



City of Fairhope

Fairhope, Alabama

Budget for Fiscal Year

October 1, 2022 – September 30, 2023

**City of Fairhope, Alabama
Fiscal Year 2023 Budget
Table of Contents**

	Page
Budget Resolution	1
General Fund	2
General Government	5
Elected Officials	7
Planning	8
Building	9
Judicial	10
Police	11
Information Technology	17
Human Resources	18
Revenue	19
Meter	20
Fire	21
Economic & Community Development	23
Civic Center	24
Museum/Welcome Center	25
Adult Recreation (Nix Center)	26
Community Events	27
Charitable Contributions	29
Appropriations	30
Recreation	32
Marina	33
Streets	34
Fleet Maintenance	35
Golf / Golf Grounds	36
Non-Departmental Facilities	38
Other Expenditures	39
Gas Tax Fund	44
Rebuild Alabama Fund	45
Capital Projects Fund	46
Impact Fees Fund	48
Municipal Capital Improvement Fund	51
Debt / Cash	52
Utilities Cash Flow	58
Gas Fund	64
Electric Fund	69
Water / Wastewater Fund	74
Sanitation Fund	84
Capital Equipment/Improvements	88
Personnel	98

RESOLUTION NO. 4570-22

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, that the proposed Budget presented and reviewed the 26th day of September 2022, be hereby approved, and adopted for the FY 2022-2023; and

BE IT FURTHER RESOLVED, that the Annual Salaries of City Personnel shall be as shown on a list entitled Annual Salaries of All City Personnel; and said list filed in the Office of the City Treasurer and of Human Resources; and

BE IT FURTHER RESOLVED, that the City Council hereby authorizes the portion of the Sales and Use Tax revenue for FY 2022-2023 that is restricted in the General Fund Debt Pre-Payment Account can be used for General Fund operations up to the \$2,800,000.00 reduction; and

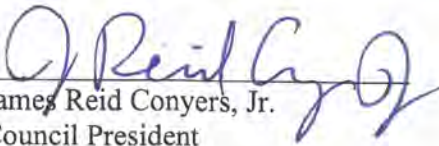
BE IT FURTHER RESOLVED, that the City Council hereby authorizes the portion of the Sales and Use Tax revenue FY 2022-2023 that is restricted in the Capital Projects Fund (Infrastructure Improvements Special Fund) can be used for General Fund operations up to the \$2,800,000.00; and

BE IT FURTHER RESOLVED, that the City Council hereby authorizes the City Treasurer to perform Administrative Budget Transfers, as needed throughout the Fiscal Year. Administrative Budget Transfer include transfers from one line item to another within a department's operating budget or within a capital project. More specifically: Budget transfers less than \$20,000.00 requires approval by the Mayor and City Treasurer. All Administrative Budget Transfers are documented and tracked in the City's financial management system.

BE IT FURTHER RESOLVED, that the City Council hereby approves 2% set aside for merit raises for City of Fairhope employees as defined in the proposed budget will become effective the first payroll in December 2022.

BE IT FURTHER RESOLVED, that all other salary changes adopted in the budget will become effective the first payroll after the passage of the budget.

ADOPTED THIS 26TH DAY OF SEPTEMBER, 2022


James Reid Conyers, Jr.
Council President

ATTEST:


Lisa A. Hanks, MMC
City Clerk

General Fund

9/26/2022

Object	Description	FY 2019	Annual	FY 2020	Annual	FY 2021	Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES										
40030	Real Estate Taxes		5,270,773		5,638,083		6,015,270	6,434,923	6,620,000	7,489,524
40040	Automobile Taxes		676,790		716,378		852,736	771,861	700,000	903,900
	Total Property Taxes		5,947,563		6,354,462		6,868,005	7,206,784	7,320,000	8,393,424
40160	City Sales Tax		9,231,019		9,320,427		8,636,716	8,101,639	8,930,000	9,154,919
40162	SSUT INCOME		38,683		609,723		829,206	1,137,351	820,000	878,959
40163	City Sales Tax-PJ		-		-		921,703	845,526	800,000	977,005
40164	Seller Use Tax		-		-		1,038,979	1,013,950	1,230,000	1,101,318
40165	Seller Use Tax-PJ		-		-		183,991	170,226	180,000	195,030
40166	Consumer Use Tax		-		-		90,615	102,890	117,000	96,052
40167	Consumer Use Tax-PJ		-		-		26,689	15,386	20,000	28,290
40170	Beer Tax		291,050		304,467		315,595	254,586	280,000	315,000
40175	Beer Tax-Police Jurisdiction		27,722		31,474		36,146	30,182	28,000	36,000
40180	Wine Tax		57,145		60,040		68,137	50,215	55,000	68,000
40185	Wine Tax-Police Jurisdiction		443		467		496	431	470	500
40190	Liquor Tax		135,266		125,886		167,488	153,484	135,000	167,000
40195	Liquor Tax-Police Jurisdiction		35,372		29,765		34,845	33,804	30,000	35,000
40210	Dog Tax		54		59		70	16	60	-
40220	Cigarette Tax		82,064		69,120		62,319	49,853	60,000	60,449
40225	Cigarette Tax-Police Jurisdiction		39,942		47,276		49,261	38,899	43,300	47,783
40230	Lodging Tax		459,010		350,129		515,112	542,788	430,000	546,019
40235	Lodging Tax-Police Jurisdiction		657,232		561,408		851,612	861,999	570,000	902,709
	Total Local Taxes		11,055,002		11,510,241		13,828,981	13,403,224	13,728,830	14,610,033
40310	Business Lic-Inside City		2,345,235		2,472,359		2,347,337	2,514,050	2,320,000	2,480,000
40315	Business Lic-Police Jurisdiction		91,818		118,051		113,952	142,919	113,000	145,000
40325	Registration Fees-Solicit		-		3,400		-	-	-	-
40330	Parade/Misc Permit Fees		23,359		16,901		13,398	26,182	16,000	22,000
40350	Building Permits		1,031,961		858,901		986,901	1,279,786	900,000	900,000
40360	Inspection Fees		464,707		274,859		286,161	524,400	276,000	276,000
40370	Misc Bldg Dept Fees/Fines		33,273		25,954		25,674	127,398	20,000	20,000
40375	Planning-Misc Revenue		-		-		-	148	-	500
40376	Subdivision - Outside City		-		-		-	74,800	-	100,000
40377	Subdivision - Inside City		-		-		-	157,350	-	135,000
40379	Board of Adjustment		-		-		-	3,080	-	-
40380	Rezoning Applications		19,128		7,210		13,780	16,002	10,000	10,000
40385	State of AL Commercial Fee		48,107		18,843		20,366	67,706	20,000	50,000
40390	Insurance Co. Franchises		279,989		286,333		274,356	337,833	277,000	277,000
40400	Cable TV Franchise		281,446		251,267		294,962	244,858	265,000	265,000
40410	Franchise Fees-City Prop		5,652		-		4,434	5,187	-	1,000
40415	Utility Franchise Fees		-		-		187,804	199,716	187,804	188,948
41240	Subdivision Fees		166,325		249,975		321,875	-	200,000	-
	Total Licenses and Permits		4,790,999		4,584,053		4,891,000	5,721,413	4,604,804	4,870,448
40540	Fines Forfeitures & Fees		237,812		199,228		194,677	186,652	200,000	200,000
40541	Court-Corrections Fund Revenue		35,339		31,056		35,467	30,407	30,000	30,000
	Total Court Revenue		273,151		230,283		230,144	217,060	230,000	230,000
40590	Annual AL Liq Tax Allocation		302		3,675		14,207	23,286	5,000	5,000
40600	Liquor Tax-Monthly Revenue		59,518		76,589		77,226	74,406	70,000	70,000
40610	Fin Inst Excise Tax		238,196		222,910		648,419	375,955	150,000	230,000
40620	Motor Veh Lic & Reg Fees		5,430		5,109		5,817	5,780	5,000	5,000
40630	Oil Prod Privilege Tax		5,041		2,022		5,628	5,608	4,000	5,000
41695	Severance Tax - Gas & Oil		11,277		10,562		7,422	7,611	11,000	11,000
	Total State of Alabama		319,765		320,867		758,720	492,647	245,000	326,000
40650	State Grants		-		-		24,603	-	-	-
40780	Grant - Police Dept		2,500		289,265		302,455	289,686	300,000	300,000
40815	Mosquito Control Revenue		24,960		24,960		24,960	24,960	24,960	24,960
40835	Federal Grants		47,899		131,267		273,569	1,733	-	-
40840	Fema-Grant Revenues		-		620,777		8,302,930	-	-	-
49740	Community Grants		-		-		101,600	-	-	-
45520	Airport Grant Revenue		-		743,081		719,100	56,992	100,000	100,000
	Total Grants		75,359		1,809,350		9,749,217	373,371	424,960	424,960

General Fund

9/26/2022

Object	Description	FY 2019	Annual	FY 2020	Annual	FY 2021	Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
40950	Interest-Bank Deposits		95,876		220,640		170,981	180,107	147,000	170,000
40970	Lease-Municipal Pier		23,857		21,929		1,635	-	2,000	2,000
40980	Rent - Farm		-		9,975		9,975	9,975	9,975	9,975
41020	Rent - Faulkner		45,409		1		1	1	1	1
41040	Rent - USA		3,857		1,900		6,648	25,000	6,000	25,000
41060	Rent - Civic Center		58,397		46,956		22,303	40,290	30,000	40,000
41080	Rent - Park/Sidewalk Areas		17,186		(1,639)		9,093	16,513	2,000	12,000
41070	Rent - Nix Center		28,867		13,203		29,047	26,784	13,000	30,000
	Total Interest and Rents		273,450		312,965		249,681	298,670	209,976	288,976
41250	Utility Collections Fees		221,000		256,000		251,000	1,202,153	1,202,154	1,216,851
41260	Admin Services - Utilities		2,284,000		2,555,000		2,615,000	2,511,000	2,511,000	2,733,078
	Total Charge for Services		2,505,000		2,811,000		2,866,000	3,713,153	3,713,154	3,949,929
41310	Memberships		27,125		10,925		16,325	20,600	12,000	20,000
41315	Donations		-		300		-	1,835	-	-
41320	Dance Revenue		7,105		2,827		1,931	4,438	3,000	3,000
41325	Instruction		451		1,019		54	561	500	500
41335	Misc Rev - Special Services		1,808		1,250		1,019	1,121	1,000	1,000
41336	Community/Spec'l Project Grants		-		20,000		196,000	42,500	40,000	40,000
	Total Adult Recreation		36,489		36,321		215,329	71,055	56,500	64,500
41745	Rec Dept Memb/Pass		307,816		161,098		262,875	348,775	210,000	300,000
41910	Rec Dept Pool Memberships		66,493		27,223		65,478	28,605	52,000	30,000
41920	Rec Dept Summer Program		17,010		7,445		3,120	-	5,000	5,000
41940	Rec Dept Miscellaneous		18,723		7,552		14,154	22,028	9,000	9,000
41945	Recreation Field Rental		-		600		12,338	56,523	8,000	30,000
41950	Tennis Revenue		550		-		-	-	-	-
41955	Tennis Memberships		23,495		18,325		25,580	21,648	20,000	20,000
41960	Miscellaneous Tennis Revenue		16,157		13,613		16,527	10,646	14,000	14,000
41965	Tennis Shop Sales		6,118		3,555		6,010	8,221	3,500	8,500
	Total Rec Dept Revenue		456,362		239,411		406,081	496,446	321,500	416,500
41022	Pumpout Service		175		490		410	255	300	300
41025	Fairhope Docks Slip Rentals		167,064		208,960		199,613	141,371	175,000	175,000
41045	Marina Fuel Income		269,522		436,561		456,427	550,916	350,000	533,700
41055	Docks - Ship Store Sales		1,311		1,735		1,993	2,717	1,800	2,500
	Total Marina Revenue		438,072		647,747		658,443	695,258	527,100	711,500
44510	Memberships		192,922		193,558		235,474	179,974	210,000	210,000
44520	Green Fees		189,173		182,758		221,700	201,558	185,000	210,000
44530	Cart Rentals		375,194		371,744		461,825	406,803	400,000	440,000
44540	Pro Shop Sales		97,297		77,386		109,068	101,497	100,000	100,000
44545	Pro Shop Sales - Custom Order		18,003		6,124		4,331	19,603	12,500	22,500
44550	Driving Range		51,308		46,725		71,736	65,099	60,000	70,000
44560	Beverage Sales		67,681		67,567		93,582	82,736	80,000	95,000
44570	Food Sales		62,340		50,236		68,568	75,180	60,000	84,000
44590	Patio Rentals and Events		-		350		-	-	1,000	500
49020	Handicap Fees		6,733		4,852		6,607	5,970	6,000	6,000
	Total Golf Revenue		1,060,650		1,001,299		1,272,891	1,138,419	1,114,500	1,238,000
41230	Dog Pound Fees		1,676		871		2,126	950	1,000	1,000
41610	Beach Revenue		15,430		13,875		13,115	8,340	13,000	10,000
41705	Sale of Fixed Assets		51,676		259,338		130,501	56,084	100,000	-
41755	Brick memorials		2,587		1,535		1,156	1,300	1,500	-
49015	Insurance Dividend		-		20,014		20,630	21,833	-	20,000
49030	Insurance Claim		14,436		23,630		1,167,703	109,086	298,500	-
49035	Rebate Income		12,755		11,167		7,432	11,610	7,500	10,000
49040	Miscellaneous Income		16,155		7,627		52,970	13,253	7,500	7,500
49080	Community Dev Revenue		13,730		7,755		1,785	35,720	-	-
49090	Inmate Phone Revenue		5,683		3,409		3,168	1,662	3,000	2,000
49998	Budget Rollover		-		-		-	-	324,545	1,036,786
49999	Inventory Revenue		-		-		(0)	(2,266)	-	-
	Total Other Revenue		134,129		349,221		1,400,586	257,572	756,545	1,087,286
49820	Natural gas fund		96,000		-		-	102,016	102,016	185,030

General Fund

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	FY2022 Annual	FY2023 Annual
		Annual		Annual		Annual		Aug YTD	Budget	Budget
49830	Electric fund	168,000		-		-		537,655	537,655	499,803
49840	Water & Wastewater fund	246,000		-		-		551,190	551,190	290,324
49895	Transfers from Impact Fee Fund	116,393		1,371,973		417,157		175,908	149,900	224,893
49896	Transfers In-Muni Cap Impr Fun	-		249,195		-		-	-	-
49899	Utility Transfers for ECD	1,128,000		629,000		1,454,000		-	-	-
	Total Transfers	1,754,393		2,250,167		1,871,157		1,366,769	1,340,761	1,200,050
	TOTAL REVENUES	29,120,382		32,457,387		45,266,235		35,451,839	34,593,630	37,811,605.75
	EXPENSES									
	General Government	3,754,344		8,824,658		2,748,379		2,117,034	2,346,352	2,673,207
	Elected Officials	-		-		264,037		254,812	284,871	291,238
	Planning	635,359		911,695		885,517		665,751	1,051,906	1,210,810
	Building Dept	877,745		821,009		951,561		953,032	1,027,564	1,261,456
	Judicial	308,349		294,927		306,640		280,716	287,537	305,946
	Police Dept	6,180,245		6,721,487		6,836,958		6,464,203	7,759,967	8,529,725
	Information Technology	-		667		598,833		766,931	1,134,009	1,476,782
	Human Resources	-		-		-		323,419	387,994	514,906
	Revenue	-		-		393,261		509,484	605,300	664,798
	Meter	-		-		-		578,754	676,154	755,287
	Fire Department	873,892		591,253		1,194,836		829,274	1,129,180	1,152,536
	Economic & Community Dev	1,064,481		745,345		626,733		529,904	634,470	694,306
	Recreation Dept	2,323,644		2,444,085		2,770,104		2,329,020	2,746,871	2,977,122
	Civic Center	277,202		306,452		299,845		203,654	420,720	782,562
	Museum/Welcome Center	165,819		156,440		206,495		207,269	220,986	200,801
	Adult Recreation/Special Service	475,272		382,530		465,942		458,886	821,053	682,150
	Marina/Harbor	640,110		575,752		567,169		1,134,846	793,915	947,829
	Streets Department	3,868,745		3,664,516		4,843,007		4,511,368	5,064,538	5,988,776
	Fleet Maintenance	610,138		640,802		652,483		708,466	875,494	810,925
	Golf Clubhouse/Grounds	1,533,840		1,566,000		1,621,215		1,469,851	2,075,483	2,376,766
	Non-Departmental Facilities	-		-		352,478		359,777	492,574	548,817
	Staff Agencies & Appropriation	1,231,077		1,271,081		1,340,671		1,308,500	1,431,600	1,451,740
	Debt Service	2,380,296		(1,355,999)		300,000		325,466	300,000	300,000
	Other Expenditures/Transfers	1,143,500		1,767,525		1,807,798		982,084	2,025,092	1,213,120
	Gen Emergency Disasters	-		770,175		9,518,913		7,293	-	-
	Total Expenses	28,344,058		31,100,401		39,552,874		28,279,791	34,593,630	37,811,606
	Excess Rev Over Expenses	776,324		1,356,986		5,713,360		7,172,047	-	-

General Government Administration

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	FY2022 Annual	FY2023 Annual
		Annual	Annual	Annual	Annual	Aug YTD	Budget	Budget		
50040	Salaries	-	-	-	-	1,221,654	944,864	1,054,871	1,174,625	
50045	Overtime	-	-	-	-	8,399	4,977	4,972	5,000	
50060	Salary-Mayor	32,547	32,400	32,400	0	0	-	-	-	
50070	Salaries-Council	49,200	49,200	49,200	-	-	-	-	-	
50080	Salaries-Administrative	1,383,027	1,603,757	1,603,757	0	0	-	-	-	
50081	Overtime-Gen Admin	47,309	57,839	57,839	(0)	(0)	-	-	-	
50110	Salary/Fee-City Attorney	36,000	36,000	36,000	36,000	36,000	33,000	36,000	36,000	
50130	Salaries-Janitors	26,021	35,423	35,423	-	-	-	-	-	
50160	Salaries-Beach Labor	4,298	-	-	-	-	-	-	-	
50161	Overtime-Beach	705	-	-	-	-	-	-	-	
50180	Salaries-Revenue Dept	227,630	240,264	240,264	(0)	(0)	-	-	-	
50181	Overtime-Revenue	1,372	3,007	3,007	-	-	-	-	-	
50190	Employee Payroll Taxes	119,308	148,789	148,789	93,137	93,137	70,293	81,078	91,343	
50200	Employee Retirement Exp	131,975	140,518	140,518	99,182	99,182	77,954	85,548	98,427	
50210	Employee Medical Insurance	228,156	460,330	460,330	299,928	299,928	177,644	198,227	199,857	
50215	Required Contrib-OPEB	84,268	50,282	50,282	18,869	18,869	12,850	14,018	28,037	
50220	Casualty/Workers Comp Ins	128,260	157,273	157,273	-	-	-	-	-	
50221	Workers Comp Insurance	-	-	-	5,585	5,585	3,450	2,855	3,433	
50222	Casualty/Property Insurance	-	-	-	111,555	111,555	101,685	94,180	107,300	
50230	Training/School/Travel	33,191	12,471	12,471	14,916	14,916	5,769	20,650	20,850	
50270	Audit & Accounting	62,946	60,458	60,458	55,584	55,584	39,424	60,000	70,000	
50280	Legal Fees	236,476	170,617	170,617	137,698	137,698	82,177	175,000	150,000	
50290	Professional Services	61,923	78,742	78,742	100,211	100,211	129,256	64,000	151,200	
50300	Computer Expense	105,419	101,812	101,812	115,167	115,167	48,777	12,025	63,633	
50320	Office Supplies	28,293	15,725	15,725	8,942	8,942	9,584	20,900	13,000	
50325	Printers/Copiers/OE and supp	-	14,712	14,712	20,749	20,749	16,092	19,731	29,000	
50330	Postage	7,703	6,921	6,921	6,275	6,275	5,300	7,500	7,500	
50340	General Supplies	49,921	31,764	31,764	31,771	31,771	25,347	35,000	35,000	
50360	General Maintenance	32,775	25,826	25,826	15,557	15,557	11,573	51,600	40,000	
50374	Library Utilities	-	31,239	31,239	-	-	-	-	-	
50375	Library Bldg Maint/Equipment	80,287	37,569	37,569	-	-	-	-	-	
50377	Parking Garage Maintenance	9,591	4,235	4,235	-	-	-	-	-	
50380	Communications	39,252	39,933	39,933	22,627	22,627	10,205	14,300	17,892	
50384	Boys and Girls Club utilities	-	1,211	1,211	-	-	-	-	-	
50385	Boys and Girls Club Maint/Equ	12,357	2,534	2,534	-	-	-	-	-	
50390	Dues-Memberships-Subscrip	19,302	18,388	18,388	17,126	17,126	20,771	12,696	22,566	
50395	Employment Screening	-	-	-	397	397	705	1,000	500	
50400	Miscellaneous	-	-	-	1,367	1,367	-	-	-	
50410	Cash Over or Short	3	(187)	(187)	202	202	(50)	-	-	
50430	Gasoline & Oil	1,717	1,487	1,487	5,225	5,225	4,603	1,500	500	
50440	Equip & Vehicle Repair	4,119	1,827	1,827	2,493	2,493	429	4,000	1,000	
50460	Uniforms	1,962	252	252	1,526	1,526	744	600	800	
50462	Safety Wear and PPE	-	-	-	-	-	-	1,000	500	
50470	Purchases Vehicles & Equipment	173,564	163,656	163,656	-	-	32,682	14,500	8,000	
50475	Capital Improvements	-	-	-	-	-	-	-	20,000	
50482	Land/Right of Way Acquisitions	180	4,671,162	4,671,162	-	-	-	-	-	
50510	Interest Expense	-	-	-	17,967	17,967	67	-	-	
50580	Bank Fees	1,394	12,828	12,828	35,065	35,065	23,688	15,000	25,000	
50585	Printing	-	-	-	-	-	225	1,000	1,000	
51000	Recording Fees Paid	178	116	116	302	302	163	200	200	
51025	Colony Rent	12,298	9,715	9,715	36,394	36,394	23,265	36,400	25,000	
51030	Publications Newspapers	19,271	17,750	17,750	15,137	15,137	27,113	16,800	20,000	
51045	Election Expense	26,002	10,748	10,748	1,666	1,666	299	2,500	1,000	
51050	COF Book & Sidewalk Brick	2,220	1,070	1,070	1,605	1,605	1,235	2,000	2,000	
51085	County Prisoner Expense	1,991	-	-	-	-	-	-	-	
51130	Haven Maintenance	7,884	12,133	12,133	-	-	-	-	-	
51135	Haven Utilities	-	11,171	11,171	-	-	-	-	-	
51150	Fishermans Whart Maintenance	1,000	1,000	1,000	-	-	-	-	-	
51165	City Hall Maintenance	12,543	1,053	1,053	11,533	11,533	20,958	14,700	33,045	
51170	Beach Repairs and Maint	42,844	43,805	43,805	-	-	-	-	-	
52040	Grant Expenditures	-	20,000	20,000	20,000	20,000	-	-	-	
52080	Sales Tax Collection Fees	153,614	165,807	165,807	167,444	167,444	142,549	160,000	160,000	
52510	Utilities for City Use	12,051	10,027	10,027	8,771	8,771	7,367	10,000	10,000	

General Government Administration

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
	Total General Gov Administration	3,754,344	8,824,658	2,768,025	2,117,034	2,346,352	2,673,207

Elected Officials

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	-	-	152,914	129,045	149,200	149,200
50190	Employee Payroll Taxes	-	-	11,324	9,772	11,414	11,414
50200	Employee Retirement Exp	-	-	7,373	7,244	7,902	7,902
50210	Employee Medical Insurance	-	-	55,172	77,111	85,312	85,312
50221	Workers Comp Insurance	-	-	79	175	118	173
50222	Casualty/Property Insurance	-	-	2,733	4,069	3,825	4,272
50230	Training/School/Travel	-	-	15,093	21,549	20,000	20,000
50290	Professional Services	-	-	1,400	-	-	-
50300	Computer Expense	-	-	6,555	-	-	1,815
50320	Office Supplies	-	-	2,025	-	-	500
50325	Printers/Copiers/OE and supp	-	-	159	189	-	500
50340	General Supplies	-	-	5,438	666	-	750
50360	General Maintenance	-	-	262	-	-	-
50380	Communications	-	-	924	1,164	-	2,300
50390	Dues-Memberships-Subscrip	-	-	2,586	3,830	7,100	7,100
Total Elected Officials		-	-	264,037	254,812	284,871	291,238

Planning Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES							
40375	Planning-Misc Revenue	-	-	-	148	-	500
40376	Subdivision - Outside City	-	-	-	74,800	-	100,000
40377	Subdivision - Inside City	-	-	-	157,350	-	135,000
40379	Board of Adjustment	-	-	-	3,080	-	-
40380	Rezoning Applications	19,128	7,210	13,780	16,002	10,000	10,000
41240	Subdivision Fees	166,325	249,975	321,875	-	200,000	-
TOTAL REVENUES		<u>185,453</u>	<u>257,185</u>	<u>335,655</u>	<u>16,002</u>	<u>210,000</u>	<u>10,000</u>
EXPENSES							
50040	Salaries	418,319	504,594	479,937	360,410	587,113	632,163
50045	Overtime	5,990	2,163	3,871	938	1,390	1,500
50190	Employee Payroll Taxes	31,791	37,541	35,818	26,229	45,021	52,751
50200	Employee Retirement Exp	34,947	37,836	39,161	28,929	45,782	53,844
50210	Employee Medical Insurance	46,214	84,631	76,971	65,602	102,227	103,880
50215	Required Contrib-OPEB	-	5,821	5,821	13,028	5,821	19,840
50220	Casualty/Workers Comp Ins	7,282	17,438	-	-	-	-
50221	Workers Comp Insurance	-	-	5,437	3,709	3,206	3,695
50222	Casualty/Property Insurance	-	-	10,569	12,671	10,000	13,304
50230	Training/School/Travel	5,048	1,786	580	15,988	10,000	15,000
50280	Legal Fees	-	141,700	108,108	61,599	75,000	85,000
50290	Professional Services	35,236	14,728	19,532	15,710	95,000	110,000
50300	Computer Expense	19,879	13,885	79,711	38,567	16,744	35,716
50320	Office Supplies	4,415	1,988	1,079	2,725	3,524	5,000
50325	Printers/Copiers/OE and supp	-	728	3,527	2,179	2,378	7,978
50340	General Supplies	12,050	2,031	2,224	747	7,000	7,000
50360	General Maintenance	1,341	3,011	-	1,734	2,000	2,000
50380	Communications	2,743	4,155	6,358	4,901	13,900	6,700
50390	Dues-Memberships-Subscrip	2,806	445	-	445	14,700	5,440
50395	Employment Screening	-	-	40	191	500	-
50430	Gasoline & Oil	1,897	992	4,026	1,543	1,600	5,033
50440	Equip & Vehicle Repair	1,524	964	529	5	1,000	-
50462	Safety Wear and PPE	-	-	-	-	-	1,500
50470	Purchases Vehicles & Equipment	-	23,854	-	-	-	31,466
50520	Equipment Rental	-	-	(0)	-	-	-
51030	Publications Newspapers	3,876	11,405	7,924	7,903	8,000	12,000
Total Planning		<u>635,359</u>	<u>911,695</u>	<u>891,223</u>	<u>665,751</u>	<u>1,051,906</u>	<u>1,210,810</u>
Excess Rev Over Expense		<u>(449,906)</u>	<u>(654,510)</u>	<u>(555,568)</u>	<u>(649,749)</u>	<u>(841,906)</u>	<u>(1,200,810)</u>

Building Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES							
40350	Building Permits	1,031,961	858,901	986,901	1,279,786	900,000	900,000
40360	Inspection Fees	464,707	274,859	286,161	524,400	276,000	276,000
40370	Misc Bldg Dept Fees/Fines	33,273	25,954	25,674	127,398	20,000	20,000
40385	State of AL Commercial Fee	48,107	18,843	20,366	67,706	20,000	50,000
TOTAL REVENUES		<u>1,578,047</u>	<u>1,178,557</u>	<u>1,319,101</u>	<u>1,999,289</u>	<u>1,216,000</u>	<u>1,246,000</u>
EXPENSES							
50040	Salaries	447,136	502,750	493,559	486,160	564,051	633,163
50045	Overtime	1,352	8,250	5,271	5,222	12,158	10,000
50190	Employee Payroll Taxes	33,442	38,200	37,484	36,755	44,080	53,106
50200	Employee Retirement Exp	37,514	39,432	41,760	41,094	46,456	57,293
50210	Employee Medical Insurance	172,420	123,849	98,887	89,902	96,839	107,308
50220	Casualty/Workers Comp Ins	16,652	23,159	-	-	-	-
50221	Workers Comp Insurance	-	-	7,997	7,293	6,800	7,281
50222	Casualty/Property Insurance	-	-	12,150	14,622	12,575	15,353
50230	Training/School/Travel	10,999	4,633	5,719	10,834	16,000	21,000
50290	Professional Services	3,080	88	79,088	25,705	45,000	50,000
50295	Building Fees	48,106	17,196	6,827	78,050	45,000	50,000
50300	Computer Expense	11,901	8,668	78,527	44,442	25,452	47,378
50320	Office Supplies	4,654	3,757	1,351	4,528	10,150	8,200
50325	Printers/Copiers/OE and supp	-	1,057	4,001	2,669	4,284	6,600
50330	Postage	-	-	-	-	250	350
50340	General Supplies	18,572	8,148	8,002	2,726	6,000	4,500
50360	General Maintenance	366	344	238	8,320	-	-
50380	Communications	5,033	6,773	12,006	11,677	7,800	14,800
50390	Dues-Memberships-Subscrip	1,305	580	1,137	860	5,120	4,715
50395	Employment Screening	-	-	76	136	300	-
50430	Gasoline & Oil	8,725	5,999	5,822	10,433	8,000	10,000
50440	Equip & Vehicle Repair	3,971	2,784	4,185	2,927	3,500	3,500
50460	Uniforms	1,524	1,755	1,875	2,421	1,500	3,000
50462	Safety Wear and PPE	-	-	-	247	1,500	2,500
50470	Purchases Vehicles & Equipment	26,300	-	-	28,373	24,000	95,659
50475	Capital Improvements	-	-	-	-	-	15,000
50560	Credit Card Processing Fees	24,107	23,096	42,292	35,292	40,000	40,000
50585	Printing	586	492	37	303	750	750
Total Building Department		<u>877,745</u>	<u>821,009</u>	<u>948,290</u>	<u>950,989</u>	<u>1,027,564</u>	<u>1,261,456</u>
Excess Rev Over Expenses		<u>700,302</u>	<u>357,547</u>	<u>370,811</u>	<u>1,048,301</u>	<u>188,436</u>	<u>(15,456)</u>

Judicial

9/26/2022

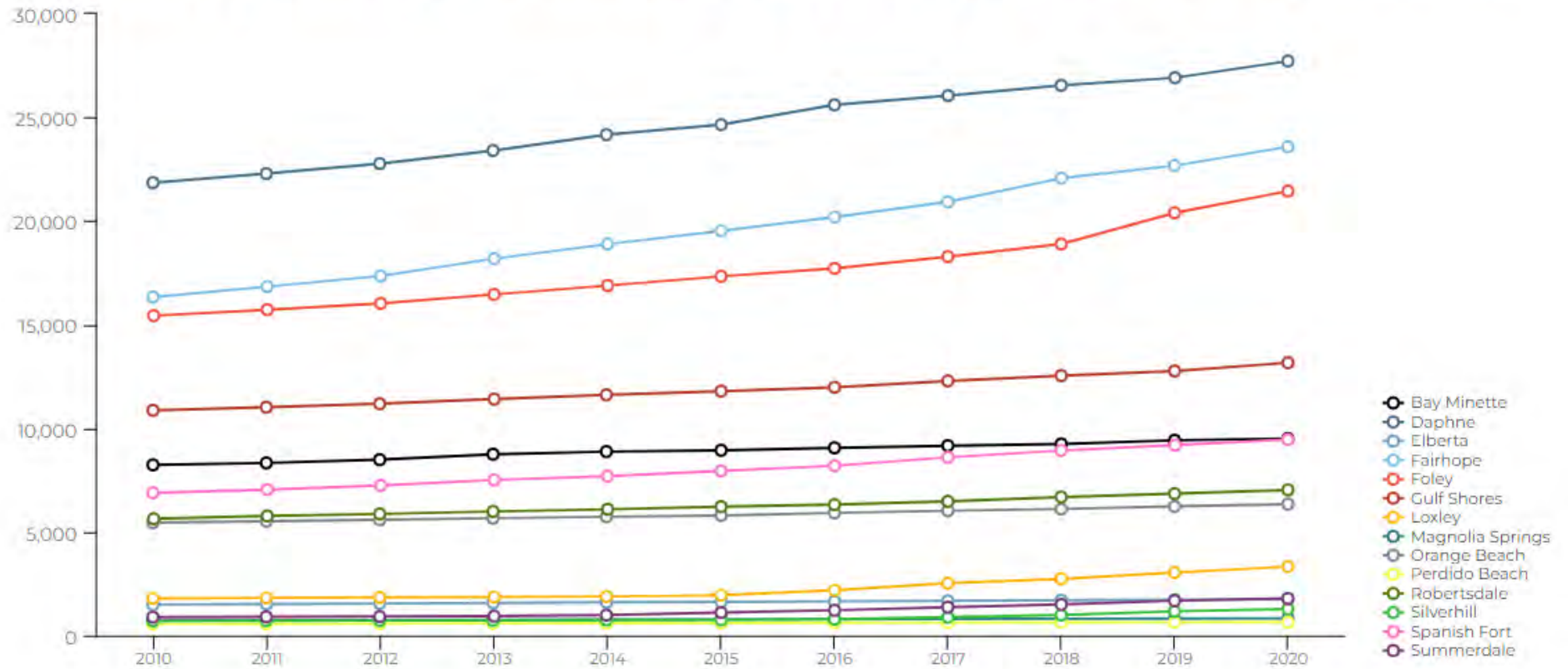
Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	154,954	163,887	167,583	149,219	170,823	173,583
50045	Overtime	11,046	26,937	32,493	28,985	10,509	10,000
50190	Employee Payroll Taxes	12,158	13,880	14,490	13,008	13,872	15,792
50200	Employee Retirement Exp	12,035	13,144	14,926	13,644	14,439	15,610
50210	Employee Medical Insurance	(1,197)	45,194	44,657	39,869	43,438	43,438
50220	Casualty/Workers Comp Ins	824	4,690	-	-	-	-
50221	Workers Comp Insurance	-	-	1,000	281	248	280
50222	Casualty/Property Insurance	-	-	2,414	2,731	2,359	2,868
50230	Training/School/Travel	10,438	401	1,571	979	2,425	2,425
50290	Professional Services	5,380	6,368	1,474	1,991	2,500	2,500
50300	Computer Expense	8,414	16,196	22,428	26,441	16,401	27,427
50320	Office Supplies	7,202	1,449	978	778	3,000	1,500
50325	Printers/Copiers/OE and supp	-	835	1,425	1,106	1,588	1,588
50330	Postage	-	-	-	52	-	-
50340	General Supplies	4,565	503	900	83	1,500	500
50360	General Maintenance	-	-	-	-	1,500	4,500
50380	Communications	140	970	1,829	973	2,360	3,160
50390	Dues-Memberships-Subscrip	9,360	475	500	575	575	575
50395	Employment Screening	-	-	-	-	-	200
50470	Purchases Vehicles & Equipment	72,883	-	-	-	-	-
50560	Credit Card Processing Fees	147	-	-	-	-	-
Total Judicial		308,349	294,927	308,669	280,716	287,537	305,946

