,744
Net Other Sources/Uses	(995,889)	(1,299,047)	(1,622,104)	(7,767,102)	(9,401,213)	(6,444,893)	N/A	(12,939,685)	(7,975,379)	(5,878,404)	(6,610,272)	(4,642,744)
Excess/(Deficit) for Year	\$ 4,325,577	\$ 3,712,760	\$ 3,143,325	\$ (2,071,952)	\$ (20,000)	\$ (2,290,948)	N/A	(8,727,084)	(3,648,248)	(1,490,214)	(2,164,093)	(141,160)
Add back Depreciation Exp	\$ 666,450	\$ 723,838	\$ 819,612	\$ 795,424	\$ 700,000	\$ 900,000		\$ 959,500	\$ 969,095	\$ 978,786	\$ 988,574	\$ 998,460
Net Excess/(Deficit)	\$ 4,992,028	\$ 4,436,597	\$ 3,962,937	\$ (1,276,527)	\$ 680,000	\$ (1,390,948)		(7,767,584)	(2,679,153)	(511,428)	(1,175,520)	857,300
Cash Balances	As of 9/30/20	As of 9/30/21	As of 9/30/22	As of 8/31/2023								
Cash - Operating	\$ 5,363,615	\$ 6,251,995	\$ 3,751,266	\$ 505,952								
Cash - Pooled Depository	\$ 334,665	\$ 183,028	\$ 48,130	\$ 64,718								
Cash - Water Reserves Centennial	\$ 733,755	\$ 840,182	\$ 1,024,533	\$ 1,274,632	Restricted*							
Cash - Superfund-Water Tap Reserve	\$ 2,471,808	\$ 2,930,981	\$ 3,211,756	\$ 2,057,156	Restricted*							
Cash - SDC Water Reserve	\$ -	\$ -	\$ 330,600	\$ 663,705	Restricted*							
Cash - Customer Deposit Reserve	\$ 433,027	\$ 451,917	\$ 388,747	\$ 388,747	Restricted*							
Total Cash	\$ 9,336,871	\$ 10,658,104	\$ 8,755,032	\$ 4,954,910								
Targeted Reserved Fund Balance		\$ 1,681,612	\$ 1,691,856	\$ 1,691,856	\$ 1,871,896	\$ 1,871,896		1,638,800	1,863,728	1,899,298	1,935,561	1,972,533

Notes:

Recommended Targeted Reserve Fund 20% of annual revenue

10/02/2023

WASTEWATER DEPARTMENT

9/30/2023

Object	Description	FY 2020	FY 2021		FY 2022	FY2023 August	FY2023	FY2024
		Annual	FY 2021	Annual	Annual	YTD	Annual Budget	Annual Budget
REVENUE								
49060	Connection Fees	466,422		681,787	277,223	333,850	375,000	350,000
45635	Grant income-ALDOT	327		-	-	-	-	-
41705	Sale of Fixed Assets	130		9,715	39,824	-	-	-
49030	Insurance Claim	-		57,319	244	-	-	-
40835	Federal Grants	2,983		2,213	601	-	1,000,000	1,500,000
49035	Rebate Income	1,833		2,095	2,420	2,272	1,800	2,000
40840	Fema-Grant Revenues	221,257		(39,473)	15,581	-	675,000	900,000
49040	Miscellaneous Revenue	-		-	3,900	800	-	1,000
43020	Revenue Wastewater Charges	4,837,467		5,523,536	6,665,896	6,852,714	6,300,000	7,300,000
49010	Interest Earned	9,906		32,301	42,461	112,250	20,000	50,000
49045	Loan Proceeds	-		-	-	-	7,500,000	9,500,000
49065	Aid to Construction	-		-	-	-	-	50,000
49893	Transfer In-American Rescue Fd	-		-	113,684	-	-	1,000,000
49998	Budget Rollover	-		-	-	-	356,363	252,024
TOTAL REVENUES		5,540,325		6,269,492	7,161,835	7,301,886	16,228,163	20,905,024
EXPENSES								
50020	Purchased Power-Elect	470,160		467,936	435,156	436,786	465,000	450,000
50025	Collection Costs/Revenue Dept	59,000		59,000	261,529	209,480	279,307	290,652
50026	Administrative Costs	298,000		305,000	292,950	239,144	318,859	340,322
50040	Salaries-Oper&Maint	808,621		897,740	920,094	873,902	1,148,382	1,148,383
50045	Overtime	125,165		105,686	81,774	82,472	110,000	158,000
50190	Employee Payroll Taxes	70,052		72,119	75,006	70,515	94,531	97,500
50200	Employee Retirement Exp	71,664		99,096	50,539	76,666	100,057	96,457
50210	Employee Medical Insurance	209,528		207,152	204,692	181,762	270,761	198,000
50215	Required Contrib-OPEB	36,950		91,205	13,172	30,030	11,642	52,498
59999	Gain/Loss on Fixed Assets	-		24,618	-	-	-	-
53020	Hwy 9/Baldwin County Swr	-		13	-	-	-	-
50220	Casualty/Workers Comp Ins	124,991		0	-	-	-	-
50221	Workers Comp Insurance	-		22,656	24,966	27,768	26,964	25,668
50222	Casualty/Property Insurance	-		141,662	131,005	112,358	136,966	135,000
50230	Training/School/Travel	6,565		9,813	13,775	17,822	22,670	23,335
50250	Trustee Fees	-		-	-	2,553	1,000	2,560
50270	Audit & Accounting	6,192		5,664	9,830	9,629	10,000	10,000
50280	Legal Fees	54,583		154,858	58,507	-	60,000	50,000
50290	Professional Services	53,797		22,810	81,622	51,181	145,950	241,800
50300	Computer Expense	32,699		18,119	7,201	6,472	8,659	28,185
50320	Office Supplies	1,192		914	866	1,135	2,000	2,000
50325	Printers/Copiers/OE and supp	2,376		3,348	2,758	1,958	4,726	8,254
50330	Postage	15,099		14,002	19,042	17,413	13,750	20,000
50340	Operating Supplies	23,696		85,616	27,308	22,449	20,000	20,000
50360	Maintenance-Buildings	39,200		29,267	41,789	30,946	56,800	75,108
50365	Maintenance-Plant/Lift Station	148,171		306,903	151,751	183,024	250,000	270,000
50366	Maintenance-Collection	-		-	86,564	97,526	200,000	100,000
50367	Maintenance-WWTP	-		800	71,268	193,336	200,000	200,000
50380	Communications	41,993		36,739	25,377	22,303	19,110	79,376
50390	Dues-Memberships-Subscrip	3,079		2,828	4,549	6,180	6,800	6,800
50395	Employment Screening	-		393	904	904	1,000	1,000
50405	Sludge Removal	550,800		573,750	504,900	465,750	600,000	600,000
50420	Bad Debts	16,272		17,079	14,668	14,656	10,000	15,000
50430	Gasoline & Oil	20,009		46,846	64,095	44,653	75,000	70,000
50435	Small Equipment	-		-	27,254	37,001	40,000	45,000
50440	Maintenance-Vehicles&Equip	41,481		41,169	38,669	36,190	50,800	50,800
50460	Uniforms	2,813		3,144	5,651	5,381	10,000	15,000
50462	Safety Wear and PPE	10,804		5,041	5,219	5,404	13,400	16,900
50470	Purchases Vehicles & Equipment	-		(0)	-	731,425	431,584	787,000
50473	Warehouse Improvement Purchase	-		-	7,315	1,278	115,000	-
50475	Capital Improvements	-		-	-	-	18,200	125,000
50500	Depreciation	814,551		887,392	1,001,748	972,185	835,000	1,000,000

WASTEWATER DEPARTMENT

9/30/2023

Object	Description	FY 2020	FY 2021		FY 2022	FY2023 August	FY2023	FY2024
		Annual	FY 2021	Annual	Annual	YTD	Annual Budget	Annual Budget
50510	Interest Expense	247,430		122,010	78,299	68,581	69,241	55,536
50520	Rental-other	6,211		22,339	28,059	29,704	75,000	75,000
50560	Credit Card Processing Fees	21,253		23,910	44,014	43,715	35,000	40,000
50580	Bank Fees	4,510		3,919	3,947	2,071	4,500	4,000
51025	Colony Rent	200		209	209	209	210	210
51030	Publications Newspapers	500		582	-	-	3,500	3,500
50490	Community Dev Projects	-		-	(107)	-	-	-
50900	Transfers Out Captl Purchases	40,325		-	-	-	-	-
50904	Transfers Out Captl Purchases W/S	-		18,711	51,583	-	16,013	-
52510	Utilities for City Use	81,364		92,272	88,863	81,478	85,000	90,000
53010	Chemicals & Testing	286,722		324,044	181,052	58,071	145,000	145,000
53011	Chemicals - Wastewater Treatment	-		-	8,928	18,700	15,000	28,000
53012	Chemicals - Odor Control	-		-	41,780	35,837	125,000	75,000
59100	SCADA Capital Purch Budget	-		-	-	107,692	80,000	60,000
59500	System Improve-Collection Syst	-		-	0	2,550,628	6,508,680	8,538,680
59501	System Impr-Lift Stations	-		-	4,273	343,875	1,997,600	2,000,000
59502	System Improvement-WWTP	-		-	-	73,454	489,500	2,559,500
59998	Reserve Requirements per Ordin	-		-	-	-	375,000	375,000
59999	Gain/Loss on Fixed Assets	-		24,618	-	-	-	-
56015	Hurricane Sally	231,816		22,204	-	5,761	-	-
56025	Hurricane Zeta	-		9,332	-	-	-	-
	TOTAL EXPENSES	<u>5,079,834</u>		<u>5,424,531</u>	<u>5,294,411</u>	<u>8,739,414</u>	<u>16,208,163</u>	<u>20,905,024</u>
	Excess Rev Over Expense	<u>460,490</u>		<u>844,961</u>	<u>1,867,424</u>	<u>(1,437,528)</u>	<u>20,000</u>	<u>-</u>

