

CITY OF FAIRHOPE BUDGET FY 2017-2018									
	ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes
<b>REVENUE</b>									
TOTAL PROPERTY TAXES	4,550,766	4,869,877	5,237,000	5,237,000	5,208,013	5,550,000		5,550,000	Received from Teddy
TOTAL LOCAL TAXES	8,069,277	8,734,918	9,161,100	9,161,100	9,329,043	9,705,100		9,705,100	Most of this increase came from sales tax. 2015-16 increased 9%, 2016-17 7% Estimated 5%
TOTAL LICENSES AND PERMITS	3,314,349	3,603,844	3,743,500	3,743,500	3,822,014	3,967,600		3,967,600	
TOTAL FINES AND FORFEITURES	278,837	236,724	230,000	230,000	308,121	280,000		280,000	
TOTAL ADULT RECREATION DEPT.	41,459	45,737	41,800	41,800	44,680	43,700		43,700	
TOTAL RECREATION DEPT	443,958	476,772	524,000	524,000	512,463	565,000		565,000	
TOTAL GOLF DEPARTMENT	1,127,478	1,127,306	1,062,000	1,062,000	1,135,865	1,195,475		1,195,475	
TOTAL STATE OF ALABAMA	233,335	321,962	182,700	182,700	323,006	203,600		203,600	Decrease due to budget prohibition of financial institutions excise tax. City received \$123k in 2017 which makes up diff btwn actual and budget 18
TOTAL U.S. GOVERNMENT	10,832	152,904	-	-	-	-		-	
TOTAL INTEREST AND RENTS	228,317	301,788	313,500	313,500	345,070	610,070		610,070	Increase from Fairhope Docks - Details Included
TOTAL CHARGES FOR SERVICE	3,446,886	3,974,788	5,655,000	3,719,000	5,705,244	4,427,000		4,427,000	This includes utility collection and admin services. Meter expenses now in utilities. The budget for these two accounts for 17 was incorrect and did not include reclassified utility and departmentalized expenses. Because these two accounts are usually expensed exactly as budgeted, the original budget 17 and actual 17 do not properly reflect the reclassifications that should have been included. Please see modified Budget 2017 column for comparison. Three quarters of revenue dept
TOTAL OTHER REVENUE	165,735	196,779	131,000	131,000	207,460	248,400		248,400	
<b>PROJECTED TOTAL REVENUE</b>	<b>21,911,228</b>	<b>24,043,399</b>	<b>26,281,600</b>	<b>24,345,600</b>	<b>26,940,979</b>	<b>26,795,945</b>		<b>26,795,945</b>	
<b>GOVERNMENTAL EXPENSES</b>									
GENERAL GOVERNMENT	5,070,603	5,086,241	6,867,710	4,714,019	4,890,640	4,714,655	105,632	4,820,287	For 2017 actual, meter moved to utilities and planning & building moved to own dept
POLICE DEPARTMENT	5,135,341	5,716,485	6,038,190	6,038,857	5,411,811	6,605,100	(353,348)	6,251,752	Details included
FIRE DEPARTMENT	409,366	501,001	797,081	797,748	635,097	1,600,161	(543,200)	1,056,961	Details included - fire truck in budget in 3 years
ECONOMIC & COMM DEVELOPMENT	5,198,760	5,986,683	4,766,216	6,398,480	5,568,917	7,954,023	(699,558)	7,254,465	This dept has all Community Development expenses used to be expensed in utilities
PLANNING & DEVELOPMENT SERVICES	891,316	1,023,709	0	1,062,726	1,223,073	1,224,258	(28,528)	1,195,730	
PUBLIC WORKS	5,760,650	5,905,294	6,013,196	6,501,061	5,959,323	7,764,545	(1,005,925)	6,758,620	Details included
<b>TOTAL GOVERNMENTAL EXPENSE</b>	<b>22,466,036</b>	<b>24,219,413</b>	<b>24,482,393</b>	<b>25,512,891</b>	<b>23,688,861</b>	<b>29,862,740</b>	<b>(2,524,927)</b>	<b>27,337,813</b>	
<b>APPROPRIATIONS AND TRANSFERS</b>									
PUBLIC LIBRARY	887,984	1,016,607	843,477	1,121,747	1,033,477	1,033,477		1,033,477	Total funds going to library, appropriation, utilities and maintenance
BALDWIN COUNTY TRANSIT HUB	24,000	24,000	24,000	24,000	29,300	24,000		24,000	
THE HAVEN	65,000	65,000	65,000	65,000	65,000	65,000		65,000	
AIRPORT APPROP.-OPERATING	20,000	20,000	20,000	20,000		-		-	
AIRPORT APPROP.-DEBT SERVICE	392,632	408,000	342,000	342,000	342,000	320,000		320,000	
LEASE PURCHASE	108,440	104,256	64,192	64,192	64,192	64,192		64,192	
TRANSFERS TO DEBT SERVICE	850,252	1,091,876	1,685,193	1,685,193	1,697,100	1,671,922		1,671,922	
TRANSFERS TO CAPITAL PROJ	3,995,908	2,105,068	1,902,500	1,902,500	1,923,719	1,836,000		1,836,000	
DEBT REDUCTION		2,000,000	-	-	-	-	-	-	No debt qualifies for early payoff. \$1.2 million from sales tax ordinance put aside
<b>TOTAL APPROPRIATIONS AND TRANSFERS</b>	<b>6,344,214</b>	<b>6,834,807</b>	<b>4,946,362</b>	<b>5,224,632</b>	<b>5,154,789</b>	<b>5,014,591</b>	<b>-</b>	<b>5,014,591</b>	
TOTAL REVENUES	21,911,228	24,043,399	26,281,600	24,345,600	26,940,979	26,795,945		26,795,945	
TOTAL EXPENDITURES	28,810,252	31,054,220	29,428,755	30,737,523	28,843,650	34,877,331	(2,524,927)	32,352,404	
<b>SURPLUS (DEFICIT)</b>	<b>(6,899,023)</b>	<b>(7,010,820)</b>	<b>(3,147,155)</b>	<b>(6,391,923)</b>	<b>(1,902,671)</b>	<b>(8,081,386)</b>	<b>2,524,927</b>	<b>(5,556,459)</b>	
TRANSFERS FROM IMPACT FEE FUND			285,000	285,000	115,000	745,820		745,820	
CASH RESERVES	5,044,601	200,000					2,030,000	2,030,000	Each amount is departmentalized
<b>NET PROFIT/(LOSS)</b>	<b>(1,854,422)</b>	<b>(6,810,820)</b>	<b>(2,862,155)</b>	<b>(6,106,923)</b>	<b>(1,787,671)</b>	<b>(7,335,566)</b>	<b>4,554,927</b>	<b>(2,780,639)</b>	
UTILITY TRANSFERS TO CITY GOVERNMENT	1,826,575	2,951,081	2,885,000	2,885,000	2,885,000	2,815,000		2,815,000	TRANSFERS FROM UTILITY ONLY FOR CITY DEFICIT, 2017 transferred more than needed should have taken from reserves
<b>TOTAL SURPLUS (DEFICIT) AFTER UTILITY SUBSIDY</b>	<b>(27,847)</b>	<b>(3,859,739)</b>	<b>22,845</b>	<b>(3,221,924)</b>	<b>1,097,329</b>	<b>(7,335,566)</b>	<b>7,369,927</b>	<b>34,361</b>	
City operating expenses paid out of utilities	2,442,631	2,797,227	zero	zero	zero			zero	These expenses were in addition to transfers to the City. After reclassifications, utilities will no longer pay City operating expenses. Total subsidy will be transparent under transfers.

		FISCAL YEAR END 2015	FISCAL YEAR END 2016	BUDGET 2017	ACTUAL 2017	DEPT REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes
<b>REVENUE &amp; TRANSFERS</b>									
PROPERTY TAXES									
40030	Real Estate Taxes	3,950,750	4,218,538	4,530,000	4,541,325	4,895,000		4,895,000	Straight from Teddy (last year increase 7%)
40040	Automobile Taxes	600,015	651,339	707,000	666,688	655,000		655,000	
<b>TOTAL PROPERTY TAXES</b>		<b>4,550,766</b>	<b>4,869,877</b>	<b>5,237,000</b>	<b>5,208,013</b>	<b>5,550,000</b>		<b>5,550,000</b>	
LOCAL TAXES									
40160	Sales Tax	6,797,757	7,422,726	7,800,000	7,955,649	8,353,000		8,353,000	increases 9%, 7%, used 5%
40162	SSUT Income	-	-	36,000	36,000			-	
40170	Beer Tax	300,983	307,644	310,000	308,994	310,000		310,000	
40180	Wine Tax	49,803	51,262	50,000	53,862	56,000		56,000	Increases 3%, 5% used 4%
40190	Liquor Tax	100,933	123,850	140,000	140,343	150,000		150,000	Increases 23%, 13% used 7%
40210	Dog Tax	84	100	100	71	100		100	
40220	Cigarette Tax	138,298	132,957	125,000	130,462	126,000		126,000	Lowered due to trend
40230	Lodging Tax	681,419	696,379	700,000	703,661	710,000		710,000	Increased 2%, 1% used less than 1%
<b>TOTAL LOCAL TAXES</b>		<b>8,069,277</b>	<b>8,734,918</b>	<b>9,161,100</b>	<b>9,329,043</b>	<b>9,705,100</b>		<b>9,705,100</b>	
LICENSES AND PERMITS									
40310/20	Business and Liquor Licenses	1,957,243	2,052,104	2,100,000	2,111,826	2,154,000		2,154,000	Increases 5%, 3%, used 2%
40325	Registration Fees-Solicit	300	-	-	700			-	
40330	Parade Permit Fees	12,471	27,673	12,000	22,382	24,100		24,100	See proposed rental increases. Used 70% of total increase to be conservative
40350	Building Permits	595,192	731,729	800,000	843,813	928,000		928,000	Increases 23%, 15%, used 10%
40360	Inspection Fees	241,082	231,336	230,000	309,111	325,000		325,000	
40370	Building Fines	15,442	14,471	14,000	20,945	20,000		20,000	
40380	Re-zoning Applications	13,362	11,604	10,000	14,908	14,000		14,000	
40385	State of AL Commercial Fee	-	-	-	12,673	15,000		15,000	
40390	Insurance Co. Franchises	239,457	259,607	270,000	226,582	230,000		230,000	
40400	Cable TV Franchise	232,070	267,525	300,000	251,714	250,000		250,000	
40410	Franchise fees-City property	7,729	7,795	7,500	7,360	7,500		7,500	
<b>TOTAL LICENSES AND PERMITS</b>		<b>3,314,349</b>	<b>3,603,844</b>	<b>3,743,500</b>	<b>3,822,014</b>	<b>3,967,600</b>		<b>3,967,600</b>	
FINES AND FORFEITURES									
40540	Fines and Forfeitures	278,837	236,724	230,000	308,121	280,000		280,000	
40550	Alarm Fees			-	-				
<b>TOTAL FINES AND FORFEITURES</b>		<b>278,837</b>	<b>236,724</b>	<b>230,000</b>	<b>308,121</b>	<b>280,000</b>		<b>280,000</b>	
STATE OF ALABAMA									
40590	State Liquor Tax	12,305	11,414	10,500	10,000	10,000		10,000	
40600	State Sales Tax - ABC Store	43,856	38,218	35,000	51,082	53,600		53,600	Decreased 13%, Increased 34%, used 5%
40610	Fin. Inst. Excise Tax	41,860	129,107	-	123,000	-		-	unknown
40620	Motor Vehicle Licenses	4,637	4,797	4,800	4,919	5,000		5,000	
40630	Oil Prod. Privilege Tax	3,032	2,648	2,400	1,904	2,000		2,000	
40640	Alabama Trust Fund Receipts	132,001	135,778	130,000	132,102	133,000		133,000	
40650	State Grants	(4,355)	-	-	-				
<b>TOTAL STATE OF ALABAMA</b>		<b>233,335</b>	<b>321,962</b>	<b>182,700</b>	<b>323,006</b>	<b>203,600</b>		<b>203,600</b>	Decrease due to budget prohibition of financial institutions excise tax. City received \$123k in 2017 which makes up diff btwn actual and budget 18
U. S. GOVERNMENT									
40760	DEA Fund Grants	10,832	-	-	-				
40830	Grants-Federal Trail	-	-	-	-				