Police Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	3,198,838	3,640,250	3,791,964	3,448,977	4,263,301	4,731,724
50041	Overtime-Special Events	35,615	19,741	18,408	35,506	35,000	-
50045	Overtime	147,326	153,290	146,343	138,581	140,162	170,000
50190	Employee Payroll Taxes	267,722	284,978	297,254	270,743	336,865	381,125
50200	Employee Retirement Exp	297,417	293,430	325,718	304,117	348,738	407,686
50210	Employee Medical Insurance	695,622	814,924	832,646	736,482	859,094	964,745
50215	Required Contrib-OPEB	127,989	54,183	53,698	44,748	53,698	53,698
50220	Casualty/Workers Comp Ins	291,673	298,327	-	(32)	-	-
50221	Workers Comp Insurance	-	-	90,549	109,019	93,000	108,559
50222	Casualty/Property Insurance	-	-	220,364	240,754	231,172	252,792
50230	Training/School/Travel	34,372	38,862	48,214	40,954	49,150	47,000
50290	Professional Services	10,043	15,095	58,883	18,675	35,000	35,000
50300	Computer Expense	94,724	117,203	137,071	107,325	101,984	148,285
50315	Camera Expense	-	-	-	-	-	10,000
50320	Office Supplies	13,109	5,314	1,723	5,475	8,500	7,500
50325	Printers/Copiers/OE and supp	-	5,246	7,770	5,494	7,806	9,400
50330	Postage	245	226	175	361	300	300
50340	General Supplies	147,301	21,478	39,452	28,320	50,360	55,300
50355	Line of Duty Equip & Supplies	-	60,059	25,422	33,848	42,131	134,420
50360	General Maintenance	32,703	8,137	9,915	4,853	17,720	15,720
50380	Communications	112,980	113,320	127,145	126,303	160,800	173,000
50390	Dues-Memberships-Subscrip	4,356	6,896	5,454	5,879	9,150	9,565
50395	Employment Screening	-	-	3,294	2,617	5,450	5,800
50430	Gasoline & Oil	102,262	77,313	105,544	129,989	93,500	132,000
50435	Small Equipment	-	-	-	20,963	20,610	-
50440	Equip & Vehicle Repair	46,362	61,099	68,704	68,268	34,700	49,000
50460	Uniforms	20,574	16,659	15,250	12,736	27,850	34,750
50462	Safety Wear and PPE	-	6,201	12,872	4,160	5,850	4,305
50470	Purchases Vehicles & Equipment	261,243	319,661	93,408	348,790	405,128	397,801
50475	Capital Improvements	-	37,000	29,328	26,319	65,000	35,000
50535	Community Outreach	-	-	-	1,852	6,500	8,000
51215	NCIC Data System	16,680	16,680	11,610	15,480	16,680	16,680
51220	Jail Expense	115,609	81,682	71,691	43,411	128,868	108,368
51235	DEA Funds Purchases	2,664	-	(742)	3,161	-	-
51255	Corrections Capital Imprvments	25,980	77,821	165,284	13,292	29,900	22,203
52510	Utilities for City Use	76,837	76,414	76,104	66,786	76,000	-
Total Police Department		6,180,245	6,721,487	6,890,514	6,464,203	7,759,967	8,529,725

Baldwin County Population Growth by Municipality over ten years



Source: U.S. Census Bureau

BALDWIN COUNTY ECONOMIC DEVELOPMENT ALLIANCE

Twitter Facebook LinkedIn

**FAIRHOPE POLICE DEPARTMENT
NEW POLICE OFFICER POSITIONS
2017 - 2022**

POLICE OFFICERS HIRED	FYE 2017	FYE 2018	FYE 2019	FYE 2020	FYE 2021	FYE 2022
New Positions		3	*6	1	0	0
*Six Police Officers were hired in 2019 to replace Officers that were transferred to each Fairhope School						





FAIRHOPE POLICE DEPARTMENT

City Limits Population	22,477
Jurisdiction Population	27,000 (est.)
Jurisdiction Area	88 Square Miles
# Sworn Personnel	46
Command Staff	5
Patrol	30
Investigators	5
School Resource	6
Civilian Staff (Full Time)	24
Corrections Officers	9
Communication Officers	9
Administrative Staff	5
Animal Control	1
Part Time Civilian Staff	11

DEPARTMENT COMPARISONS

	FAIRHOPE	FOLEY	DAPHNE
2020 Population (City Limits)	**22,477	20,355	27,525
Jurisdiction Population (est.)	27,000	-	-
City Limits Square Miles	14	32.5	19
Jurisdiction Square Miles	74	-	-
Total Square Miles	88	32.5	19

Officers per 1000 residents here:  2.04
 Alabama Average:  2.5

****This on based on incorporated/city limit population number only.**

DEPARTMENT COMPARISONS

		Fairhope	Foley	Daphne
Sworn Employees	2022	46	65	59
Civilian Employees (Full Time & Part Time)	2022	35	35	45
Officers per 1,000 residents (2022 Alabama average 2.50)		2.04	3.19	2.14

Information Technology

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	-	-	356,622	277,850	293,372	389,323
50045	Overtime	-	-	35,290	25,949	14,846	15,000
50190	Employee Payroll Taxes	-	-	29,406	22,981	23,579	33,106
50200	Employee Retirement Exp	-	-	33,333	25,741	24,413	34,683
50210	Employee Medical Insurance	-	-	46,557	42,892	44,774	55,041
50221	Workers Comp Insurance	-	-	383	553	570	554
50222	Casualty/Property Insurance	-	-	7,549	10,626	10,564	11,157
50230	Training/School/Travel	-	-	1,337	878	4,047	6,900
50290	Professional Services	-	-	2,000	-	8,500	5,000
50300	Computer Expense	-	-	73,788	251,486	526,677	565,431
50315	Camera Expense	-	-	-	-	-	14,832
50320	Office Supplies	-	575	193	559	-	1,700
50325	Printers/Copiers/OE and supp	-	-	10	-	2,000	2,000
50330	Postage	-	-	44	228	-	200
50340	General Supplies	-	-	1,840	1,446	1,000	2,000
50360	General Maintenance	-	-	303	5,437	5,000	5,000
50380	Communications	-	81	9,554	14,425	69,870	58,660
50390	Dues-Memberships-Subscrip	-	-	574	325	2,148	2,400
50395	Employment Screening	-	-	-	103	300	300
50430	Gasoline & Oil	-	-	-	1,284	1,050	2,000
50440	Equip & Vehicle Repair	-	10	3,030	786	1,000	500
50460	Uniforms	-	-	519	234	300	500
50470	Purchases Vehicles & Equipment	-	-	-	70,368	71,000	270,495
50475	Capital Improvements	-	-	-	12,780	29,000	-
51030	Publications Newspapers	-	-	268	-	-	-
Total Information Technology		-	667	602,600	766,931	1,134,009	1,476,782

Human Resources

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	-	-	-	222,608	286,151	306,060
50045	Overtime	-	-	-	15,615	3,446	5,000
50190	Employee Payroll Taxes	-	-	-	17,297	22,154	24,181
50200	Employee Retirement Exp	-	-	-	17,202	21,958	23,884
50210	Employee Medical Insurance	-	-	-	27,176	34,624	55,045
50221	Workers Comp Insurance	-	-	-	616	200	600
50222	Casualty/Property Insurance	-	-	-	2,226	2,400	2,337
50230	Training/School/Travel	-	-	-	2,042	5,400	13,000
50280	Legal Fees	-	-	-	5,767	-	15,000
50300	Computer Expense	-	-	-	4,294	4,878	16,200
50320	Office Supplies	-	-	-	1,490	-	3,000
50325	Printers/Copiers/OE and supp	-	-	-	1,191	-	6,500
50340	General Supplies	-	-	-	2,389	2,000	5,000
50380	Communications	-	-	-	2,101	3,200	3,200
50390	Dues-Memberships-Subscrip	-	-	-	275	500	1,900
50395	Employment Screening	-	-	-	83	-	500
50430	Gasoline & Oil	-	-	-	246	-	5,000
50435	Small Equipment	-	-	-	-	1,085	3,000
50440	Equip & Vehicle Repair	-	-	-	29	-	5,000
50460	Uniforms	-	-	-	355	-	-
50462	Safety Wear and PPE	-	-	-	-	-	500
50475	Capital Improvements	-	-	-	-	-	20,000
Total Human Resources		-	-	-	323,002	387,994	514,906

Revenue Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	-	-	274,842	329,216	387,219	426,917
50045	Overtime	-	-	1,588	929	1,086	1,100
50190	Employee Payroll Taxes	-	-	21,021	24,315	29,705	33,141
50200	Employee Retirement Exp	-	-	18,608	21,915	24,988	28,938
50210	Employee Medical Insurance	-	-	44,112	73,247	83,850	90,513
50215	Required Contrib-OPEB	-	-	15,147	21,384	25,661	21,295
50221	Workers Comp Insurance	-	-	200	430	300	426
50222	Casualty/Property Insurance	-	-	3,927	7,225	4,868	7,586
50230	Training/School/Travel	-	-	2,310	2,210	4,750	10,500
50300	Computer Expense	-	-	9,612	22,348	25,535	12,943
50320	Office Supplies	-	-	-	368	500	1,000
50325	Printers/Copiers/OE and supp	-	-	2,125	1,450	2,688	6,588
50330	Postage	-	-	-	-	-	7,000
50340	General Supplies	-	-	1,056	1,243	1,250	1,250
50360	General Maintenance	-	-	-	4	500	5,000
50380	Communications	-	-	3,821	1,933	11,000	8,000
50390	Dues-Memberships-Subscrip	-	-	25	25	100	100
50395	Employment Screening	-	-	475	366	-	500
50430	Gasoline & Oil	-	-	-	614	600	1,000
50440	Equip & Vehicle Repair	-	-	25	37	500	500
50460	Uniforms	-	-	826	225	200	500
Total Revenue Department		-	-	399,720	509,484	605,300	664,798

Meter Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	-	-	-	381,180	444,610	466,726
50045	Overtime	-	-	-	2,939	4,575	7,500
50190	Employee Payroll Taxes	-	-	-	27,807	34,363	37,162
50200	Employee Retirement Exp	-	-	-	29,714	36,235	39,628
50210	Employee Medical Insurance	-	-	-	78,355	86,496	76,021
50221	Workers Comp Insurance	-	-	-	6,778	5,225	6,679
50222	Casualty/Property Insurance	-	-	-	8,730	11,000	9,166
50230	Training/School/Travel	-	-	-	2,554	1,000	3,000
50300	Computer Expense	-	-	-	3,840	5,730	10,636
50320	Office Supplies	-	-	-	77	500	500
50340	General Supplies	-	-	-	270	1,000	1,000
50360	General Maintenance	-	-	-	132	-	500
50380	Communications	-	-	-	1,122	7,600	7,600
50395	Employment Screening	-	-	-	55	500	500
50430	Gasoline & Oil	-	-	-	18,946	5,000	22,000
50435	Small Equipment	-	-	-	-	500	500
50440	Equip & Vehicle Repair	-	-	-	13,974	2,500	2,500
50460	Uniforms	-	-	-	899	2,000	2,000
50462	Safety Wear and PPE	-	-	-	1,382	320	2,000
50470	Purchases Vehicles & Equipment	-	-	-	-	27,000	59,669
Total Meter Department		-	-	-	578,754	676,154	755,287

Fire Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	143,589	154,047	168,714	165,184	199,781	217,189
50045	Overtime	715	3,954	139	631	514	1,000
50090	Fire Call Payments	62,590	107,118	124,812	88,608	136,000	136,000
50190	Employee Payroll Taxes	11,001	11,816	12,407	12,251	15,323	16,964
50200	Employee Retirement Exp	12,883	12,158	13,997	13,763	16,050	17,947
50210	Employee Medical Insurance	84,848	40,118	44,475	41,646	46,008	56,538
50220	Casualty/Workers Comp Ins	54,821	44,372	-	-	-	-
50221	Workers Comp Insurance	-	-	4,355	5,726	4,723	5,708
50222	Casualty/Property Insurance	-	-	40,604	43,062	43,008	45,215
50230	Training/School/Travel	997	540	-	-	7,000	9,000
50290	Professional Services	278	671	(69)	-	700	-
50300	Computer Expense	3,142	2,812	3,324	2,466	2,140	4,980
50325	Printers/Copiers/OE and supp	-	-	7	-	250	300
50330	Postage	-	-	20	-	-	-
50340	General Supplies	75,887	38,870	9,245	65,444	36,950	40,650
50360	General Maintenance	71,927	16,475	12,895	27,676	23,200	26,200
50380	Communications	2,138	4,012	17,078	15,023	12,600	21,900
50390	Dues-Memberships-Subscrip	8,810	9,000	-	-	-	9,000
50395	Employment Screening	-	-	76	361	200	2,200
50430	Gasoline & Oil	11,496	9,881	10,110	21,359	15,000	20,000
50435	Small Equipment	-	-	-	480	14,586	5,500
50440	Equip & Vehicle Repair	87,879	81,320	104,076	113,896	127,510	158,100
50460	Uniforms	578	1,465	948	1,584	1,500	1,500
50462	Safety Wear and PPE	560	140	8,737	630	19,725	24,860
50470	Purchases Vehicles & Equipment	221,247	8,855	562,376	118,204	260,113	145,309
50475	Capital Improvements	-	-	17,283	47,826	98,800	136,500
50520	Equipment Rental	-	-	-	4,485	-	7,476
52510	Utilities for City Use	18,508	43,631	41,651	38,969	47,500	42,500
Total Fire Department		873,892	591,253	1,197,258	829,274	1,129,180	1,152,536

5 YEAR CAPITAL PURCHASE PLAN AS OF JUNE 2022

The aging fleet of our Fire Department is our #1 concern and priority. Below are the items that are of importance to get replaced within the next 5 years:

Ladder 1: Estimated replacement cost is \$1.5 million

This ladder truck is a 1999 model. We have spent approximately \$65,000 in repairs on this truck in the past 2 years.

ARFF 932: Estimated replacement cost is \$1 million for an airport truck or \$500,000 for a 2000 gallon pump and roll tanker.

This ARFF is a 1997 Model. The future plans of the airport would determine which apparatus we would need to purchase.

Engine 4: Estimated replacement cost is \$725,000.

This engine is a 2001 model.

Engine 3: Estimated replacement cost is \$725,000

This engine is a 1999 model.

In addition to the above, we also need to replace the cascade system at Stations 1 and 4. The estimated cost to replace these is \$85,000 each.

*Please note that the estimated cost for each of these items does not take in to consideration the future unknown inflation rates.

Economic & Community Development

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	139,149	140,260	109,754	77,624	115,952	138,590
50045	Overtime	-	3,602	-	333	-	1,000
50190	Employee Payroll Taxes	10,400	10,466	7,649	5,437	8,870	10,885
50200	Employee Retirement Exp	9,327	7,901	8,340	5,714	8,289	10,318
50210	Employee Medical Insurance	38,337	28,768	25,112	16,382	21,002	21,524
50220	Casualty/Workers Comp Ins	1,856	6,676	-	-	-	-
50221	Workers Comp Insurance	-	-	2,310	859	1,900	899
50222	Casualty/Property Insurance	-	-	3,181	3,154	2,779	3,312
50230	Training/School/Travel	4,791	2,355	535	2,460	2,500	5,000
50290	Professional Services	-	188	177	-	-	5,000
50300	Computer Expense	1,535	2,144	6,520	4,338	3,013	5,537
50320	Office Supplies	1,080	1,379	2,113	855	2,000	2,000
50325	Printers/Copiers/OE and supp	-	-	11	51	300	300
50330	Postage	382	38	198	123	700	750
50340	General Supplies	-	(0)	1,630	150	-	500
50360	General Maintenance	-	-	-	-	-	1,500
50380	Communications	877	1,003	37,896	1,376	1,380	2,190
50390	Dues-Memberships-Subscrip	1,437	239	239	1,618	1,475	3,000
50430	Gasoline & Oil	224	103	81	351	200	500
50440	Equip & Vehicle Repair	136	5	-	-	500	500
50470	Purchases Vehicles & Equipment	-	7,397	2,185	-	12,000	-
50490	Community Events	210,162	311,490	151,715	187,320	202,310	229,400
50491	Charitable Contributions	570,000	174,016	236,648	196,750	197,500	200,500
50570	Adv & Promotion	41,178	37,152	27,240	10,165	31,800	31,100
50575	Tourism	33,610	10,162	4,276	14,842	20,000	20,000
Total Economic & Community Dev		1,064,481	745,345	627,810	529,904	634,470	694,306

Civic Center

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	114,627	130,400	139,570	100,628	145,394	157,553
50045	Overtime	1,723	3,577	691	1,438	1,126	1,500
50190	Employee Payroll Taxes	8,485	9,769	10,418	7,822	11,209	12,283
50200	Employee Retirement Exp	10,312	10,005	11,437	8,713	11,716	12,574
50210	Employee Medical Insurance	57,321	27,958	32,103	27,204	32,002	37,048
50220	Casualty/Workers Comp Ins	2,029	4,508	-	-	-	-
50221	Workers Comp Insurance	-	-	3,075	3,760	3,300	3,748
50222	Casualty/Property Insurance	-	-	3,209	3,263	3,284	3,427
50230	Training/School/Travel	-	52	70	-	-	-
50290	Professional Services	565	180	152	-	300	-
50300	Computer Expense	2,964	4,048	6,335	3,505	2,820	7,391
50320	Office Supplies	301	868	219	75	1,000	1,000
50325	Printers/Copiers/OE and supp	-	463	406	481	507	600
50330	Postage	-	-	-	-	100	-
50340	General Supplies	30,644	13,206	2,181	5,089	4,200	6,000
50360	General Maintenance	17,961	23,884	10,939	20,520	15,000	25,000
50380	Communications	-	474	1,334	748	5,141	3,100
50395	Employment Screening	-	-	-	-	200	-
50430	Gasoline & Oil	118	53	31	-	300	500
50440	Equip & Vehicle Repair	1,806	512	1,088	1,113	1,500	1,000
50460	Uniforms	-	-	-	-	700	700
50462	Safety Wear and PPE	-	1,065	360	-	500	500
50475	Capital Improvements	-	52,192	55,539	-	152,420	508,638
52510	Utilities for City Use	28,345	23,239	23,380	19,294	28,000	-
Total Civic Center		277,202	306,452	302,536	203,654	420,720	782,562

Museum/Welcome Center

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	84,679	81,418	102,596	85,285	105,452	108,842
50045	Overtime	1,632	650	23	315	15	500
50190	Employee Payroll Taxes	6,485	6,157	10,208	9,709	8,068	8,347
50200	Employee Retirement Exp	6,832	5,154	6,586	5,438	6,534	6,827
50210	Employee Medical Insurance	7,479	9,763	11,692	8,950	11,682	6,114
50220	Casualty/Workers Comp Ins	7,585	9,502	-	-	-	-
50221	Workers Comp Insurance	-	-	1,779	2,326	1,800	2,309
50222	Casualty/Property Insurance	-	-	8,018	8,895	8,358	9,340
50230	Training/School/Travel	86	52	35	-	500	500
50290	Professional Services	5,140	156	152	-	300	-
50300	Computer Expense	3,317	5,706	7,026	6,007	1,951	5,222
50325	Printers/Copiers/OE and supp	-	823	2,627	1,894	2,396	4,700
50340	General Supplies	9,811	5,254	10,269	5,858	12,500	12,500
50360	General Maintenance	8,774	21,642	13,077	32,645	19,000	25,900
50380	Communications	-	704	2,162	1,197	3,900	3,900
50390	Dues-Memberships-Subscrip	-	-	230	-	330	300
50395	Employment Screening	-	-	-	76	200	-
50440	Equip & Vehicle Repair	-	-	2,994	-	-	-
50462	Safety Wear and PPE	-	-	-	-	-	500
50470	Purchases Vehicles & Equipment	9,749	-	-	-	-	-
50475	Capital Improvements	-	-	19,626	28,826	28,000	5,000
52510	Utilities for City Use	14,251	9,460	9,279	9,848	10,000	-
Total Museum/Welcome Center		165,819	156,440	208,379	207,269	220,986	200,801

Adult Recreation

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	162,819	146,233	121,242	160,781	208,219	223,216
50045	Overtime	1,310	329	272	1,578	2,117	2,000
50190	Employee Payroll Taxes	12,493	11,101	12,800	13,279	16,091	22,483
50200	Employee Retirement Exp	9,138	8,961	8,870	11,638	15,165	18,251
50210	Employee Medical Insurance	48,535	23,273	9,838	13,184	18,571	17,674
50220	Casualty/Workers Comp Ins	20,697	18,346	-	-	-	-
50221	Workers Comp Insurance	-	-	3,403	3,898	3,200	3,876
50222	Casualty/Property Insurance	-	-	12,444	14,838	12,565	15,579
50230	Training/School/Travel	-	52	280	-	300	500
50290	Professional Services	400	277	152	950	500	25,000
50300	Computer Expense	2,411	5,992	10,884	3,428	4,387	7,921
50320	Office Supplies	-	-	4,753	4,033	5,000	5,000
50325	Printers/Copiers/OE and supp	-	338	1,617	1,502	2,589	2,000
50340	General Supplies	13,330	7,757	9,385	10,656	12,000	14,000
50360	Nix Center Maintenance	24,778	21,162	30,767	18,397	25,000	30,000
50380	Communications	-	1,052	2,913	2,184	3,500	3,500
50390	Dues-Memberships-Subscrip	-	-	486	1,496	500	500
50395	Employment Screening	-	-	156	504	400	-
50430	Gasoline & Oil	344	124	1,753	1,074	400	2,000
50440	Equip & Vehicle Repair	223	37	1,217	1,888	500	-
50462	Safety Wear and PPE	-	-	-	-	-	150
50470	Purchases Vehicles & Equipment	45,557	4,038	-	-	-	-
50475	Capital Improvements	-	-	119,742	81,208	354,250	273,000
50560	Credit Card Processing Fees	868	763	1,215	957	800	-
51155	Welcome Center Maintenance	-	-	-	35	-	-
51355	Kitchen Supplies	2,425	1,528	2,447	2,154	2,500	2,500
51360	Special Programs	3,611	1,105	2,200	1,566	3,500	2,000
51365	Dance Expense	8,420	3,700	2,132	4,425	6,000	6,000
51375	Office Expense	11,241	3,795	-	-	-	-
51385	Shuttle Bus Expense	2,402	975	229	-	1,000	5,000
52510	Utilities for City Use	104,272	121,592	108,648	103,238	122,000	-
	Total Adult Recreation	475,272	382,530	469,844	458,886	821,053	682,150

Community Events

Organization	Object	Amount	Description	Justification
001240	50490	\$ 1,500.00	Arbor Day	Tent Rental\$600 Plaques\$300 Poster and Framing \$300 Banners/Print Materials/Prizes\$100 Tree Labels\$100
001240	50490	\$ 1,000.00	Fairhope Junior City Council	General Supplies
001240	50490	\$ 10,500.00	Christmas Parade	Christmas Candy Throws \$3,000 Misc Christmas Throws for Mayor \$1,000 Food for Volunteers \$400 Portables \$600 Towable Lights \$800 Signage \$100 Decorations Welcome Center \$500 Christmas Volunteer Gifts \$3,000 Note Cards for Volunteers \$300 Float Decorations \$500
001240	50490	\$ 1,200.00	Community Cleanup	Misc Supplies and Volunteer Food
001240	50490	\$ 4,000.00	Community Shredding	Shredder Truck for Earth Day2000 Shredder Truck for America Recycles Day 2000
001240	50490	\$ 7,000.00	Earth Day Anti Litter	Stage and Tent Rental \$1500 Posters, Flyers, Pole Banner Update \$200 Tshirts \$4,000 Portables \$700 Poster Framing \$100 Other supplies \$300
001240	50490	\$ 6,500.00	Outdoor Farmers Market	Spring & Fall Market Entertainment Activities \$5500 Posters \$100 Banner \$500 Umbrellas \$300
				Total \$1,400
001240	50490	\$ 13,000.00	Holiday Decorations	Holiday Decorations Christmas Decorations \$10,000 Downtown Trick or Treat \$1500 Easter Bunny \$1000 Christmas Tree for PD/ city buildings \$500
001240	50490	\$ 48,500.00	4th of July	Portables \$2,500 Fireworks \$40,000 Tent Rentals \$500 Backup Stage \$3,000 Sound reinforcement \$1,200 Decorations \$1000
001240	50490	\$ 4,500.00	Mardi Gras	Portables \$2000 Light Rental \$1000 Welcome Center Decorations \$1000 Beads/Moonpies \$500
001240	50490	\$ 1,000.00	Mayors Prayer Breakfast	
001240	50490	\$ 2,000.00	Glow in the Park	Outdoor movie screen and audio \$800 Glow supplies \$750 Decorations \$500
001240	50490	\$ 31,500.00	New Years Eve Celebration	Portables \$500 Fireworks \$10,000 Stage \$4000 Children's DJ \$500 Kids Entertainment/Childrens supplies \$2,000 Main Stage Entertainment \$10,000 Hydraulic Crane \$2000 Generator \$500
001240	50490	\$ 5,000.00	State of the City	Design and printed materials, food, giveaways, and video Misc Contract Writing/ Booklet Design Update Misc Supplies Food

Community Events

Organization	Object	Amount	Description	Justification
001240	50490	\$ 83,000.00	Tree Lighting	Includes \$70k - this is for actual LED lights Production Services (Stage, Snow Machines, Lighting, Audio) \$11,000 Entertainment \$1,000 Signage, NO PARKING \$500 Food \$500 Mrs. Claus House Supplies \$1200 Portables \$200
001240	50490	\$ 1,200.00	Veterans Day	Plaque/ Car Magnet \$200 Food for Reception \$750 Wreath for Memorial Fountain \$150 Supplies for Reception/Parade \$100 Sounds and Lights for Sunset Prayer Service \$400
001240	50490	\$ 4,000.00	Volunteer Week	Fish Fry Food, Supplies, Plaque \$4000
001240	50490	\$ 4,000.00	Sunset Concerts	Leonard Houston
		\$ 229,400.00		

Charitable Contributions

Organization	Object	FY 2022	FY 2023	Description	Letter Submitted	Justification
001240	50491	\$3,000.00	\$3,000.00	Baldwin Pops Concert Fee	<input type="checkbox"/>	No request was submitted. This amount is in addition to in-kind services. Original request \$2k, increased to \$3k per Mayor
001240	50491	\$20,000.00	\$20,000.00	Downtown Fairhope Business Association	<input checked="" type="checkbox"/>	<i>Letter Submitted 2022</i>
001240	50491	\$20,000.00	\$20,000.00	Eastern Shore Art Center	<input checked="" type="checkbox"/>	2021 requested \$24k which was cut to \$20k <i>Letter Submitted 2022</i>
001240	50491	\$21,000.00	\$20,000.00	Eastern Shore Chamber of Commerce	<input checked="" type="checkbox"/>	<i>Letter submitted 2022</i>
001240	50491	\$2,000.00	\$2,000.00	Eastern Shore Optimist Club/Dogwood Trail Pageant & Scholarship Program	<input type="checkbox"/>	In-kind services for use of the Civic Center
001240	50491	\$10,000.00	\$10,000.00	Ecumenical Ministries	<input checked="" type="checkbox"/>	<i>Letter Submitted 2022</i>
001240	50491	\$6,000.00	\$6,000.00	Fairhope Film Festival	<input checked="" type="checkbox"/>	2021: Letter submitted for \$10k, City Council cut to \$6k 2022 <i>Letter Submitted</i>
001240	50491	\$10,000.00	\$10,000.00	Pirate Booster Club	<input type="checkbox"/>	2021: Requested \$11k; Mayor cut to \$10k
001240	50491	\$1,000.00	\$0.00	United Way of Baldwin County	<input type="checkbox"/>	Cut per Mayor
001240	50491	\$15,000.00	\$15,000.00	Mobile Bay NEP	<input checked="" type="checkbox"/>	<i>Letter Submitted 2022</i>
001240	50491	\$57,000.00	\$57,000.00	Rotary Youth	<input type="checkbox"/>	\$50,000 - Rotary Youth appropriation \$2,000 - not-to-exceed amount for supplies (cleaning, sanitizing, etc) Mayor added an additional \$5k
001240	50491	\$20,000.00	\$20,000.00	Baldwin County Economic Development Alliance	<input checked="" type="checkbox"/>	<i>Letter Submitted 2022</i>
001240	50491	\$2,500.00	\$2,500.00	Misc Golf (FEEF)	<input type="checkbox"/>	In-kind Services at Quail Creek
001240	50491	\$5,000.00	\$5,000.00	Walking School Bus	<input checked="" type="checkbox"/>	2022 requested \$30k and Mayor reduced to \$5K 2022 <i>Letter submitted</i>
001240	50491	\$5,000.00	\$5,000.00	Baldwin County Child Advocacy Center / CARE House, Inc	<input checked="" type="checkbox"/>	2021 \$5,000 <i>Letter Submitted 2022</i>
001240	50491	\$0.00	\$0.00	Neighborhood Bridges	<input checked="" type="checkbox"/>	<i>Letter Submitted 2022</i> *NEW REQUEST* Cut per Mayor
001240	50491	\$0.00	\$0.00	Exceptional Foundation Gulf Coast	<input checked="" type="checkbox"/>	<i>Letter Submitted 2022</i> *NEW REQUEST* Cut per Mayor
001240	50491	\$0.00	\$5,000.00	Safe Harbor, LLC	<input checked="" type="checkbox"/>	Trap, Spay, Neuter in Fairhope <i>Letter Submitted 2022</i> *NEW REQUEST*
Total:		\$197,500.00	\$200,500.00			

Appropriation

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
51820	Public Library-Approp.	818,477	859,401	816,431	787,417	859,000	875,000
51870	The Haven	65,000	65,000	82,500	137,500	150,000	150,000
51880	Airport Appropriation	-	-	15,000	-	-	-
51890	Airport Appropriation-Debt Svc	320,000	320,000	320,000	293,333	320,000	320,000
51895	Baldwin County Board of Educat	-	-	75,000	63,800	75,000	75,000
51900	Baldwin Co. Transit Hub	27,600	26,680	31,740	26,450	27,600	31,740
	Total Appropriation	1,231,077	1,271,081	1,340,671	1,308,500	1,431,600	1,451,740

Appropriations

Organization	Object	Account Description	2023 Budget		2022 Budget		2021 Budget		2020 Budget
001800	51820	Public Library Appropriation	\$	875,000	\$	859,000	\$	816,431	\$ 859,401
001800	51870	The Haven	\$	150,000	\$	150,000	\$	82,500	\$ 65,000
001800	51880	Airport Appropriation	\$	-	\$	-	\$	-	\$ -
001800	51890	Airport Appropriation-Debt Svc	\$	320,000	\$	320,000	\$	320,000	\$ 320,000
001800	51895	Baldwin County Board of Education	\$	75,000	\$	75,000	\$	75,000	\$ -
001800	51900	Baldwin County Transit Hub	\$	31,740	\$	27,600	\$	27,600	\$ 27,600
Total Appropriations:			\$	1,451,740	\$	1,431,600	\$	1,321,531	\$ 1,272,001

Recreation Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	1,081,879	1,096,284	1,054,705	947,755	1,419,367	1,638,096
50045	Overtime	17,376	24,680	25,511	31,529	20,201	25,000
50190	Employee Payroll Taxes	82,220	83,796	84,518	74,123	110,127	128,983
50200	Employee Retirement Exp	59,000	56,644	64,613	58,978	65,054	79,659
50210	Employee Medical Insurance	97,240	220,321	214,276	190,561	208,961	240,418
50215	Required Contrib-OPEB	-	5,821	5,821	4,851	5,821	5,821
50220	Casualty/Workers Comp Ins	88,234	87,163	-	-	-	-
50221	Workers Comp Insurance	-	-	25,479	28,080	25,200	28,004
50222	Casualty/Property Insurance	-	-	70,687	72,167	75,680	75,775
50230	Training/School/Travel	2,781	1,018	331	1,632	2,500	2,000
50290	Professional Services	9,609	29,210	304	-	5,000	15,000
50300	Computer Expense	11,081	17,540	12,241	13,944	20,609	28,832
50320	Office Supplies	-	-	-	280	-	500
50325	Printers/Copiers/OE and supp	-	2,454	1,646	1,753	2,201	2,201
50330	Postage	-	-	30	84	-	-
50340	General Supplies	197,571	175,496	191,488	172,127	145,000	175,000
50360	General Maintenance	102,911	99,505	107,468	102,367	95,000	110,000
50380	Communications	1,547	3,906	7,006	6,766	7,600	9,500
50390	Dues-Memberships-Subscrip	100	300	110	1,095	300	1,000
50395	Employment Screening	-	-	2,235	1,566	3,500	2,000
50430	Gasoline & Oil	15,215	9,423	13,073	16,362	14,000	16,350
50440	Equip & Vehicle Repair	25,471	10,686	25,403	11,293	20,000	20,000
50460	Uniforms	2,715	2,375	5,161	4,676	2,750	2,750
50462	Safety Wear and PPE	-	-	140	-	1,000	1,000
50470	Purchases Vehicles & Equipment	161,221	48,458	35,478	65,346	42,000	87,732
50475	Capital Improvements	-	118,853	459,982	184,164	186,340	221,000
50485	Tennis Expense	14,472	22,404	16,576	16,478	10,000	15,000
50520	Equipment Rental	-	4,104	11,785	10,010	5,000	10,000
50525	Cost-Tennis Shop Sales	4,435	2,919	3,526	6,990	3,000	3,500
50560	Credit Card Processing Fees	5,944	4,598	7,177	7,536	5,660	7,000
51315	Pool Supplies	-	2,652	17,208	25,338	15,000	25,000
52510	Utilities for City Use	340,163	313,473	337,077	264,167	230,000	-
55825	Spec Rec Projects	2,460	-	-	-	-	-
Total Recreation Dept		2,323,644	2,444,085	2,801,053	2,322,019	2,746,871	2,977,122