City of Fairhope Wastewater Department

Category	Actual FY 2020	Actual FY 2021	Actual FY 2022	Actual YTD 8/31/2023	Budget FY 2023	Budget FY 2024	Estimated Growth Rate	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028	Projected FY 2029
Sales and Services	4,837,467	5,523,536	6,665,896	6,852,714	6,300,000	7,300,000	1.0%	7,373,000	7,446,730	7,521,197	7,596,409	7,672,373
Other charges, sales and receipts	468,385	750,915	437,296	336,922	376,800	1,353,000	1.0%	1,366,530	1,380,195	1,393,997	1,407,937	1,422,017
Interest income	9,906	32,301	42,461	112,250	20,000	50,000		95,000	95,000	95,000	95,000	95,000
Grants	224,567	(37,261)	16,183	0	1,675,000	2,400,000						
Budget Rollover	0	0	0	0	356,363	252,024						
Total Revenue	\$ 5,540,325	\$ 6,269,492	\$ 7,161,835	\$ 7,301,886	\$ 8,371,800	\$ 11,103,000	N/A	8,834,530	8,921,925	9,010,195	9,099,346	9,189,390
Operational Expenses												
Compensation & Benefits	1,321,979	1,495,654	1,370,243	1,343,115	1,762,338	1,776,506	3.0%	1,829,801	1,884,695	1,941,236	1,999,473	2,059,457
Energy Purchases	470,160	467,936	435,156	436,786	465,000	450,000	2.0%	459,000	472,770	486,953	486,953	486,953
Supplies, Repairs & Maintenance	540,462	788,713	677,228	714,215	1,104,600	1,010,908	2.0%	1,031,126	1,062,060	1,093,922	1,126,739	1,160,542
Services Provided by Others	665,372	757,082	654,859	526,560	815,950	901,800	1.0%	910,818	938,143	966,287	995,275	1,025,134
Utilities & Communication	123,358	129,011	114,240	103,781	104,110	169,376	1.0%	171,070	176,202	181,488	186,933	192,541
Travel/Training	6,565	9,813	13,775	17,822	22,670	23,335	1.0%	23,568	24,275	25,004	25,754	26,526
Other Operating Expenditures	244,545	286,344	316,652	278,976	389,511	426,409	1.0%	430,673	443,593	456,901	470,608	484,726
Interest expense	247,430	122,010	78,299	68,581	69,241	55,536	Per Sch	41,652	27,589	18,518	14,498	10,438
Depreciation Expenses	814,551	887,392	1,001,748	972,185	835,000	1,000,000	1.0%	1,010,000	1,040,300	1,071,509	1,103,654	1,136,764
Bad Debt/Amortization	16,272	17,079	14,668	14,656	10,000	15,000	0.0%	15,000	15,000	15,000	15,000	15,000
Total Oper. Expenses	\$ 4,450,693	\$ 4,961,034	\$ 4,676,868	\$ 4,476,678	\$ 5,578,420	\$ 5,828,870	N/A	5,922,708	6,069,628	6,241,818	6,409,888	6,583,081
Revenue Minus Op Exp	\$ 1,089,631	\$ 1,308,458	\$ 2,484,968	\$ 2,825,208	\$ 2,793,380	\$ 5,274,130	N/A	2,911,822	2,852,298	2,768,377	2,689,459	2,606,309
Other Sources/Uses												
Borrowed Funds	0	0	0	0	7,500,000	9,500,000	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ 7,500,000	\$ 9,500,000	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	298,000	305,000	292,950	239,144	318,859	340,322	2.0%	347,128	354,071	361,152	368,375	375,743
Collection cost/Revenue Dept	59,000	59,000	261,529	209,480	279,307	290,652	2.0%	296,465	302,394	308,442	314,611	320,903
Transfer to General Fund	0	0	0	0	0	0		0	0	0	0	0
Transfers In/Out Capital Purchases	40,325	18,711	51,583	0	16,013	0		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	527,354	1,076,938	Per Schedule	1,092,411	1,104,790	312,560	315,654	318,749
Reserve for Capital Equipment/Improvements	0	0	0	840,394	644,784	972,000	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	0	2,967,956	8,995,780	13,098,180		8,000,000	1,000,000	3,000,000	1,600,000	1,000,000
Reserve requirements per ordinance				0		375,000		375,000	375,000	375,000	375,000	375,000
Total Other Uses	\$ 397,325	\$ 382,711	\$ 606,062	\$ 4,256,975	\$ 10,782,097	\$ 16,153,092	0.0%	10,611,005	3,636,255	4,857,154	3,473,641	2,890,395
Net Other Sources/Uses	(397,325)	(382,711)	(606,062)	(4,256,975)	(3,282,097)	(6,653,092)	N/A	(10,611,005)	(3,636,255)	(4,857,154)	(3,473,641)	(2,890,395)
Excess/(Deficit) for Year	\$ 692,306	\$ 925,748	\$ 1,878,905	\$ (1,431,767)	\$ (488,717)	\$ (1,378,962)	N/A	(7,699,183)	(783,958)	(2,088,778)	(784,182)	(284,086)
Add back Depreciation Exp	\$ 830,823	\$ 904,472	\$ 1,016,416	\$ 986,842	\$ 845,000	\$ 1,015,000		\$ 1,025,000	\$ 1,055,300	\$ 1,086,509	\$ 1,118,654	\$ 1,151,764
Net Excess/(Deficit)	\$ 1,523,129	\$ 1,830,219	\$ 2,895,321	\$ (444,926)	\$ 356,283	\$ (363,962)		(6,674,183)	271,342	(1,002,269)	334,473	867,678
Cash Balances												
Cash - Operating	\$ 5,363,615	\$ 6,251,995	\$ 3,751,266	\$ 505,952								
Cash - Pooled Depository	\$ 334,665	\$ 183,028	\$ 48,130	\$ 64,718								
Cash - SDC Wastewater Reserve	\$ 433,027	\$ 451,917	\$ 388,747	\$ 466,250	Restricted*							
Cash - Wastewater Tap Reserve	\$ 1,048,404	\$ 1,286,934	\$ 1,400,200	\$ 221,450	Restricted*							
Cash - Customer Deposit Reserve	\$ 433,027	\$ 451,917	\$ 388,747	\$ 388,747	Restricted*							
Total Cash	\$ 7,612,739	\$ 8,625,791	\$ 5,977,090	\$ 1,647,117								
Targeted Reserved Fund Balance		\$ 1,061,170	\$ 1,254,890	\$ 1,254,890	\$ 1,437,927	\$ 1,437,927		1,335,360	1,747,906	1,765,385	1,783,039	1,800,869

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

10/02/2023

Fairhope Utilities Water Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2024		Water Main upgrade (County Rd 32 Fairhope Avenue)	\$5,000,000	
		Water Treatment Plant upgrades (Plant #1 and #3)	\$8,000,000	
		Water Treatment Plant expansion (Plant #3)	\$2,000,000	
		Water Distribution Main (Replace and upsize)	\$1,350,000	
		Water plant and well upgrades	\$800,000	
		Additional upgrades and improvements (Watertank repairs, meters, valves and taps)	\$1,450,000	
				Total: \$18,600,000
2025		Add well(s) and treatment plant at St. Michaels	\$4,000,000	
		Add 2MG tank North of Hwy104 on SR181	\$3,000,000	
		Sandblast and paint 3MG tank (Walmart tank)	\$2,000,000	
		Water Distribution upgrades	\$1,000,000	
				Total: \$10,000,000
2026		Seek additional locations and develop wells	\$4,000,000	
		Water Distribution upgrades	\$1,000,000	
				Total: \$5,000,000
2027		Add 1.5MG water tank south of town, Barnwell area	\$2,000,000	
		Removing 300KG tank (TP#3 & South Section)	Unknown	
		Water Distribution upgrades	\$1,000,000	
				Total: \$3,000,000
2028		Water main upgrades as determined by flow model	\$3,000,000	
		Water Distribution upgrades	\$1,000,000	
				Total: \$4,000,000

Fairhope Utilities Waste Water Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)
2024				
		Force main upgrades to connect of RESTORE Sewer project	\$4,375,000	
		Force main upgrades from Bishop on Fairhope Avenue to new 181/104 lift station	\$3,688,680	
		Generators & bypass pumps	\$1,000,000	
		Headworks system	\$2,000,000	
		Generators (Hazard Mitigation Grant 90/10 match)	\$1,000,000	
		Other facility upgrades and improvements	\$1,144,500	
				Total: \$13,208,180
2025				
		Rhor lift station relocation	\$1,000,000	
		Carya Point lift station	\$1,000,000	
		Grand Hotel lift station	\$2,000,000	
		Headworks Phase II	\$2,000,000	
		Lakewood lift station (install inground station & reroute force main	\$2,000,000	
				Total: \$8,000,000
2026				
		East of the Sun (EOTS) lift station renovation	\$1,000,000	
				Total: \$1,000,000
2027				
		Fairfield lift station	\$1,000,000	
		Redo area piping for Fairfield lift station	\$2,000,000	
				Total: \$3,000,000
2028				
		Carmel Square & Magnolia Beach lift station	\$800,000	
		Fair Harbor & Yacht Club lift stations	\$800,000	
				Total: \$1,600,0000



SHORT TERM WATER SYSTEM IMPROVEMENTS SCHEDULE (DRAFT) FAIRHOPE, ALABAMA



TASK	2023				2024					
	S	O	N	D	J	F	M	A	M	
WATER SYSTEM PLANNING AND MODELING										
Short Term Hydraulic Modeling for WTP No. 1 Pump Sizing and Distribution System Improvements	●	○								
Hydraulic Model for Existing Water System		●	○							
Develop Future Water Demand Projections				●	○					
Identify Needed Water System Improvements				●	○					
Summarize in Technical Memorandum						●	○			
WATER TREATMENT PLANT NO. 1 IMPROVEMENTS										
Develop Well No. 8B (600 gpm/0.9 MGD)	●	○								
Expand WTP No. 1 from 3 MGD to 3.9 MGD	●	○								
FWTM Improvements from WTP No. 1 Site	●	○								
Easement/Property Acquisitions	●	○								
WATER TREATMENT PLANT NO. 3 IMPROVEMENTS										
Expand WTP No. 3 from 1.6 MGD to 3.4 MGD Capacity (Project Under Construction)	●	○								
Develop Additional Wells Adjacent to WTP No. 3	●	○								
Raw Water Piping from Additional Well(s) to WTP No. 3	●	○								
6 MGD Finished Water Pump		●	○							
Easement/Property Acquisitions	●	○								
WATER DISTRIBUTION SYSTEM IMPROVEMENTS										
24" WTM Improvements from WTP No. 3 (to the North) (Under Construction)										
12" WTM Improvements from WTP No. 3 (to the South)										



Professional Hydrogeologic Consulting
600 Bel Air Boulevard, Suite 130
Mobile, Alabama 36606

O'Donnell
& Associates, Inc.

Telephone 251-285-5945

30 August 2023 (sent via e-mail)

Re: Fairhope Wells' Meeting Follow-up

Caleb,

As a follow-up to our meeting with Mayor Sullivan, Kevin Boone, Curtis Cooper, Tim Manuel and Mark Smith, I wanted to go over what was discussed in the way of the well work on going and planned. In line with that, there are two well efforts going on. First is the drilling of the deep production well at Wellfield #1, ongoing completion efforts at Wellfield #3, especially Well #12, and the potential new production well just north of Wellfield #3. Second, is more or less an exploration effort to identify sites for evaluation and, if favorable, for further testing work at a later time. I trust this reflects accurately what discussed.

Wellfield #1-Deep Well

A deep well is planned in the northeast corner of the treatment plant wellsite. The well will target the same aquifer as Well #9. Due to the history of acceptable water quality from Well #8 over the past 20+ years, OAI recommends no test well at the site and go with the production well only. Using the e-log obtained at the original southeast corner of the site, a distance of about 103 feet from the proposed well location, the sand should be present from 231 to 298 feet, see attached Exhibit 1. Pilot bore drilling depth is 305 feet or bottom of sand with the bore geologically logged with samples obtained for sieve analysis and e-logged.

