



Monday, 23 September 2019  
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There being no further business to come before the City Council, the meeting was duly adjourned at 5:59 p.m.

  
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Jack Burrell, Council President

  
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Lisa A. Hanks, MMC  
City Clerk

## GENERAL GOVT BUDGET VS ACTUAL ANALYSIS FOR 2020

	2016	2017	2018	2019	2020	△ from '17-'19	
<b>REVENUES</b>							
General Govt. Budget	\$24,043,399	\$26,940,979	\$27,245,572	\$29,434,005	\$30,734,433	\$2,493,026	9.25%
General Govt. Actual	<u>\$24,016,381</u>	<u>\$27,156,545</u>	<u>\$27,246,000</u>	<u>\$28,651,162</u>		\$1,494,617	5.50%
DIFFERENCE	-\$27,018	\$215,566	\$428	-\$782,843			
<b>EXPENSES</b>							
General Govt. Budget	\$24,219,413	\$23,688,861	\$25,320,695	\$27,736,483	\$29,938,702	\$4,047,622	17.09%
General Govt. Actual	<u>\$23,474,490</u>	<u>\$21,976,689</u>	<u>\$25,448,159</u>	<u>\$25,411,886</u>		\$3,435,197	15.63%
DIFFERENCE	-\$744,923	-\$1,712,172	\$127,464	-\$2,324,597			
Expense vs Revenue Budget	-\$176,014	\$3,252,118	\$1,924,877	\$1,697,522	\$795,731		
Expense vs Revenue Actual	\$541,891	\$5,179,856	\$1,797,841	\$3,239,276			

**Department Trends 2017-2020 (adjusted for Cap. Purchases and Improvements)**

	Actual		Budgeted		△	from '17-'20	Increase
	2017	2018	2019	2020			
<b>Police Department</b>	\$5,001,417	\$5,606,688	\$6,439,101	\$6,982,773		\$1,981,356	39.62%
<b>Salaries</b>	\$3,028,151	\$3,195,469	\$3,629,613	\$3,952,370		\$924,219	30.52%
<b>Fire Department</b>	\$393,773	\$511,335	\$627,375	\$525,013		\$131,240	33.33%
<b>Salaries</b>	\$139,969	\$143,660	\$151,467	\$155,350		\$15,381	10.99%
<b>Economic &amp; Community</b>	\$934,546	\$1,219,386	\$985,778	\$926,685		-\$7,861	-0.84%
<b>Salaries</b>	\$164,794	\$134,404	\$149,309	\$128,500		-\$36,294	-22.02%
<b>Civic Center (net loss)</b>	\$100,577	\$223,186	\$132,854	\$215,172		\$114,595	113.94%
<b>Salaries</b>	\$102,928	\$114,407	\$118,113	\$159,000		\$56,072	54.48%
<b>Nix Center (net loss)</b>	\$279,184	\$274,010	\$292,999	\$372,626		\$93,442	33.47%
<b>Salaries</b>	\$152,923	\$157,356	\$169,908	\$184,140		\$31,217	20.41%
<b>Parks and Rec (net loss)</b>	\$1,315,290	\$1,611,033	\$1,796,269	\$2,078,486		\$763,196	58.02%
<b>Salaries</b>	\$914,156	\$1,032,120	\$1,187,667	\$1,319,345		\$405,189	44.32%
<b>Fairhope Docks</b>	\$0	\$2,511	-\$38,480	\$80,345		\$80,345	3199.72%
<b>Salaries</b>	\$0	\$56,034	\$107,342	\$128,180		\$128,180	228.75%
<b>Golf Operations</b>	\$271,102	\$492,387	\$512,135	\$721,111		\$450,009	165.99%
<b>Salaries Clubhouse</b>	\$298,131	\$320,416	\$428,876	\$411,730		\$113,599	38.10%
<b>Salaries Grounds</b>	\$294,967	\$303,511	\$367,755	\$405,995		\$111,028	37.64%
<b>Planning</b>	\$222,946	\$288,372	\$398,267	\$580,828		\$357,882	160.52%
<b>Salaries</b>	\$294,622	\$335,625	\$392,723	\$530,220		\$235,598	79.97%
<b>Building</b>	\$783,618	\$784,626	\$1,146,080	\$593,320		-\$190,298	-24.28%
<b>Salaries</b>	\$360,565	\$417,869	\$480,256	\$499,691		\$139,126	38.59%

City of Fairhope	09/30/2016	8/23/2019	Total Change from 2016 to 2019
<b><u>General Fund</u></b>			
Operating Account		933,561.53	
Investment CD - Savings		1,065,146.07	
Reserve-AG Edwards		639,635.07	
Sales Tax Reserve		7,000,000.00	
Prepay debt Sales Tax Reserve (recommend transfe		695,672.83	
Prepaid Cash-Medical Ins		81,697.07	
DEA Checking-Treas		5,456.30	
DEA Checking-DOJ		240.79	
Municipal Capital Improvement		769,190.88	
Correction Fund - Savings		217,602.27	
Equity in Pooled Deposit		426,084.80	
Garbage Customer Dep Reserve		23,282.28	
	14,316,357.04	11,857,569.89	
Capital Projects Fund		1,846,790.31	
Impact Fees Fund	1,405,199.48	3,469,900.11	
<b><u>Gas Tax Fund</u></b>			
7 cent & 2% Checking	19040.66	69,373.64	
4 cent & 5% Checking	15366.39	140,598.19	
<b>Total Cash City</b>	<b>15,755,963.57</b>	<b>17,384,232.14</b>	<b>1,628,268.57</b>
<b><u>UTILITIES</u></b>			
<b><u>Gas Fund</u></b>			
Gas Operating Account		4,873,459.09	
		1,793,222.79	
Reserve-Vision		1,438,387.49	
Equity in Pooled Deposit		93,596.16	
Gas Customer Reserve		581,298.21	
<b>Total Gas</b>	<b>\$3,750,073.59</b>	<b>8,779,963.74</b>	<b>5,029,890.15</b>
<b><u>Electric Fund</u></b>			
Electric Operating Account		2,063,131.37	
Equity in Pooled Deposit		1,161,815.21	
Second Utility Reserve		742,590.24	
Special Reserve - Super Fund		779,229.72	
Elec Customer Deposit Res		1,041,838.51	
Emergency Relief Checking		25,303.03	
<b>Total Eelectric</b>	<b>6,274,822.79</b>	<b>5,813,908.08</b>	<b>(460,914.71)</b>
<b><u>Water &amp; Sewer Fund</u></b>			
Water/Sewer Operating		5,703,036.86	
Equity in Pooled Deposit		429,245.53	
Second Utility Reserve		556,429.55	
Superfund-Wtr Tap Res 2004		2,049,510.45	
Savings - Sewer Tap Res		811,598.63	
<b>Total Water/Sewer</b>	<b>4,620,183.26</b>	<b>9,549,821.02</b>	<b>4,929,637.76</b>
<b>Total Cash Utilities</b>	<b>14,645,079.64</b>	<b>24,143,692.84</b>	<b>9,498,613.20</b>
<b>Total Cash City &amp; Utilities</b>	<b>30,401,043.21</b>	<b>41,527,924.98</b>	<b>11,126,881.77</b>