Marina/Harbor

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	96,657	113,245	122,691	113,029	128,069	135,373
50045	Overtime	1,371	3,406	1,989	2,557	1,002	1,000
50190	Employee Payroll Taxes	7,393	8,635	9,109	8,341	9,874	10,633
50200	Employee Retirement Exp	5,546	6,969	9,210	9,250	9,987	10,907
50210	Employee Medical Insurance	4,663	26,691	26,859	25,166	27,465	27,465
50220	Casualty/Workers Comp Ins	2,520	6,930	0	0	0	0
50221	Workers Comp Insurance	0	0	2,516	3,086	2,650	3,073
50222	Casualty/Property Insurance	0	0	9,197	7,935	4,601	9,874
50230	Training/School/Travel	0	26	0	0	0	0
50290	Professional Services	5,919	10,463	76	0	8,000	0
50300	Computer Expense	1,494	1,079	6,541	3,208	6,928	10,744
50320	Office Supplies	538	362	316	0	400	400
50325	Printers/Copiers/OE and supp	0	104	302	273	320	320
50330	Postage	0	0	0	44	0	0
50340	General Supplies	10,747	14,999	2,990	11,052	19,689	15,000
50360	General Maintenance	299,925	12,096	16,246	59,323	20,000	20,000
50380	Communications	1,687	858	1,254	1,909	3,280	6,640
50395	Employment Screening	0	0	0	0	300	0
50415	Cost - Ship Store Sales	2,148	1,033	539	351	2,000	500
50425	Diesel	54,317	37,361	26,146	72,678	23,200	70,800
50430	Gasoline & Oil	114,548	194,138	296,299	392,718	239,000	353,700
50440	Equip & Vehicle Repair	1,542	5,362	3,091	42	3,000	3,000
50460	Uniforms	260	188	337	161	400	400
50470	Purchases Vehicles & Equipment	0	54,835	0	22,178	28,750	0
50475	Capital Improvements	0	44,038	0	374,822	223,000	240,000
50560	Credit Card Processing Fees	10,485	15,538	20,004	16,904	15,000	15,000
52510	Utilities for City Use	<u>18,350</u>	<u>17,397</u>	<u>13,746</u>	<u>9,817</u>	<u>17,000</u>	<u>13,000</u>
	Total Marina/Harbor	640,110	575,752	569,456	1,134,846	793,915	947,829

Street Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	1,709,420	1,941,868	2,040,502	1,712,930	2,109,857	2,501,317
50045	Overtime	57,956	144,592	142,486	136,029	142,583	120,000
50190	Employee Payroll Taxes	131,312	155,339	165,072	137,141	172,312	207,063
50200	Employee Retirement Exp	145,018	157,717	169,850	146,661	168,944	213,064
50210	Employee Medical Insurance	454,244	466,369	461,346	375,539	440,773	536,757
50215	Required Contrib-OPEB	56,212	32,799	66,587	58,410	84,110	70,092
50220	Casualty/Workers Comp Ins	126,793	121,608	-	-	-	-
50221	Workers Comp Insurance	-	-	75,103	104,479	91,000	104,115
50222	Casualty/Property Insurance	-	-	84,910	92,351	92,050	98,016
50230	Training/School/Travel	4,716	5,178	5,425	8,320	10,000	12,000
50290	Professional Services	40,785	39,656	25,971	16,749	25,000	15,000
50300	Computer Expense	11,646	7,606	9,833	8,543	9,626	8,518
50325	Printers/Copiers/OE and supp	-	553	1,049	1,130	2,026	1,500
50330	Postage	37	-	11	172	-	-
50340	General Supplies	114,393	91,735	111,539	130,803	100,000	110,000
50360	General Maintenance	45,816	32,581	53,413	33,450	72,250	50,000
50380	Communications	8,039	12,760	22,650	20,364	35,864	43,500
50390	Dues-Memberships-Subscrip	-	328	720	840	1,200	1,200
50395	Employment Screening	-	-	2,056	2,117	2,700	3,000
50430	Gasoline & Oil	88,827	60,791	84,481	99,027	72,900	105,600
50435	Small Equipment	-	-	65	316	8,200	7,000
50440	Equip & Vehicle Repair	160,465	130,709	178,523	178,706	125,000	160,000
50460	Uniforms	15,755	5,186	7,733	14,532	10,000	10,000
50462	Safety Wear and PPE	280	4,481	6,143	509	10,520	9,880
50470	Purchases Vehicles & Equipment	470,101	50,989	173,807	297,737	411,924	750,904
50475	Capital Improvements	-	38,163	122,862	240,507	13,000	110,000
50520	Equipment Rental	2,202	5,519	13,891	11,197	8,000	10,000
50955	Transfers-Debt Svc Fund	-	175,697	175,697	71,887	175,698	-
51170	Beach Repairs and Maint	-	-	71,781	13,448	58,000	55,000
51400	Flowers	81,142	109,937	106,565	122,802	125,000	131,250
51410	St Material & Landscaping	310,931	300,088	325,054	319,424	306,000	325,000
51420	Sidewalks	10,776	15,549	14,564	23,101	65,000	75,000
52510	Utilities for City Use	143,356	143,831	155,074	132,148	115,000	144,000
Total Street Department		4,190,222	4,251,628	4,874,764	4,511,368	5,064,538	5,988,776

Fleet Maintenance

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50040	Salaries	326,822	363,124	380,787	355,053	440,672	456,481
50045	Overtime	2,983	12,789	10,478	10,573	8,646	9,000
50190	Employee Payroll Taxes	24,496	27,761	28,912	27,235	34,373	36,238
50200	Employee Retirement Exp	25,908	27,070	31,566	29,517	35,868	37,410
50210	Employee Medical Insurance	46,988	82,905	88,352	86,364	108,027	97,923
50215	Required Contrib-OPEB	28,574	14,018	14,018	11,682	14,018	14,018
50220	Casualty/Workers Comp Ins	8,861	13,625	-	-	-	-
50221	Workers Comp Insurance	-	-	10,098	12,985	11,000	12,974
50222	Casualty/Property Insurance	-	-	8,444	9,579	8,939	10,058
50230	Training/School/Travel	-	26	330	-	3,000	9,500
50290	Professional Services	170	180	76	-	-	-
50300	Computer Expense	3,079	4,392	3,025	1,810	2,231	3,593
50325	Printers/Copiers/OE and supp	-	410	917	593	1,200	800
50340	General Supplies	84,216	52,324	53,568	48,664	55,000	60,000
50360	General Maintenance	8,615	9,636	4,561	13,122	9,700	10,000
50380	Communications	390	1,197	2,211	1,449	4,000	4,600
50395	Employment Screening	-	-	154	75	200	400
50430	Gasoline & Oil	5,048	11,584	6,708	7,292	7,500	8,400
50440	Equip & Vehicle Repair	11,064	6,679	6,561	13,783	8,500	11,500
50460	Uniforms	2,637	1,968	1,369	1,813	2,660	4,450
50462	Safety Wear and PPE	-	420	888	400	960	4,080
50470	Purchases Vehicles & Equipment	30,288	4,799	-	-	114,000	-
50475	Capital Improvements	-	-	-	69,787	-	8,000
52510	Utilities for City Use	-	5,894	5,920	6,692	5,000	7,500
Total Fleet Maintenance		610,138	640,802	658,942	708,466	875,494	806,925

Golf Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES							
44510	Memberships	192,922	193,558	235,474	179,974	210,000	210,000
44520	Green Fees	189,173	182,758	221,700	201,558	185,000	210,000
44530	Cart Rentals	375,194	371,744	461,825	406,803	400,000	440,000
44540	Pro Shop Sales	97,297	77,386	109,068	101,497	100,000	100,000
44545	Pro Shop Sales - Custom Order	18,003	6,124	4,331	19,603	12,500	22,500
44550	Driving Range	51,308	46,725	71,736	65,099	60,000	70,000
44560	Beverage Sales	67,681	67,567	93,582	82,736	80,000	95,000
44570	Food Sales	62,340	50,236	68,568	75,180	60,000	84,000
44590	Patio Rentals and Events	-	350	-	-	1,000	500
49020	Handicap Fees	6,733	4,852	6,607	5,970	6,000	6,000
Total Revenues		1,060,650	1,001,299	1,272,891	1,138,419	1,114,500	1,238,000
EXPENSES							
[50040,!	Salaries	319,541	320,107	330,834	296,945	449,396	489,514
50045	Overtime	7,651	8,180	10,333	10,144	6,900	8,000
50190	Employee Payroll Taxes	24,895	25,050	27,798	23,353	34,907	38,606
50200	Employee Retirement Exp	14,909	12,855	11,785	9,001	20,724	25,100
50210	Employee Medical Insurance	120,228	51,983	37,235	36,736	45,298	55,989
50215	Required Contrib-OPEB	28,574	33,858	18,652	9,702	45,480	6,791
50220	Casualty/Workers Comp Ins	15,397	21,564	-	-	-	-
50221	Workers Comp Insurance	-	-	5,492	5,065	4,400	5,045
50222	Casualty/Property Insurance	-	-	13,927	15,921	16,000	16,717
50230	Training/School/Travel	-	212	235	140	1,200	2,000
50290	Professional Services	1,958	447	152	-	1,575	17,600
50300	Computer Expense	3,764	12,701	6,644	6,691	5,608	11,817
50325	Printers/Copiers/OE and supp	-	2,407	4,014	2,909	6,838	9,000
50330	Postage	99	-	44	22	300	300
50340	General Supplies	0	(0)	14,438	10,747	19,958	12,500
50350	Supplies-Clubhouse	20,318	7,026	2,198	4,755	9,000	-
50360	General Maintenance	15,273	12,499	7,871	6,803	12,000	10,000
50380	Communications	4,774	1,825	2,606	1,995	6,400	15,764
50390	Dues-Memberships-Subscrip	3,515	455	2,152	779	4,025	5,650
50395	Employment Screening	-	-	676	449	1,500	1,500
50430	Gasoline & Oil	-	-	-	-	2,808	2,800
50435	Small Equipment	-	-	-	3,044	1,138	7,100
50440	Equip & Vehicle Repair	1,824	18	1,000	978	4,250	8,000
50460	Uniforms	1,898	1,664	348	1,120	1,352	2,500
50462	Safety Wear and PPE	-	-	-	-	150	1,800
50470	Purchases Vehicles & Equipment	7,082	-	-	280	-	47,591
50475	Capital Improvements	-	37,700	-	-	98,750	18,000
50523	Equipment Rental Lease	-	27,988	55,221	50,697	55,135	55,200
50560	Credit Card Processing Fees	16,285	16,830	23,801	20,078	17,000	15,600
50570	Adv & Promotion	8,454	5,574	5,900	125	6,850	8,500
52510	Utilities for City Use	32,945	30,752	26,537	27,439	32,000	35,000
54510	Purchases-Beer, Wine	29,969	32,336	44,239	36,798	40,000	65,000
54530	Purchases-Food	40,951	38,624	40,798	47,589	45,000	84,000
54535	Supplies-Grill	17,008	19,431	26,287	16,890	21,000	21,000
54540	Cost-Pro Shop Sales	57,280	51,701	86,182	65,568	81,280	100,000
54545	Pro Shop-Custom Orders	19,757	2,107	12,926	23,327	12,500	22,500
		814,348	775,891	820,323	736,089	1,110,722	1,226,485
Grounds							
[50040,!	Salaries	316,180	354,503	366,966	287,648	381,638	444,313
50045	Overtime	1,638	6,596	3,007	2,625	5,895	4,000
50190	Employee Payroll Taxes	23,446	26,628	27,353	26,547	29,646	34,892
50200	Employee Retirement Exp	24,891	25,741	29,610	22,905	29,902	34,629
50210	Employee Medical Insurance	120,296	111,965	109,963	95,481	107,714	112,439
50215	Required Contrib-OPEB	13,944	-	-	-	-	-
50220	Casualty/Workers Comp Ins	21,229	22,365	-	-	-	-

Golf Department

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50221	Workers Comp Insurance	-	-	5,722	5,456	4,800	5,438
50222	Casualty/Property Insurance	-	-	15,214	15,659	16,132	16,335
50230	Training/School/Travel	300	131	480	140	-	3,000
50290	Professional Services	11,635	459	38	-	-	-
50300	Computer Expense	-	1,616	2,564	7,483	-	5,454
50325	Printers/Copiers/OE and supp	-	-	3	-	-	-
50340	General Supplies	80,048	73,907	69,774	53,041	75,000	95,000
50360	General Maintenance	12,760	4,601	7,688	22,225	17,500	12,500
50380	Communications	425	891	975	548	1,000	17,010
50395	Employment Screening	-	-	-	151	1,000	1,000
50430	Gasoline & Oil	13,834	10,385	11,583	18,547	15,000	18,000
50440	Equip & Vehicle Repair	27,043	27,821	24,493	26,129	30,000	42,500
50460	Uniforms	1,889	1,836	2,487	2,693	2,000	3,000
50462	Safety Wear and PPE	-	-	820	-	1,260	1,700
50470	Purchases Vehicles & Equipment	28,020	25,644	16,200	102,560	198,000	146,271
50475	Capital Improvements	-	-	21,080	12,989	-	148,300
50523	Equipment Rental Lease	-	69,819	78,191	-	23,273	-
52510	Utilities for City Use	21,914	25,200	25,924	20,630	25,000	-
		<u>719,492</u>	<u>790,108</u>	<u>820,134</u>	<u>723,457</u>	<u>964,761</u>	<u>1,145,781</u>
	Total Golf Dept Expenses	<u>1,533,840</u>	<u>1,566,000</u>	<u>1,640,457</u>	<u>1,459,546</u>	<u>2,075,483</u>	<u>2,372,266</u>
	Excess Revenue of Expenses	<u>(473,190)</u>	<u>(564,700)</u>	<u>(367,567)</u>	<u>(321,128)</u>	<u>(960,983)</u>	<u>(1,134,266)</u>

Non-Departmental Facilities

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50270	Audit & Accounting	-	-	927	-	-	-
50373	Library capital purchases	-	-	8,644	84,392	79,482	250,000
50374	Library Utilities	-	-	175,086	177,507	210,000	210,000
50375	Library Bldg Maint/Equipment	-	-	53,278	22,675	110,000	15,925
50376	Library Communications	-	-	20,398	5,886	8,492	8,492
50377	Parking Garage Maintenance	-	-	15,760	9,034	12,500	12,500
50383	Boys & Girls Club captl purch	-	-	-	12,980	8,000	-
50384	Boys and Girls Club utilities	-	-	14,757	12,228	11,000	16,000
50385	Boys and Girls Club Maint/Equ	-	-	5,021	6,429	4,000	6,500
50386	USA-Summit Bldg Capital Purch	-	-	27,650	9,348	5,100	-
51130	Haven Maintenance	-	-	6,635	8,808	25,000	10,000
51135	Haven Utilities	-	-	9,331	8,845	14,000	12,000
51136	Haven Communications	-	-	1,167	1,195	-	2,400
51140	K-1 Center Maintenance	-	-	1,225	255	5,000	5,000
Total Non-Departmental Facilities		-	-	339,878	359,582	492,574	548,817

Other Expenditures

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50910	Transfers to Sanitation Fund	-	-	-	305,092	305,092	738,120
50965	Transfers-Cap Proj Fund	1,143,500	118,337	1,088,698	620,000	1,620,000	375,000
52096	Transfers Out-Muni Cap Impr Fd	-	906,107	-	-	-	-
55520	Airport Grant Expense	-	743,081	719,100	56,992	100,000	100,000
	Total Other Expenditures	1,143,500	1,767,525	1,807,798	676,992	1,720,000	1,213,120

Fairhope Public Library Board

Audited Information

Current Yr

	<u>9/30/2014</u>	<u>9/30/2015</u>	<u>9/30/2016</u>	<u>9/30/2017</u>	<u>9/30/2018</u>	<u>9/30/2019</u>	<u>9/30/2020</u>	<u>9/30/2021</u>	<u>9/30/2022</u>
Cash balance	155,642.00	352,791.00	409,102.00	462,992.00	551,788.00	564,556.00	768,366.00	825,725.00	
Revenues (Grants and Contributions)	763,340.00	957,070.00	903,485.00	952,047.00	1,017,813.00	975,239.00	1,047,630.00	925,054.00	
Expense	<u>767,905.00</u>	<u>761,905.00</u>	<u>845,241.00</u>	<u>912,627.00</u>	<u>924,708.00</u>	<u>888,850.00</u>	<u>911,885.00</u>	<u>871,675.00</u>	
Change in Net Position	(4,565.00)	195,165.00	58,244.00	39,420.00	93,105.00	86,389.00	135,745.00	53,379.00	
Payment from City of Fairhope	674,100.00	714,100.00	814,600.00	814,599.96	814,599.96	818,477.00	859,401.00	816,431.00	
Budget City of Fairhpe-Library Approp	674,100.00	714,100.00	814,600.00	818,477.00	818,477.00	818,477.00	859,401.00	816,431.00	859,000.00

FAIRHOPE PUBLIC LIBRARY
2022 - 2023 BUDGET

2021 - 2022

2022 - 2023

Income

In-House Income

306 - Contributions - Others	\$8,000.00	\$6,000.00
309 - Damaged/Lost Audio & CD's	\$200.00	\$120.00
310 - Damaged/Lost Books	\$1,600.00	\$1,500.00
312 - Damaged/Lost Videos & DVD's	\$275.00	\$150.00
313 - Fines	\$7,500.00	\$7,750.00
319 - Proctor Income	\$1,000.00	\$900.00
322 - Copies/Computer Printers	\$5,000.00	\$5,500.00
324 - Miscellaneous Income	\$25.00	\$27.00
327 - Meeting Room Income	\$4,100.00	\$6,100.00
328 - Fax Income	\$650.00	\$450.00
329 - Replace Library Cards	\$350.00	\$500.00
330 - ILL Income	\$75.00	\$50.00
Total In-House Income	\$28,775.00	\$29,047.00

Outside Income

303 - City of Fairhope	\$859,000.00	\$919,130.00
Additional for wages 15/per hour/		\$81,428.00
Total Outside Income	\$859,000.00	-\$1,029,605.00

Total Income	\$887,775.00	-\$1,029,605.00
--------------	--------------	-----------------

Expenses - Operating

Non-Budgeted Expenses

471 - Maker Space

Library Supplies

406 - Technical Services	\$1,700.00	\$1,700.00
416 - Children Program Supplies	\$1,800.00	\$1,800.00
417 - Adult Program Supplies	\$100.00	\$75.00
420 - Equipment/Furnishings Purchase	\$1,500.00	\$1,800.00
436 - Office/Library Supplies	\$6,500.00	\$6,200.00
439 - Supplies - Printers	\$3,000.00	\$2,750.00
448 - Laminator Supplies	\$200.00	\$200.00
Total Library Supplies	\$14,800.00	\$14,525.00

Maintenance

424 - Janitor Service Contract	\$21,500.00	\$21,500.00
424.1 - Janitorial Supplies	\$4,600.00	\$4,600.00
425 - Building Maintenance	\$10,000.00	\$30,000.00

Fixtures/lamps/floors/windows/upholstery

426 - Equipment	\$300.00	\$615.00
Total Maintenance	\$36,400.00	\$56,715.00

Adult Materials

402 - Audio Books (CDs & Playaways)	\$1,838.10	\$1,800.00
410 - Books Purchased - General	\$20,000.00	\$19,300.00
412 - Books Purchased - Reference	\$4,250.00	\$4,500.00
431 - Periodicals (Adults)	\$6,250.00	\$6,000.00
457 - Adult DVD's	\$1,000.00	\$900.00
459 - E-Audio digital	\$2,500.00	\$2,000.00
464 - Electronic Databases	\$9,000.00	\$9,500.00
466 - E-Print digital	\$3,000.00	\$3,500.00
Total Adult Materials	\$47,838.10	\$47,500.00

Youth Services - Materials

413A - Books Purchased - Children	\$10,000.00	\$10,084.00
413B - Books Purchased - Teens	\$3,000.00	\$3,000.00
414 - Parenting Collection	\$300.00	\$300.00
415 - Audio Books (CDs & Playaways)	\$150.00	\$100.00
458 - Youth DVD's	\$750.00	\$650.00
467 - E-Print digital	\$3,000.00	\$3,000.00
468 - E-Audio digital	\$1,400.00	\$1,500.00
Total Youth Services Materials	\$18,600.00	\$18,634.00

Miscellaneous

418 - Dues	\$500.00	\$600.00
419 - Education/Training Seminars	\$200.00	\$400.00
421 - Flowers/Gifts	\$100.00	\$100.00
442 - Travel Expense	\$250.00	\$250.00
443 - Travel Expense-Youth Services	\$150.00	\$150.00
455 - Miscellaneous Expense	\$50.00	\$50.00
Total Miscellaneous	\$1,250.00	\$1,550.00

Operations

401 - Social Media		
Facebook/Mailchimps & Others STATE	\$0.00	\$0.00
408 - Bank Charges	\$50.00	\$100.00
409 - Accounting Service Contract	\$9,000.00	\$10,000.00
411 - Legal & Professional Fees	\$250.00	\$250.00
422 - Insurance/General	\$510.00	\$510.00
432 - Postage (Includes ILL)	\$600.00	\$500.00
Total Operations	\$10,410.00	\$11,360.00

State - \$900

Personnel Costs

423 - Insurance/Employee Health	\$61,700.00	\$65,000.00
434 - Retirement Plan - State	\$66,341.62	\$73,887.00
435 - Salaries	\$547,870.70	\$646,877.00
441 - FICA/Medicare	\$42,733.91	\$50,457.00
447 - Direct Deposit Fees	\$1,000.00	\$1,300.00
449 - Workman's Comp. Insurance	\$11,500.00	\$12,000.00
Total Personnel Costs	\$731,146.23	\$849,521.00

Technology

427 - Copier Maintenance	\$9,500.00	\$9,800.00
428 - Computer Hardware Purchase	\$750.00	\$750.00
429 - Computer Licensing	\$800.00	\$1,000.00
430 - The Library Corporation - ILL STATE	\$0.00	\$0.00
433 - Website Expense	\$600.00	\$750.00
444 - Computer Software STATE	\$0.00	\$0.00
446 - Web Hosting STATE	\$0.00	\$0.00
461 - Network Equipment/Mainten STATE	\$0.00	\$9,000.00
463 - Copy costs	\$3,500.00	\$3,500.00
469 - Internet	\$11,160.00	\$5,000.00
Total Technology	\$26,310.00	\$29,800.00

Total Expenses	\$886,754.33	\$1,029,605.00
----------------	--------------	----------------

State - self-checkout kiosk support - \$3050 + Computer hardware \$900

\$14,450 annually

STATE - \$29,000 in operating expenses that is not covered by the City

State - \$100

State - \$815

State - \$300 + new switches - FY2023

State Gas Tax Fund

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES							
45010	2% Petroleum Inspect Fee	7,394	6,982	7,140	7,934	7,000	7,000
45020	7 cent Gas Excise Tax	46,405	43,625	44,724	49,568	43,000	45,000
45030	4 cent Gas Excise Tax	26,944	25,281	25,920	28,741	25,000	26,000
45040	5% Gas Excise Tax	15,376	14,520	15,022	16,756	15,000	15,000
	TOTAL REVENUES	<u>96,118</u>	<u>90,408</u>	<u>92,806</u>	<u>102,998</u>	<u>90,000</u>	<u>93,000</u>
EXPENSES							
55010	Street Matl/Construction	77,561	1,799	-	-	-	-
55020	Trans/cap proj - road const	-	81,227	132,500	-	90,000	93,000
	TOTAL EXPENSES	<u>77,561</u>	<u>83,026</u>	<u>132,500</u>	<u>-</u>	<u>90,000</u>	<u>93,000</u>
	Excess Rev Over Expense	<u>18,557</u>	<u>7,382</u>	<u>(39,694)</u>	<u>102,998</u>	<u>-</u>	<u>-</u>

Rebuild Alabama Fund

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES							
45050	Gas Tax Revenue-Rebuild AL	-	64,457	102,334	99,977	85,000	100,000
45055	Diesel Tax Revenue-Rebuild AL	-	19,818	34,291	35,370	28,600	30,000
49010	Interest Earned	-	-	31	456	-	-
	TOTAL REVENUES	-	84,275	136,657	135,803	113,600	130,000
EXPENSES							
50580	Fees, Bank, Etc.	-	45	-	-	-	-
55020	Trans/cap proj - road const	-	-	75,000	-	113,600	130,000
	TOTAL EXPENSES	-	45	75,000	-	113,600	130,000
	Excess Rev Over Expenses	-	84,230	61,657	135,803	-	-

Capital Projects Fund

9/26/2022

Object Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUE						
40835 Federal Grants	57,853	24,240	5,094	-	1,470,500	2,968,529
41336 Community/Specl Project Grants	-	-	20,000	-	650,000	650,000
41880 NRCS GRANT INCOME	-	-	27,129	616,351	523,310	-
45635 Grant income-ALDOT	235,835	484,171	59,591	-	551,040	496,780
46005 Hurricane Nate Reimbursement	153,691	90,644	14,985	-	-	-
49010 Interest Earned	5,349	9,701	284	1,020	500	2,000
49810 Transfers from Gen Fund	1,143,500	118,337	1,088,698	620,000	1,620,000	375,000
49890 Transfers from Gas tax fund	-	81,227	132,500	-	-	93,000
49892 Transfers In-Gas Fund	-	-	36,125	-	181,131	-
49894 Transfers In-Rebuild AL Fund	-	-	75,000	-	126,786	130,000
49895 Transfers from Impact Fee Fund	250,000	325,000	1,176,263	617,700	1,863,285	1,792,087
49896 Transfers In-Muni Cap Impr Fun	-	-	304,080	437,206	437,208	-
49998 Budget Rollover	-	-	-	-	685,170	2,233,225
TOTAL REVENUES	1,846,228	1,133,320	2,939,750	2,292,276	8,108,930	8,740,621
EXPENSES						
52115 NRCS-EWP-Quail Creek	-	-	17,579	411,171	399,703	-
52120 NRCS-EWP-Fairwood Drive	-	-	10,000	-	-	-
52125 NRCS-EWP-North Summit Drive	-	-	23,200	789,413	470,000	-
55600 Library Project	-	-	-	-	-	-
55775 Rock Creek Stabilization Proj	646,579	-	41,300	-	-	-
55838 ATRIPResFhopAve181toBancroft	-	38,351	-	-	-	-
55853 Drainage Improvements	118,974	181,699	0	119,297	50,000	320,000
55856 City wide street resurf/misc	243,975	407,225	511,908	124,743	507,917	623,000
55858 TAP-Rock Creek Trail	35,484	14,689	-	-	-	-
55859 BRATS Hub Transit Shelter	57,250	30,300	6,368	-	1,152,950	1,687,711
55862 Pool Building Facade	3,998	-	-	-	-	-
55867 Fly Creek Marina Seawall	-	343,863	-	-	-	-
55869 Clubhouse Repairs	57,202	-	-	-	-	-
55870 Library Repairs	986,365	-	-	-	-	-
55871 CR 13 Sedge to Manley Sidewalk	178,831	469,257	1,924	-	-	-
55872 Restrooms North Beach	101,002	17,130	-	-	-	-
55877 US98 & CR13 Sidewalks	155,135	238,344	-	3,025	-	-
55878 MPO Gayfer Greeno Turnlanes	-	17,332	74,489	-	688,801	620,975
55881 Roundabout at 104 and Section	-	-	-	-	95,000	137,714
55882 Boys and Girls Club playground	-	-	51,515	82,822	103,285	-
55883 ADA Platforms and Ramps-Stadiu	4,665	21,457	215,415	1,340	-	-
55884 K-1 Center	2,511,785	51,600	(0)	-	-	325,000
55885 Electrical at Main Pier	175,647	102,893	-	-	-	-
55886 Pickleball Courts	-	-	-	-	-	125,000
55887 ADA Compliance Project	-	-	-	21,701	74,066	800,000
55888 Safe Room	-	-	-	-	650,000	650,000
55889 Clock Corner Improvements	-	-	-	-	75,000	56,000
55890 Triangle Nature Park	-	-	-	-	-	1,086,047
55900 Transp and Ped Infrastructure	29,397	176,289	-	-	-	-
55910 AL Trans Rehab Twin Bch at 98	-	102,610	269,319	-	-	-
55915 Church St Drainage Improvement	-	-	857,117	552,042	437,208	-
55916 Oak St Drainage Improvements	-	-	232,953	5,835	-	-
55930 Volanta Park Baseball Project	-	-	60,912	609,251	1,210,000	655,000
55935 Volanta Park Restrooms	-	-	-	-	80,000	267,087
55940 Founders Competition Track	-	-	-	39,275	1,000,000	1,200,000
55950 Founders Park Restrooms	-	-	-	-	115,000	187,087
56005 Hurricane Nate	-	700	-	-	-	-
TOTAL EXPENSES	5,306,289	2,213,742	2,373,999	2,759,917	7,108,930	8,740,621
Excess Rev Over Expenses	(3,460,062)	(1,080,422)	565,751	(467,640)	1,000,000	-

Capital Projects Fund

Organization	Object	Name	Year	Line	Quantity	Amount	Description
103	55853	Drainage Improvements	2023	10	1	\$ 250,000.00	North Ingleside - Drainage repair & improvements - major road crossing - engineering approved and completed in FY2022
103	55853	Drainage Improvements	2023	20	1	\$ 50,000.00	Pecan Avenue Drainage Design - Modeling and Engineering Design
103	55853	Drainage Improvements	2023	30	1	\$ 20,000.00	Misc drainage
103	55856	City wide street resur/misc	2023	10	1	\$ 423,000.00	\$200K Impact Fees \$130K Rebuild Alabama \$93K Motor Fuel (Gas Fund) 009
103	55856	City wide street resur/misc	2023	20	1	\$ 200,000.00	FY2022 Resurface Rollover
103	55859	BRATS Hub Transit Shelter	2023	10	1	\$ 1,687,711.00	BRATS Hub Construction cost
103	55878	MPO Gayfer Greeno Turnlanes	2023	10	1	\$ 549,737.00	Turnlanes Construction Cost
103	55878	MPO Gayfer Greeno Turnlanes	2023	20	1	\$ 71,238.00	CEI for Gayfer project MPO Grant 80%
103	55881	Roundabout at 104 and Section	2023	10	1	\$ 137,714.00	Engineering design/planning MPO STP Funds \$110,171.00 City Matching \$27,542.75
103	55884	K-1 Center	2023	10	1	\$ 175,000.00	K1 Center renovations - Design/Plans Per RJ - \$175,000.00 Grant does NOT cover plans
103	55884	K-1 Center	2023	20	1	\$ 150,000.00	K1 Asbestos repairs
103	55886	Pickleball Courts	2023	10	1	\$ 125,000.00	Pickelball Courts at Quail Creek renovations
103	55887	ADA Compliance Project	2023	10	1	\$ 750,000.00	Southland Place Subdivision sidewalks Estimated project \$1.5M. Completed over 2 years
103	55887	ADA Compliance Project	2023	20	1	\$ 50,000.00	Engineering Services for ADA Compliance at Southland Place Subdivision
103	55888	Safe Room	2023	10	1	\$ 650,000.00	Safe Room projects (2 year project) Estimated \$1,300,000.00 with grant match of \$325,000.00. Split project over 2 years.
103	55889	Clock Corner Improvements	2023	10	1	\$ 56,000.00	Clock Corner (Fairhope Avenue/Section Street) Improvements Rollover FY2022
103	55890	North Triangle Nature Park	2023	10	1	\$ 999,989.00	Estimated North Triangle Nature Park - GOMESA Funding Engineering Design and Construction Inspection \$107,142 Construction and CEI \$892,847
103	55890	North Triangle Nature Park	2023	20	1	\$ 86,058.00	Engineering - Not reimbursed by GOMESA
103	55930	Volanta Park Baseball Project	2023	10	1	\$ 90,000.00	Install light estimated
103	55930	Volanta Park Baseball Project	2023	20	1	\$ 240,000.00	Estimate to complete fields FY2023
103	55930	Volanta Park Baseball Project	2023	40	1	\$ 325,000.00	New additional paved parking and improvements and roadways in Volanta Park. Impact fees will be uses for the additional parking. \$200K
103	55935	Volanta Park Restrooms	2023	10	1	\$ 80,000.00	Restroom Facility at Volanta / Peanut Field Rollover FY2022
103	55935	Volanta Park Restrooms	2023	20	1	\$ 187,087.00	New restrooms for Volanta Park
103	55940	Founders Competition Track	2023	10	1	\$ 1,200,000.00	Track Estimated Cost BCBE - \$250K Single Tax - \$400K
103	55950	Founders Park Restrooms	2023	10	1	\$ 187,087.00	New restroom building at Founders Park Rollover FY2022 \$115,000.00
						\$ 8,740,621.00	

Impact Fee Fund

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES							
40030	Cash Acct-Police	180,995	124,469	148,090	136,538	120,000	120,000
40040	Cash Acct-Fire	199,144	148,964	173,498	160,962	160,000	150,000
40050	Cash Acct-Transportation	259,365	207,127	246,459	200,722	200,000	175,000
40060	Cash Acct-Recreation	642,594	492,085	559,990	517,046	500,000	450,000
40950	Interest Income	23,419	34,330	2,763	5,419	3,000	2,000
49998	Budget Rollover	-	-	-	-	1,030,185	1,097,480
TOTAL REVENUES		<u>1,305,517</u>	<u>1,006,975</u>	<u>1,130,800</u>	<u>1,020,687</u>	<u>2,013,185</u>	<u>1,994,480</u>
EXPENSES							
50580	Bank Fees	42	0	-	-	-	-
50961	Transfer to General-Police	100,000	58,797	-	-	-	224,893
50962	Transfer to General-Fire	8,294	8,855	417,157	175,908	149,900	-
50963	Transfer to General-Transporta	8,099	-	-	-	-	-
50964	Transfer to General-Recreation	-	1,304,320	-	-	-	-
50967	Transfers-Cap Proj-Transportat	250,000	300,000	900,763	10,415	200,000	400,000
50968	Transfers-Cap Proj-Recreation	-	25,000	275,500	607,285	1,663,285	1,392,087
TOTAL EXPENSES		<u>366,435</u>	<u>1,696,973</u>	<u>1,593,420</u>	<u>793,608</u>	<u>2,013,185</u>	<u>2,016,980</u>
Excess Rev Over Expense		<u>939,082</u>	<u>(689,998)</u>	<u>(462,620)</u>	<u>227,079</u>	<u>-</u>	<u>(22,500)</u>

FY2023 Budget Impact Fees Projects

	POLICE	FIRE	TRANS- PORTATION	PARKS / RECREATION	TOTAL
New Track				550,000	
Completion of baseball fields				240,000	
Install lights				90,000	
Parking lot for baseball fields				200,000	
New restrooms at Volanta				187,087	
New pickleball court				125,000	
FY2023 Resurfacing Project		-	200,000		
Drainage			200,000		
3 New Police vehicles with equipme	195,408	-			
Scout Speed Trailer	6,985				
License Plate Readers	22,500				
	<u>224,893</u>	<u>-</u>	<u>400,000</u>	<u>1,392,087</u>	<u>2,016,980</u>

RESOLUTION NO. 4554-22

WHEREAS, the City of Fairhope adopted Ordinance No. 1625, An Ordinance repealing and replacing Ordinance No. 1331 to establish Impact Fees on new development in the City of Fairhope on October 13, 2018 in accordance with Act No. 2006-300 enacted by the Legislature of Alabama on April 4, 2006; and

WHEREAS, the City desires to use funds for "Police" which is a Benefit Area for (i) the cost recovery of the City's cost and expense related to the construction, development and improvement of its justice center, (ii) the cost recovery of the City's cost and expense related to the construction, development and improvement of its animal shelter, (iii) the acquisition of police vehicles, and (iv) the acquisition of police-related apparatus and equipment, and (v) the police component of the "Impact Fee Study" prepared by TischlerBise; and

WHEREAS, the City desires to use funds for "Transportation" which is a Benefit Area for the cost of intersection improvements made to address additional demand generated by New Development and the transportation component of the "Impact Fee Study" prepared by TischlerBise; and

WHEREAS, the City desires to use funds for "Parks and Recreation" which is a Benefit Area for (i) the acquisition of new public parks lands, (ii) the construction, development and/or improvement of public recreational facilities, (iii) the construction, development and/or improvement of public park amenities, (iv) the acquisition of new park vehicles, and (v) the parks and recreation component of the "Impact Fee Study" prepared by TischlerBise; and

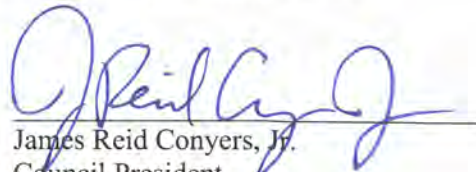
WHEREAS, the following project shall be paid from the Impact Fees Account and have met the criteria stated to be paid from said Account:

	TRANS- POLICE	PORTATION	PARKS AND RECREATION
FY2023 BUDGET PROJECTS			
New Track			550,000.00
Completion of Baseball Fields			240,000.00
Install Lights			90,000.00
Parking Lot for Baseball Fields			200,000.00
New Restrooms at Volanta			187,087.00
New Pickleball Court			125,000.00

	<u>POLICE</u>	<u>TRANS- PORTATION</u>	<u>PARKS AND RECREATION</u>
FY2023 Resurfacing Project		200,000.00	
Drainage		200,000.00	
3 New Police Vehicles with Equipment	195,408.00		
Scout Speed Trailer	6,984.50		
License Plate Readers	22,500.00		
Impact Fees for FY 2023	\$224,892.50	\$400,000.00	\$1,392,087.00

NOW BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City Council hereby authorizes Mayor Sherry Sullivan to expend Impact Fees for the above projects as designated from the Impact Fee Account for services for the "Police", "Transportation", and "Parks and Recreation" Benefit Areas.

