



**City of Fairhope**

Fairhope, Alabama

**Budget for Fiscal Year**

**October 1, 2020 – September 30, 2021**

**CITY OF FAIRHOPE  
BUDGET FY 2020-2021**

	2021		2021		2021	2021
	2019 ACTUALS	2020 ACTUALS	DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	2021 FINAL APPROVED
TOTAL PROPERTY TAXES	\$5,947,563	\$6,278,109	\$6,655,414	0	0	\$6,655,414
TOTAL LOCAL TAXES	11,055,002	10,569,756	10,569,760	60,000	40,000	10,669,760
TOTAL LICENSES AND PERMITS	4,624,675	4,334,078	4,334,000	(6,000)	0	4,328,000
TOTAL FINES AND FORFEITURES	237,812	191,104	200,000	0	0	200,000
TOTAL COURT REVENUE	35,339	31,056	30,000	0	0	30,000
TOTAL ADULT RECREATION DEPT.	36,489	16,321	15,750	4,000	0	19,750
TOTAL RECREATION DEPT	456,362	239,411	257,400	0	0	257,400
TOTAL GOLF DEPARTMENT	1,060,651	1,001,299	1,001,500	14,000	0	1,015,500
TOTAL STATE OF ALABAMA	308,487	304,450	77,000	0	0	77,000
<b>REVENUE</b>						
TOTAL INTEREST AND RENTS	273,450	312,965	281,476	0	0	281,476
TOTAL MARINA REVENUE	438,072	647,746	569,000	(91,800)	0	477,200
TOTAL CHARGES FOR SERVICE	4,570,474	5,124,955	5,131,900	0	0	5,131,900
TOTAL OTHER REVENUE	363,000	1,734,267	1,308,187	0	0	1,308,187
<b>PROJECTED TOTAL REVENUE</b>	<b>\$29,407,375</b>	<b>\$30,785,517</b>	<b>\$30,431,387</b>	<b>(19,800)</b>	<b>40,000</b>	<b>\$30,451,587</b>
<b>EXPENDITURES</b>						
GENERAL GOVERNMENT	\$2,721,119	\$7,662,087	\$2,926,833	(159,843)	(3,395)	\$2,763,595
ELECTED OFFICIALS	\$104,932	\$92,550	\$279,729	(2,000)		\$277,729
JUDICIAL	308,348	288,967	319,512	(4,500)	2,000	317,012
POLICE DEPARTMENT	6,180,246	6,542,930	7,589,431	(227,250)	26,394	7,388,576
INFORMATION TECHNOLOGY	480,755	511,638	692,486	(12,613)	0	679,873
REVENUE	262,394	268,202	370,753	(2,261)		368,492
FIRE DEPARTMENT	873,893	572,522	1,262,154	(186,712)	0	1,075,442
ECONOMIC & COMMUNITY DEVELOPMENT	1,982,774	1,566,511	2,207,888	(489,474)	13,995	1,732,409
PARKS AND RECREATION SERVICES	4,495,136	4,488,165	5,131,672	(117,437)	(17,270)	4,996,965
PLANNING & DEVELOPMENT SERVICES	1,513,103	1,695,447	2,020,413	(68,853)	(76,015)	1,875,545
PUBLIC WORKS	7,970,184	7,515,698	8,331,029	(120,819)	(24,500)	8,185,710
<b>TOTAL GOVERNMENTAL EXPENDITURES</b>	<b>\$26,892,884</b>	<b>\$31,204,717</b>	<b>\$31,131,900</b>	<b>(1,391,761)</b>	<b>(78,791)</b>	<b>\$29,661,347</b>
<b>APPROPRIATIONS AND TRANSFERS</b>						
NON-DEPARTMENTAL FACILITIES	\$356,708	\$276,472	\$478,939	(\$11,652)	\$0	\$467,287
PUBLIC LIBRARY	818,477	859,401	816,431	0	0	816,431
BALDWIN COUNTY TRANSIT HUB	27,600	26,680	27,600	-	-	27,600
THE HAVEN	65,000	65,000	75,000	-	7,500	82,500
BCBE			75,000	-	-	75,000
AIRPORT	320,000	320,000	320,000	0	-	320,000
LEASE PURCHASE	52,438	-	69,820	0	-	69,820
TRANSFERS TO DEBT SERVICE	3,318,786	300,000	300,000	0	-	300,000
CAPITAL LEASE PROCEEDS	(990,929)	(155,999)				0
TRANSFERS TO CAPITAL PROJECTS	1,143,500	118,337	180,361	0	\$0	180,361
AIRPORT GRANT EXPENSE	-	715,874	582,687			582,687
<b>TOTAL APPROPRIATIONS AND TRANSFERS</b>	<b>\$5,111,581</b>	<b>\$2,525,765</b>	<b>\$2,925,838</b>	<b>(\$11,652)</b>	<b>\$7,500</b>	<b>\$2,921,686</b>
<b>REVENUES</b>	<b>\$29,407,375</b>	<b>\$30,785,517</b>	<b>\$30,431,387</b>	<b>(\$19,800)</b>	<b>\$40,000</b>	<b>\$30,451,587</b>
<i>Proposed Utility PILOT fee of 8% to the City (commu</i>	1,128,000	629,000	970,000			970,000
<i>Transfers from Impact Fees</i>	116,393	1,371,973	678,774			678,774
<b>TOTAL EXPENDITURES</b>	<b>32,004,465</b>	<b>33,730,481</b>	<b>34,057,738</b>	<b>(1,403,413)</b>	<b>(71,291)</b>	<b>32,583,033</b>
<b>SURPLUS (DEFICIT)</b>	<b>(842,697)</b>	<b>(519,697)</b>	<b>(1,977,577)</b>	<b>1,383,613</b>	<b>111,291</b>	<b>(482,672)</b>

12% transfer from utilities (amount is diff between current and 12%. Total would be \$1,454,000

484,000

\$ 1,328

**GENERAL ADMINISTRATIVE**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
<b>PROPERTY TAXES</b>						
Real Estate Taxes	\$5,270,773	\$5,635,852	\$6,013,414			\$6,013,414
Automobile Taxes	676,790	642,257	642,000			642,000
<b>LOCAL TAXES</b>						
City Sales Tax	9,231,019	8,572,447	8,573,000		40,000	8,613,000
SSUT Income	38,683	550,311	550,000	60,000		610,000
Beer Tax	291,050	278,614	279,000			279,000
Beer Tax-Police Jurisdiction	27,722	28,376	28,000			28,000
Wine Tax	57,145	55,093	55,000			55,000
Wine Tax-Police Jurisdiction	443	415	400			400
Liquor Tax	135,266	115,492	115,500			115,500
Liquor Tax-Police Jurisdiction	35,372	22,304	22,300			22,300
Dog Tax	54	59	60			60
Cigarette Tax	82,064	63,197	63,200			63,200
Cigarette Tax-Police Jurisdiction	39,942	43,316	43,300			43,300
Lodging Tax	459,010	313,306	313,000			313,000
Lodging Tax-Police Jurisdiction	657,232	526,826	527,000			527,000
<b>LICENSES AND PERMITS</b>						
Business Lic-Inside City	2,345,235	2,472,359	2,473,000			2,473,000
Business Lic-Police Jurisdiction	91,818	118,051	118,000			118,000
Registration Fees-Solicit	-	3,400				0
Parade/Misc Permit Fees	23,359	16,901	16,000	(6,000)		10,000
Insurance Co. Franchises	279,989	286,333	286,000			286,000
Cable TV Franchise	281,446	251,267	251,000			251,000
Franchise Fees-City Prop	5,652	-	0			0
<b>FINES AND FORFEITURES</b>						
Fines Forfeitures & Fees	237,812	191,104	200,000			200,000
<b>STATE OF ALABAMA</b>						
Annual AL Liq Tax Allocation	302	3,675				0
Liquor Tax-Monthly Revenue	59,518	70,734	70,000			70,000
Fin Inst Excise Tax	238,196	222,910				0
Motor Veh Lic & Reg Fees	5,430	5,109	5,000			5,000
Oil Prod Privilege Tax	5,041	2,022	2,000			2,000
<b>INTERESTS AND RENTS</b>						
Interest-Bank Deposits	95,876	220,640	215,000			215,000
Lease-Municipal Pier	23,857	21,929	10,000			10,000
Rent - F H Cotton Farm	-	9,975	9,975			9,975
Rent - Faulkner	45,409	1	1			1
Rent - University of South AL	3,857	1,900	1,500			1,500
<b>CHARGES FOR SERVICES</b>						
Dog Pound Fees	1,676	871	900			900
Utility Collections Fees	221,000	256,000	251,000			251,000
Admin Services - Utilities	2,284,000	2,555,000	2,615,000			2,615,000
<b>OTHER REVENUE</b>						
Beach Revenue	15,430	13,875	13,000			13,000
Severance Tax - Gas & Oil	11,277	10,562	11,000			11,000
Sale of Fixed Assets	51,676	259,338	150,000			150,000
Brick memorials	2,587	1,535	1,500			1,500
Airport Grant Revenue		691,041	582,687			582,687
Rebate Income	12,755	11,167	10,000			10,000
Miscellaneous Income	16,155	7,627	7,500			7,500
Grants-misc-non-government	4,400	23,168				0
Community grants		20,000	200,000			200,000

**GENERAL ADMINISTRATIVE**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>TRANSFERS</b>						0
Natural gas fund	96,000	-	-			0
Electric fund	168,000	-	-			0
Water & sewer fund	246,000	-	-			0
Transfer from Debt Service	-		-			0
Transfers from Impact Fee Fund	116,393	1,371,973	678,774			678,774
Transfers from Muni Cap Impr Fund		249,195				
Utility Transfers for ECD	1,128,000	629,000	970,000			970,000
Transfers In-Capital Purch Gas		58,367				0
Transfers In-Capital Purch Elec		58,367				0
Transfers In-Capital Purch Wtr/Swr		58,367				0
<b>TOTAL REVENUES</b>	\$25,303,243	\$27,351,419	\$26,374,013			\$26,468,011
<b>EXPENDITURES</b>						
Salaries-Administrative	1,006,013	1,155,683	1,236,815	(3,330)	(3,153)	1,230,332
Overtime-Gen Admin	13,915	13,702	6,575			6,575
Salary/Fee-City Attorney	36,000	36,000	36,000			36,000
Employee Payroll Taxes	65,828	87,957	95,136	(271)	(242)	94,623
Employee Retirement Exp	84,347	91,682	106,498	(273)		106,225
Employee Medical Insurance	228,156	460,330	229,076			229,076
Required Contrib-OPEB	84,268	50,282	45,500			45,500
Workers Comp Ins	128,260	120,467	1,265			1,265
Casualty/Property Insurance			105,049			105,049
Emergency Management		-	3,500			3,500
Training/School/Travel	11,571	5,713	27,700	(15,200)		12,500
Trustee Fees	-	-	2,000			2,000
Audit & Accounting	62,946	60,458	60,000			60,000
Legal Fees	236,476	170,617	200,000	(25,000)		175,000
Services-excl.acct&legal	61,923	78,742	168,531	(75,000)		93,531
Computer Expense	105,356	100,702	157,889	(20,769)		137,120
Office Supplies	28,293	15,725	29,000	(10,000)		19,000
Printers/Copiers/OE and supp		14,712	7,788			7,788
Postage	7,703	6,921	7,000			7,000
General Supplies	48,249	29,321	40,000			40,000
General Maintenance	32,775	23,822	34,500	(10,000)		24,500
Communications	39,252	39,933	28,345			28,345
Dues-Memberships-Subscrip	18,478	9,794	14,166			14,166
Employment Screening			2,000			2,000
Gasoline & Oil	500	1,487	1,500			1,500
Equip & Vehicle Repair	3,726	1,827	4,000			4,000
Uniforms	1,962	252	2,000			2,000
Safety Wear and PPE						0
Purchases Vehicles & Equipment	173,564	165,660	34,000			34,000
Land/Right of Way Acquisitions		4,671,163				0
Credit Card Processing Fees	-	-	0			0
Bank Fees	1,394	12,828	9,000			9,000
Printing	-	-	1,000			1,000
Recording Fees Paid	178	138	200			200
Colony Rent	12,298	9,715	12,500			12,500
Publications Newspapers	19,271	17,750	16,800			16,800
Election Expense	26,001	10,748	2,500			2,500
COF Book & Sidewalk Brick	2,220	1,070	2,000			2,000
Historical District Expense	-	-	0			0
County Prisoner Expense	1,991	-	0			0
City Hall Maintenance	12,543	1,053	32,000			32,000
Grant Expenditures		20,000				
Sales Tax Collection Fees	153,614	165,807	153,000			153,000
Utilities for City Use	12,051	10,027	12,000			12,000
<b>TOTAL EXPENDITURES</b>	\$2,721,119	\$7,662,087	\$2,926,833	(\$159,843)	(\$3,395)	\$2,763,595
<b>NET INCOME/(LOSS)</b>	\$22,582,124	\$19,689,333	\$23,447,180	\$159,843	\$3,395	\$23,704,416

## ELECTED OFFICIALS

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Salaries	\$81,747	\$81,600	\$146,200			\$146,200
Employee Payroll Taxes	6,135	6,111	11,184			11,184
Employee Retirement Exp	-	-	7,770			7,770
Employee Medical Insurance			84,809			84,809
Workers Comp Ins			166			166
Casualty/Property Insurance			500			500
Training/School/Travel	16,372	1,414	22,000	(2,000)		20,000
Computer Expense	64	1,110				0
General Supplies	240	2,218				0
Communications						0
Dues-Memberships-Subscrip	374	97	7,100			7,100
<b>TOTAL EXPENDITURES</b>	<b>\$104,932</b>	<b>\$92,550</b>	<b>\$279,729</b>	<b>(\$2,000)</b>	<b>\$0</b>	<b>\$277,729</b>

## JUDICIAL

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Court-Corrections Fund Revenue	35,339	31,056	\$30,000			\$30,000
<b>TOTAL REVENUES</b>	<b>\$35,339</b>	<b>\$31,056</b>	<b>\$30,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$30,000</b>
<b>EXPENDITURES</b>						
Salaries	\$154,954	\$159,634	\$163,627		2,000	\$165,627
Overtime	11,046	25,986	25,000			25,000
Employee Payroll Taxes	12,158	13,482	14,430			14,430
Employee Retirement Exp	12,035	13,144	14,396			14,396
Employee Medical Insurance	(1,197)	45,194	44,913			44,913
Workers Comp Ins			125			125
Casualty/Property Insurance	824	4,331	2,901			2,901
Training/School/Travel	10,438	401	1,850			1,850
Services-excl.acct&legal	5,380	6,368	11,500	(4,500)		7,000
Computer Expense	8,414	16,196	29,203			29,203
Office Supplies	7,202	1,449	5,000			5,000
Printers/Copiers/OE and supp		835	1,548			1,548
Postage	-	-	0			0
General Supplies	4,565	503	1,500			1,500
General Maintenance	-	-	1,500			1,500
Communications	140	970	1,544			1,544
Dues-Memberships-Subscrip	9,360	475	475			475
Employment Screening						0
Purchases-Vehicles and Equipment	72,883	-				0
Credit card processing fees	147	-				0
<b>TOTAL EXPENDITURES</b>	<b>\$308,348</b>	<b>\$288,967</b>	<b>\$319,512</b>	<b>(\$4,500)</b>	<b>\$2,000</b>	<b>\$317,012</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$273,009)</b>	<b>(\$257,911)</b>	<b>(\$289,512)</b>	<b>\$4,500</b>	<b>(\$2,000)</b>	<b>(\$287,012)</b>

**POLICE**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Grants-Police	\$2,500	\$289,265	\$300,000			\$300,000
Inmate Phone Revenue	5,683	3,409	3,000			3,000
<b>TOTAL REVENUES</b>	<b>\$8,183</b>	<b>\$292,674</b>	<b>\$303,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$303,000</b>
<b>EXPENDITURES</b>						
Salaries	\$3,198,838	\$3,542,158	\$3,955,846		\$21,795	\$3,977,641
Overtime-Special Events	35,615	19,741	20,000			20,000
Overtime	147,326	146,846	130,500			130,500
Employee Payroll Taxes	267,722	276,981	314,135		1,668	315,803
Employee Retirement Exp	297,417	293,430	350,586		2,931	353,517
Employee Medical Insurance	695,622	814,924	832,139			832,139
Required Contrib-OPEB	127,989	54,183	53,698			53,698
Workers Comp Ins			93,541			93,541
Casualty/Property Insurance	291,673	232,485	214,509			214,509
Training/School/Travel	34,372	38,862	47,450	(2,000)		45,450
Services-excl.acct&legal	10,043	14,912	58,698			58,698
Computer Expense	94,724	117,203	272,100	(45,657)		226,443
Office Supplies	13,109	5,314	8,500			8,500
Printers/Copiers/OE and supp		5,246	16,512			16,512
Postage	245	226	300			300
General Supplies	147,301	21,478	39,851			39,851
Line of Duty Equip & Supplies	-	60,059	32,525			32,525
General Maintenance	32,703	8,137	17,000			17,000
Communications	112,980	113,320	147,910			147,910
Dues-Memberships-Subscrip	4,356	6,896	8,427			8,427
Employment Screening			5,450			5,450
Gasoline & Oil	102,262	77,313	93,500			93,500
Equip & Vehicle Repair	46,362	61,099	34,700			34,700
Uniforms	20,574	16,659	23,650			23,650
Safety Wear and PPE	-	6,201	9,775			9,775
Purchases Vehicles & Equipment	261,243	319,661	388,315	(179,593)		208,723
Capital Improvements	-	37,000	22,520			22,520
NCIC Data System	16,680	16,680	16,680			16,680
Jail Expense	115,609	81,682	121,068			121,068
DEA Funds Purchases	2,664					0
Corrections Capital Imprvments	25,980	77,821	183,546			183,546
Utilities for City Use	76,837	76,414	76,000			76,000
<b>TOTAL EXPENDITURES</b>	<b>\$6,180,246</b>	<b>\$6,542,930</b>	<b>\$7,589,431</b>	<b>(\$227,250)</b>	<b>\$26,394</b>	<b>\$7,388,576</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$6,172,063)</b>	<b>(\$6,250,255)</b>	<b>(\$7,286,431)</b>	<b>\$227,250</b>	<b>(\$26,394)</b>	<b>(\$7,085,576)</b>

## INFORMATION TECHNOLOGY

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Salaries	\$377,014	\$398,643	\$410,754			\$410,754
Overtime	33,394	40,246	36,050			36,050
Employee Payroll Taxes	30,896	32,820	34,181			34,181
Employee Retirement Exp	32,474	34,168	37,736			37,736
Employee Medical Insurance			81,416			81,416
Workers Comp Ins			405			405
Casualty/Property Insurance			9,265			9,265
Training/School/Travel	3,711	4,792	4,450	(4,450)		0
Services-excl.acct&legal			8,500			8,500
Computer Expense			32,559	(3,863)		28,696
Printers/Copiers/OE and supp			1,032			1,032
General Supplies	1,207		1,000			1,000
General Maintenance			5,000	(4,000)		1,000
Communications			7,888			7,888
Dues-Memberships-Subscrip	450	206	600			600
Employment Screening			300			300
Gasoline & Oil	1,217		1,050			1,050
Equip & Vehicle Repair	392	664	1,000	(300)		700
Uniforms	-	100	300			300
Purchases Vehicles & Equipment						0
Capital Improvements			19,000			19,000
<b>TOTAL EXPENDITURES</b>	<b>\$480,755</b>	<b>\$511,638</b>	<b>\$692,486</b>	<b>(\$12,613)</b>	<b>\$0</b>	<b>\$679,873</b>



## REVENUE

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Salaries	227,630	233,190	258,858	\$1,000		\$259,858
Overtime	1,372	2,392	2,200			2,200
Employee Payroll Taxes	16,450	17,126	19,971	74		20,045
Employee Retirement Exp	15,154	14,668	19,658	65		19,723
Employee Medical Insurance			56,927			56,927
Workers Comp Ins			289			289
Casualty/Property Insurance			500			500
Training/School/Travel	1,537	552	4,950	(1,000)		3,950
Computer Expense	-	-	3,000	(2,000)		1,000
Office Supplies			1,000			1,000
Printers/Copiers/OE and supp			1,500			1,500
General Supplies	225	225	500	(250)		250
General Maintenance			500	(250)		250
Dues-Memberships-Subscrip	25	50	100			100
Gasoline & Oil			600	(100)		500
Uniforms			200	200		400
<b>TOTAL EXPENDITURES</b>	<b>\$262,394</b>	<b>\$268,202</b>	<b>\$370,753</b>	<b>(\$2,261)</b>	<b>\$0</b>	<b>\$368,492</b>

**FIRE**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Salaries	\$143,590	\$149,283	\$188,352			\$188,352
Overtime	715	3,430	1,500			1,500
Fire Call Payments	62,590	107,118	80,000			80,000
Employee Payroll Taxes	11,000	11,412	14,524			14,524
Employee Retirement Exp	12,883	12,158	15,917			15,917
Employee Medical Insurance	84,848	40,118	40,740			40,740
Workers Comp Ins			3,995			3,995
Casualty/Property Insurance	54,821	31,333	39,349			39,349
Training/School/Travel	997	540	5,000	(1,000)		4,000
Firemen Physicals	-		-			0
Services-excl.acct&legal	278	671	700			700
Computer Expense	3,142	2,812	11,930	(2,898)		9,032
Printers/Copiers/OE and supp			774			774
Postage	-	-	-			0
General Supplies	75,887	38,870	69,724			69,724
General Maintenance	71,927	16,475	22,200			22,200
Communications	2,138	4,012	14,596			14,596
Dues-Memberships-Subscrip	8,810	9,000	-			0
Employment Screening			200			200
Gasoline & Oil	11,496	9,881	15,000	(3,000)		12,000
Equip & Vehicle Repair	87,879	81,320	132,900	(32,900)		100,000
Uniforms	578	1,465	1,160			1,160
Safety Wear and PPE	560	140	29,880			29,880
Purchases Vehicles & Equipment	221,247	8,855	412,071	(75,414)		336,657
Capital Improvements	-		114,142	(71,500)		42,642
Utilities for City Use	18,508	43,631	47,500			47,500
<b>TOTAL EXPENDITURES</b>	<b>\$873,893</b>	<b>\$572,522</b>	<b>\$1,262,154</b>	<b>(\$186,712)</b>	<b>\$0</b>	<b>\$1,075,442</b>