Suggested casing program for the production well, adjusted as needed base on e-log of new well's pilot bore):

Surface casing: +2 to 220 feet (sized to accommodate pump capable of estimated 1,200 gpm for a permitted production rate of 804 gpm)

Screen: 235 to 290 feet (slot sized based on samples from pilot bore; diameter best fit for casing)

Lap pipe: 20 to 30 feet into casing sized to match screen diameter

Wellfield #3 Well #11 and #12 (Deep Well)

If not completed already, coordinate all permitting efforts such that the wells' final inspection is set for May 2024 not the completion of construction. The wells can not be placed on line until after the final inspection is completed. It can take weeks to get the permit back after final inspection and this is getting longer each year or so it seems. On the same note, if Well #12 is to be used at all via blending, it needs to be working toward its permitting as well.

If Well #12 is to be used (permitted), it will need to have a 24/6 capacity test completed on it. Once that is done, I can finish the sourcewater report and submitted it to ADEM. This would be followed by the Public Awareness meeting once ADEM approves the work.

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day. Dallas' contact information is: Jason Vesely at 251-463-6867; Johnson's contact is 251-7471445. In July 2022, RFQ estimates to mobilize to Mobile, drill and log a 300-foot boring ran were as follows:

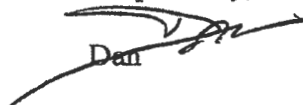
July 2022 Estimates			Dallas	Johnson	Thompson
Item	Approximate Quantity	Unit	Extended Price	Extended Price	Extended Price
Mobilization	1	LS	\$8,600.00	\$16,000.00	\$35,000.00
Drilling Minimum 7.5" Pilot Bore	300 feet	LS	\$8,100.00	\$12,600.00	\$55,425.00
Geophysical Logging Pilot Bore	1	LS	\$4,000.00	\$1,650.00	\$5,000.00
Totals =			\$20,700.00	\$30,250.00	\$95,425.00

- OAI respectfully requests review and, if needed, input on all specifications associated with the drilling work for both the production wells and the exploration bores prior to sending them out.

Again, this is what I recall as the direction of the work discussed yesterday. If I'm mistaken or left off some aspect of the discussion, please do send a correction. As things go, I feel it is imperative to have the Well #11 and Well #12 permitted by May 2024 and the same for the deep well at Wellfield #1. The addition of these three wells may not entirely end the extended run times of the existing wells but it should provide some relief should one of those go down.

As plans progress, please keep OAI in touch so that the exploration effort can be laid out to maximize available site potential should testing be favorable and the production well drilling can be completed in an efficient manner.

Respectfully,



Dan

Cc: Mayor Sullivan, Daryl Morefield, Curtis Cooper, Time Manuel and Mark Smith

**Fairhope Well #10
7/25/2007**

*** Drawing not to Scale**

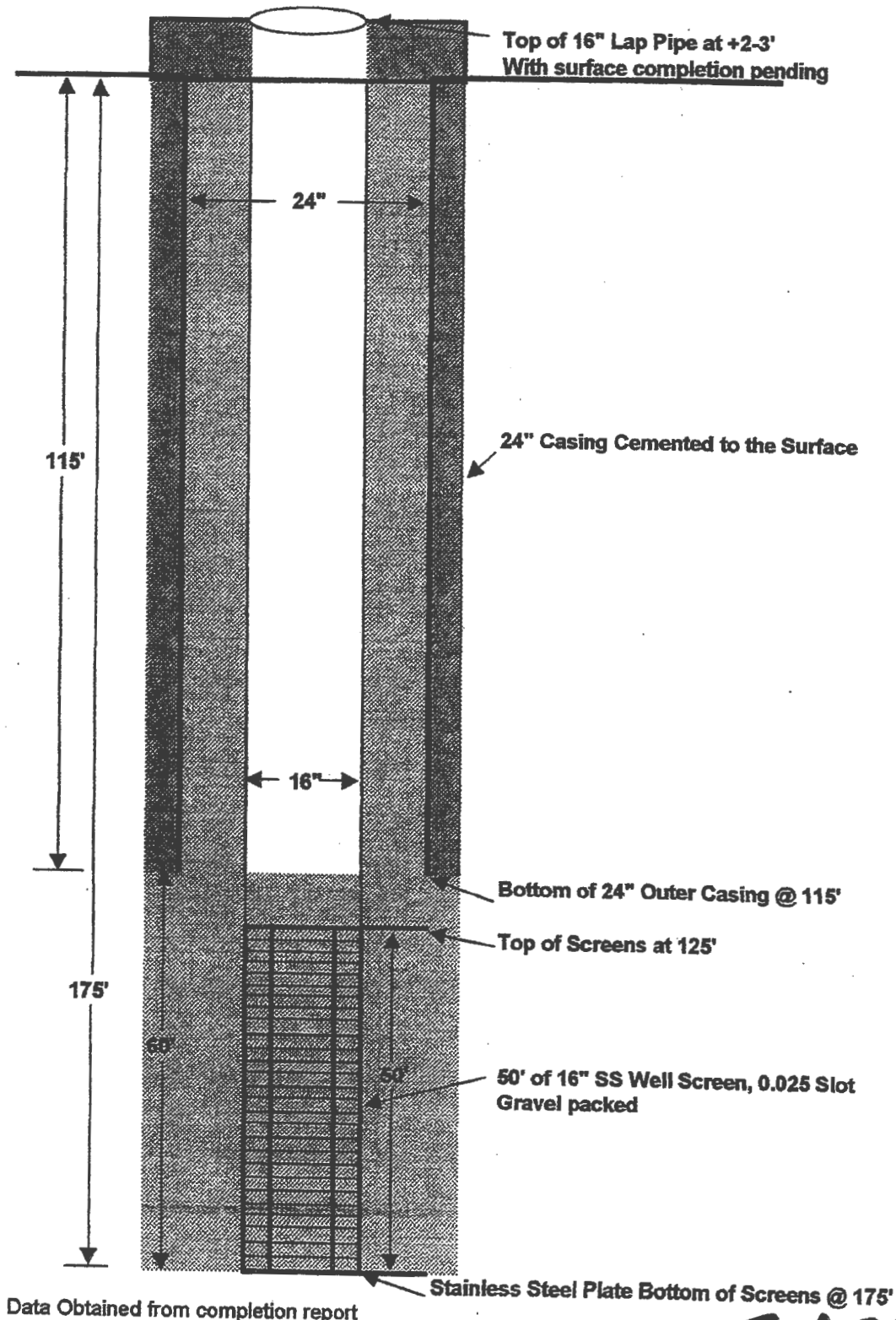


Exhibit 2

Exhibit 3
Potential Exploration Sites for Further Development of the Fairhope
Middle Aquifer at Wellfield #3



Note: any of the starred sites should be good; get an option on the one that is less troublesome to obtain and/or most favorable for piping.

RESTORE

This includes 12" HDPE Directionally bored from new Twin beech Lift Station to old Station total Footage 2400ft. In support of the Restore Grant Project for lift station rehab/replacement \$750,000.00

Replace force main from old South Section Lift Station to Fels where Church Street Project ends. In support of the Restore Grant for lift station rehab/replacement \$800,000.00

5600 ft of 16" and 12" HDPE directionally bored. This is for White Grove, Thompson Hall, And New Klump Properties Lift Station. In support of the Restore Grant for lift station rehab/replacement. \$625,000.00

Force Main Upgrade from North Section Street Lift Station to manhole at North Section and Bayou Dr. 2800 ft 16" directionally bored. The force main upgrade is required for the Restore Grant upsizing North Section Lift Station. \$1,500,000.00

Force main upgrade from New Twin Beech lift station to South Section Street and Twin Beech 3500 ft of 12" HDPE directionally bored. Upgrade necessary for the Restore Grant Project building new lift station on Twin Beech Rd. \$700,000.00

Total: \$4,375,000.00

Sanitation Fund

9/30/2023

Object	Description	FY 2020 Annual	FY 2021 Annual	FY 2022 Annual	FY2023 August YTD	FY2023 Annual Budget	FY2024 Annual Budget
REVENUES							
41220	Sanitation Collection	2,063,109	2,431,519	2,765,633	2,614,390	2,800,000	2,900,000
41640	Sale - Recycle Paper	-	-	-	-	-	-
41660	Sale - Trash Cans	1,690	780	195	195	1,000	100
41665	Sale - Rcycl Plastic & Misc	9,030	7,760	965	-	1,000	100
41705	Sale of Fixed Assets	-	-	15,755	121,205	10,000	20,000
44075	Lease Revenue	-	-	-	-	923,288	-
49010	Interest Earned	-	-	555	10,832	500	8,000
49810	Transfers from Gen Fund	-	-	683,113	553,590	738,120	995,775
TOTAL REVENUES		2,073,829	2,440,059	3,466,216	3,300,212	4,473,908	3,923,975
EXPENSES							
50025	Collection Costs/Revenue Dept	-	-	93,637	85,983	114,644	104,969
50040	Salaries	969,677	946,172	983,945	927,722	1,172,228	1,172,227
50045	Overtime	82,706	74,310	101,674	92,851	70,000	99,996
50190	Employee Payroll Taxes	77,892	75,518	79,357	75,654	94,531	95,000
50200	Employee Retirement Exp	77,546	83,686	39,870	83,027	100,056	106,770
50210	Employee Medical Insurance	286,441	272,480	254,489	219,572	275,081	228,260
50215	Required Contrib-OPEB	36,768	39,679	210,170	23,131	39,679	19,240
50220	Casualty/Workers Comp Ins	75,761	-	-	-	-	-
50221	Workers Comp Insurance	-	45,422	58,722	67,486	63,420	63,191
50222	Casualty/Property Insurance	-	105,083	78,067	71,970	80,521	75,000
50230	Training/School/Travel	13	-	1,814	3,780	10,000	17,600
50290	Professional Services	726	38	-	187	3,000	20,000
50300	Computer Expense	2,129	2,608	958	2,495	3,695	4,574
50320	Office Supplies	-	-	-	-	-	1,500
50325	Printers/Copiers/OE and supp	524	358	379	270	300	360
50330	Postage	-	-	-	-	-	8,000
50340	Operating Supplies	21,300	14,669	18,736	15,943	18,500	19,013
50360	General Maintenance	1,417	738	14,826	11,429	13,000	50,500
50380	Communications	2,245	5,039	5,475	4,500	8,500	5,490
50390	Dues-Memberships-Subscrip	-	-	-	490	600	1,000
50395	Employment Screening	-	1,026	1,313	1,157	2,500	1,500
50420	Bad Debts	8,091	6,963	6,699	7,383	10,000	-
50430	Gasoline & Oil	91,729	122,602	220,535	193,742	190,000	220,000
50435	Small Equipment	-	-	-	-	-	2,500
50440	Equip & Vehicle Repair	174,483	224,821	302,193	275,184	266,000	300,000
50460	Uniforms	280	4,461	7,625	8,812	6,000	6,020
50462	Safety Wear and PPE	2,720	3,020	-	-	6,120	-
50470	Purchases Vehicles & Equipment	182,468	-	-	987,442	942,288	212,500
50475	Capital Improvements	-	-	-	147,176	178,250	30,000
50523	Equipment Rental Lease	-	-	-	-	-	15,000
50580	Bank Fees	-	-	-	406	-	500
50955	Transfers-Debt Svc Fund	194,643	333,170	333,170	138,527	333,189	497,080
51460	Landfill Charges	365,949	369,739	365,072	300,066	379,200	383,200
51465	Landfill Maintenance	25,204	17,491	24,615	3,134	38,070	13,475
51470	Purchases-Recy Bins/Gbge Cans	33,294	59,374	78,025	41,246	50,035	144,510
52510	Utilities for City Use	3,356	3,255	3,300	3,440	4,500	5,000
TOTAL EXPENSES		2,717,360	2,811,720	3,191,026	3,708,221	4,359,264	3,923,975
Excess Rev Over Expense		(643,531)	(371,661)	275,189	(408,009)	114,644	-

