



CITY OF FAIRHOPE STATE OF THE CITY 2022

Mayor Sherry Sullivan

WHAT'S HAPPENING?

GENERAL GOVERNMENT

- Budget passed on time
- RESTORE projects moving forward
- Road projects/Church Street infrastructure project
- New Equipment/Vehicles
 - 6 New Police Vehicles (\$360,178)
 - New Trash & Garbage Truck (\$447,442)
 - New Bulldozer (\$379,585)
- Investment in employees

FAIRHOPE PUBLIC UTILITIES

- **The budget included \$23 million in utility upgrades**
- **Electric substation completed, another under construction**
- **Continuous work on sewer lines and lift station upgrades**
- **Sewer force main from Ingleside to Fairhope Avenue**
- **Installation of SCADA (electronic monitoring) on remaining Lift Stations**
- **Upgrade of the UV Light Treatment at WWTP**

RECREATION/QUAIL CREEK

- \$2.9 million in parks investments – including four new baseball fields
- Upgrades at WC Majors Stadium
- Triangle Property grant award
- Improvements to Rotary Youth
- Upgrades on Holes 6 & 11
- Driving Range Improvements
- Cart Path Renovations



UPCOMING PROJECTS

- Clock Corner Improvements
- Arts Alley Project
- Track at Founders Park
- 46 KV & 12V Electric Line Project
- Water & Sewer Upgrades
- Electric/Solar Charging Stations
- Automatic Metering Infrastructure



BUDGET HIGHLIGHTS/FINANCIALS

Overall Budget **\$113,602,366**

- General Government \$33,593,630
- Utilities \$66,494,423
- Capital Projects \$7,004,613
- Impact Fees \$2,013,185

Workman's Comp

2019	2020	2021
\$431,385.00	\$206,308.00	\$98,292.00

Grants Awarded

More than \$20,000,000

See Kim Creech, City Treasurer for a copy of budget highlights.

City of Fairhope 2021 Annual Report

Unaudited

	Fiscal Year End 2021	Fiscal Year End 2020	Increase (Decrease)
CASH			
General Fund	18,102,362	13,726,566	4,375,796
Gas Fund	10,638,724	9,461,420	1,177,305
Electric Fund	6,864,131	8,600,796	(1,736,664)
Water/Wastewater Fund	11,945,038	10,385,275	1,559,763
Motor Fuel Tax Fund	186,131	225,825	(39,694)
Rebuild AI Fund	134,022	84,230	49,792
Capital Projects Fund	1,568,032	426,846	1,141,186
Impact Fees Fund	2,574,103	3,036,724	(462,620)
Municipal Capital Improvements Fund	670,653	816,343	(145,689)
Federal Grants Fund	47,384	100	47,284
Municipal Courts Fund	96,474	41,215	55,260
TOTAL CASH	52,827,056	46,805,338	6,021,718

	Fiscal Year End 2021	Fiscal Year End 2020	Increase (Decrease)
GENERAL GOVERNMENT			
REVENUE			
Ad Valorem Taxes	6,868,005.09	6,352,230.03	515,775.06
Local Taxes	13,828,980.79	11,510,241.20	2,318,739.59
Licenses & Permits	4,890,999.66	4,584,052.71	306,946.95
Fines & Forfeitures	230,144.22	230,283.24	(139.02)
State/Federal Gov't	758,719.56	320,866.99	437,852.57
*Grants (Hurricane Sally)	9,945,216.89	1,829,350.03	8,115,866.86
Charges for Services	2,866,000.00	2,811,000.00	55,000.00
Recreation/Golf/Docks	2,338,179.94	1,888,457.18	449,722.76
Sanitation	2,449,943.75	2,073,829.20	376,114.55
Transfers	1,902,085.66	2,425,267.50	(523,181.84)
Other Revenue	1,673,108.95	708,556.99	964,551.96
TOTAL REVENUE	47,751,384.51	34,734,135.07	13,017,249.44

	Fiscal Year End 2021	Fiscal Year End 2020	Increase (Decrease)
EXPENSES			
General Government	4,083,716.27	8,721,312.78	(4,637,596.51)
Planning/Building Dept	1,847,809.85	1,687,156.25	160,653.60
Judicial	308,522.65	288,967.03	19,555.62
Police Dept	6,871,956.88	6,543,112.36	328,844.52
Fire Department	1,196,774.19	572,521.63	624,252.56
Special Services	1,602,879.98	1,566,517.59	36,362.39
Recreation Dept/Golf/Docks	4,940,686.72	4,488,172.09	452,514.63
Public Works	5,584,154.34	4,239,398.19	1,344,756.15
Sanitation Department	2,780,122.00	2,667,702.63	112,419.37
Staff Agencies & Appropriation	1,340,671.00	1,271,081.00	69,590.00
Debt Service	302,272.73	(1,355,999.00)	1,658,271.73
Other Exp/Transfers	2,120,026.25	1,767,525.01	352,501.24
Gen Emergency Disasters	9,529,316.61	770,174.64	8,759,141.97
TOTAL EXPENSES	42,508,909.47	33,227,642.20	9,281,267.27
CHANGE IN POSITION	5,242,475.04	1,506,492.87	3,735,982.17