DULY ADOPTED THIS 26TH DAY OF SEPTEMBER, 2022


James Reid Conyers, Jr.
Council President

Attest


Lisa A. Hanks, MMC
City Clerk

Municipal Capital Improvements Fund

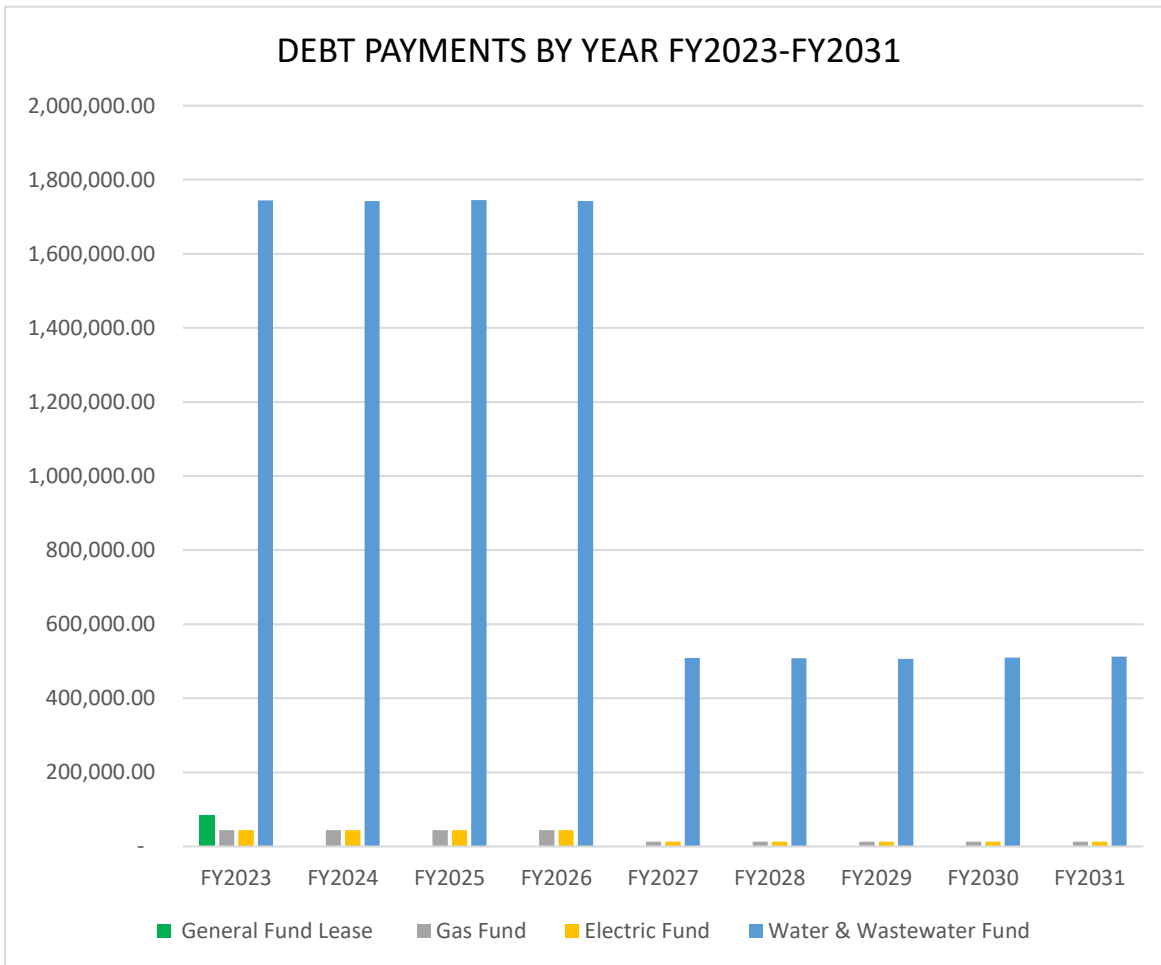
9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES							
40640	Alabama Trust Fund Receipts	-	149,856	157,662	207,102	150,000	200,000
40950	Interest-Bank Deposits	-	9,575	728	1,152	-	-
49010	Interest Earned	-	-	-	6	500	500
49810	Transfers from Gen Fund	-	906,107	-	-	-	-
49998	Budget Rollover	-	-	-	-	286,708	-
	TOTAL REVENUES	-	1,065,537	158,390	208,260	437,208	200,500
EXPENSES							
50920	Transfers to General Fund	-	249,195	-	-	-	-
50986	Transfers to Cap Projects Fund	-	-	304,080	437,206	437,208	-
	TOTAL EXPENSES	-	249,195	304,080	437,206	437,208	-
	Excess Revenue Over Expenses	-	816,343	(145,689)	(228,946)	-	200,500

Debt Payment by Year

URW 2020

	<u>General Fund</u>	<u>Water & Wastewater</u>		
	<u>Lease</u>	<u>Gas Fund</u>	<u>Electric Fund</u>	<u>Fund</u>
FY2022	350,156.17	43,826.86	43,826.86	1,746,106.27
FY2023	83,626.18	43,781.74	43,781.74	1,744,308.52
FY2024	-	43,730.50	43,730.50	1,742,267.00
FY2025		43,791.87	43,791.87	1,744,712.25
FY2026		43,726.87	43,726.87	1,742,122.27
FY2027		12,784.59	12,784.59	509,350.82
FY2028		12,748.83	12,748.83	507,926.33
FY2029		12,711.55	12,711.55	506,440.90
FY2030		12,791.47	12,791.47	509,625.06
FY2031	-	12,868.33	12,868.33	512,687.33
	433,782.35	282,762.62	282,762.62	11,265,546.76



Utility Revenue Warrants - Series 2020 G/L Code 26770

Regions Trust/BBVA Compass

2.3900%

2.3900%

95.2200%

Advance Refunding of URW 2011 \$11,565,000

Utilities Capital Projects

Date	Overall Totals				Gas			Electric			W&S			Total Pymt
	Principal	Interest	Total Pymt	Balance	Principal	Interest	Balance	Principal	Interest	Balance	Principal	Interest	Balance	
09/30/20				11,565,000.00			276,403.50			276,403.50			11,012,193.00	
12/01/20	265,000.00	25,083.20	290,083.20	11,300,000.00	6,333.50	599.49	270,070.00	6,333.50	599.49	270,070.00	252,333.00	23,884.22	10,759,860.00	290,083.20
06/01/21	-	72,320.00	72,320.00	11,300,000.00	-	1,728.45	270,070.00	-	1,728.45	270,070.00	-	68,863.10	10,759,860.00	72,320.00
12/01/21	1,700,000.00	72,320.00	1,772,320.00	9,600,000.00	40,630.00	1,728.45	229,440.00	40,630.00	1,728.45	229,440.00	1,618,740.00	68,863.10	9,141,120.00	1,772,320.00
06/01/22	-	61,440.00	61,440.00	9,600,000.00	-	1,468.42	229,440.00	-	1,468.42	229,440.00	-	58,503.17	9,141,120.00	61,440.00
12/01/22	1,720,000.00	61,440.00	1,781,440.00	7,880,000.00	41,108.00	1,468.42	188,332.00	41,108.00	1,468.42	188,332.00	1,637,784.00	58,503.17	7,503,336.00	1,781,440.00
06/01/23	-	50,432.00	50,432.00	7,880,000.00	-	1,205.32	188,332.00	-	1,205.32	188,332.00	-	48,021.35	7,503,336.00	50,432.00
12/01/23	1,740,000.00	50,432.00	1,790,432.00	6,140,000.00	41,586.00	1,205.32	146,746.00	41,586.00	1,205.32	146,746.00	1,656,828.00	48,021.35	5,846,508.00	1,790,432.00
06/01/24	-	39,296.00	39,296.00	6,140,000.00	-	939.17	146,746.00	-	939.17	146,746.00	-	37,417.65	5,846,508.00	39,296.00
12/01/24	1,765,000.00	39,296.00	1,804,296.00	4,375,000.00	42,183.50	939.17	104,562.50	42,183.50	939.17	104,562.50	1,680,633.00	37,417.65	4,165,875.00	1,804,296.00
06/01/25	-	28,000.00	28,000.00	4,375,000.00	-	669.20	104,562.50	-	669.20	104,562.50	-	26,661.60	4,165,875.00	28,000.00
12/01/25	1,785,000.00	28,000.00	1,813,000.00	2,590,000.00	42,661.50	669.20	61,901.00	42,661.50	669.20	61,901.00	1,699,677.00	26,661.60	2,466,198.00	1,813,000.00
06/01/26	-	16,576.00	16,576.00	2,590,000.00	-	396.17	61,901.00	-	396.17	61,901.00	-	15,783.67	2,466,198.00	16,576.00
12/01/26	505,000.00	16,576.00	521,576.00	2,085,000.00	12,069.50	396.17	49,831.50	12,069.50	396.17	49,831.50	480,861.00	15,783.67	1,985,337.00	521,576.00
06/01/27	-	13,344.00	13,344.00	2,085,000.00	-	318.92	49,831.50	-	318.92	49,831.50	-	12,706.16	1,985,337.00	13,344.00
12/01/27	510,000.00	13,344.00	523,344.00	1,575,000.00	12,189.00	318.92	37,642.50	12,189.00	318.92	37,642.50	485,622.00	12,706.16	1,499,715.00	523,344.00
06/01/28	-	10,080.00	10,080.00	1,575,000.00	-	240.91	37,642.50	-	240.91	37,642.50	-	9,598.18	1,499,715.00	10,080.00
12/01/28	515,000.00	10,080.00	525,080.00	1,060,000.00	12,308.50	240.91	25,334.00	12,308.50	240.91	25,334.00	490,383.00	9,598.18	1,009,332.00	525,080.00
06/01/29	-	6,784.00	6,784.00	1,060,000.00	-	162.14	25,334.00	-	162.14	25,334.00	-	6,459.72	1,009,332.00	6,784.00
12/01/29	525,000.00	6,784.00	531,784.00	535,000.00	12,547.50	162.14	12,786.50	12,547.50	162.14	12,786.50	499,905.00	6,459.72	509,427.00	531,784.00
06/01/30	-	3,424.00	3,424.00	535,000.00	-	81.83	12,786.50	-	81.83	12,786.50	-	3,260.33	509,427.00	3,424.00
12/01/30	535,000.00	3,424.00	538,424.00	-	12,786.50	81.83	-	12,786.50	81.83	-	509,427.00	3,260.33	-	538,424.00
	<u>11,565,000.00</u>	<u>628,475.20</u>	<u>12,193,475.20</u>		<u>276,403.50</u>	<u>15,020.56</u>	<u>2,253,292.00</u>	<u>276,403.50</u>	<u>15,020.56</u>		<u>11,012,193.00</u>	<u>598,434.09</u>		<u>12,193,475.20</u>

Debt Service

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	FY2022 Annual	FY2023
		Annual	Annual	Annual	Annual	Aug YTD	Budget	Annual	Budget	
50465	Lease Purchase	52,439	-	-	-	-	25,466	-	-	-
50955	Transfers-Debt Svc Fund	3,318,786	-	-	-	-	-	-	-	-
50998	Capital Lease Proceeds	(990,929)	(155,999)	-	-	-	-	-	-	-
52070	Loan-BCBE	-	(1,500,000)	-	-	-	300,000	300,000	300,000	300,000
52075	BCBE-Principal	-	300,000	300,000	-	-	-	-	-	-
Total Debt Service		2,380,296	(1,355,999)	300,000	-	-	325,466	300,000	300,000	300,000

CITY OF FAIRHOPE
City Bank Accounts & Types
8/31/2022

Bank	Working Name of Account	G/L #	Account		Fund	Account Type	Interim Balance	
			Form	Fund			8/31/2021	Authorized Use
PNC	General Fund Operating	001-10045	Checking	1-General	Available	17,242,958.00	Operating Account	
PNC	Payroll Account	001-10050	Checking	1-General	Restricted	6,450.21	Payroll	
PNC	City Accounts Payable	001-10055	Checking	1-General	Restricted	106,315.41	Accounts Payable - weekly disbursements	
Smart Bank	General Reserves	001-10061	Checking	1-General	Restricted	469,427.25	General Reserves - available for use	
Smart Bank	General - Sales Tax Reserves	001-10080	Checking	1-General	Reserves	7,000,000.00	"Rainy Day Fund" - Access by vote of the City Council	
Community	Sales Tax Debt Prepayment	001-10085	Checking	1-General	Debt Serv	699,594.46	GF debt prepayment / repayment only	
PNC	DEA Fund - Local	001-10220	Checking	1-General	Restricted	26,022.17	Restricted for Drug Enforcement only - Chief approval	
PNC	DEA Fund - US Dept of Treasury	001-10221	Checking	1-General	Restricted	5,534.08	Restricted for Drug Enforcement only - Chief approval	
PNC	DEA Fund - US DOJ	001-10222	Checking	1-General	Restricted	244.22	Restricted for Drug Enforcement only - Chief approval	
PNC	Corrections Fund	001-10255	Checking	1-General	Restricted	253,039.76	Operations of Jail and Court - Chief/Judge Approval	
Truist	Pooled Cash account	001-10525	Pooled	1-General	Available	181,341.95	Pooled Cash operating funds	
						25,990,927.51	General Fund Totals	
PNC	Natural Gas Operating Acct.	002-10045	Checking	2-Gas	Available	7,816,814.50	Operating Account	
Smart Bank	Gas Reserves	002-10062	Checking	2-Gas	Restricted	3,491,927.59	Gas Reserves - available for use	
Truist	Pooled Cash account	002-10525	Pooled	2-Gas	Available	203,685.06	Pooled Cash operating funds	
Smart Bank	Gas Customer Deposit Reserve	002-11420	Checking	2-Gas	Restricted	719,865.88	Gas Customer Deposits Reserves	
Regions	URW 2020 Reserve	002-15400	Trust	2-Gas	Debt Serv	43,896.16	Bond Fund	
Regions	URW 2020Prin/Int Sinking	002-15405	Trust	2-Gas	Debt Serv	-	Bond Fund	
Regions	Escrow Trust to Def URW 2020	002-15415	Trust	2-Gas	Debt Serv	-	Bond Fund	
						12,276,189.19	Gas Fund Totals	
PNC	Electric Operating	003-10045	Checking	3-Electric	Available	954,935.14	Electric Operating account	
Smart Bank	Electric Reserves	003-10063	Checking	3-Electric	Restricted	4,830,609.33	Electric Reserves - available for use	
PNC	Emergency Relief Fund	003-10520	Checking	3-Electric	Restricted	23,805.42	Citizen Utility Relief - Ecumenical Ministries	
Truist	Pooled Cash account	003-10525	Pooled	3-Electric	Available	815,648.15	Pooled Cash operating funds	
Smart Bank	Electric Customer Deposit Reserve	003-11430	Checking	3-Electric	Restricted	1,129,372.86	Electric Customer Deposits Reserves	
Regions	URW 2020 Reserve	003-15400	Trust	3-Electric	Debt Serv	43,896.27	Bond Fund	
Regions	URW 2020Prin/Int Sinking	003-15405	Trust	3-Electric	Debt Serv	-	Bond Fund	
Regions	Escrow Trust to Def URW 2020	003-15415	Trust	3-Electric	Debt Serv	-	Bond Fund	
						7,798,267.17	Electric Fund Totals	
PNC	Water & Sewer Operating Fund	004-10045	Checking	4-Water	Available	4,606,697.40	Water Operating Account	
Smart Bank	Water & Sewer Reserve	004-10064	Checking	4-Water	Restricted	950,764.15	Water Reserves-monthly deposit	
Truist	Pooled Cash account	004-10525	Pooled	4-Water	Available	298,117.36	Pooled Cash operating funds	
Smart Bank	Water Tap Reserves	004-10650	Checking	4-Water	Capital/Restricted	3,209,356.28	Capital Improvements to Water System	
Smart Bank	Sewer Tap Reserves	004-10660	Checking	4-Water	Capital/Restricted	1,392,199.62	Capital Improvements to Sewer System	

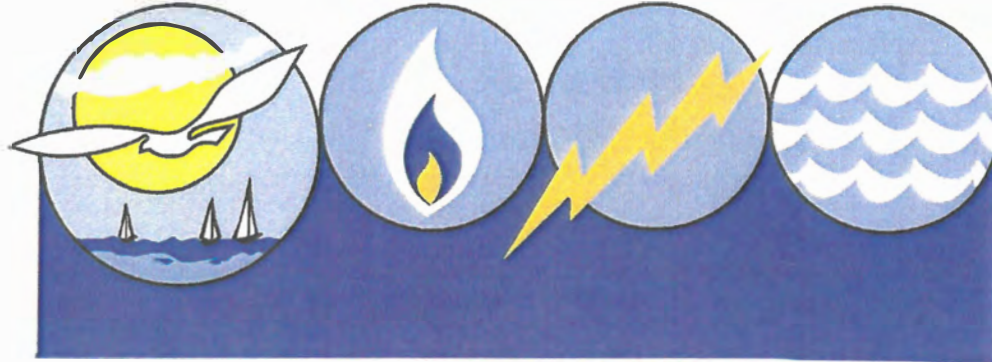
CITY OF FAIRHOPE
City Bank Accounts & Types
8/31/2022

Bank	Working Name of Account	G/L #	Account			Interim Balance	
			Form	Fund	Account Type	8/31/2021	Authorized Use
Smart Bank	Water Customer Deposit Reserve	004-11440	Checking	4-Water	Restricted	451,917.43	Water Customer Deposits Reserves
Regions	Revenue Warrant Series 1996	004-15020	Trust	4-Water	Debt Serv	50,713.17	Trust Account-held under Indenture Agmt.
Regions	URW 2020 Reserve	004-15400	Trust	4-Water	Debt Serv	1,748,868.80	Bond Fund
Regions	URW 2020Prin/Int Sinking	004-15405	Trust	4-Water	Debt Serv	-	Bond Fund
Regions	Escrow Trust to Def URW 2020	004-15415	Trust	4-Water	Debt Serv	-	Bond Fund
						12,708,634.21	Water/Sewer Fund Totals
PNC	Sanitation Operating Fund	005-10045	Checking	5-Sanitation	Available	226,197.21	Sanitation Operating Account
Truist	Pooled Cash account	500-10525	Checking	5-Sanitation	Available	55,035.98	Pooled Cash operating funds
Smart Bank	Sanitation Operating Fund	005-11410	Checking	5-Sanitation	Available	26,226.05	Sanitation Customer Deposits Reserves
						307,459.24	
Truist	7% Gas Tax Fund	009-11010	Checking	9-Gas Tax	Restricted	193,675.16	Road Construction - under State ordinance
Truist	4% and 5% Gas Tax Fund	009-11015	Checking	9-Gas Tax	Restricted	95,454.62	Road Construction - under State ordinance
						289,129.78	Gas Tax Fund Totals
PNC	Prepaid Cash-Medical Ins	101-10150	Checking	101-Health	Restricted	1,262,375.84	Health Claims - BCBS Weekly deduction
PNC	Rebuild AL Gas Tax Fund	102-10045	Checking	102-Rebuild AL	Restricted	281,688.77	Road Construction - under State ordinance
PNC	Capital Projects Op Acct	103-10045	Checking	8-Cap Proj	Capital	1,931,950.63	Capital Projects funding
PNC	Capital Projects Infrastructure Impr	103-10087	Checking	8-Cap Proj	Capital	-	Capital Projects funding
						1,931,950.63	Capital Projects Fund Totals
PNC	Impact Fee Fund - Police	105-10045	Checking	7-Impact	Capital/Restricted	599,456.11	Capital-Police with Council approval
PNC	Impact Fee Fund - Fire	105-10050	Checking	7-Impact	Capital/Restricted	847,412.79	Capital-Fire with Council approval
PNC	Impact Fee Fund - Transportation	105-10055	Checking	7-Impact	Capital/Restricted	277,943.90	Capital-Transportation with Council approval
PNC	Impact Fee Fund - Rec / Parks	105-10060	Checking	7-Impact	Capital/Restricted	1,075,914.98	Capital-Parks with Council approval
						2,800,727.78	Impact Fee Fund Totals
PNC	Municipal Capital Imprvmt Fund	106-10235	Checking	106-MCIF	Restricted	441,706.78	Capital Improvements-City Wide with Council Approval
PNC	Federal Grant	110-10045	Checking	110-Fed Grant	Restricted	224,701.64	Restore Grant
PNC	American Rescue Fund	111-10045	Checking	L-American Resi	Restrcked	1,644,426.82	COVID-19

CITY OF FAIRHOPE
City Bank Accounts & Types
8/31/2022

Bank	Working Name of Account	G/L #	Account Form	Fund	Account Type	Interim Balance	
						8/31/2021	Authorized Use
PNC	Municipal Court Fund	114-10045	Checking	114-Muni Court	Restricted	96,477.13	Court payments
						-	
						68,054,662.49	

Fairhope Public Utilities



Current Active Meters

Electric: 6,999
Gas: 12,715
Water: 21,120

2021 • Electric: 6,955 • Gas: 12,187 • Water: 20,602

2020 • Electric: 6,974 • Gas: 11,802 • Water: 20,112

2019 • Electric: 6,913 • Gas: 11,381 • Water: 19,446

Total number of water meters changed out in 2022: 165

Key Account Holders:

Thomas Hospital • Wal-Mart • Grand Hotel • Winn Dixie • Piggly Wiggly
Library • Disposal Plant • Fairhope Elementary School • Fairhope High School
Fairhope Middle School

**City of Fairhope
Utilities Summary FY 2023**

Utilities Cash Flow Requirements				
	Gas	Electric	Water & Sewer	Total
	Fund	Fund	Fund	Utilities
Utility Revenue Income	9,251,483	25,118,224	16,655,800	51,025,507
Utility Operating Expenses*	<u>7,874,395</u>	<u>22,046,499</u>	<u>11,880,831</u>	<u>41,801,725</u>
Net Operating Income/(Loss)	<u>1,377,088</u>	<u>3,071,725</u>	<u>4,774,969</u>	<u>9,223,782</u>
*This excludes vehicles and equipment/SCADA/Capital Improvements and General Fund transfers. Reported in cash flow requirements below using full accrual accounting.				
Other Uses				
Current debt service	43,782	43,782	1,637,784	1,725,348
Vehicles/Equipment	577,241	1,037,437	972,124	2,586,802
Sys Upgrades/Cap Proj	1,973,200	3,736,430	23,646,780	29,356,410
Reserve requirements per ordinance	-	960,000	875,000	1,835,000
Line of Credit/Short Term Loan	-	-	(15,000,000)	(15,000,000)
General Fund Transfer 2% of Utility Revenue	<u>185,030</u>	<u>499,803</u>	<u>290,324</u>	<u>975,157</u>
Other Uses	<u>2,779,253</u>	<u>6,277,452</u>	<u>12,422,012</u>	<u>20,503,560</u>
Add Back Depreciation Expense	<u>550,000</u>	<u>850,000</u>	<u>1,535,000</u>	<u>2,935,000</u>
Excess (Deficit) Cash	<u>(852,165)</u>	<u>(2,355,727)</u>	<u>(6,112,043)</u>	<u>(8,344,778)</u>
CASH				
Cash-Operating	6,595,747	1,816,222	6,461,350	14,873,318
Cash-Reserve	3,405,891	3,874,112	830,789	8,110,792
Cash-Reserve Water-Tap	-	-	2,930,981	2,930,981
Cash-Reserve Sewer-Tap	<u>-</u>	<u>-</u>	<u>1,286,934</u>	<u>1,286,934</u>
	10,001,638	5,690,334	11,510,054	27,202,026

**ADMIN/COLLECTION COSTS ANALYSIS
FOR USE IN PREPARATION OF 2023 BUDGET**

ADMINISTRATIVE FEE COMPUTATION - 50026

DEPT	2023 BUDGET	DIVISION	RETAINED IN GEN FUND	REALLOCATED
ADMIN SALARIES & OT	1,364,825.09	4	341,206.27	1,023,618.82
HR SALARIES & OT	311,059.66	4	77,764.92	233,294.75
IT SALARIES & OT	404,323.18	4	101,080.80	303,242.39
MECHANICS SALARIES & OT	465,481.07	4	116,370.27	349,110.80
JANITORIAL COST	29,547.00	4	7,386.75	22,160.25
PLANNING SALARIES & OT	633,663.08	15% TO UTIL	538,613.62	95,049.46
BUILDING SALARIES & OT	643,163.08	15% TO UTIL	546,688.62	96,474.46
FACILITIES MAINTENANCE	278,719.20	4	69,679.80	209,039.40
PAYROLL TAXES-IN COMMON SAL*.0765	289,948.36	4	72,487.09	217,461.27
RETIREMENT	222,607.32	4	55,651.83	166,955.49
Planning	53,844.44	15% TO UTIL	45,767.77	8,076.67
Building	57,293.07	15% TO UTIL	48,699.11	8,593.96
PERCENT OF IN COMMON COSTS RETAINED IN GEN FUND:	4,754,474.55	42.52%	2,021,396.84	2,733,077.71

FY 2022	ROUNDED	FY 2023		DIFFERENCE:
837,000	GAS	911,026	33.3333%	74,026
837,000	ELEC	911,026	33.3333%	74,026
544,050	WATER	592,167	33.3333%	48,117
292,950	SEWER	318,859	COMBINED	25,909
2,511,000		2,733,078		222,078

COLLECTION FEES COMPUTATION - 50025

REVENUE:

SALARIES	425,016.81
PAYROLL TAXES	33,141.43
RETIREMENT	28,938.44
MEDICAL EXPENSE	89,112.00
	<u>576,208.68</u>

CUSTOMER COUNT	FY 2022	ROUNDED	FY 2023		DIFFERENCE:
GAS FUND	12,715		576,209		
ELEC	6,999	103,860	110,734	19%	6,874
WATER-64.62% OF WATER/SEWER COMBINED	21,120	58,365	60,954	11%	2,589
SEWER-35.38% OF W/S COMBINED	12,165	168,132	183,933	32%	15,801
GARBAGE	13,164	102,006	105,944	18%	3,938
	<u>66,163</u>	432,363	461,564		29,201
			114,644	20%	
			<u>576,209</u>		

METER:

METER DEPARTMENT TOTAL EXPENSES	755,286.97	FY 2022	ROUNDED	FY 2023		DIFFERENCE:
CUSTOMER COUNT		162,421	GAS	181,201	24%	18,780
GAS FUND	12,715	91,275	ELEC	99,743	13%	8,468
ELEC	6,999	262,934	WATER	300,980	40%	38,046
WATER-63.45% OF WATER/SEWER COMBINED	21,120	159,523	SEWER	173,363	23%	13,840
SEWER-36.55% OF W/S COMBINED	12,165	676,153		755,287		79,134
	<u>52,999</u>					

GENERAL FUND REVENUE ACCTS:

001-41250
001-41260

33,285	Water/Sewer Total Customer Count
63.45%	Water %
36.55%	Sewer %

TOTAL COLLECTION COST:	
GAS	291,935
ELECTRIC	160,696
WATER	484,913
SEWER	279,307

TOP 100 LARGEST MUNICIPAL GAS SYSTEMS BY CUSTOMER / METER COUNT

Updated March 2022

Rank	Company	City	State	Customer/Meter	APGA Member
1	Philadelphia Gas Works	Philadelphia	PA	508378	Yes
2	CPS Energy	Austin	TX	344064	Yes
3	Memphis Light, Gas & Water	Memphis	TN	289593	Yes
4	Citizens Energy Group	Indianapolis	IN	262678	Yes
5	Metropolitan Utilities District	Omaha	NE	231088	Yes
6	Colorado Springs Utilities	Colorado Springs	CO	188215	Yes
7	Long Beach Energy Resources	Long Beach	CA	148240	Yes
8	Richmond Dept. of Public Utilities	Richmond	VA	117787	Yes
9	Knoxville Utilities Board	Knoxville	TN	103399	Yes
10	City Utilities of Springfield	Springfield	MO	84600	Yes
11	York County Natural Gas Authority	Rock Hill	SC	72481	Yes
12	Middle Tennessee Natural Gas	Smithville	TN	68588	Yes
13	City of Mesa	Mesa	AZ	62377	Yes
14	Huntsville Utilities	Huntsville	AL	59555	Yes
15	Corpus Christi Gas Dept.	Corpus Christi	TX	55303	No
16	Austell Gas System	Austell	GA	53847	No
17	City of Lawrenceville Gas	Lawrenceville	GA	50109	Yes
18	Okaloosa Gas District	Valparaiso	FL	48701	Yes
19	Pensacola Energy	Pensacola	FL	45054	Yes
20	Fort Hill Natural Gas Authority	Easley	SC	43684	No
21	City of Buford	Buford	GA	43413	Yes
22	Midwest Energy Inc.	Hays	KS	42527	Yes
23	City of Las Cruces	Las Cruces	NM	41524	Yes
24	Gainesville Regional Utilities	Gainesville	FL	36266	No
25	City of Tallahassee Gas Utility	Tallahassee	FL	34337	Yes
26	Jackson Energy Authority	Jackson	TN	31043	Yes
27	National Gas & Oil Cooperative	Newark	OH	31000	No
28	Southeast Gas	Andalusia	AL	30941	Yes
29	Clearwater Gas System	Clearwater	FL	30388	Yes
30	Lancaster County Natural Gas Authority	Lancaster	SC	29297	Yes
31	City of Clarksville Gas Dept	Clarksville	TN	29053	Yes
32	Marshall County Gas District	Guntersville	AL	26825	Yes
33	Lake Apopka Natural Gas District	Winter Garden	FL	26587	Yes
34	Duluth Water & Gas Dept.	Duluth	MN	25873	No
35	City of Hamilton	Hamilton	OH	24229	Yes
36	City of Palo Alto	Palo Alto	CA	24200	Yes

TOP 100 LARGEST MUNICIPAL GAS SYSTEMS BY CUSTOMER / METER COUNT

Updated March 2022

37	Greenville Utilities Commission	Greenville	NC	24104	Yes
38	Greer Commission of Public Works	Greer	SC	22997	Yes
39	North Alabama Gas District	Muscle Shoals	AL	22750	Yes
40	Trussville Utilities Board	Trussville	AL	22605	Yes
41	City of Alexandria	Alexandria	LA	19905	No
42	City of Charlottesville Public Utilities	Charlottesville	VA	19467	Yes
43	Greater Dickson Gas Authority	Dickson	TN	19088	Yes
44	Greenwood Commissioners of Public Works	Greenwood	SC	18031	Yes
45	City of Rocky Mount	Rocky Mount	NC	17089	Yes
46	Grey Forest Utilities	Helotes	TX	17014	Yes
47	Elk River Public Utility District	Tullahoma	TN	16875	Yes
48	Powell Clinch Utility District	Rocky Top	TN	16316	Yes
49	Gallatin Dept. of Public Utilities	Gallatin	TN	16277	No
50	West Tennessee Public Utility District	Huntingdon	TN	15990	Yes
51	Knox Energy Cooperative	Canton	OH	15583	No
52	Florence Gas & Water Wastewater	Florence	AL	15457	Yes
53	Sevier County Utility District	Sevierville	TN	14992	Yes
54	Danville Utilities	Danville	VA	14732	Yes
55	Lancaster Municipal Gas Dept.	Lancaster	OH	14561	Yes
56	Cedar Falls Utilities	Cedar Falls	IA	14473	Yes
57	Terrebone Parish Utilities	Houma	LA	14440	No
58	ORUD Natural Gas	Oak Ridge	TN	14148	Yes
59	Northwest Alabama Gas District	Hamilton	AL	13916	Yes
60	City of Wilson - Wilson Energy	Wilson	NC	13710	Yes
61	City of Olive Branch	Olive Branch	MS	13476	No
62	Decatur Utilities	Decatur	AL	13455	Yes
63	Fairhope Public Utility	Fairhope	AL	13116	Yes
64	Cullman-Jefferson Counties Gas District	Cullman	AL	13114	Yes
65	Clinton-Newberry Natural Gas	Clinton	SC	13069	No
66	NE Oklahoma Public Facilities Authority	Tahlequah	OK	12587	Yes
67	Albany Utilities	Albany	GA	12052	Yes
68	Athens Utilities	Athens	AL	11902	Yes

TOP 100 LARGEST MUNICIPAL GAS SYSTEMS BY CUSTOMER / METER COUNT

Updated March 2022

69	City of Sugar Hill	Sugar Hill	GA	11731	Yes
70	Holyoke Gas & Electric Dept.	Holyoke	MA	11726	Yes
71	City of Leesburg	Leesburg	FL	11638	Yes
72	City of Monroe	Monroe	NC	11540	Yes
73	Smyrna Natural Gas System	Smyrna	TN	11509	Yes
74	Town of Walker	Walker	LA	11382	Yes
75	Fremont Dept. of Utilities	Fremont	NE	11028	Yes
76	Cartersville Gas System	Cartersville	GA	10764	Yes
77	Hastings Utilities Gas Dept.	Hastings	NE	10704	Yes
78	Owatonna Public Utilities	Owatonna	MN	10663	Yes
79	Westfield Gas & Electric Light Dept.	Westfield	MA	10535	Yes
80	Watertown Municipal Utilities	Watertown	SD	10439	Yes
81	Fountain Inn Natural Gas	Fountain Inn	SC	10400	Yes
82	Austin Utilities	Austin	MN	10384	Yes
83	Cookeville Gas Dept.	Cookeville	TN	10258	Yes
84	Gibson County Utility District	Trenton	TN	10124	Yes
85	Norwich Dept. of Public Utilities	Norwich	CT	9971	Yes
86	Rio Grande Natural Gas Association	Las Cruces	NM	9892	No
87	Citizens Gas Utility District	Helenwood	TN	9713	No
88	City of Shelby Utilities	Shelby	NC	9700	Yes
89	City of Lexington	Lexington	NC	9548	Yes
90	Lebanon Gas Dept.	Lebanon	TN	9531	Yes
91	Henderson Municipal Gas	Henderson	KY	9420	Yes
92	Sunrise Gas Dept.	Sunrise	FL	9315	Yes
93	City of Covington	Covington	GA	9119	Yes
94	City of Fultondale Gas Board	Fultondale	AL	9070	Yes
95	Lexington Gas System	Lexington	TN	8941	No
96	Rock Energy Cooperative	Janesville	WI	8916	Yes
97	Presque Isle Electric and Gas Cooperative	Onaway Warner	MI	8911	No
98	City of Warner Robins	Robins	GA	8864	Yes
99	Springfield Gas System	Springfield	TN	8725	Yes
100	City of LaGrange Gas Dept.	Lagrange	GA	8636	Yes