40835	Federal Grants	-	12,484	-	-	-	-	-	-
40840	FEMA-Grant Revenues	-	140,421	-	-	-	-	-	-
<b>TOTAL U.S. GOVERNMENT</b>		<b>10,832</b>	<b>152,904</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
INTERESTS AND RENTS									
40950	Interest-Bank Deposits	48,432	46,349	44,000	42,519	41,000		41,000	
40970	Municipal Pier Lease	3,661	42,362	40,000	40,897	32,000		32,000	
40980	Rent - F H Cotton Farm	1,920	3,200	-	1,920	1,920		1,920	
	Fairhope Docks (slip rentals)	17,593	24,493	24,000	32,011	277,900		277,900	
	Fuel Income					24,300		24,300	
41010	Rent - 17 Turtles	1,000	3,000	3,000	3,000	3,000		3,000	
	Rent - Boatyard	22,867	26,618	48,000	72,103	30,000		30,000	Formerly Eastern Shore Marine-end of lease Oct 14, 2017
New Acct	Rent - City Equipment					9,450		9,450	See proposed rental increases. Used 70% of total increase to be conservative
41020	Rent - Faulkner	37,052	42,724	42,000	42,799	42,000		42,000	
41040	Rent - University of So. Ala.	1,893	1,893	1,500	1,900	1,500		1,500	
41060	Rent - Civic Center	51,143	71,509	72,000	60,301	95,000		95,000	See proposed rental increases. Used 70% of total increase to be conservative
41070	Rent - James P. Nix Center	30,385	25,189	25,000	31,282	34,000		34,000	
41080	Rent - Park / Sidewalk Areas	12,370	14,450	14,000	16,338	18,000		18,000	See proposed rental increases. Used 70% of total increase to be conservative
<b>TOTAL INTEREST AND RENTS</b>		<b>228,317</b>	<b>301,788</b>	<b>313,500</b>	<b>345,070</b>	<b>610,070</b>	<b>-</b>	<b>610,070</b>	
CHARGES FOR SERVICE									
41220	Sanitation Collection	1,499,670	1,547,682	1,580,000	1,593,724	1,992,000		1,992,000	See proposed increase spreadsheet, also up 3% both years
41230	Dog Pound	1,050	2,076	-	1,295	1,000		1,000	
41240	Subdivision Fees	100,925	171,030	150,000	185,225	194,000		194,000	
41250	Utility Reimbursement for Revenue Dept	311,000	604,000	1,061,000	1,061,000	240,000		240,000	Meter expenses now in utilities. The budget for utility collection and admin services for 17 was incorrect and did not include reclassified utility and departmentalized expenses. Because these two accounts are usually expensed exactly as budgeted, the original budget 17 and actual 17 do not properly reflect the reclassifications that should have been included. Please see modified Budget 2017 column for comparison. Three quarters of revenue dept
41260	Utility Admin. Services	1,534,241	1,650,000	2,864,000	2,864,000	2,000,000		2,000,000	See note directly above
<b>TOTAL CHARGES FOR SERVICE</b>		<b>3,446,886</b>	<b>3,974,788</b>	<b>5,655,000</b>	<b>5,705,244</b>	<b>4,427,000</b>	<b>-</b>	<b>4,427,000</b>	
ADULT RECREATION SPECIAL SERVICES DEPARTMENT									
41310	Memberships	27,400	28,376	29,000	27,100	27,000		27,000	
41315	Donations	315	105	-	-	-		-	
41320	Dance Revenue	8,245	10,530	8,000	10,200	10,000		10,000	
41325	Instruction	812	1,750	800	1,188	1,200		1,200	
41335	Miscellaneous Revenue	4,687	4,975	4,000	6,191	5,500		5,500	
41336	Community/Special Projects Grants	-	-	-	-	-		-	
<b>TOTAL ADULT REC/SPECIAL SERVICES DEPT.</b>		<b>41,459</b>	<b>45,737</b>	<b>41,800</b>	<b>44,680</b>	<b>43,700</b>	<b>-</b>	<b>43,700</b>	
Recreation Dept. Income									
41745	Recreation Dept. Memberships/Passes	339,037	356,154	360,000	350,000	385,000		385,000	See proposed rental increases. Used 70% of total increase to be conservative
41910	Recreation Dept. Pool Memberships	71,554	67,793	66,000	63,748	70,000		70,000	
41920	Recreation Dept. Summer Camp	21,668	18,573	18,000	13,345	18,000		18,000	
41940	Recreation Dept. Miscellaneous	11,699	19,255	20,000	15,471	16,000		16,000	
41950	Tennis Revenue	-	14,997	60,000	32,132	35,000		35,000	
41955	Tennis Memberships	-	-	-	21,780	24,000		24,000	
41960	Miscellaneous Tennis Revenue	-	-	-	15,988	17,000		17,000	
<b>TOTAL RECREATION DEPT. INCOME</b>		<b>443,958</b>	<b>476,772</b>	<b>524,000</b>	<b>512,463</b>	<b>565,000</b>	<b>-</b>	<b>565,000</b>	
GOLF DEPARTMENT									
44510	Memberships	206,813	196,089	200,000	190,545	195,000		195,000	See proposed rental increases. Used 70% of total increase to be conservative

44520	Green Fees	203,379	199,695	200,000	206,975	226,000		226,000	
44530	Cart Rentals	381,453	397,856	410,000	400,536	436,000		436,000	
44540	Pro Shop Sales	111,286	110,515	70,000	111,690	115,600		115,600	
44545	Pro Shop Sales-Custom Order	37,623	32,143	25,000	29,715	28,375		28,375	
44550	Driving Range	46,821	50,826	54,000	46,108	46,000		46,000	
44560	Beverage Sales	63,894	70,028	50,000	77,383	70,000		70,000	Up in spite of club house damages
44570	Food Sales	70,795	66,110	40,000	61,929	71,000		71,000	Good considering damages
44585	Golf Lessons	-	-	10,000	2,725	2,500		2,500	
49020	Handicap Fees	5,416	4,045	3,000	8,260	5,000		5,000	
<b>TOTAL GOLF DEPARTMENT</b>		<b>1,127,478</b>	<b>1,127,306</b>	<b>1,062,000</b>	<b>1,135,865</b>	<b>1,195,475</b>		<b>1,195,475</b>	
OTHER REVENUE									
41610	Beach Revenue	21,052	40,463	30,000	26,805	35,000		35,000	
41640	Sale - Recycle Paper	8,458	618	40,000	48,136	50,000		50,000	Receiving revenue for 1st time due to implementation of new bailer
41645	Sale-Recycle Containers	-	-	-	-	-		-	
41660	Sale - Trash Cans	1,654	2,470	3,000	2,350	22,500		22,500	See proposal. Estimated increase is almost \$30k. To be conservative, only using half
41665	Sale-Recycle Misc. and Plastics	7,865	7,129	7,500	11,266	12,000		12,000	
41685	FEMA/State - Disaster Payments	-	-	-	-	-		-	
41695	Severance Tax - Gas & Oil	21,273	13,919	12,000	10,189	10,000		10,000	
41705	Sale of Fixed Assets	70,923	87,361	20,000	77,964	85,000		85,000	Kept same last year but have more to sell than 2017
41755	COF Bk & Sdwk Brck Rev	1,702	2,350	1,000	1,690	2,000		2,000	
41800	Donations	8,034	1,746	-	420	-		-	
41820	Qualifying Fees	-	650	-	-	-		-	
41830	Historical District Revenue	-	-	5,000	-	-		-	
41850	Tree Fund Donations	-	-	-	-	-		-	
49035	Rebate Income	-	2,078	2,500	1,864	1,900		1,900	
	Community Development Revenue	20,527	27,018		22,155	25,000		25,000	
49040	Miscellaneous Income	4,249	10,978	10,000	4,620	5,000		5,000	
<b>TOTAL OTHER REVENUE</b>		<b>165,735</b>	<b>196,779</b>	<b>131,000</b>	<b>207,460</b>	<b>248,400</b>		<b>248,400</b>	
<b>PROJECTED TOTAL REVENUE</b>		<b>21,911,229</b>	<b>24,043,400</b>	<b>26,281,600</b>	<b>26,940,979</b>	<b>26,795,945</b>	<b>-</b>	<b>26,795,945</b>	
TRANSFERS									
49820	Natural Gas Fund	1,326,575	770,119	750,000	750,000	500,000		500,000	
49830	Electric Fund	500,000	1,050,908	1,235,000	1,235,000	979,000		979,000	
49840	Water & Sewer Fund	-	1,130,055	900,000	900,000	1,336,000		1,336,000	
49895	Impact Fee Fund	-	-	285,000	115,000	745,820		745,820	
<b>TOTAL TRANSFERS UTILITY/OTHER FUNDS</b>		<b>1,826,575</b>	<b>2,951,081</b>	<b>3,170,000</b>	<b>3,000,000</b>	<b>3,560,820</b>		<b>3,560,820</b>	
<b>Total Revenue &amp; Transfers</b>		<b>23,737,804</b>	<b>26,994,481</b>	<b>29,451,600</b>	<b>29,940,979</b>	<b>30,356,765</b>	<b>-</b>	<b>30,356,765</b>	

		(INCLUDES MODIFICATIONS FOR REORG- PRESENTATION PURPOSES ONLY)									
GENERAL GOVERNMENT		ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes	
<b>REVENUE</b>											
PROPERTY TAXES											
40030	Real Estate Taxes	3,950,750	4,218,538	4,530,000	4,530,000	4,541,325	4,895,000		4,895,000		
40040	Automobile Taxes	600,015	651,339	707,000	707,000	666,688	655,000		655,000		
LOCAL TAXES											
40160	Sales Tax	6,797,757	7,422,726	7,800,000	7,800,000	7,955,649	8,353,000		8,353,000		
40162	SSUT Income	-	-	36,000	36,000	36,000	-		-		
40170	Beer Tax	300,983	307,644	310,000	310,000	308,994	310,000		310,000		
40180	Wine Tax	49,803	51,262	50,000	50,000	53,862	56,000		56,000		
40190	Liquor Tax	100,933	123,850	140,000	140,000	140,343	150,000		150,000		
40210	Dog Tax	84	100	100	100	71	100		100		
40220	Cigarette Tax	138,298	132,957	125,000	125,000	130,462	126,000		126,000		
40230	Lodging Tax	681,419	696,379	700,000	700,000	703,661	710,000		710,000		
LICENSES AND PERMITS											
40310/20	Business and Liquor Licenses	1,957,243	2,052,104	2,100,000	2,100,000	2,111,826	2,154,000		2,154,000	Increased 5%, 3% used 2%	
40325	Registration Fees-Solicit	300	-	-	-	700	-		-		
40330	Parade Permit Fees	12,471	27,673	12,000	12,000	22,382	22,000		22,000		
	<i>PROPOSED REVENUE FROM RATE INCREASE</i>							2,100	2,100	See proposed rental increases. Used 70% of total increase to be conservative	
40390	Insurance Co. Franchises	239,457	259,607	270,000	270,000	226,582	230,000		230,000		
40400	Cable TV Franchise	232,070	267,525	300,000	300,000	251,714	250,000		250,000		
40410	Franchise fees-City property	7,729	7,795	7,500	7,500	7,360	7,500		7,500		
FINES AND FORFEITURES											
40540	Fines and Forfeitures	278,837	236,724	230,000	230,000	308,121	280,000		280,000		
STATE OF ALABAMA											
40590	State Liquor Tax	12,305	11,414	10,500	10,500	10,000	10,000		10,000		
40600	State Sales Tax - ABC Store	43,856	38,218	35,000	35,000	51,082	53,600		53,600		
40610	Fin. Inst. Excise Tax	41,860	129,107	-	-	123,000	-		-		
40620	Motor Vehicle Licenses	4,637	4,797	4,800	4,800	4,919	5,000		5,000		
40630	Oil Prod. Privilege Tax	3,032	2,648	2,400	2,400	1,904	2,000		2,000		
40640	Alabama Trust Fund Receipts	132,001	135,778	130,000	130,000	132,102	133,000		133,000		
40650	State Grants	(4,355)	-	-	-	-			-		
U. S. GOVERNMENT											
40760	DEA Fund Grants	10,832	-								
40830	Grants-Federal Trail	-	-								
40835	Federal Grants	-	12,484								
40840	FEMA-Grant Revenues	-	140,421								
INTERESTS AND RENTS											
40950	Interest-Bank Deposits	48,432	46,349	44,000	44,000	42,519	41,000		41,000		
40970	Municipal Pier Lease	3,661	42,362	40,000	40,000	40,897	32,000		32,000		
40980	Rent - F H Cotton Farm	1,920	3,200	-	-	1,920	1,920		1,920		
41020	Rent - Faulkner	37,052	42,724	42,000	42,000	42,799	42,000		42,000		
41040	Rent - University of So. Ala.	1,893	1,893	1,500	1,500	1,900	1,500		1,500		
CHARGES FOR SERVICE											
41230	Dog Pound	1,050	2,076	-		1,295	1,000		1,000		
41250	Utility Collections Fees	311,000	604,000	1,061,000	339,000	1,061,000	240,000		240,000	The original budgeted 17 figure was incorrect. Please see modified column and note on summary page	
41260	Utility Admin. Services	1,534,241	1,650,000	2,864,000	1,650,000	2,864,000	2,000,000		2,000,000	The original budgeted 17 figure was incorrect. Please see modified column and note on summary page	

