

- Public Works Director Richard Johnson addressed the City Council and explained items below and answered questions.
 - Items No. 6 – That Mayor Sherry Sullivan is hereby authorized to execute an Intergovernmental Service Agreement between the Baldwin County Commission and the City of Fairhope, Alabama regarding the Fairhope Arts Alley Transit Project located in the City of Fairhope, Alabama.
 - Item No. 18 - That the City Council approves the selection of Ephraim & Associates Environmental Consulting, LLC as Consultant for (RFQ PS023-22) Professional Services for Environmental and Cultural Resources Assessment and Permitting (NEPA and Section 106) at the K-1 Center; and authorizes Mayor Sherry Sullivan to negotiate a fee schedule and establish a not-to-exceed limit with this firm.
 - Add-On – To award (Bid No. 043-22) to McGriff Tire Co. for Tires 2018 Caterpillar 918M Transfer Station Loader with a total bid proposal not-to-exceed \$17,609.00.

- Water/Wastewater Superintendent Jason Langley addressed the City Council and explained items below and answered questions.
 - Item No. 11 – That the City of Fairhope awards the contract for Fairhope Sewer Upgrade Phase I - Lift Station Rehabilitation Project to Ballcon, Inc., in the amount of \$5,841,155; and the contract will be paid for with grant funds from the ADCNR RESTORE Act Grant #S1P25-FSU1.
 - Item No. 12 - That the City of Fairhope awards the contract for Fairhope Sewer Upgrade Phase I - Side Stream Storage Project to Ballcon, Inc., in the amount of \$4,628,830; and that the contract will be paid for with grant funds from the ADCNR RESTORE Act Grant #S1P25-FSU1.
 - Item No. 13 - That the City of Fairhope awards the contract for Fairhope Sewer Upgrade Phase I - Sewer Collection System Rehabilitation (CIPP & Manhole Lining) Project to Gulf Coast Underground, LLC, in the amount of \$463,534.06; and that the contract will be paid for with grant funds from the ADCNR RESTORE Act Grant #S1P25-FSU1.
 - Item No. 21 - To Award (Bid No. 036-22) to A-Long Boring, Inc. for Pump Station and Force Main Maintenance – Phase II with a total bid proposal not-to-exceed \$4,688,680.00.
 - Item No. 22 - To Award (Bid No. 039-22) to W.R. Mitchell Contractor, Inc. for USA-MAPP Water Line Upgrade and Relocation with a total bid proposal not-to-exceed \$79,700.00.

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- Item No. 23 - Resolution – To Award (Bid No. 041-22) to Larry Puckett Chevrolet, Inc. for New Chevrolet 4500HD Silverado Regular Cab 4WD or Equivalent with a total bid proposal not-to-exceed \$56,584.00.
- Director of Community Affairs Paige Crawford addressed the City Council and explained items below and answered questions.
 - Item No. 16 – That the City of Fairhope will participate in and support the Safe Routes to School Initiatives at all schools in the Fairhope feeder pattern in order to gain the benefits mentioned in resolution and strengthen the quality of life for Fairhope students, families, and neighborhoods.
 - Item No. 19 – That the City Council hereby approves the procurement of Carpet Replacement at the Nix Center to Jubilee Flooring & Decorating with a not-to-exceed amount of \$17,697.87.
 - Item No. 26 - That the City Council hereby approves the Homecoming Parade in Downtown Fairhope for Fairhope High School on Thursday, October 13, 2022, at 5:30 p.m. The route begins at the Fairhope Civic Center to Fairhope Avenue; left on Fairhope Avenue to Bancroft Avenue; Bancroft Avenue to Magnolia Avenue, then back to the Fairhope Civic Center. The City will provide for Public Safety.
 - Christmas Parade Applications are available on September 30, 2022.
- Ben Patterson addressed the City Council and explained items below and answered questions.
 - Item No. 20 - To Award (Bid No. 032-22) to Taurus Electrical, LLC for Fairhope Docks Marina Electrical System with a total bid proposal not-to-exceed \$150,000.00.
- Council President Conyers briefly went through the Agenda Items and who would explain if needed.
- Mayor Sullivan addressed the City Council, explained items, and answered questions.
 - Mayor Sullivan informed the City Council we have reached out to Gainesville, Florida to support with a power crew of linemen from the impact of Hurricane Ian. Council President Conyers was in favor.