City of Fairhope Gas Department

	FY 2023 Budget	Projected FY 2024 Budget	Projected FY 2025 Budget
Total Revenue	9,251,483	9,343,048	9,435,528
Total Operating Expense	7,874,395	8,000,195	8,102,623
Revenue Minus Operating Expenses	1,377,088	1,342,853	1,332,905
Other Uses			
Reserve for Capital Equipment/Improvements	577,241	500,000	500,000
Reserve for System Upgrades	1,973,200	1,370,000	605,000
Warrant & Lease Payments	43,782	41,108	41,586
General Fund Transfer	185,030	190,581	194,393
Total Other Uses	2,779,253	2,101,689	1,340,979
Excess/(Deficit) for the Year	(1,402,165)	(758,836)	(8,074)
Add back Depreciation Expense	550,000	565,600	571,256
Net Excess/(Deficit)	(852,165)	(193,236)	563,182
CASH 8/31/2022			
Cash-Operating	8,019,281		
Cash-Reserve	3,491,928		
	11,511,208		
Targeted Reserve Fund 20% of Annual Revenue	1,850,297	1,868,610	1,887,106

GAS DEPARTMENT FUND

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	FY2022 Annual	FY2023 Annual
		Annual	Annual	Annual	Annual	Aug YTD	Budget	Budget		
REVENUES										
40835	Federal Grants	-	1,241	-	6,094	-	-	-	-	-
40840	Fema-Grant Revenues	-	18,287	-	(4,924)	-	-	-	-	-
40900	Transfers In Captl Purchases	49,360	-	-	-	-	-	-	-	-
41705	Sale of Fixed Assets	-	2,312	-	212	-	22,977	-	-	-
42010	Sale of Natural Gas	6,164,202	5,839,877	6,851,260	7,418,498	6,187,113	7,236,483	6,187,113	7,236,483	7,236,483
42030	Sale of Natural Gas-Joint Line	1,604,590	1,588,266	1,825,800	1,873,380	1,601,772	1,900,000	1,601,772	1,900,000	1,900,000
45635	Grant income-ALDOT	162,251	9,450	2,542	-	-	-	-	-	-
49010	Interest Earned	39,238	181,535	92,211	93,168	95,000	90,000	95,000	90,000	90,000
49030	Insurance Claim	-	4,399	65,999	68,683	-	-	-	-	-
49035	Rebate Income	5,776	5,237	5,201	5,877	5,000	5,000	5,000	5,000	5,000
49040	Miscellaneous Revenue	-	477	2,560	-	-	-	-	-	-
49060	Connection Fees	-	-	2,700	24,704	-	20,000	-	-	20,000
49080	Community Dev Revenue	342	48	84	832	-	-	-	-	-
49998	Budget Rollover	-	-	-	-	1,762,114	1,358,383	1,762,114	1,358,383	1,358,383
49999	Inventory revenue	-	-	-	499	-	-	-	-	-
TOTAL REVENUES		8,025,759	7,651,129	8,849,739	9,508,618	9,650,999	10,609,866	9,650,999	10,609,866	10,609,866
EXPENSES										
50020	Purchased Power-Natural Gas	2,104,356	1,545,490	2,216,197	3,170,920	1,813,967	2,749,684	1,813,967	2,749,684	2,749,684
50025	Collection Costs/Revenue Dept	51,000	59,000	59,000	266,281	266,281	291,935	266,281	266,281	291,935
50026	Administrative Costs	761,000	852,000	872,000	837,000	837,000	911,026	837,000	837,000	911,026
50040	Salaries-Oper&Maint	813,357	952,718	1,094,870	903,011	1,143,832	1,229,769	1,143,832	1,143,832	1,229,769
50045	Overtime	81,368	84,712	85,641	85,661	77,543	78,000	77,543	77,543	78,000
50190	Employee Payroll Taxes	78,993	88,066	90,025	73,082	93,435	108,622	93,435	93,435	108,622
50200	Employee Retirement Exp	61,653	92,560	98,130	80,227	93,627	114,275	93,627	93,627	114,275
50210	Employee Medical Insurance	146,723	302,715	291,812	218,446	246,424	299,365	246,424	246,424	299,365
50215	Required Contrib-OPEB	63,313	210,715	25,681	24,532	33,858	42,055	33,858	33,858	42,055
50220	Casualty/Workers Comp Ins	60,359	76,728	-	-	-	-	-	-	-
50221	Workers Comp Insurance	-	-	22,498	21,167	20,200	21,168	20,200	20,200	21,168
50222	Casualty/Property Insurance	-	-	60,341	66,938	62,003	70,285	62,003	62,003	70,285
50230	Training/School/Travel	27,323	23,681	22,787	30,497	42,400	54,700	42,400	42,400	54,700
50250	Trustee Fees	354	365	-	99	350	350	350	350	350
50270	Audit & Accounting	15,854	14,502	9,759	26,212	15,000	17,000	15,000	15,000	17,000
50280	Legal Fees	5,889	6,506	3,893	4,300	6,000	6,000	6,000	6,000	6,000
50290	Professional Services	137,880	81,956	45,626	61,209	304,000	289,000	304,000	304,000	289,000
50300	Computer Expense	56,967	89,031	37,366	11,647	15,541	17,379	15,541	15,541	17,379
50320	Office Supplies	4,119	1,512	1,308	1,902	4,000	3,400	4,000	4,000	3,400
50325	Printers/Copiers/OE and supp	-	5,613	6,506	4,629	6,200	11,150	6,200	6,200	11,150
50330	Postage	42,631	39,848	39,793	49,340	36,000	45,000	36,000	36,000	45,000
50340	Operating Supplies	112,248	142,551	193,165	144,171	150,000	180,000	150,000	150,000	180,000
50360	Maintenance-Buildings	23,407	16,608	15,274	20,191	22,000	22,000	22,000	22,000	22,000
50365	Maintenance-Plant	103,021	61,070	119,632	120,075	340,500	198,000	340,500	340,500	198,000
50380	Communications	36,941	37,858	30,327	24,022	19,600	28,492	19,600	19,600	28,492
50390	Dues-Memberships-Subscrip	29,201	34,362	33,420	29,447	53,900	49,450	53,900	53,900	49,450
50395	Employment Screening	-	-	1,216	1,232	1,200	1,200	1,200	1,200	1,200
50420	Bad Debts	3,052	10,089	8,886	10,956	5,000	10,000	5,000	5,000	10,000
50430	Gasoline & Oil	39,579	27,939	40,709	51,157	38,000	55,000	38,000	38,000	55,000
50435	Small Equipment	-	-	-	38,154	50,000	43,780	50,000	50,000	43,780
50440	Maintenance-Vehicles&Equip	64,195	56,858	35,185	40,633	62,000	52,000	62,000	62,000	52,000
50460	Uniforms	5,456	22,210	1,014	1,452	2,000	4,000	2,000	2,000	4,000
50462	Safety Wear and PPE	-	3,852	16,106	4,580	13,397	12,755	13,397	13,397	12,755
50470	Purchases Vehicles & Equipment	-	-	-	130,332	399,000	532,241	399,000	399,000	532,241
50473	Warehouse Improvement Purchase	-	-	-	34,985	180,000	45,000	180,000	180,000	45,000
50474	Warehouse Building Purchases	-	-	-	861	-	-	-	-	-
50490	Community Dev Projects	-	-	-	(306)	-	-	-	-	-
50495	Amortization Expense	2,257	2,257	-	-	2,257	-	2,257	2,257	-
50500	Depreciation	516,325	510,799	475,895	436,238	550,000	550,000	550,000	550,000	550,000
50501	Depreciation Adjustment	46,073	-	-	-	-	-	-	-	-
50510	Interest Expense	11,037	10,134	8,050	2,779	3,200	2,674	3,200	3,200	2,674
50520	Rental-other	13,888	7,892	11,493	2,634	14,000	12,000	14,000	14,000	12,000
50530	Bond Issue Expense	-	857	-	-	-	-	-	-	-
50540	Electricity	2,879	3,067	3,282	3,491	3,000	4,000	3,000	3,000	4,000
50560	Credit Card Processing Fees	56,877	60,726	66,949	95,672	56,000	80,000	56,000	56,000	80,000
50580	Bank Fees	4,516	12,885	11,322	10,806	13,000	13,000	13,000	13,000	13,000

GAS DEPARTMENT FUND

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	FY2022 Annual	FY2023 Annual
		Annual	Annual	Annual	Annual	Aug YTD	Budget	Budget		
50900	Transfers Out Captl Purchases	88,373	115,214	-	-	-	-	-	-	-
50902	Transfers Out Captl Purchases Gas	-	-	24,130	-	61,116	-	-	53,282	-
50920	Transfers to General Fund	96,000	-	-	-	102,016	102,016	102,016	185,030	-
50925	Transfers for Comm Dev	72,000	108,000	241,334	-	-	-	-	-	-
50965	Transfers-Cap Proj Fund	-	-	36,125	-	-	91,131	-	-	-
51030	Publications Newspapers	-	66	-	-	-	100	-	100	-
52010	Dist of Joint Revenue	133,459	70,322	77,240	-	71,042	70,000	70,000	70,000	-
52020	Daphne 3% Rev Tax Exp	4,836	4,542	5,335	-	5,218	5,200	5,200	5,200	-
52025	Spanish Fort Franchise Tax	20,638	20,192	22,192	-	17,854	20,000	20,000	20,000	-
52030	APSC Inspection Fee	7,045	7,268	15,214	-	-	7,300	7,300	7,300	-
52510	Utilities for City Use	38,390	34,665	33,232	-	31,894	40,000	40,000	40,000	-
59000	Inventory Budget	-	-	-	-	31	-	-	-	-
59100	SCADA Capital Purch Budget	-	-	-	-	-	19,667	-	-	-
59500	Capital Sys Improve Budget	-	-	-	-	133,428	2,291,000	1,973,200	1,973,200	-
59893	Transfers Out-Electric Fund	-	1,000,000	-	-	-	-	-	-	-
50340	General Supplies-COVID	-	1,241	-	-	-	-	-	-	-
56015	Hurricane Sally	-	3,767	1,692	-	-	-	-	-	-
TOTAL EXPENSES		<u>6,044,829</u>	<u>6,915,011</u>	<u>6,611,652</u>		<u>7,563,261</u>	<u>9,742,130</u>	<u>10,609,866</u>		
EXCESS REVENUE OVER EXPENSE		<u>1,980,931</u>	<u>736,119</u>	<u>2,238,087</u>		<u>1,945,357</u>	<u>(91,131)</u>	<u>-</u>		

City of Fairhope Gas Department

Category	Actual FY 2019	Actual FY 2020	Actual FY 2021	Actual YTD 8/2022	Budget FY 2022	Draft Budget FY 2023	Estimated Growth Rate	Projected FY 2024	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028
Sales and Services	7,768,793	7,428,143	8,677,060	8,137,633	7,788,885	9,136,483	1.0%	9,227,848	9,320,126	9,413,328	9,507,461	9,602,535
Other charges, sales and receipts	162,592	16,685	74,097	69,778	0	20,000	1.0%	20,200	20,402	20,606	20,812	21,020
Interest income	45,015	186,773	97,412	89,904	100,000	95,000		95,000	95,000	95,000	95,000	95,000
Total Revenue	\$ 7,976,400	\$ 7,631,602	\$ 8,848,569	\$ 8,297,316	\$ 7,888,885	\$ 9,251,483	N/A	9,343,048	9,435,528	9,528,934	9,623,273	9,718,566
Operations Expenses												
Compensation & Benefits	1,245,407	1,731,486	1,708,657	1,567,317	1,708,919	1,893,254	4.0%	1,968,984	2,047,743	2,129,653	2,214,839	2,303,433
Energy Purchases	2,104,356	1,545,490	2,216,197	1,892,858	1,813,967	2,749,684	2.0%	2,804,678	2,860,771	2,917,987	2,976,346	3,035,873
Supplies, Repairs & Maintenance	306,990	285,453	371,071	345,451	634,700	510,330	2.0%	520,537	530,947	541,566	552,398	563,446
Services Provided by Others	159,623	102,964	59,277	47,963	325,000	312,000	1.0%	315,120	318,271	321,454	324,668	327,915
Utilities & Communication	78,210	75,590	66,841	59,332	62,600	72,492	1.0%	73,217	73,949	74,688	75,435	76,190
Travel/Training	27,323	23,681	22,787	20,790	42,400	54,700	1.0%	55,247	55,799	56,357	56,921	57,490
Other Operating Expenditures	342,345	407,906	362,469	315,698	337,991	393,019	1.0%	396,949	400,918	404,927	408,977	413,066
Interest expense	11,037	10,134	8,050	3,744	3,200	2,674	Schedule	2,145	1,608	1,065	715	560
Depreciation Expenses	516,325	510,799	475,895	467,878	550,000	550,000	1.0%	555,500	561,055	566,666	572,332	578,056
Bad Debt/Amortization	5,309	12,346	8,886	12,717	7,257	10,000	1.0%	10,100	10,201	10,303	10,406	10,510
Distribution of Joint Revenue	133,459	70,322	77,240	64,625	70,000	70,000	1.0%	70,700	73,528	76,469	79,528	82,709
Total Oper. Expenses	\$ 4,930,384	\$ 4,776,172	\$ 5,377,370	\$ 4,798,373	\$ 5,556,035	\$ 6,618,152	N/A	6,773,175	6,851,063	7,014,364	7,182,632	7,356,028
Revenue Minus Op Exp	\$ 3,046,016	\$ 2,855,429	\$ 3,471,199	\$ 3,498,944	\$ 2,332,850	\$ 2,633,331	N/A	2,569,873	2,584,465	2,514,570	2,440,641	2,362,527
Other Sources/Uses												
Other Sources												
Borrowed Funds							Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	761,000	852,000	872,000	872,000	837,000	911,026	2.0%	929,247	947,831	966,788	986,124	1,005,846
Collection cost/Revenue Dept	51,000	59,000	59,000	59,000	266,281	291,935	2.0%	297,774	303,729	309,804	316,000	322,320
Transfer to General Fund	168,000	108,000	241,334	241,334	102,016	185,030	3.0%	190,581	194,393	198,280	202,246	206,291
Transfers In/Out Capital Purchases	39,013	115,214	24,130	24,130	0	53,282		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	0	43,782	Per Schedule	41,108	41,586	42,184	42,662	12,070
Reserve for Capital Equipment/Improvements	0	0	0	0	598,667	577,241	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	0	0	2,291,000	1,973,200		1,370,000	605,000	700,000	630,000	650,000
Transfer to Electric	0	1,000,000	0	0	0	0	N/A	0	0	0	0	0
Total Other Uses	\$ 1,019,013	\$ 2,134,214	\$ 1,196,464	\$ 1,196,464	\$ 4,094,964	\$ 4,035,496	0.0%	3,328,709	2,592,539	2,717,056	2,677,031	2,696,527
Net Other Sources/Uses	(1,019,013)	(2,134,214)	(1,196,464)	(1,196,464)	(4,094,964)	(4,035,496)	N/A	(3,328,709)	(2,592,539)	(2,717,056)	(2,677,031)	(2,696,527)
Excess/(Deficit) for Year	\$ 2,027,003	\$ 721,215	\$ 2,274,735	\$ 2,302,479	\$ (1,762,114)	\$ (1,402,165)	N/A	(758,836)	(8,074)	(202,486)	(236,390)	(333,999)
Add back Depreciation Exp	\$ 516,325	\$ 510,799	\$ 475,895	\$ 467,878	\$ 550,000	\$ 550,000		\$ 565,600	\$ 571,256	\$ 576,969	\$ 582,738	\$ 588,566
Net Excess/(Deficit)	\$ 2,543,328	\$ 1,232,015	\$ 2,750,630	\$ 2,770,357	\$ (1,212,114)	\$ (852,165)		(193,236)	563,182	374,483	346,348	254,566
Assets												
Cash Balances	As of 9/30/19	As of 9/30/20	As of 9/30/21	As of 8/31/2022								
Cash - Operating	\$ 4,826,127	\$ 5,312,163	\$ 6,404,725	\$ 7,816,815								
Cash - Pooled Depository	\$ 143,358	\$ 183,161	\$ 101,264	\$ 203,685								
Cash - Gas Reserves Centennial	\$ 3,245,262	\$ 3,328,848	\$ 3,412,870	\$ 3,491,928								
Cash - Super Fund Savings	\$ -	\$ -	\$ -	\$ -								
Cash - Reserve Fund Vision	\$ (0)	\$ -	\$ -	\$ -								
Cash - Utility Reserve Fund	\$ -	\$ -	\$ -	\$ -								
Cash - Second Utility Reserve	\$ -	\$ -	\$ -	\$ -								
Cash - Gas Customer Deposit Reserve	\$ 608,302	\$ 637,248	\$ 719,866	\$ 719,866	Restricted*		Restricted*					
Total Cash	\$ 8,823,049	\$ 9,461,420	\$ 10,638,724	\$ 12,232,293								
Targeted Reserved Fund Balance		\$ 1,586,277	\$ 1,488,966	\$ 1,488,966	\$ 1,641,482	\$ 1,850,297		\$ 1,868,610	\$ 1,887,106	\$ 1,905,787	\$ 1,924,655	\$ 1,943,711

Notes:

Recommended Targeted Reserve Fund 20% of annual revenue

10/04/2022

Fairhope Utilities GAS Department Capital Outlay Plan

Fiscal Year	Project	Description	Estimated cost
2023	Replace Crossings	>Replace Highway 33 creek crossing; 2-inch high-pressure steel	\$43,000
		>Replace Rock creek (Main Street) crossing; two 4-inch high-pressure gas lines (one on the east side of Main Street and one on the west side of Main Street)	\$98,000
		>Coleman Lane creek crossing	\$78,000
	Engineering costs	>Engineering for creek crossing	\$43,200
		>Engineering for replacing the 6-inch high-pressure gas main under Interstate 10	\$130,000
		>Engineering for leak-prone pipes	\$1,000,000
Gas Main Installation	Install 2 miles of two-inch PE low-pressure gas main on Mary Ann Beach Road to serve as a backed for County Road 1	\$198,000	
Regulator and Metering Station Upgrade	Upgrade the Grand Hotel's regulator and metering station	\$150,000	
TOTAL FY23			\$1,605,200
2024	Gas Main Replacement, Installation	>Replace 6-inch high-pressure gas main under Interstate 10	\$960,000
		>Replace 6-inch high-pressure gas main under US 31 at the intersection of Alabama 181 and along Alabama 181 for approximately 250 feet	\$80,000
	Replace Crossings	Replace the creek crossing at Fly Creek (Main Street); two 4-inch high-pressure gas lines (one is on the east side of Main Street, one is on the west side of Main Street)	\$120,000
	Gate Station	Upgrade the Gate Station	\$150,000
	Regulator Stations	Upgrade four District Regulator Stations	\$60,000
TOTAL FY24			\$1,370,000
2025	Gas Main Replacement	Replace 4-inch high-pressure gas main at the sewer plant (bridge)	\$165,000
	Regulator Station	>New District Regulator Station at Alabama 104 and U.S. 98 and replace high-pressure steel gas main at U.S. 98 and Alabama 104 north to Parker Road with 4-inch PE >Upgrade four District Regulator Stations	\$380,000 \$60,000
2026	Gas Main	>Tie-in high-pressure gas mains at U.S. 98 and County Road 32; this will require a gas main extension on County Road 32 for approximately 1 mile of 2-inch high-pressure steel	\$385,000
		>Lower 6-inch high-pressure gas main on U.S. 31 ROW Vales	\$65,000
	Steel Replacement	Replace 1.5 miles of high-pressure steel on County Road 1 with 2-inch PE low-pressure	\$25,000
TOTAL FY26			\$700,000
2027	Steel Replacement	Replace 1.5 miles of high-pressure steel on County Road 1 with 2-inch PE low-pressure	\$250,000
	Gas Main	Replace 6-inch high-pressure gas main from Alabama 181 to County Road 13 on Fairhope Avenue	\$380,000
TOTAL FY27			\$630,000

City of Fairhope Electric Department

	FY 2023 Budget	Projected FY 2024 Budget	Projected FY 2025 Budget
Total Revenue	25,011,660	23,144,877	23,375,375
Total Operating Expense	19,689,935	20,229,147	20,513,857
Revenue Minus Operating Expenses	5,321,725	2,915,730	2,861,518
Other Uses			
Reserve for Capital Equipment/Improvements	1,037,437	500,000	500,000
Reserve for System Upgrades	5,986,430	1,398,000	2,160,000
Warrant & Lease Payments	43,782	41,108	41,586
Reserve requirements per ordinance	960,000	960,000	960,000
General Fund Transfer	499,803	509,799	519,995
Total Other Uses	8,527,452	3,408,907	4,181,581
Excess/(Deficit) for the Year	(3,205,727)	(493,177)	(1,320,063)
Add back Depreciation Expense	850,000	858,500	867,085
Net Excess/(Deficit)	(2,355,727)	365,323	(452,978)
CASH 8/31/2022			
Cash-Operating	1,767,594		
Cash-Reserve	4,830,609		
	6,598,203		
Targeted Reserve Fund 20% of Annual Revenue	4,582,332	4,628,975	4,675,075

ELECTRIC DEPARTMENT FUND

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	Aug	FY2022 Annual	FY2023 Annual
			Annual		Annual		Annual	YTD	Budget	Budget	
REVENUES											
40835	Federal Grants	-	17,194		713		-	-	-	-	-
40840	Fema-Grant Revenues	-	719,940		121,318		-	-	-	-	-
40900	Transfers In Captl Purchases	73,824	113,694		-		-	-	-	-	-
40902	Transfers In Captl Purchases Gas	-	-		8,666		-	-	-	-	53,282
40904	Transfers In Captl Purchases W/S	-	-		29,713		-	-	-	-	53,282
41705	Sale of Fixed Assets	300	3,102		3,575		-	-	-	-	-
42510	Sale of Electric Energy	20,544,997	20,089,648		19,852,581		17,779,930	22,404,541			22,500,000
42520	Revenue Late Charges	160,835	115,455		161,142		108,704	136,894			135,000
42530	Pole Rental-Telephone Co	26,960	26,960		34,480		-	29,656			29,656
42540	Pole Rental-Cable T.V.	40,980	40,980		40,980		-	45,078			45,078
42550	Pole Rent-Riviera	426	-		426		-	426			426
42560	Temp Service Charges	1,950	1,550		850		3,950	1,500			1,500
45620	Rate Stabilization Funds	-	-		1,636,546		-	2,100,000			2,100,000
45625	Grants-Smart Grid Initiative	-	1,314,759		-		-	-			-
45635	Grant income-ALDOT	21,993	-		-		-	-			-
49010	Interest Earned	22,269	127,938		98,559		105,762	88,000			90,000
49030	Insurance Claim	-	-		66,001		-	-			-
49035	Rebate Income	5,776	5,637		5,986		5,877	5,000			5,000
49040	Miscellaneous Revenue	17,521	45,349		100,527		30,430	39,917			30,000
49055	AMEA Income-Training	-	-		10,000		-	10,000			25,000
49060	Connection Fees	105,917	40,841		43,315		42,965	78,919			50,000
49080	Community Dev Revenue	352	49		87		(857)	-			-
49080	Community Dev Revenue	352	49		87		(857)	-			-
49892	Transfers In-Gas Fund	-	1,000,000		-		-	-			-
49995	UB Clearing	(4)	(0)		-		-	-			-
49998	Budget rollover	-	-		-		-	(45,289)			3,161,945
49999	Inventory revenue	-	-		-		327	-			-
TOTAL REVENUES		21,024,446	23,663,147		22,215,550		18,076,230	24,894,641			28,280,169
EXPENSES											
50020	Purchased Power-Elect	12,330,272	11,330,913		12,488,709		8,875,680	12,712,854			13,500,000
50025	Collection Costs/Revenue Dept	33,000	37,000		35,000		149,640	149,640			160,696
50026	Administrative Costs	761,000	852,000		872,000		837,000	837,000			911,026
50040	Salaries-Oper&Maint	908,561	1,205,865		1,317,982		1,153,171	1,486,033			1,780,126
50045	Overtime	127,266	152,741		105,669		111,283	137,241			115,000
50190	Employee Payroll Taxes	92,809	103,584		103,313		94,465	124,180			154,512
50200	Employee Retirement Exp	56,497	107,865		113,709		109,601	125,618			164,973
50210	Insurance, Employees Group	277,292	283,412		293,242		253,060	315,917			348,038
50215	Required Contrib-OPEB	77,668	230,448		28,037		23,364	28,037			28,037
50220	Casualty/Workers Comp Ins	201,459	170,550		-		-	-			-
50221	Workers Comp Insurance	-	-		53,066		70,884	63,200			70,694
50222	Casualty/Property Insurance	-	-		135,503		154,372	136,072			162,091
50230	Training/School/Travel	42,872	25,279		33,620		60,750	85,925			100,000
50250	Trustee Fees	835	858		-		99	850			500
50270	Audit & Accounting	23,304	23,297		12,476		26,212	23,000			17,000
50280	Legal Fees	-	-		856		-	-			-
50290	Professional Services	194,272	45,112		48,583		124,174	78,000			118,000
50300	Computer Expense	58,958	90,092		44,543		17,148	28,789			45,562
50320	Office Supplies	1,727	873		478		1,217	1,600			1,600
50325	Printers/Copiers/OE and supp	-	5,067		5,917		4,369	6,346			11,236
50530	Bond Issue Expense	-	857		-		-	-			-
50330	Postage	37,653	39,473		39,572		49,269	40,000			50,000
50340	Operating Supplies	103,679	74,828		160,997		81,049	125,000			256,517
50360	Maintenance-Buildings	20,078	15,915		26,701		18,979	27,000			95,000
50365	Maintenance-Plant	351,272	80,179		189,970		141,776	460,000			250,000
50380	Communications	38,054	38,241		33,207		21,923	23,600			20,692
50390	Dues-Memberships-Subscrip	4,974	4,909		5,367		9,310	10,000			15,000
50395	Employment Screening	-	-		1,060		1,151	1,500			1,500
50400	Miscellaneous	-	-		378		-	-			-
50410	Cash Over or Short	553	(165)		210		1,052	-			-
50420	Bad Debts	125,851	67,894		42,693		66,194	150,000			150,000
50430	Gasoline & Oil	33,806	98,800		37,099		42,463	60,000			60,000
50435	Small Equipment	-	-		-		-	-			12,000
50440	Maintenance-Vehicles&Equip	56,438	66,098		47,391		78,952	82,162			106,000

ELECTRIC DEPARTMENT FUND

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	Aug	FY2022 Annual	FY2023 Annual
		Annual	Annual	Annual	Annual	YTD	Budget	Budget			
50460	Uniforms	11,795	1,480		531		1,073		1,000	1,500	
50462	Safety Wear and PPE	476	13,110		20,408		15,690		37,967	63,200	
50490	Community Dev Projects	-	-		-		(306)		-	-	
50470	Purchases Vehicles & Equipment	-	-		-		415,286		529,627	532,590	
50473	Warehouse Improvement Purchase	-	-		-		466,570		243,600	199,847	
50475	Capital Improvements	-	-		-		8,480		-	205,000	
50501	Depreciation Adjustment	9,430	-		-		-		-	-	
50545	Hurricane Assistance	505	-		-		-		-	-	
50474	Warehouse Building Purchases	-	-		-		394		-	-	
50495	Amortization Expense	8,040	8,040		-		-		8,040	-	
50500	Depreciation	820,232	851,630		979,888		898,267		850,000	850,000	
50510	Interest Expense	28,703	11,681		8,796		2,779		3,200	3,200	
50560	Credit Card Processing Fees	56,877	60,726		65,754		93,963		55,000	80,000	
50580	Bank Fees	4,516	12,895		13,064		12,468		15,000	15,000	
50900	Transfers Out Captl Purchases	85,766	58,367		15,464		172		-	-	
50920	Transfers to General Fund	168,000	-		-		537,655		537,655	499,803	
50925	Transfers for Comm Dev	334,000	254,000		604,085		-		-	-	
51025	Colony Rent	-	338		338		778		500	800	
51030	Publications Newspapers	2,976	1,118		885		-		1,500	1,000	
52510	Utilities for City Use	285,921	229,612		65,271		61,143		76,000	76,000	
56015	Hurricane Sally	-	762,268		232,814		-		-	-	
56025	Hurricane Zeta	-	-		10,390		-		-	-	
50340	General Supplies	-	6,918		-		-		-	-	
59100	SCADA Capital Purch Budget	-	-		-		51,578		86,667	100,000	
59110	AMI Capital	-	-		-		-		-	2,250,000	
59500	Capital Sys Improve Budget	-	-		-		830,004		4,259,900	3,736,430	
59998	Reserve Requirements per Ordin	-	-		-		-		960,000	960,000	
TOTAL EXPENSES		<u>17,777,386</u>	<u>17,424,168</u>		<u>18,295,034</u>		<u>15,974,601</u>		<u>24,985,219</u>	<u>28,280,169</u>	
EXCESS REVENUE OVER EXPENSE		<u>3,247,061</u>	<u>6,238,978</u>		<u>3,920,517</u>		<u>2,101,629</u>		<u>(90,578)</u>	<u>-</u>	

City of Fairhope Electric Department

Category	Actual FY 2019	Actual FY 2020	Actual FY 2021	Actual YTD 8/31/2022	Budget FY 2022	Budget FY 2023	Estimated Growth Rate	Projected FY 2024	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028
Sales and Services	20,544,997	20,089,648	19,852,581	17,779,930	22,404,541	22,500,000	1.0%	22,725,000	22,952,250	23,181,773	23,413,590	23,647,726
Other charges, sales and receipts	361,013	279,924	467,368	193,109	347,389	321,660	1.0%	324,877	328,125	331,407	334,721	338,068
Interest income	22,269	127,938	98,559	105,762	88,000	90,000		95,000	95,000	95,000	95,000	95,000
Grants	21,993	2,051,893	122,031	0	0	0						
Rate Stabilization Funds	0	0	1,636,546	0	2,100,000	2,100,000						
Total Revenue	\$ 20,950,271	\$ 22,549,403	\$ 22,177,085	\$ 18,078,801	\$ 24,939,930	\$ 25,011,660	N/A	23,144,877	23,375,375	23,608,179	23,843,311	24,080,794
Operations Expenses												
Compensation & Benefits	1,540,093	2,083,915	2,015,017	1,815,829	2,280,226	2,661,380	4.0%	2,767,835	2,878,548	2,993,690	3,113,438	3,237,975
Energy Purchases	12,330,272	11,330,913	12,488,709	8,875,680	12,712,854	13,500,000	2.0%	13,770,000	14,045,400	14,326,308	14,612,834	14,905,091
Supplies, Repairs & Maintenance	533,193	244,811	425,538	321,972	695,762	721,117	2.0%	735,539	750,250	765,255	780,560	796,171
Services Provided by Others	217,576	73,477	67,830	154,755	107,346	146,236	1.0%	147,698	149,175	150,667	152,174	153,696
Utilities & Communication	323,975	267,852	98,478	83,067	99,600	96,692	1.0%	97,659	98,635	99,622	100,618	101,624
Travel/Training	42,872	25,279	33,620	60,750	85,925	100,000	1.0%	101,000	102,010	103,030	104,060	105,101
Other Operating Expenditures	415,383	494,184	364,333	398,835	388,178	496,153	1.0%	501,114	506,125	511,187	516,299	521,462
Interest expense	28,703	11,681	8,796	2,779	3,200	3,200	Per Sch	2,145	1,608	1,065	715	560
Depreciation Expenses	820,232	851,630	979,888	898,267	850,000	850,000	1.0%	858,500	867,085	875,756	884,513	893,359
Bad Debt/Amortization	133,891	75,933	42,693	66,194	158,040	150,000	1.0%	154,500	156,045	157,605	159,182	160,773
Total Oper. Expenses	\$ 16,386,190	\$ 15,459,676	\$ 16,524,903	\$ 12,678,127	\$ 17,381,131	\$ 18,724,777	N/A	19,135,990	19,398,838	19,826,580	20,265,211	20,715,038
Revenue Minus Op Exp	\$ 4,564,081	\$ 7,089,727	\$ 5,652,182	\$ 5,400,674	\$ 7,558,799	\$ 6,286,883	N/A	4,008,886	3,976,537	3,781,599	3,578,100	3,365,756
Other Sources/Uses												
Other Sources												
Borrowed Funds							Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	761,000	852,000	872,000	837,000	837,000	911,026	2.0%	929,247	947,831	966,788	986,124	1,005,846
Collection cost/Revenue Dept	33,000	37,000	35,000	149,640	149,640	160,696	2.0%	163,910	167,188	170,532	173,943	177,421
Transfer to General Fund	502,000	254,000	604,085	537,655	537,655	499,803	2.0%	509,799	519,995	530,395	541,003	551,823
Transfers In/Out Capital Purchases	11,942	(55,328)	(22,914)	172	0	(106,564)		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	0	43,782	Per Schedule	41,108	41,586	42,586	42,662	12,070
Reserve for Capital Equipment/Improvements	0	0	0	0	859,894	1,037,437	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	0	0	4,259,900	5,986,430	Variable	1,398,000	2,160,000	1,680,000	1,740,000	1,700,000
Reserve requirements per ordinance						960,000	Variable	960,000	960,000	960,000	960,000	960,000
Transfer to Electric	0	0	0	0	0	0	N/A	0	0	0	0	0
Total Other Uses	\$ 1,307,942	\$ 1,087,672	\$ 1,488,171	\$ 1,524,467	\$ 6,644,089	\$ 9,492,610	0.0%	4,502,064	5,296,601	4,850,301	4,943,731	4,907,160
Net Other Sources/Uses	(1,307,942)	(1,087,672)	(1,488,171)	(1,524,467)	(6,644,089)	(9,492,610)	N/A	(4,502,064)	(5,296,601)	(4,850,301)	(4,943,731)	(4,907,160)
Excess/(Deficit) for Year	\$ 3,256,139	\$ 6,002,055	\$ 4,164,011	\$ 3,876,207	\$ 914,711	\$ (3,205,727)	N/A	(493,177)	(1,320,063)	(1,068,702)	(1,365,631)	(1,541,404)
Add back Depreciation Exp	\$ 820,232	\$ 851,630	\$ 979,888	\$ 898,267	\$ 850,000	\$ 850,000		\$ 858,500	\$ 867,085	\$ 875,756	\$ 884,513	\$ 893,359
Net Excess/(Deficit)	\$ 4,076,370	\$ 6,853,685	\$ 5,143,900	\$ 4,774,474	\$ 1,764,711	\$ (2,355,727)		365,323	(452,978)	(192,946)	(481,118)	(648,046)