## ECONOMIC AND COMMUNITY DEVELOPMENT

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Community Dev Revenue	\$13,730	\$7,755				\$0
<b>TOTAL REVENUES</b>	<b>\$13,730</b>	<b>\$7,755</b>				
<b>EXPENDITURES</b>						
Salaries	\$139,149	\$136,363	\$129,920	48,726	(43,130)	\$135,516
Overtime	-	2,874				0
Employee Payroll Taxes	10,400	10,113	9,995	3,671	(3,299)	10,367
Employee Retirement Exp	9,327	7,901	9,732	3,793	(3,302)	10,223
Employee Medical Insurance	38,337	28,768	28,498			28,498
Workers Comp Insurance			2,904			2,904
Casualty/Property Insurance	1,856	6,233	4,734			4,734
Training/School/Travel	4,791	2,355	3,500	(1,500)		2,000
Services-excl.acct&legal		188	0			0
Computer Expense	1,535	2,144	15,619	(3,863)		11,756
Office Supplies	1,080	1,379	2,000			2,000
Printers/Copiers/OE and supp			1,032			1,032
Postage	382	38	700	(250)		450
Communications	877	1,003	2,302			2,302
Dues-Memberships-Subscrip	1,437	239	1,475			1,475
Employment Screening			0			0
Gasoline & Oil	224	103	200			200
Equip & Vehicle Repair	136	5	500			500
Purchases Vehicles & Equipment	-	7,397	25,197			25,197
Community Events	210,162	311,490	198,177	(43,312)		154,865
Charitable Contributions	570,000	174,016	197,500		44,000	241,500
Adv & Promotion	41,178	37,152	57,450	(15,450)		42,000
Tourism	33,610	10,162	41,000	(26,000)		15,000
<b>TOTAL EXPENDITURES</b>	<b>\$1,064,481</b>	<b>\$739,923</b>	<b>\$732,435</b>	<b>(\$34,185)</b>	<b>(\$5,731)</b>	<b>\$692,519</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$1,050,751)</b>	<b>(\$732,168)</b>	<b>(\$732,435)</b>	<b>\$34,185</b>	<b>\$5,731</b>	<b>(\$692,519)</b>

**CIVIC CENTER**

ACCOUNT DESCRIPTION	2019		2021			2021 FINAL APPROVED
	ACTUALS	2020 ACTUALS	DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Rent - Civic Center	\$58,397	\$46,956	\$30,000			\$30,000
Rent - Park/Sidewalk Areas	17,186	(1,639)	1,000			1,000
<b>TOTAL REVENUES</b>	<b>\$75,583</b>	<b>\$45,317</b>	<b>\$31,000</b>			<b>\$31,000</b>
<b>EXPENDITURES</b>						
Salaries	\$114,627	\$126,190	\$139,030			\$139,030
Overtime	1,723	3,577				0
Employee Payroll Taxes	8,485	9,447	10,636			10,636
Employee Retirement Exp	10,312	10,005	11,619			11,619
Employee Medical Insurance	57,321	27,958	31,867			31,867
Workers Comp Insurance			2,438			2,438
Casualty/Property Insurance	2,029	4,135	2,541			2,541
Training/School/Travel	-	52	0			0
Services-excl.acct&legal	565	180	300			300
Computer Expense	2,964	4,048	16,479	(3,863)		12,616
Office Supplies	301	868	1,000			1,000
Printers/Copiers/OE and supp		463	1,032			1,032
Postage		-	100			100
General Supplies	30,644	11,672	4,200	5,800		10,000
General Maintenance	17,961	21,724	12,500	2,500		15,000
Communications	-	474	2,041			2,041
Dues-Memberships-Subscrip	-	-	0			0
Employment Screening			200			200
Gasoline & Oil	118	53	200			200
Equip & Vehicle Repair	1,806	512	1,500			1,500
Uniforms	-	-	700			700
Safety Wear and PPE	-	-	500			500
Purchases Vehicles & Equipment	-	-	20,000	(20,000)		0
Capital Improvements	-	56,949	506,250	(415,000)		91,250
Equipment Rental			4,000	(4,000)		0
Utilities for City Use	28,345	23,239	28,000			28,000
<b>TOTAL EXPENDITURES</b>	<b>\$277,201</b>	<b>\$301,546</b>	<b>\$797,133</b>	<b>(\$434,563)</b>	<b>\$0</b>	<b>\$362,570</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$201,618)</b>	<b>(\$256,229)</b>	<b>(\$766,133)</b>	<b>\$434,563</b>	<b>\$0</b>	<b>(\$331,570)</b>

**MUSEUM/WELCOME CENTER**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Museum Donations		\$30,050				
<b>TOTAL REVENUES</b>	-	\$30,050	-	-	-	-
Salaries	\$84,679	\$78,264	\$109,954			\$109,954
Overtime	1,632	204	1,000			1,000
Employee Payroll Taxes	6,485	5,881	8,488			8,488
Employee Retirement Exp	6,832	5,154	8,355			8,355
Employee Medical Insurance	7,479	9,763	12,145			12,145
Workers Comp Insurance			1,656			1,656
Casualty/Property Insurance	7,585	7,650	8,455			8,455
Training/School/Travel	86	52	1,000	(500)		500
Services-excl.acct&legal	5,140	156	300			300
Computer Expense	3,317	5,706	18,189	(3,863)		14,326
Printers/Copiers/OE and supp		823	1,032			1,032
General Supplies	9,811	5,250	13,000	(3,000)		10,000
General Maintenance	8,774	21,642	11,300			11,300
Communications	-	704	2,813			2,813
Dues-Memberships-Subscriptions			330			330
Employment Screening			200			200
Equip & Vehicle Repair	-		-			0
Purchases Veh & Equip	9,749		-			0
Capital Improvements	-	-	-		19,726	19,726
Utilities for City Use	14,251	9,460	10,000			10,000
<b>TOTAL EXPENDITURES</b>	<b>\$165,819</b>	<b>\$150,708</b>	<b>\$208,217</b>	<b>(\$7,363)</b>	<b>\$19,726</b>	<b>\$220,580</b>

**NIX CENTER**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Rent - Nix Center	\$28,867	\$13,203	\$13,000			\$13,000
Memberships	27,125	10,925	11,000	4,000		15,000
Donations	-	300				0
Dance Revenue	7,105	2,827	3,000			3,000
Instruction	451	1,019	500			500
Misc Rev - Special Services	1,808	1,250	1,250			1,250
<b>TOTAL REVENUES</b>	<b>\$65,356</b>	<b>\$29,524</b>	<b>\$28,750</b>	<b>\$4,000</b>	<b>\$0</b>	<b>\$32,750</b>
<b>EXPENDITURES</b>						
Salaries	\$162,819	\$142,967	\$193,803			\$193,803
Overtime	1,310	329	1,000			1,000
Employee Payroll Taxes	12,493	10,851	14,902			14,902
Employee Retirement Exp	9,138	8,961	10,341			10,341
Employee Medical Insurance	48,535	23,273	24,718			24,718
Workers Comp Insurance			3,580			3,580
Casualty/Property Insurance	20,697	13,665	15,561			15,561
Training/School/Travel	-	52	300			300
Services-excl.acct&legal	400	277	500			500
Computer Expense	2,411	5,992	17,339	(3,863)		13,476
Printers/Copiers/OE and supp		338	1,032			1,032
Postage	-	-	0			0
General Supplies	13,330	11,795	12,000	(2,000)		10,000
Nix Center Maintenance	24,778	21,162	25,000			25,000
Communications	-	1,052	2,427			2,427
Dues-Memberships-Subscrip	-	-	500			500
Employment Screening			400			400
Gasoline & Oil	344	124	400			400
Equip & Vehicle Repair	223	37	500			500
Purchases Vehicles & Equipment	45,557	-	-			0
Capital Improvements	-	-	-			0
Credit Card Processing Fees	868	763	800			800
Kitchen Supplies	2,425	1,528	2,500			2,500
Special Programs	3,611	1,105	3,500	(1,500)		2,000
Dance Expense	8,420	3,700	4,500			4,500
Office Expense	11,241	3,795	10,000	(5,000)		5,000
Shuttle Bus Expense	2,402	975	2,000	(1,000)		1,000
Other Expenses	-	-	500			500
Utilities for City Use	104,272	121,592	122,000			122,000
<b>TOTAL EXPENDITURES</b>	<b>\$475,273</b>	<b>\$374,334</b>	<b>\$470,103</b>	<b>(\$13,363)</b>	<b>\$0</b>	<b>\$456,740</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$409,917)</b>	<b>(\$344,810)</b>	<b>(\$441,353)</b>	<b>\$17,363</b>	<b>\$0</b>	<b>(\$423,990)</b>

**PARKS AND RECREATION**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Rec Dept Memb/Pass	\$307,816	\$161,098	\$160,000			\$160,000
Rec Dept Pool Memberships	66,493	27,223	45,000			45,000
Rec Dept Summer Program	17,010	7,445	7,400			7,400
Rec Dept Miscellaneous	18,723	7,552	7,500			7,500
Recreation Field Rental		600				
Tennis Revenue	550	-				0
Tennis Memberships	23,495	18,325	20,000			20,000
Miscellaneous Tennis Revenue	16,157	13,613	14,000			14,000
Tennis Shop Sales	6,118	3,555	3,500			3,500
<b>TOTAL REVENUES</b>	<b>\$456,362</b>	<b>\$239,411</b>	<b>\$257,400</b>			<b>\$257,400</b>
<b>EXPENDITURES</b>						
Salaries	\$1,081,879	\$1,066,953	\$1,226,531	(\$19,781)		\$1,206,750
Overtime	17,376	20,255	15,780			15,780
Employee Payroll Taxes	82,220	81,214	95,037	(1,513)		93,524
Employee Retirement Exp	59,000	56,644	79,244	(1,490)		77,754
Employee Medical Insurance	97,240	220,321	219,822			219,822
Required Contrib-OPEB	-	5,821	5,821			5,821
Workers Comp Insurance			22,565			22,565
Casualty/Property Insurance	88,234	65,958	63,893			63,893
Training/School/Travel	2,781	1,018	3,500	(1,000)		2,500
Professional Services	9,609	29,210	5,000			5,000
Computer Expense	11,081	17,540	74,435	(7,784)		66,651
Printers/Copiers/OE and supp		2,454	2,064			2,064
Postage	-	-	0			0
General Supplies	178,547	166,126	177,450			177,450
General Maintenance	102,911	91,505	95,000			95,000
Communications	1,547	3,906	4,839			4,839
Dues-Memberships-Subscrip	100	300	300			300
Employment Screening			3,500			3,500
Gasoline & Oil	15,215	9,423	14,000			14,000
Equip & Vehicle Repair	25,471	10,686	20,000			20,000
Uniforms	2,715	2,375	3,500	(750)		2,750
Purchases Vehicles & Equipment	161,221	48,458	76,644	(13,000)		63,644
Capital Improvements	-	126,853	209,264		(18,270)	190,994
Tennis Expense	14,472	22,404	20,000			20,000
Equipment Rental		4,104	5,000			5,000
Cost-Tennis Shop Sales	4,435	2,919	3,000			3,000
Credit Card Processing Fees	5,944	4,598	5,660			5,660
Pool Supplies	19,025	12,022	15,000			15,000
Utilities for City Use	340,163	313,473	331,000			331,000
<b>TOTAL EXPENDITURES</b>	<b>\$2,321,185</b>	<b>\$2,386,539</b>	<b>\$2,797,849</b>	<b>(\$45,318)</b>	<b>(\$18,270)</b>	<b>\$2,734,261</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$1,864,823)</b>	<b>(\$2,147,128)</b>	<b>(\$2,540,449)</b>	<b>\$45,318</b>	<b>\$18,270</b>	<b>(\$2,476,861)</b>

**FAIRHOPE DOCKS**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Pumpout Service	\$175	\$490	\$200			\$200
Fairhope Docks Slip Rentals	167,064	208,960	160,000	15,000		175,000
Marina Fuel Income	269,522	436,561	406,800	(106,800)		300,000
Docks - Ship Store Sales	1,311	1,735	2,000			2,000
<b>TOTAL REVENUES</b>	<b>\$438,072</b>	<b>\$647,746</b>	<b>\$569,000</b>	<b>(\$91,800)</b>	<b>\$0</b>	<b>\$477,200</b>
<b>EXPENDITURES</b>						
Salaries	\$96,657	\$110,066	\$117,767			\$117,767
Overtime	1,371	3,406	1,000		1,000	2,000
Employee Payroll Taxes	7,393	8,392	9,086			9,086
Employee Retirement Exp	5,546	6,969	8,761			8,761
Employee Medical Insurance	4,663	26,691	27,181			27,181
Workers Comp Insurance			1,940			1,940
Casualty/Property Insurance	2,520	6,610	5,849			5,849
Training/School/Travel	-	26				0
Services-excl.acct&legal	5,919	10,463	8,000			8,000
Computer Expense	1,495	1,079	12,618			12,618
Office Supplies	538	362	400			400
Printers/Copiers/OE and supp		104	516			516
Postage	-	-	300	(300)		0
General Supplies	10,747	11,806	32,689	(18,933)		13,756
General Maintenance	299,925	12,096	20,000			20,000
Communications	1,687	858	1,754			1,754
Employment Screening			300			300
Cost - Ship Store Sales	2,148	1,033	2,000			2,000
Diesel	54,317	37,361	35,000			35,000
Gasoline & Oil	114,548	194,138	150,000			150,000
Equip & Vehicle Repair	1,542	5,362	3,000			3,000
Uniforms	260	188	400			400
Safety Wear and PPE	-					0
Purchases Vehicles & Equipment	-	36,285	-			0
Capital Improvements	-	65,780	25,000			25,000
Credit Card Processing Fees	10,485	15,538	15,000			15,000
Utilities for City Use	18,350	17,397	17,000			17,000
<b>TOTAL EXPENDITURES</b>	<b>\$640,111</b>	<b>\$572,010</b>	<b>\$495,561</b>	<b>(\$19,233)</b>	<b>\$1,000</b>	<b>\$477,328</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$202,039)</b>	<b>\$75,736</b>	<b>\$73,439</b>	<b>(\$72,567)</b>	<b>(\$1,000)</b>	<b>(\$128)</b>



## GOLF OPERATIONS

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021 DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	2021 FINAL APPROVED
<b>REVENUES</b>						
Memberships	\$192,922	\$193,558	\$194,000			\$194,000
Green Fees	189,173	182,758	183,000			183,000
Cart Rentals	375,194	371,744	372,000			372,000
Pro Shop Sales	97,297	77,386	77,500			77,500
Pro Shop Sales - Custom Order	18,003	6,124	6,000	14,000		20,000
Driving Range	51,308	46,725	46,000			46,000
Beverage Sales	67,681	67,567	67,500			67,500
Food Sales	62,340	50,236	50,000			50,000
Patio Rentals and Events	-	350	500			500
Handicap Fees	6,733	4,852	5,000			5,000
<b>TOTAL REVENUES</b>	<b>\$1,060,651</b>	<b>\$1,001,299</b>	<b>\$1,001,500</b>	<b>\$14,000</b>	<b>\$0</b>	<b>\$1,015,500</b>
<b>CLUBHOUSE EXPENDITURES</b>						
Salaries-Clubhouse	\$319,541	\$311,835	\$425,522	(16,392)		\$409,130
Overtime	7,651	8,018	7,600			7,600
Employee Payroll Taxes	24,895	24,405	33,134	(1,254)		31,880
Employee Retirement Exp	14,909	12,855	33,025	(1,234)		31,791
Employee Medical Insurance	120,228	51,983	40,820			40,820
Required Contrib-OPEB	28,574	33,858	33,858			33,858
Workers Comp Insurance			4,061			4,061
Casualty/Property Insurance	15,397	17,448	12,763			12,763
Training/School/Travel	-	212	500			500
Professional Services	1,958	447	750			750
Computer Expense	3,764	12,701	17,339	(3,863)		13,476
Printers/Copiers/OE and supp		2,407	3,000			3,000
Postage	99	-	200			200
Supplies-Clubhouse	20,318	7,020	21,600	(3,600)		18,000
General Maintenance	15,273	12,499	15,000			15,000
Communications	4,774	1,825	3,558			3,558
Dues-Memberships-Subscrip	3,515	455	4,000	(2,000)		2,000
Employment Screening			1,000			1,000
Gasoline & Oil	-	-	200	(200)		0
Equip & Vehicle Repair	1,824	18	1,000	200		1,200
Uniforms	1,898	1,664	2,300	(800)		1,500
Safety Wear and PPE	-					0
Purchases Vehicles & Equipment	7,082		0			0
Capital Improvements	-	37,700	20,000			20,000
Equipment Rental Lease		27,988	55,000			55,000
Credit Card Processing Fees	16,285	16,830	15,000			15,000
Adv & Promotion	8,454	5,574	10,000	(5,000)		5,000
Utilities for City Use	32,945	30,752	32,000			32,000
Purchases-Beer, Wine	29,969	32,336	38,000			38,000
Purchases-Food	40,951	38,624	42,000			42,000
Supplies-Grill	17,008	19,431	20,000			20,000
Cost-Pro Shop Sales	57,280	51,701	60,000			60,000
Pro Shop-Custom Orders	19,757	2,107	20,000			20,000
<b>TOTAL CLUBHOUSE EXPENDITURES</b>	<b>\$814,349</b>	<b>\$762,691</b>	<b>\$973,230</b>	<b>(\$34,143)</b>	<b>\$0</b>	<b>\$939,087</b>

## GOLF GROUNDS

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021 DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	2021 FINAL APPROVED
Salaries-grounds	\$316,180	\$343,139	\$375,540	(\$5,174)		\$370,366
Overtime	1,638	1,262	2,000			2,000
Employee Payroll Taxes	23,446	25,350	28,882	(396)		28,486
Employee Retirement Exp	24,891	25,741	31,073	(387)		30,686
Employee Medical Insurance	120,296	111,965	107,277			107,277
Required Contrib-OPEB	13,944	-	-			0
Workers Comp Insurance			3,970			3,970
Casualty/Property Insurance	21,229	17,160	13,899			13,899
Training/School/Travel	300	131	500			500
Professional Services	11,635	459	-			0
Computer Expense	-	1,616	4,120	(966)		3,154
Printers/Copiers/OE and supp			258			258
General Supplies	80,048	73,907	80,000			80,000
General Maintenance	12,760	4,601	7,500			7,500
Communications	425	891	993			993
Employment Screening			1,000			1,000
Gasoline & Oil	13,834	10,385	15,000			15,000
Equip & Vehicle Repair	27,043	27,821	30,000	(2,000)		28,000
Uniforms	1,889	1,836	2,000			2,000
Safety Wear and PPE	-		-			0
Purchases Vehicles & Equipment	28,020	25,644	16,200			16,200
Capital Improvements			40,000			40,000
Equipment Rental Lease		69,819	79,820	(9,820)		70,000
Utilities for City Use	21,914	25,200	25,000			25,000
<b>TOTAL GROUNDS EXPENDITURES</b>	<b>\$719,491</b>	<b>\$766,926</b>	<b>\$865,032</b>	<b>(\$18,743)</b>	<b>\$0</b>	<b>\$846,289</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$473,189)</b>	<b>(\$528,318)</b>	<b>(\$836,762)</b>	<b>\$66,886</b>	<b>\$0</b>	<b>(\$769,876)</b>

## PLANNING

ACCOUNT DESCRIPTION	2019		2021			2021 FINAL APPROVED
	ACTUALS	2020 ACTUALS	DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Rezoning Applications	\$19,128	\$7,210	\$7,000			\$7,000
Subdivision Fees	166,325	249,975	195,000			195,000
<b>TOTAL REVENUES</b>	<b>\$185,453</b>	<b>\$257,185</b>	<b>\$202,000</b>			<b>\$202,000</b>
<b>EXPENDITURES</b>						
Salaries	\$418,319	\$488,299	\$545,541		(427)	\$545,114
Overtime	5,990	1,816	2,000			2,000
Employee Payroll Taxes	31,791	36,268	41,887		(33)	41,854
Employee Retirement Exp	34,947	37,836	45,830		(34)	45,796
Employee Medical Insurance	46,214	84,631	87,998			87,998
Required Contrib-OPEB	-	5,821	5,821			5,821
Workers Comp Insurance			493			493
Casualty/Property Insurance	7,282	14,527	8,071			8,071
Training/School/Travel	5,048	1,786	7,000	(2,000)		5,000
Legal Fees	-	141,700	71,000			71,000
Services-excl.acct&legal	35,236	14,728	17,500			17,500
Computer Expense	19,879	13,885	39,189	(2,009)		37,180
Office Supplies	4,415	1,988	3,000			3,000
Printers/Copiers/OE and supp		728	9,580			9,580
Postage	-	-	5,000	(5,000)		0
General Supplies	12,050	2,031	5,000			5,000
General Maintenance	1,341	3,011	1,500			1,500
Communications	2,743	4,155	7,841			7,841
Dues-Memberships-Subscrip	2,806	8,736	15,140	(1,140)		14,000
Employment Screening			500			500
Gasoline & Oil	1,897	992	1,600			1,600
Equip & Vehicle Repair	1,524	964	1,000			1,000
Safety Wear and PPE	-	-	-			0
Purchases Vehicles & Equipment	-	23,854	-			0
Capital Improvements			15,000	(15,000)		0
Equipment rental						0
Publications Newspapers	3,876	11,405	7,500			7,500
Utilities for City Use	-	-	-			0
<b>TOTAL EXPENDITURES</b>	<b>\$635,358</b>	<b>\$899,160</b>	<b>\$944,991</b>	<b>(\$25,149)</b>	<b>(\$494)</b>	<b>\$919,348</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$449,905)</b>	<b>(\$641,975)</b>	<b>(\$742,991)</b>	<b>\$25,149</b>	<b>\$494</b>	<b>(\$717,348)</b>