CITY OF FAIRHOPE
Vehicles / Equipment
FY2024 Budget

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
General Admin	001100	50470	2024	10	1	\$11,211.00	Upgrade Fuel Master equipment	
							\$11,211.00	
Planning	001120	50470	2024	10	1	\$35,000.00	31,466.00 Carry-over budget item. Can be removed if Explorer is received. Yet to received confirmation if we will receive in this year's budget. Has been ordered.	
							\$35,000.00	
Building	001130	50470	2024	10	1	\$48,000.00	(2024 request) Ford F150 Super Cab 4WD short bed (Inspector)	
Building	001130	50470	2024	20	1	\$48,000.00	(2024 request) Ford F150 Super Cab 4WD short bed (Building Official)	
Building	001130	50470	2024	40	1	\$60,732.00	(2023 carryover- POs issued but have not been received) Two 2022 Ford Explorer (Asst Building Official, Fire Safety Inspector). Vehicles requested are 4WD because of the pricing provided for available Explorers the 2022 4WD Explorers were less costly than the 2023 2WD models	
Building	001130	50470	2024	50	1	\$45,000.00	(2023 carryover- PO has been issued but has not been received) 2023 F150 2WD Crew Cab for	
							\$201,732.00	
Police	001150	50470	2024	10	1	\$25,000.00	Added by Jeff - Cradlepoint replacement Changed 08/16 by sdd per Jeff Peplink in car routers and on prem VPN aggregator	Our Cradlepoint devices are now at end of life and no longer supported. They have removed these devices so we can no longer manage them. Since Cradlepoint did not notify me of this we will start using their competitor.
Police	001150	50470	2024	20	1	\$8,000.00	Scout Speed Trailer	Smaller speed trailer to be used in neighborhoods and smaller areas where the bigger speed
Police	001150	50470	2024	30	3	\$238,254.00	Vehicle Replacements: 3 New Patrol Tahoe's or that which is equivalent -\$63,643.00, 3 Radars - \$1,613.00, 3 In-Car Cameras - \$7,912.00, 3 Mobile Radios - \$4,750.00, 3 Cradle Points - \$1,500.00	Replacements - Waiting to hear back from Donohoo's to see if will even be available on bid this year.
Police	001150	50470	2024	40	1	\$12,000.00	K-9 Replacement	Bauer is retiring this year. The average lifespan of a police K-9 is 5 years. Bauer is 6 years old and have reached his lifespan.
Police	001150	50470	2024	60	2	\$24,000.00	Transportable Light Towers	Current light towers are out of date, and we can no longer get parts for them. One tower is completed out of service. Lights are transported to dark intersections for officer safety during heavy traffic events such as parades, football games, etc.
Police	001150	50470	2024	70	1	\$79,418.00	New Vehicle-Impact Fees New Patrol Tahoe's or that which is equivalent -\$63,643.00, Radars - \$1,613.00, In-Car Cameras - \$7,912.00, Mobile Radios - \$4,750.00, Cradle Points - \$1,500.00	
Police	001150	50470	2024	80	6	\$175,956.00	FY23 Carry Over/ 6 New Patrol Tahoes came in 9/30/23 (Equipment is Rollover) 6 Radars - \$1,291.00/ 6 In-Car Cameras - \$7,930.00/ 6 -Mobile Radios - \$3,800.00/ 6 - Cradle Points - \$1,200.00	3 new officers 5 replacements (01092, 01035, 01030, 01017, 01580) PER MAYOR 3-REPLACEMENTS Impact fees can fund 3 new officers vehicles.
							\$562,628.00	
IT	001160	50470	2024	10	1	\$8,700.00	ADA Enhancement for website	
IT	001160	50470	2024	20	1	\$80,000.00	New Website	
IT	001160	50470	2024	30	1	\$250,000.00	NETWORK/FIREWALL UPGRADE PLACEHOLDER NOT SURE OF AMOUNT.	Working on Grant
IT	001160	50470	2024	40	1	\$45,000.00	MASS NOTIFICATION - Might need to move this project to another account	
IT	001160	50470	2024	50	1	\$40,000.00	EV Vehicle to replace 2 old trailblazers	
							\$423,700.00	
Revenue	001180	50470	2024	10	1	\$40,000.00	Electric Vehicle for runner - Estimated cost. Needing more information	
							\$40,000.00	
Meter	001190	50470	2024	10	1	\$33,643.00	F150 Truck FY2023 Rollover PO20225752	

CITY OF FAIRHOPE
Vehicles / Equipment
FY2024 Budget

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
\$33,643.00								
Fire	001200	50470	2024	10	1	\$48,189.00	Replace last outdated generator at fire station #2. After this one is done, we will have them all	The Generator being replaced will be used for a backup at the mechanic shop.
Fire	001200	50470	2024	20	1	\$258,334.00	New engine upgrade (cost over 3 years) \$775,000. (\$258,334 per year)	Additional Engine to replace Engine 3, and move engine 3 down to a reserve to replace one of
Fire	001200	50470	2024	30	1	\$85,000.00	Equipment for the new truck if approved	The new truck will need equipment to place it in service.
Fire	001200	50470	2024	40	1	\$22,000.00	This piece of equipment is used for CPR. It is a lifesaving piece of equipment	All stations have one but Station 4
Fire	001200	50470	2024	50	1	\$1,580,443.00	2024 E-One HR Aerial Ladder Truck PO#20226127 Impact Fees will cover \$1,180,443	
\$1,993,966.00								
Recreation	001250	50470	2024	10	1	\$18,000.00	54 inch deck rotary mower with tracks.	Need a rotary mower on tracks for mowing ditches, hillsides, and embankments
Recreation	001250	50470	2024	20	1	\$14,000.00	52 inch deck rotary mower	Need a smaller deck mower for mowing tighter areas such as Tennis Center and Kids Park.
Recreation	001250	50470	2024	30	1	\$9,000.00	Turf Gator Utility Vehicle	Will need a turf gator utility vehicle at Founders Park for maintenance of the park when the new track facility is complete.
Recreation	001250	50470	2024	40	3	\$100,000.00	F150 Supercrew 4x2 Truck (1 is FY2023 rollover \$35,000.00 plus 1 for FY2024)	In order to increase efficiency in parks maintenance operations, will need another truck to transport equipment between parks.
Recreation	001250	50470	2024	70	1	\$52,700.00	Robot Paint Machine for Fields	Outright Purchase = \$52,700 (includes Paint, Warranty, Software Support)
\$193,700.00								
Marina	001340	50470	2024	10	1	\$11,200.00	Upgrade Fuel master equipment	Need to upgrade equipment to include chip reader.
\$11,200.00								
Public Works	001350	50470	2024	40	1	\$18,000.00	small stump grinder for the dingo	new smaller stump grinder for the dingo to get in smaller tighter spots.
Public Works	001350	50470	2024	50	1	\$9,000.00	walk behind mower for the landscape department.	replace the walk behind we have currently.
Public Works	001350	50470	2024	60	1	\$245,000.00	Tri Axled Dump Truck	the demand for the ability to haul large quantities at a time is growing rapidly.
Public Works	001350	50470	2024	70	1	\$13,000.00	tool body and ladder rack for truck # 3483	Maintenance crew need to convert regular truck beds to a more vestal tool body.
Public Works	001350	50470	2024	80	1	\$13,000.00	tool body and Ladder rack for truck # 3368	Building maintenance need to change out regular truck bed for a more vestal tool body.
Public Works	001350	50470	2024	90	1	\$75,000.00	F550 Truck Crew Cab & Chase to replace truck # 3343	Streets department needs to replace Truck # 3343 and we already have a body for it
Public Works	001350	50470	2024	100	1	\$15,000.00	30 ft tilt deck trailer for the streets crew	need a trailer to haul all the asphalt equipment and tools at once.
Public Works	001350	50470	2024	110	1	\$75,000.00	new Cat 305 Mini Ex for the Streets crew	replace one of the old Backhoes with a mini Ex for the streets crew
Public Works	001350	50470	2024	120	1	\$8,014.00	new Hammer Hoe to go on the Mini Ex	New Hammer Hoe for the concrete crew to do demo
Public Works	001350	50470	2024	130	1	\$275,000.00	ROLLOVER FY2023 - Streets #1 - New Elgin Pelican Three Wheeled Sweeper	This is to replace Unit#01047 which is the old Elgin Pelican Sweeper (Maintenance costs are justifying a new replacement)
\$746,014.00								
Landscape	001360	50470	2024	10	1	\$50,000.00	New F250 four door short wheelbase truck	New replacement for truck #1076 in Landscape
\$50,000.00								
Fleet Maint	001460	50470	2024	10	1	\$80,000.00	new F550 to add to the fleet.	need a new truck to add to the service fleet.
Fleet Maint	001460	50470	2024	20	1	\$110,000.00	Large truck lift for large truck maintenance	new large truck lift to handle the new garbage trucks.
Fleet Maint	001460	50470	2024	30	1	\$6,000.00	Ice Machine for Mechanic Shop	
\$196,000.00								