		(INCLUDES MODIFICATIONS FOR REORG-PRESENTATION PURPOSES ONLY)									
GENERAL GOVERNMENT		ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes	
OTHER REVENUE											
41610	Beach Revenue	21,052	40,463	30,000	30,000	26,805	35,000		35,000		
41685	FEMA/State - Disaster Payments								-		
41695	Severance Tax - Gas & Oil	21,273	13,919	12,000	12,000	10,189	10,000		10,000		
41705	Sale of Fixed Assets	70,923	87,361	20,000	20,000	6,213	85,000		85,000	2017: Lower because this amount just for general government; remainder put in each department 2018: Total put in General. Will be allocated to individual depts as money is rec'd	
41755	COF Bk & Sdwk Brck Rev	1,702	2,350	1,000	1,000	1,690	2,000		2,000		
41800	Donations	8,034	1,746	-	-	420	-		-		
41820	Qualifying Fees	-	650	-	-	-	-		-		
41830	Historical District Revenue	-	-	5,000	5,000	-	-		-		
41850	Tree Fund Donations	-	-	-	-	-	-		-		
49035	Rebate Income	-	2,078	2,500	2,500	1,864	1,900		1,900		
49040	Miscellaneous Income	4,249	10,978	10,000	10,000	4,620	5,000		5,000		
<b>Total Revenue</b>		<b>17,658,799</b>	<b>19,483,238</b>	<b>21,633,300</b>	<b>19,697,300</b>	<b>21,896,880</b>	<b>20,900,520</b>	<b>2,100</b>	<b>20,902,620</b>		
EXPENSES											
50060	Mayor	30,000	30,000	32,400	32,400	34,046	32,400		32,400		
	Travel & Expenses	22,821	18,455			10,000	10,000		10,000		
	Insurance	12,750	14,040			17,404					
50070	Council	37,200	37,200	49,200	49,200	48,200	49,200		49,200		
	Travel & Expenses	26,412	19,101			11,000	11,000		11,000		
	Insurance	63,750	70,200			87,020					
50080	Administrative	1,318,726	1,302,043	1,299,143	1,269,262	1,231,244	1,396,424		1,396,424	Promotion and two additional personnel	
	Overtime	8,395	29,984		29,881	32,668	36,398		36,398		
	Merits	3%	4%	2%		2%	25,966		25,966	Historic percentages equals merit plus cost of living	
	Promotions						7,530		7,530		
50110	Attorney	24,000	24,000	24,000	24,000	24,000					
	Full Time In House Attorney							115,000	115,000		
50120	Judge & Court Clerk	112,204	124,014	128,549	122,201	121,250	138,666		138,666	One additional position	
	Overtime	5,797	6,741		6,348	7,300	8,063		8,063	Increase for 2018 due to one additional magistrate	
	Merits	3%	4%	2%		2%	2,217		2,217	Historic percentages equals merit plus cost of living	
50130	Janitorial	17,185	8,168	392,388	31,666	31,666	29,640		29,640	Mechanics moved to own department	
50140	Building and Zoning			1,004,895					-	Moved to own department	
50160	Beach Labor	4,928	7,136	5,977	5,977	7,621	5,977		5,977		
	Overtime	230	347			411	435		435		
50180	Revenue	194,903	244,049	505,220	273,425	197,845	232,122		232,122	Meter department moved to utilities	
	Overtime	4,954	7,603		6,895	10,500	9,285	(6,973)	2,312	2017 actual high due to utility billing Munis conversion	
	Merits	3%	4%	2%		2%	3,497	(140)	3,357	Historic percentages equals merit plus cost of living	
50190	Employee Payroll Taxes	150,270	143,315	261,239	139,563	131,490	152,794	(2,255)	150,539		
50200	Employee Retirement Expense	134,626	148,996	280,129	147,964	139,748	156,052		156,052		
50210	Employee Medical Insurance	879,410	903,410	577,000	577,000	558,617	613,000		613,000	Total includes gen admin plus building, planning, mechanics, and facilities maint. Will be expensed by department as incurred	
50215	Required Contrib-OPEB	141,884	94,476	102,000	102,000	103,817	112,000		112,000		
50220	Casualty Insurance	746,238	799,600	805,000	805,000	872,135	410,000		410,000		
50230	Training/School	6,028	25,686	64,500	64,500	41,766	27,000		27,000		
50250	Trustee Fees	1,774	1,774	2,000	2,000	-	2,000		2,000		
50270	Audit	21,052	23,692	24,000	24,000	22,552	24,000		24,000		
50280	Legal	463,876	201,355	200,000	200,000	305,543	250,000		250,000	In 2017, we paid Hand Arendall's firm \$98,895 for fiscal year 2016 expenses	
	Legal Fees (City attorney firm)	53,921	27,623			93,444				Total for Tut's and his firm \$117,444; approx spent from Jones/Walker	

		(INCLUDES MODIFICATIONS FOR REORG- PRESENTATION PURPOSES ONLY)									
GENERAL GOVERNMENT		ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes	
50290	Professional Services	71,187	97,145	57,500	57,500	80,445	130,000		130,000	Increased by \$60k due to personnel comp study that wouldn't have if Cobbs Allen was our broker	
50300	Computer Expense	31,048	30,710	74,200	74,200	71,511	79,000		79,000		
50320	Office Supplies	27,828	27,054	25,000	25,000	34,110	30,000		30,000		
50330	Postage	1,095	584	6,000	667	833	1,000		1,000		
50340	General Supplies	47,136	54,379	65,000	65,000	56,105	55,000		55,000		
50360	General Maintenance	39,390	43,671	30,000	30,000	36,442	35,000		35,000		
50375	Library Bldg Maint/Equipment								-		
50380	Telephone	31,930	34,179	54,000	54,000	39,344	45,530		45,530		
50390	Dues & Membership	12,567	12,086	25,000	13,000	12,000	12,000		12,000		
50400	Miscellaneous	-	-	-	-	-	-		-		
50410	Cash Over or Short	(5)	-	-	-	143	-		-		
50440	Equipment & Vehicle Repair	9,751	9,594	10,000	10,000	7,706	10,000		10,000		
50460	Uniforms	226	5,016	1,000	1,000	2,658	2,000		2,000		
50470	Capital Purch-Veh. & Equip	64,028	138,097	164,250	164,250	102,357	263,339		263,339	See detailed capital list	
50490	Community Development Projects			292,000		-			-	Moved to Economic and Community Development	
50560	Credit Card Processing Fees	22,651	40,818	45,000	45,000	52,116	50,000		50,000		
50580	Bank Fees	120	283	500	500	2,435	2,000		2,000		
50585	Printing	1,039	1,151	5,000	5,000	1,661	2,000		2,000		
50590	Lease CC terminals	366	466	1,000	1,000	311	-		-		
51000	Recording Fees Paid	114	132	120	120	-	120		120		
51025	Colony Rent	12,239	12,239	12,500	12,500	12,285	12,500		12,500		
51030	Publications/Newspapers	13,071	18,452	15,000	15,000	12,524	15,000		15,000		
51045	Election Expense	2,366	13,858	2,500	2,500	12,309	2,500		2,500		
51050	COF Book & Sidewalk Brick	1,705	1,782	2,000	2,000	1,605	2,000		2,000		
51060	Historical District Expense	9,164	3,439	4,000	4,000	2,000	4,000		4,000		
51085	County Prisoner Expense	11,712	12,264	12,500	12,500	11,600	12,500		12,500		
51130	Haven Maintenance	1,489	3,393	-	-	2,378	500		500		
51150	Fishermen's Wharf Maint.									Moved to Marina	
51165	City Hall Maint.	1,857	300	5,000	5,000	893	2,000		2,000		
51170	Beach Repairs & Maint.	12,208	45,695	25,000	25,000	25,068	25,000		25,000		
51230	Court Supplies and Expense	8,261	7,155	10,000	10,000	3,682	10,000		10,000		
52065	Youth Baseball Grant Expense										
52080	Sales Tax Collection Fees	143,042	149,081	156,000	156,000	155,625	156,000		156,000		
52510	Utilities for City Use	9,685	10,211	10,000	10,000	9,207	10,000		10,000		
<b>Total Expenses</b>		<b>5,070,603</b>	<b>5,086,241</b>	<b>6,867,710</b>	<b>4,714,019</b>	<b>4,890,640</b>	<b>4,714,655</b>	<b>105,632</b>	<b>4,820,287</b>		
<b>CAP PURCHASES TO BE PAID WITH RESERVES</b>								<b>300,000</b>	<b>300,000</b>		
<b>TOTAL GENERAL GOVERNMENT NET INCOME/(LOSS)</b>		<b>12,588,196</b>	<b>14,396,997</b>	<b>14,765,590</b>	<b>14,983,281</b>	<b>17,006,240</b>	<b>16,185,865</b>	<b>196,468</b>	<b>16,382,333</b>		

		ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes
<b>POLICE DEPARTMENT</b>										
<b>REVENUE</b>										
41705	Sale of Fixed Assets					2,371			-	
	<i>Funds to be used from Impact Fees</i>						140,000		140,000	
	<b>Total Revenue</b>	-	-	-	-	<b>2,371</b>	<b>140,000</b>	-	<b>140,000</b>	
<b>EXPENSES</b>										
50040	Salaries	2,763,526	3,066,846	3,371,172	3,233,359	3,021,058	3,339,649		3,339,649	
	Overtime	143,181	151,029		137,813	172,000	171,014	(121,004)	50,010	New hires will decrease OT
	Merits	3%	4%	2%		2%	63,610	(2,387)	61,223	Historic percentages equals merit plus cost of living
	Promotions						12,480		12,480	
50041	Overtime-Special Events	26,289	28,767	30,000	30,000	36,684	38,000		38,000	
50190	Employee Payroll Taxes	223,475	245,843	257,895	257,895	242,430	274,789	(9,842)	264,947	
50200	Employee Retirement Expense	265,263	299,683	287,512	287,512	283,219	298,391		298,391	
50210	Employee Medical Insurance	708,062	767,803	1,045,000	1,045,000	725,309	787,000		787,000	
50215	Required Contrib-OPEB	88,806	101,520	95,000	95,000	104,545	113,000		113,000	
50220	Casualty Insurance	-	-	-	-	-	140,000		140,000	
50230	Training/School	12,948	15,336	44,500	44,500	12,958	39,950		39,950	
50290	Professional Services	11,470	8,035	8,000	8,000	41,800	32,700	(18,600)	14,100	
50300	Computer Expense	34,062	38,932	15,000	15,000	24,159	88,200		88,200	
50320	Office Supplies	4,759	3,233	16,000	16,000	3,342	22,000	(15,000)	7,000	
50330	Postage	1,095	584	-	667	833	3,000	(1,500)	1,500	
50340	General Supplies	51,153	32,959	38,126	38,126	27,958	105,415	(37,415)	68,000	
50360	General Maintenance	17,795	32,060	30,000	30,000	13,097	50,700	(18,700)	32,000	
50380	Telephone	37,531	38,110	2,000	2,000	28,205	82,650		82,650	
50390	Dues & Memberships	180	100	-	-	500	2,006		2,006	
50430	Gasoline & Oil	82,309	68,293	75,000	75,000	80,418	82,500		82,500	
50440	Equip. & Veh. Repair	41,279	46,204	45,000	45,000	44,050	74,400	(28,400)	46,000	
50460	Uniforms	12,140	11,257	20,000	20,000	12,015	23,100	(9,100)	14,000	
50470	Cap Pur-Veh. & Equip	385,653	579,511	454,985	454,985	357,935	499,965	(32,500)	467,465	Impact Fee fund offsetting some
51215	NCIC Data System	16,680	16,680	20,000	20,000	16,680	16,680		16,680	
51220	Jail Expense	111,986	86,711	90,000	90,000	82,722	138,900	(48,900)	90,000	
51230	Court Supplies & Expense		-	-	-	-	-		-	
51235	DEA Funds Purchases	22,555	4,316	-	-	-	-		-	
51255	Corrections Capital Improvements	7,466	5,350	25,000	25,000	15,000	40,000	(10,000)	30,000	
52510	Utilities for City Use	65,679	67,323	68,000	68,000	64,895	65,000		65,000	
	<b>Total Expenses</b>	<b>5,135,341</b>	<b>5,716,485</b>	<b>6,038,190</b>	<b>6,038,857</b>	<b>5,411,811</b>	<b>6,605,100</b>	<b>(353,348)</b>	<b>6,251,752</b>	This negative amount represents cuts in expenses which results in an increase in net income
<b>CAP PURCHASES TO BE PAID WITH RESERVES</b>										
								<b>300,000</b>	<b>300,000</b>	
<b>TOTAL POLICE DEPARTMENT-NET INCOME (LOSS)</b>		<b>(5,135,341)</b>	<b>(5,716,485)</b>	<b>(6,038,190)</b>	<b>(6,038,857)</b>	<b>(5,409,440)</b>	<b>(6,465,100)</b>	<b>653,348</b>	<b>(5,811,752)</b>	Revenue for Police Department is in General Admin



	ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes
<b>FIRE DEPARTMENT</b>									
<b>REVENUE</b>									
41705 Sale of Fixed Assets					1,507			-	
<i>Funds to be used from Impact Fees</i>						226,500		226,500	See detailed list. \$11,500 of this amount includes fire's portion of Impact Fee study
<b>Total Revenue</b>					<b>1,507</b>	<b>226,500</b>	<b>-</b>	<b>226,500</b>	
<b>EXPENSES</b>									
50040 Salaries	133,943	145,868	144,440	144,168	138,951	142,400		142,400	
Overtime	453	272		272	1,098	1,230		1,230	
Merits	3%	4%	2%		2%	2,873		2,873	Historic percentages equals merit plus cost of living
50090 Fire Call Payments	58,650	65,100	60,000	60,000	78,405	70,000		70,000	
50190 Employee Payroll Taxes	10,243	11,102	11,049	11,049	10,647	11,207		11,207	
50200 Employee Retirement Expense	12,516	14,402	13,708	13,708	13,199	14,027		14,027	
50210 Employee Medical Insurance	13,086	15,226	52,000	52,000	21,905	27,000		27,000	
50220 Casualty Insurance	-	-	-	-	-	43,000		43,000	
50230 Training/School/Travel		1,326	4,000	4,000		5,000		5,000	
50235 Firemen Physicals			2,000	2,000		2,000		2,000	
50290 Professional Services	310				253	11,750		11,750	increase includes \$11,500 for impact fee study (fire's portion)
50330 Postage	1,095	584		667	833	1,000		1,000	
50340 General Supplies	12,768	31,793	36,000	36,000	9,296	48,200	(23,200)	25,000	
50360 General Maintenance	15,637	13,283	86,034	86,034	26,385	114,140	(41,000)	73,140	
50380 Telephone	549	578	-	-	222	2,820		2,820	
50390 Dues & Memberships	88	100	9,200	9,200	9,000	9,000		9,000	
50430 Gasoline & Oil	16,016	12,484	15,000	15,000	12,721	16,500		16,500	
50440 Equip. & Veh. Repair	77,701	101,631	139,000	139,000	91,996	139,100	(41,000)	98,100	
50460 Uniforms	758	965	1,000	1,000	1,031	1,200		1,200	
50470 Capital Purch-Veh. & Equip.	16,031	39,835	176,650	176,650	175,650	892,714	(438,000)	454,714	Firetruck doesn't need to be replaced for 3 more years. Impact fees will offset this.
52510 Utilities for City Use	39,522	46,453	47,000	47,000	43,506	45,000		45,000	
<b>Total Expenses</b>	<b>409,366</b>	<b>501,001</b>	<b>797,081</b>	<b>797,748</b>	<b>635,097</b>	<b>1,600,161</b>	<b>(543,200)</b>	<b>1,056,961</b>	This negative amount represents cuts in expenses which results in an increase in net income
<b>CAP PURCHASES TO BE PAID WITH RESERVES</b>							<b>200,000</b>	<b>200,000</b>	
<b>TOTAL FIRE DEPARTMENT-NET INCOME (LOSS)</b>	<b>(409,366)</b>	<b>(501,001)</b>	<b>(797,081)</b>	<b>(797,748)</b>	<b>(633,590)</b>	<b>(1,373,661)</b>	<b>743,200</b>	<b>(630,461)</b>	

		ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes
<b>ECONOMIC &amp; COMMUNITY DEVELOPMENT</b>										
<b>REVENUE</b>										
49080	Community Development Revenue	20,527	27,018			22,155	25,000		25,000	PREVIOUSLY REPORTED IN UTILITIES
	<b>Total Revenue</b>	<b>20,527</b>	<b>27,018</b>	-	-	<b>22,155</b>	<b>25,000</b>	-	<b>25,000</b>	Includes conservative increase on rental of community events
<b>EXPENSES</b>										
50040	Salaries	133,947	144,437		234,063	168,990	186,413		186,413	ACTUAL/PROJECTED HIGHER THAN BUDGET DUE TO SHERRY SULLIVAN NOT REPORTED 10/1-2/28/17 IN 2017 BUDGET. 2018 TOTAL INCLUDES COMMUNICATION POSITION (ALL NEW POSITIONS ON PERSONNEL PAGE)
	Overtime	218	279			478			-	
	Vacation/Sick	2,056	1,510			1,629			-	
	Merits	3%	4%	2%		2%	1,894		1,894	Historic percentages equals merit plus cost of living
	Promotions						4,947		4,947	
50190	Employee Payroll Taxes	10,138	10,858		17,906	12,390	14,784		14,784	
50200	Employee Retirement Expense	11,610	13,128		19,100	12,458	13,563		13,563	
50210	Employee Medical Insurance				40,000	-	5,000		5,000	
50230	Training/School	7,918	7,698		7,000	3,741	6,350		6,350	What makes this up? travel? If so please add that
50300	Computer Expense	5,095				-	2,000		2,000	
50320	Office Supplies					-	4,500		4,500	
50330	Postage	1,095	584		667	833	750		750	
50380	Telephone					438	500		500	
50390	Dues & Membership				300	-	100		100	
50440	Equip & Vehicle Repair					-	1,000		1,000	
50470	Capital Purch-Veh. & Equip.					-	45,714		45,714	See capital detailed list
50570	Communication, Advertising & PR	86,367	54,456		74,200	21,563	47,500		47,500	Budget not used last year for printed calendar and communications. Additional savings: website \$7k/year. Paid approx. \$9k per year contract writing. Help with PR for City, Business & Tourism.
New Acct	Charitable Contributions	573,102	622,906		585,500	480,589	639,500		639,500	Community Development was paid out of Utilities before. First time reporting City Financials. See page
New Acct	Community Events	173,805	168,987		141,000	102,105	128,950		128,950	
	<b>Total Expenses</b>	<b>1,005,351</b>	<b>1,024,843</b>	<b>0</b>	<b>1,119,736</b>	<b>805,215</b>	<b>1,103,466</b>	-	<b>1,103,466</b>	
<b>CIVIC CENTER &amp; RENTALS</b>										
<b>REVENUE</b>										
41060	Rent - Civic Center	51,143	71,509	72,000	72,000	60,301	80,000		80,000	
	<i>PROPOSED REVENUE FROM RATE INCREASES</i>							15,000	15,000	See proposed rental increases. Used less than half of total increase to be conservative
41080	Rent - Park / Sidewalk Areas	12,370	14,450	14,000	14,000	16,338	15,000		15,000	
	<i>PROPOSED REVENUE FROM RATE INCREASES</i>							3,000	3,000	See proposed rental increases. Used less than half of total increase to be conservative
	<b>Total Revenue</b>	<b>63,513</b>	<b>85,959</b>	<b>86,000</b>	<b>86,000</b>	<b>76,639</b>	<b>95,000</b>	<b>18,000</b>	<b>113,000</b>	
<b>EXPENSES</b>										
50040	Salaries	88,561	93,860		103,751	111,670	115,711		115,711	Full time custodian was transferred here-split 50/50 between civic and general
	Overtime	1,218	1,685		1,141	892	1,165		1,165	
	Vacation/Sick	11,578	11,378			8,025			-	
	Merits	3%	4%	2%		2%	2,308		2,308	Historic percentages equals merit plus cost of living
50190	Employee Payroll Taxes	7,694	8,013		8,024	7,597	8,203		8,203	

50200	Employee Retirement Expense	9,462	10,559		9,954	9,805	10,494		10,494	
50210	Employee Medical Insurance				40,000	-			-	
50230	Training/School	501	1,324		1,500	-	1,300		1,300	
50300	Computer Expense	4,242				-			-	
50320	Office Supplies					-			-	
50330	Postage					-			-	
50340	General Supplies	13,816	15,848			9,211	15,000		15,000	
50360	General Maintenance	14,300	6,465		15,000	7,899	8,000		8,000	
50380	Telephone					-			-	
50390	Dues & Membership					-			-	
50440	Equip & Vehicle Repair	2,624	2,560			4,495	5,000		5,000	
50470	Capital Purch-Veh. & Equip.	75,223	10,659		68,000	6,510	218,500	(178,500)	40,000	Must look at plan for City Hall and Civic Center. This \$40k is for an a/c unit that is in the works but will not be completed until after 9/30.
52510	Utilities for City Use	28,330	30,475		32,000	33,369	28,000		28,000	
	<b>Total Expenses</b>	<b>257,549</b>	<b>192,826</b>	<b>0</b>	<b>279,370</b>	<b>199,472</b>	<b>413,680</b>	<b>(178,500)</b>	<b>235,180</b>	
	<b>TOTAL CIVIC CENTER &amp; RENTALS</b>	<b>(194,035)</b>	<b>(106,867)</b>	<b>86,000</b>	<b>(193,370)</b>	<b>(122,833)</b>	<b>(318,680)</b>	<b>196,500</b>	<b>(122,180)</b>	
<b>MUSEUM &amp; WELCOME CENTER</b>										
50040	Salaries	82,955	90,981		89,666	59,023	87,656		87,656	As of 9/1, the 2017 actuals only includes one employee. An assistant has been hired
	Overtime		303						-	
	Merits	3%	4%	2%		2%	1,129		1,129	Historic percentages equals merit plus cost of living
50190	Employee Payroll Taxes	6,306	6,903		6,859	4,211	6,792		6,792	
50200	Employee Retirement Expense	7,058	8,183		7,769	5,275	8,143		8,143	
50210	Employee Medical Insurance				40,000	-			-	
50230	Training/School					-			-	
50300	Computer Expense	4,640	969			-			-	
50340	General Supplies	5,488	2,721			2,824	3,000		3,000	
50360	General Maintenance	2,737	4,971		17,000	2,744	3,000		3,000	
50440	Equip & Vehicle Repair	1,785	2,066			-			-	
50470	Capital Purch-Veh. & Equip.	2,474				-			-	
52510	Utilities for City Use	19,427	20,897		20,000	19,533	20,000		20,000	Now departmentalized
	<b>Total Expenses</b>	<b>132,870</b>	<b>137,994</b>		<b>161,294</b>	<b>74,077</b>	<b>129,720</b>	<b>-</b>	<b>129,720</b>	
	<b>TOTAL MUSEUM &amp; WELCOME CENTER</b>	<b>(132,870)</b>	<b>(137,994)</b>	<b>-</b>	<b>(161,294)</b>	<b>(74,077)</b>	<b>(129,720)</b>	<b>-</b>	<b>(129,720)</b>	
<b>NIX CENTER-SENIOR SERVICES</b>										
<b>REVENUE</b>										
41070	Rent - James P. Nix Center	30,385	25,189	25,000	25,000	31,282	34,000		34,000	
41310	Memberships	27,400	28,376	29,000	29,000	27,100	27,000		27,000	
41315	Donations	315	105	-	-	-			-	
41320	Dance Revenue	8,245	10,530	8,000	8,000	10,200	10,000		10,000	
41325	Instruction	812	1,750	800	800	1,188	1,200		1,200	
41335	Miscellaneous Revenue	4,687	4,975	4,000	4,000	6,191	5,500		5,500	
	<b>Total Revenue</b>	<b>71,844</b>	<b>70,926</b>	<b>66,800</b>	<b>66,800</b>	<b>75,962</b>	<b>77,700</b>	<b>-</b>	<b>77,700</b>	
<b>EXPENSES</b>										
50040	Salaries	124,757	129,271	478,060	143,926	143,799	165,199		165,199	Increase due to new full time person and higher paid manager that has already started and been approved for 2017
	Overtime	117	75		13	140	44		44	