## BUILDING AND PERMITTING

ACCOUNT DESCRIPTION	2019		2021			2021 FINAL APPROVED
	ACTUALS	2020 ACTUALS	DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Building Permits	\$1,031,961	\$858,901	\$861,000			\$861,000
Inspection Fees	464,707	274,859	276,000			276,000
Misc Bldg Dept Fees/Fines	33,273	25,954	26,000			26,000
State of AL Commercial Fee	48,107	18,843	20,000			20,000
<b>TOTAL REVENUES</b>	<b>\$1,578,048</b>	<b>\$1,178,557</b>	<b>\$1,183,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,183,000</b>
<b>EXPENDITURES</b>						
Salaries	\$447,136	\$487,209	\$560,955		(65,596)	\$495,359
Overtime	1,352	5,119	1,900	(175)		1,725
Employee Payroll Taxes	33,442	36,771	43,045		(5,018)	38,027
Employee Retirement Exp	37,514	39,432	47,720		(4,907)	42,813
Employee Medical Insurance	172,420	123,849	121,736			121,736
Workers Comp Insurance			7,130			7,130
Casualty/Property Insurance	16,652	18,539	12,630			12,630
Training/School/Travel	10,999	4,633	12,000	(2,000)		10,000
Services-excl.acct&legal	3,080	88	42,931			42,931
Building Fees	48,106	17,196	20,000			20,000
Computer Expense	11,901	8,668	87,248	(9,659)		77,589
Office Supplies	4,654	3,757	8,000	(1,500)		6,500
Printers/Copiers/OE and supp		1,057	9,580			9,580
Postage	-	-	250			250
General Supplies	18,572	8,148	10,500	1,500		12,000
General Maintenance	366	344	4,500			4,500
Communications	5,033	6,773	10,877			10,877
Dues-Memberships-Subscrip	1,305	580	5,120	(3,120)		2,000
Employment Screening			300			300
Gasoline & Oil	8,725	5,999	8,000			8,000
Equip & Vehicle Repair	3,971	2,784	3,500			3,500
Uniforms	1,524	1,755	1,000	500		1,500
Safety Wear and PPE	-	-	2,000	(1,250)		750
Purchases Vehicles & Equipment	26,300	-	28,000	(28,000)		0
Equipment rental						0
Credit Card Processing Fees	24,107	23,096	25,000			25,000
Printing	586	492	1,500			1,500
<b>TOTAL EXPENDITURES</b>	<b>\$877,745</b>	<b>\$796,288</b>	<b>\$1,075,422</b>	<b>(\$43,704)</b>	<b>(\$75,521)</b>	<b>\$956,197</b>
<b>NET INCOME/(LOSS)</b>	<b>\$700,303</b>	<b>\$382,270</b>	<b>\$107,578</b>	<b>\$43,704</b>	<b>\$75,521</b>	<b>\$226,803</b>

## STREETS AND FACILITIES MAINTENANCE

ACCOUNT DESCRIPTION	2019		2021			2021 FINAL APPROVED
	ACTUALS	2020 ACTUALS	DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Mosquito Control Revenue	\$24,960	\$24,960	\$25,000			\$25,000
Rent-City Equipment	-	-	1,000			1,000
<b>TOTAL REVENUES</b>	<b>\$24,960</b>	<b>\$24,960</b>	<b>\$26,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$26,000</b>
<b>EXPENDITURES</b>						
Salaries	\$1,735,441	\$1,919,064	\$2,104,911	(58,649)	(3,000)	\$2,043,262
Overtime	57,956	128,340	83,000		(21,500)	61,500
Employee Payroll Taxes	131,312	149,750	172,345	(9,457)		162,888
Employee Retirement Exp	145,018	157,717	197,396	(4,625)		192,771
Employee Medical Insurance	454,244	466,369	465,478			465,478
Required Contrib-OPEB	56,212	32,799	28,037			28,037
Workers Comp Insurance			47,906			47,906
Casualty/Property Insurance	126,793	95,734	78,697			78,697
Training/School/Travel	4,717	5,178	8,000	(3,000)		5,000
Professional Services	40,785	39,656	15,000			15,000
Computer Expense	11,646	7,606	23,609	(4,829)		18,780
Printers/Copiers/OE and supp		553	1,290			1,290
Postage	37		-			0
General Supplies	114,392	93,214	90,000			90,000
General Maintenance	45,817	32,580	48,000	(3,000)		45,000
Communications	8,039	12,760	16,721			16,721
Dues-Memberships-Subscrip	-	328	800			800
Employment Screening			2,700			2,700
Gasoline & Oil	88,827	60,791	72,900			72,900
Equip & Vehicle Repair	160,465	130,709	102,000			102,000
Uniforms	15,755	5,186	14,680			14,680
Safety Wear and PPE	280	4,481	10,000	(2,000)		8,000
Purchases Vehicles & Equipment	470,102	50,989	164,160			164,160
<i>Streets-Transfer to Debt Service</i>	-	175,697	175,698			175,698
Capital Improvements		38,163	27,481			27,481
Equipment Rental	2,202	5,519	3,000			3,000
Beach Repairs and Maint	42,844	43,805	70,000			70,000
Flowers	81,142	109,937	135,000	(15,000)		120,000
St Material & Landscaping	310,931	300,088	300,000			300,000
Sidewalks	10,776	15,549	60,158			60,158
Utilities for City Use	143,356	143,831	144,000			144,000
<b>TOTAL EXPENDITURES</b>	<b>\$4,259,090</b>	<b>\$4,226,394</b>	<b>\$4,662,967</b>	<b>(\$100,560)</b>	<b>(\$24,500)</b>	<b>\$4,537,907</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$4,234,130)</b>	<b>(\$4,201,434)</b>	<b>(\$4,636,967)</b>	<b>\$100,560</b>	<b>\$24,500</b>	<b>(\$4,511,907)</b>

**SANITATION**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Sanitation Collection	\$1,897,473	\$2,063,109	\$2,070,000			\$2,070,000
Sale - Recycle Paper	18,242	-	-			0
Sale - Trash Cans	390	1,690	2,000			2,000
Sale - Rcycl Plastic & Misc	683	9,030	2,500			2,500
<b>TOTAL REVENUES</b>	<b>\$1,916,788</b>	<b>\$2,073,829</b>	<b>\$2,074,500</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,074,500</b>
<b>EXPENDITURES</b>						
Salaries	\$889,876	\$941,986	\$1,007,821			\$1,007,821
Overtime	79,855	74,775	78,500			78,500
Employee Payroll Taxes	71,186	75,167	83,104			83,104
Employee Retirement Exp	77,430	77,546	95,193			95,193
Employee Medical Insurance	192,322	286,441	288,551			288,551
Required Contrib-OPEB	32,359	36,768	39,678			39,678
Workers Comp Insurance			53,214			53,214
Casualty/Property Insurance	78,057	64,451	60,134			60,134
Training/School/Travel	1,061	13	3,760	(2,260)		1,500
Services-excl.acct&legal	940	726	5,000	(4,000)		1,000
Computer Expense	1,195	2,129	4,550	(966)		3,584
Printers/Copiers/OE and supp		524	258			258
General Supplies	25,438	21,300	16,020			16,020
General Maintenance	412	1,417	17,000	(12,000)		5,000
Communications	873	2,245	3,873			3,873
Dues-Memberships-Subscrip	-	-	-			0
Employment Screening			2,000			2,000
Bad Debts	19,681	8,091	20,000			20,000
Gasoline & Oil	111,825	91,729	100,000			100,000
Equip & Vehicle Repair	191,162	174,483	160,000			160,000
Uniforms	11,040	280	10,260			10,260
Safety Wear and PPE	-	2,720	2,500			2,500
Purchases Vehicles & Equipment	890,539	182,468	165,400			165,400
<i>Sanitation-Transfer to Debt Service</i>		194,643	333,180			333,180
<i>Sanitation-Transfer to Debt Service- Peterson Lightning Loader</i>						0
Capital Improvements			40,000			40,000
Landfill Charges	328,906	363,793	348,000			348,000
Landfill Maintenance	28,585	25,204	25,500			25,500
Purchases-Recy Bins/Gbge Cans	64,440	33,294	59,550			59,550
Utilities for City Use	3,774	3,356	4,500			4,500
<b>TOTAL EXPENDITURES</b>	<b>\$3,100,956</b>	<b>\$2,665,546</b>	<b>\$3,027,546</b>	<b>(\$19,226)</b>	<b>\$0</b>	<b>\$3,008,320</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$1,184,168)</b>	<b>(\$591,717)</b>	<b>(\$953,046)</b>	<b>\$19,226</b>	<b>\$0</b>	<b>(\$933,820)</b>

## FLEET MAINTENANCE

Account Description	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Salaries	\$326,822	\$351,963	\$375,271			\$375,271
Overtime	2,983	10,116	5,000			5,000
Employee Payroll Taxes	24,496	26,702	29,091			29,091
Employee Retirement Exp	25,908	27,070	31,459			31,459
Employee Medical Insurance	46,988	82,905	76,342			76,342
Required Contrib-OPEB	28,574	14,018	14,018			14,018
Workers Comp Insurance			8,588			8,588
Casualty/Property Insurance	8,861	12,560	8,129			8,129
Training/School/Travel	-	26	3,600	(2,100)		1,500
Services-excl.acct&legal	170	180	-			0
Computer Expense	3,079	4,392	9,100	(1,932)		7,168
Printers/Copiers/OE and supp		410	516			516
General Supplies	84,216	51,238	51,900			51,900
General Maintenance	8,615	9,636	5,500			5,500
Communications	390	1,197	2,341			2,341
Employment Screening			200			200
Gasoline & Oil	5,048	11,584	4,000	2,000		6,000
Equip & Vehicle Repair	11,064	6,679	8,500			8,500
Uniforms	2,637	1,968	2,660	(660)		2,000
Safety Wear and PPE	-	420	960			960
Purchases Vehicles & Equip	30,288	4,799	-			0
Capital Improvements	-	-				0
Utilities for City Use	-	5,894	3,341	1,659		5,000
<b>TOTAL EXPENDITURES</b>	<b>\$610,138</b>	<b>\$623,757</b>	<b>\$640,516</b>	<b>(\$1,033)</b>	<b>\$0</b>	<b>\$639,483</b>

## NON-DEPARTMENTAL FACILITIES

ACCOUNT DESCRIPTION	2019		2021			2021 FINAL APPROVED
	ACTUALS	2020 ACTUALS	DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Library capital purchases/improvements	47,266	8,639	\$137,287			\$137,287
Library utilities	215,727	199,021	210,000			210,000
Library Bldg Maint/Equipment	21,861	16,042	25,000			25,000
Library Communications	11,160	12,888	19,652	(6,652)		13,000
Parking Garage Maintenance	9,591	4,235	8,000			8,000
Boys and Girls Club capital purchases/improvemer	8,736	-	16,000			16,000
Boys and Girls Club utilities	16,169	8,810	11,000			11,000
Boys and Girls Club Maint/Equ	3,621	2,534	2,000			2,000
Haven Maintenance	7,884	12,133	25,000	(5,000)		20,000
Haven Utilities	13,693	11,171	14,000			14,000
K-1 Center Maintenance			10,000			10,000
Fishermans Wharf Maintenance	1,000	1,000	1,000			1,000
<b>TOTAL NON-DEPARTMENTAL FACILITIES</b>	<b>\$356,708</b>	<b>\$276,472</b>	<b>\$478,939</b>	<b>(\$11,652)</b>	<b>\$0</b>	<b>\$467,287</b>



## APPROPRIATIONS, DEBT, AND OTHER

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Public Library-Approp.	\$818,477	\$859,401	\$816,431			\$816,431
The Haven	65,000	65,000	75,000		7,500	82,500
Airport Appropriation-Debt Svc	320,000	320,000	320,000			320,000
BCBE-(coaches-summer program)			75,000			75,000
Baldwin Co. Transit Hub	27,600	26,680	27,600			27,600
<b>TOTAL EXPENDITURES</b>	<b>\$1,231,077</b>	<b>\$1,271,081</b>	<b>\$1,314,031</b>			<b>\$1,321,531</b>
Lease Purchase	\$52,438	-	\$69,820			\$69,820
Transfers-Debt Svc Fund-Loan BCBE	3,318,786	300,000	300,000			300,000
Capital Lease Proceeds	(990,929)	(155,999)				
Loan-BCBE		(1,500,000)				
<b>TOTAL EXPENDITURES</b>	<b>\$2,380,296</b>	<b>(1,355,999)</b>	<b>\$369,820</b>	<b>\$0</b>	<b>\$0</b>	<b>\$369,820</b>
Transfers-Cap Proj Fund	\$1,143,500	118,337	\$180,361			\$180,361
Trans to Impact Fee Fund	-					
Trans to Muni Cap Improvement Fund		906,107				
Airport Grant Expense	-	715,874	582,687			582,687
<b>TOTAL EXPENDITURES</b>	<b>\$1,143,500</b>	<b>\$1,740,318</b>	<b>\$763,048</b>	<b>\$0</b>	<b>\$0</b>	<b>\$763,048</b>
<b>TOTAL APPROPRIATIONS, DEBT, AND OTHER TRANSFERS</b>	<b>\$4,754,873</b>	<b>\$1,655,400</b>	<b>\$2,446,899</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,454,399</b>

## GAS TAX

Account Description	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
2% Petroleum Inspect Fee	\$7,394	\$6,982	\$7,000			\$7,000
7 cent Gas Excise Tax	46,405	43,625	43,000			43,000
4 cent Gas Excise Tax	26,944	25,281	25,000			25,000
5% Gas Excise Tax	15,376	14,520	15,000			15,000
<b>TOTAL REVENUES</b>	<b>\$96,118</b>	<b>\$90,408</b>	<b>\$90,000</b>			<b>\$90,000</b>
<b>EXPENDITURES</b>						
Street Matl/Construction	\$77,561	\$1,799	\$15,000			\$15,000
Trans/cap proj - road const	-	81,227	132,500			132,500
<b>TOTAL EXPENDITURES</b>	<b>\$77,561</b>	<b>\$83,026</b>	<b>\$147,500</b>			<b>\$147,500</b>
<b>NET INCOME/(LOSS)</b>	<b>\$18,557</b>	<b>\$7,382</b>	<b>(\$57,500)</b>			<b>(\$57,500)</b>

## REBUILD ALABAMA

Account Description	2020 ACTUALS	2020 BUDGET	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Gas Tax Rev-Rebuild AL	\$64,457		\$57,750			\$57,750
Diesel Tax Rev-Rebuild AL	19,818		17,250			17,250
<b>TOTAL REVENUES</b>	<b>\$84,275</b>	<b>\$0</b>	<b>\$75,000</b>			<b>\$75,000</b>
<b>EXPENDITURES</b>						
Trans/cap proj - road const			\$75,000			\$75,000
<b>TOTAL EXPENDITURES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$75,000</b>			<b>\$75,000</b>
<b>NET INCOME/(LOSS)</b>	<b>\$84,275</b>	<b>\$0</b>	<b>\$0</b>			<b>\$0</b>

## CAPITAL PROJECTS

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Federal Grants	57,853	24,240	\$943,710			\$943,710
Fema-Grant Revenues	-	-	-			0
Grant income-ALDOT	235,835	470,306	551,040			551,040
Interest Earned	5,349	9,701	5,000			5,000
Transfers from Gen Fund	1,143,500	118,337	180,361			180,361
Transfers from Gas Tax	-	81,227	132,500			132,500
Transfers from Rebuild AL Fund			75,000			75,000
Transfers from Impact Fee Fund	250,000	325,000	1,852,160		89,585	1,941,745
Transfers from Muni Cap Impr Fund			741,288			741,288
<b>TOTAL REVENUES</b>	<b>1,692,537</b>	<b>1,028,810</b>	<b>4,481,059</b>	<b>-</b>	<b>89,585</b>	<b>4,570,644</b>
<b>EXPENDITURES</b>						
Rock Creek Stabilization Project	\$646,579		\$41,300			\$41,300
Drainage Improvements	118,974	181,699	1,326,288		89,585	1,415,873
City wide street resurf/misc	243,975	407,225	513,651			513,651
BRATS Hub Transit Shelter	57,250	30,300	1,152,950			1,152,950
MPO Gayfer Greeno turnlanes			688,801			688,801
Boys and Girls Club playground	-		110,982			110,982
ADA Platforms and Ramps-Stadiu	4,665	21,457	165,443			165,443
K-1 Center	2,511,785	51,600	650,000	(25,000)		625,000
Electrical at Main Pier	175,647	88,985	43,258			43,258
AL Trans Rehab Twin Bch at 98		102,610	15,727			15,727
Volanta Park Baseball Project			670,000			670,000
<b>TOTAL EXPENDITURES</b>	<b>\$5,209,605</b>	<b>\$2,167,812</b>	<b>\$5,378,399</b>	<b>(\$25,000)</b>	<b>\$89,585</b>	<b>\$5,442,984</b>
<b>NET INCOME/(LOSS)</b>	<b>(\$3,517,068)</b>	<b>(\$1,139,002)</b>	<b>(\$897,340)</b>	<b>\$25,000</b>	<b>(\$0)</b>	<b>(\$872,340)</b>

**IMPACT FEES**

Account Description	2019 ACTUALS	2020 ACTUALS	2021		COUNCIL EDITS	2021 FINAL APPROVED	Notes/ Comments
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS			
<b>REVENUES</b>							
Cash Acct-Police	180,995	124,469	\$120,000			\$120,000	
Cash Acct-Fire	199,144	148,964	150,000			150,000	
Cash Acct-Transportation	259,365	207,127	200,000			200,000	
Cash Acct-Recreation	642,594	492,085	475,000			475,000	
Interest Income	23,419	34,330	16,000			16,000	
<b>TOTAL REVENUES</b>	<b>\$1,305,517</b>	<b>\$1,006,975</b>	<b>\$961,000</b>			<b>\$961,000</b>	
<b>EXPENDITURES</b>							
Transfer to General-Police	\$100,000	\$58,797					
Transfer to General-Fire	8,294	8,855	\$378,774			\$378,774	See A below
Transfer to General-Transportation	8,099	-					
Transfer to General-Recreation	-	1,304,320	300,000			300,000	See B below
Transfers-CPF-Transportation	250,000	300,000	911,178		\$89,585	1,000,763	See C below
Transfers-CPF-Recreation		25,000	940,982			940,982	See D below
<b>TOTAL EXPENDITURES</b>	<b>\$366,393</b>	<b>\$1,696,973</b>	<b>\$2,530,934</b>		<b>89,585</b>	<b>\$2,620,519</b>	
<b>NET INCOME/(LOSS)</b>	<b>\$939,124</b>	<b>(\$689,998)</b>	<b>(\$1,569,934)</b>		<b>(\$89,585)</b>	<b>(\$1,659,519)</b>	

**Impact Fee Projects**

**Fire**

Firetruck-approved FY20, ETA Dec2020 (FY21)	\$331,000
Communication headsets	\$47,774
	<u>378,774</u> A

**Transportation**

FY2020 Resurfacing-Capital Projects Fund	\$200,000
Brown Street from Fairhope Ave to Morphy Ave 2020	27,763
Church St. Drainage Project FY2020	300,000
Church St. Drainage Project FY2021	239,585
Oak and Section Drainage FY2021	233,415
	<u>\$1,000,763</u> C

**Recreation**

BCBE Loan-transfer to General	\$300,000	B
Boys and Girls Club Play ground-CPF	110,982	
ADA Platform and Ramps at the Stadium-CPF	160,000	
Volanta Park Baseball Project-CPF	670,000	
	<u>\$940,982</u> D	

## MUNICIPAL CAPITAL IMPROVEMENT

Account Description	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Alabama Trust Fund Receipts	139,690	149,856				\$0
Transfers from General Fund		906,107				
Interest Earned		9,575				\$0
<b>TOTAL REVENUES</b>	<b>\$139,690</b>	<b>\$1,065,537</b>	<b>\$0</b>			
<b>EXPENDITURES</b>						
Transfers to General Fund		\$249,195				\$0
Trans/cap proj - road const			741,288			\$741,288
<b>TOTAL EXPENDITURES</b>	<b>\$0</b>	<b>\$249,195</b>	<b>\$741,288</b>			<b>\$741,288</b>
<b>NET INCOME/(LOSS)</b>	<b>\$139,690</b>	<b>\$816,343</b>	<b>(\$741,288)</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$741,288)</b>

**GAS FUND**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Sale of Fixed Assets	\$0	\$2,312				\$0
Sale of Natural Gas	\$ 6,164,202	\$ 5,839,877	\$6,162,278			\$ 6,162,278
Sale of Natural Gas-Joint Line	1,604,590	1,588,266	\$1,595,000			1,595,000
Grant Income-ALDOT		9,450				0
Interest Earned	39,238	181,535	\$95,000			95,000
Insurance Claim		4,399				0
Rebate Income	5,776	5,237	\$5,000			5,000
Miscellaneous Revenue	0	477				0
<i>Rollover for 2019 Capital-Fund Balance</i>						0
<b>TOTAL REVENUES</b>	<b>\$7,813,807</b>	<b>\$7,631,554</b>	<b>\$7,857,278</b>	<b>\$0</b>	<b>\$0</b>	<b>\$7,857,278</b>
<b>EXPENSES</b>						
Purchased Power-Natural Gas	\$2,104,356	\$1,521,856	\$1,600,000			\$1,600,000
Collection Costs/Revenue Dept	51,000	59,000	59,000			59,000
Administrative Costs	761,000	852,000	872,000			872,000
Salaries-Oper&Maint	813,357	919,376	1,107,742	(29,665)		1,078,077
Overtime	81,368	80,815	85,000		(22,250)	62,750
Employee Payroll Taxes	78,993	85,217	104,476	(2,113)	(1,757)	100,606
Employee Retirement Exp	61,653	88,548	113,654	(1,813)	(2,033)	109,808
Employee Medical Insurance	146,723	302,715	322,511			322,511
Required Contrib-OPEB	57,174	47,876	47,876			47,876
Workers Comp Insurance			12,195			12,195
Casualty/Property Insurance	60,359	78,691	56,223			56,223
Training/School/Travel	27,323	23,681	47,900	(17,900)		30,000
Trustee Fees	354	365	350			350
Audit & Accounting	15,854	14,502	15,000			15,000
Legal Fees	5,889	6,506	6,000			6,000
Professional Services	137,880	81,956	147,000			147,000
Computer Expense	56,967	89,031	43,274	(9,184)		34,090
Office Supplies	4,119	1,512	4,000			4,000
Printers/Copiers/OE and supplies		5,613	2,064			2,064
Postage	42,631	39,848	36,000	(31,000)		5,000
Operating Supplies	112,248	151,899	136,500			136,500
General Supplies-COVID		1,241				0
Maintenance-Buildings	23,407	16,608	40,000			40,000
Maintenance-Plant	103,021	61,070	119,500			119,500
Communications	36,941	37,858	18,435			18,435
Dues-Memberships-Subscrip	29,201	22,688	55,000			55,000
Employment Screening			1,200			1,200