Cash Balances	As of 9/30/19	As of 9/30/20	As of 9/30/21	As of 8/31/2022								
Cash - Operating	\$ 2,138,403	\$ 3,213,271	\$ 1,484,907	\$ 954,935								
Cash - Pooled Depository	\$ 1,360,941	\$ 1,384,970	\$ 341,323	\$ 815,648								
Cash - Electric Reserves Centennial	\$ 1,924,393	\$ 2,852,459	\$ 3,882,586	\$ 4,830,609								
Cash - Super Fund Savings	\$ -	\$ -	\$ -	\$ -								
Cash - Reserve Fund Vision	\$ -	\$ -	\$ -	\$ -								
Cash - Utility Reserve Fund	\$ -	\$ -	\$ -	\$ -								
Cash - Second Utility Reserve	\$ 0	\$ -	\$ -	\$ -								
Cash - Emergency Relief Checking	\$ 25,166	\$ 23,653	\$ 23,765	\$ 23,805	Restricted*							
Cash - Customer Deposit Reserve	\$ 1,094,411	\$ 1,124,266	\$ 1,129,373	\$ 1,129,373	Restricted*							
Total Cash	\$ 6,543,313	\$ 8,598,618	\$ 6,861,954	\$ 7,754,371								
Targeted Reserved Fund Balance	\$ 4,186,521	\$ 4,181,202	\$ 4,073,914	\$ 4,073,914	\$ 3,594,608	\$ 4,550,386		4,550,386	4,609,975	4,656,075	4,702,636	4,749,662

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

Fairhope Utilities ELECTRIC Department 5-Year Plan

Fiscal Year	Project/Personnel	Description	Estimated Cost	Estimated engineering & contingency (20%)	
2023	Transmission System Upgrades	Install a new #397 ACSR Line along Morphy, from Ingleside to Greeno, north up Greeno to Dyer. Total length will be approximately 1.4 miles. Cost includes installation of 3 new GOS's in the 44 KV system	\$1,750,000	\$350,000	
		Upgrade Existing 44 KV poles along Dyer Road from Greeno to Bishop	\$200,000	\$40,000	
		Underground distribution Underground on Magnolia from Church Street to Bancroft	\$750,000		
	TOTAL			\$3,090,000	
2024	Distribution System Upgrades	Upgrade Existing #2/0 and #4/0 ACSR conductors along Summit Street and White Avenue, south from Morphy, and over to Liberty Street, approximately 0.4 miles, to #397 ACSR	\$280,000	\$56,000	
		Upgrade existing #1/0 ACSR conductors along South Mobile Street, from White Avenue down to Pier Avenue, approximately 0.5 miles, to #4/0 ACSR	\$325,000	\$65,000	
		Install new 12 KV GOS's at 8 locations	\$160,000	\$32,000	
		Install new 12 KV reclosers at 8 locations	\$400,000	\$80,000	
		TOTAL			\$1,398,000
		2025	Distribution System Upgrades	Upgrade approximately 3.5 miles of existing old copper conductors to #1/0 ACSR (21 locaitons)	\$1,800,000
TOTAL				\$2,160,000	
2026	Distribution System Upgrades	Upgrade existing #4/0 ACSR conductors along Nichols from Ingleside to Greeno, approximately 0.4 miles, to #397 ACSR	\$280,000	\$56,000	
		Upgrade approximately 1.6 miles of existing copper conductors to #397 ACSR (2 locations)	\$1,120,000	\$224,000	
		TOTAL			\$1,680,000
2027	Distribution System Upgrades	Upgrade existing #4/0 ACSR conductors along Bancroft from Equality Avenue up to Bayou Street, approximately 0.4 miles, to #397 ACSR	\$280,000	\$56,000	
		Upgrade approximately 1.8 miles of existing copper conductors to #4/0 ACSR (3 locations)	\$1,170,000	\$234,000	
		TOTAL			\$1,740,000

City of Fairhope Water & Wastewater Department

	FY 2023 Budget	Projected FY 2024 Budget	Projected FY 2025 Budget
Total Revenue	16,655,800	15,283,508	15,509,923
Total Operating Expense	<u>11,880,831</u>	<u>12,057,621</u>	<u>12,272,626</u>
Revenue Minus Operating Expenses	<u>4,774,969</u>	<u>3,225,887</u>	<u>3,237,297</u>
Other Sources			
Borrowed Funds (line of credit)	<u>15,000,000</u>	<u>-</u>	<u>-</u>
Other Uses			
Reserve for Capital Equipment/Improvements	972,124	1,000,000	1,000,000
Reserve for System Upgrades	23,646,780	19,165,000	8,280,000
Warrant & Lease Payments	1,637,784	1,656,828	1,680,633
Reserve requirements per ordinance	875,000	875,000	875,000
General Fund Transfer	<u>290,324</u>	<u>296,130</u>	<u>302,053</u>
Total Other Uses	<u>27,422,012</u>	<u>22,992,958</u>	<u>12,137,686</u>
Excess/(Deficit) for the Year	(7,647,043)	(19,767,072)	(8,900,389)
Add back Depreciation Expense	<u>1,535,000</u>	<u>1,631,050</u>	<u>1,664,128</u>
Net Excess/(Deficit)	<u><u>(6,112,043)</u></u>	<u><u>(18,136,022)</u></u>	<u><u>(7,236,261)</u></u>
CASH	8/31/2022		
Cash-Operating	4,902,083		
Cash-Water Reserve	950,764		
Cash-Reserve Water-Tap/SDC	3,449,156		
Cash-Reserve Sewer-Tap	<u>1,657,700</u>		
	10,959,703		
Targeted Reserve Fund 20% of Annual Revenue	2,996,160	3,056,702	3,101,985

City of Fairhope Water & Wastewater Department

Category	Actual FY 2019	Actual FY 2020	Actual FY 2021	Actual YTD 7/31/2022	Budget FY 2022	Budget FY 2023	Estimated Growth Rate	Projected FY 2024	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028
Sales and Services	10,791,350	12,127,989	12,703,925	12,992,708	12,770,396	13,700,000	1.0%	13,911,000	14,125,590	14,343,836	14,565,803	14,791,561
Other charges, sales and receipts	1,836,087	1,585,924	2,029,808	1,280,764	1,625,800	1,170,800	1.0%	1,182,508	1,194,333	1,206,276	1,218,339	1,230,523
Interest income	75,290	209,460	116,664	126,477	120,000	110,000		190,000	190,000	190,000	190,000	190,000
Grants	68,784	248,093	(32,335)	0	1,562,500	1,675,000						
Budget Rollover	0	0	0	0	5,779,509	6,009,259						
Total Revenue	\$ 12,771,511	\$ 14,171,467	\$ 14,818,062	\$ 14,399,949	\$ 16,078,696	\$ 16,655,800	N/A	15,283,508	15,509,923	15,740,112	15,974,142	16,212,084
Operations Expenses												
Compensation & Benefits	2,136,937	2,555,837	2,805,489	2,602,795	3,000,445	3,585,929	3.0%	3,711,742	3,842,060	3,977,046	4,116,870	4,261,709
Energy Purchases	561,000	591,229	592,438	478,949	585,000	585,000	2.0%	596,700	613,377	630,530	633,077	635,675
Supplies, Repairs & Maintenance	1,492,859	1,099,296	1,577,503	1,449,361	1,908,500	2,149,100	2.0%	2,192,082	2,247,376	2,304,120	2,362,352	2,422,114
Services Provided by Others	664,358	709,609	797,465	648,149	953,500	1,026,650	1.0%	1,036,917	1,063,768	1,091,382	1,119,782	1,148,990
Utilities & Communication	333,644	298,945	300,048	266,499	265,128	271,720	1.0%	274,437	279,284	284,243	289,317	294,508
Travel/Training	19,840	21,047	21,540	28,068	49,575	48,200	1.0%	48,682	49,627	50,595	51,586	52,603
Other Operating Expenditures	495,354	566,377	545,708	628,326	511,470	764,180	1.0%	771,821	787,408	803,386	819,767	836,563
Interest expense	401,350	380,662	334,304	110,709	127,366	106,525	Per Sch	85,439	64,079	42,445	28,490	22,304
Depreciation Expenses	1,549,906	1,481,001	1,611,230	1,669,580	1,535,000	1,535,000	1.0%	1,550,350	1,582,721	1,615,921	1,649,974	1,684,905
Bad Debt/Amortization	(10,615)	56,367	(50,949)	24,777	87,050	80,000	0.0%	80,700	81,407	82,121	82,842	83,571
Total Oper. Expenses	\$ 7,644,633	\$ 7,760,369	\$ 8,534,775	\$ 7,907,214	\$ 9,023,034	\$ 10,152,303	N/A	10,348,870	10,529,700	10,799,668	11,071,215	11,359,371
Revenue Minus Op Exp	\$ 5,126,878	\$ 6,411,098	\$ 6,283,287	\$ 6,492,735	\$ 7,055,662	\$ 6,503,497	N/A	4,934,638	4,980,223	4,940,444	4,902,927	4,852,713
Other Sources/Uses												
Other Sources												
Borrowed Funds	\$ -	\$ -	\$ -	\$ -	\$ 10,000,000	\$ 15,000,000	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ 10,000,000	\$ 15,000,000	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	762,000	851,000	871,000	837,000	837,000	911,026	2.0%	929,247	947,831	966,788	986,124	1,005,846
Collection cost/Revenue Dept	137,000	160,000	157,000	692,595	692,595	764,220	2.0%	779,504	795,094	810,996	827,216	843,761
Transfer to General Fund	968,000	267,000	608,581	551,190	551,190	290,324	2.0%	296,130	302,053	308,094	314,256	320,541
Transfers In/Out Capital Purchases	89,895	115,214	45,177	0	0	53,282		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	527,354	1,637,784	Per Schedule	1,656,828	1,680,633	1,699,677	480,861	485,622
Reserve for Capital Equipment/Improvements	0	0	0	714,743	1,563,086	972,124	Variable	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Reserve for System Upgrades	0	0	0	4,246,207	18,523,800	23,646,780		19,165,000	8,280,000	3,000,000	4,000,000	4,000,000
Reserve requirements per ordinance	0	0	0	0	440,550	875,000		875,000	875,000	875,000	875,000	875,000
Total Other Uses	\$ 1,956,895	\$ 1,393,214	\$ 1,681,758	\$ 7,041,735	\$ 22,695,025	\$ 29,150,540	0.0%	24,701,709	13,880,612	8,660,556	8,483,457	8,530,770
Net Other Sources/Uses	(1,956,895)	(1,393,214)	(1,681,758)	(7,041,735)	(12,695,025)	(14,150,540)	N/A	(24,701,709)	(13,880,612)	(8,660,556)	(8,483,457)	(8,530,770)
Excess/(Deficit) for Year	\$ 3,169,983	\$ 5,017,884	\$ 4,601,529	\$ (549,001)	\$ (5,639,363)	\$ (7,647,043)	N/A	(19,767,072)	(8,900,389)	(3,720,111)	(3,580,530)	(3,678,057)
Add back Depreciation Exp	\$ 1,549,906	\$ 1,481,001	\$ 1,611,230	\$ 1,669,580	\$ 1,535,000	\$ 1,535,000		\$ 1,631,050	\$ 1,664,128	\$ 1,698,042	\$ 1,732,816	\$ 1,768,476
Net Excess/(Deficit)	\$ 4,719,890	\$ 6,498,885	\$ 6,212,759	\$ 1,120,579	\$ (4,104,363)	\$ (6,112,043)		(18,136,022)	(7,236,261)	(2,022,070)	(1,847,714)	(1,909,581)
Cash Balances	As of 9/30/19	As of 9/30/20	As of 9/30/2021	As of 8/31/2022								
Cash - Operating	\$ 5,802,475	\$ 5,363,615	\$ 6,251,995	\$ 4,606,697								
Cash - Pooled Depository	\$ 274,822	\$ 334,665	\$ 183,028	\$ 298,117								
Cash - Water Reserve	\$ 641,770	\$ 733,755	\$ 840,182	\$ 950,764	Restricted*							
Cash - SDC Water Reserve	\$ -	\$ -	\$ -	\$ 239,800	Restricted*							
Cash - SDC Wastewater Reserve	\$ -	\$ -	\$ -	\$ 265,500	Restricted*							
Cash - Superfund-Wtr Tap Res	\$ 2,084,610	\$ 2,471,808	\$ 2,930,981	\$ 3,209,356	Restricted*							
Cash - Savings-Sewer Tap Fee	\$ 844,749	\$ 1,048,404	\$ 1,286,934	\$ 1,392,200	Restricted*							
Cash - WS Customer Deposit Res	\$ 413,404	\$ 433,027	\$ 451,917	\$ 451,917	Restricted*							
Total Cash	\$ 10,061,830	\$ 10,385,275	\$ 11,945,038	\$ 11,414,352								
Targeted Reserved Fund Balance		\$ 2,525,487	\$ 2,525,487	\$ 2,742,783	\$ 2,854,694	\$ 2,974,160		\$ 3,018,702	\$ 3,063,985	\$ 3,110,022	\$ 3,156,828	\$ 3,204,417

Notes:

Recommended Targeted Reserve Fund 20% of annual revenue

10/04/2022

WATER DEPARTMENT

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	FY2022 Annual	FY2023
		Annual	Annual	Annual	Annual	Aug YTD	Budget	Annual Budget		
REVENUES										
40840	Fema-Grant Revenues	-	16,317	(1,549)	-	-	-	-	-	-
40900	Transfers In Captl Purchases	14,765	-	-	-	-	-	-	-	-
41705	Sale of Fixed Assets	16,011	32,064	46	1,907	-	-	-	-	-
42520	Revenue Late Charges	53,542	38,435	53,640	36,197	55,000	40,000	-	-	-
43010	Water Sales	6,433,116	7,290,522	7,185,445	6,873,357	7,300,000	7,400,000	-	-	-
43030	Tel Companies Antenna Rent	174,899	182,552	171,870	192,928	175,000	200,000	-	-	-
45635	Grant income-ALDOT	34,392	4,328	1,252	-	-	-	-	-	-
49010	Interest Earned	46,772	200,166	84,363	88,721	100,000	90,000	-	-	-
49035	Rebate Income	3,755	4,877	3,891	3,820	4,000	4,000	-	-	-
49040	Miscellaneous Revenue	43,689	27,924	14,608	60,797	15,000	50,000	-	-	-
49045	Loan Proceeds	-	-	-	-	5,000,000	7,500,000	-	-	-
49060	Connection Fees	1,211,092	831,639	1,034,752	689,660	1,000,000	500,000	-	-	-
49080	Community Dev Revenue	342	48	84	832	-	-	-	-	-
49998	Budget Rollover	-	-	-	-	1,016,669	5,652,896	-	-	-
TOTAL REVENUES		8,032,375	8,628,873	8,548,404	7,948,218	14,665,669	21,436,896			
EXPENSES										
50020	Purchased Power-Elect	98,966	121,069	124,502	78,933	120,000	120,000	-	-	-
50025	Collection Costs/Revenue Dept	87,000	101,000	98,000	431,066	431,066	484,913	-	-	-
50026	Administrative Costs	495,000	553,000	566,000	544,050	544,050	592,167	-	-	-
50040	Salaries-Oper&Maint	685,101	785,305	889,381	797,946	952,023	1,184,099	-	-	-
50045	Overtime	63,719	99,288	120,251	154,583	111,124	120,000	-	-	-
50190	Employee Payroll Taxes	57,534	67,471	73,467	72,643	81,331	102,860	-	-	-
50200	Employee Retirement Exp	30,403	69,520	77,674	78,879	82,415	106,139	-	-	-
50210	Employee Medical Insurance	124,810	217,486	205,217	181,616	221,851	252,413	-	-	-
50215	Required Contrib-OPEB	(16,602)	46,367	28,037	23,364	28,037	28,037	-	-	-
50220	Casualty/Workers Comp Ins	115,600	124,045	0	-	-	-	-	-	-
50221	Workers Comp Insurance	-	-	23,646	30,183	25,200	30,043	-	-	-
50222	Casualty/Property Insurance	-	-	96,720	116,731	94,849	122,568	-	-	-
50230	Training/School/Travel	8,007	14,482	11,727	14,295	28,000	25,530	-	-	-
50250	Trustee Fees	6,067	6,201	-	3,928	6,000	6,000	-	-	-
50270	Audit & Accounting	10,662	11,223	10,093	25,488	11,000	10,000	-	-	-
50280	Legal Fees	-	-	-	-	3,000	3,000	-	-	-
50290	Professional Services	29,401	33,015	30,290	17,050	102,000	197,700	-	-	-
50300	Computer Expense	35,761	61,125	26,481	8,075	8,429	21,301	-	-	-
50320	Office Supplies	1,524	1,825	766	4,619	2,500	8,000	-	-	-
50325	Printers/Copiers/OE and supp	-	3,282	3,684	2,689	3,484	9,200	-	-	-
50330	Postage	25,688	25,260	25,579	32,001	26,000	30,000	-	-	-
50340	Operating Supplies	40,899	46,171	64,371	44,536	30,000	15,000	-	-	-
50360	Maintenance-Buildings	17,432	8,951	58,314	35,343	40,000	50,000	-	-	-
50364	Maintenance-Fountains	-	-	69	2,995	12,000	12,000	-	-	-
50365	Maintenance-Plant	609,895	312,469	360,797	206,357	125,000	175,000	-	-	-
50366	Maintenance-Distribution Sys	-	-	38,278	146,619	285,000	300,000	-	-	-
50380	Communications	24,672	23,674	23,507	16,338	13,100	17,610	-	-	-
50390	Dues-Memberships-Subscrip	4,334	4,381	4,576	5,176	8,300	10,000	-	-	-
50395	Employment Screening	-	-	1,286	856	1,500	1,500	-	-	-
50420	Bad Debts	68,852	40,094	32,184	16,105	70,000	70,000	-	-	-
50430	Gasoline & Oil	40,561	29,205	37,885	55,917	40,000	60,000	-	-	-
50435	Small Equipment	-	-	-	36,979	40,000	40,000	-	-	-
50440	Maintenance-Vehicles&Equip	48,177	43,063	94,615	71,365	51,300	51,300	-	-	-
50460	Uniforms	3,341	6,277	2,659	5,788	12,000	15,000	-	-	-
50462	Safety Wear and PPE	-	4,578	8,606	2,699	13,758	13,800	-	-	-
50470	Purchases Vehicles & Equipment	-	-	-	189,785	305,384	240,540	-	-	-
50473	Warehouse Improvement Purchase	-	-	-	119,353	157,500	70,000	-	-	-
50490	Community Dev Projects	-	-	-	(199)	-	-	-	-	-
50495	Amortization Expense	7,041	7,041	-	-	7,050	-	-	-	-
50500	Depreciation	697,166	876,979	933,967	751,311	700,000	700,000	-	-	-
50501	Depreciation Adjustment	6,918	-	-	-	-	-	-	-	-
50510	Interest Expense	140,472	133,232	58,010	38,748	44,578	37,284	-	-	-
50520	Rental-other	14,158	7,892	2,277	17,630	15,000	30,000	-	-	-
50530	Bond Issue Expense	-	34,160	-	-	-	-	-	-	-
50560	Credit Card Processing Fees	36,969	39,471	40,648	51,873	34,000	40,000	-	-	-
50580	Bank Fees	2,936	8,376	8,676	8,312	10,000	10,000	-	-	-
50900	Transfers Out Captl Purchases	104,500	74,889	-	-	-	-	-	-	-

WATER DEPARTMENT

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
50904	Transfers Out Captl Purchases W/S	-	-	26,466	-	-	37,269
50920	Transfers to General Fund	246,000	-	-	551,190	551,190	290,324
50925	Transfers for Comm Dev	722,000	267,000	608,581	-	-	-
51025	Colony Rent	-	270	287	282	300	300
51030	Publications Newspapers	538	-	-	-	-	5,000
52510	Utilities for City Use	167,782	151,914	147,530	156,519	150,000	150,000
53010	Chemicals & Testing	205,302	146,356	170,806	45,068	75,000	75,000
53011	Chemicals - Water Treatment	-	-	-	245,798	175,000	300,000
59100	SCADA Capital Purch Budget	-	-	-	14,756	20,000	15,000
59500	System Improve-Distribution Sys	-	-	-	1,483,581	4,930,000	9,800,000
59501	System Impr-Water Plan/Wells	-	-	-	792,205	3,425,800	4,851,000
59998	Reserve Requirements per Ordin	-	-	-	-	440,550	500,000
TOTAL EXPENSES		<u>5,068,585</u>	<u>4,607,404</u>	<u>5,135,910</u>	<u>7,731,423</u>	<u>14,665,669</u>	<u>21,436,896</u>
EXCESS REVENUE OVER EXPENSES		<u>2,963,789</u>	<u>4,021,468</u>	<u>3,412,494</u>	<u>216,795</u>	<u>-</u>	<u>-</u>

City of Fairhope Water Department

Category	Actual FY 2019	Actual FY 2020	Actual FY 2021	Actual YTD 8/31/2022	Budget FY 2022	Budget FY 2023	Estimated Growth Rate	Projected FY 2024	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028
Sales and Services	6,433,116	7,290,522	7,180,389	6,873,357	7,300,000	7,400,000	2.0%	7,548,000	7,698,960	7,852,939	8,009,998	8,170,198
Other charges, sales and receipts	1,503,330	1,117,539	1,278,893	986,140	1,249,000	794,000	1.0%	801,940	809,959	818,059	826,240	834,502
Interest income	46,772	199,554	84,363	88,721	100,000	90,000		95,000	95,000	95,000	95,000	95,000
Grants	34,392	23,526	4,926	0	0	0						
Budget Rollover	0	0	0	0	1,016,669	5,652,896						
Total Revenue	\$ 8,017,610	\$ 8,631,142	\$ 8,548,570	\$ 7,948,218	\$ 9,665,669	\$ 8,284,000	N/A	8,444,940	8,603,919	8,765,998	8,931,238	9,099,700
Operations Expenses												
Compensation & Benefits	1,029,046	1,233,858	1,403,256	1,339,214	1,501,981	1,823,591	4.0%	1,896,534	1,972,396	2,051,292	2,133,343	2,218,677
Energy Purchases	98,966	121,069	124,502	78,933	120,000	120,000	2.0%	122,400	124,848	127,345	129,892	132,490
Supplies, Repairs & Maintenance	923,230	558,834	788,790	839,680	835,800	1,026,300	2.0%	1,046,826	1,067,763	1,089,118	1,110,900	1,133,118
Services Provided by Others	40,063	44,237	40,382	42,538	116,000	210,700	1.0%	212,807	214,935	217,084	219,255	221,448
Utilities & Communication	192,454	175,587	171,037	172,857	163,100	167,610	1.0%	169,286	170,979	172,688	174,415	176,159
Travel/Training	8,007	11,482	11,727	14,295	28,000	25,530	1.0%	25,785	26,043	26,304	26,567	26,832
Other Operating Expenditures	285,951	321,832	259,365	311,956	273,620	374,669	1.0%	378,415	382,200	386,022	389,882	393,781
Interest expense	140,472	133,232	81,894	38,748	44,578	37,284	Per Sch	29,904	22,428	14,856	9,971	7,807
Depreciation Expenses	697,166	666,450	723,838	751,311	700,000	700,000	1.0%	707,000	714,070	721,211	728,423	735,707
Bad Debt/Amortization	(19,365)	40,094	(68,029)	16,105	77,050	70,000	1.0%	70,700	71,407	72,121	72,842	73,571
Total Oper. Expenses	\$ 3,395,991	\$ 3,309,676	\$ 3,536,763	\$ 3,605,637	\$ 3,860,129	\$ 4,555,683	N/A	4,659,658	4,695,660	4,805,919	4,922,648	5,046,019
Revenue Minus Op Exp	\$ 4,621,618	\$ 5,321,466	\$ 5,011,807	\$ 4,342,581	\$ 5,805,540	\$ 3,728,317	N/A	3,785,282	3,908,259	3,960,079	4,008,589	4,053,681
Other Sources/Uses												
Borrowed Funds	0	0	0	0	5,000,000	7,500,000	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ 5,000,000	\$ 7,500,000	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	495,000	553,000	566,000	544,050	544,050	592,167	2.0%	604,010	616,091	628,412	640,981	653,800
Collection cost/Revenue Dept	87,000	101,000	98,000	431,066	431,066	484,913	2.0%	494,611	504,503	514,594	524,885	535,383
Transfer to General Fund	968,000	267,000	608,581	551,190	551,190	290,324	2.0%	296,130	302,053	308,094	314,256	320,541
Transfers In/Out Capital Purchases	89,895	74,889	26,466	0	0	37,269		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	0	573,224	Per Schedule	579,890	588,222	594,887	168,301	169,968
Reserve for Capital Equipment/Improvements	0	0	0	323,694	482,884	325,540	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	0	2,275,786	8,355,800	14,651,000	Variable	13,000,000	4,780,000	8,975,000	3,000,000	3,000,000
Reserve requirements per ordinance	0	0	0	0	440,550	500,000		500,000	500,000	500,000	500,000	500,000
Total Other Uses	\$ 1,639,895	\$ 995,889	\$ 1,299,047	\$ 4,125,786	\$ 10,805,540	\$ 17,454,437	0.0%	15,974,642	7,790,869	12,020,987	5,648,423	5,679,692
Net Other Sources/Uses	(1,639,895)	(995,889)	(1,299,047)	(4,125,786)	(5,805,540)	(9,954,437)	N/A	(15,974,642)	(7,790,869)	(12,020,987)	(5,648,423)	(5,679,692)
Excess/(Deficit) for Year	\$ 2,981,723	\$ 4,325,577	\$ 3,712,760	\$ 216,795	\$ -	\$ (6,226,121)	N/A	(12,189,359)	(3,882,610)	(8,060,908)	(1,639,834)	(1,626,011)
Add back Depreciation Exp	\$ 697,166	\$ 666,450	\$ 723,838	\$ 751,311	\$ 700,000	\$ 700,000		\$ 777,700	\$ 785,477	\$ 793,332	\$ 801,265	\$ 809,278
Net Excess/(Deficit)	\$ 3,678,889	\$ 4,992,028	\$ 4,436,597	\$ 968,106	\$ 700,000	\$ (5,526,121)		(11,411,659)	(3,097,133)	(7,267,576)	(838,569)	(816,733)
Cash Balances	As of 9/30/19	As of 9/30/20	As of 9/30/21	As of 8/31/2022								
Cash - Operating	\$ 5,802,475	\$ 5,363,615	\$ 6,251,995	\$ 4,606,697								
Cash - Pooled Depository	\$ 274,822	\$ 334,665	\$ 183,028	\$ 298,117								
Cash - Water Reserves Centennial	\$ 641,770	\$ 733,755	\$ 840,182	\$ 950,764	Restricted*							
Cash - Superfund-Water Tap Reserve	\$ 2,084,610	\$ 2,471,808	\$ 2,930,981	\$ 3,209,356	Restricted*							
Cash - SDC Water Reserve	\$ -	\$ -	\$ -	\$ 239,800	Restricted*							
Cash - Customer Deposit Reserve	\$ 413,404	\$ 433,027	\$ 451,917	\$ 451,917	Restricted*							
Total Cash	\$ 9,217,081	\$ 9,336,871	\$ 10,658,104	\$ 9,756,653								
Targeted Reserved Fund Balance		\$ 1,587,289	\$ 1,681,612	\$ 1,681,612	\$ 1,571,899	\$ 1,571,899		1,709,800	1,669,988	1,701,784	1,734,200	1,767,248

Notes:

Recommended Targeted Reserve Fund 20% of annual revenue

10/04/2022

WASTEWATER DEPARTMENT

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	FY2022	FY2023
		Annual	Annual	Annual	Annual	Annual	Aug YTD	Annual Budget	Annual Budget	
REVENUE										
49060	Connection Fees	329,048	466,422	681,787	253,873	375,000	375,000			
45635	Grant income-ALDOT	34,392	327	-	-	-	-			
41705	Sale of Fixed Assets	160	130	9,715	37,650	-	-			
49030	Insurance Claim	-	-	57,319	244	-	-			
40835	Federal Grants	-	2,983	2,213	-	1,000,000	1,000,000			
49035	Rebate Income	2,022	1,833	2,095	2,057	1,800	1,800			
40840	Fema-Grant Revenues	-	221,257	(39,473)	-	562,500	675,000			
49040	Miscellaneous Revenue	1,527	-	-	800	-	-			
43020	Revenue Wastewater Charges	4,358,235	4,837,467	5,523,536	6,119,351	5,470,396	6,300,000			
49010	Interest Earned	28,518	9,906	32,301	37,756	20,000	20,000			
49045	Loan Proceeds	-	-	-	-	5,000,000	7,500,000			
49998	Budget Rollover	-	-	-	-	4,762,841	356,363			
TOTAL REVENUES		4,753,902	5,540,325	6,269,492	6,451,731	17,192,537	16,228,163			
EXPENSES										
50020	Purchased Power-Elect	462,034	470,160	467,936	400,016	465,000	465,000			
50025	Collection Costs/Revenue Dept	50,000	59,000	59,000	261,529	261,529	279,307			
50026	Administrative Costs	267,000	298,000	305,000	292,950	292,950	318,859			
50040	Salaries-Oper&Maint	731,528	808,621	897,740	824,518	954,854	1,148,382			
50045	Overtime	87,165	125,165	105,686	74,525	114,567	110,000			
50190	Employee Payroll Taxes	60,689	70,052	72,119	66,554	81,811	94,531			
50200	Employee Retirement Exp	63,259	71,664	77,041	72,742	80,232	100,057			
50210	Employee Medical Insurance	122,534	209,528	207,152	188,498	223,162	270,761			
50215	Required Contrib-OPEB	42,715	36,950	19,840	9,702	19,840	11,642			
59999	Gain/Loss on Fixed Assets	304	-	24,618	-	-	-			
53020	Hwy 9/Baldwin County Swr	-	-	13	-	-	-			
50220	Casualty/Workers Comp Ins	114,573	124,991	0	-	-	-			
50221	Workers Comp Insurance	-	-	22,656	27,043	24,000	26,964			
50222	Casualty/Property Insurance	-	-	141,662	130,882	143,850	136,966			
50230	Training/School/Travel	11,832	6,565	9,813	13,772	21,575	22,670			
50250	Trustee Fees	-	-	-	-	1,000	1,000			
50270	Audit & Accounting	5,741	6,192	5,664	13,724	8,500	10,000			
50280	Legal Fees	-	54,583	154,858	58,507	25,000	60,000			
50290	Professional Services	79,229	53,797	22,810	74,380	204,000	145,950			
50300	Computer Expense	20,483	32,699	18,119	6,801	5,770	8,659			
50320	Office Supplies	1,227	1,192	914	866	2,000	2,000			
50325	Printers/Copiers/OE and supp	-	2,376	3,348	2,363	3,171	4,726			
50330	Postage	14,561	15,099	14,002	17,385	13,750	13,750			
50340	Operating Supplies	24,195	23,696	85,616	20,492	30,000	20,000			
50360	Maintenance-Buildings	19,886	39,200	29,267	28,456	75,000	75,000			
50365	Maintenance-Plant/Lift Station	198,797	148,171	306,903	156,833	195,000	250,000			
50366	Maintenance-Collection	-	-	-	73,482	100,000	200,000			
50367	Maintenance-WWTP	-	-	800	56,074	200,000	200,000			
50380	Communications	48,244	41,993	36,739	21,873	17,028	19,110			
50390	Dues-Memberships-Subscrip	2,733	3,079	2,828	3,439	6,700	6,800			
50395	Employment Screening	-	-	393	694	1,000	1,000			
50405	Sludge Removal	539,325	550,800	573,750	459,000	600,000	600,000			
50420	Bad Debts	8,750	16,272	17,079	8,672	10,000	10,000			
50430	Gasoline & Oil	24,926	20,009	46,846	72,033	5,000	75,000			
50435	Small Equipment	-	-	-	23,373	40,000	40,000			
50440	Maintenance-Vehicles&Equip	31,150	41,481	41,169	34,793	50,700	50,800			
50460	Uniforms	6,721	2,813	3,144	5,276	10,000	10,000			
50462	Safety Wear and PPE	-	10,804	5,041	5,108	14,408	13,400			
50470	Purchases Vehicles & Equipment	-	-	(0)	353,806	731,607	451,584			
50473	Warehouse Improvement Purchase	-	-	-	7,248	142,500	115,000			
50500	Depreciation	852,740	814,551	887,392	918,269	835,000	835,000			
50510	Interest Expense	260,877	247,430	252,410	71,961	82,788	69,241			
50520	Rental-other	217	6,211	22,339	28,059	5,000	75,000			
50560	Credit Card Processing Fees	19,906	21,253	23,910	40,382	20,000	35,000			
50580	Bank Fees	1,581	4,510	3,919	3,740	4,500	4,500			
51025	Colony Rent	-	200	209	209	200	210			
51030	Publications Newspapers	3,702	500	582	-	3,500	3,500			
50490	Community Dev Projects	-	-	-	(107)	-	-			
50900	Transfers Out Captl Purchases	-	40,325	-	-	-	-			

WASTEWATER DEPARTMENT

9/26/2022

Object	Description	FY 2019		FY 2020		FY 2021		FY2022	FY2022	FY2023
		Annual	Annual	Annual	Annual	Aug YTD	Annual Budget	Annual Budget		
50904	Transfers Out Captl Purchases W/S	-	-	-	-	18,711	-	-	-	16,013
52510	Utilities for City Use	92,946	81,364	92,272	92,272	71,769	71,769	85,000	85,000	85,000
53010	Chemicals & Testing	294,373	286,722	324,044	324,044	171,282	171,282	125,000	125,000	145,000
53011	Chemicals - Wastewater Treatment	-	-	-	-	4,000	4,000	30,000	30,000	15,000
53012	Chemicals - Odor Control	-	-	-	-	40,032	40,032	225,000	225,000	125,000
59100	SCADA Capital Purch Budget	-	-	-	-	30,101	30,101	206,095	206,095	80,000
59500	System Improve-Collection Syst	-	-	-	-	1,673,131	1,673,131	8,260,000	8,260,000	6,508,680
59501	System Impr-Lift Stations	-	-	-	-	297,291	297,291	1,750,000	1,750,000	1,997,600
59502	System Improvement-WWTP	-	-	-	-	-	-	158,000	158,000	489,500
59998	Reserve Requirements per Ordin	-	-	-	-	-	-	226,950	226,950	375,000
59999	Gain/Loss on Fixed Assets	304	-	24,618	24,618	-	-	-	-	-
56015	Hurricane Sally	-	231,816	22,204	22,204	-	-	-	-	-
56025	Hurricane Zeta	-	-	9,332	9,332	-	-	-	-	-
TOTAL EXPENSES		<u>4,566,250</u>	<u>5,079,834</u>	<u>5,461,510</u>	<u>5,461,510</u>	<u>7,217,526</u>	<u>7,217,526</u>	<u>17,192,537</u>	<u>17,192,537</u>	<u>16,228,163</u>
Excess Rev Over Expense		<u>187,652</u>	<u>460,490</u>	<u>807,983</u>	<u>807,983</u>	<u>(765,796)</u>	<u>(765,796)</u>	<u>-</u>	<u>-</u>	<u>-</u>