	Vacation/Sick	1,745	3,424			5,339			-	
	Merits	3%	4%	2%		2%	1,368		1,368	Historic percentages equals merit plus cost of living
50190	Employee Payroll Taxes	9,550	9,864	36,250	10,690	11,387	12,746		12,746	
50200	Employee Retirement Expense	6,774	7,284	31,409	6,826	8,465	8,925		8,925	
50210	Employee Medical Insurance		113,974	140,000	20,000	121,858	131,000		131,000	
50220	Casualty Insurance						17,000		17,000	
50230	Training/School	-	-	10,000	1,500	-			-	
50300	Computer Expense	4,541	100			98	100		100	
50330	Postage	1,095	584	-	667	833	1,000		1,000	
50340	General Supplies	2,076	916			5,827	6,000		6,000	
50360	General Maintenance	3,562	11,817	70,000	40,000	5,109	7,000		7,000	
50380	Telephone			-		51	150		150	
50390	Dues & Membership	420	50	500	200	50	100		100	
50440	Equip & Veh Repair	939	4,056	-		2,457	3,000		3,000	
50470	Capital Purch-Veh. & Equip.	17,122	14,993	72,000	4,000	-	100,000	(40,000)	60,000	2017 Budget was total department expense; departmental 2018 was for HVAC whole building; only budgeting what's needed asap
51155	Welcome Center Maintenance			2,000						moved to separate department
51355	Kitchen Supplies	3,105	3,150	3,500	3,500	2,377	2,500		2,500	
51360	Special Programs	1,042	1,064	1,000	1,000	1,254	1,500		1,500	
51365	Dance Expense	7,718	8,312	8,000	8,000	8,085	8,000		8,000	
51370	Golf Expense		261	1,000	1,000	-	500		500	
51375	Office Expense	12,573	11,796	13,000	13,000	11,217	12,000		12,000	
51380	Food & Drink		-	-	-	-			-	
51385	Shuttle Bus Expense	2,235	970	1,500	1,500	1,182	1,500		1,500	
51390	Other Expense	400	687	1,000	1,000	796	1,000		1,000	
52510	Utilities for City Use	33,187	35,699	87,000	35,000	28,486	32,000		32,000	
	<b>Total Expenses</b>	<b>232,956</b>	<b>358,348</b>	<b>956,219</b>	<b>291,822</b>	<b>358,811</b>	<b>512,631</b>	<b>(40,000)</b>	<b>472,631</b>	
	<b>TOTAL NIX CENTER - SENIOR SERVICES</b>	<b>(161,113)</b>	<b>(287,422)</b>	<b>(889,419)</b>	<b>(225,022)</b>	<b>(282,849)</b>	<b>(434,931)</b>	<b>40,000</b>	<b>(394,931)</b>	
	<b>HARBOR/MARINA</b>									
	<b>REVENUE</b>									
	Fairhope Docks (slip rentals)	17,593	24,493	24,000	24,000	32,011	277,900		277,900	
	Fuel Income						24,300		24,300	
41010	Rent - 17 Turtles	1,000	3,000	3,000	3,000	3,000	3,000		3,000	
	Rent - Boatyard	22,867	26,618	48,000	48,000	72,103	30,000		30,000	Formerly Eastern Shore Marine-end of lease Oct 14, 2017
	<b>Total Revenue</b>	<b>41,460</b>	<b>54,111</b>	<b>75,000</b>	<b>75,000</b>	<b>107,114</b>	<b>335,200</b>	<b>-</b>	<b>335,200</b>	
	<b>EXPENSES</b>									
50040	Salaries						90,448		90,448	
50190	Employee Payroll Taxes						6,919		6,919	
50200	Employee Retirement Expense						3,213		3,213	
50210	Employee Medical Insurance						14,000		14,000	
50300	Computer Expense						1,000		1,000	
50320	Office Supplies						500		500	
50330	Postage						600		600	
50340	General Supplies						5,000		5,000	
50360	General Maintenance	20,228	1,000	50,000	50,000		50,000		50,000	Formerly classified as Fisherman's Wharf Maintenance
50380	Telephone						1,200		1,200	

	<b>Total Expenses</b>	<b>20,228</b>	<b>1,000</b>	<b>50,000</b>	<b>50,000</b>	<b>-</b>	<b>172,880</b>	<b>-</b>	<b>172,880</b>	
	<b>TOTAL HARBOR/MARINA</b>	<b>21,232</b>	<b>53,111</b>	<b>25,000</b>	<b>25,000</b>	<b>107,114</b>	<b>162,320</b>	<b>-</b>	<b>162,320</b>	
	<b>PARKS AND RECREATION</b>									
	<b>REVENUE</b>									
41705	Sale of Fixed Assets					2,756			-	
41745	Recreation Dept. Memberships/Passes	339,037	356,154	360,000	360,000	350,000	375,000		375,000	
	<i>PROPOSED REVENUE FROM RATE INCREASES</i>							10,000	10,000	Conservative increase for membership retention incentive
41910	Recreation Dept. Pool Memberships	71,554	67,793	66,000	66,000	63,748	68,000		68,000	
	<i>PROPOSED REVENUE FROM RATE INCREASES</i>							2,000	2,000	Conservative increase for membership retention incentive
41920	Recreation Dept. Summer Camp	21,668	18,573	18,000	18,000	13,345	18,000		18,000	
41940	Recreation Dept. Miscellaneous	11,699	19,255	20,000	20,000	15,471	16,000		16,000	
41950	Tennis Revenue	-	14,997	60,000	60,000	32,132	35,000		35,000	
41955	Tennis Memberships	-	-	-	-	21,780	24,000		24,000	
41960	Miscellaneous Tennis Revenue	-	-	-	-	15,988	17,000		17,000	
	<i>Funds to be used from Impact Fees</i>						300,820		300,820	See detailed list. \$32,820 of this amount includes rec's portion of Impact fee study
	<b>Total Revenue</b>	<b>443,958</b>	<b>476,772</b>	<b>524,000</b>	<b>524,000</b>	<b>515,219</b>	<b>853,820</b>	<b>12,000</b>	<b>865,820</b>	
	<b>EXPENSES</b>									
50040	Salaries	733,926	853,374	1,043,220	1,033,059	911,390	1,070,134		1,070,134	Increase from Tennis; extra help in dept didn't come until late in year
	Overtime	12,180	14,283		10,161	17,813	16,965	(8,460)	8,505	
	Merits	3%	4%	2%		2%	11,145	(106)	11,039	Historic percentages equals merit plus cost of living
	Promotions						9,422		9,422	
50190	Employee Payroll Taxes	56,396	64,803	79,806	79,806	68,790	84,736	(655)	84,081	
50200	Employee Retirement Expense	38,635	49,822	53,907	53,907	52,000	57,458		57,458	
50210	Employee Medical Insurance	44,976	53,328	115,000	115,000	91,441	93,000		93,000	
50215	Required Contrib-OPEB	9,806	10,128	11,000	11,000	11,267	12,000		12,000	now breaking out by dept
50220	Casualty Insurance					-	53,000		53,000	
50230	Training/School	70	73	1,000	1,000	2,563	21,400		21,400	Munis \$15,000 P&R Module
50290	Professional Services	18,115	18,709	10,000	10,000	12,345	82,820		82,820	Includes \$30k Volanta Master Plan and \$32,820 for Impact fee study (rec portion)
50300	Computer Expense	6,257	3,445			-			-	
50320	Office Supplies			-	-	-			-	
50330	Postage	1,095	584		667	833	1,000		1,000	
50340	General Supplies	165,478	152,943	150,000	150,000	149,000	150,000		150,000	
50360	General Maintenance	51,186	57,642	87,000	87,000	82,000	87,000	(32,000)	55,000	
50380	Telephone	1,013	1,190	-	-	968	3,520		3,520	
50390	Dues & Membership	360	400	500	500	438	500		500	
50430	Gasoline & Oil	11,287	9,371	10,000	10,000	11,226	11,000		11,000	
50440	Equip. & Veh. Repair	25,271	63,656	30,000	30,000	21,645	30,000		30,000	New vehicles in other depts & this dept getting their newer used vehicles
50460	Uniforms	1,246	1,456	2,500	2,500	2,300	4,500		4,500	
50470	Capital Purch-Veh. & Equip.	60,525	108,128	199,860	199,860	121,271	376,061	(199,261)	176,800	Lease to own see attached
50475	Capital Improvements	48,668	43,051	35,900	35,900	43,000	567,700	(234,000)	333,700	See capital detailed list
50485	Tennis Expense		2,924	-	-	7,822	8,000		8,000	
52510	Utilities for City Use	267,174	309,462	310,000	310,000	315,003	315,000		315,000	Includes all parks
	<b>Total Expenses</b>	<b>1,553,664</b>	<b>1,818,771</b>	<b>2,139,693</b>	<b>2,140,360</b>	<b>1,923,114</b>	<b>3,066,362</b>	<b>(474,482)</b>	<b>2,591,880</b>	<b>-</b>
	<b>TOTAL PARKS AND REC</b>	<b>(1,109,706)</b>	<b>(1,341,998)</b>	<b>(1,615,693)</b>	<b>(1,616,360)</b>	<b>(1,407,895)</b>	<b>(2,212,542)</b>	<b>486,482</b>	<b>(1,726,060)</b>	

<b>GOLF CLUBHOUSE AND GROUNDS</b>										
<b>REVENUE</b>										
41705	Sale of Fixed Assets					13,459			-	
44510	Memberships	206,813	196,089	200,000	200,000	190,545	195,000		195,000	
44520	Green Fees	203,379	199,695	200,000	200,000	206,975	212,000		212,000	
	PROPOSED REVENUE FROM RATE INCREASES							14,000	14,000	
44530	Cart Rentals	381,453	397,856	410,000	410,000	400,536	405,000		405,000	
	PROPOSED REVENUE FROM RATE INCREASES							31,000	31,000	
44540	Pro Shop Sales	111,286	110,515	70,000	70,000	111,690	111,000		111,000	
	PROPOSED REVENUE FROM RATE INCREASES							4,600	4,600	
44545	Pro Shop Sales-Custom Order	37,623	32,143	25,000	25,000	29,715	27,000		27,000	
	PROPOSED REVENUE FROM RATE INCREASES							1,375	1,375	
44550	Driving Range	46,821	50,826	54,000	54,000	46,108	46,000		46,000	
44560	Beverage Sales	63,894	70,028	50,000	50,000	77,383	70,000		70,000	
44570	Food Sales	70,795	66,110	40,000	40,000	61,929	65,000		65,000	
	PROPOSED REVENUE FROM RATE INCREASES							6,000	6,000	
44580	Golf Franchise Fee		-	-	-	-			-	
44585	Golf Lessons	-	-	10,000	10,000	2,725	2,500		2,500	
49020	Handicap Fees	5,416	4,045	3,000	3,000	8,260	5,000		5,000	
	<b>Total Revenue</b>	<b>1,127,478</b>	<b>1,127,306</b>	<b>1,062,000</b>	<b>1,062,000</b>	<b>1,149,324</b>	<b>1,138,500</b>	<b>56,975</b>	<b>1,195,475</b>	
<b>GOLF CLUBHOUSE EXPENSES</b>										
50050	Salaries-Club House	262,293	289,317	398,714	393,580	290,632	385,192		385,192	
	Overtime	3,459	4,925		5,134	5,749	5,296	(2,296)	3,000	
	Merits	3%	4%	2%		2%	4,958	(20)	4,938	Historic percentages equals merit plus cost of living
50190	Employee Payroll Taxes	41,679	22,908	30,501	30,501	22,813	30,252	(178)	30,074	
50200	Employee Retirement Expense	36,271	15,961	15,465	15,465	15,653	17,059		17,059	
50210	Employee Medical Insurance	131,388	134,021	46,000	46,000	67,301	58,000		58,000	
50215	Required Contrib-OPEB	9,596	10,128	10,000	10,000	11,267	12,000		12,000	
50220	Casualty Insurance						12,500		12,500	
50230	Training/School	140	145	300	300		1,725		1,725	
50290	Professional Services	22,179	940	-	-	580			-	
50300	Computer Expense	4,242	160						-	
50330	Postage	2,190	1,168	-	1,332	1,666	1,000		1,000	
50350	Supplies-Club House	4,827	12,656	12,000	12,000	14,500	11,750		11,750	
50360	General Maintenance	9,527		-	-	690	7,050		7,050	
50380	Telephone	7,381	7,280	8,000	8,000	7,110	8,000		8,000	
50390	Dues & Memberships	738	499	200	200	6,515	7,450		7,450	
50430	Gas & Oil						1,000		1,000	
50440	Equip & Vehicle Repair						2,500		2,500	
50460	Uniforms		172	1,250	1,250	-	1,250		1,250	
50470	Capital Purch-Veh. & Equip	66,267	10,800	18,500	18,500	12,334	35,875		35,875	See detailed capital list
50570	Adv. & Promotion	3,377	5,680	7,000	7,000	3,240	14,000		14,000	
52510	Utilities for City Use	36,907	35,120	35,000	35,000	33,563	35,000		35,000	
54510	Purchases - Beer, Wine	28,787	35,208	30,000	30,000	35,220	42,000		42,000	
54530	Purchases - Food	46,960	45,828	45,000	45,000	39,627	53,550		53,550	
54535	Supplies - Grill	3,128	4,504	5,000	5,000	10,826	7,500		7,500	