**GAS FUND**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Bad Debts	3,052	10,089	5,000			5,000
Gasoline & Oil	39,579	27,939	38,000			38,000
Maintenance-Vehicles&Equip	64,195	56,858	62,000			62,000
Uniforms	5,456	22,210	1,000			1,000
Safety Wear and PPE	-	3,852	22,967			22,967
Amortization Expense	2,257	-	2,257			2,257
Depreciation	562,397	484,969	550,000			550,000
Interest Expense	11,037	10,134	5,000			5,000
Rental-other	13,888	7,892	14,000			14,000
Bond Issue Expense		977				0
Electricity	2,879	3,067	3,000			3,000
Credit Card Processing Fees	56,877	60,726	56,000			56,000
Bank Fees	4,516	12,885	13,000			13,000
Transfers Out Captl Purchases	88,373	115,214				0
Transfers to General Fund	96,000	-	-			0
Transfers for Comm Dev	72,000	108,000	161,000			161,000
Transfers Out-Electric Fund		1,000,000				0
Publications Newspapers		66	100			100
Dist of Joint Revenue	133,459	70,604	70,000			70,000
Daphne 3% Rev Tax Exp	4,836	4,542	5,200			5,200
Spanish Fort Franchise Tax	20,638	20,192	20,000			20,000
APSC Inspection Fee	7,045	7,268	7,300			7,300
Utilities for City Use	38,390	34,665	40,000			40,000
Capital Purchases			436,886	(70,500)	74,000	440,386
SCADA-Capital			19,667			19,667
Capital Improvements			2,138,136		70,213	2,208,349
<b>TOTAL EXPENSES</b>	<b>\$6,038,690</b>	<b>\$6,652,623</b>	<b>\$8,723,443</b>	<b>(\$162,175)</b>	<b>\$47,960</b>	<b>\$8,679,411</b>
<b>NET INCOME/(LOSS)</b>	<b>\$1,775,117</b>	<b>\$978,931</b>	<b>(\$866,165)</b>	<b>\$162,175</b>	<b>(\$47,960)</b>	<b>(\$822,133)</b>



**ELECTRIC FUND**

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Sale of Electric Energy	\$ 20,544,997	\$ 20,089,648	\$22,139,178			\$22,139,178
Revenue Late Charges	160,835	115,455	150,000			150,000
Pole Rental-Telephone Co	26,960	26,960	27,280			27,280
Pole Rental-Cable T.V.	40,980	-	38,540			38,540
Pole Rent-Riviera	426	-	426			426
Temp Service Charges	1,950	825	1,500			1,500
Grant income-ALDOT	21,993	-				0
Interest Earned	22,269	127,938	65,000			65,000
Rebate Income	5,776	5,637	5,000			5,000
Miscellaneous Revenue	17,521	13,798	17,225			17,225
Connection Fees	105,917	14,294	50,000			50,000
Transfers In-Gas Fund		1,000,000				0
Grant - Smart Grid Initiative Funds		1,314,759	-			0
Rate Stabilization Funds-Levelization Rider			750,000		178,000	910,000
<i>Rollover for 2019 Capital-Fund Balance</i>						0
<b>TOTAL REVENUES</b>	<b>\$20,949,623</b>	<b>\$22,709,316</b>	<b>\$23,244,149</b>	<b>\$0</b>	<b>\$178,000</b>	<b>\$23,404,149</b>
<b>EXPENSES</b>						
Purchased Power-Elect	\$12,330,272	\$11,330,913	\$13,000,000			\$13,000,000
Collection Costs/Revenue Dept	33,000	37,000	35,000			35,000
Administrative Costs	761,000	852,000	872,000			872,000
Salaries-Oper&Maint	908,561	1,167,059	1,253,017	(4,820)		1,248,197
Overtime	127,266	138,299	150,000		(28,500)	121,500
Employee Payroll Taxes	92,809	99,510	116,511	(369)	(2,236)	113,906
Employee Retirement Exp	56,497	101,672	126,128	(363)	(2,279)	123,486
Employee Medical Insurance	277,292	283,412	292,471			292,471
Required Contrib-OPEB	28,574	28,037	28,037			28,037
Workers Comp Insurance			69,618			69,618
Casualty/Property Insurance	201,459	172,932	131,952			131,952
Training/School/Travel	42,872	25,279	43,781			43,781
Trustee Fees	835	858	850			850
Audit & Accounting	23,304	23,297	23,000			23,000
Professional Services	194,272	45,112	158,000			158,000
Computer Expense	58,958	90,092	68,226	(16,072)		52,154
Office Supplies	1,727	873	2,500			2,500
Printers/Copiers/OE and supp		5,067	3,612			3,612
Postage	37,653	39,473	40,000			40,000
Operating Supplies	103,679	74,814	150,000			150,000
General Supplies-COVID		6,918				0
Maintenance-Buildings	20,078	15,915	25,000			25,000
Maintenance-Plant	351,272	80,179	460,000			460,000
Communications	38,054	38,241	17,286			17,286
Dues-Memberships-Subscrip	4,974	16,582	7,500			7,500
Employment Screening			1,500			1,500
Cash Over or Short	553	(165)	-			0
Bad Debts	125,851	67,894	150,000			150,000
Gasoline & Oil	33,806	23,747	60,000			60,000
Maintenance-Vehicles&Equip	56,438	66,098	89,500			89,500
Uniforms	11,795	1,480	1,000			1,000
Safety Wear and PPE	476	13,110	36,167			36,167
Amortization Expense	8,040	-	8,040			8,040
Depreciation	829,662	782,288	850,000			850,000

## ELECTRIC FUND

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021 DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	2021 FINAL APPROVED
Interest Expense	28,703	11,681	5,000			5,000
Bond Issue Expense		977				0
Hurricane Assistance	505					0
Credit Card Processing Fees	56,877	60,726	55,000			55,000
Bank Fees	4,516	12,895	15,000			15,000
Transfers Out Captl Purchases	85,766	58,367				0
Transfers to General Fund	168,000	-				0
Transfers for Comm Dev	334,000	254,000	403,000			403,000
Colony Rent		338	500			500
Publications Newspapers	2,976	1,118	1,500			1,500
Utilities for City Use	285,921	229,612	76,000			76,000
Hurricane Sally		125,439				0
Capital Purchases			804,254	(472,702)		331,552
SCADA-Capital			16,667			16,667
Capital Improvements			6,125,000		(1,000,000)	5,125,000
<b>TOTAL EXPENSES</b>	<b>\$17,728,292</b>	<b>\$16,383,140</b>	<b>\$25,772,649</b>	<b>(\$494,326)</b>	<b>(\$1,033,015)</b>	<b>\$24,245,276</b>
<b>NET INCOME/(LOSS)</b>	<b>\$3,221,332</b>	<b>\$6,326,175</b>	<b>(\$2,528,500)</b>	<b>\$494,326</b>	<b>\$1,211,015</b>	<b>(\$841,127)</b>

## WATER FUND

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Sale of Fixed Assets	\$16,011	\$32,064				\$0
Revenue Late Charges	53,542	38,435	55,000			\$55,000
Water Sales	6,433,116	7,290,522	7,201,969			7,201,969
Tel Companies Antenna Rent	174,899	182,552	175,000			175,000
Grant Income-ALDOT		4,328				0
Interest Earned	46,772	199,554	150,000			150,000
Rebate Income	3,755	4,877	4,000			4,000
Miscellaneous Revenue	43,689	22,306	15,000			15,000
Connection Fees	1,211,092	752,564	1,000,000			1,000,000
<i>Rollover for 2019 Capital-Fund Balance</i>						0
<b>TOTAL REVENUES</b>	<b>\$7,982,876</b>	<b>\$8,527,203</b>	<b>\$8,600,969</b>			<b>\$8,600,969</b>
<b>EXPENSES</b>						
Purchased Power-Elect	\$98,966	\$121,069	\$120,000			\$120,000
Collection Costs/Revenue Dept	87,000	101,000	98,000			98,000
Administrative Costs	495,000	553,000	566,000			566,000
Salaries-Oper&Maint	685,101	760,565	923,172	(28,164)		895,008
Overtime	63,719	95,682	111,610		(17,180)	94,430
Employee Payroll Taxes	57,534	65,302	88,136	(6,540)	(1,373)	80,223
Employee Retirement Exp	30,403	66,785	93,212	(6,581)	(2,724)	83,907
Employee Medical Insurance	124,810	217,486	210,412			210,412
Required Contrib-OPEB	40,372	28,037	28,037			28,037
Workers Comp Insurance			18,418			18,418
Casualty/Property Insurance	115,600	125,514	103,613			103,613
Training/School/Travel	8,007	14,482	25,000	(10,000)		15,000
Trustee Fees	6,067	6,201	6,000			6,000
Audit & Accounting	10,662	11,223	11,000			11,000
Legal Fees	-	-	3,000			3,000
Professional Services	29,401	33,015	112,000			112,000
Computer Expense	35,761	61,125	30,201	(6,888)		23,313
Office Supplies	1,524	1,825	2,500			2,500
Printers/Copiers/OE and supp		3,282	1,548			1,548
Postage	25,688	25,260	26,000			26,000
Operating Supplies	40,899	46,157	55,000			55,000
Maintenance-Buildings	17,432	8,951	40,000			40,000
Maintenance-Plant	609,895	312,469	340,000			340,000
Communications	24,672	23,674	14,270			14,270
Dues-Memberships-Subscrip	4,334	4,381	4,000			4,000
Employment Screening			1,500			1,500
Bad Debts	68,852	40,094	70,000			70,000
Gasoline & Oil	40,561	29,205	40,000			40,000
Maintenance-Vehicles&Equip	48,177	43,063	51,300	(6,300)		45,000
Uniforms	3,341	6,277	10,000			10,000

## WATER FUND

ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
Safety Wear and PPE	-	4,578	13,758			13,758
Amortization Expense	7,041	-	7,050			7,050
Depreciation	704,084	666,450	700,000			700,000
Interest Expense	140,472	133,232	60,124			60,124
Rental-other	14,158	7,892	15,000			15,000
Bond Issue Expense		38,921				0
Credit Card Processing Fees	36,969	39,471	34,000			34,000
Bank Fees	2,936	8,376	10,000			10,000
Transfers Out-Capital Purchases	104,500	74,889				0
Transfers to General Fund	246,000	-	-			0
Transfers for Comm Dev	722,000	267,000	406,000			406,000
Colony Rent		270	300			300
Publications Newspapers	538		-			0
Utilities for City Use	167,782	151,914	150,000			150,000
Chemicals & Testing	205,302	146,356	200,000			200,000
Capital Purchases			258,685	(11,983)		246,702
SCADA-Capital			50,845			50,845
Capital Improvements			3,442,000	(180,000)	65,154	3,327,154
<b>TOTAL EXPENSES</b>	<b>\$5,125,559</b>	<b>\$4,344,473</b>	<b>\$8,551,725</b>	<b>(\$256,456)</b>	<b>\$43,877</b>	<b>\$8,339,112</b>
<b>NET INCOME/(LOSS)</b>	<b>\$2,857,317</b>	<b>\$4,182,730</b>	<b>\$49,244</b>	<b>\$256,456</b>	<b>(\$43,877)</b>	<b>\$261,857</b>

WASTEWATER FUND						
ACCOUNT DESCRIPTION	2019 ACTUALS	2020 ACTUALS	2021			2021 FINAL APPROVED
			DEPARTMENTAL LEVEL BUDGET	MAYOR EDITS	COUNCIL EDITS	
<b>REVENUES</b>						
Sale of Fixed Assets	\$160	\$130				\$0
Revenue Sewer Charges	4,358,235	4,837,467	5,470,396			\$5,470,396
Grant Income-ALDOT		327				0
Interest Earned	28,518	9,906	20,000			20,000
Rebate Income	2,022	1,833	1,800			1,800
Miscellaneous Revenue	1,527					0
Connection Fees	329,048	457,822	375,000			375,000
<i>Rollover for 2019 Capital-Fund Balance</i>						0
<b>TOTAL REVENUES</b>	<b>\$4,719,510</b>	<b>\$5,307,484</b>	<b>\$5,867,196</b>	<b>\$0</b>	<b>\$0</b>	<b>\$5,867,196</b>
<b>EXPENSES</b>						
Purchased Power-Elect	\$462,034	\$470,160	\$465,000			\$465,000
Collection Costs/Revenue Dept	50,000	59,000	59,000			59,000
Administrative Costs	267,000	298,000	305,000			305,000
Salaries-Oper&Maint	731,528	783,911	965,427	(31,344)		934,083
Overtime	87,165	117,866	87,000		(18,500)	68,500
Employee Payroll Taxes	60,689	67,603	79,082	(204)	(1,464)	77,414
Employee Retirement Exp	63,259	69,111	90,483	(202)	(2,609)	87,672
Employee Medical Insurance	122,534	209,528	217,651			217,651
Required Contrib-OPEB	42,715	19,840	19,840			19,840
Workers Comp Insurance			19,538			19,538
Casualty/Property Insurance	114,573	126,549	101,698			101,698
Training/School/Travel	11,832	6,565	20,000	(5,000)		15,000
Trustee Fees	-	-	1,000			1,000
Audit & Accounting	5,741	6,192	8,500			8,500
Legal Fees	-	54,583	25,000			25,000
Professional Services	79,229	53,797	106,000			106,000
Computer Expense	20,483	32,699	29,818	(4,592)		25,226
Office Supplies	1,227	1,192	2,000			2,000
Printers/Copiers/OE and supp		2,376	1,032			1,032
Postage	14,561	15,099	13,750			13,750
Operating Supplies	24,195	23,696	40,000			40,000
Maintenance-Buildings	19,886	39,200	69,000			69,000
Maintenance-Plant	198,797	148,171	296,500			296,500
Communications	48,244	41,993	28,184			28,184
Dues-Memberships-Subscrip	2,733	3,079	5,000			5,000
Employment Screening			1,000			1,000
Sludge Removal	539,325	550,800	550,000			550,000
Bad Debts	8,750	16,272	10,000			10,000
Gasoline & Oil	24,926	20,009	27,000			27,000
Maintenance-Vehicles&Equip	31,150	41,481	50,700	(10,700)		40,000
Uniforms	6,721	2,813	10,000			10,000
Safety Wear and PPE	-	10,804	13,408			13,408
Depreciation	852,740	814,551	835,000			835,000
Interest Expense	260,877	247,430	127,762			127,762
Rental-other	217	6,211	5,000			5,000
Credit Card Processing Fees	19,906	21,253	20,000			20,000
Bank Fees	1,581	4,510	4,500			4,500
Transfers Out-Capital Purchases		40,325				0
Colony Rent		200	200			200
Publications Newspapers	3,702	500	3,500			3,500
Utilities for City Use	92,946	81,364	85,000			85,000
Chemicals & Testing	294,373	286,722	364,000			364,000
Capital Purchases			301,685			301,685
SCADA-Capital			106,095			106,095
Capital Improvements			5,289,519		168,908	5,458,427
<b>TOTAL EXPENSES</b>	<b>\$4,565,642</b>	<b>\$4,795,456</b>	<b>\$10,859,872</b>	<b>(\$52,042)</b>	<b>\$146,335</b>	<b>\$10,954,165</b>
<b>NET INCOME/(LOSS)</b>	<b>\$153,868</b>	<b>\$512,028</b>	<b>(\$4,992,676)</b>	<b>\$52,042</b>	<b>(\$146,335)</b>	<b>(\$5,086,969)</b>

**City of Fairhope  
Utilities Summary FYE 2021**

	Actual 2019	Budget 20	Departmental Budget 2021	Mayor's Proposed Budget 2021
<b>Utility Revenue Income</b>				
Gas Fund	7,813,807	7,311,784	7,857,278	7,857,278
Electric Fund	20,949,623	23,432,942	23,404,149	23,404,149
Water Fund	7,982,876	7,509,983	8,600,969	8,600,969
Sewer Fund	4,719,510	4,881,106	5,867,196	5,867,196
Total Revenue	41,465,817	43,135,815	45,729,592	45,729,592
<b>Utility Expenses</b>				
Gas Fund	6,038,690	6,053,182	5,850,009	5,903,009 *
Electric Fund	17,728,292	18,712,750	18,369,057	18,518,057 *
Water Fund	5,125,559	4,347,695	4,308,411	4,447,411 *
Sewer Fund	4,565,642	4,963,825	5,087,958	5,087,958 *
Total Expenses	33,458,183	34,077,453	33,615,435	33,956,435
Net Operating Income/(Loss)	8,007,634	9,058,363	12,114,157	11,773,157
8% of earnings PILOT fee		(629,000)	(970,000)	(970,000)
City Subsidy	(510,000)	-	-	-
Net Earnings after transfers	7,497,634	8,429,363	11,144,157	10,803,157

\*This excludes vehicles and equipment/SCADA/Capital Improvements. Reported in cash flow requirements below using full accrual accounting.

**Utilities Cash Flow Requirements**

	Gas Fund	Electric Fund	Water & Sewer Fund	Total Utilities
Net Earnings	1,846,269	4,632,092	4,665,796	11,144,157
Current debt service	(41,754)	(85,969)	(927,278)	(1,055,000)
Vehicles/Equipment	(460,053)	(348,219)	(705,327)	(1,513,599)
Sys Upgrades/Cap Proj	(2,208,349)	(5,125,000)	(8,785,581)	(16,118,930)
Reserve requirements per ordinance		(960,000)	(667,500)	(1,627,500)
Line of Credit/Short Term Loan				
Excess (Deficit) Cash	<b>(863,887)</b>	<b>(1,887,095)</b>	<b>(6,419,890)</b>	<b>(9,170,872)</b>

PERSONNEL REQUESTS 2021

	NEW POSITION/NEW JD	NEW	INCREASES	FUND TOTAL
<b>FIRE</b>				
Fire Station Custodian		29,120		
<b>ECONOMIC COMMUNITY DEVELOPMENT</b>				
Intern		1,000		
<b>PUBLIC WORKS</b>				
Carpenter III		40,040		
<b>General Fund Total</b>		<b>70,160</b>	<b>-</b>	<b>70,160</b>
<i>**Mid year if permitting fees are up, would like to hire bldg inspector</i>				
<b>GAS</b>				
Promotion to Gas Service Line Tech			4,160	
Promotion to Gas Service Line Tech			4,160	
Promotion to Gas Installation Crew Leader			4,160	
Promotion to Gas Maintenance Supervisor	✓		4,160	
Promotion to Gas Measurement Tech			3,120	
Promotion to Welder			5,200	
Gas Service Line Tech Trainee		30,160		
Gas Service Line Tech Trainee		30,160		
Additional funds for CDLs (4 employees)			8,320	
Additional funds for Journeyman Gas Fitters (4 emps)			8,320	
Additional funds for Master Gas Fitters (2 emps)			8,320	
<b>Gas Fund Total</b>		<b>60,320</b>	<b>49,920</b>	<b>110,240</b>
<b>WATER</b>				
Promotion to Water Operator II			2,080	
Additional funds for passing water tests (2 emps)			6,240	
Additional increase to amounts for Water Serv Tech I- 2 positions approved in 2020 budget at lower amount			15,226	
<b>Water Fund Total</b>		<b>-</b>	<b>23,546</b>	<b>23,546</b>
<b>WASTEWATER</b>				
Promotion to Wastewater Plant Operator II			3,120	
Promotion to Wastewater Plant Operator III			3,120	
Additional increase to amounts for Collection System Operator- 2 positions approved in 2020 budget at lower amount			18,262	
<b>Wastewater Fund Total</b>			<b>24,502</b>	<b>24,502</b>

**COMMUNITY EVENTS**

<b>EVENT</b>	<b>2020 Budget</b>	<b>Mayor's Proposed</b>
Arbor Day	\$1,225	\$1,225
Baldwin Pops	10,550	-
Christmas Parade	12,350	-
Community cleanup	1,000	1,000
Community shredding	2,000	2,000
Earth Day	6,525	3,525
Employee luncheon	12,500	12,500
Fall Market	1,400	1,400
Holiday decorations	10,860	10,860
Junior City Council-General supplies	1,000	1,000
July 4th	20,900	20,900
Mardi Gras	2,350	-
Mayors Prayer Breakfast	800	800
Movie in the Park	3,000	3,000
New Years Eve	34,400	-
State of the City	11,200	11,200
Summer Farmers Market	2,000	2,000
Tree Lighting	257,425	79,875
Veterans Day	1,025	1,025
Volunteer Week	2,555	2,555
	\$ 395,065	\$ 154,865
Employee Luncheon-Split among utils-General cannot pay	(\$12,500)	(\$12,500)
<b>TOTAL</b>	<b>\$382,565</b>	<b>\$142,365</b>

**CHARITABLE CONTRIBUTIONS**

<b>ORGANIZATION</b>	<b>2020 Budget</b>	<b>2021 Request</b>	<b>Mayor edits</b>	<b>Council Edits</b>	<b>2021 Final Approved</b>
Baldwin County Economic Development Alliance	15,000	15,000			\$15,000
Baldwin County Trailblazers/Walking Schoolbus	5,000	30,000	(25,000)		5,000
Baldwin Pops	8,000	-	3,000		3,000
Carehouse			5,000		5,000
Downtown Fairhope Business Association	20,000	20,000			20,000
Eastern Shore Art Center	20,000	24,000	(4,000)		20,000
Eastern Shore Chamber of Commerce	21,000	21,000			21,000
Eastern Shore Optimist Club/Dogwood Trail Pageant & Scholarship Program	2,000	2,000			2,000
Ecumenical Ministries	10,000	15,000		(5,000)	10,000
Education Advisory Committee					additional \$300k budgeted in Impact Fees for K-1 Center debt
Fairhope Cat Coalition/Safe Harbor Animal Coalition		45,000	(45,000)		-
Fairhope Film Festival	8,000	10,000	(4,000)		6,000
Mobile Bay National Estuary Program	15,000	15,000			15,000
Misc Golf (FEEF)	2,500	2,500			2,500
Pirate Booster Club	10,000	11,000	(1,000)		10,000
Rotary Youth Club	50,000	50,000	7,000		57,000
United Way of Baldwin County		1,000		(1,000)	-
FEEF Steam Center				50,000	50,000
<b>TOTAL</b>	<b>\$ 186,500</b>	<b>\$ 261,500</b>	<b>\$ (64,000)</b>	<b>\$ (6,000)</b>	<b>\$ 241,500</b>