City of Fairhope Wastewater Department

Category	Actual FY 2019	Actual FY 2020	Actual FY 2021	Actual YTD 8/31/2022	Budget FY 2022	Budget FY 2023	Estimated Growth Rate	Projected FY 2024	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028
Sales and Services	4,358,235	4,837,467	5,523,536	6,119,351	5,470,396	6,300,000	1.0%	6,363,000	6,426,630	6,490,896	6,555,805	6,621,363
Other charges, sales and receipts	332,757	468,385	750,915	294,624	376,800	376,800	1.0%	380,568	384,374	388,217	392,100	396,021
Interest income	28,518	9,906	32,301	37,756	20,000	20,000		95,000	95,000	95,000	95,000	95,000
Grants	34,392	224,567	(37,261)	0	1,562,500	1,675,000						
Budget Rollover	0	0	0	0	4,762,841	356,363						
Total Revenue	\$ 4,753,902	\$ 5,540,325	\$ 6,269,492	\$ 6,451,731	\$ 7,429,696	\$ 8,371,800	N/A	6,838,568	6,906,004	6,974,114	7,042,905	7,112,384
Operational Expenses												
Compensation & Benefits	1,107,890	1,321,979	1,402,233	1,263,581	1,498,465	1,762,338	3.0%	1,815,208	1,869,664	1,925,754	1,983,527	2,043,032
Energy Purchases	462,034	470,160	467,936	400,016	465,000	465,000	2.0%	474,300	488,529	503,185	503,185	503,185
Supplies, Repairs & Maintenance	569,629	540,462	788,713	609,682	1,072,700	1,122,800	2.0%	1,145,256	1,179,614	1,215,002	1,251,452	1,288,996
Services Provided by Others	624,295	665,372	757,082	605,611	837,500	815,950	1.0%	824,110	848,833	874,298	900,527	927,543
Utilities & Communication	141,190	123,358	129,011	93,642	102,028	104,110	1.0%	105,151	108,306	111,555	114,902	118,349
Travel/Training	11,832	6,565	9,813	13,772	21,575	22,670	1.0%	22,897	23,584	24,291	25,020	25,770
Other Operating Expenditures	209,403	244,545	286,344	316,370	237,850	389,511	1.0%	393,406	405,208	417,365	429,885	442,782
Interest expense	260,877	247,430	252,410	71,961	82,788	69,241	Per Sch	55,535	41,652	27,589	18,518	14,498
Depreciation Expenses	852,740	814,551	887,392	918,269	835,000	835,000	1.0%	843,350	868,651	894,710	921,551	949,198
Bad Debt/Amortization	8,750	16,272	17,079	8,672	10,000	10,000	0.0%	10,000	10,000	10,000	10,000	10,000
Total Oper. Expenses	\$ 4,248,642	\$ 4,450,693	\$ 4,998,013	\$ 4,301,577	\$ 5,162,905	\$ 5,596,620	N/A	5,689,213	5,834,039	5,993,749	6,148,567	6,313,352
Revenue Minus Op Exp	\$ 505,260	\$ 1,089,631	\$ 1,271,480	\$ 2,150,154	\$ 2,266,791	\$ 2,775,180	N/A	1,149,355	1,071,964	980,365	894,338	799,032
Other Sources/Uses												
Borrowed Funds	0	0	0	0	5,000,000	7,500,000	Variable	0	0	0	0	0
Other Sources												
Total Other Sources	\$ -	\$ -	\$ -	\$ -	\$ 5,000,000	\$ 7,500,000	N/A	0	0	0	0	0
Other Uses												
Administrative Cost Paid To Gen Fund	267,000	298,000	305,000	292,950	292,950	318,859	2.0%	325,236	331,741	338,376	345,143	352,046
Collection cost/Revenue Dept	50,000	59,000	59,000	261,529	261,529	279,307	2.0%	284,893	290,591	296,403	302,331	308,377
Transfer to General Fund	0	0	0	0	0	0		0	0	0	0	0
Transfers In/Out Capital Purchases	0	40,325	18,711	0	0	16,013		0	0	0	0	0
Warrant & Lease Payments	0	0	0	0	527,354	1,064,560	Per Schedule	1,076,938	1,092,411	1,104,790	312,560	315,654
Reserve for Capital Equipment/Improvements	0	0	0	391,049	1,080,202	646,584	Variable	500,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	0	0	0	1,970,421	10,168,000	8,995,780		6,165,000	3,500,000	2,000,000	1,000,000	1,000,000
Reserve requirements per ordinance				0	0	375,000		375,000	375,000	375,000	375,000	375,000
Total Other Uses	\$ 317,000	\$ 397,325	\$ 382,711	\$ 2,915,949	\$ 12,330,035	\$ 11,696,103	0.0%	8,727,068	6,089,743	4,614,569	2,835,034	2,851,078
Net Other Sources/Uses	(317,000)	(397,325)	(382,711)	(2,915,949)	(7,330,035)	(4,196,103)	N/A	(8,727,068)	(6,089,743)	(4,614,569)	(2,835,034)	(2,851,078)
Excess/(Deficit) for Year	\$ 188,260	\$ 692,306	\$ 888,769	\$ (765,796)	\$ (5,063,245)	\$ (1,420,922)	N/A	(7,577,712)	(5,017,779)	(3,634,204)	(1,940,696)	(2,052,046)
Add back Depreciation Exp	\$ 861,490	\$ 830,823	\$ 904,472	\$ 926,941	\$ 845,000	\$ 845,000		\$ 853,350	\$ 878,651	\$ 904,710	\$ 931,551	\$ 959,198
Net Excess/(Deficit)	\$ 1,049,750	\$ 1,523,129	\$ 1,793,241	\$ 161,145	\$ (4,218,245)	\$ (575,922)		(6,724,362)	(4,139,128)	(2,729,494)	(1,009,145)	(1,092,848)
Cash Balances												
Cash - Operating	\$ 5,802,475	\$ 5,363,615	\$ 6,251,995	\$ 4,606,697								
Cash - Pooled Depository	\$ 274,822	\$ 334,665	\$ 183,028	\$ 298,117								
Cash - SDC Wastewater Reserve	\$ 413,404	\$ 433,027	\$ 451,917	\$ 265,500								
Cash - Wastewater Tap Reserve	\$ 844,749	\$ 1,048,404	\$ 1,286,934	\$ 1,392,200								
Cash - Customer Deposit Reserve	\$ 413,404	\$ 433,027	\$ 451,917	\$ 451,917								
Total Cash	\$ 7,748,854	\$ 7,612,739	\$ 8,625,791	\$ 7,014,432								
Targeted Reserved Fund Balance		\$ 938,198	\$ 1,061,170	\$ 1,061,170	\$ 1,282,795	\$ 1,282,795		1,169,439	1,348,714	1,362,201	1,375,823	1,389,581

Notes:
Recommended Targeted Reserve Fund 20% of annual revenue

10/04/2022

Fairhope Utilities WATER Department Capital Outlay Plan

Fiscal Year	Project	Description	Estimated cost	External funding
2023	Treatment Plant 3 Upgrade (FY22 carryover)	Complete Treatment Plant 2 Phase 1 project (multi-year project bid award)	\$7,589,893	
	Water Transmission Main	Complete water transmission main from Treatment Plant 3 to Treatment Plant 2	\$3,500,000	\$3,500,000 (ARPA)
	Treatment Plant Updates (reoccurring)	Update pumps and controls at Treatment Plant 1, Treatment Plant 2, Treatment Plant 4, Treatment Plant 5 and Treatment Plan 6	\$300,000	
	Water Main Extension (estimated 1,900+ feet total)	>Extend water main from Treatment Plant 3 on County Road 33 to County Road 32	\$885,000	
		>Extend water main on County Road 24 from County Road 3 to US 98 (1,900 feet)	\$350,000	
	Storage Tank Maintenance	Tank maintenance and painting of Treatment Plant 3 Storage Tank (300,000)	\$415,000	
	Traffic Circle Relocation	County Road 13 and County Road 44 traffic circle relocation	\$50,000	
2024	Water Main Extension (estimated 21,900+ feet total)	>Water main extension from intersection of County Road 33 and County Road 32 to Alabama 181 (11,000) feet	\$2,500,000	
		>Water main extension from Treatment Plant 1 to Treatment Plant 2 (upsized for growth as needed)	\$4,000,000	
		>Water main extension from Harvest Green East on Alabama 181 to St. Michael's Way to tie into existing 12-inch water main (4,200 feet)	\$850,000	
		>Water main extension on Monk Road from County Road 3 to U.S. 98 (4,000 feet)	\$600,000	
		>Water main extension on County Road 13 from Bishop Road to County Road 24 (2,700 feet)	\$350,000	
	Storage Tank Maintenance	Storage tank maintenance and painting (location TBD)	\$500,000	
Well Field 3	Expand Well Field 3 by adding a new well (multi-year) Well 3-12	\$1,000,000		
2025	Water Main Extension (estimated 28,000+ feet total)	>Water main extension on County Road 32 from Alabama 181 to US 98 (10,500 feet)	\$2,000,000	
		>Water main extension on County Road 13 from Precision Place to Oldenburg Drive (3,500 feet)	\$430,000	
		>Water main extension on County Road 24 from County Road 13 to US 98 (5,000 feet)	\$600,000	
		>Water main extension on County Road 13 from County Road 24 to County Road 3 (6,700 feet)	\$1,000,000	
		>Water main extension on County Road 13 from County Road 3 to US 98 (1,300 feet)	\$150,000	
	>Water main tie-in at County Road 3 and County Road 13 (1,000 feet)	\$100,000		
	Water Distribution Upgrades	Replace galvanized pipe, AC pipe and problem areas as they arise	\$500,000	
Fiscal Year	Project	Description	Estimated cost	External funding
2026	Water Main Replacement	Replace water main on US 98 (Greeno Road) from Fairhope High School to McGowin Drive (13,600 feet)	\$2,500,000	
	Water Main Extension (estimated 22,030+ feet total)	>Water main extension on US 98 (Greeno Road) from McGowin Drive to Scenic 98 and US 98 (14,520 feet)	\$2,225,000	
		>Water main extension on US 98 (Alabama Coastal Connection) from Alabama 181 to County Road 9; includes boring Fish River near bridge.	\$3,000,000	
		>Water main extension on County Road 9 from US 98 to Mannich Lane (5,280 feet)	\$500,000	
Water Distribution Upgrades	>Water main extension on County Road 17 from US 98 to Mannich Lane (2,500 feet)	\$250,000		
	Replace galvanized pipe, AC pipe, and problem areas as they arise	\$500,000		

Fairhope Utilities WASTE WATER Department Capital Outlay Plan

Fiscal Year	Project	Description	Estimated cost	External funding
2022	Sewer Force Main Project from 2018	Second phase of the 2018 Sewer Force Main Project on Fairhope Avenue from Ingleside to Bishop Road. This phase includes 4,200 feet of 16-inch HDPE force main directionally bored. This includes upgrade of the Doghouse Lift Station and 1,000 feet of 12-inch force main from the station to Fairhope Avenue	\$1,600,000	
	Lift Station Rehab	Rehab Valley Lift Station with ARPA funds. Bid has been approved. This is a multi-year project	\$0	\$247,000 (100% funded)
2023	Sewer Force Main	>Sewer Force Main from Alabama 181 west on Alabama 104 to County Road 13 south to Fairhope Avenue to connect to new 16-inch force main. Includes 12-inch HDPE on Fairhope Avenue from County Road 13 to just east of Thompson Hall Road totaling 21,000 feet combination directional bore and open cut.	\$5,250,000	
		>Sewer Force Main 12-inch HDPE directionally bored from new Twin Beech Lift Station to old station. Total footage is 2,400 feet.	\$480,000	
		>Sewer Force Main from North Section Lift Station along North Section to intersection of Bayou and Section for a total of 2,800 feet of 12-inch HDPE directionally bored.	\$560,000	
		>Sewer force main from old South Section Lift Station to Fels where Church Street Project ends for a total of 4,000 feet of 12-inch HDPE.	\$800,000	
		>Sewer Force Main from new Twin Beech Lift Station to South Section Street and Twin Beech for a total of 3,500 feet of 12-inch HDPE directionally bored.	\$700,000	
Lift Station Rehab		\$1,000,000		
	Wastewater Treatment Plan Head Works Upgrade	This is a multi-year ARPA grant through ADEM's SRF Program	\$2,645,250 (50% project total)	\$2,645,250 (50% project total)
2024	CIPP and Manhole Rehab		\$1,000,000	
	Sewer Force Main Upgrade	Upgrade sewer force main from Twin Beech Road to Morphy Avenue (7,000 feet)	\$1,000,000	
	Lift Station Rehabs		\$1,000,000	
	Wastewater Treatment Plant Headworks	Carryover from FY2023	\$1,000,000	
2025	CIPP and Manhole Rehab		\$1,000,000	
	Lift Station Rehabs		\$1,000,000	
	Sewer Force Main Replacement		\$1,500,000	

Sanitation Fund

9/26/2022

Object	Description	FY 2019 Annual	FY 2020 Annual	FY 2021 Annual	FY2022 Aug YTD	FY2022 Annual Budget	FY2023 Annual Budget
REVENUES							
41220	Sanitation Collection	1,897,473	2,063,109	2,431,519	2,534,997	2,755,000	2,800,000
41640	Sale - Recycle Paper	18,242	-	-	-	-	-
41660	Sale - Trash Cans	390	1,690	780	195	1,000	1,000
41665	Sale - Rcycl Plastic & Misc	683	9,030	7,760	965	2,000	1,000
41705	Sale of Fixed Assets	51,676	259,338	130,501	71,839	100,000	10,000
44075	Lease Revenue	-	-	-	-	847,615	923,288
49010	Lease Revenue	-	-	-	337	-	500
49810	Transfers from Gen Fund	-	-	-	305,092	305,092	738,120
TOTAL REVENUES		<u>1,968,464</u>	<u>2,333,167</u>	<u>2,570,560</u>	<u>2,913,424</u>	<u>4,010,707</u>	<u>4,473,908</u>
EXPENSES							
50025	Collection Costs/Revenue Dept	-	-	-	93,637	93,637	114,644
50040	Salaries	889,876	969,677	946,172	857,143	1,012,778	1,172,228
50045	Overtime	79,855	82,706	74,310	90,491	67,546	70,000
50190	Employee Payroll Taxes	71,186	77,892	75,518	70,071	82,645	94,531
50200	Employee Retirement Exp	77,430	77,546	83,686	79,914	87,954	100,056
50210	Employee Medical Insurance	192,322	286,441	272,480	234,372	262,922	275,081
50215	Required Contrib-OPEB	32,359	36,768	39,679	33,066	38,500	39,679
50220	Casualty/Workers Comp Ins	78,057	75,761	-	-	-	-
50221	Workers Comp Insurance	-	-	45,422	63,623	56,100	63,420
50222	Casualty/Property Insurance	-	-	105,083	76,687	120,000	80,521
50230	Training/School/Travel	1,061	13	-	1,814	4,000	10,000
50290	Professional Services	940	726	38	-	2,500	3,000
50300	Computer Expense	1,195	2,129	2,608	658	1,643	3,695
50325	Printers/Copiers/OE and supp	-	524	358	326	258	300
50340	Operating Supplies	25,438	21,300	14,669	16,658	18,520	18,500
50360	General Maintenance	412	1,417	738	8,171	5,000	13,000
50380	Communications	873	2,245	5,039	4,630	10,000	8,500
50390	Dues-Memberships-Subscrip	-	-	-	-	800	600
50395	Employment Screening	-	-	1,026	908	2,000	2,500
50420	Bad Debts	19,681	8,091	6,963	2,314	10,000	10,000
50430	Gasoline & Oil	111,825	91,729	122,602	182,318	115,000	190,000
50440	Equip & Vehicle Repair	191,162	174,483	224,821	219,480	250,000	254,000
50460	Uniforms	11,040	280	4,461	7,055	5,000	6,000
50462	Safety Wear and PPE	-	2,720	3,020	-	3,500	6,120
50470	Purchases Vehicles & Equipment	890,539	182,468	-	684,161	812,615	923,288
50475	Capital Improvements	-	-	-	5,744	40,000	209,250
50955	Transfers-Debt Svc Fund	-	194,643	333,170	333,170	333,189	333,189
51460	Landfill Charges	328,906	365,949	369,739	302,632	375,600	379,200
51465	Landfill Maintenance	28,585	25,204	17,491	23,842	15,000	38,070
51470	Purchases-Recy Bins/Gbge Cans	64,440	33,294	59,374	78,025	80,000	50,035
52510	Utilities for City Use	3,774	3,356	3,255	3,025	4,000	4,500
TOTAL EXPENSES		<u>3,100,955</u>	<u>2,717,360</u>	<u>2,811,720</u>	<u>3,380,298</u>	<u>3,817,070</u>	<u>4,473,908</u>
Excess Rev Over Expense		<u>(1,132,492)</u>	<u>(384,193)</u>	<u>(241,160)</u>	<u>(466,873)</u>	<u>193,637</u>	<u>-</u>



Sanitation Accounts (Year)	Residential	Commercial	Totals
2022	10,522	620	13,164
2021	10,250	614	12,885
2020	9,933	609	12,562
2019	9,675	617	12,311

Data pulled from Account Registry ending August of each year
4 Year period

Sanitation Accounts include:

- Garbage
- Recycling
- Trash
- Landfill use

853 New Accounts in 2022 Vs. 2019

- 4 Weekly Stops per account:
- 2X/ Week Garbage
 - 1x / Week Recycle
 - 1X / Week Trash

Sanitation Service Accounts:

Weekly: 3,412 additional service stops
Monthly: 13,648 additional service stops
Yearly: 163,776 additional service stops

Fairhope Public Works - Sanitation 5-Year Capital Equipment Needs

LEGEND

Replacement Year

Operational Year

Surplus

GARBAGE:

Unit #	Description	Date Acquired	Service Life (YRS)	Replacement Budget Year	2023	2024	2025	2026	2027	2028	Unit Replaced
01015	FREIGHTLINER 114SD - Auto Loader	2015	7	2023							N/A
01158	FREIGHTLINER M2106 - Rear Loader	2015	7	2023							N/A
01159	FREIGHTLINER SD114 - Auto Loader	2016	7	2024							N/A
01509	FREIGHTLINER 114 SD - Auto Loader	2017	7	2025							N/A
03469	WESTERN STAR 4700SB - Auto Loader	2019	7	2027							N/A
03476	FREIGHTLINER 114SD - Auto Loader	2019	7	2027							N/A
Replacement	31 CY Automatic Side Loader Garbage	2023	7	2031	\$288,000.00						01015
Replacement	16CY Rear Loader - Backdoor Garbage	2023	7	2031	\$196,000.00						01158
Replacement	31 CY Automatic Side Loader Garbage*	2023	7	2031	\$288,000.00						01159
Replacement	Auto-Loader Garbage Truck	2024	7	2032		\$0.00					01509
Replacement	Auto-Loader Garbage Truck	2025	7	2033			\$316,800.00				01509
NEW	Auto-Loader Garbage Truck	2026	7	2034				\$348,480.00			NEW
Replacement	Auto-Loader Garbage Truck	2027	7	2035					\$383,328.00		03469
Replacement	Auto-Loader Garbage Truck	2027	7	2035					\$383,328.00		03476
Budget Year Projected Impact:					\$772,000.00	\$0.00	\$316,800.00	\$348,480.00	\$766,656.00	\$0.00	

*This unit has been order and captured in FY23 Budget due to long lead delivery time

TRASH:

Unit #	Description	Date Acquired	Service Life (YRS)	Replacement Budget Year	2023	2024	2025	2026	2027	2028	Unit Replaced
01251	2016 FREIGHTLINER M2106	2016	10	2026							
03428	2019 FREIGHTLINER M2106	2018	10	2028							
03321	2018 FREIGHTLINER M2106	2018	10	2028							
03753	2020 Freightliner M2106	2020	10	2030							
03750	FREIGHTLINER BRUSH HAWG	2022	10	2032							
Replacement	18CY Knuckle Boom Loader Truck	2026	10	2036				\$175,000.00			01251
Replacement	18CY Knuckle Boom Loader Truck	2028	10	2038						\$192,500.00	03321
Replacement	18CY Knuckle Boom Loader Truck	2028	10	2038						\$192,500.00	03428
Budget Year Projected Impact:					\$0.00	\$0.00	\$0.00	\$175,000.00	\$0.00	\$385,000.00	

RECYCLE:

Unit #	Description	Date Acquired	Service Life (YRS)	Replacement Budget Year	2023	2024	2025	2026	2027	2028	Unit Replaced
03322	FREIGHTLINER M2 106 Rear Loader	2018	9	2027							N/A
03323	FREIGHTLINER M2 106 Rear Loader	2018	9	2027							N/A
03537	Freightliner M2-106 Rear Loader	2020	9	2029							N/A
NEW	20CY Rear Loader - Recycle	2023	9	2032	\$210,000.00						New
Replacement	20CY Rear Loader - Recycle	2027	9	2036					\$225,000.00		03322
Replacement	20CY Rear Loader - Recycle	2027	9	2036					\$225,000.00		03323
Budget Year Projected Impact:					\$210,000.00	\$0.00	\$0.00	\$0.00	\$450,000.00	\$0.00	

LANDFILL/TRANSFER:

Unit #	Description	Date Acquired	Service Life	Replacement Budget Year	2023	2024	2025	2026	2027	2028	Unit Replaced
03225	2013 FORD VAN 15 PASSENGER 3/4T	2013	12	2025							
03314	2018 FREIGHTLINER 122SD - Tractor	2018	10	2028							
03376	2019 FULL FRAME DUMP TRAILER	2019	7	2026							
03452	2018 CATERPILLAR WHEEL LOADER 918M	2018	12	2030							
03450	2015 JOHN DEERE GATOR TX	2015	10	2025							
03541	Ford F250	2020	12	2032							
NEW	CAT D-5 High Drive Bulldozer	2022	15	2037							
Replacement	15 Passenger Van	2025	12	2037			\$42,000.00				03225
Replacement	Walking Floor Garbage Trailer	2026	7	2033				\$155,000.00			03376
Replacement	Tractor - 18 Wheeler - Transfer Truck	2028	10	2038						\$210,000.00	03314
Budget Year Projected Impact:					\$0.00	\$0.00	\$42,000.00	\$155,000.00	\$0.00	\$210,000.00	
					2023	2024	2025	2026	2027	2028	
Total Sanitation Projected Annual Capital Equipment Expense - 2023 - 2028					\$982,000.00	\$0.00	\$358,000.00	\$678,480.00	\$1,216,656.00	\$595,000.00	

Vehicles / Equipment

Department	Organization	Object	Year	Line	Quantity	Amount	Description
General Admin	001100	50470	2023	10	1	\$ 8,000.00	Camera Replacements for Council Chambers. The ones that we have are about 8 years old and are starting to have issues.
Planning	001120	50470	2023	10	1	\$ 31,466.00	2023 F150 2WD Crew Cab for Building Inspector
Building	001130	50470	2023	10	2	\$ 60,732.00	Two 2022 Ford Explorer (Asst Building Official, Fire Safety Inspector). Vehicles requested are 4WD because of the pricing provided for available Explorers the 2022 4WD Explorers were less costly than the 2023 2WD models
Building	001130	50470	2023	20	1	\$ 34,927.00	2023 F150 2WD Crew Cab for Building Inspector
Police	001150	50470	2023	10	1	\$ 6,984.50	Scout Speed Trailer
Police	001150	50470	2023	20	6	\$ 390,816.00	6 New Patrol Tahoes - \$50,915.00 6 Radars - \$1,291.00 6 In-Car Cameras - \$6,330.00 6 -Mobile Radios - \$3,800.00 6 - Cradle Points - \$1,200.00 PER MAYOR 6
IT	001160	50470	2023	10	1	\$ 133,658.60	New Servers - We need to rotate servers due to support. Last one purchased was 2018
IT	001160	50470	2023	20	1	\$ 16,972.85	Laserfische - Public Forms
IT	001160	50470	2023	30	1	\$ 19,864.00	Laserfische - Public Access
IT	001160	50470	2023	40	1	\$ 80,000.00	New Website
IT	001160	50470	2023	50	1	\$ 20,000.00	311 add on for New website
Meter	001190	50470	2023	20	1	\$ 33,643.00	FORD F150 4X2 TRUCK of Equivalent
Meter	001190	50470	2023	30	1	\$ 26,026.00	Ford Ranger 4x2 Supercab ROLLOVER FY22
Fire	001200	50470	2023	20	1	\$ 90,000.00	Carried over from 2022 - F350 and equipment We were unable to find one during the 2022 budget year. 90,000 based on a 20% increase
Fire	001200	50470	2023	30	1	\$ 9,309.25	Lighting for new truck. Carry over parts are backordered Requisition 5335
Fire	001200	50470	2023	40	1	\$ 46,000.00	Generator Carried over from 2022 46,000 Original budgeted amount was 61,941 but all we need to carry over is 46,000. We came in way under budget.
Recreation	001250	50470	2023	10	1	\$ 35,000.00	Ford F150 or Equivalent pickup truck for Parks Custodian. Replace V#01105
Recreation	001250	50470	2023	20	1	\$ 34,332.00	1/2 ton crew cab pickup for Rec Director.
Recreation	001250	50470	2023	30	1	\$ 8,000.00	New fitness equipment items for the fitness room at the Rec Center.
Recreation	001250	50470	2023	40	1	\$ 10,400.00	Floor scrubbing machine for the Basketball gym floors at the Rec Center.

Vehicles / Equipment

Department	Organization	Object	Year	Line	Quantity	Amount	Description
Public Works	001350	50470	2023	20	1	\$ 30,000.00	Hort -Stump grinder attachment for Skid Steer
Public Works	001350	50470	2023	50	1	\$ 275,000.00	Streets #1 - New Elgin Pelican Three Wheeled Sweeper
Public Works	001350	50470	2023	80	1	\$ 40,000.00	Streets #3 - F250 utility Van or Equivalent (For Odis The Plumber)
Public Works	001350	50470	2023	100	1	\$ 221,404.00	Streets #2 - Mower Max Boom Mower
Public Works	001350	50470	2023	120	1	\$ 27,000.00	Rollover Item 2022 - JD Out Front Mowers - approved, issued P.O. and Ordered
Public Works	001350	50470	2023	130	1	\$ 30,000.00	Hort - New JD Out Front Mower - for ROW and Public Land Mowing and Maintenance
Public Works	001350	50470	2023	140	400	\$ 70,000.00	Public Safety/Emergency Management - Barricades to replace cable wire system - unit cost includes trailer(s)
Public Works	001350	50470	2023	150	1	\$ 35,000.00	5 Yard Concrete Truck ROLLOVER
Public Works	001350	50470	2023	160	1	\$ 22,500.00	New dump body to retrofit existing International Chassis that was transferred from Water Department
<hr/>							
Golf	001500	50470	2023	10	1	\$ 15,000.00	Driving Range Hauler cart, most used piece of equipment in the entire fleet! New Purchase \$15,000.00
Golf	001500	50470	2023	50	1	\$ 32,591.00	Perry Weather Outdoor Warning System for Lighting, heat, severe watches & warnings. Web and Mobile access; Text Alerts 24/7; meteorologist support 24/7; Daily email forecast' GPS Tracking; Web Widget
<hr/>							
Golf Grounds	001550	50470	2023	10	1	\$ 62,000.00	Skid Steer replacement for Bobcat. Bobcat is worn out and can be sold on gov deals. Revamping the existing unit, would be too costly.
Golf Grounds	001550	50470	2023	30	1	\$ 5,700.00	Two post hydraulic lift allows mechanic to work on equipment. Estimated cost, includes installation.
Golf Grounds	001550	50470	2023	40	1	\$ 6,000.00	Tire changing machine
Golf Grounds	001550	50470	2023	50	1	\$ 42,571.00	ROLL OVER FROM 2022 Dual Master 3000iR Reel Grinder by Bernhard. Has been ordered in the 2022 budget, Sales Representatives announced it may not be delivered until the fall possibly November 2022.
Golf Grounds	001550	50470	2023	60	1	\$ 24,000.00	Sand Machine
Golf Grounds	001550	50470	2023	70	1	\$ 6,000.00	12" Sod Cutter
<hr/>							
Gas	002	50470	2023	10	2	\$ 90,000.00	150 or 1500 Pickup Truck or Equivalent
Gas	002	50470	2023	30	1	\$ 21,000.00	Backhoe Trailer
Gas	002	50470	2023	40	1	\$ 30,000.00	Air Compressor - Pull Behind
<hr/>							
Gas	002	50470	2023	50	2	\$ 24,000.00	Tilt Trailer
<hr/>							
Gas	002	50470	2023	60	1	\$ 130,000.00	Plow Combo
Gas	002	50470	2023	70	1	\$ 72,000.00	Mini Ex 303.5
<hr/>							
Gas	002	50470	2023	80	1	\$ 25,000.00	Side-by-Side
<hr/>							
Gas	002	50470	2023	90	1	\$ 35,000.00	5 Yard Concrete Truck ROLLOVER
Gas	002	50470	2023	100	1	\$ 33,241.00	2500 4x4 Pickup Rollover PO Issued 12/21
Gas	002	50470	2023	110	1	\$ 72,000.00	450 Welding Truck Rollover

Vehicles / Equipment

Department	Organization	Object	Year	Line	Quantity	Amount	Description
Electric	003	50470	2023	20	1	\$ 41,737.00	Ford F150 Supercrew 4x4 or Equivalent. \$40,237 Truck, \$1500 Tool Box, Bed Liner, Strobe Lights.
Electric	003	50470	2023	30	1	\$ 282,627.00	Aerial bucket truck for linecrew.
Electric	003	50470	2023	50	1	\$ 25,000.00	Trailer for electrical department
Electric	003	50470	2023	60	1	\$ 35,000.00	5 yard concrete truck ROLLOVER
Electric	003	50470	2023	70	1	\$ 14,228.00	Line locater device with gps
Electric	003	50470	2023	80	1	\$ 96,000.00	Skid Steer Kubota 97
Electric	003	50470	2023	90	1	\$ 37,998.00	Ford F150 Supercrew 4x2. \$36,498 Truck, \$1,500 Tool Box, Bed Liner, Strobe Lights.
Water	004010	50470	2023	10	1	\$ 8,500.00	Small fusion Machine
Water	004010	50470	2023	20	1	\$ 35,000.00	Pickup for Water Department Supervisor
Water	004010	50470	2023	30	1	\$ 58,000.00	15,000 GVWR Truck with Utility body
Water	004010	50470	2023	40	1	\$ 55,000.00	11,000 GVWR Truck With Utility Body This truck replaces truck #3281
Water	004010	50470	2023	50	1	\$ 12,000.00	Tilt Deck Trailer for Mini Ex
Water	004010	50470	2023	60	1	\$ 10,000.00	GPR Locator (Ground Penetrating Radar) Split between water and sewer.
Water	004010	50470	2023	70	1	\$ 20,000.00	Forklift for Pecan Building East Split between water and sewer
Water	004010	50470	2023	80	1	\$ 35,000.00	5 Yard Concrete Truck ROLLOVER
Water	004010	50470	2023	90	1	\$ 7,040.00	Gas welder for truck Quote off buyers group plus 10% increase
Waste Water	004020	50470	2023	10	1	\$ 8,000.00	Heavy Duty Brush Cutter for shared compact track loader (Public Works) Split between Water and Sewer \$16,000 total cost CARRY OVER FROM FY22
Waste Water	004020	50470	2023	20	1	\$ 10,000.00	GPR Locator (Ground Penetrating Radar) Split between water and sewer
Waste Water	004020	50470	2023	30	1	\$ 56,584.00	19,500 GVWR Truck Cab and Chassis Replacing truck#3427 (2006 Ford F550)
Waste Water	004020	50470	2023	40	1	\$ 35,000.00	Utility Body with Crane For new lift station truck
Waste Water	004020	50470	2023	50	1	\$ 60,000.00	Minimum 3.5 Metric Ton Mini Excavator Replace Cat 302 Mini Ex

Vehicles / Equipment

Department	Organization	Object	Year	Line	Quantity	Amount	Description
Waste Water	004020	50470	2023	60	1	\$ 12,000.00	Tilt Deck Trailer for Mini Ex 16,000 GVWR
Waste Water	004020	50470	2023	70	1	\$ 85,000.00	Track Fusion Machine 4"-12" HDPE
Waste Water	004020	50470	2023	80	1	\$ 150,000.00	Portable Generators 60 KW minimum
Waste Water	004020	50470	2023	90	1	\$ 20,000.00	Forklift for Pecan Building East
Waste Water	004020	50470	2023	100	50	\$ 15,000.00	Split between water and sewer Drill Rods for Boring machine
Split between all utilities.							
Sanitation	005030	50470	2023	10	1	\$ 282,810.00	2022 Rollover Item - 31 Cubic Yard Automatic Side Loader Garbage Trucks -
Sanitation	005030	50470	2023	20	1	\$ 179,000.00	1 Back Door Service Truck 16 Cubic Yards to replace unit 1508; Unit 1508 to be held as back up unit in 2023-
Sanitation	005030	50470	2023	30	1	\$ 174,000.00	1 20 Cubic Yard Packer Truck for Recycle and back door use on Sanitation routes-
Sanitation	005030	50470	2023	40	1	\$ 287,478.00	31 Cubic Yard Automatic Side Loader Garbage Trucks -

Capital Improvements

Department	Organization	Object	Year	Line	Quantity	Amount	Description
General Admin	001100	50475	2023	10	1	\$ 20,000.00	Warehouse receiving area/climate storage improvements.
Building	001130	50475	2023	10	1	\$ 15,000.00	renovation of building dept- renovate former records storage areas
Police	001150	50475	2023	10	140	\$ 35,000.00	Ceiling Tiles
Police	001150	51255	2023	10	1	\$ 7,500.00	Storage Building
Police	001150	51255	2023	20	1	\$ 8,203.00	A/C Unit-Jail
Police	001150	51255	2023	30	1	\$ 6,500.00	A/C Installation
HR	001170	50475	2023	10	1	\$ 20,000.00	Office Improvements.
Fire	001200	50475	2023	10	1	\$ 60,000.00	The bay doors at Station No. 3 have been needing replaced for multiple years. The original bid was at 40,000 It has now risen to approximately 98,000
Fire	001200	50475	2023	20	1	\$ 15,000.00	Paint the exterior of the metal on the backside of station 1
Fire	001200	50475	2023	30	1	\$ 17,500.00	Asphalt in front of classroom and add drain on Thompson hall RD
Fire	001200	50475	2023	40	1	\$ 27,000.00	Carried over from 2022 - carried over, we are having trouble getting the specs for a quote. were hoping it's under 50K so it can be designated as a public works project.
Fire	001200	50475	2023	50	1	\$ 17,000.00	Station 3, Sub contract bay floor stripping and repainting. It is the last station needing completed.
Recreation	001250	50475	2023	30	1	\$ 135,000.00	LED lighting retrofit of High School Baseball field
Recreation	001250	50475	2023	50	1	\$ 70,000.00	Spray foam insulation in Back gym of the Rec center.
Recreation	001250	50475	2023	80	1	\$ 8,000.00	Replace A/C unit in the Football press box at Majors Field.
Recreation	001250	50475	2023	90	1	\$ 8,000.00	Installation of A/C unit in the Indoor Batting Cage at Volanta Park
Civic Center	001260	50475	2023	10	1	\$ 300,000.00	Roof Repairs
Civic Center	001260	50475	2023	70	1	\$ 43,638.00	Design, Letting and A&E Fees for Phase I & II of the Civic Center/City Hall Roof Restoration Project
Civic Center	001260	50475	2023	80	1	\$ 40,000.00	ROLLOVER Fire alarm system upgrade - City Hall/Civic Center (MLS)
Civic Center	001260	50475	2023	90	1	\$ 50,000.00	ROLLOVER Municipal Complex Painting & Drywall Repairs
Civic Center	001260	50475	2023	100	1	\$ 75,000.00	Resurfacing parking lot
Museum/Welcom	001270	50475	2023	10	1	\$ 5,000.00	ADA Bancroft Door Install
Adult Rec	001300	50475	2023	10	1	\$ 39,000.00	Nix Center Ballroom Audio System - Waiting on estimate
Adult Rec	001300	50475	2023	20	1	\$ 25,000.00	Hurricane Window Coverings
Adult Rec	001300	50475	2023	30	1	\$ 60,000.00	Nix Center Parking lot paving ROLLOVER