54540	Cost-Pro Shop Sales	78,531	82,905	70,000	70,000	72,447	76,000		76,000	
54545	Cost Shop-Custom Orders	43,632	32,357	25,000	25,000	30,000	27,500		27,500	
<b>TOTAL GOLF CLUBHOUSE</b>		<b>843,499</b>	<b>752,682</b>	<b>757,930</b>	<b>759,262</b>	<b>681,732</b>	<b>858,406</b>	<b>(2,494)</b>	<b>855,912</b>	-
<b>GOLF GROUNDS</b>										
50020	Salaries-Grounds	270,400	339,112	322,500	321,131	294,626	319,069		319,069	
	Overtime	3,373	1,340		1,369	1,982	1,446	(1,446)	-	
	Merits	3%	4%	2%		2%	5,920	(29)	5,891	Historic percentages equals merit plus cost of living
50190	Employee Payroll Taxes		25,553	24,671	24,671	21,525	24,972	(113)	24,859	
50200	Employee Retirement Expense		27,036	24,953	24,953	23,122	24,389		24,389	
50210	Employee Medical Insurance			275,000	275,000	197,901	216,000		216,000	This is not correct
50215	Required Contrib-OPEB					722			-	
50220	Casualty Insurance						12,500		12,500	
50230	Training/School/Travel						500		500	
50290	Professional Services		1,733	-	-	-			-	
50330	Postage								-	
50340	General Supplies		86,815	80,000	80,000	80,000	80,000		80,000	
50360	General Maintenance		19,413	15,000	15,000	14,804	15,000		15,000	
50380	Telephone		289			176	175		175	
50430	Gas & Oil	13,527	10,913	12,000	12,000	10,771	12,000		12,000	
50440	Equip & Veh Repair	18,959	22,885	20,000	20,000	16,167	30,000		30,000	
50460	Uniforms	1,881	1,447	1,250	1,250	-	2,000		2,000	
50470	Capital Purch-Veh. & Equip		334,768	63,000	63,000	52,402	70,500		70,500	See detailed capital list
52510	Utilities for City Use		24,124	24,000	24,000	23,454	24,000		24,000	
<b>TOTAL GOLF GROUNDS</b>		<b>308,140</b>	<b>895,427</b>	<b>862,374</b>	<b>862,374</b>	<b>737,651</b>	<b>838,471</b>	<b>(1,588)</b>	<b>836,883</b>	
<b>TOTAL EXPENSES</b>		<b>1,151,639</b>	<b>1,648,109</b>	<b>1,620,304</b>	<b>1,621,636</b>	<b>1,419,383</b>	<b>1,696,878</b>	<b>(4,082)</b>	<b>1,692,795</b>	
<b>TOTAL GOLF CLUBHOUSE &amp; GROUNDS</b>		<b>(24,161)</b>	<b>(520,803)</b>	<b>(558,304)</b>	<b>(559,636)</b>	<b>(270,059)</b>	<b>(558,378)</b>	<b>61,057</b>	<b>(497,320)</b>	
<b>TOTAL REVENUE</b>		<b>1,768,780</b>	<b>1,842,092</b>	<b>1,813,800</b>	<b>1,813,800</b>	<b>1,946,413</b>	<b>2,525,220</b>	<b>86,975</b>	<b>2,612,195</b>	
<b>CAP PURCHASES TO BE PAID WITH RESERVES</b>								<b>250,000</b>	<b>250,000</b>	
<b>TOTAL EXPENSES</b>		<b>5,198,760</b>	<b>5,986,683</b>	<b>4,766,216</b>	<b>6,398,480</b>	<b>5,568,917</b>	<b>7,954,023</b>	<b>(699,558)</b>	<b>7,254,465</b>	
<b>NET INCOME/(LOSS)</b>		<b>(3,429,980)</b>	<b>(4,144,591)</b>	<b>(2,952,416)</b>	<b>(4,584,680)</b>	<b>(3,622,504)</b>	<b>(5,428,803)</b>	<b>1,036,533</b>	<b>(4,392,270)</b>	

**PLANNING AND DEVELOPMENT SERVICES**

	ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes
<b>BUILDING &amp; PERMITTING</b>									
<b>REVENUE</b>									
40350 Building Permits	595,192	731,729	800,000	800,000	843,813	928,000		928,000	
40360 Inspection Fees	241,082	231,336	230,000	230,000	309,111	325,000		325,000	
40370 Building Fines	15,442	14,471	14,000	14,000	20,945	20,000		20,000	
40385 State of AL Commercial Fee					12,673	15,000		15,000	
41240 Subdivision Fees	100,925	171,030	150,000	150,000	185,225	194,000		194,000	
<b>Total Revenue</b>	<b>952,641</b>	<b>1,148,566</b>	<b>1,194,000</b>	<b>1,194,000</b>	<b>1,371,767</b>	<b>1,482,000</b>	<b>-</b>	<b>1,482,000</b>	
<b>EXPENSES</b>									
50040 Salaries	362,519	407,026		457,839	463,367	425,188		425,188	
Overtime	11,055	3,779		19,970	14,442	14,948	(11,219)	3,729	New hires greatly reduce
Merits	3%	4%	2%		2%	7,925	(210)	7,715	Historic percentages equals merit plus cost of living
Promotions						4,160		4,160	
50190 Employee Payroll Taxes	28,439	31,437		35,025	32,166	34,595	(874)	33,721	
50200 Employee Retirement Expense	34,712	39,017		37,916	35,952	38,716		38,716	
50210 Employee Medical Insurance									See note beside medical on general government
50230 Training/School	1,099	3,767			8,824	16,800		16,800	
50290 Professional Services	7,415	4,466			51,451	50,000		50,000	
50295 Building Fees	-	-	-	-	15,000	15,000		15,000	
50300 Computer Expense	5,140	126			2,000	2,000		2,000	
50320 Office Supplies	4,224	1,790			1,500	2,500		2,500	
50330 Postage	1,095	584		667	833	1,000		1,000	
50340 General Supplies	5,044	5,710			8,100	10,000		10,000	
50360 General Maintenance	9,353				1,000	1,000		1,000	
50380 Telephone									
50390 Dues & Membership	530	280		2,000	100	2,500		2,500	
50440 Equip & Vehicle Repair									
50460 Uniforms						1,000		1,000	
50470 Capital Purch-Veh. & Equip.		26,575			60,201	58,750	(25,000)	33,750	wasn't departmentalized before
52510 Utilities for City Use									
<b>Total Expenses</b>	<b>470,625</b>	<b>524,557</b>	<b>0</b>	<b>553,417</b>	<b>694,937</b>	<b>686,082</b>	<b>(37,303)</b>	<b>648,779</b>	
<b>TOTAL BUILDING AND PERMITTING</b>	<b>482,016</b>	<b>624,010</b>	<b>1,194,000</b>	<b>640,583</b>	<b>676,830</b>	<b>795,918</b>	<b>37,303</b>	<b>833,221</b>	
<b>PLANNING</b>									
<b>REVENUE</b>									
40380 Re-zoning Applications	13,362	11,604	10,000	10,000	14,908	14,000		14,000	
41705 Sale of Fixed Assets					850				
<b>Total Revenue</b>	<b>13,362</b>	<b>11,604</b>	<b>10,000</b>	<b>10,000</b>	<b>15,758</b>	<b>14,000</b>	<b>-</b>	<b>14,000</b>	
<b>EXPENSES</b>									
50040 Salaries	278,161	296,523		424,672	371,195	384,416		384,416	Budget 17 significantly higher than actual due to unfilled vacancies
Overtime	1,390	933		3,475	3,502	3,564		3,564	
Merits	3%	4%	2%		2%	6,572		6,572	Historic percentages equals merit plus cost of living
50190 Employee Payroll Taxes	21,208	22,478		32,487	24,755	30,183		30,183	
50200 Employee Retirement Expense	26,109	29,389		38,008	31,015	38,466		38,466	
50210 Employee Medical Insurance									See note beside medical on general government
50230 Training/School	3,426	5,988			1,779	4,000		4,000	
50290 Professional Services	75,266	129,288			54,553	15,000		15,000	Reduction due to creation of engineering department
50300 Computer Expense	4,725								
50320 Office Supplies					2,000				
50330 Postage	1,095	584		666	833	1,000		1,000	
50340 General Supplies	24	3,365			3,000				
50360 General Maintenance	554								
50380 Telephone									
50390 Dues & Membership	8,732	10,605		10,000	10,000	1,225	8,775	10,000	
50440 Equip & Vehicle Repair									
50470 Capital Purch-Veh. & Equip.					25,504	53,750		53,750	See detailed capital list
52510 Utilities for City Use									Expensed to public works. Will break out in future
<b>Total Expenses</b>	<b>420,691</b>	<b>499,153</b>	<b>0</b>	<b>509,309</b>	<b>528,136</b>	<b>538,176</b>	<b>8,775</b>	<b>546,951</b>	
<b>TOTAL PLANNING</b>	<b>(407,329)</b>	<b>(487,549)</b>	<b>10,000</b>	<b>(499,309)</b>	<b>(512,378)</b>	<b>(524,176)</b>	<b>(8,775)</b>	<b>(532,951)</b>	
<b>TOTAL REVENUE</b>	<b>966,003</b>	<b>1,160,170</b>	<b>1,204,000</b>	<b>1,204,000</b>	<b>1,387,525</b>	<b>1,496,000</b>	<b>-</b>	<b>1,496,000</b>	
<b>CAP PURCHASES TO BE PAID WITH RESERVES</b>							<b>80,000</b>	<b>80,000</b>	
<b>TOTAL EXPENSES</b>	<b>891,316</b>	<b>1,023,709</b>	<b>0</b>	<b>1,062,726</b>	<b>1,223,073</b>	<b>1,224,258</b>	<b>(28,528)</b>	<b>1,195,730</b>	This negative amount represents cuts in expenses which results in an increase in net income
<b>NET INCOME/(LOSS)</b>	<b>74,687</b>	<b>136,461</b>	<b>1,204,000</b>	<b>141,274</b>	<b>164,452</b>	<b>271,742</b>	<b>108,528</b>	<b>380,270</b>	

Note: Planning Engineering Costs for FY 2017 \$35,036  
Average Last 4 Years: ~\$39,000  
Estimated Savings (\$3,964)



PUBLIC WORKS										
		ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes
<b>STREETS</b>										
<b>REVENUE</b>										
41705	Sale of Fixed Assets					7,652			-	
New Acct	Rent-City Equipment							9,450	9,450	See proposed rental increases. Used 70% of total increase to be conservative
	<i>Funds to be used from Impact Fees</i>						78,500		78,500	See detailed list. \$13,500 of this amount includes street's portion of Impact fee study
	<b>Total Revenue</b>					<b>7,652</b>	<b>78,500</b>	<b>9,450</b>	<b>87,950</b>	
50040	Salaries	1,245,672	1,350,547	1,524,076	1,506,815	1,293,052	1,606,401		1,606,401	Includes three new positions and 25% of engineering dept
	Overtime	36,256	31,338		17,261	16,211	19,505	(16,500)	3,005	
	Merits	3%	4%	2%		2%	26,028	(317)	25,711	Historic percentages equals merit plus cost of living
50190	Employee Payroll Taxes	96,398	102,875	116,592	116,592	99,105	127,421	(2,335)	125,086	
50200	Employee Retirement Expense	113,241	128,952	129,100	129,100	114,474	138,077		138,077	
50210	Employee Medical Insurance	319,266	267,826	365,000	365,000	366,318	392,000		392,000	
50215	Required Contrib-OPEB	26,041	20,232	22,000	22,000	24,983	26,000		26,000	
50220	Casualty Insurance	-	-	-	-	-	76,000		76,000	This was not departmentalized before
50230	Training/School	5,350	10,270	7,000	7,000	7,342	1,200		1,200	
50290	Professional Services	66,547	32,688	-	-	1,973	15,500		15,500	Increase includes \$13,500 for Impact fee study (streets portion)
50300	Computer Expense		251	-	-	98	100		100	
50340	General Supplies	56,388	67,721	55,000	55,000	47,939	67,000	(7,000)	60,000	
50360	General Maintenance	-	-	-	-	39,957	40,000	(22,000)	18,000	
50380	Telephone	5,729	4,963	8,000	8,000	3,649	6,600		6,600	
50390	Dues & Membership	521	574	6,500	6,500	640	1,000		1,000	
50430	Gasoline & Oil	101,516	76,977	85,000	85,000	84,983	85,000		85,000	
50440	Equip. & Veh. Repair	156,664	129,205	100,000	100,000	107,136	110,000	(60,000)	50,000	lowered due to new vehicles in budget
50460	Uniforms	11,956	10,617	10,000	10,000	8,671	1,200		1,200	Have needs
50470	Capital Purch-Veh. & Equip	55,462	164,662	631,265	631,265	437,796	662,714	(352,500)	310,214	See detailed capital list
50520	Equipment Rental	10,426	2,800	3,000	3,000	780	4,000		4,000	
51400	Flowers						132,640		132,640	Not departmentalized before - in line with previous years
51410	St. Material & Landscaping	408,093	464,743	280,000	280,000	294,457	280,000		280,000	
51420	Sidewalks	8,047	24,934	50,000	50,000	12,755	50,000		50,000	
52510	Utilities for City Use	157,810	132,514	133,000	133,000	132,052	133,000		133,000	
	<b>Total Expenses</b>	<b>2,881,383</b>	<b>3,024,690</b>	<b>3,525,533</b>	<b>3,525,533</b>	<b>3,094,372</b>	<b>4,001,386</b>	<b>(460,652)</b>	<b>3,540,734</b>	
<b>TOTAL STREET DEPARTMENT</b>		<b>(2,881,383)</b>	<b>(3,024,690)</b>	<b>(3,525,533)</b>	<b>(3,525,533)</b>	<b>(3,086,720)</b>	<b>(3,922,886)</b>	<b>470,102</b>	<b>(3,452,784)</b>	
<b>SANITATION</b>										
<b>REVENUE</b>										
41220	Sanitation Collection	1,499,670	1,547,682	1,580,000	1,580,000	1,593,724	1,642,000		1,642,000	
	<i>PROPOSED REVENUE FROM RATE INCREASES</i>							350,000	350,000	See proposal
41640	Sale - Recycle Paper	8,458	618	40,000	40,000	48,136	50,000		50,000	
41645	Sale-Recycle Containers	-	-	-	-	-	-		-	
41660	Sale - Trash Cans	1,654	2,470	3,000	3,000	2,350	2,500	20,000	22,500	See proposal. Estimated increase is almost \$30k. Using two thirds to be conservative
41665	Sale-Recycle Misc. and Plastics	7,865	7,129	7,500	7,500	11,266	12,000		12,000	
41705	Sale of Fixed Assets					41,501			-	
	<b>Total Revenue</b>	<b>1,517,646</b>	<b>1,557,899</b>	<b>1,630,500</b>	<b>1,630,500</b>	<b>1,696,977</b>	<b>1,706,500</b>	<b>370,000</b>	<b>2,076,500</b>	
<b>EXPENSES</b>										
50040	Salaries	730,439	769,012	879,886	844,320	786,962	961,177		961,177	Increase due to 3 new positions needed and 2 opened positions since 2017
	Overtime	53,570	44,003		35,566	48,617	53,701	(39,894)	13,807	more hires reduce OT
	Merits	3%	4%	2%		2%	16,274	(768)	15,506	Historic percentages equals merit plus cost of living
50190	Employee Payroll Taxes	56,544	58,224	64,319	64,319	59,657	77,905	(5,125)	72,780	
50200	Employee Retirement Expense	67,760	74,281	78,482	78,482	72,667	90,201		90,201	
50210	Employee Medical Insurance	338,289	344,351	185,000	185,000	211,151	231,000		231,000	
50215	Required Contrib-OPEB	10,608	10,128	10,000	10,000	11,267	12,000		12,000	
50220	Casualty Insurance						101,000		101,000	Wasn't departmentalized before
50230	Training/School		112	200	200	1,670	7,100		7,100	
50290	Professional Services			7,500	7,500	10,248	-		-	reduced due to engineering dept
50340	General Supplies	35,067	43,199	45,000	45,000	46,316	50,000		50,000	
50360	General Maintenance						16,200		16,200	