- Item No. 7 - That Mayor Sherry Sullivan is hereby authorized to execute a Non-Exclusive Lease Agreement between the City of Fairhope, Alabama and Blast Soccer Club, Inc. an Alabama Nonprofit Corporation for the Concession Building at The City of Fairhope Soccer Complex at 18383 County Road 13, Fairhope, Alabama 36532, Parcel ID #46-08-28-0-000-014.008. Terms and requirements are within the full Lease Agreement.
- Item No. 8 - That Mayor Sherry Sullivan is hereby authorized to execute a contract between the City of Fairhope and Thomas Hospital for use of the City facilities (rental and cleaning fees), including streets and parks, depending on availability and permission from the Rental Facilities Manager; but they would be responsible for any incidentals, damages, or security if necessary.
- Item No. 9 - That the City Council hereby authorizes Mayor Sherry Sullivan to expend Impact Fees for the projects specified in this resolution as designated from the Impact Fee Account for services for the "Police" (\$224,892.50), "Transportation" (\$400,000.00), and "Parks and Recreation" (\$1,392,087.00) Benefit Areas.
- Item No. 14 - That the City of Fairhope authorizes Mayor Sherry Sullivan to submit a letter to AMEA requesting three (3) grants totaling \$20,000.00 to be used for operating an Entrepreneurial Development Center in partnership with the Baldwin Community and Economic Foundation the 501c3 arm of the Baldwin County Economic Development Alliance, the University of Alabama and Coastal Alabama Community College in space provided by and in conjunction with PNC Bank.
- Item No. 15 - That the City of Fairhope authorizes Mayor Sherry Sullivan to sign and execute any necessary and appropriate documents so that the City of Fairhope and Fairhope Airport Authority can receive grant funding, acting for and in behalf of the H. L. "Sonny" Callahan Airport in Fairhope, Alabama so that grant applications for AIP Grant Number 3-01-0029-028-2023 and AIG Grant Number 3-01-0029-029-2023 may be finalized, approved, and accepted in accordance with applicable law and procedures.

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- Item No. 24 - That the City Council approves and adopts the recommendations to fund new positions and approve pay grades; reclassify positions; and delete positions as presented in the FY2023 Budget and in said resolution.
- Item No. 25 - That the proposed FY 2022-2023 Budget presented and reviewed this 26th day of September 2022, be hereby approved and adopted for the FY 2022-2023.

There being no further business to come before the City Council, the meeting was duly adjourned at 5:59 p.m.


James Reid Conyers, Jr.
Council President


Lisa A. Hanks, MMC
City Clerk



City of Fairhope Budget

2023 Fiscal Year Budget

FY 2023 Budget Highlights

1. Infrastructure and growth continue to be the primary focus
 - \$43 Million in utilities investments
 - \$1 million in resurfacing and drainage (Blueberry Lane included?)
 - \$1 million in traffic improvement projects
2. Public Safety
 - New Police Officers
 - New Vehicles
3. Public Works
 - New trash trucks
 - New Street Crew, ROW inspector and sanitation employees
4. Protecting our natural environment for the enjoyment of all
 - Almost \$4 million in parks investments
 - \$1 million in investments in new quality of life projects
 - K-1 Center renovation
 - Courtyard in downtown
 - Sidewalks
5. Personnel costs continue to increase
 - 37 new positions between Utilities and General Government
 - Merit increases
 - Symbol Health Clinic