Capital Improvements

Department	Organization	Object	Year	Line	Quantity	Amount	Description
Adult Rec	001300	50475	2023	40	1	\$ 60,000.00	Nix Center Bathroom Renovation Men's and Women's
Adult Rec	001300	50475	2023	50	1	\$ 59,000.00	ROLLOVER Commercial Glass Replacement
Adult Rec	001300	50475	2023	60	1	\$ 30,000.00	ROLLOVER Carpet Replacement
Marina	001340	50475	2023	10	1	\$ 215,000.00	Installation of electrical services to slips at Fairhope Docks.
Marina	001340	50475	2023	20	1	\$ 25,000.00	Electrical service panel installation to provide power to the slips.
Public Works	001350	50475	2023	20	1	\$ 110,000.00	Blueberry Lane improvements
Mechanics	001460	50475	2023	10	1	\$ 8,000.00	Gravel Parking/Storage/Staging west end of the shop complex
Golf	001500	50475	2023	10	1	\$ 18,000.00	Men's and Ladies Bathrooms, walls, toilets, mirrors, light fixtures, need new equipment. New Sinks, Painting and Flooring.
Golf Grounds	001550	50475	2023	10	1	\$ 24,500.00	17,500 feet of sod for renovated tee boxes, and additional grasses for bare areas on course.-
Golf Grounds	001550	50475	2023	20	1	\$ 5,000.00	New sand for Bunkers
Golf Grounds	001550	50475	2023	30	1	\$ 118,800.00	XGD Greens Drainage
Library	001750	50373	2023	10	1	\$ 250,000.00	Library 2nd floor renovations
Gas	002	50473	2023	10	1	\$ 45,000.00	Addition to the Gas Departments Break room and Equipment Room. \$30,000 Rollover from 2022
Electric	003	50473	2023	10	1	\$ 6,732.00	New Awning for Pecan Building
Electric	003	50473	2023	20	1	\$ 15,864.87	Pecan Building Security - Cameras and Door Access
Electric	003	50473	2023	30	1	\$ 30,000.00	Transfer Switch and Panel for Pecan Bldg
Electric	003	50473	2023	40	1	\$ 10,000.00	Fence for securing new AMI meters in Pecan building prior to deployment
Electric	003	50473	2023	50	1	\$ 137,250.00	Phase II Pecan Building Rollover \$45,750 - Gas \$45,750 - Electric \$45,750 - Water/Sewer See Revenue Transfer 40902 and 40904
Electric	003	50475	2023	10	1	\$ 155,000.00	Building for electrical departments bucket trucks. \$75k ROLLOVER
Electric	003	50475	2023	20	1	\$ 35,000.00	Restore power to Fairhope Pier

Capital Improvements

Department	Organization	Object	Year	Line	Quantity	Amount	Description
Electric	003	50475	2023	30	1	\$ 15,000.00	Upgrades to Electrical department restroom and installing shower for on call employees for storms and over night calls.
Water	004010	50473	2023	10	1	\$ 45,000.00	Improvements to Pecan Building East. Water and Sewer building.
Water	004010	50473	2023	20	1	\$ 25,000.00	Replace roof panels and side panels due to age and corrosion. This will include gutters, screws, metal siding, flashing, and labor. Split between water and sewer. Total budget is \$50,000
Waste Water	004020	50473	2023	10	1	\$ 25,000.00	Replace roof panels and side panels due to age and corrosion. This will include gutters, screws, metal siding, flashing, and labor. Split between water and sewer. Total budget is \$50,000
Waste Water	004020	50473	2023	20	1	\$ 90,000.00	Metal Building 40 x 40 Maintenance Building at WWTP. Metal Building 40x40 with 2 bay doors insulated Including materials to finish building interior. CARRY OVER FROM FY22
Sanitation	005030	50475	2023	20	1	\$ 185,000.00	Transfer Station: 1. Rebuilding concrete floor of station: \$140,000.00 2. Repair of supporting steel beams on floor edge: \$45,000.00 3. Sewer Pump and wiring Panel in transfer station drainage system : \$20,000.00
Sanitation	005030	50475	2023	30	1,000	\$ 24,250.00	1000 L.F. of New Landfill Fencing

Utility System Improvements

Department	Organization	Object	Year	Line	Quantity	Amount	Description
Gas	002	59500	2023	10	1	\$ 78,000.00	Rollover Coleman Lane Creek Crossing
Gas	002	59500	2023	20	5	\$ 15,000.00	pressure monitoring devices that provide up to the minute pressure readings at our regulator stations.
Gas	002	59500	2023	30	2	\$ 196,000.00	Rollover Rock Creek Creek Crossing
Gas	002	59500	2023	40	1	\$ 43,000.00	Creek Crossings Hwy 33
Gas	002	59500	2023	50	1	\$ 198,000.00	Mary Ann Beach Rd Main Ext. Install 2 Miles of 2" Low Pressure PE Gas Main Along Mary Ann Beach Road to County Road 1
Gas	002	59500	2023	60	20	\$ 70,000.00	Cathodic Protection Monitoring Devices
Gas	002	59500	2023	70	1	\$ 43,200.00	Engineering for 3 creek crossings
Gas	002	59500	2023	80	1	\$ 130,000.00	Engineering for Replacing 6" High Pressure Gas main under I10 along US Highway 98
Gas	002	59500	2023	90	1	\$ 1,000,000.00	Rollover Engineering for Cast Iron Replacement
Gas	002	59500	2023	120	1	\$ 200,000.00	On-Call Contractor
Electric	003	59100	2023	10	1	\$ 100,000.00	Electrical Departments remote control system over all substations and smart reclosers.
Electric	003	59110	2023	60	50	\$ 50,000.00	Estimated quantity and estimated cost for electrician to change out bad electric meter cans during AMI deployment.
Electric	003	59110	2023	70	1	\$ 2,200,000.00	Automated Metering Infrastructure ROLLOVER FY22
Electric	003	59500	2023	10	1	\$ 1,750,000.00	44 KV Loop
Electric	003	59500	2023	20	1	\$ 200,000.00	Dyer Road 44KV pole replacement
Electric	003	59500	2023	30	1	\$ 850,000.00	Underground Service on Magnolia from Church to Bancroft.
Electric	003	59500	2023	40	1	\$ 16,430.00	300kVA Phase Pad Mount Transformer
Electric	003	59500	2023	50	1	\$ 260,000.00	Estimated engineering & contingency for 44KV system
Electric	003	59500	2023	60	1	\$ 40,000.00	Estimate engineering & contingency for upgrade existing 44KV along Dyer Rd from Greeno to Bishop
Electric	003	59500	2023	70	1	\$ 620,000.00	ROLL OVER 2022 Substation Upgrades
Water	004010	59100	2023	10	1	\$ 15,000.00	Adding pressure monitors with Scada monitoring capability
Water	004010	59500	2023	10	1	\$ 7,000,000.00	Upgrade water main from CR 32 back to Fairhope Ave Engineering has started in 2021 budget year Engineering for design is complete. Going out for bid in FY22 work most likely will not start till FY23 with completion in early FY24 Budget has increased
Water	004010	59500	2023	20	1	\$ 500,000.00	Water distribution system main replacement and upgrades
Water	004010	59500	2023	30	1	\$ 415,000.00	Repair and Paint Water Tank at WTP 3
Water	004010	59500	2023	40	1	\$ 50,000.00	CR 13 and CR 44 Roundabout Relocation
Water	004010	59500	2023	50	1	\$ 350,000.00	On Call Contractor for Water
							On call contractor to assist with emergency repairs, line extensions, deep repairs (Over 12 Ft) etc.

Utility System Improvements

Department	Organization	Object	Year	Line	Quantity	Amount	Description
Water	004010	59500	2023	60	1	\$ 100,000.00	Insertion Valves and Taps
							Teams Insertion Valves. Valves installed while line is under pressure. Taps that are larger than we or capable to make (3"and greater)
Water	004010	59500	2023	70	1	\$ 885,000.00	Adding the 12" Water Main is required for the added pumping capacity to the south end of system. This will increase capacity on and south of CR 32
Water	004010	59500	2023	80	1	\$ 500,000.00	New Meters
Water	004010	59501	2023	10	1	\$ 3,500,000.00	Upgrading Water Treatment Plant 3. . Plant will be capable of treating up to 6.0 MGD after upgrade and the 24" Water main to the north is installed and the !6' Water main to the south connecting to proposed 12" on CR 32. Preliminary Engineering started in FY21, Design engineering completed in FY22. Well bid and awarded in FY22 Being drilled currently. Should award bid in July 22. for WTP. Work will start in FY23. Should complete work early FY24
Water	004010	59501	2023	20	1	\$ 300,000.00	Water Plant and Well upgrades and repairs. Water plant and well upgrades and replacement. This includes, but not limited to, Pumps, motors, chemical feed equipment, generator replacement, transfer switch, testing meters and gauges, aerators, chemical tanks, building repairs. and emergency well replacement or repairs
Water	004010	59501	2023	30	1	\$ 190,000.00	Refurbish wells #6 and # 10. This budget includes engineering and bid assistance.
Water	004010	59501	2023	40	1	\$ 861,000.00	Develop Well 11 at Well Feld 3 Bid accepted and awarded.
Waste Water	004020	59100	2023	10	1	\$ 60,000.00	Lift Station Scada upgrade to Mission
							Carryover from FY22
Waste Water	004020	59100	2023	20	1	\$ 20,000.00	SCADA upgrade finish at WWTP
Waste Water	004020	59500	2023	10	1	\$ 70,000.00	CR 13 and CR 44 Roundabout Relocation
Waste Water	004020	59500	2023	20	1	\$ 350,000.00	On Call Contractor for Sewer
Waste Water	004020	59500	2023	30	1	\$ 4,688,680.00	Force Main From Bishop on Fairhope AVE. to the New Publix Lift Station
							CARRY OVER FROM FY22
Waste Water	004020	59500	2023	60	1	\$ 625,000.00	Force Main from CR13 to Klump Development and South on Thompson Hall Rd to Lift Station.
Waste Water	004020	59500	2023	90	1	\$ 125,000.00	Veterans/104 Traffic Circle relocation
Waste Water	004020	59500	2023	100	1	\$ 650,000.00	Phase II Sewer Force main from Ingleside on Fairhope Ave to Bishop Rd.
							Rollover FY2022
Waste Water	004020	59501	2023	10	1	\$ 1,000,000.00	Lift Station Upgrades
							CARRY OVER FROM FY22
Waste Water	004020	59501	2023	20	1	\$ 750,000.00	Generators for lift stations (Matching funds)
							Carry Over from FY22
Waste Water	004020	59501	2023	30	1	\$ 247,600.00	Rehab Valley lift station (ARPA Funds)
							FY2022 Rollover
Waste Water	004020	59502	2023	10	1	\$ 107,500.00	WWTP RASS Pumps and Recycle Pump Replacement

Utility System Improvements

Department	Organization	Object	Year	Line	Quantity	Amount	Description
Waste Water	004020	59502	2023	20	1	\$ 35,000.00	Blower Building Repair interior walls and install prefab metal roof
Waste Water	004020	59502	2023	30	1	\$ 75,000.00	Replace Blower Replace turbo blower with positive displacement blower.
Waste Water	004020	59502	2023	40	1	\$ 35,000.00	Clarifier Rehab Replace pivot arm bearings, piping, sweeps, etc.
Waste Water	004020	59502	2023	50	1	\$ 20,000.00	"Fuzzy" Filter rehab Carry over FY22
Waste Water	004020	59502	2023	60	1	\$ 17,000.00	Digester Rehab Includes pipes, pumps, diffusers, etc
Waste Water	004020	59502	2023	70	1	\$ 35,000.00	"Orbitol" rehab Rehab of mixers bearings, motors, and drives
Waste Water	004020	59502	2023	80	1	\$ 80,000.00	"Head Works" repairs
Waste Water	004020	59502	2023	90	1	\$ 35,000.00	VLR (Vertical Loop Reactor) Repair Rehab of mixers, drives, and motors
Waste Water	004020	59502	2023	100	1	\$ 50,000.00	Replacement of misc. equipment not listed in individual budget item. This budget item should cover any unknown replacement such as, but not limited to, A/C unit, refrigerator, incubator, lab equipment, burners, and other equipment needed in the day to day operation of the WWTP

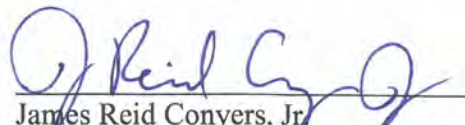
RESOLUTION NO. 4569-22

BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA, That the City Council approves and adopts the recommendations to fund new positions and approve Pay Grades; reclassify positions; and delete positions as presented in the FY2023 Budget as follows:

Positions	Department	Status	Pay Grade
New Positions and/or Title Changes			
Accounts Payable Supervisor	Treasury	FTE	10
Customer Service Representative III	Revenue	FTE	8
Software Support Engineer	CIS	FTE	11
ROW Construction Inspector Supervisor	Building	FTE	10
Permit Technician/CRS Coordinator	Building	FTE	6
GIS Technician	Planning	FTE	10
Beach Patrol - Non-Sworn	Police	FTE	6
Police Officer	Police	FTE	8
Police Officer	Police	FTE	8
Police Officer	Police	FTE	8
Police Corporal - Investigation	Police	FTE	9
Police Corporal - Patrol	Police	FTE	9
Dispatcher	Police	FTE	7
Police Intern	Police	Seasonal	4
Community Outreach and Communications Specialist	Police	FTE	7
Corrections Officer	Police	FTE	7
Lifeguard Supervisor	Recreation	FTE	7
Administrative Assistant	Recreation	FTE	7
Equipment Operator I	Recreation	Seasonal	4
Graphic Design Intern	Adult Recreation	Seasonal	3
Driver	Adult Recreation	PTE	4
Driver	Adult Recreation	PTE	4
Emergency Management Coordinator	Adult Recreation	PTE	9
ROW Construction Inspector	Public Works	FTE	9
Gardener III	Public Works	FTE	9
Gardener I	Public Works	FTE	4
Equipment Operator III	Public Works	FTE	8
Equipment Operator III	Public Works	FTE	8
Painter Assistant	Public Works	FTE	5
Equipment Operator I	Public Works	Seasonal	4
Sanitation Hopper	Sanitation	FTE	5
Sanitation Hopper	Sanitation	FTE	5
Golf Grounds Maintenance Worker	Golf	FTE	5
Equipment Operator IV	Gas	FTE	9
Gas Maintenance Supervisor	Gas	FTE	11

Gas Operations and Compliance Supervisor	Gas	FTE	10
Wastewater Treatment Plant Laboratory Technician	Wastewater	FTE	7
Wastewater Collection Operator	Wastewater	FTE	7
Wastewater Collection Operator	Wastewater	FTE	7
Water Service Technician	Water	FTE	6
Water Service Technician	Water	FTE	6
Water Service Technician II Crew Leader	Water	FTE	7
ROW Construction Inspector Grade 9 (Utility Construction Inspector)	Water	FTE	9
Line Locator	Water	FTE	6
Administrative Assistant	Water	FTE	7
Utility Intern	Water	Seasonal	3
CFM Electrician	Electric	FTE	10
Deleted Positions			
Police Corporal - Patrol	Police	FTE	9
Police Officer	Police	FTE	8
Dispatcher	Police	PTE	7
Dispatcher	Police	PTE	7
Dispatcher	Police	PTE	7
Corrections Officer	Police	PTE	7
Corrections Officer	Police	PTE	7
Corrections Officer	Police	PTE	7
Lifeguard	Recreation	PTE	3
Administrative Assistant	Recreation	PTE	4
Gas Service Line Technician Trainee	Gas	FTE	4
Compliance & Safety Coordinator	Gas	FTE	7
Permit Technician	Building	FTE	6
Treasurer's Assistant	Treasury	FTE	9
Customer Service Representative I	Revenue	FTE	5

ADOPTED THIS 26TH DAY OF SEPTEMBER, 2022


 James Reid Conyers, Jr.
 Council President

ATTEST:


 Lisa A. Hanks, MMC
 City Clerk

New/Defund Postions

Position	Location	Personnel Status		Pay Grade	Hourly Rate	Annual Salary	Notes
NEW POSITION:							
Accounts Payable Supervisor	Treasury	FTE	Reclass	10	\$ 33.08	\$ 68,806.40	
Customer Service Representative III	Treasury/Revenue	FTE	Reclass	8	\$ 19.77	\$ 41,121.00	
					Total New:	\$ 109,927.40	
					Total Defund:	\$ 97,073.60	
					Total Budget Impact:	\$ 12,853.80	
Software Support Engineer	Computer Information Systems	FTE	New Position	11	\$ 32.79	\$ 68,203.20	
					Total New:	\$ 68,203.20	
					Total Defund:	\$ -	
					Total Budget Impact:	\$ 68,203.20	
ROW Construction Inspector Supervisor	Building Department	FTE	New Position	9	\$ 30.61	\$ 63,648.00	
Permit Technician/CRS Coordinator	Building Department	FTE	Reclass	6	\$ 24.25	\$ 50,440.00	
					Total New:	\$ 114,088.00	
					Total Defund:	\$ 48,048.00	
					Total Budget Impact:	\$ 66,040.00	
GIS Technician	Planning Department	FTE	New Position	10	\$ 23.12	\$ 48,089.60	
					Total New:	\$ 48,089.60	
					Total Defund:	\$ -	
					Total Budget Impact:	\$ 48,089.60	
Beach Patrol - Non-Sworn	Police Department	FTE	New Position	8	\$ 18.00	\$ 37,440.00	
Police Officer	Police Department	FTE	New Position	8	\$ 24.00	\$ 52,416.00	
Police Officer	Police Department	FTE	New Position	8	\$ 24.00	\$ 52,416.00	
Police Officer	Police Department	FTE	New Position	8	\$ 24.00	\$ 52,416.00	
Corporal - Investigation	Police Department	FTE	Reclass	9	\$ 31.83	\$ 69,516.72	
Corporal - Patrol	Police Department	FTE	Promotion	9	\$ 28.00	\$ 61,152.00	
Dispatcher	Police Department	FTE	New Position	7	\$ 18.50	\$ 40,404.00	
Police Intern	Police Department	Seasonal	New Position	4	\$ 15.00	\$ 7,200.00	
Community Outreach and Communications Specialist	Police Department	FTE	New Position	7	\$ 20.00	\$ 41,600.00	
Corrections Officer	Police Department	FTE	New Position	7	\$ 18.50	\$ 40,404.00	
					Total New:	\$ 454,964.72	
					Total Defund:	\$ 228,647.64	
					Total Budget Impact:	\$ 226,317.08	
Lifeguard Supervisor	Parks and Recreation Department	FTE	Reclass	7	\$ 20.84	\$ 43,347.20	
Administrative Assistant	Parks and Recreation Department	FTE	Reclass	7	\$ 16.06	\$ 33,415.20	
Equipment Operator I	Parks and Recreation Department	Seasonal	New Position	3	\$ 15.00	\$ 15,600.00	Mower
					Total New:	\$ 92,362.40	
					Total Defund:	\$ 19,690.84	
					Total Budget Impact:	\$ 72,671.56	
Graphic Design Intern	Economic & Community Development	Seasonal	New Position	3	\$ 15.00	\$ 15,600.00	

New/Defund Postions

Position	Location	Personnel Status		Pay Grade	Hourly Rate	Annual Salary	Notes
Driver	Economic & Community Development	PTE	New Position		4	\$ 15,423.20	
Driver	Economic & Community Development	PTE	New Position		4	\$ 15,423.20	
Emergency Management Coordinator	Economic & Community Development	FTE	New Position		9 \$ 26.44	\$ 55,000.00	
					Total New:	\$ 101,446.40	
					Total Defund:	\$ -	
					Total Budget Impact:	\$ 85,846.40	
ROW Construction Inspector	Public Works Department	FTE	New Position		9 \$ 26.14	\$ 54,371.20	
Gardener III	Public Works Department	FTE	New Position		\$ 24.46	\$ 50,877.00	
Gardener I	Public Works Department	FTE	New Position		4 \$ 15.57	\$ 32,389.00	
Equipment Operator III	Public Works Department	FTE	New Position		8 \$ 21.84	\$ 45,428.00	
Equipment Operator III	Public Works Department	FTE	New Position		8 \$ 21.84	\$ 45,428.00	
Painter Assistant	Public Works Department	FTE	New Position		5 \$ 17.44	\$ 36,276.00	
Equipment Operator I	Public Works Department	Seasonal	New Position		3 \$ 15.00	\$ 15,600.00	Mower
					Total New:	\$ 280,369.20	
					Total Defund:	\$ -	
					Total Budget Impact:	\$ 280,369.20	
Sanitation Hopper	Public Works Department	FTE	New Position		5 \$ 15.50	\$ 32,325.00	
Sanitation Hopper	Public Works Department	FTE	New Position		5 \$ 15.50	\$ 32,325.00	
					Total New:	\$ 64,650.00	
					Total Defund:	\$ -	
					Total Budget Impact:	\$ 64,650.00	
Equipment Operator IV	Gas Department	FTE	New Position		9 \$ 26.14	\$ 54,371.20	
Gas Construction Supervisor	Gas Department	FTE	New Position		11 \$ 32.79	\$ 68,203.20	
Operations and Compliance Supervisor	Gas Department	FTE	Reclass		10 \$ 29.28	\$ 60,902.40	
					Total New:	\$ 183,476.80	
					Total Defund:	\$ 86,902.40	
					Total Budget Impact:	\$ 96,574.40	
Wastewater Treatment Plant Laboratory Technician	Water Department	FTE	New Position		7 \$ 25.60	\$ 53,248.00	
Wastewater Collection Operator	Water Department	FTE	New Position		7 \$ 20.84	\$ 43,347.20	
Wastewater Collection Operator	Water Department	FTE	New Position		7 \$ 20.84	\$ 43,347.20	
Water Service Technician	Water Department	FTE	New Position		6 \$ 18.61	\$ 38,708.80	
Water Service Technician	Water Department	FTE	New Position		6 \$ 18.61	\$ 38,708.80	
Water Service Technician II Crew Leader	Water Department	FTE	New Position		7 \$ 20.84	\$ 43,347.20	
ROW Construction Inspector (Utility Construction Inspector)	Water Department/Utilities	FTE	New Position		10 \$ 29.28	\$ 60,902.40	
Line Locator	Water Department	FTE	New Position		6 \$ 18.61	\$ 38,708.80	
Administrative Assistant	Water Department	FTE	New Position		7 \$ 20.84	\$ 43,347.20	
Utility Intern	Water Department	Seasonal	New Position		3 \$ 15.00	\$ 15,600.00	
					Total New:	\$ 419,265.60	
					Total Defund:	\$ -	

New/Defund Postions

Position	Location	Personnel Status	Pay Grade	Hourly Rate	Annual Salary	Notes
Total Budget Impact:					\$	419,265.60
CFM Electrician	Electric Department	FTE	New Position	10 \$ 23.00	\$ 47,840.00	
Total New:					\$	47,840.00
Total Defund:					\$	-
Total Budget Impact:					\$	47,840.00
Golf Gounds Maintance Worker	Golf Gounds	FTE	New Position	5 \$ 16.61	\$ 34,548.80	
Total New:					\$	34,548.80
Total Defund:					\$	-
Total Budget Impact:					\$	34,548.80
Overall Total Budget Impact:					\$	1,458,619.64
Total 36 new FTE:					\$	1,642,868.92
Total 7 new PTE/Seasonal:					\$	122,286.40

New/Defund Postions

Position	Location	Personnel Status	Pay Grade	Hourly Rate	Annual Salary	Notes
DEFUND:						
Corporal - Patrol	Police Department	FTE		9	\$ 69,516.72	
Police Officer	Police Department	FTE		8	\$ 56,784.00	
Dispatcher	Police Department	PTE		7	\$ 18,366.92	
Dispatcher	Police Department	PTE		7	\$ 16,677.44	
Dispatcher	Police Department	PTE		7	\$ 17,270.24	
Corrections Officer	Police Department	PTE		7	\$ 16,677.44	
Corrections Officer	Police Department	PTE		7	\$ 16,677.44	
Corrections Officer	Police Department	PTE		7	\$ 16,677.44	
				Total for PD:	\$ 228,647.64	
Lifeguard	Parks and Recreation Department	PTE		\$ 10.00	\$ 4,940.00	
Administrative Assistant	Parks and Recreation Department	PTE		4 \$ 14.93	\$ 14,750.84	
				Total for Parks and Rec:	\$ 19,690.84	
Gas Service Line Technician Trainee	Gas Department	FTE		4 \$ 18.10	\$ 37,648.00	
Compliance & Safety Coordinator	Gas Department	FTE		10 \$ 23.68	\$ 49,254.40	
				Total for Gas:	\$ 86,902.40	
Permit Technician	Building Department	FTE		6 \$ 23.10	\$ 48,048.00	
				Total for Building:	\$ 48,048.00	
Treasurer's Assistant	Treasury/Revenue	FTE		9 \$ 30.77	\$ 64,001.60	
Customer Service Representative I	Treasury/Revenue	FTE		5 \$ 15.90	\$ 33,072.00	
				Total for Treasury/Revenue:	\$ 97,073.60	
				Total Defund:	\$ 480,362.48	
				Total Defund 7 FTE:	\$ 301,540.72	
				Total Defund PTE/Seasonal:	\$ 122,037.76	
				Total Defund Positions:	7 FTE's/8 PTE's	
				Total New FTE's:	36	
				Total New PTE/Seasonal:	7	
				Total Reclass/Promotion:	4	

**City of Fairhope
Compensation Study - Pay Grades**

GRADE	JOB TITLE	MINIMUM	MIDPOINT	MAXIMUM	HOURLY MIN	HOURLY MID	HOURLY MAX
Grade 1	[No jobs currently in this grade]	\$ 16,926.00	\$ 23,063.04	\$ 31,405.92	\$ 8.14	\$ 11.09	\$ 15.10
Grade 2	[No jobs currently in this grade]	\$ 18,957.12	\$ 25,814.88	\$ 35,184.24	\$ 9.11	\$ 12.41	\$ 16.92
Grade 3	Fitness Floor Attendant	\$ 21,228.48	\$ 28,916.16	\$ 39,399.36	\$ 10.21	\$ 13.90	\$ 18.94
	Front Desk Attendant						
	Golf Cart Attendant						
	Graphic Design Intern						
	Lifeguard						
	Snack Bar Attendant						
	Starter/Marshall						
	Utility Intern						
Grade 4	Beach Booth Attendant	\$ 23,783.76	\$ 32,388.72	\$ 44,138.64	\$ 11.43	\$ 15.57	\$ 21.22
	Custodian						
	Driver						
	Equipment Operator I						
	Gardener I						
	Gate Attendant						
	Golf Shop Attendant						
	Lifeguard II						
	Marina Worker						
	Nursery Attendant						
	Police Intern						
	Tennis Attendant						
	Water Operator Trainee						
	Wastewater Operator Trainee						
Grade 5	Customer Service Rep I	\$ 26,622.96	\$ 36,276.24	\$ 49,423.92	\$ 12.80	\$ 17.44	\$ 23.76
	Golf Grounds Maintenance Worker						
	Meter Reader I						
	Painter Assistant						
	Revenue Courier						
	Sanitation Hopper						
	Snack Bar Crew Leader						

**City of Fairhope
Compensation Study - Pay Grades**

GRADE	JOB TITLE	MINIMUM	MIDPOINT	MAXIMUM	HOURLY MIN	HOURLY MID	HOURLY MAX
Grade 6		\$ 29,833.44	\$ 40,644.24	\$ 55,364.40	\$ 14.34	\$ 19.54	\$ 26.62
	Accounts Payable Specialist						
	Beach Patrol Officer						
	Carpenter II						
	Customer Service Rep II						
	Directional Drill Operator						
	Engineering Technician						
	Equipment Operator II						
	Front Desk Coordinator						
	Gas Inspector						
	Groundman						
	Line Locator						
	Mechanic/Clerk						
	Meter Reader II						
	Museum Assistant						
	Painter						
	Permit Technician						
	Permit Technician/CRS Coordinator						
	Police Records Clerk						
	Tennis Center Assistant						
	Volunteer Outreach Coordinator						
	Warehouse Supply Clerk						
	Water Service Technician						
Grade 7		\$ 33,415.20	\$ 45,514.56	\$ 62,003.76	\$ 16.07	\$ 21.88	\$ 29.81
	Administrative Assistant						
	Animal Control Officer						
	Assistant Marina Manager						
	Code Enforcement Officer						
	Community Outreach and Comm Specialist						
	Corrections Officer						
	Dispatcher						
	Electrician						
	Facilities Maintenance Technician						
	Field Audit Technician						
	Fire/Safety Inspector						
	Fire Station Maintenance Tech						
	Gardener II						
	Gas Installation Crew Leader						

**City of Fairhope
Compensation Study - Pay Grades**

GRADE	JOB TITLE	MINIMUM	MIDPOINT	MAXIMUM	HOURLY MIN	HOURLY MID	HOURLY MAX
	Gas Measurement Technician						
	Gas Service Line Technician						
	Golf Course Mechanic						
	IT Communications Specialist						
	Lifeguard Supervisor						
	Lineman Apprentice						
	Magistrate						
	Mechanic						
	Parks Maintenance Worker						
	Purchasing Clerk						
	Rental Facilities Assistant I						
	Revenue Technician						
	Senior Services Coordinator						
	Water Operator II						
	Water Service Tech II Crew Leader						
	Wastewater Collection Operator						
	Wastewater Operator II						
	Wastewater Treatment Plant Lab Tech						
	Welder/Fabricator						
Grade 8		\$ 37,411.92	\$ 50,974.56	\$ 69,451.20	\$ 17.99	\$ 24.51	\$ 33.39
	Assistant Wastewater Plant Operator						
	Collection System Foreman						
	Customer Service Rep III						
	Equipment Operator III						
	First Assistant Pro/Golf Shop Manager						
	Golf Grounds Crew Leader						
	Human Resources Coordinator						
	Human Resources Coordinator/Police						
	IT Technician						
	Lead Electrician						
	Parks Maintenance Crew Leader						
	Planning Technician						
	Police Officer						
	Purchasing Agent						
	Rental Facilities Assistant II						
	Underground Foreman						
	Wastewater Operator IV						
Grade 9		\$ 41,910.96	\$ 57,089.76	\$ 77,772.24	\$ 20.15	\$ 27.45	\$ 37.39

**City of Fairhope
Compensation Study - Pay Grades**

GRADE	JOB TITLE	MINIMUM	MIDPOINT	MAXIMUM	HOURLY MIN	HOURLY MID	HOURLY MAX
	Accounting Assistant						
	Assistant City Clerk						
	Assistant WWTP Manager						
	Building Inspector						
	Carpenter III						
	Chief Electrical Inspector						
	Chief Water Operator						
	Community Outreach/Events Coord						
	Dispatch Supervisor						
	Emergency Management Coordinator						
	Equipment Operator IV						
	Facilities Maintenance Tech Crew Leader						
	Gardener III						
	Help Desk Manager						
	Lead Facilities Maintenance Technician						
	Marina Manager						
	Payroll Administrator						
	Planning Clerk						
	Police Corporal						
	Police Investigator						
	Police Officer – K9						
	Pool Manager						
	ROW Construction Inspector						
	Safety Coordinator						
	Sanitation Crew Leader						
	Station Control Tech/Digital Forensic						
	Substation Meter Technician						
	Utility Billing Supervisor						
Grade 10		\$ 46,934.16	\$ 63,947.52	\$ 87,097.92	\$ 22.56	\$ 30.74	\$ 41.87
	Accounts Payable Supervisor						
	CFM Electrician						
	Chief Corrections Officer						
	Community Outreach Coordinator						
	Court Clerk						
	Fire Station Maintenance Coordinator						
	Gas Operations and Compliance Supervisor						
	GIS Technician						
	Lineman						
	Mayor's Executive Assistant						

**City of Fairhope
Compensation Study - Pay Grades**

GRADE	JOB TITLE	MINIMUM	MIDPOINT	MAXIMUM	HOURLY MIN	HOURLY MID	HOURLY MAX
	Police Sergeant						
	ROW Construction Inspector Supervisor						
	Scada Technician						
	Staff Accountant						
	Tennis Professional						
	Tree Trim Crew Leader						
	Warehouse And Purchasing Supervisor						
	WWTP Manager						
Grade 11		\$ 52,568.88	\$ 71,613.36	\$ 97,559.28	\$ 25.27	\$ 34.43	\$ 46.90
	AMI Coordinator						
	City Planner						
	Gas Maintenance Supervisor						
	Golf Grounds Manager						
	IT Systems Administrator						
	Licensed Electrician						
	Museum Manager						
	Recreation Center Manager						
	Rental Facilities Manager						
	Senior Services Manager						
	Software Support Engineer						
Grade 12		\$ 58,880.64	\$ 80,218.32	\$ 109,265.52	\$ 28.31	\$ 38.57	\$ 52.53
	Line Foreman						
	Police Lieutenant						
Grade 13		\$ 65,934.96	\$ 89,827.92	\$ 122,391.36	\$ 31.70	\$ 43.19	\$ 58.84
	Assistant Building Official						
	Purchasing Manager						
	Revenue Manager						
	Senior Accountant						
Grade 14		\$ 73,862.88	\$ 100,616.88	\$ 137,067.84	\$ 35.51	\$ 48.37	\$ 65.90
	Assistant Electric Superintendent						
	Assistant Gas Superintendent						
	Assistant Wastewater Superintendent						
	Assistant Water Superintendent						
	Development Services Manager						
	Director of Golf Operations						
	Horticulture Supervisor						

**City of Fairhope
Compensation Study - Pay Grades**

GRADE	JOB TITLE	MINIMUM	MIDPOINT	MAXIMUM	HOURLY MIN	HOURLY MID	HOURLY MAX
	Mechanic Maintenance Supervisor						
	Police Captain						
	Sanitation Supervisor						
	Special Projects & Grants Manager						
	Streets & Facilities Supervisor						
Grade 15		\$ 82,729.92	\$ 112,694.40	\$ 153,513.36	\$ 39.77	\$ 54.18	\$ 73.80
	Assistant Public Works Director						
	Building Official						
	Director of Community Affairs						
	Director of Human Resources						
	Director of Information Technology						
	Director of Parks & Recreation						
Grade 16		\$ 92,645.28	\$ 126,213.36	\$ 171,946.32	\$ 44.54	\$ 60.68	\$ 82.67
	Chief of Police						
	City Clerk						
	City Treasurer						
	Director of Planning						
	Director of Public Works						
	Electric Superintendent						
	Gas Superintendent						
	Water and Wastewater Superintendent						