50380	Telephone			-	-	129	100		100	
50390	Dues & Membership	354	190	250	250	212	300		300	
50430	Gasoline & Oil	109,150	81,702	70,000	70,000	88,030	86,200		86,200	
50440	Equip. & Veh. Repair	231,735	240,055	175,000	175,000	166,485	170,000	(90,000)	80,000	Decrease due to purchase of new vehicles and equipment
50460	Uniforms		-	6,000	6,000	5,759	1,200		1,200	already purchased majority in 2017. This 18 number is only for new hires
50470	Capital Purch-Veh. & Equip	471,082	332,106	656,426	656,426	480,533	723,000	(392,862)	330,138	See detailed capital list
51460	Landfill Charges	267,252	277,020	260,000	260,000	258,544	286,000		286,000	
51465	Landfill Maint.	20,005	15,500	15,500	15,500	18,714	28,500		28,500	this includes \$13,500 for well (landfill vents) and transfer station repairs
51470	Purchases-Recycle Bins/Grbge Cans	26,880	21,645	30,000	30,000	22,173	46,100		46,100	Proposing to charge cost initial cans offset all
52510	Utilities for City Use	3,536	4,039	4,100	4,100	4,000	4,500		4,500	
	<b>Total Expenses</b>	<b>2,422,273</b>	<b>2,315,569</b>	<b>2,487,663</b>	<b>2,487,663</b>	<b>2,293,131</b>	<b>2,962,458</b>	<b>(528,649)</b>	<b>2,433,809</b>	
<b>TOTAL SANITATION DEPARTMENT</b>		<b>(904,627)</b>	<b>(757,670)</b>	<b>(857,163)</b>	<b>(857,163)</b>	<b>(596,154)</b>	<b>(1,255,958)</b>	<b>898,649</b>	<b>(357,309)</b>	
<b>CAP PURCHASES TO BE PAID WITH RESERVES</b>									<b>330,000</b>	
<b>CONSTRUCTION &amp; FACILITIES MAINTENANCE</b>		<b>ACTUAL 2015</b>	<b>ACTUAL 2016</b>	<b>BUDGET 2017</b>	<b>BUDGET 2017 Reclassified utility and departmentalized expenses</b>	<b>ACTUAL 2017</b>	<b>DEPART REQUESTS 2018</b>	<b>MAYOR EDITS TO REQUESTS</b>	<b>MAYOR'S BUDGET 2018</b>	
50040	Salaries	30,919	78,392		97,994	95,159	151,920		151,920	First time break out into dept to take care of building, maintenance, project management. All this costing the City millions of dollars. Hire one person
	Overtime	3,619	9,326		945	3,780	414		414	
	Merits									
	Promotions									
50190	Employee Payroll Taxes	2,642	6,210				11,654		11,654	
50200	Employee Retirement Expense	2,445	6,546				10,877		10,877	
50210	Employee Medical Insurance								-	See note beside medical on general government
50230	Training/School						2,000		2,000	
50300	Computer Expense	1,049							-	
50340	General Supplies	4,844	742				7,000		7,000	
50360	General Maintenance								-	
50380	Telephone						2,520		2,520	
50440	Equip & Vehicle Repair								-	
50470	Capital Purch-Veh. & Equip.						45,000	(15,000)	30,000	See detailed capital list
	<b>Total Expenses</b>	<b>45,518</b>	<b>101,217</b>	<b>-</b>	<b>98,939</b>	<b>98,939</b>	<b>231,384</b>	<b>(15,000)</b>	<b>216,384</b>	
<b>FLEET MAINTENANCE</b>		<b>ACTUAL 2015</b>	<b>ACTUAL 2016</b>	<b>BUDGET 2017</b>	<b>BUDGET 2017 Reclassified utility and departmentalized expenses</b>	<b>ACTUAL 2017</b>	<b>DEPART REQUESTS 2018</b>	<b>MAYOR EDITS TO REQUESTS</b>	<b>MAYOR'S BUDGET 2018</b>	
<b>REVENUE</b>										
41705	Sale of Fixed Assets					1,655			-	
	<b>Total Revenue</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,655</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>EXPENSES</b>										
50040	Salaries	262,560	295,929		333,973	332,973	330,968		330,968	mechanic vacancy remained unfilled until Sept17. As a result, actual is lower
	Overtime	1,727	2,779		900	1,900	1,478	(1,478)	-	
	Merits	3%	4%	2%		2%	6,649	(30)	6,619	Historic percentages equals merit plus cost of living
50190	Employee Payroll Taxes	20,174	22,782		25,549	21,899	25,941	(116)	25,825	
50200	Employee Retirement Expense	21,939	26,372		28,504	25,089	28,460		28,460	
50210	Employee Medical Insurance					-			-	See note beside medical on general government
50230	Training/School					-			-	
50300	Computer Expense		12			-			-	
50340	General Supplies	105,076	115,945			91,021	100,000		100,000	
50360	General Maintenance					-	7,500		7,500	
50380	Telephone					-	2,520		2,520	
50440	Equip & Vehicle Repair					-			-	
50470	Capital Purch-Veh. & Equip.					-	65,800		65,800	See detailed capital list
52510	Utilities for City Use					-			-	
	<b>Total Expenses</b>	<b>411,476</b>	<b>463,819</b>	<b>0</b>	<b>388,926</b>	<b>472,881</b>	<b>569,316</b>	<b>(1,624)</b>	<b>567,692</b>	
<b>TOTAL FLEET MAINTENANCE</b>		<b>(411,476)</b>	<b>(463,819)</b>	<b>(0)</b>	<b>(388,926)</b>	<b>(471,226)</b>	<b>(569,316)</b>	<b>1,624</b>	<b>(567,692)</b>	
<b>TOTAL REVENUE</b>		<b>1,517,646</b>	<b>1,557,899</b>	<b>1,630,500</b>	<b>1,630,500</b>	<b>1,706,284</b>	<b>1,785,000</b>	<b>379,450</b>	<b>2,164,450</b>	
<b>CAP PURCHASES TO BE PAID WITH RESERVES</b>								<b>900,000</b>	<b>900,000</b>	
<b>TOTAL EXPENSES</b>		<b>5,760,650</b>	<b>5,905,294</b>	<b>6,013,196</b>	<b>6,501,061</b>	<b>5,959,323</b>	<b>7,764,545</b>	<b>(1,005,925)</b>	<b>6,758,620</b>	This negative amount represents cuts in expenses which results in an increase in net income
<b>NET INCOME/(LOSS)</b>		<b>(4,243,003)</b>	<b>(4,347,395)</b>	<b>(4,382,696)</b>	<b>(4,870,561)</b>	<b>(4,253,039)</b>	<b>(5,979,545)</b>	<b>2,285,375</b>	<b>(3,694,170)</b>	



**AIRPORT AND LIBRARY**

	ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	BUDGET 2018	MAYOR NOTES
<b>AIRPORT</b>							
<b>REVENUE</b>							
44000 SCA 2015	-	67,500		-		-	
44010 Fuel Sales	12,983	19,210		17,775		-	
44030 City of Fairhope Appropriation	534,561	428,000		362,000		320,000	
44050 T Hanger Rent	800	-		-		-	
44060 Public Safety Rent	5,418	7,555		8,596		-	
44070 FBO Continental/Office Rent	147,600	154,111		154,931		-	
44075 Ground Lease Rent	7,412	12,222		12,046		-	
49010 Interest Income	353	901		975		-	
49025 Sale of Assets	260,000	-		-		-	
49040 Miscellaneous Income	56,300	-		3,503		-	
49050 FAA Grant	1,020,169	749,684		2,271,061		-	
<b>Total Revenue</b>	<b>2,045,596</b>	<b>1,439,183</b>	<b>-</b>	<b>2,830,887</b>	<b>-</b>	<b>320,000</b>	
<b>EXPENSES</b>							
50220 Insurance Casualty	38,617	39,059		34,668		-	
50240 Travel/Dues/Meetings	1,120	2,873		984		-	
50250 Bank/Trustee Fees	969	305		655		-	
50280 Legal Fees	21,415	19,316		26,739		-	
50290 Professional Services	64,139	14,170		22,870		-	
50320 Office & General	3,712	9,018		7,866		-	
50340 Operating Supplies	1,673	-		682		-	
50360 Maintenance-Bldgs/Facility	83,754	56,180		30,432		-	
50361 Maintenance-Grounds	-	35,137		30,641		-	
50400 Miscellaneous	-	-		-		-	
50530 Bond Issue Expense	-	-		54,600		-	
50540 Electricity	10,008	8,111		7,882		-	
50610 Capital Improvements	789,201	901,919		2,419,073		-	
50700 Fairhope Airport Academy Exp	776,411	(6,666)		-		-	
50955 Debt Service - Interest Exp	122,798	130,194		154,491		-	
50960 Debt Service - Bond Payment	709,371	285,000		-		-	
<b>Total Expenses</b>	<b>2,623,190</b>	<b>1,494,616</b>	<b>-</b>	<b>2,791,581</b>	<b>-</b>	<b>-</b>	
<b>TOTAL AIRPORT REVENUE</b>	<b>2,045,596</b>	<b>1,439,183</b>	<b>-</b>	<b>2,830,887</b>	<b>-</b>	<b>320,000</b>	
<b>TOTAL AIRPORT EXPENSES</b>	<b>2,623,190</b>	<b>1,494,616</b>	<b>-</b>	<b>2,791,581</b>	<b>-</b>	<b>-</b>	
<b>NET INCOME/(LOSS)</b>	<b>(577,594)</b>	<b>(55,433)</b>	<b>-</b>	<b>39,306</b>	<b>-</b>	<b>320,000</b>	

	ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	BUDGET 2018	MAYOR NOTES
<b>LIBRARY</b>							
<b>REVENUE</b>							
Fines and lost books	18,471	18,102	15,675		14,225	14,225	
Donations, gifts, materials and bequests	196,582	46,196	7,664		8,000	8,000	
State Aid	13,588	14,092	16,482		16,482	16,482	
Lease Income	1,500	1,500	1,500		1,500	1,500	
<b>Payments from City of Fairhope</b>	<b>710,767</b>	<b>806,225</b>	<b>818,477</b>	<b>818,477</b>	<b>818,477</b>	<b>818,477</b>	