FY 2023 Total Budget by Fund

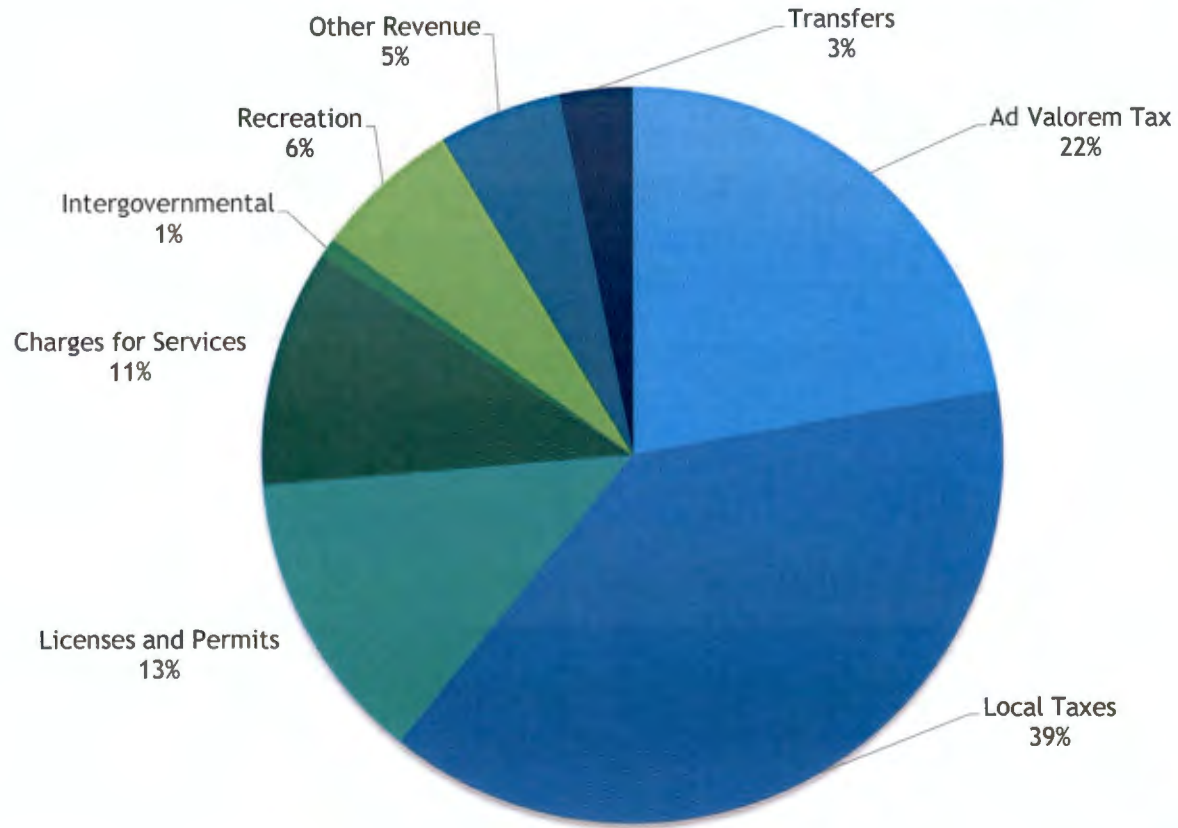
Fund Description	FY 2023 Budget Amount
General Fund	37,811,606
Sanitation Fund	4,473,908
Gas Fund	10,609,866
Electric Fund	28,280,169
Water/Sewer Fund	37,665,059
Capital Projects Fund	8,740,621
Impact Fees Fund	2,013,185
Gas Tax Fund	93,000
Rebuild Alabama Fund	130,000
Municipal Capital Improvement Fund	200,500
TOTAL	\$ 129,999,208

Budget Comparison by Fund

Year to Year Budget Comparison by Fund	FY 2022	FY 2023	% Change
General Fund	34,593,630	37,811,606	9.3%
Sanitation Fund	3,910,707	4,473,908	14.4%
Gas Fund	9,650,999	10,609,866	9.9%
Electric Fund	24,985,219	28,280,169	13.2%
Water/Sewer Fund	31,858,205	37,665,059	18.2%
Capital Project Fund	8,108,930	8,740,621	7.8%
Impact Fees	2,013,185	1,994,480	-0.9%
Gas Tax Fund	90,000	93,000	3.3%
Rebuild Alabama Fund	113,600	130,000	14.4%
Municipal Capital Improvement Fund	437,208	200,500	-54.4%
Totals	115,761,683	129,999,209	12.3%