**CITY OF FAIRHOPE
Vehicles / Equipment
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
Golf	001500	50470	2024	10	1	\$6,500.00	Electric Pull carts for rent Bat Caddy X4 Sport \$800 each, batteries and accessories (Eight)	
Golf	001500	50470	2024	80	1	\$8,950.00	Countertop Water Cooled Ice Machine and Water Dispenser with Push Button Dispensing - 40 lb.	
\$15,450.00								
Golf Grounds	001550	50470	2024	10	1	\$40,000.00	Utility vehicle	Replace worn out vehicle
Golf Grounds	001550	50470	2024	20	1	\$32,000.00	72" Front mower	Need to mow roughs
Golf Grounds	001550	50470	2024	30	1	\$24,000.00	Topdressing machine	Replace worn out machine
Golf Grounds	001550	50470	2024	40	1	\$13,000.00	Tee mower cutting units	Replace worn out units
Golf Grounds	001550	50470	2024	50	1	\$26,000.00	Greens mower cutting units for two mowers	Replace worn out units
Golf Grounds	001550	50470	2024	60	1	\$44,000.00	Fairway mower cutting units for two mowers	Replace worn out units
\$179,000.00								
Gas	002	50470	2024	20	1	\$47,000.00	F-150 or equivalent for Project manager.	This position works in the field the majority of the time and will require a vehicle to fulfill their job duties.
\$47,000.00								
Electric	003	50470	2024	10	1	\$80,000.00	KX057-5R3A Mini Ex or equivalent	Add to our underground crew equipment fleet. Will allow us to dig in more confined spaces. As of now we have to use water, gas, or public works when they have availability.
Electric	003	50470	2024	20	1	\$18,500.00	Knapheide body with storage bins for f250 crew cab truck for electricians.	We acquired F250 from water department for the other electrician crew. This will allow the electricians to store materials, ladders, and tools on the truck.
Electric	003	50470	2024	30	1	\$9,500.00	Standard Double Pole claw, rated for 32 foot poles and up to 1100 lbs. attachment for the electrical department skid steer.	Will be used to set the poles on Greeno road for the 4 lane lights. Will use to set 30 foot wood poles and light poles in confined areas throughout our electrical system.
Electric	003	50470	2024	40	1	\$45,000.00	PLT-SL10 Pinless Powerlock self-loading turret trailer for safer loading	Self loading wire trailer that will take the place of our overhead crane in shop. Will allow loading of wire in warehouse and not using forklift to bring wire to electrical barn. This trailer also allows to be able to pull in pull rope and pull out old feeds.
Electric	003	50470	2024	50	1	\$116,000.00	BWT-1363-RC-T2 Sherman+Reilly bullwheel tensioner with single reel carrier for safe wire pulling.	This tensioner will be used for in house recondutoring jobs throughout our system. Needed when can't deenergize lines and have to pull new wire over. Keeps electrical department from having to borrow from contractor. Will use on jobs for our 5 year plans that will be done in house.
Electric	003	50470	2024	60	1	\$38,000.00	Roll over for Ford F150 Supercrew 4x2 truck	Roll over truck for electrical department. tool box, bed liner, and strobe lights are included.
Electric	003	50470	2024	80	1	\$25,000.00	5 tough books (laptops) for electrical department trucks	For the use to monitor scada and the electrical utilities from standby, service, bucket trucks on day to day use.
Electric	003	50470	2024	90	1	\$230,000.00	2023 Altec 40' Bucket Truck w/jib and equipment	This replaces Truck #242 that went to ROW Tree group.
\$562,000.00								
Water	004010	50470	2024	10	1	\$16,000.00	Tilt Deck Trailer for Mini Ex	Current trailer is not rated for the weight of the Excavator. This is a safety concern.
Water	004010	50470	2024	30	1	\$75,000.00	7000lb excavator with buckets	For Water Crew
Water	004010	50470	2024	40	1	\$50,000.00	Truck for utility inspector. Standard duty pickup with truck box, tools, spray in bedliner, warning lights, Misc parts.	Utility inspector was added in FY 23 budget. This year budget adding vehicle.
Water	004010	50470	2024	50	1	\$30,000.00	(\$20,000) Carry-over from FY23 GPR for locating water and sewer lines.	updating GPR . This is the technology used to locate water and sewer lines and services.
\$171,000.00								
WasteWater	004020	50470	2024	10	50	\$15,000.00	Drill Rods for Boring machine (50@ \$300.00)	Rod replacement for small boring rig.

**CITY OF FAIRHOPE
Vehicles / Equipment
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
WasteWater	004020	50470	2024	40	1	\$150,000.00	Portable Generators 60 KW minimum	Portable generators to be used during emergencies. Used to power lift stations, well pumps, buildings, etc. during power outages.
WasteWater	004020	50470	2024	50	1	\$12,000.00	Push Camera for inspecting sewer laterals.	Replace older unit with issues
WasteWater	004020	50470	2024	60	1	\$40,000.00	Truck for sewer department. standard duty with pick up body.	needed to continue maintenance and inspection of wastewater system including lift stations.
WasteWater	004020	50470	2024	70	1	\$520,000.00	(2) 4" Waste Water Lift Station Bypass Pumps (2) 6" Waste Water Lift Station Bypass Pumps *Could be paid for by Restore grant for generators and Pumps* Looking into buying just 2 of the 6" pumps or to create a rental agreement.	Only 3 in rotation with 85 active lift stations, necessary for maintenance of existing pumps as well as system failure due to storms etc.
WasteWater	004020	50470	2024	80	1	\$50,000.00	Utility Van for Meter Locator	Two meter locators but only one Meter Locator vehicle to share
						\$787,000.00		
Sanitation	005030	50470	2024	10	1	\$200,000.00	One Peterson Lightening Loader Trash Loader Truck for Sanitation use-	Replacement for Unit 1251 Pac Mac Trash Loader; Shut down due to mechanical failure.
Sanitation	005030	50470	2024	20	1	\$12,500.00	Replacement of Pressure Wash Pump System	Annual Cost associated with Wash Down Rack Facility
						\$212,500.00		

\$6,472,744.00 Total Budget FY24 (Vehicles and Equipment)
(\$929,657.00) Less Rollovers
\$5,543,087.00 Total Amount Requested FY24

*** Note * Total FY23 Budget (Vehicles and Equipment) \$ 4,721,140.20**

- General Admin - \$ 8,000.00
- Planning - \$ 31,466.00
- Building - \$ 95,659.00
- Police - \$ 397,800.50
- IT - \$ 270,495.45
- Revenue - \$ 0.00
- Meter - \$ 59,669.00
- Fire - \$ 145,309.25
- Recreation - \$ 87,732.00
- Marina - \$ 0.00
- Public Works - \$ 750,904.00
- Landscape - \$ 0.00
- Fleet Maint - \$ 0.00
- Golf - \$ 47,591.00
- Golf Grounds - \$ 146,271.00
- Gas - \$ 532,241.00
- Electric - \$ 532,590.00
- Water - \$ 240,540.00
- WasteWater - \$ 451,584.00
- Sanitation - \$ 923,288.00

**City of Fairhope
Capital Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
General Admin	001100	50475	2024	10	1	\$20,000.00	ROLLOVER FY2023 Warehouse receiving area/climate storage improvements.	Need climate control area and secure room for computers.
General Admin	001100	50475	2024	20	1	\$5,500.00	Mini-Split A/C for Warehouse improvements for purchasing.	
General Admin	001100	50475	2024	40	1	\$25,000.00	Council Sound System - IT request	
						\$50,500.00		
Building	001130	50475	2024	10	1	\$16,000.00	(2023 carryover- project not performed this year) renovation of building dept- renovate former records storage areas (carry over from 2023 budget)	
						\$16,000.00		
Police	001150	50475	2024	10	1	\$35,000.00	Ceiling Tiles	Replace Ceiling Tiles that are currently molded, stained, and filled with dust and dirt
Police	001150	51255	2024	10	1	\$100,000.00	Replace the Jail Roof (Discussion on price of gabel roof vs. repair of current roof material - Chief to get estimates for comparison.	Current roof is 21 years old and has been patched multiple times. Per Lance, this is an approximate cost for replacing the roof.
Police	001150	51255	2024	20	1	\$10,000.00	Epoxy Tile in Jail	The tiles in the jail showers are cracking and to prevent replacing them, we are requesting to epoxy them.
						\$145,000.00		
Fire	001200	50475	2024	10	1	\$31,000.00	Repave the station 2 apron and the road all the way back to the training center including the cul-de-sac.	This is the original asphalt from 1992. once complete we will have replaced all the asphalt at the training center.
Fire	001200	50475	2024	20	1	\$36,100.00	New cabinets for station 1 and tile for the kitchen	Carried over and added the tile for the kitchen that was originally in this number with a 3% increase
							<i>27,000 Carry over with tile added back in plus 3%</i>	
Fire	001200	50475	2024	30	1	\$17,000.00	The last station to have the bay floors stripped and painted	Station 4 was never painted it was sealed and looks bad. Once complete all the floors will have been redone in the last 5 years.
Fire	001200	50475	2024	40	1	\$14,100.00	New lockers for all stations Quote Q-11741	Want not a need, all lockers wood custom made.
						\$98,200.00		
Recreation	001250	50475	2024	10	1	\$26,000.00	Replace old steel railing on home and visitors stands of Majors Field.	The existing handrails are not to code and are unsafe. The cost is for material. The installation to be performed by in-house labor.
Recreation	001250	50475	2024	20	1	\$35,000.00	Irrigation well @ Fairhope Soccer Complex	The old booster pump system that supplies city water to irrigate the playing fields has failed and we currently do not have adequate water pressure to irrigate the fields. Well water would be preferred to irrigate with and would save on city water

**City of Fairhope
Capital Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
Recreation	001250	50475	2024	30	1	\$257,500.00	LED lighting retrofit of Majors Field football stadium.	Transitioning to LED lighting for better lighting, energy savings, and availability of fixtures. The metal halide fixtures are not being produced any longer.\$213,500 for the lighting fixtures and hardware.
Recreation	001250	50475	2024	50	1	\$55,000.00	Parking lot security lighting for Front Field area at Volanta Park.	The Front Filed area has been converted to overfolw parking for large events at Volanta Park and needs security lighting. Cost is for poles, hardware, wiring and materials. Installation will be performed by in-house labor.
Recreation	001250	50475	2024	60	1	\$24,500.00	Concrete walkway up the West hillside of new baseball fields at Volanta Park.	Walking traffic to the new baseball fields comes up the hillside to the West of the fields from the parking behind the stadium. This area is unimproved making for trip hazards and difficulty to pull wagons and such up the hill.
Recreation	001250	50475	2024	70	1	\$326,000.00	Renovation of Bathroom building and concessions at entrance to Majors Field.	This building is in terrible condition and is an eyesore at the entrance to the stadium. This restroom building services football and baseball events as well as Graduation, Special Olympics, and many other community events in the stadium.
Recreation	001250	50475	2024	80	1	\$48,000.00	Renovate asphalt walkways into Majors Field with new concrete walkways.	Existing asphalt walkways have been patched several times over the years and are uneven and have many trip hazards.
Recreation	001250	50475	2024	90	1	\$6,500.00	Scorekeepers pavilions	The older 2-story press box structures at Volanta Park have termite damage and are unsafe. Need to tear them down and replace with pavilion structures.
Recreation	001250	50475	2024	100	1	\$64,000.00	Shade sail structures over bleacher seating at Founders Park softball.	Shade sails would provide shade and protection from foul balls in the bleacher seating areas. 8 structures for 4 softball fields
Recreation	001250	50475	2024	110	1	\$144,000.00	Shade sail structures for bleacher seating at Volanta Park.	Shade sails would provide shade and protection from foul balls. 9 fields = 18 structures
Recreation	001250	50475	2024	120	1	\$18,000.00	Improvements to Dog Park	Need 2 new watering stations, sodding, and additional gravel for erosion areas.
Recreation	001250	50475	2024	140	1	\$15,000.00	Replace old fencing at entrance to Volanta Park with ornamental steel fencing.	The old chainlink fencing at the entrance to Volanta Park is in bad shape and needs replacing with a more attractive fence.
Recreation	001250	50475	2024	150	1	\$25,000.00	Ornamental steel fencing at Mike Ford Tennis Center.	The old wooden fence is in bad condition and is a constant maintenance issue. Replace wooden fence with ornamental steel fencing for more attractive appearance and less maintenance.
Recreation	001250	50475	2024	180	1	\$12,000.00	Infield stone material for the softball infields at Founders Park.	Infield stone makes for a better playing surface and helps to play faster after rainfall. The existing infields are loose clay material.