**SUPPLEMENTAL INFORMATION**

**ATTACHMENT A: CAPITAL PURCHASES AND IMPROVEMENTS**

**ATTACHMENT B: TAX REVENUE CHARTS AND GRAPHS**

**ATTACHMENT C: UTILITY 5 YEAR PROJECTIONS**

**ATTACHMENT D: CASH BALANCES**

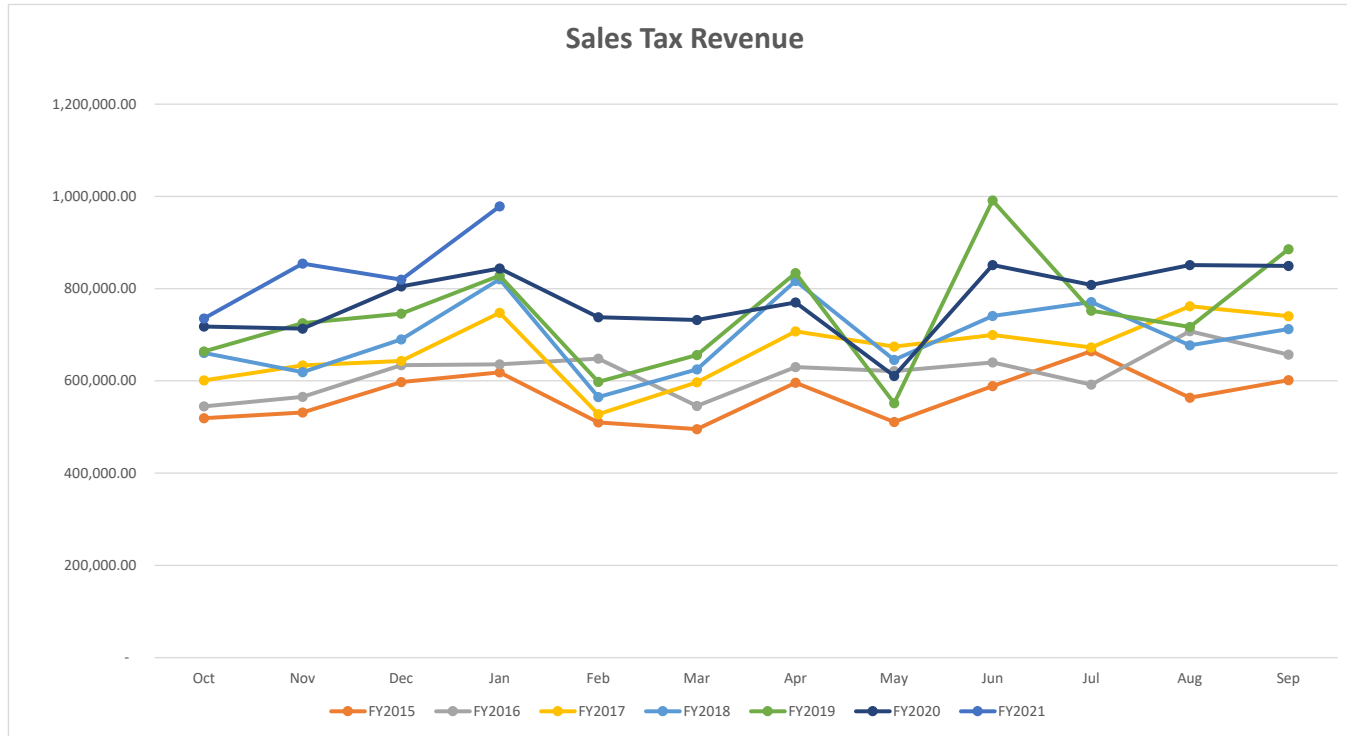
Organizat	Object	Qty	Description	Amount	Mayor's Edits	Council Edits	Total category	Justification
<b>GEN ADMIN</b>								
001100	50470	1	Microsoft OPEN license to Government	\$12,000.00				for compliance
001100	50470	1	Scanned Documents MCCI Laserfiche-Lisa, Erik, Hunter	\$22,000.00				
<b>TOTAL 001100-50470</b>							<b>\$34,000.00</b>	
<b>PLANNING</b>								
001120	50475	1	Potential building renovations to create new office.	\$15,000.00	(\$15,000.00)			
<b>TOTAL 001120-50470</b>							<b>\$0.00</b>	
<b>BUILDING</b>								
001130	50470	1	Ford F150 truck for Bldg Dept (ALDOT surplus)	\$28,000.00	(\$28,000.00)			replacing F150 single cab truck- #58 (has required regular repairs- oldest truck in the Dept) cut per Mayor
<b>TOTAL 001130-50470</b>							<b>\$0.00</b>	
<b>POLICE</b>								
001150	50470	3	3 New Patrol Tahoes - \$45,772.73, 3 Radars \$1,250, 3 In-Car Cameras \$6,330, 3 Mobile Radios \$3,129.80 3 Cradle Points - \$ 1,105.00, 3 Gun Racks - \$ 320.00 TOTAL: \$57,907.53 (Fully Equipped Vehicle)	\$347,445.18	(\$173,722.59)			We currently have 16 vehicles that are over 100,000 miles and the maintenance is starting to increase significantly. Transmissions are having to be replaced in the older vehicles at a cost of \$1,800 or more. Our vehicle maintenance went over budget this past fiscal year. Currently, we do not have any spare vehicles in the event that a vehicle goes down. This camera system will be placed in the Interview Room and used for the recording of police interviews. This purchase will place the Interview Room recording system on the same system as the body cameras and in-car cameras and will eliminate the use of two camera systems.
001150	50470	1	Interview Room Camera System	\$5,870.00	(\$5,870.00)			An additional officer was added to the Investigations Division. A vehicle was not available for this position and the station vehicle was temporarily assigned until a vehicle can be purchased. This is a new vehicle that can possibly be funded by Impact Fees.
001150	50470	1	Investigation Vehicle	\$35,000.00				
001150	50475	1	Installation of network cables-Greensheet approved	\$22,520.00				
<b>TOTAL 001150-50470 50475</b>							<b>\$231,242.59</b>	
<b>INFORMATION TECHNOLOGY</b>								
001160	50475	1	Fiber Repair at Morphy and Section/Fiber Run Church St	\$19,000.00				ask jeff
<b>TOTAL 001160-50475</b>							<b>\$19,000.00</b>	
<b>FIRE</b>								
001200	50470	1	Station 1 Generator	\$56,310.00	(\$56,310.00)			The Generator we now have was bought used and has served it's purpose. Fire Station 1 houses radio equipment that could effect communications throughout Baldwin County. We need a Generator that we can rely on. The old one could be placed on a trailer and utilized somewhere in the city in the event we have a severe weather event.
001200	50470	1	Air bags for lifting large pieces of equipment when victims are trapped.	\$19,500.00				Our air bags have met their life span and need to be replaced. They are life safety equipment a failure could be catastrophic. per budget discussions, council willing to pay \$331,000 to fund one firetruck if Fire Dept will pay \$200k GS #1719 ETA DEC2020
001200	50470	1	Firetruck ETA Dec2020	\$317,157.00				
001200	50475	1	Paint Station 3 floor	\$12,000.00	(\$12,000.00)			Station 3 floor is in bad shape and in need of paint. The floor has so many layers of paint it will need ground down to concrete before painting.
001200	50475	6	Replacement of bay doors at Station 3	\$42,642.00				These doors are outdated and unsafe. All other stations have been updated. These are the last 6. After this is completed, all doors will have updated safety equipment.
001200	50475	1	Cabinets and tile combined and carried over. If necessary with a 3% increase	\$31,000.00	(\$31,000.00)			Cabinets and tile have been needing replaced for a long time. This was approved last budget year but due to the Corona Virus tax shortcomings the work was never approved.
001200	50475	2	Paint Metal exterior of Station 1 and 3	\$14,000.00	(\$14,000.00)			The exterior paint of these 2 stations is in bad shape. We try to do a little each year to keep everything up to par.
001200	50475	1	New metal building behind Station 1	\$14,500.00	(\$14,500.00)			The metal building behind station 1 is from the sixties. It is wore out and not even all metal. repairs have been done with wood.
<b>TOTAL 001200-50470 50475</b>							<b>\$379,299.00</b>	
<b>ECD</b>								
001240	50470	1	Stage 2 of Downtown Speaker System	\$12,000.00				the old solution is not working. This plays Music in the downtown area during holidays.
001240	50470	1	22' Pre-lit LED Panel Christmas Tree	\$13,197.00				
<b>TOTAL 001240-50470</b>							<b>\$25,197.00</b>	
<b>RECREATION</b>								
001250	50470	1	Kubota Zero Turn Mower	\$13,500.00	(\$13,500.00)			Replacing an old unit to be placed on Gov deals
001250	50470	1	40 HP 4x4 utility tractor w/ front bucket and turf tires	\$30,000.00				Needed for loading sand, dirt, gravel and utilizing many attachments on athletic fields for field maintenance. Impact Fee
001250	50470	1	3/4 ton regular cab pickup truck	\$26,644.00				replacing another Do in November; rolled over from 2020 budget
001250	50470	1	sand filter for new pool	\$7,000.00				
<b>TOTAL 001250-50470 50475</b>							<b>\$254,638.00</b>	Chainlink backstops are damaged and hazardous to players.
001250	50475	1	Replace chainlink backstops @ Founders softball w/ brick wall backstops and netting	\$48,000.00				Prefer to invest in nicer, long-term value Replacing chainlink would cost more
001250	50475	1	Stonshield HRI flooring for Rec Center locker rooms	\$11,340.00				Our current flooring in back locker rooms is from 1997. This flooring is deteriorating and uprooting. The front locker rooms have tile that is outdated. rolled over from 2020 budget target for November
001250	50475	1	Prozone unit for Indoor Pool	\$10,174.00				rolled over from 2020 budget Nov 2020
001250	50475	1	install of infrared gas heaters	\$14,000.00				rolled over from 2020 budget
001250	50475	1	Replaster indoor pool	\$49,480.00				rolled from 2019 and 2020 budgets
001250	50475	1	Sprayfoam pool ceiling	\$48,000.00				Rolled from 2019 and 2020 budgets
001250	50475	1	Repaint indoor pool	\$10,000.00				Rolled from 2019 and 2020 budgets
<b>TOTAL 001250-50470 50475</b>							<b>\$254,638.00</b>	

Organizat	Object	Qty	Description	Amount	Mayor's Edits	Council Edits	Total category	Justification
<b>CIVIC CENTER</b>								
001260	50470	1	City vehicle that can tow trailer. (2006 CHEVROLET Trailblazer Tag #46327MU) Civic Centers current vehicle #29 will be transferred to Rec department for the runner to utilize since she is in between vehicles.	\$20,000.00	(\$20,000.00)			NEED -Funding to attain another vehicle and surplus current vehicle. Transmission failure and not worth \$4000 budgeted repair, due to vehicle age. Michael Stonehouse has reached out to Tim Bung 6/2019 to see if they can swap/upgrade from another department. Recommended going to state auction for purchase of newer vehicle.
001260	50475	1	VCT floor tile replacement auditorium/lobby	\$45,000.00	(\$45,000.00)			SERIOUS-safety issue, floor is buckling, cracking & indented around high traffic areas. Tile is not repairable since it was installed back in 1983, tile replacement for repair is no longer manufactured. Cut from 2019 budget
001260	50475	1	Civic Center complex - interior walls - wallpaper removed repairs/painting.Rooms to include 1. Auditorium, stage, dressing rooms, front lobby, main hallway. Delchamps rooms, storeroom and all se	\$30,000.00	(\$30,000.00)			ROLLOVER FROM 2020 BUDGET MUST - interior walls need to be repaired and painted, wallpaper is degrading in the auditorium hallway and lobby restrooms. Paint is chipping.
001260	50475	1	Storeroom - insulation and a/c unit installed. Restroom fixtures repaired/updated	\$15,000.00	(\$15,000.00)			ROLLOVER FROM 2020 NEED - space is a rentable area with no HVAC and not insulated. Restrooms need to be updated and repaired.
001260	50475	1	Dressing rooms #1 and 2 - replace countertops & doors	\$5,000.00	(\$5,000.00)			ROLLOVER FROM 2020 MUST - Laminate countertops chipped. Last items to be replaced and complete 2 year project. *VCT floors replaced with waterproof vinyl, walls & trim painted, all sinks and mirror fixtures replaced during 2019 budget.
001260	50475	1	Storage document room - roof repairs	\$6,000.00				ONLY ITEM LEFT IN PROJECT ROLLOVER FROM 2020 SERIOUS - molding, water leaks, rotten
001260	50475	1	\$5000.00 replace carpet in council chambers (MLS)	\$5,000.00	(\$5,000.00)			ROLLOVER NEED - Carpet is almost 30 years old, musty and likely full of mold/mildew from inadequate ventilation.
001260	50475	1	\$30,000Fire alarm system upgrade - City Hall/Civic Center (MLS)	\$30,000.00	(\$30,000.00)			cut in 2020 budget NEED - Current system is not up to code. Cut in 2019 budget
001260	50475	1	Stage flooring repairs & replacementMichael, as we touched on earlier with the flooring contractor and framing contractor, I do not think we can do the project with the funding we have. Both cor	\$45,250.00				cut in 2020 budget Stage Flooring is becoming a major SAFETY issue for event use. Per review by Lance and estimated cost by vendors, this will need additional funding added. 2019 approved funding of 35K has not been used. Total of \$70k will be needed to complete project at minimal for 2020
001260	50475	1	Replace 45 yr old HVAC unit Council Chambers (must)	\$25,000.00				rollover from 2019
001260	50475	1	Municipal complex roof repaired/replaced.Photo documentation on file	\$250,000.00	(\$250,000.00)			rollover from 2020 SERIOUS - Entire facility has a rotisserie of leaks and places where roof structure is broken/cracked and or falling. (Lance C. for more info)
001260	50475	1	Main lobby entrance/exit doors of civic center replaced Auditorium entrance/exit doors replaced	\$50,000.00	(\$35,000.00)			- NOT ADA compliant - Doors are rusted due to building leaks/water intrusion.
				<b>TOTAL 001260-50470 50475</b>				<b>\$91,250.00</b>
<b>MUSEUM</b>								
001270	50475	1	Professional artist consultant for Mullet Run fountain refurbish and retile work; Green sheets 1866, 1878				\$19,726.00	
				<b>TOTAL 001270-50475</b>				<b>\$19,726.00</b>
<b>MARINA</b>								
001340	50475	1	Electrical Service to Slips at Fairhope Docks	\$25,000.00				
				<b>TOTAL 001340-50475</b>				<b>\$25,000.00</b>
<b>STREETS</b>								
001350	50470	1	F-550 from state yard to replace 512 sign truck	\$45,000.00				This truck is a 1999 F450 model formerly backdoor garbage truck. Truck is currently used as sign truck. Truck has mechanical issues
001350	50470	2	John Deere 1590 front deck mower	\$48,000.00				ROLLD OVER Two oldest unreliable mowers to be replaced. Mower are used 5 days a week
001350	50470	1	Dump trailer for construction crew	\$8,000.00				CUT FROM 2020 BUDGET
001350	50470	1	Tracked Skid Steer with milling head attachment	\$44,160.00				Trailer will be used to carry mini excavator
001350	50470	1	Grapple claw bucket for new skid steer	\$4,000.00				1/2 cost PW-1/2 to be split among utilities
001350	50470	2	(2) 16 foot roll up doors for bldg. Maint shop	\$10,000.00				beach cleaning and general debris removal
001350	50470	1	Drain cleaning machine for plumbers van	\$5,000.00				
001350	50475	1	Fenced lay down yard for Public Woks to store storm drain and equipment for street repairs.	\$7,000.00				Laydown yard is located behind the Pecan St. The fence will for security
001350	50475		Work of channel beams to the bridge at Co Rd 13 over Cowpen Creek - Greensheet approved	\$14,481.00				
001350	50475		Building maintenance tech room	\$6,000.00				
				<b>TOTAL 001350-50470 50475</b>				<b>\$191,641.00</b>
<b>SANITATION</b>								
001400	50470		Automated garbage truck - Total Cost \$265,000.00 - 3 yr lease to won based on 3% rate - \$93,700.00 per year - payment in arrears - 1st payment due 12 months post delivery	\$0.00				Replace 546 - 2015 freightliner garbage truck- Will not be paid out until 2021
001400	50470	1	Petersen lightning loader trash truck Total Cost \$163K - 3 yr lease to won based on 3% rate - \$60K per year - payment in arrears - 1st payment 12 months post delivery	\$163,000.00				Replace 2002 International trash loader Replacement for failing 15 year old unit
001400	50470	1	New 800# per day capacity Ice Maker for Public Works - Sanitation volume user	\$2,400.00				CUT 2020 BUDGET current bulldozer ( D-6) does not meet requirements for compaction rate for landfill operations
001400	50470	1	D6 high drive bulldozer for landfill operations Budget Price \$420K - option for lease to own - 4 years - approx. \$112K per year	\$0.00				CUT IN 2020 BUDGET
001400	50470	1	Second Petersen lightning loader trash truck Total Cost \$163K - 3 yr lease to won based on 3% rate - \$60K per year - payment in arrears - 1st payment 12 months post delivery	\$0.00				Replace Unit 535
001400	50475	1	Transfer Station Tipping Floor Replacement	\$40,000.00				Have been patching past three years - major overhaul is warranted
				<b>TOTAL 001400-50470 50475</b>				<b>\$205,400.00</b>
<b>GOLF CLUBHOUSE</b>								
001500	50475	1	carpeting for the Clubhouse	\$20,000.00				Pro Shop carpeting is 14 yrs old. Grill carpet is 7 yrs old. Very worn.
				<b>TOTAL 001500-50475</b>				<b>\$20,000.00</b>
<b>GOLF GROUNDS</b>								
001550	50470	1	Verti-Quake 2516 (Root Pruner and aerator	\$16,200.00				
001550	50475	1	Reshape 6green and 11green	\$25,000.00				Limited on pin placements
001550	50475	1	Repair/rebuild out buildings on Golf Course	\$15,000.00				
				<b>TOTAL 001550-50470 50475</b>				<b>\$56,200.00</b>

Organizat	Object	Qty	Description	Amount	Mayor's Edits	Council Edits	Total category	Justification
<b>GAS FUND</b>								
002	50470	1	New GPS R2 Package	\$5,500.00	(\$5,500.00)			Used to pinpoint Services, Valves, Meters, Repairs, Excess Flow Valves, and Locating Balls for the Mapping System. For Mapping and Locating to meet Regulations.
002	50470	1	Excavator and Trailer for Maintenance Division.	\$50,000.00				Maintenance, Valve Repair, Fault Repair and Leak Repair.
002	50470	1	Flatbed Dump Truck	\$80,000.00	(\$80,000.00)			Did not purchase this Truck due to COVID-19 in 2020. The gas department does not have a dump truck. Will be used to carry job site debris and to carry fill dirt, rock, Etc. ROLLOVER FROM 2020 BUDGET POSTPONED from 2020; ROLLOVER;
002	50470	1	2500 Work Truck 4x4	\$40,000.00				This will be for the Asst. Superintendent and to have access to our Right of Way Easement as needed.
002	50470	1	1 VAN for meter department-see other utilities	\$8,666.00				Makes more sense for meter department equipment
002	50470	2	Welding Machines	\$40,000.00				Replacement welding machines for two service trucks. GOVDEALS FOR EXISTING
002	50470	1	Hydrovac with Hydraulic Arm	\$76,000.00				This unit will be used to flush and expose Gas Valves, Taps, Fittings, and Pipes with minimal ground disturbances. We will need the hydraulic assisted arm because of the amount of daily use to lessen employee fatigue.
002	50470	1	1 METER dept truck	\$7,667.00	(\$7,667.00)			Rollover from 2020 budget This green sheet was done in March 2019. Resolution 3377-19. Work body came in 2020. @ 9/30/20 pickup still not in
002	50470	1	F-350 crew cab-FROM '19 budget	\$33,000.00				
002	50470	1	Dump trailer	\$9,000.00				
002	50470	1	Tracked Skid Steer with milling head attachment	\$14,720.00				1/3 of half of tracked skid steer requested by PW
002	50470	1	550 crew truck and work body		\$74,000.00			
002	50473	1	Utilities Office Space Enhancement or Expansion	\$75,000.00				Utilities is currently out of office space and what is available is spread across several buildings on the site. This item will allow Utilities to review our office needs, enhance, expand or acquire additional office and storage space to provide better cohesion and efficiency of management and technical staff.
002	50474	1	Storage Facility	\$20,000.00				Need to add a Climate Control Building for Electronic equipment (Locators, CGI's, RMLD, Radios, Testing Equipment, Computers, Electro Fusion Equipment, Cordless Tools, Tapping Equipment, GPS Units, Cathodic Testing Equipment, Etc.)
002	59100	1	Survalent Web Server	\$11,667.00				With the new SCADA Tech, the entire SCADA system will be reviewed and recommendations made on moving forward.
002	59100	1	Prism/equipment	\$8,000.00				SCADA Equipment for regulator stations, odorant station, and other sites.
<b>TOTAL 002-50470 50473 50474 59100 (capital and SCADA)</b>							<b>\$460,053.00</b>	
002	59500	1	Coleman Lane Creek Crossing	\$78,000.00				Upgrade 6" high pressure gas crossing located on Coleman Lane in Spanish Fort.
002	59500	1	Cathodic Rectifier Updates	\$16,000.00				To install Current Interrupters (GPS) Synchronized for our existing Rectifiers.
002	59500	1	Multi-Year Cast Iron main replacement	\$220,000.00				DOT required replacement of old cast iron pipe, 10% was added for Engineering and design of this project. This project will be performed over multiple years in order to meet the mandated replacement date.
002	59500	1	Church Street Outfall Project and GeoCon Engineering	\$1,029,213.00				This is to cover the Gas portion of the Church Street Outfall Project which was approved by city council in May of 2020 Project= \$934k Eng=\$75,000/3
002	59500	1	Emergency work to replace unprotected services between 10/1 and 12/31	\$585,000.00				This is part of the PSC inspection violations. We must replace 10% of our unprotected services each year and we are currently behind by 3 years which must be completed by 12/31/2020.
002	59500	1	Field devices to link to our SCADA System-multiple devices can range from \$500-\$2,500	\$30,000.00				These devices will bring data back into our SCADA system in order to provide necessary records for PSC inspections.
002	59500	1	CR 13 and 32 Traffic Upgrades	\$15,000.00				Relocate gas regulator station for this county project.
002	59500	1	Cathodic Protection	\$50,000.00				Maintenance of Pipe to Soil equipment. Short Search and Repair, required annually by the PSC
002	59500	1	Unprotected Service Replacement	\$50,000.00				This is to comply with our PSC requirement to replace 10% of our unprotected services each year for the next 7 years.
002	59500	1	Emergency Cathodic Protection Services between 10/1 and 12/31	\$110,136.00				This is part of the PSC inspection violations and must be corrected by 12/31. This is to have a NACE Certified company here to pinpoint and correct shorts and other deficiencies on the Gas System.
002	59500	1	Meter Station Upgrade	\$25,000.00				
<b>TOTAL 002-59500 (system improvements)</b>							<b>\$2,208,349.00</b>	
<b>ELEC FUND</b>								
003	50470	1	Bucket truck	\$0.00				Replacing #1038, which will be released to the tree trim/right of way crew. Order in '21, not received until '22
003	50470	1	Pole Trailer	\$20,000.00	(\$20,000.00)			Second Pole trailer to crews
003	50470	1	Wire trailer	\$20,000.00	(\$20,000.00)			Carryover from 2019
003	50470	1	ESRI Server	\$21,200.00				Trailer for spools of wire to be used with more of our system going underground. ask jeffm for mapping new services
003	50470	1	New Trimble Unit	\$7,000.00				
003	50470	1	Backhoe	\$87,000.00	(\$87,000.00)			Replacing the old 2007 tractor...#261
003	50470	1	F150 4 door short wheelbase	\$25,000.00	(\$25,000.00)			Replacing #206
003	50470	1	F250 4 door utility bed truck	\$26,000.00	(\$26,000.00)			Replacing old truck #1055 This should be split between departments
003	50470	1	F550 4 door flat bed diesel	\$45,000.00				Bore crew will use this to pull new bore rig, allowing them to not have to play musical trucks
003	50470	1	F550 4x4 4 door Diesel	\$47,000.00	(\$47,000.00)			This will be used to pull the new hydrovac
003	50470	1	Building for vehicles....Carryover from 2019 (vehicles and maintenance)	\$75,000.00	(\$75,000.00)			It will spend most time off road, and can be used for multiple jobs
003	50470	1	1 VAN for meter department-see other utilities	\$8,667.00				Space limitations in the existing electric barn have caused us to "wedge" these trucks into the barn. This had resulted in damage to the booms on one of them. This building will give us a place to park these trucks safely and clear up room in our barn.
003	50470	1	1 METER dept truck	\$7,667.00	(\$7,667.00)			makes more sense for meter dept equipment
003	50470	1	Loader-Peterson Industries-per invoice	\$159,965.00				rollover from 2020 budget
003	50470	1	Tracked Skid Steer with milling head attachment	\$14,720.00				1/3 of half of tracked skid steer requested by PW
003	50473	1	Utilities Office Space Enhancement or Expansion	\$75,000.00				Utilities is currently out of office space and what is available is spread across several buildings on the site. This item will allow Utilities to review our office needs, enhance, expand, or acquire additional office and storage space to provide better cohesion and efficiency of management and technical staff.
003	59100	1	Survalent Web Server	\$11,666.67				
003	59100	1	Prism/equipment	\$5,000.00				
<b>TOTAL 003-50470 50473 59100 (capital and SCADA)</b>							<b>\$348,218.67</b>	
003	59500	1	Substation Upgrade Project	\$4,000,000.00				1 new power transformer, construction of Nichols, Morphy, and Twin Beach substations.
003	59500	1	N. Greeno Road Light Replacement	\$50,000.00				Carryover from 2020-Upgrade streetlights on Greeno to LED
003	59500	1	Automated Metering Infrastructure	\$2,000,000.00	(\$1,000,000.00)			Currently the Electric Department can not purchase new meters that work with our AMR System. This upgrade will bring our metering up to date and allow more functionality for the utility as well as our customers. Funding could possibly be provided by AMEA as a loan.
003	59500	3	3 phase recloser	\$75,000.00				To help restore power faster to homes, places of business and lift stations. These will assist the electric department, making service more reliable. Including the communications required to bring these to SCADA
<b>TOTAL 003-59500 (system improvements)</b>							<b>\$5,125,000.00</b>	