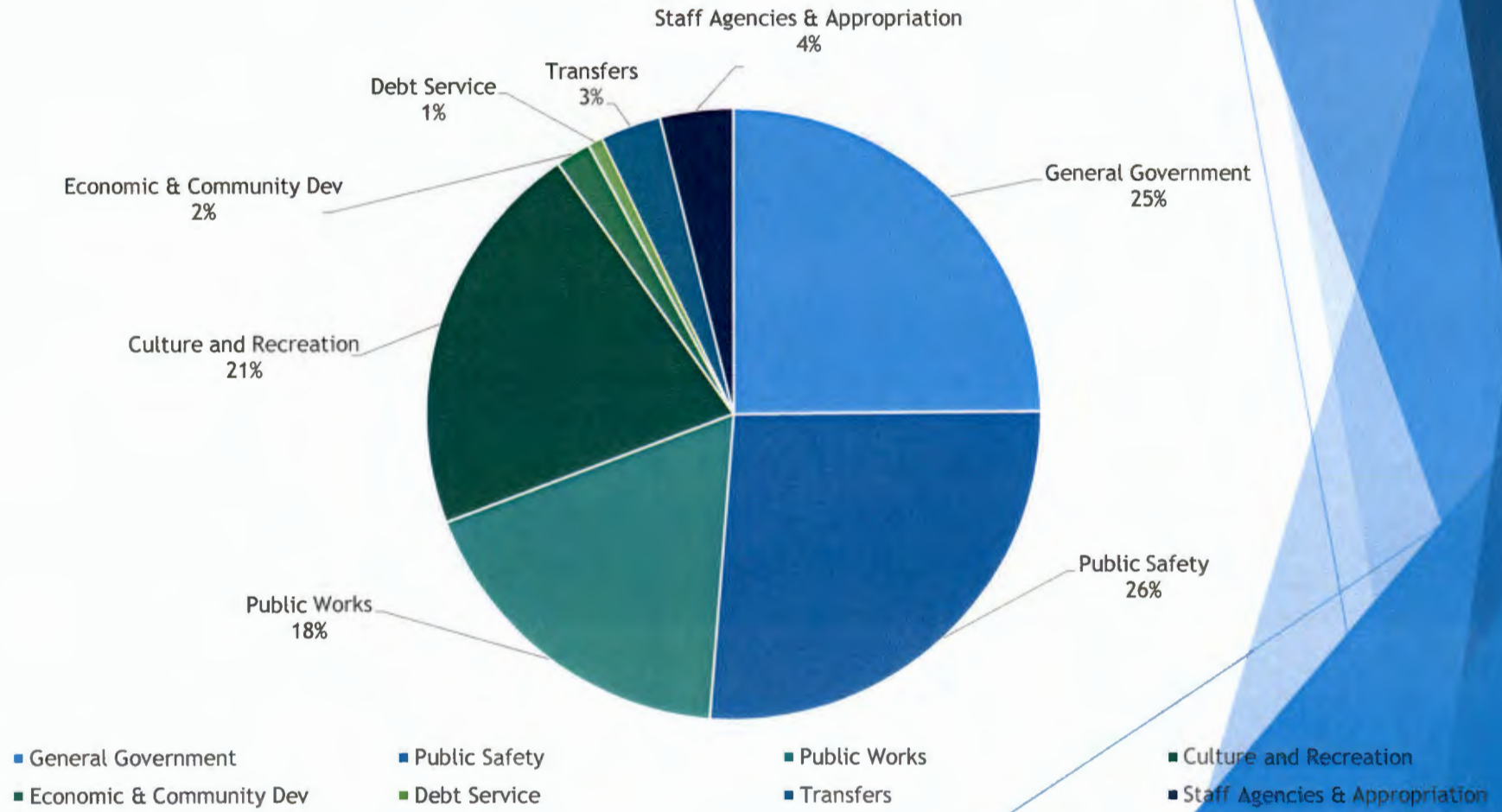
Note: Sanitation new fund

FY 2023 General Fund Revenues



■ Ad Valorem Tax ■ Local Taxes ■ Licenses and Permits ■ Charges for Services ■ Intergovernmental ■ Recreation ■ Other Revenue ■ Transfers

FY 2023 Budgeted Expenses by Function of Government



Investment in Infrastructure

Recreation

- Founder's Park Competition Track - (*FSTC & BCBE Contribution \$650K*)
- Founder's Park Restrooms (\$187K)
- Volanta Park New Baseball Fields and Restroom Facility (\$922K)
- LED lighting of Fairhope High School Baseball field
- Electrical Upgrades at Fairhope Docks (\$240K)
- North Triangle Nature Park (\$1.09K) - *GOMESA Grant*
- Pickleball Courts at Quail Creek - *Impact Fees*