**City of Fairhope
Capital Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification	
Recreation	001250	50475	2024	190	1	\$15,000.00	Replace chainlink mesh on softball fields at Founders Park.	The chainlink fencing on the softball fields is damaged and bowing out at the bottom causing a safety hazard for players.	
Recreation	001250	50475	2024	200	1	\$24,000.00	Resurfacing of Outdoor Pool	The outdoor pool is leaking and has caused some erosion of the pool deck.	
Recreation	001250	50475	2024	220	1	\$384,300.00	Bleachers for Manley Field (includes concrete slabs for bleachers, ADA grandstand seating & fencing surrounding fields)	Discussed 07/25/23	
Recreation	001250	50475	2024	240	1	\$202,000.00	Fitness Court Replacement Funding: Single Tax - \$40,000 Rotary - \$40,000 BCBS Grant - \$40,000 City - < \$100,000	Replacement	
Recreation	001250	50475	2024	250	1	\$1,000,000.00	MEP & Structural Repairs at Municipal Pool		
Recreation	001250	50475	2024	260	1	\$25,000.00	Jasmine Park Improvements (placeholder)	Per Mayor's request	
Recreation	001250	50475	2024	270	1	\$30,000.00	Replace 2 - 10ton AC units at Rec Center gym	Older units are failing.	
Recreation	001250	50475	2024	280	1	\$20,000.00	Chemical Controller for indoor pool	Current control system is 20 years old. New system would allow for more control over chemical balance of the pool and aid in recording of information	
Recreation	001250	50475	2024	290	1	\$140,000.00	WC Majors Field Pressbox	Revenue offset from Fairhope High School	
Recreation	001250	50475	2024	300	1	\$418,091.00	New Tennis and Pickleball Courts at the Tennis Center		
						\$3,314,891.00			
Civic Center	001260	50475	2024	10	1	\$50,000.00	ROLLOVER Municipal Complex (CC) Painting & Drywall Repairs (Wallpaper covering approximately 5% of the area) 1. Main Lobby 2. Aud ramp hallway 3. Auditorium 4. Storeroom 5. Stage L & R dressing rooms 6. Restrooms 7. Delchamps rooms 1/2	Project delayed until roof repairs have been completed.	
Civic Center	001260	50475	2024	20	1	\$75,000.00	ROLLOVER Resurfacing parking lot		
Civic Center	001260	50475	2024	30	1	\$60,000.00	Replace copper water lines - municipal complex is constantly leaking and or dripping damaging insulation, ceiling tiles, furniture, and equipment.		
Civic Center	001260	50475	2024	40	1	\$40,000.00	"ROLLOVER" Fire alarm system upgrade - City Hall/Civic Center		
Civic Center	001260	50475	2024	60	5	\$6,000.00	Front lobby door closures	Door closures are failing from age and moisture (40+yrs). Egress is compromised when they are blocked until repairs can be	
						\$231,000.00			

**City of Fairhope
Capital Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
Museum/Welcome Ce	001270	50475	2024	10	1	\$5,000.00	ADA walkway between museum and welcome center.	
						\$5,000.00		
Adult Rec	001300	50475	2024	10	1	\$75,000.00	ROLLOVER Bathroom Reno	
Adult Rec	001300	50475	2024	20	1	\$25,000.00	Repainting Ballroom, reception areas,...	
Adult Rec	001300	50475	2024	30	1	\$30,000.00	Wiring/Manual Transfer Switch for Nix Center	Material and 2000 amp transfer switch for Nix Center. Will be done in house by Electric Dept
						\$130,000.00		
Marina	001340	50475	2024	10	1	\$8,000.00	B-base gravel for parking lot areas	Cover the areas of the parking lot that are mostly sand.
Marina	001340	50475	2024	20	1	\$8,000.00	Repairs to finger piers on docks for commercial boats	Older piers with worn out boards need repair
Marina	001340	50475	2024	30	1	\$45,000.00	Re-construct G-dock pier (no insurance - look at Cap Imprv FY23 budget rollevers for possible funding).	G-dock is used predominantly for transient and looper dockage. Over 50% of the pier was severely damaged by a large shrimp boat that was docked illegally and damaged the dock as it was leaving the marina. The dock is not usable or safe for use.
						\$61,000.00		
Public Works	001350	50475	2024	20	1	\$125,000.00	Truck shed behind the recycle barn (crushed stone floor - no concrete).	Need a roof to keep our trucks and equipment's hydraulic lines out of the weather and sun.
						\$125,000.00		
Landscape	001360	50475	2024	10	1	\$70,000.00	3 New greenhouses for Landscaping	Need to replace old falling down greenhouses with functional ones
						\$70,000.00		
Fleet Maint	001460	50475	2024	10	1	\$250,000.00	Add two bays on to the west end of the building - need \$ separated for the following: 1. Slab 2. Metal/materials 3. Crane/Hoist (currently using crane from service truck - basically taking it out of service in order to have crane in the shop.	Need more room to work with the city's growth. Accounting will look at R&M (Streets & Sanitation) for additional info that may be helpful regarding decision on this request.
Fleet Maint	001460	50475	2024	20	1	\$75,000.00	New roof to the whole shop, (for current footprint) - not part of request for two additional bays.	Metal roof has exceeded it life expectancy.
						\$325,000.00		
Golf Clubhouse	001500	50475	2024	10	1	\$7,000.00	Range Ball Dispenser Shack up Grades: water line added. New Paneling and lighting.	

**City of Fairhope
Capital Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
Golf Clubhouse	001500	50475	2024	20	1	\$5,000.00	Storage shed hurricane proofed with straps and electricity and water lines added.	
Golf Clubhouse	001500	50475	2024	30	1	\$15,000.00	New carpet for clubhouse and pro shop	
Golf Clubhouse	001500	50475	2024	40	1	\$22,000.00	Replacement Roof on Cart barn	
\$49,000.00								
Golf Grounds	001550	50475	2024	10	1	\$70,000.00	Spray foam insulate maintenance building	Old insulation is falling down and building gets extremely hot
Golf Grounds	001550	50475	2024	20	1	\$135,000.00	Green's Drainage Project for ten greens (Mayor would like additional information on mobilization fees).	Current greens don't drain properly.
Golf Grounds	001550	50475	2024	30	1	\$28,000.00	Driving range renovation (concrete and mats)	Improve driving range tee
Golf Grounds	001550	50475	2024	40	1	\$315,000.00	Cart path renovation (Bid out before - no response). Discuss getting the number lower, what other options might we have.	Resurface existing cart paths. Asphalt paths are in rough shape and causing damage to golf carts. Try to leave some of the path as grass where appropriate.
Golf Grounds	001550	50475	2024	50	1	\$49,000.00	Quail Creek Maintenance Barn Roof	
\$597,000.00								
Library	001750	50373	2024	10	1	\$350,000.00	Rollover \$200,000 Library 2nd floor renovations	
Boys & Girls Club	001750	50383	2024	10	1	\$12,000.00	New Fencing Rotary Youth Park Boys and girls club	All playground equipment must be fenced in per DHR regulations. The playground in front of the building needs new fencing around
Boys & Girls Club	001750	50383	2024	20	1	\$20,000.00	revamp of the sewer system at the boys & Girls Club	the grinder and basin for the sewer at the boys & girls club is under sized and needs to me replaced
Boys & Girls Club	001750	50383	2024	30	2	\$24,000.00	(2) 10-ton pack unit heat pumps Boys and Girls Club	These will be the final HVAC Unit to be replaced at the boys and
Boys & Girls Club	001750	50383	2024	40	1	\$17,215.00	Walkway canopy from back door to existing portable Boys and Girls club	
The Haven	001750	51131	2024	10	1	\$131,360.00	Building Renovations	
\$554,575.00								
Gas	002	50475	2024	10	1	\$22,152.00	Roll over of construction of gas department breakroom.	This will serve as a training classroom and a climate controlled area for the department to eat lunch.
\$22,152.00								
Electric	003	50475	2024	10	1	\$75,000.00	New Roll up doors for truck barn at sub station	Truck barn was built in 2023. Now it needs doors to secure the
Electric	003	50475	2024	20	1	\$10,700.00	Replace flooring in Utility's office building 555 South Section St.	
\$85,700.00								

**City of Fairhope
Capital Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
Water	004010	50475	2024	10	1	\$50,000.00	Replace roof panels and side panels due to age and corrosion. This will include gutters, screws, metal siding, flashing, and labor.	The Pecan Building East (Water and Sewer Building) has leaks in the lower bays. This will need replaced soon.
							Carry Over-\$50,000	
Water	004010	50475	2024	20	1	\$100,000.00	Improvements to Pecan Building East. Water and Sewer building.	This is for repairs to building. Including gutter repair, door repair and/or replace, concrete and drainage work.
							Carry Over -\$45,000	
							\$150,000.00	
WasteWater	004020	50475	2024	10	1	\$125,000.00	Metal Building 40 x 40 Maintenance Building at WWTP. Metal Building 40x40 with 2 bay doors insulated Including materials to finish building interior.	Metal building to replace old wood shed. For storage of spare parts, motors, pumps. City crews will finish out inside and add shelving.
							Carry Over- \$90,000	
							\$125,000.00	
Sanitation	005030	50475	2024	10	1	\$30,000.00	Maintenance/Repair for C&D Landfill Gas Piping system and Fencing around Landfill areas (1200 LF or 6 Ft fence @ \$25/FT)	ADEM Requirements for maintaining a safe landfill area
							\$30,000.00	
							\$5,588,018.00	
							Total Budget FY24 (Capital Improvements)	
							(\$694,152.00)	Less Rollovers
							\$4,893,866.00	Total Amount Requested FY24
								Note Total Budgeted FY2023 Capital Improvements \$ 2,874,737.91

- Building - \$ 15,000.00
- Police - \$ 57,203.00
- HR - \$ 20,000.00
- Fire - \$ 136,500.00
- Recreation - \$ 221,000.00
- Civic Center - \$ 508,638.00
- Museum - \$ 5,000.00
- Adult Rec - \$ 273,000
- Marina - \$ 240,000.00
- Public Works - \$ 110,000.00
- Landscape - \$ 0.00
- Fleet Maint - \$ 8,000.00
- Golf - \$18,000.00