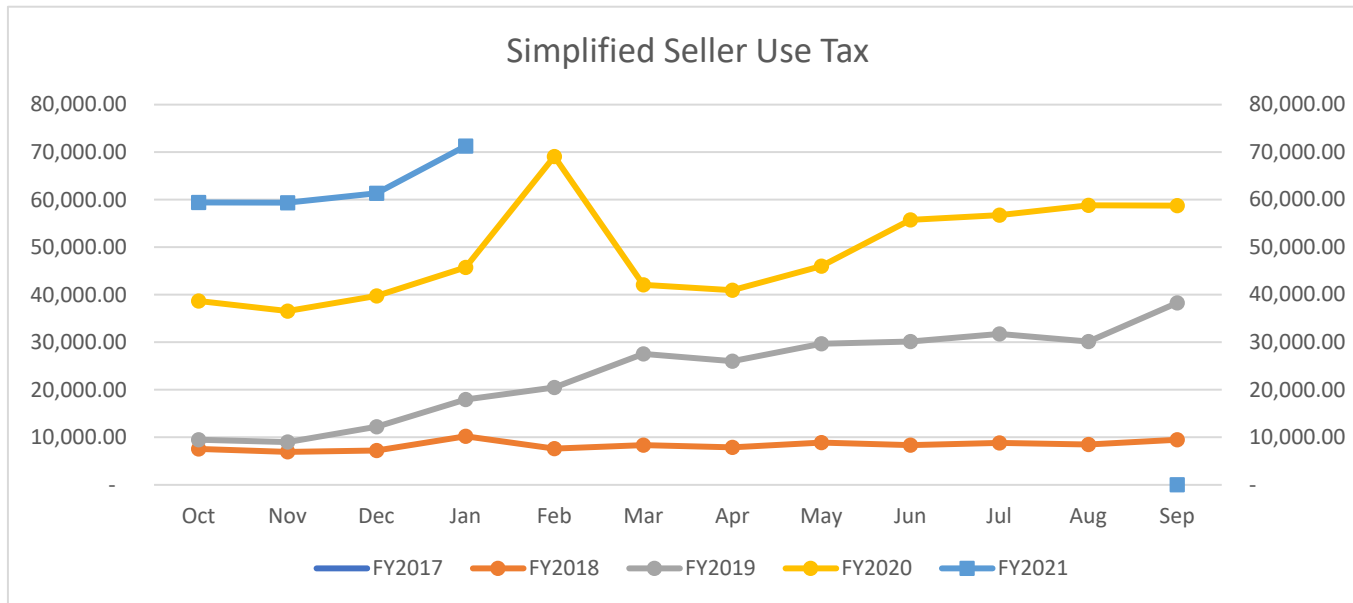
Organizat	Object	Qty	Description	Amount	Mayor's Edits	Council Edits	Total category	Justification
<b>WATER</b>								
004010	50470	1	Riding Mower - Split with Sewer	\$7,500.00				rolled from 2020 One is carry over from 2020 budget. Did not order due to the Virus cut backs.
004010	50470	1	Four Door One-Ton Service Truck	\$40,000.00				Use for water leaks and meter installations
004010	50470	1	F250 4 door for 2021	\$23,000.00				Field Operation Supervisor, to separate the Assistant Superintendent and this position. The Field Operations Supervisor will focus on Water Crews while the Assistant Superintendent will focus on Wastewater Crews.
004010	50470	1	4 door utility body, minimum of 17,000 lb GVWR truck.	\$22,500.00				We are currently sending a full size backhoe to many jobs that can be done by a mini excavator and increase the efficiency of the crew. This truck is needed to convert to this crew layout.
004010	50470	1	Vehicle for Superintendents use, Crew Cab pickup or SUV	\$15,000.00				Truck 420 had multiply issues and mechanics retired truck. Split With Sewer
004010	50470	1	1 VAN for meter department-see other utilities	\$5,634.00				makes more sense for meter dept equipment
004010	50470	1	1 METER dept truck	\$4,983.00	(\$4,983.00)			rollover from 2020 budget
004010	50470	1	Mini Excavator	\$22,500.00				Kubota U35 Mini Ex. This is to more efficiently utilize crews that the water and wastewater department are using. This machine is better able to meet the needs of the department rather than a full size Backhoe. Existing backhoe will be used by other departments.
004010	50470	1	Trailer for Mini Excavator	\$6,000.00				10000 lb trailer for use for Mini Ex.
004010	50470	1	Small Dump (19,500 GVW or less, Non CDL) for water and sewer. Can utilize ALDOT Surplus, Rental purchase, or State Contract.					Neither PW or Utilities has a small dump that can be used for leak repair or new service. That can be loaded with a mini ex. This truck could be shared with gas or electric. When digging in the road being able to place spoil directly in truck is clean and efficient. Also to be used to carry stone back to fill and compact road cuts.
004010	50470	1	Split between Water and Sewer.	\$20,000.00				
004010	50470	1	Tracked Skid Steer with milling head attachment	\$9,568.00				
004010	50473	1	Utilities Office Space Enhancement or Expansion Part of this should be charged to Wastewater but the 50473 account does not exist in their budget.	\$75,000.00				Utilities is currently out of office space and what is available is spread across several buildings on the site. This item will allow Utilities to review our office needs, enhance, expand, or acquire additional office and storage space to provide better cohesion and efficiency of management and technical staff.
004010	59100	1	Water Well Scada - 5 to 10 thousand per site					
004010	59100	1	Treatment plants 1,2,3,4,5, and 6	\$40,000.00				Install SCADA on water wells, and treatment plants
004010	59100	1	Survalent Web Server	\$7,595.00				
004010	59100	1	Prism/equipment	\$3,250.00				
<b>TOTAL 004-50470 50473 59100 (capital and SCADA)</b>							<b>\$297,547.00</b>	
004010	59500	1	Upgrade water main from CR 32 back to Fairhope Ave to a 16 inch transmission line as recommended by Jacobs Engineering	\$900,000.00				Part of 5 year upgrade plan-PHASE II. Tied to Mult Year upgrade project for new treatment plant and well.
004010	59500	1	Well 2 - Refurbish / Maintenance	\$85,000.00				This well is beyond its life expectancy
004010	59500	1	Well 9 - Refurbish / Maintenance	\$85,000.00				This well is beyond its life expectancy
004010	59500	1	Three Million Gallon Tank - Outside Cleaning, and Paint repair	\$125,000.00				Needed to keep the tank from getting worse. If not done the cost of repair will continue to increase dramatically
004010	59500	1	Water system upgrades Water Tanks Clean Out Maintenance	\$150,000.00				Work to be performed by city personnel. Including Gearbox - Lime Feeders Well 2, Well 4 and Well 6. Well 5 Motor Control Center. Grand Hotel 6 inch water meter upgrade. Also evaluate to using powder Lime versus other methods of treating water. Upgrades \$150k
004010	59500	1	3 Million Gallon, and 1 Million Gallon	\$10,000.00				This cleanout is necessary to keep excess lime and minerals out of our distribution system. Usually done every other year which is this budget cycle
004010	59500	1	County Road 13/County Road 32 Traffic Circle project	\$15,000.00				Nonrefundable County project
004010	59500	1	Building for Water Production lab	\$180,000.00	(\$180,000.00)			Lab now shared at the WASTEWATER TREATMENT PLANT! This has to be done to have a separation between the Water and Wastewater lab. The City owns the land at the proposed site.
004010	59500	1	Church Street Outfall Project and GeoCon Engineering	\$892,000.00		\$65,154.00		Phase 1 of 5 year plan - Water main upgrades as part of this project. Replace 6 inch cast iron water main from Fels to Oak street. C9 Phase 1 of 5 year plan Water portion of the church street outfall project including road allocations. Project = \$867k; Engineering \$25k
004010	59500	1	Multi Year (FY21 and FY22) Well, and Treatment Plant 3 Upgrade. Budget Estimate is attached. Paul Darnell through Dan O'Donnell the City Geologist drew up the estimate.	\$1,000,000.00				Due to the age of treatment plant 3, a total rebuild would be needed, along with an additional 1,000 GPM well. Would increase treatment plant to 2,750 GPM. This could be done along with the water main upgrade on Hwy 33.
<b>TOTAL 004010-59500 (system improvements)</b>							<b>\$3,327,154.00</b>	FY21 - New well and begin design of plant FY22 - Build new plant (2.3 Million)

Organizat	Object	Qty	Description	Amount	Mayor's Edits	Council Edits	Total category	Justification
<b>SEWER</b>								
004020	50470	1	Riding Mower - Split with Water	\$7,500.00				
004020	50470	1	Vehicle for Superintendents use, Crew Cab pickup or SUV	\$15,000.00				Truck 420 had multiply issues and mechanics retired truck. Split With Water
004020	50470	1	New tractor at plant, with forks and bucket	\$30,000.00				Replace 1994 tractor
004020	50470	1	4 door utility body, minimum of 17,000 lb GVWR truck.	\$22,500.00				We are currently sending a full size backhoe to many jobs that can be done by a mini excavator and increase the efficiency of the crew. This truck is needed to convert to this crew layout.
004020	50470	1	1 VAN for meter department-see other utilities	\$3,033.00				makes more sense for meter dept equipment
004020	50470	1	1 METER dept truck	\$2,683.00	(\$2,683.00)			rollover from 2020 budget
004020	50470	1	6" Quiet Bypass Pump	\$60,000.00				The 4" pumps can't maintain some of our larger pump stations during large rain events. Doghouse, Woodlands, East of the Sun, South Section, Grand Hotel, Twin Beech
004020	50470	1	one ton 4 door truck with Utility body	\$40,000.00				Use for Collection system operators to work on lift stations and sewer repairs.
004020	50470	1	Mini Excavator	\$22,500.00				Kubota U35 Mini Ex. This is to more efficiently utilize crews that the water and wastewater department are using. This machine is better able to meet the needs of the department rather than a full size Backhoe. Existing backhoe will be used by other departments.
004020	50470	1	Trailer for Mini Ex Small Dump (19,500 GVW or less, Non CDL) for water and sewer. Can utilize ALDOT Surplus, Rental purchase, or State Contract.	\$6,000.00				10000 lb trailer for use for Mini Ex.
004020	50470	1	Split between Water and Sewer.	\$20,000.00				Neither PW or Utilities has a small dump that can be used for leak repair or new service. That can be loaded with a mini ex. This truck could be shared with gas or electric. When digging in the road being able to place spoil directly in truck is clean and efficient. Also to be used to carry stone back to fill and compact road cuts.
004020	50470	1	Tracked Skid Steer with milling head attachment	\$5,152.00				
004020	50470	1	Installation of the UV Signa disinfecting	\$70,000.00				
004020	59100	1	New units added to lift stations that are not covered in Fairhope regulations. Cellular, antenna, boards, and maintenance to existing units.	\$40,000.00				Mission SCADA has been more reliable then Survalent our current system.
004020	59100	1	Survalent Web Server	\$4,095.00				
004020	59100	1	Lift Station Scada, Upgrade to Mission system when Survalent system fails	\$60,000.00				Need to switch 20 additional lift stations (80 stations total 2020) to the Mission System. Existing system is unreliable and has led to SSO.
004020	59100	1	Prism/equipment	\$2,000.00				2020 had to replace input card for the PLC.
<b>TOTAL 004-50470 59100 (capital and SCADA)</b>							<b>\$407,780.00</b>	
004020	59500	1	In House Sewer Lift Station Upgrades.	\$500,000.00				Backup Pump Systems, Pump Bypass, Upgrade Pumps, Electrical, Controls, Lift station buildings, Wet well upgrades
004020	59500	1	Church Street Outfall Project and GeoCon Engineering	\$2,275,000.00		\$168,908.00		
004020	59500	1	Upgrade sewer force main from State Hwy 104, Bishop Road, and extend to Ingleside	\$1,800,000.00				Phase 2 of 5 year plan
004020	59500	1	Newton School lift station capacity upgrade	\$15,000.00	(\$15,000.00)			Need to tie in the two existing wet wells to double the storage capacity. There is planned subdivision growth the effects this lift station. That growth can't happen without this upgrade
004020	59500	1	Infiltration and Inflow Study for the Wastewater System	\$125,000.00				I and I study will enhance the City's ability to project the areas of most need for future CCIP repairs.
004020	59500	1	Signa UV system installation. Carry over UV money not spent in 2020 (June \$35000).	\$300,000.00				Carry over of UV system purchase (299,500)
004020	59500	1	County Road 13/County Road 32 Traffic Circle project	\$15,000.00				
004020	59500	1	Contract repair with WR Mitchell LLC	\$250,000.00				This company does major repair that are beyond this departments scope. The contract extension was approved by Council on 6/22/2020
004020	59500	1	Center Bearing North Clarifier	\$15,000.00				Schreiber inspection on North Clarifier center bearing and possible installation of new bearing and seal. Problem with South in 2020. Cost of South Clarifier Bearing and seals \$14500
004020	59500	1	Grit Classifier Auger and Guides	\$9,519.00				
<b>TOTAL 004020-59500 (system improvements)</b>							<b>\$5,458,427.00</b>	



As of Jan 2021

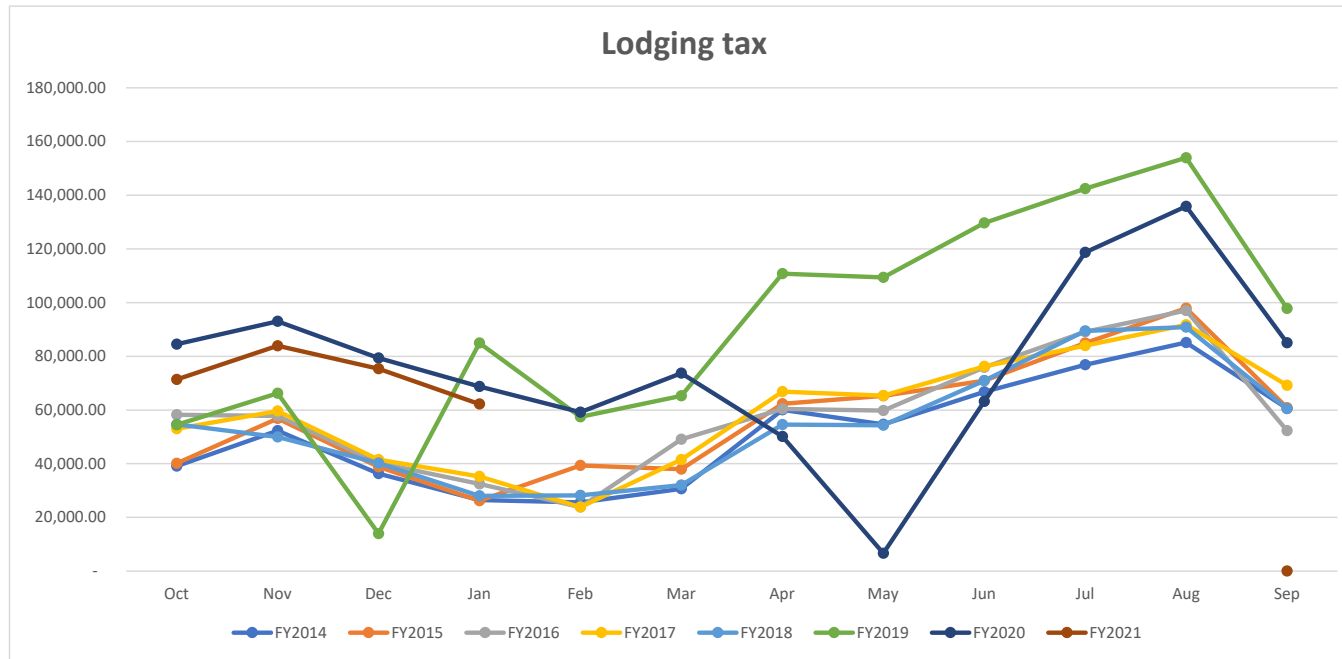
	<b>FY2014</b>	<b>FY2015</b>	<b>FY2016</b>	<b>FY2017</b>	<b>FY2018</b>	<b>FY2019</b>	<b>FY2020</b>	<b>FY2021</b>	<b>FY2021 Budget</b>
Oct	395,166.32	519,381.70	544,699.36	601,099.53	660,623.63	663,910.55	718,025.60	735,503.56	
Nov	514,276.25	531,457.65	565,186.08	633,673.59	619,175.71	725,143.77	713,199.17	854,215.44	
Dec	577,559.42	597,550.28	634,083.40	643,396.21	689,837.53	745,726.94	805,055.69	819,532.44	
Jan	584,552.02	618,751.14	636,103.66	747,800.84	820,438.26	828,208.87	843,990.19	978,556.94	
Feb	442,726.56	510,209.18	648,301.52	527,826.33	565,018.71	597,905.28	737,837.45		
Mar	504,681.96	495,406.21	545,682.24	597,077.02	625,015.17	656,037.86	732,123.72		
Apr	601,879.55	596,269.59	630,147.54	707,317.49	816,930.86	833,948.91	769,876.90		
May	592,449.79	510,722.90	621,332.43	674,434.81	645,674.35	551,599.55	610,768.77		
Jun	616,349.43	588,679.56	640,262.23	699,613.11	740,805.81	991,153.25	851,308.23		
Jul	586,706.80	664,506.25	592,148.82	672,406.01	771,129.15	752,012.87	808,288.39		
Aug	531,289.60	563,415.73	707,710.90	761,898.81	676,969.63	716,948.00	850,985.72		
Sep	570,610.87	601,406.51	657,068.13	740,199.93	712,617.75	885,680.88	849,465.15	-	
Actual YTD	6,518,248.57	6,797,756.70	7,422,726.31	8,006,743.68	8,344,236.56	8,948,276.73	9,290,924.98	3,387,808.38	<b>8,573,000.00</b>
% of increase		4%	9%	8%	4%	7%	<b>3.83%</b>	<b>9.98%</b>	
						<b>FY2020 Budget</b>	<b>\$ 9,165,000.00</b>		
<b>SSUT Tax</b>	-	-	-	<b>62,606.60</b>	<b>100,004.13</b>	<b>282,741.87</b>	<b>588,994.84</b>	<b>251,440.58</b>	



	FY2017	FY2018	FY2019	FY2020	As of Jan 2021	
					FY2021	FY2021 Budget
Oct	2,697.98	7,588.88	9,486.25	38,683.41	59,411.80	
Nov		6,935.99	8,998.70	36,572.80	59,378.40	
Dec		7,242.45	12,234.92	39,774.92	61,382.95	
Jan	9,598.45	10,220.19	17,954.30	45,725.10	71,267.43	
Feb		7,649.41	20,470.83	69,087.24		
Mar		8,378.25	27,548.83	42,076.12		
Apr	22,312.71	7,923.56	26,012.04	40,969.49		
May		8,878.51	29,699.11	46,021.22		
Jun		8,340.33	30,161.51	55,740.96		
Jul	19,953.69	8,830.98	31,727.05	56,771.24		
Aug		8,491.32	30,156.41	58,811.29		
Sep	8,043.77	9,524.26	38,291.92	58,761.05	-	
Actual YTD	62,606.60	100,004.13	282,741.87	588,994.84	251,440.58	550,000.00
% of increase		60%	183%	108%	56.41%	