Investment in Infrastructure

Streets

- Street Resurfacing (\$533K) - *Rebuild Alabama \$130K; State Gas Tax \$93K; Impact Fees \$200K*
- Drainage Improvements (\$350K) - *Impact Fees \$200K*
- Gayfer Greeno turn lanes (\$621K) - *MPO Grant \$497K*
- BRATS Hub Transit Shelter (1.69M) *MPO Grant \$1.3M*
- Clock Corner Improvements
- Roundabout at 104 and Section Engineering Design/Plans
- ADA Compliance Project

Investment in Infrastructure

Civic Center/Nix Center/Museum

- Building improvements (\$300K)
- ADA Complaint Projects (\$65K)
- Resurface parking lots (\$135K)
- Roof Repairs (\$344K)

Quail Creek Golf Course

- Drainage & Course Improvements (\$119K)
- Restroom renovation (\$18K)



Investment in Infrastructure

Gas Department Infrastructure (\$2.02M)

- System Upgrades
- County Road 1 System Improvements
- Engineering for Cast iron replacement
- Facility upgrades and improvements



Investment in Infrastructure

Electric Department Infrastructure (\$6.5M)

- Substation upgrades continue
- 44 KV Loop for Redundant System
- Downtown Underground Service
- Automated metering infrastructure
- Facility upgrades and improvement



Investment in Infrastructure

Water Department Infrastructure (\$14.66M)

- Water main upgrades
- Water Distribution system main replacement
- SCADA Upgrades
- Water tank maintenance
- Water plant and well upgrades
- Facility upgrades and improvements

Investment in Infrastructure

Wastewater Department Infrastructure (\$20.04M)

- Force main upgrades
- SCADA Upgrades
- Sewer lift station upgrades, including generators
- Repair and upgrades to Wastewater Treatment Plant
- Facility upgrades and improvements

RESTORE Grant reimbursement (\$10.9M)

Investment in Capital Equipment

General Government (\$407K)

- Vehicles
- New Servers
- New website design and implementation

Police Department (\$397K)

- Vehicles with police equipment
- Scout Speed Trailer

Fire Department (\$136K)

- Station 1 generator
- Vehicles



Investment in Capital Equipment

Recreation (\$87K)

- Fitness Equipment Upgrades
- Vehicles

Street Department (\$854K)

- Three Wheeled Sweeper
- Mower Max Boom Mower
- Concrete mixer truck
- Barricades
- Vehicles
- Mowers



Investment in Capital Equipment

Library (\$250K)

- Contribution toward 2nd floor renovations

Gas Department (\$497K)

- Mini Excavator
- Plow Combo
- Vehicles, trailers and other equipment

Electric Department (\$498K)

- Bucket Truck
- Vehicles
- Skid Steer
- Line Locater device
- Trailers and other equipment



Investment in Capital Equipment

Water Department (\$236K)

- Vehicles
- Fusion Machine
- Forklift
- Ground Penetrator Radar Locator
- Trailers and other equipment

Wastewater Department (\$422K)

- Vehicles
- Mini Excavator
- Track fusion machine
- Portable generators
- Trailers and other equipment

Sanitation (\$923K)

- Three Automated Garbage Trucks
- 20 Cubic Yard Packer Truck



Community Appropriations

Totaling more than \$1.2 million

- Library (\$875K)
- The Haven (\$150K)
- Rotary Youth Club (\$57K)
- Community Partners (\$200K)
 - Eastern Shore Arts Center
 - Eastern Shore Chamber of Commerce
 - Downtown Fairhope Business Association
 - Ecumenical Ministries
 - Baldwin County Economic Development Alliance
 - Mobile NEP
 - Others

Personnel

- 37 New Positions
- 7 new police positions (patrol, beach, communications)
- 9 new public works positions (street crew, ROW inspector & mowers)
- 2 new employees in sanitation
- 10 new positions in Water & Wastewater including an administrative position
- 5 seasonal or intern positions (recreation, public works, utilities, police)
- Includes several reclassifications (PT to FT), promotions, etc.