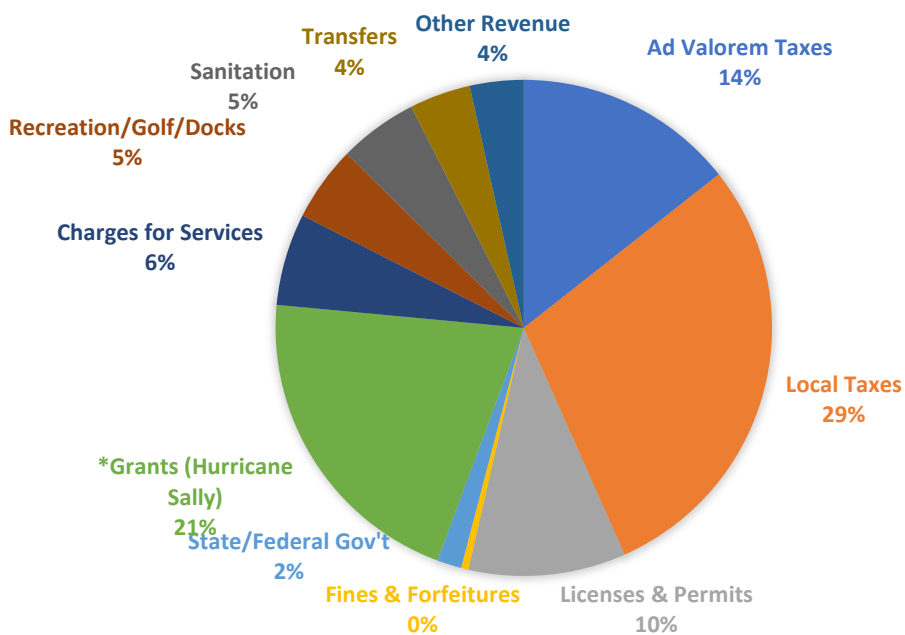
FAIRHOPE PUBLIC UTILITIES

	Fiscal Year End 2021	Fiscal Year End 2020	Increase (Decrease)
REVENUE			
Gas	8,849,739	7,651,129	1,198,609
Electric	22,200,294	23,613,104	(1,412,810)
Water/Wastewater	14,818,062	14,171,467	646,595
TOTAL REVENUE	45,868,095	45,435,701	432,395

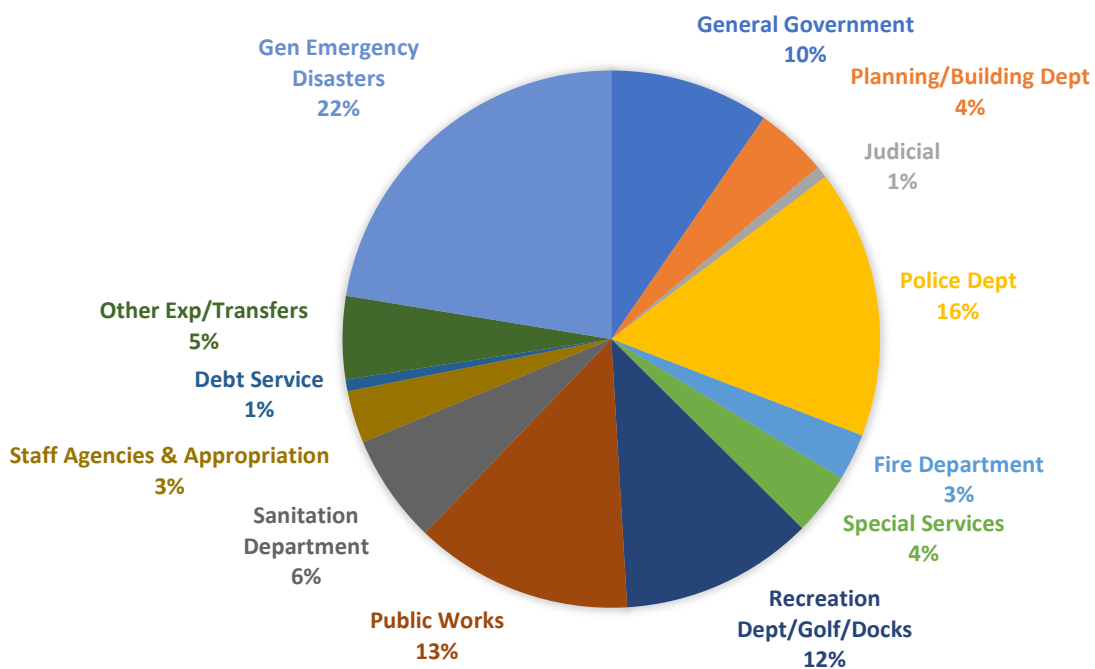
FAIRHOPE PUBLIC UTILITIES

	Fiscal Year End 2021	Fiscal Year End 2020	Increase (Decrease)
EXPENSES			
Gas	6,628,246	6,600,724	27,522
Electric	18,027,485	15,808,933	2,218,551
Water/Wastewater	10,474,073	9,372,385	1,101,688
TOTAL EXPENSES	35,129,803	31,782,042	3,347,761
UTILITIES NET INCOME	10,738,292	13,653,659	(2,915,366)

CITY OF FAIRHOPE GENERAL FUND REVENUE FY2021



CITY OF FAIRHOPE GENERAL FUND EXPENSES FY2021



SALES TAX