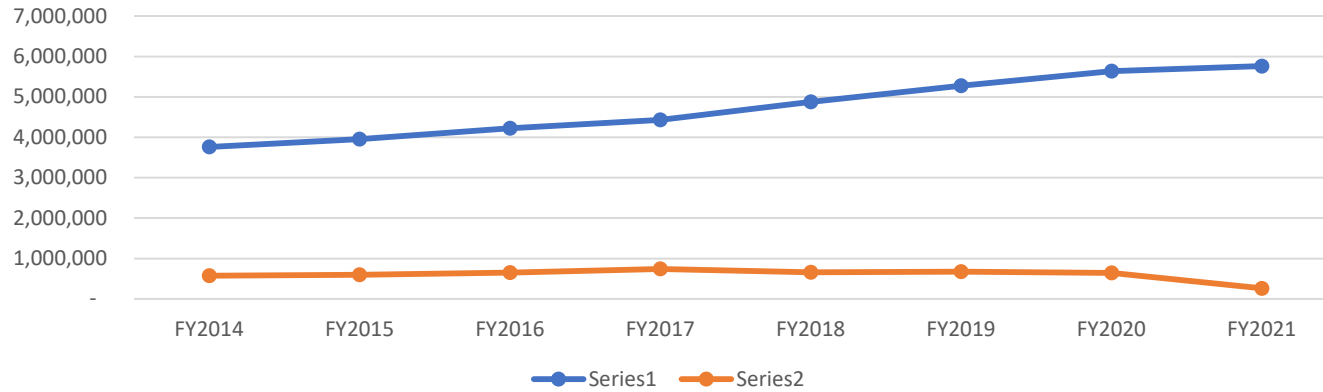
Lodging Tax



	As of Jan 2021								FY2021
	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	Budget
Oct	39,041.30	40,116.30	58,256.60	52,985.65	54,617.14	54,459.05	84,520.06	71,404.49	
Nov	52,302.73	56,800.40	57,821.21	59,655.89	49,915.80	66,219.24	92,987.68	83,932.05	
Dec	36,294.06	38,865.30	40,269.13	41,476.88	40,252.51	13,974.62	79,326.08	75,391.76	
Jan	26,428.83	26,205.95	32,441.20	35,256.04	28,024.02	84,956.77	68,721.48	62,200.89	
Feb	25,586.89	39,328.38	23,834.60	23,835.25	28,232.97	57,430.00	59,180.17		
Mar	30,639.16	37,982.90	49,121.93	41,543.23	32,029.65	65,292.41	73,691.81		
Apr	60,051.18	62,284.74	60,439.76	66,802.44	54,606.25	110,741.68	50,124.88		
May	54,664.79	65,251.19	59,756.41	65,333.22	54,329.58	109,392.18	6,631.68		
Jun	66,751.64	70,901.46	75,922.30	76,204.26	70,882.92	129,682.41	63,146.28		
Jul	76,835.59	84,948.04	89,151.86	83,935.23	89,430.81	142,440.80	118,658.98		
Aug	85,140.66	97,900.46	97,060.14	91,724.54	90,869.45	153,968.85	135,859.00		
Sep	60,540.95	60,833.89	52,303.70	69,192.60	60,505.73	97,780.74	85,032.64	-	
Actual YTD	614,277.78	681,419.01	696,378.84	707,945.23	653,696.83	1,086,338.75	917,880.74	292,929.19	840,000.00
% of increase		11%	2%	2%	-8%	66%	-15.51%	-11.14%	

Tax rate changed 12/01/2018

### Ad Valorem Taxes



As of Jan 2021

	<b>FY2014</b>	<b>FY2015</b>	<b>FY2016</b>	<b>FY2017</b>	<b>FY2018</b>	<b>FY2019</b>	<b>FY2020</b>	<b>FY2021</b>	<b>FY2021 Budget</b>
Property Tax	3,759,584	3,950,750	4,218,538	4,433,020	4,874,857	5,277,333	5,635,852	5,761,301	<b>6,013,414</b>
Automobile Tax	570,954	600,015	651,339	740,614	660,894	676,790	642,257	262,901	<b>642,000</b>

**City of Fairhope Gas Department**

Category	Actual FY 2016	Actual FY 2017	Actual FY 2018	Actual FY2019	Actual FY2020	Budget FY2021	Estimated Growth Rate	Projected FY 2022	Projected FY 2023	Projected FY 2024	Projected FY 2025	Projected FY 2026
Sales and Services	\$ 6,262,778	\$ 6,264,104	\$ 7,442,654	\$ 7,768,793	\$ 7,428,143	7,757,278	1.0%	7,834,851	7,913,199	7,992,331	8,072,255	8,152,977
Other charges, sales and receipts	\$ 13,636	\$ 48,004	\$ 17,846	\$ 162,592	\$ 41,451	5,000	1.0%	5,050	5,101	5,152	5,203	5,255
Interest income	\$ 9,147	\$ 10,029	\$ 13,987	\$ 45,015	\$ 181,535	95,000		95,000	95,000	95,000	95,000	95,000
<b>Total Revenue</b>	<b>\$ 6,285,561</b>	<b>\$ 6,322,137</b>	<b>\$ 7,474,487</b>	<b>\$ 7,976,400</b>	<b>\$ 7,651,129</b>	<b>\$ 7,857,278</b>	N/A	<b>7,934,901</b>	<b>8,013,300</b>	<b>8,092,483</b>	<b>8,172,458</b>	<b>8,253,232</b>
<b>Operations Expenses</b>												
Energy Purchases	\$ 1,371,853	\$ 1,727,280	\$ 1,921,410	\$ 2,104,356	\$ 1,463,864	1,600,000	2.0%	1,600,000	1,632,000	1,664,640	1,697,933	1,731,891
Compensation & Benefits	\$ 854,912	\$ 716,416	\$ 1,020,403	\$ 1,254,963	\$ 1,524,548	1,759,863	4.0%	1,682,927	1,750,244	1,820,254	1,893,064	1,968,787
Operating	\$ 428,370	\$ 521,074	\$ 714,372	\$ 1,074,660	\$ 902,301	952,929	2.0%	1,025,157	1,045,660	1,066,573	1,087,905	1,109,663
Interest expense	\$ 5,235	\$ 12,270	\$ 11,551	\$ 11,037	\$ 10,134	5,000	0.0%	5,000	9,000	7,875	6,666	5,421
Community development	\$ 488,554	\$ 227,276	\$ -	\$ -	\$ -	0		0	0	0	0	0
Depreciation Expenses	\$ 456,592	\$ 466,634	\$ 490,910	\$ 516,271	\$ 484,969	550,000	1.0%	550,000	555,500	561,055	566,666	572,332
Bad Debt/Amortization	\$ -	\$ -	\$ 40,518	\$ (11,239)	\$ 10,089	7,257		5,000	25,000	25,000	25,000	25,000
Distribution of Joint Revenue	\$ 45,000	\$ 33,333	\$ 79,959	\$ 133,459	\$ 70,604	70,000		70,000	70,000	70,000	70,000	70,000
<b>Total Oper. Expenses</b>	<b>\$ 3,650,517</b>	<b>\$ 3,704,282</b>	<b>\$ 4,279,123</b>	<b>\$ 5,083,507</b>	<b>\$ 4,466,510</b>	<b>\$ 4,945,049</b>	N/A	<b>4,938,084</b>	<b>4,992,404</b>	<b>5,120,397</b>	<b>5,252,234</b>	<b>5,388,094</b>
<b>Revenue Minus Op Exp</b>	<b>\$ 2,635,044</b>	<b>\$ 2,617,855</b>	<b>\$ 3,195,364</b>	<b>\$ 2,892,892</b>	<b>\$ 3,184,619</b>	<b>\$ 2,912,229</b>	N/A	<b>2,996,817</b>	<b>3,020,896</b>	<b>2,972,086</b>	<b>2,920,224</b>	<b>2,865,139</b>
<b>Other Sources/Uses</b>												
<b>Other Sources</b>												
Borrowed Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	Variable	0	0	0	0	0
Other Sources	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
<b>Total Other Sources</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	N/A	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Other Uses</b>												
Administrative Cost Paid To Gen Fund	\$ 955,000	\$ 955,000	\$ 666,667	\$ 761,000	\$ 852,000	\$ 872,000	2.0%	889,440	907,229	925,373	943,881	962,758
Collection cost/Revenue Dept	\$ 242,000	\$ 242,000	\$ 55,000	\$ 51,000	\$ 59,000	\$ 59,000	2.0%	60,180	61,384	62,611	63,863	65,141
Transfer to General Fund	\$ 770,119	\$ 687,500	\$ 702,000	\$ 96,000	\$ -	\$ -		0	0	0	0	0
Transfer to General Fund for Comm Dev	\$ -	\$ -	\$ -	\$ 72,000	\$ 108,000	\$ 159,000		159,000	159,000	159,000	159,000	159,000
Transfers In/Out Capital Purchases	\$ -	\$ -	\$ -	\$ 37,949	\$ 115,214	\$ -		0	0	0	0	0
Warrant & Lease Payments	\$ 16,284	\$ 34,545	\$ 35,589	\$ 145,859	\$ 37,467	\$ 34,311	Per Schedule	40,630	41,108	41,586	42,586	42,662
Reserve for Capital Purchases	\$ -	\$ -	\$ -	\$ -	\$ 301,156	\$ 460,053	Variable	449,500	600,000	600,000	600,000	600,000
Reserve for System Upgrades	\$ -	\$ -	\$ -	\$ 460,347	\$ 2,138,136	\$ -		3,000,000	3,000,000	2,000,000	1,000,000	1,000,000
Transfer to Electric	\$ -	\$ -	\$ -	\$ 1,000,000	\$ -	\$ -	N/A	0	0	0	0	0
<b>Total Other Uses</b>	<b>\$ 1,983,402</b>	<b>\$ 1,919,045</b>	<b>\$ 1,459,256</b>	<b>\$ 1,163,808</b>	<b>\$ 2,933,183</b>	<b>\$ 3,722,500</b>	0.0%	<b>4,598,750</b>	<b>4,768,720</b>	<b>3,788,571</b>	<b>2,809,330</b>	<b>2,829,561</b>
Net Other Sources/Uses	(1,983,402)	(1,919,045)	(1,459,256)	(1,163,808)	(2,933,183)	(3,722,500)	N/A	(4,598,750)	(4,768,720)	(3,788,571)	(2,809,330)	(2,829,561)
Excess/(Deficit) for Year	\$ 651,642	\$ 698,810	\$ 1,736,109	\$ 1,729,084	\$ 251,436	\$ (810,271)	N/A	(1,601,933)	(1,747,825)	(816,485)	110,894	35,578
<b>Add back Bad Debt and Depreciation Exp</b>				<b>\$ 505,032</b>	<b>\$ 495,058</b>	<b>\$ 557,257</b>		<b>\$ 555,000</b>	<b>\$ 580,500</b>	<b>\$ 586,055</b>	<b>\$ 591,666</b>	<b>\$ 597,332</b>
Net Excess/(Deficit)				<b>\$ 2,234,116</b>	<b>\$ 746,494</b>	<b>\$ (253,014)</b>		<b>(1,046,933)</b>	<b>(1,167,325)</b>	<b>(230,430)</b>	<b>702,559</b>	<b>632,910</b>

**Assets**

Cash Balances	As of 9/30/16	As of 9/30/17	As of 9/30/18	As of 9/30/19	As of 9/30/20	As of 12/31/2020
Cash - Operating	\$ 102,255	\$ 172,014	\$ 731,406	\$ 4,826,127	\$ 5,312,163	\$ 5,569,917
Cash - Pooled Depository	\$ (822)	\$ 136,427	\$ 2,416,435	\$ 143,358	\$ 183,161	\$ 229,641
Cash - Gas Reserves Centennial	\$ -	\$ -	\$ -	\$ 3,245,263	\$ 3,328,848	\$ 3,349,807
Cash - Super Fund Savings	\$ 141,819	\$ 141,902	\$ 1,700,131	\$ -	\$ -	\$ -
Cash - Reserve Fund Vision	\$ 1,414,916	\$ 1,423,429	\$ 1,431,902	\$ -	\$ -	\$ -
Cash - Utility Reserve Fund	\$ 134,509	\$ 134,509	\$ -	\$ -	\$ -	\$ -
Cash - Second Utility Reserve	\$ 1,893,696	\$ 2,014,845	\$ -	\$ -	\$ -	\$ -
Cash - Gas Customer Deposit Reserve	\$ -	\$ -	\$ 580,387	\$ 608,302	\$ 637,248	\$ 637,248 <b>Restricted*</b>
<b>Total Cash</b>	<b>\$ 3,686,373</b>	<b>\$ 4,023,126</b>	<b>\$ 6,860,261</b>	<b>\$ 8,823,050</b>	<b>\$ 9,461,420</b>	<b>\$ 9,786,613</b>
<b>Targeted Reserved Fund Balance</b>		<b>\$ 1,255,283</b>	<b>\$ 1,262,422</b>	<b>\$ 1,492,100</b>	<b>\$ 1,586,277</b>	<b>\$ 1,493,919</b>

Notes:

**Recommended Targeted Reserve Fund 20% of annual revenue**

**City of Fairhope Electric Department**

Category	Actual FY 2016	Actual FY 2017	Actual FY 2018	Actual FY2019	Actual FY2020	Budget FY2021	Estimated Growth Rate	Projected FY 2022	Projected FY 2023	Projected FY 2024	Projected FY 2025	Projected FY 2026
Sales and Services	\$ 19,843,950	\$ 19,307,511	\$ 20,599,665	\$ 20,544,997	\$ 20,089,648	\$ 22,139,178	2.0%	22,581,962	23,033,601	23,494,273	23,964,158	24,443,441
Other charges, sales and receipts	\$ 374,991	\$ 305,950	\$ 362,470	\$ 383,005	\$ 967,065	\$ 289,971	2.0%	394,495	402,385	410,433	418,641	427,014
AMEA Rate Stabilization						\$ 910,000		0				
Interest income	\$ 5,339	\$ 7,044	\$ 11,445	\$ 22,269	\$ 127,938	\$ 65,000		65,000	25,000	25,000	25,000	25,000
<b>Total Revenue</b>	<b>\$ 20,224,280</b>	<b>\$ 19,620,505</b>	<b>\$ 20,973,581</b>	<b>\$ 20,950,271</b>	<b>\$ 21,184,652</b>	<b>\$ 23,404,149</b>	N/A	<b>23,041,457</b>	<b>23,460,986</b>	<b>23,929,705</b>	<b>24,407,800</b>	<b>24,895,456</b>
<b>Operations Expenses</b>												
Energy Purchases	\$ 12,084,585	\$ 12,708,130	\$ 12,631,562	\$ 12,330,272	\$ 10,152,614	\$ 13,000,000	2.0%	13,260,000	13,525,200	13,795,704	14,071,618	14,353,050
Compensation & Benefits	\$ 1,188,169	\$ 1,185,160	\$ 1,299,851	\$ 1,532,569	\$ 1,817,989	\$ 2,030,230	4.0%	2,111,439	2,195,897	2,283,733	2,375,082	2,470,085
Operating	\$ 2,274,645	\$ 1,445,564	\$ 1,439,756	\$ 1,519,423	\$ 1,775,101	\$ 1,459,842	2.0%	1,489,039	1,518,820	1,549,196	1,580,180	1,611,784
Interest expense	\$ 62,826	\$ 63,611	\$ 54,558	\$ 28,703	\$ 11,681	\$ 5,000	Schedule	3,197	2,674	2,145	1,608	1,065
Community development	\$ 81,430	\$ 226,464	\$ -	\$ -	\$ -	\$ -						
Bad Debt	\$ 100,000	\$ 120,000	\$ 188,455	\$ 43,700	\$ 67,894	\$ 150,000	Fixed	150,000	190,000	190,000	190,000	190,000
Depreciation	\$ 798,680	\$ 807,069	\$ 811,169	\$ 825,846	\$ 782,288	\$ 850,000	1.0%	850,000	858,500	867,085	875,756	884,513
<b>Total Oper. Expenses</b>	<b>\$ 16,590,334</b>	<b>\$ 16,555,998</b>	<b>\$ 16,425,351</b>	<b>\$ 16,280,513</b>	<b>\$ 14,607,567</b>	<b>\$ 17,495,072</b>	N/A	<b>17,863,675</b>	<b>18,291,090</b>	<b>18,687,862</b>	<b>19,094,244</b>	<b>19,510,498</b>
<b>Revenue Minus Op Exp</b>	<b>\$ 3,633,946</b>	<b>\$ 3,064,506</b>	<b>\$ 4,548,230</b>	<b>\$ 4,669,758</b>	<b>\$ 6,577,085</b>	<b>\$ 5,909,077</b>	N/A	<b>5,177,782</b>	<b>5,169,896</b>	<b>5,241,843</b>	<b>5,313,555</b>	<b>5,384,958</b>
<b>Other Sources/Uses</b>												
<b>Other Sources</b>												
AMEA Funds	\$ -				\$ 1,314,759	\$ -	Variable	0	0	0	0	0
Transfer from Gas	\$ -				\$ 1,000,000	\$ -		0				
<b>Total Other Sources</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,314,759</b>	<b>\$ -</b>	N/A	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Other Uses</b>												
Administrative Cost Paid To Gen Fund	\$ 875,417	\$ 955,000	\$ 666,667	\$ 761,000	\$ 852,000	\$ 872,000	3.0%	898,160	925,105	952,858	981,444	1,010,887
Collection cost/Revenue Dept	\$ 148,500	\$ 162,000	\$ 36,000	\$ 33,000	\$ 37,000	\$ 35,000	3.0%	36,050	37,132	38,245	39,393	40,575
Transfer to General Fund	\$ 1,050,908	\$ 1,132,083	\$ 979,000	\$ 168,000	\$ -	\$ -		0	0	0	0	0
Transfer to General Fund for Comm Dev				\$ 334,000	\$ 254,000	\$ 447,000	Fixed	447,000	447,000	447,000	447,000	447,000
Transfers In/Out Capital Purchases				\$ 11,942	\$ (55,328)	\$ -		0				
Warrant & Lease Payments				\$ 78,848	\$ 80,994	\$ 75,931	Per Schedule	40,630	41,108	41,586	42,184	42,662
Reserve for Capital Purchases				\$ 172,840	\$ 383,248	\$ 348,219	Variable	806,201	600,000	600,000	600,000	600,000
Reserve for System Upgrades				\$ 723,536	\$ 4,286,738	\$ 5,125,000		3,500,000	3,000,000	2,000,000	2,000,000	2,250,000
Transfer to reserve based on Fuel Adjustment				\$ 1,104,200	\$ 855,669	\$ 960,000		960,000	960,000	960,000	960,000	960,000
Prior Period Adjustments	\$ -			\$ -	\$ -	\$ -	N/A	0	0	0	0	0
<b>Total Other Uses</b>	<b>\$ 2,074,824</b>	<b>\$ 2,249,083</b>	<b>\$ 1,681,667</b>	<b>\$ 3,387,366</b>	<b>\$ 6,694,320</b>	<b>\$ 7,863,149</b>	0.0%	<b>6,688,041</b>	<b>6,010,344</b>	<b>5,039,689</b>	<b>5,070,020</b>	<b>5,351,123</b>
Net Other Sources/Uses	\$ (2,074,824)	\$ (2,249,083)	\$ (1,681,667)	\$ (3,387,366)	\$ (4,379,562)	\$ (7,863,149)	N/A	(6,688,041)	(6,010,344)	(5,039,689)	(5,070,020)	(5,351,123)
Excess/(Deficit) for Year	\$ 1,559,121	\$ 815,423	\$ 2,866,563	\$ 1,282,392	\$ 2,197,523	\$ (1,954,073)	N/A	(1,510,259)	(840,449)	202,154	243,535	33,834
<b>Add back Bad Debt and Depreciation Exp</b>				<b>\$ 869,547</b>	<b>\$ 850,182</b>	<b>\$ 1,000,000</b>		<b>\$ 1,000,000</b>	<b>\$ 1,048,500</b>	<b>\$ 1,057,085</b>	<b>\$ 1,065,756</b>	<b>\$ 1,074,513</b>
<b>Net Excess/(Deficit)</b>				<b>2,151,939</b>	<b>3,047,705</b>	<b>(1,058,429)</b>		<b>(510,259)</b>	<b>208,051</b>	<b>1,259,239</b>	<b>1,309,291</b>	<b>1,108,348</b>

Cash Balances	As of 9/30/16	As of 9/30/17	As of 9/30/18	As of 9/30/19	As of 9/30/20	As of 12/30/2020
Cash - Operating	\$ 101,099	\$ 113,317	\$ 850,911	\$ 2,138,403	\$ 3,213,271	\$ 2,674,623.75
Cash - Pooled Depository	\$ 223,696	\$ 375,946	\$ 885,526	\$ 1,360,941	\$ 1,384,970	\$ 570,701.29
Cash-Investment CD	\$ 115,773	\$ 115,773				
Cash- Electric Reserve Centennial				\$ 1,924,393	\$ 2,852,459	\$ 3,129,721.30
Cash - Special Reserve-Super Fund	\$ 3,150,011	\$ 3,184,952	\$ 1,071,214	\$ -		
Cash - Utility Reserve Fund	\$ 134,430	\$ 134,509				
Cash - Second Utility Reserve	\$ 419,416	\$ 539,705	\$ 651,496	\$ -		
Cash - Cust Deposit Refund Checking	\$ 36,583	\$ 42,964				
Cash - Emergency Relief Checking	\$ 4,400	\$ 2,802	\$ 603	\$ 25,166	\$ 23,653	\$ 23,755.89 Restricted*
Cash - Customer Deposit Savings	\$ 1,121,887	\$ 1,026,470				
Cash - Electric Customer Deposit Reserv	\$ -	\$ -	\$ 1,040,206	\$ 1,094,411	\$ 1,124,266	\$ 1,124,265.68 Restricted*
<b>Total Cash</b>	<b>\$ 5,307,296</b>	<b>\$ 5,536,439</b>	<b>\$ 4,499,957</b>	<b>\$ 6,543,313</b>	<b>\$ 8,598,618</b>	<b>\$ 7,523,067.91</b>

**Targeted Reserved Fund Balance** \$ **4,043,788** \$ **3,922,692** \$ **4,192,427** \$ **4,185,600** \$ **4,211,343** **4,485,830** **4,595,291** **4,687,197** **4,780,941** **4,876,560**