**City of Fairhope
Capital Improvements
FY2024 Budget**

Account Type Organization Object Year Line Quantity Amount

Description

Justification

Golf Grounds - \$ 148,300.00

Library - \$ 250,000.00

Gas - \$ 45,000.00

Electric - \$ 404,846.9

Water - \$ 70,000.00

WasteWater - \$ 115,000.00

Sanitation - \$ 209,250.00

**City of Fairhope
Utility System Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification	
Gas	002	59500	2024	10	1	\$78,000.00	Coleman Lane Creek Crossing	Upgrade 6" high pressure gas main crossing located on Coleman lane in Spanish Fort. Installing supports on main and repairing wash outs on ROW.	
Gas	002	59500	2024	20	1	\$196,000.00	Rollover Rock Creek Creek Crossing	2 creek crossings at Rock Creek on Main Street. 4" high pressure that are visible in the creek.	
Gas	002	59500	2024	30	1	\$43,000.00	Rollover Creek crossing at Hwy. 33	2" High Pressure creek crossing at Hwy. 33 in cow pin creek. we will bore in a new line below the mud line of the creek.	
Gas	002	59500	2024	40	1	\$198,000.00	Rollover Mary Ann beech Rd. back feed to county road 1.	This will provide a needed back feed to county road 1. Currently we will lose 4.5 miles of gas customers on county road 1 if that main is cut.	
Gas	002	59500	2024	50	1	\$43,200.00	Rollover Engineering and permitting for 3 creek crossings.	Engineering and permitting for the 3 creek crossings. These will require ADEM and EPA permitting.	
Gas	002	59500	2024	60	1	\$130,000.00	Rollover Engineering for 6" Steel Replacement under I-10.	The 6" gas main under I-10 and Hwy. 90 needs to be replaced. There is a short between the casing and the pipe. this will require a large directional bore under 90 and I-10.	
Gas	002	59500	2024	70	1	\$200,000.00	On-Call Contractor for gas department.	This will allow for contractor support in the event we have a time/safety sensitive issue. needing emergency work. this would be yr. 2 of this contract with the cost staying the same.	
Gas	002	59500	2024	80	1	\$75,000.00	Additional Rectifier to increase Cathodic Protection.	This rectifier will help support cathodic protection in main street in Daphne.	
Gas	002	59500	2024	100	1	\$500,000.00	Roll over of cast iron engineering balance.	This will complete the engineering phase of the mandatory cast iron replacment.	
Gas	002	59500	2024	110	1	\$2,500,000.00	Cast Iron replacement construction phase 1.	This is phase 1 of 6 in the replacement of cast iron. This is a requirement by PHMSA to remove cast iron gas lines. (15 million total)	
Gas	002	59500	2024	120	1	\$500,000.00	New Meters and Regulators		
						\$4,463,200.00			
Electric	003	59100	2024	10	1	\$100,000.00	Electrical Dept remote control system over all substations and smart reclosers.	DSA services on monthly fee for services for upgrading the SCADA system and tech support throughout the year. Materials for upgrading SCADA for all substations that are out of date. (per Ben - email 07/03/23)	
Electric	003	59110	2024	10	1	\$2,250,000.00	AMI system	Ongoing project for all utilities.	
Electric	003	59500	2024	10	1	\$1,900,000.00	Roll Over -44 KV loop -Contingency for the 44 kv	Install New 44 KV line with new Poles and ACSR wire along Morphy to Greeno to Dyer road, which gives a loop feed for substations. Roll Over budget Item	
Electric	003	59500	2024	20	1	\$200,000.00	Roll Over Dyer Road 44 KV Pole Replacement and Wire Replacement.	Roll Over. Replace 44 KV poles and wire down dyer road. Will do in house and not contract out now.	
Electric	003	59500	2024	30	1	\$850,000.00	Underground Electric for Magnolia. Roll Over	To install underground electric on Magnolia from Church to Bancroft. Roll Over item.	
Electric	003	59500	2024	40	1	\$300,000.00	Replace 4 lane lights on Greeno.	To replace the old green poles, hps lights, on Greeno road to ALDOT approved Poles and Lights. Will be 70 Poles and 140 Lights. Will be installed in house.	
Electric	003	59500	2024	50	1	\$166,000.00	Estimated engineering cost for the 44kv loop Roll Over Item	Estimated engineering cost close to 9% for the 44kv loop.	
Electric	003	59500	2024	70	1	\$12,500.00	S and C TripSaver II.	These were a budget item in 2022 and never bought. Would take place of fused points in more critical areas. Will make the system more reliable and these are less expensive than the 3 phase smart reclosers.	
Electric	003	59500	2024	80	1	\$650,000.00	Underground fr Church St. down Magnolia. Additional to previous underground	Planning for future development and upgrade system.	
						\$6,428,500.00			
Water	004010	59100	2024	10	1	\$40,000.00	Upgrading Scada at Treatment Plants and Booster Stations	SCADA is required for continuous monitoring of WTPs.	

**City of Fairhope
Utility System Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
Water	004010	59500	2024	10	1	\$5,000,000.00	Carry-over from FY23 Upgrade water main from CR 32 back to Fairhope Ave Engineering has started in 2021 budget year. Engineering for design is complete. Going out for bid in FY22-FY23 work most likely will not start till Summer FY23 with completion in late FY24 Budget has increased (5 million to be spent now and 5 million for FY25)	Increase water capacity for long term Plan. Tied to Multi-Year upgrade project for new treatment plant and well at well field 3 and additional wells to be added in the near future.
Water	004010	59500	2024	20	1	\$500,000.00	Water distribution system main replacement and upgrades	Replace galvanized water mains and upsize water mains in areas not currently providing fire protection. Emergencies that are not repairs and maintenance.
Water	004010	59500	2024	30	1	\$450,000.00	\$415,000 Carry-over FY23 Repair and Paint Water Tank at WTP 3	Water Tank has severe exterior corrosion. Has been more than 10 years since tank was painted.
Water	004010	59500	2024	40	1	\$350,000.00	On Call Contractor for Water On call contractor to assist with emergency repairs, line extensions, deep repairs	Utilizing a Contractor to do repairs that are an emergency or beyond what our department can safely do. Including, but not limited to, main line repair, main extensions, large bores, etc.
Water	004010	59500	2024	50	1	\$100,000.00	Insertion Valves and Taps Teams Insertion Valves. Valves installed while line is under pressure. Taps that are larger than we are capable to make (3" and greater)	Insertion valves are used when water can not be turned off. This is for areas where no valve is available and/or getting water off would large area. Taps are typically a reimbursable expense due to tap fees.
Water	004010	59500	2024	60	1	\$500,000.00	New Meters	
Water	004010	59500	2024	70	1	\$31,000.00	added by Jeff. Fiber to water tank on Nichols	
Water	004010	59500	2024	80	1	\$350,000.00	Adding Water Main is required for the added pumping capacity to the south end of system. This will increase capacity. Carry over from FY23	To increase water capacity for the system
Water	004010	59501	2024	10	1	\$3,500,000.00	Upgrading Water Treatment Plant 3. Plant will be capable of treating up to 6.0 MGD after upgrade and the 24" Water main to the north is installed and the 12" Water main to the south connecting to proposed 12" on CR 32. Preliminary Engineering started in FY21, Design engineering completed in FY22. Well bid and awarded in FY22 Being drilled currently. Should award bid in July 22. for WTP. Work	This is needed to be able to meet current demand on system and preparing for future wells on this site. Budget Carry over from 2 previous years Total project \$7.6M
Water	004010	59501	2024	20	1	\$600,000.00	Water Plant and Well upgrades and repairs. Water plant and well upgrades and replacement. This includes, but not limited to, Pumps, motors, chemical feed equipment, generator replacement, transfer switch, testing meters and gauges, aerators, chemical tanks, and emergency well replacement	Budget is necessary to keep plants and wells in operation and meeting permit.
Water	004010	59501	2024	30	1	\$200,000.00	Refurbish wells #6 and # 10. This budget includes engineering and bid assistance. \$190,000 Carry over from FY23	This budget is needed to prevent failure with well pump. Manufacturer recommends 10-12 years service from well pump, shafts, bearings, and motors. This is preventative maintenance required by our water supply permit also.
Water	004010	59501	2024	40	1	\$2,000,000.00	Expansion of wells at Water TP 3	Adding capacity to water system
Water	004010	59501	2024	50	1	\$4,500,000.00	Upgrade Treatment Plant 1 including chemical feed equipment, upsize pumps, new clear well, and electrical controls.	new well to wellfield 1 and upgrade to TP 1
Water	004010	59501	2024	70	1	\$500,000.00	Adding piping/water mains to system to increase capacity	Increase Water System capacity
						\$18,621,000.00		
WasteWater	004020	59100	2024	10	1	\$60,000.00	Lift Station Scada upgrade to Mission	Updating remaining Stations to Mission SCADA. This work is done in house by our Electrician

**City of Fairhope
Utility System Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
WasteWater	004020	59500	2024	10	1	\$350,000.00	On Call Contractor for Sewer	On call contractor to assist with emergency repairs, extensions, deep repairs (Over 12ft), etc. This was previously called point repair. Utilizing a Contractor to do repairs that are an emergency or beyond what our department is equipped or trained to do.
WasteWater	004020	59500	2024	20	1	\$3,688,680.00	Force Main From Bishop on Fairhope AVE. to the New Publix Lift Station	This is to serve all the development North of CR13
CARRY OVER FROM FY22								
WasteWater	004020	59500	2024	30	1	\$750,000.00	Force Main for New Twin Beech Lift Station \$480K work will not occur until FY24	This includes 12" HDPE Directionally bored from new Twin beech Lift Station to old Station total Footage 2400ft. In support of the Restore Grant Project for lift station rehab/replacement
WasteWater	004020	59500	2024	40	1	\$800,000.00	Force Main Upgrade for South Section Lift Station	Replace force main from old South Section Lift Station to Fels where Church Street Project ends. In support of the Restore Grant for lift station rehab/replacement
WasteWater	004020	59500	2024	50	1	\$625,000.00	Force Main from Thompson Hall LS to Klump Development and South on Thompson Hall Rd to Lift Station. \$625K FY23 and \$625K FY24	5600 ft of 16" and 12" HDPE directionally bored. This is for White Grove, Thompson Hall, And New Klump Properties Lift Station. In support of the Restore Grant for lift station rehab/replacement.
WasteWater	004020	59500	2024	60	1	\$1,500,000.00	Force Main Upgrade from North Section Street Lift Station to manhole at North Section and Bayou Dr. 2800 ft 16" directionally bored.	The force main upgrade is required for the Restore Grant upsizing North Section Lift Station.
WasteWater	004020	59500	2024	70	1	\$700,000.00	Force main upgrade from New Twin Beech lift station to South Section Street and Twin Beech	Upgrade necessary for the Restore Grant Project building new lift station on Twin Beech Rd.
WasteWater	004020	59500	2024	80	1	\$125,000.00	Veterans/104 Traffic Circle relocation	
WasteWater	004020	59501	2024	10	1	\$1,000,000.00	Lift Station Upgrades	Upgrading lift stations not part of the Restore project.
WasteWater	004020	59501	2024	20	1	\$1,000,000.00	12 Permanent Generators for lift stations (Matching funds) *900,000 reimburse from Hazard Mitigation* Carry Over from FY22	Matching for grant and assistance with installation
WasteWater	004020	59502	2024	10	1	\$107,500.00	WWTP RASS Pumps and Recycle Pump Replacement Carryover 2023	Replace recycle pump due to wear and age. Adding 3rd RASS pump for high flows during heavy rain events.
WasteWater	004020	59502	2024	20	1	\$35,000.00	Blower Building Repair interior walls and install prefab metal roof Carryover 2023	Insulation deteriorated on walls. Roof was never installed.
Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
WasteWater	004020	59502	2024	30	1	\$75,000.00	Replace Blower Replace turbo blower with positive displacement blower.	PD blower is more efficient than existing turbo style blower. Existing turbo blower has issues and can only be sole sourced for repairs. Rebuild is more expensive than replacement.
WasteWater	004020	59502	2024	40	1	\$40,000.00	Clarifier Rehab Replace pivot arm bearings, piping, sweeps, etc.	Clarifiers are in operation 24/7. parts are replaced due to wear and scheduling to prevent down time and permit violation.