Notes:  
Recommended Targeted Reserve Fund 20% of annual revenue

**City of Fairhope Water and Sewer Department**

Category	Actual FY 2016	Actual FY 2017	Actual FY 2018	Actual FY 2019	Actual FY 2020	Budget FY 2021	Estimated Growth Rate	Projected FY 2022	Projected FY 2023	Projected FY 2024	Projected FY 2025	Projected FY 2026
Sales and Services	\$ 9,870,899	\$ 10,169,787	\$ 10,053,167	\$ 10,791,350	\$ 12,127,989	\$ 12,672,365	2.0%	11,717,425	11,951,774	12,190,809	12,434,625	12,683,318
Other charges, sales and receipts	\$ 1,293,598	\$ 1,703,143	\$ 1,627,321	\$ 1,919,636	\$ 1,834,017	\$ 1,625,800	2.0%	1,592,650	1,624,503	1,656,993	1,690,133	1,723,936
Interest income	\$ 676	\$ 6,479	\$ 28,219	\$ 75,290	\$ 209,460	\$ 170,000		172,000	32,000	32,000	32,000	32,000
<b>Total Revenue</b>	<b>\$ 11,165,173</b>	<b>\$ 11,879,409</b>	<b>\$ 11,708,708</b>	<b>\$ 12,786,276</b>	<b>\$ 14,171,467</b>	<b>\$ 14,468,165</b>	N/A	<b>13,482,075</b>	<b>13,608,277</b>	<b>13,879,802</b>	<b>14,156,758</b>	<b>14,439,253</b>
<b>Operations Expenses</b>												
Energy Purchases	\$ 754,934	\$ 608,312	\$ 557,519	\$ 561,000	\$ 591,229	\$ 585,000	2.0%	585,000	596,700	608,634	620,807	633,223
Compensation & Benefits	\$ 1,536,961	\$ 1,608,028	\$ 1,857,457	\$ 2,136,957	\$ 2,501,716	\$ 2,840,405	3.0%	2,690,303	2,771,012	2,854,142	2,939,767	3,027,960
Operating	\$ 2,004,893	\$ 2,193,566	\$ 2,511,227	\$ 3,006,339	\$ 2,968,196	\$ 3,145,350	2.0%	3,013,250	3,073,515	3,134,985	3,197,685	3,261,639
Interest expense	\$ 354,266	\$ 562,489	\$ 410,275	\$ 401,350	\$ 380,662	\$ 187,886	Schedule	320,124	347,709	313,740	265,600	215,959
Community development	\$ 282,616	\$ 228,748	\$ -	\$ -	\$ -	\$ -		0				
Bad Debt	\$ -	\$ -	\$ 69,211	\$ (10,615)	\$ 56,367	\$ 80,000	Fixed	80,000	70,000	70,000	70,000	70,000
Depreciation Expenses	\$ 1,201,628	\$ 1,424,345	\$ 1,507,838	\$ 1,549,906	\$ 1,481,001	\$ 1,535,000	1.0%	1,535,000	1,550,350	1,565,854	1,581,512	1,597,327
<b>Total Oper. Expenses</b>	<b>\$ 6,135,299</b>	<b>\$ 6,625,489</b>	<b>\$ 6,913,527</b>	<b>\$ 7,644,937</b>	<b>\$ 7,979,171</b>	<b>\$ 8,373,641</b>	N/A	<b>8,223,677</b>	<b>8,409,286</b>	<b>8,547,356</b>	<b>8,675,370</b>	<b>8,806,107</b>
<b>Revenue Minus Op Exp</b>	<b>\$ 5,029,874</b>	<b>\$ 5,253,920</b>	<b>\$ 4,795,180</b>	<b>\$ 5,141,339</b>	<b>\$ 6,192,296</b>	<b>\$ 6,094,524</b>	N/A	<b>5,258,398</b>	<b>5,198,990</b>	<b>5,332,446</b>	<b>5,481,388</b>	<b>5,633,146</b>
<b>Other Sources/Uses</b>												
<b>Other Sources</b>												
Borrowed Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0 Variable	0	0	0	0	0
Transfer from Gas	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0	0				
<b>Total Other Sources</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	0 N/A	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Other Uses</b>												
Administrative Cost Paid To Gen Fund	\$ 954,000	\$ 954,000	\$ 666,666	\$ 762,000	\$ 851,000	\$ 871,000	3.0%	864,000	889,920	916,618	944,116	972,440
Collection cost/Revenue Dept	\$ 657,000	\$ 657,000	\$ 149,000	\$ 137,000	\$ 160,000	\$ 157,000	3.0%	157,000	161,710	166,561	171,558	176,705
Transfer to General Fund	\$ 1,130,055	\$ 900,000	\$ 1,500,000	\$ 246,000	\$ -	\$ -		0	0	0	0	0
Transfer to General Fund for Comm Dev	\$ -	\$ -	\$ -	\$ 722,000	\$ 267,000	\$ 405,000	Fixed	409,000	254,000	254,000	254,000	254,000
Transfers In/Out Capital Purchases	\$ -	\$ -	\$ -	\$ 104,660	\$ 115,214	\$ -		0				
Warrant & Lease Payments	\$ -	\$ -	\$ -	\$ 853,193	\$ 766,449	\$ 560,268	Per Schedule	1,618,740	1,637,784	1,656,828	1,680,633	1,699,677
Reserve for Capital Purchases	\$ -	\$ -	\$ -	\$ 148,657	\$ 487,424	\$ 705,327	Fixed	750,000	500,000	500,000	500,000	500,000
Reserve for System Upgrades	\$ -	\$ -	\$ -	\$ 1,877,857	\$ 4,866,738	\$ 8,551,519	Per Plan	6,850,000	4,373,000	1,885,000	1,870,000	730,000
Reserve for Capital Improvement (Ordinance)	\$ -	\$ -	\$ -	\$ 599,150	\$ 590,853	\$ 667,500	2.0%	650,000	663,000	676,260	689,785	703,581
<b>Total Other Uses</b>	<b>\$ 2,741,055</b>	<b>\$ 2,511,000</b>	<b>\$ 2,315,666</b>	<b>\$ 5,450,516</b>	<b>\$ 8,104,676</b>	<b>\$ 11,917,614</b>	0.0%	<b>11,298,740</b>	<b>8,479,414</b>	<b>6,055,267</b>	<b>6,110,092</b>	<b>5,036,402</b>
Net Other Sources/Uses	(2,741,055)	(2,511,000)	(2,315,666)	(5,450,516)	(8,104,676)	(11,917,614)	N/A	(11,298,740)	(8,479,414)	(6,055,267)	(6,110,092)	(5,036,402)
Excess/(Deficit) for Year	<u>2,288,819</u>	<u>2,742,920</u>	<u>2,479,514</u>	<u>(309,177)</u>	<u>(1,912,380)</u>	<u>(5,823,090)</u>	N/A	<u>(6,040,342)</u>	<u>(3,280,424)</u>	<u>(722,821)</u>	<u>(628,704)</u>	<u>596,743</u>
<b>Add back Bad Debt and Depreciation Exp</b>				<b>\$ 1,539,292</b>	<b>\$ 1,537,368</b>	<b>\$ 1,615,000</b>		<b>\$ 1,615,000</b>	<b>\$ 1,620,350</b>	<b>\$ 1,635,854</b>	<b>\$ 1,651,512</b>	<b>\$ 1,667,327</b>
Net Excess/(Deficit)				<u>1,230,115</u>	<u>(375,013)</u>	<u>(4,208,090)</u>		<u>(4,425,342)</u>	<u>(1,660,074)</u>	<u>913,033</u>	<u>1,022,808</u>	<u>2,264,071</u>
<b>Cash Balances</b>	<b>As of 9/30/16</b>	<b>As of 9/30/17</b>	<b>As of 9/30/18</b>	<b>As of 9/30/2019</b>	<b>As of 9/30/2020</b>	<b>As of 9/30/2020</b>						
Cash - Operating	\$ 22,409	\$ 1,104,816	\$ 633,091	\$ 5,802,475	\$ 5,363,615	\$ 6,557,271						
Cash - Pooled Depository	\$ 24,837	\$ 222,341	\$ 4,418,098	\$ 274,822	\$ 334,665	\$ (75,167)						
Cash-Utility Reserve Fund	\$ 134,430	\$ 134,509	\$ -	\$ -	\$ -	\$ 758,976						
Cash - Superfund-Wtr Tap Res	\$ 537,270	\$ 1,007,741	\$ 1,519,537	\$ 2,084,610	\$ 2,471,808	\$ 2,590,558	*Restricted to Capital Replacement and Improvements Water System only					
Cash - Savings-Sewer Tap Fee	\$ 398,789	\$ 399,022	\$ 810,141	\$ 844,749	\$ 1,048,404	\$ 1,110,654	*Restricted to Capital Replacement and Improvements Sewer System only					
Cash - Second Utility Reserve	\$ 426,501	\$ 792,719	\$ 551,965	\$ 641,770	\$ 334,665	\$ -						
Cash - WS Customer Deposit Res	\$ -	\$ -	\$ 395,063	\$ 413,404	\$ 433,027	\$ 433,027	*Restricted					
Cash - Spec Sewer Tap Fee Money	\$ 410,377	\$ 410,377	\$ -	\$ -	\$ -	\$ -						
Cash - Southtrust-Superfund	\$ 18,271	\$ 18,282	\$ -	\$ -	\$ -	\$ -						
<b>Total Cash</b>	<b>\$ 1,972,885</b>	<b>\$ 4,089,807</b>	<b>\$ 8,327,894</b>	<b>\$ 10,061,830</b>	<b>\$ 9,986,185</b>	<b>\$ 11,375,319</b>						
<b>Targeted Reserved Fund Balance</b>		<b>\$ 2,232,899</b>	<b>\$ 2,374,586</b>	<b>\$ 2,336,098</b>	<b>\$ 2,336,098</b>	<b>\$ 2,542,197</b>		<b>2,859,633</b>	<b>2,662,015</b>	<b>2,715,255</b>	<b>2,769,560</b>	<b>2,824,952</b>

Notes:  
Recommended Targeted Reserve Fund 20% of annual revenue

## ELECTRIC PROJECT and COSTS FY2021 THROUGH FY2026

- Electric substation upgrades (5 year plan attached)
  - New substation (Nichols avenue and church street replacement)
  - Distribution line modifications
  - Sub transmission line modifications
  - Twin beech transmission substation upgrades
  - New substation (Morphy – to replace Fairhope sub)
  - Volanta avenue substation upgrades
  - Undergrounding of mainlines (feeds from the substations)
  
- Cash flow requirements
  - Fiscal year 2021
    - 4,000,000
      - Twin Beach
      - Nichols
      - Morphy
      - Line Work
    - 2,000,000
      - AMI
  - Fiscal year 2022
    - \$2,500,000
      - Volanta Substation work
      - Any remaining items
  - Fiscal year 2023 (This was not in the original 5 year)
    - \$3,000,000
      - Sub-Transmission line to Morphy Substation
        - Underground line and bore across Greeno
  - Fiscal year 2024
    - \$2,000,000
      - Underground Mainlines
  - Fiscal year 2025
    - 2,000,000
      - Underground Mainlines
  - Fiscal year 2026
    - 2,250,000
      - Underground Mainlines

Total electric improvements Substations - \$9,500,000

Total AMI \$2,000,000

Underground mainlines to increase reliability - \$6,250,000

Total electric improvements and upgrades 5-year plan - \$17,750,000

# Wastewater Projects and Costs

## Phase I

October 2018-December 2020

Church Street Outfall Transmission Upgrade from WWTP along Church Street to Fels Ave.	\$550,000 (Sewer) \$2,000,000 (Streets, Drainage & Misc. Utilities) <b>IN-PROGRESS</b>
Bayou Drive, Fairwood BLVD and Fairhope Ave. Outfall	\$1,000,000 (Sewer Extension to Headworks) \$750,000 (Streets, Drainage & Misc. Utilities) <b>COMPLETE</b>
Fels Avenue Lift Station	\$275,000 (Lift Station) \$50,000 (Reroute Eastern Shore Trail) <b>COMPLETE</b>
Mapping Upgrades and Updates	\$75,000 (Future Modeling) <b>IN-PROGRESS</b>
Grand Hotel Area Assessment	\$35,000 (Grand hotel, CR 1 & Lakewood) <b>IN-PROGRESS</b>
Total Wastewater Improvements Phase I	\$1,935,000 (Sewer) \$4,685,000 (Total)

Wastewater Projects and Costs  
Phase II  
January 2021-October 2022

Fairhope Avenue Force Main Ext. Force Main from Ingleside (Phase I) on Fairhope Ave. to Hwy 181	\$800,000 (IN-BUDGET)
Lift Station upgrades (Dog House, Rhor, Newton School, Baldwin 1) Outside of Restore Act Upgrades and Replacement	\$1,000,000 (IN-BUDGET)
Misc. Lift Station Upgrades ( Key Allegra, Tennis Club, Carya Point)	\$500,000 (IN-BUDGET)
Total Wastewater Improvements (Phase II)	\$2,300,000



Wastewater Projects and Cost  
Phase III  
October 2022-October 2023  
**Dependent on Budget**

Lift Stations Upgrades (Valley, Country Woods, Pier, Meadow Brooke, River Mill)	\$1,500,000
Force Main Replacement for Updated Stations	\$500,000
Manhole Rehab	\$100,000
Gravity Sewer Rehab	\$250,000
Wastewater Treatment Plant Upgrades (To Meet Growth and Permit)	\$1,000,000
Total Wastewater Improvements	\$3,350,000

Water Projects  
October 2018-October 2023

Mapping Updates and Model Water System	\$75,000 <b>IN-PROGRESS</b>
Aquifer Analysis for Well Field Capacity	\$50,000
Water Transmission System Improvements	\$2,000,000
Water Treatment Facility TP 3 (Add Well and Increase Treatment Plant Capacity includes Engineering and Capacity study	\$3,500,000
Complete Fairhope Ave. Tank Painting Project	\$1,000,000 <b>COMPLETE</b>
Water Main Replacement (AC Pipe)	\$750,000
Total Water System Improvements	\$7,125,000

**CITY OF FAIRHOPE**  
**City Bank Accounts & Types**  
**11/30/2020**

Interim Balance

Bank	Working Name of Account	G/L #	Account Form	Fund	Account Type	11/30/2020	Authorized Use	Comments
Compass	General Fund Operating	001-10045	Checking	1-General	Available	2,029,308.27	Operating Account	
Compass	Payroll Account	001-10050	Checking	1-General	Restricted	7,058.78	Payroll	
Compass	City Accounts Payable	001-10055	Checking	1-General	Restricted	64,087.91	Accounts Payable - weekly disbursements	
Centennial	General Reserves Centennial	001-10061	Checking	1-General	Restricted	162,673.88	General Reserves - available for use	
Centennial	General - Sales Tax Reserves	001-10080	Checking	1-General	Reserves	7,000,000.00	"Rainy Day Fund" - Access by vote of the City Council	
Community	Sales Tax Debt Prepayment	001-10085	Checking	1-General	Debt Serv	699,594.46	GF debt prepayment / repayment only	
Compass	DEA Fund - Local	001-10220	Checking	1-General	Restricted	5,714.10	Restricted for Drug Enforcement only - Chief approval	
Compass	DEA Fund - US Dept of Treasury	001-10221	Checking	1-General	Restricted	5,456.30	Restricted for Drug Enforcement only - Chief approval	
Compass	DEA Fund - US DOJ	001-10222	Checking	1-General	Restricted	240.79	Restricted for Drug Enforcement only - Chief approval	
Compass	Corrections Fund	001-10255	Checking	1-General	Restricted	188,516.57	Operations of Jail and Court - Chief/Judge Approval	
BB&T	Pooled Cash account	001-10525	Pooled	1-General	Available	473,485.47	Pooled Cash operating funds	
Compass	Garbage Customer Deposit Reserve	001-11410	Checking	1-General	Restricted	25,178.49	Garbage Customer Deposits Reserves	
						<b>10,661,315.02</b>	<b>General Fund Totals</b>	
Compass	Natural Gas Operating Acct.	002-10045	Checking	2-Gas	Available	5,622,185.81	Operating Account	
Centennial	Gas Reserves	002-10062	Checking	2-Gas	Restricted	3,335,888.69	Gas Reserves - available for use	
BB&T	Pooled Cash account	002-10525	Pooled	2-Gas	Available	205,728.27	Pooled Cash operating funds	
Centennial	Gas Customer Deposit Reserve	002-11420	Checking	2-Gas	Restricted	637,248.02	Gas Customer Deposits Reserves	
Regions	URW 2011 Bond & Interest	002-15105	Trust	2-Gas	Debt Serv	14,642.25	Bond Fund	
Regions	URW 2011 Reserve	002-15110	Trust	2-Gas	Debt Serv	33,845.64	Bond Fund	
Regions	URW 2015 Reserve	002-15200	Trust	2-Gas	Debt Serv	25,838.83	Bond Fund	
Regions	URW 2015 Warrant Funds	002-15205	Trust	2-Gas	Debt Serv	25,676.40	Bond Fund	
Regions	URW 2020 Reserve	002-15400	Trust	2-Gas	Debt Serv	989.78	Bond Fund	
Regions	URW 2020Prin/Int Sinking	002-15405	Trust	2-Gas	Debt Serv	6,932.98	Bond Fund	
Regions	Escrow Trust to Def URW 2020	002-15415	Trust	2-Gas	Debt Serv	274,478.98	Bond Fund	
						<b>10,183,455.65</b>	<b>Gas Fund Totals</b>	
Compass	Electric Operating	003-10045	Checking	3-Electric	Available	2,670,423.61	Electric Operating account	
Centennial	Electric Reserves	003-10063	Checking	3-Electric	Restricted	3,049,162.59	Electric Reserves - available for use	
Compass	Emergency Relief Fund	003-10520	Checking	3-Electric	Restricted	23,753.23	Citizen Utility Relief - Ecumenical Ministries	
BB&T	Pooled Cash account	003-10525	Pooled	3-Electric	Available	982,248.60	Pooled Cash operating funds	
Centennial	Electric Customer Deposit Reserve	003-11430	Checking	3-Electric	Restricted	1,124,265.68	Electric Customer Deposits Reserves	
Regions	URW 2011 Bond & Interest	003-15105	Trust	3-Electric	Debt Serv	14,642.27	Bond Fund	
Regions	URW 2011 Reserve	003-15110	Trust	3-Electric	Debt Serv	33,845.65	Bond Fund	
Regions	URW 2015 Reserve	003-15200	Trust	3-Electric	Debt Serv	70,851.31	Bond Fund	
Regions	URW 2015 Warrant Funds	003-15205	Trust	3-Electric	Debt Serv	70,360.98	Bond Fund	
Regions	URW 2020 Reserve	003-15400	Trust	3-Electric	Debt Serv	989.78	Bond Fund	
Regions	URW 2020Prin/Int Sinking	003-15405	Trust	3-Electric	Debt Serv	6,932.98	Bond Fund	
Regions	Escrow Trust to Def URW 2020	003-15415	Trust	3-Electric	Debt Serv	274,478.98	Bond Fund	
						<b>8,321,955.66</b>	<b>Electric Fund Totals</b>	

**CITY OF FAIRHOPE**  
**City Bank Accounts & Types**  
**11/30/2020**

Interim Balance

Bank	Working Name of Account	G/L #	Account Form	Fund	Account Type	11/30/2020	Authorized Use	Comments
Compass	Water & Sewer Operating Fund	004-10045	Checking	4-Water	Available	5,736,717.25	Water Operating Account	
Centennial	Water & Sewer Reserve	004-10064	Checking	4-Water	Restricted	742,122.84	Water Reserves-monthly deposit	
BB&T	Pooled Cash account	004-10525	Pooled	4-Water	Available	406,981.11	Pooled Cash operating funds	
Centennial	Water Tap Reserves	004-10650	Checking	4-Water	Capital/Restricted	2,565,620.45	Capital Improvements to Water System	Water Tap (Ordinance)
Centennial	Sewer Tap Reserves	004-10660	Checking	4-Water	Capital/Restricted	1,096,528.63	Capital Improvements to Sewer System	Sewer Tap (Ordinance)
Centennial	Water Customer Deposit Reserve	004-11440	Checking	4-Water	Restricted	433,027.32	Water Customer Deposits Reserves	
Regions	Revenue Warrant Series 1996	004-15020	Trust	4-Water	Debt Serv	50,611.37	Trust Account-held under Indenture Agmt.	
Regions	URW 2011 Bond & Interest	004-15105	Trust	4-Water	Debt Serv	578,930.69	Bond Fund	
Regions	URW 2011 Reserve	004-15110	Trust	4-Water	Debt Serv	1,347,988.04	Bond Fund	
Regions	URW 2015 Reserve	004-15200	Trust	4-Water	Debt Serv	279,977.11	Bond Fund	
Regions	URW 2015 Warrant Funds	004-15205	Trust	4-Water	Debt Serv	278,042.62	Bond Fund	
Regions	URW 2020 Reserve	004-15400	Trust	4-Water	Debt Serv	39,433.86	Bond Fund	
Regions	URW 2020Prin/Int Sinking	004-15405	Trust	4-Water	Debt Serv	276,217.23	Bond Fund	
Regions	Escrow Trust to Def URW 2020	004-15415	Trust	4-Water	Debt Serv	10,935,518.02	Bond Fund	
						<b>24,767,716.54</b>	<b>Water/Sewer Fund Totals</b>	
BB&T	7% Gas Tax Fund	009-11010	Checking	9-Gas Tax	Restricted	132,818.03	Road Construction - under State ordinance	
BB&T	4% and 5% Gas Tax Fund	009-11015	Checking	9-Gas Tax	Restricted	108,218.53	Road Construction - under State ordinance	
						<b>241,036.56</b>	<b>Gas Tax Fund Totals</b>	
Compass	Prepaid Cash-Medical Ins	101-10150	Checking	101-Health	Restricted	549,087.45	Health Claims - BCBS Weekly deduction	New Fund
Compass	Rebuild AL Gas Tax Fund	102-10045	Checking	102-Rebuild AL	Restricted	100,362.08	Road Construction - under State ordinance	New Account and Fund
Compass	Capital Projects Op Acct	103-10045	Checking	8-Cap Proj	Capital	(1,903,856.44)	Capital Projects funding	
Compass	Capital Projects Infrastructure Impr	103-10087	Checking	8-Cap Proj	Capital	2,279,603.11	Capital Projects funding	
						<b>375,746.67</b>	<b>Capital Projects Fund Totals</b>	
Compass	Impact Fee Fund - Police	105-10045	Checking	7-Impact	Capital/Restricted	346,420.99	Capital-Police with Council approval	
Compass	Impact Fee Fund - Fire	105-10050	Checking	7-Impact	Capital/Restricted	1,142,554.58	Capital-Fire with Council approval	
Compass	Impact Fee Fund - Transportation	105-10055	Checking	7-Impact	Capital/Restricted	797,610.66	Capital-Transportation with Council approval	
Compass	Impact Fee Fund - Rec / Parks	105-10060	Checking	7-Impact	Capital/Restricted	994,720.74	Capital-Parks with Council approval	
						<b>3,281,306.97</b>	<b>Impact Fee Fund Totals</b>	
Compass	Municipal Capital Imprvmt Fund	106-10235	Checking	106-MCIF	Restricted	816,618.08	Capital Improvements-City Wide with Council Approval	New Fund
Compass	Federal Grant	110-10045	Checking	110-Fed Grant	Restricted	53,526.60	Restore Grant	New Account and Fund
Compass	Municipal Court Fund	114-10045	Checking	114-Muni Court	Restricted	48,457.34	Court payments	New Account and Fund

NOTE:

- a "p" at the end of the "Bank Acct #" means that the bank account is partitioned among multiple g 59,400,584.62