**City of Fairhope
Utility System Improvements
FY2024 Budget**

Account Type	Organization	Object	Year	Line	Quantity	Amount	Description	Justification
WasteWater	004020	59502	2024	50	1	\$75,000.00	"Fuzzy" Filter rehab 8 years old	Media is required to be replace due to reduced efficiency 8 years old. Actuators, Valves, and controls are in need of upgrade due to upgraded SCADA system and discontinued parts.
WasteWater	004020	59502	2024	60	1	\$17,000.00	Digester Rehab Includes pipes, pumps, diffusers, actuators, valves, etc	ormal wear items to be replaced All equipment has been quoted through vendor. Unless a sole source, we will obtain 3 quotes. Repairs under \$5,000 or due to non capitalized expense will be charged to repairs and maintenance.
WasteWater	004020	59502	2024	70	1	\$40,000.00	"Orbitol" rehab Rehab of mixers bearings, motors, and drives	The orbitol was upgraded in late 2014. This budget is to replace equipment due to wear. All equipment has been quoted through vendor. Unless its a sole source, we will obtain 3 quotes. Repairs under \$5,000 or due to non capitalized expense will be charged to repairs and maintenance
WasteWater	004020	59502	2024	80	1	\$80,000.00	"Head Works" repairs	Rehab of Screens, Replace Cable Bridge, Repair Grit Removal System. All equipment has been quoted through vendor. Unless its a sole source, we will obtain 3 quotes. Repairs under \$5,000 or due to non capitalized expense will be charged to repairs and maintenance
WasteWater	004020	59502	2024	90	1	\$40,000.00	VLR (Vertical Loop Reactor) Repair Rehab of mixers, drives, and motors	This budget is to replace equipment due to wear. All equipment has been quoted through vendor. Unless a sole source, we will obtain 3 quotes. Repairs under \$5,000 or due to non capitalized expense will be charged to repairs and maintenance.
WasteWater	004020	59502	2024	100	1	\$50,000.00	Replacement of misc. equipment not listed in individual budget item. This budget item should cover any unknown replacement such as, but not limited to, A/C unit, refrigerator, incubator, lab equipment, burners, and other equipment needed in	Repairs or replacement over \$5000 or due to non capitalized expense will be charged to repairs and maintenance.
WasteWater	004020	59502	2024	120	1	\$50,000.00	UV repair due to age of equipment. This will include capitalized expenditures for bulbs, ballasts, and misc. parts that will require replaced and/or upgraded.	Trojan 4000 Plus is the older UV system used during high flow events and for backup to the newer UV system.
WasteWater	004020	59502	2024	130	1	\$1,950,000.00	Headworks system - \$2M per Phase 1 of 6 1.5 million in grant received from ADEM. Daryl - quotes received 2 million for FY25	
						\$13,158,180.00		

\$42,670,880.00 Total Budget FY24 (Utilities System Improvements)
(\$15,700,000.00) Less Rollovers FY 2023
\$ 26,970,880.00 Total Amount Requested FY24

***Note* Total Budgeted FY2023 Utility System Improvements \$ 31,803,410**

GAS - \$ 1,973,200
 ELECTRIC - \$ 6,086,430
 WATER - \$ 14,666,000
 WASTEWATER - \$ 9,075,780

RESOLUTION NO. 4853-23

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA. That the City Council approves and adopts the recommendations to fund new positions and approve Pay Grades; reclassify positions; defund; and delete positions as presented in the FY2024 Budget as follows:

Positions	Department	Status	Pay Grade
New Positions and/or Title Changes			
Staff Accountant	Treasury	FTE	10
GIS Supervisor	Planning	FTE	11
Building and Fire Plans Examiner	Building	FTE	10
Police Training Sergeant	Police	FTE	10
Police Officer (2)	Police	PTE	8
HR Coordinator	HR	FTE	8
Code Enforcement Officer	Revenue	FTE	8
Customer Service Rep I	Revenue	FTE	5
Meter Operations Supervisor	Meter	FTE	9
Parks Maintenance Worker	Recreation	Seasonal	7
Youth Sports Program Coordinator	Recreation	FTE	9
Marina Worker	Marina Harbor	PTE	4
City Engineer/General Superintendent	Public Works	FTE	16
Gardner II	Public Works	FTE	7
Park Ranger/Urban Forester	Public Works	FTE	9
Mechanic	Fleet	FTE	7
Golf Shop Attendant (3)	Golf Operations	PTE	4
Project Manager	Gas	FTE	11
Line Crew Chief	Electric	FTE	14
Water Operator Trainee	Water	FTE	4
Water Operator II	Water	FTE	7
Equipment Operator IV	Sanitation	FTE	9
Defunded and/or Deleted Positions			
ROW Construction Inspector	Building	FTE	9
Police Corporal	Police	FTE	9
HR Coordinator	HR	PTE	8
Customer Service Rep I	Revenue	PTE	5
Meter Reader II	Meter	FTE	6
Emergency Management Coordinator	Adult Recreation	FTE	9
Gardener I	Public Works	FTE	4
Starter/Marshall	Golf Operation	PTE	3
Equipment Operator III	Sanitation	FTE	8
GIS Technician	Planning	FTE	10

Transfers:			
ROW Construction Supervisor-Building	Public Works	FT	10
Utility Billing Supervisor	Revenue	FT	9

ADOPTED THIS 25TH DAY OF SEPTEMBER, 2023


 Jay Robinson, Council President

ATTEST:


 Lisa A. Hanks, MMC
 City Clerk

**New Position/Defund Requests
FY2024 Budget**

Position	Location	Cost Center	Personnel Status	Pay Grade	Hourly Rate	Annual Salary	Notes
<u>NEW/CHANGES POSITION:</u>							
Staff Accountant	Treasury	001100	FT	10	26.44	55,000.00	New Position
GIS Supervisor	Planning	001120	FT	11	34.62	72,000.00	Reclass
Building/Fire Plans Examiner	Building	001130	FT	10	34.43	71,613.00	Reclass
Police Training Sergeant	Police	001150	FT	10	38.05	79,148.16	Reclass
Police Officers	Police	001150	PT	8	22.34	33,696.00	New Position
Police Officers	Police	001150	PT	8	22.34	33,696.00	New Position
HR Coordinator	HR	001170	FT	8	20.00	41,600.00	Change from PT
Code Enforcement Officer	Revenue Department	001180	FT	8	24.51	50,975.00	New Position
Customer Service Rep I	Revenue Department	001180	FT	5	16.00	33,280.00	Change from PT
Meter Operations Supervisor	Meter	001190	FT	9	37.77	78,561.60	Reclass
Parks Maintenance Worker	Recreation	001250	Seasonal	7	16.07	7,999.00	New Position
Youth Sports Program Coordinator	Recreation	001250	FT	9	28.85	60,000.00	New Position
Marina Worker	Marina/Harbor	001340	PT	4	15.57	23,479.56	New Position
City Engineer/General Superintendent	Public Works	001350	FT	16	79.33	165,000.00	New Position
Gardner II	Public Works	001350	FT	7	21.88	45,515.00	Reclass
Nature Park Ranger Forester	Public Works	001350	FT	9	27.45	57,089.76	New Position
Mechanic	Fleet	001460	FT	7	24.04	50,000.00	New Position
Golf Shop Attendant	Golf Operations	001500	PT	4	10.50	10,374.00	New Position
Golf Shop Attendant	Golf Operations	001500	PT	4	10.50	10,374.00	New Position
Golf Shop Attendant	Golf Operations	001500	PT	4	10.50	10,374.00	Reclass
				General	521.19	989,775.08	
Project Manager	Natural Gas Department	002	FT	11	34.43	71,613.00	New Position
				Gas	34.43	71,613.00	
Line Crew Chief	Electric	003	FT	14	35.51	73,862.88	New Position
				Electric	35.51	73,862.88	
Water Operator Trainee	Water	004010	FT	4	18.00	37,440.00	New Position
Water Operator II	Water	004010	FT	7	21.88	45,510.40	New Position
				Water	39.88	82,950.40	
Equipment Operator IV	Sanitation	005030	FT	9	28.00	58,240.00	Reclass
				Sanitation	28.00	58,240.00	
				Total	659.01	1,276,441.36	
<u>DEFUNDING:</u>							
GIS Technician	Planning	001120	FT	10	26.27	54,641.60	
ROW Construction Inspector	Building	001130	FT	9	29.15	60,632.00	
Police Corporal	Police	001150	FT	9	36.24	75,369.84	
HR Coordinator	HR	001170	PT	8	20.00	30,160.00	
Customer Service Rep	Revenue Department	001180	PT	5	15.00	14,820.00	
Meter Reader II	Meter	1190	FT	6	30.35	63,128.00	
Emergency Management Coordinator	Economic & Community Dev	001300	FT	9	20.15	41,910.96	
Gardener I	Publicworks	001350	FT	4	15.57	32,388.71	
Starter/Marshall	Golf Operations	001500	PT	3	10.82	10,690.16	
				General	203.55	(383,741.27)	
Equipment Operator III	Sanitation	005030	FT		24.51	50,974.56	
					(24.51)	(50,974.56)	
				Total	179.04	(434,715.83)	
				Net	838.05	841,725.53	
<u>TRANSFERS:</u>							
Utility Billing Supervisor	Meter	001190	FT	9	27.45	57,089.76	Trf to Revenue
ROW Construction Supervisor	Building	001130	FT	10	27.00	56,160.00	Trf to Public Works
					27.00	113,249.76	