Miscellaneous	16,162	17,370	13,530		12,340	12,340	
<b>Total Revenue</b>	<b>957,070</b>	<b>903,485</b>	<b>873,328</b>	<b>818,477</b>	<b>871,024</b>	<b>871,024</b>	
<b>EXPENSES</b>							
Salaries	468,829	505,805	510,231		508,617	508,617	
Payroll Taxes	36,137	38,022	39,720		39,594	39,594	
Insurance	-	12,694	71,906		78,545	78,545	
Employee's Retirement	40,747	44,642	42,237		41,133	41,133	
Books, Periodicals, Audio Visual	75,560	96,114	97,525		97,425	97,425	
Supplies	9,261	17,056	15,775		15,100	15,100	
Janitorial Service	24,789	24,778	27,700		27,300	27,300	
Professional Fees	7,640	8,892	11,950		11,250	11,250	
Telecommunications	468	636	-		-	-	
Capital Outlay	40,081	5,076	-		-	-	
Maintenance	22,896	32,126	39,550		38,585	38,585	
Miscellaneous	35,497	59,400	16,824		13,476	13,476	
<b>Total Expenses</b>	<b>761,905</b>	<b>845,241</b>	<b>873,418</b>		<b>871,024</b>	<b>871,024</b>	
<b>TOTAL LIBRARY REVENUE</b>	<b>957,070</b>	<b>903,485</b>	<b>873,328</b>	<b>818,477</b>	<b>871,024</b>	<b>871,024</b>	
<b>TOTAL LIBRARY EXPENSES</b>	<b>761,905</b>	<b>845,241</b>	<b>873,418</b>	-	<b>871,024</b>	<b>871,024</b>	
<b>APPROPRIATION FROM CITY</b>	<b>710,767</b>	<b>806,225</b>	<b>818,477</b>	<b>818,477</b>	<b>818,477</b>	<b>818,477</b>	
<b>MAINTENANCE PAID OUTSIDE OF APPROPRIATION</b>	<b>22,036</b>	<b>16,824</b>	<b>25,000</b>	<b>118,278</b>	<b>25,000</b>	<b>25,000</b>	2017 ACTUAL INCLUDES ~ \$50K ENGINEERING, ~ \$ 33K TO WALCOTT, ~\$16K FOR ENTRANCE
<b>UTILITIES PAID OUTSIDE OF APPROPRIATION</b>	<b>155,181</b>	<b>193,558</b>		<b>184,992</b>	<b>190,000</b>	<b>190,000</b>	
<b>TOTAL CITY SUBSIDY</b>	<b>887,984</b>	<b>1,016,607</b>	<b>843,477</b>	<b>1,121,747</b>	<b>1,033,477</b>	<b>1,033,477</b>	Total subsidy is around 100% - Makes up almost half the City's 2018 Budget Deficit
<b>CASH ON HAND (Reported from Library CAFR)</b>	<b>352,791</b>	<b>409,102</b>		?			Please note

APPROPRIATIONS AND TRANSFERS		ACTUAL 2015	ACTUAL 2016	BUDGET 2017	BUDGET 2017 Reclassified utility and departmentalized expenses	ACTUAL 2017	DEPART REQUESTS 2018	MAYOR EDITS TO REQUESTS	MAYOR'S BUDGET 2018	Mayor Notes
<b>STAFF AGENCIES &amp; APPROPRIATIONS</b>										
51820	Public Library	887,984	1,016,607	843,477	1,121,747	1,033,477	1,033,477		1,033,477	includes utilities and maintenance in addition to appropriation
51870	The Haven	65,000	65,000	65,000	65,000	65,000	65,000		65,000	
51880	Airport Appropriation	20,000	20,000	20,000	20,000	-	-		-	
51890	Airport Appropriation-Debt Service	392,632	408,000	342,000	342,000	342,000	320,000		320,000	
51900	Baldwin Co. Transit Hub	24,000	24,000	24,000	24,000	29,300	24,000		24,000	
<b>TOTAL STAFF AGENCIES &amp; APPRO.</b>		<b>1,389,616</b>	<b>1,533,607</b>	<b>1,294,477</b>	<b>1,572,747</b>	<b>1,469,777</b>	<b>1,442,477</b>		<b>1,442,477</b>	
<b>DEBT SERVICE</b>										
50465	Lease/Purchase	108,440	104,256	64,192	64,192	64,192	64,192		64,192	
50955	Trans to Debt Service Fund	850,252	1,091,876	1,685,193	1,685,193	1,697,100	1,671,922		1,671,922	
	Debt Reduction		2,000,000		-	-	1,200,000	(1,200,000)	-	No debt qualifies for early payoff. \$1.2 million from sales tax ordinance put aside
<b>TOTAL DEBT SERVICE</b>		<b>958,692</b>	<b>3,196,132</b>	<b>1,749,385</b>	<b>1,749,385</b>	<b>1,761,292</b>	<b>2,936,114</b>	<b>(1,200,000)</b>	<b>1,736,114</b>	
<b>OTHER EXPENDITURES</b>										
50965	Transfers to Capital Projects	3,995,908	2,105,068	1,902,500	1,902,500	1,923,719	1,836,000		1,836,000	
52090	Impact Fee Funded Rec Proj		-		-	-				
52095	Transfers to Impact Fee Fund		-		-	-				
55000	Legal Settlement-PCP Fees		-		-	-				
<b>TOTAL OTHER EXPENDITURES</b>		<b>3,995,908</b>	<b>2,105,068</b>	<b>1,902,500</b>	<b>1,902,500</b>	<b>1,923,719</b>	<b>1,836,000</b>		<b>1,836,000</b>	

**BUDGET - FISCAL YEAR 2018**

<b>GAS TAX FUND</b>		<b>ACTUAL 2015</b>	<b>ACTUAL 2016</b>	<b>BUDGET 2017</b>	<b>ACTUAL 2017</b>	<b>MAYOR'S BUDGET 2018</b>
<b>REVENUE</b>						
45010	2% Petroleum Inspect. Fee	7,140	7,325	7,000	7,204	7,000
45020	7% Gas Excise Tax	43,532	45,262	40,000	45,295	45,000
45030	4% Gas Excise Tax	25,257	26,241	24,000	26,266	26,000
45040	5% Gas Excise Tax	14,338	14,873	14,000	14,934	14,000
<b>TOTAL REVENUE</b>		<b>90,267</b>	<b>93,701</b>	<b>85,000</b>	<b>93,700</b>	<b>92,000</b>
<b>EXPENSES</b>						
50580	Fees, Bank, etc.			-		
55010	Street Material/Construction Costs	30,327	43,711	40,000	16,209	40,000
55020	Transfers to CP - road const		120,000	-	-	
<b>TOTAL EXPENSES</b>		<b>30,327</b>	<b>163,711</b>	<b>40,000</b>	<b>16,209</b>	<b>40,000</b>
<b>NET EARNINGS</b>		<b>59,940</b>	<b>(70,010)</b>	<b>45,000</b>	<b>77,491</b>	<b>52,000</b>

<i>CASH BALANCE ROLLED FORWARD FROM 7/31/17 TO 9/30/17 (ESTIMATED)</i>	
7 CENT	53,142
4 CENT	60,286
	<u>\$113,427</u>

<b>BUDGET - FISCAL YEAR 2018</b>							
		<b>ACTUAL 2015</b>	<b>ACTUAL 2016</b>	<b>BUDGET 2017</b>	<b>ACTUAL 2017</b>	<b>MAYOR'S BUDGET 2018</b>	<b>Mayor Notes</b>
<b>CAPITAL PROJECTS FUND</b>							
<b>REVENUE</b>							
45635	Grant Income	7,368	(0)	800,000	106,786	500,000	
49755	Reimbursement for Street Repairs		-	-	102,046		at&t reimbursement-reimb rec'd in 17
49810	Transfers From General Fund	3,995,908	2,105,068	1,902,500	1,607,243	1,836,000	
49890	Transfers from Gas Tax		120,000	-	-		
49895	Transfers from Impact Fee Fund	600,000	300,000	430,000	429,900	376,000	
	<b>TOTAL REVENUE</b>	<b>4,603,276</b>	<b>2,525,068</b>	<b>3,132,500</b>	<b>2,245,975</b>	<b>2,712,000</b>	
<b>EXPENSES</b>							
55685	Street Repair Project 2017		-	-	3,500	98,500	
55815	Hurricane Irma		-	-	2,500		
55831	Manley Soccer Concessions & Restrooms		-	300,000	300,000		
55832	Roundabout 13 & Gayfer Ext				1,058	25,000	landscaping only
55837	ATRIP Roundabout 13 & 48		199,957	51,505	-		
55838	ATRIP Resurfacing Fhope Ave- 181 to Bancroft	14,690	573,993	43,820	-		
55846	Manley Road Soccer	953,971	2,700,739	130,000	112,693		
55851	Tennis Courts	14,474	417,161	15,000	14,261		
55853	Drainage Improvements		62,544	200,000	21,076	300,000	Church, Fels and Bancroft
55856	City wide street resurfacing/miscellaneous paving		1,267,415	228,694	147,722	250,000	Paid out of Impact Fees
55858	TAP-Rock Creek Trail		2,769	679,550	397,476	282,000	
55859	BRATS Hub Transit Shelter/Parking Deck Improvements		-	110,000	-	120,000	\$600k grant with 20% match
55862	Pool Building Façade				5,413	125,000	
55867	Fly Creek Marina Seawall		10,706	100,000	64,789	85,000	what is left ot pay this engineer
55868	Tennis Court Lights			130,000	132,995		
55869	Golf Club House			125,000	3,288	210,000	Impact Fees can pay \$126,000
55870	Library Repairs			352,000	83,000	550,000	
55871	TAP-Manley			550,000	-	550,000	
55872	Restrooms North Beach			116,000	-	116,000	
	<b>TOTAL EXPENSES</b>	<b>983,135</b>	<b>5,235,284</b>	<b>3,131,569</b>	<b>1,289,770</b>	<b>2,711,500</b>	
	<b>Net Income Over (Under Expenditures)</b>	<b>3,620,141</b>	<b>(2,710,216)</b>	<b>931</b>	<b>956,206</b>	<b>500</b>	See Restore Act proposals; 1 proposal that if approved will eliminate the proposal for borrowing money for utility infrastructure currently in the budget
<i>Note: Capital Projects Engineering Costs for FY 2017 \$46,955</i>							
<i>Average Last 4 Years: ~\$131,000</i>		<i>CASH BALANCE ROLLED FORWARD FROM 7/31/17 TO 9/30/17 (ESTIMATED)</i>					
<i>Estimated Savings (\$84,045)</i>		\$3,857,907					



BUDGET - FISCAL YEAR 2018						
		ACTUAL 2015	ACTUAL 2016	BUDGET 2017	ACTUAL 2017	MAYOR'S BUDGET 2018
<b>IMPACT FEE FUND</b>						
<b>REVENUE</b>						
40030	Police	23,262	33,326	20,000	42,713	40,000
40040	Fire	128,276	183,767	150,000	236,989	235,000
40050	Transportation	149,544	214,236	176,000	273,798	270,000
40060	Recreation	363,559	520,832	428,000	664,658	600,000
40950	Interest Income	265	316	250	1,809	800
	<b>TOTAL REVENUE</b>	<b>664,907</b>	<b>952,477</b>	<b>774,250</b>	<b>1,219,968</b>	<b>1,145,800</b>
<b>EXPENSES</b>						
50000	Police		-	115,000	-	140,000
50010	Fire	86,000	-	170,000	-	226,500
50015	Transportation		100,000	-	-	328,500
50030	Recreation	600,000	200,000	430,000	429,900	426,820
	<b>TOTAL EXPENSES</b>	<b>686,000</b>	<b>300,000</b>	<b>715,000</b>	<b>429,900</b>	<b>1,121,820</b>
<b>Net Income Over (Under Expenditures)</b>		<b>(21,093)</b>	<b>652,477</b>	<b>59,250</b>	<b>790,068</b>	<b>23,980</b>
<b>Impact Fee Projects</b>						
					<b>Beginning cash balances @ 10/1/17</b>	
<b>Police</b>					Police	
	AR 5.56 Collapsible Stock (30 ea)	18,000			Fire	
	Breath Analyzer Room	18,765			Transportation	
	Patrol vehicles and outfitting	103,235			Parks and Rec	
		\$140,000				
<b>Fire</b>						
	New rescue tools (jaws)	45,000			<b>Ending cash balances @ 9/30/18</b>	
	Fire truck - budgeted in 2017, not received	170,000			Police	
	Impact fee study	11,500			Fire	
		\$226,500			Transportation	
<b>Transportation</b>					Parks and Rec	
	Asphalt Box	58,000				
	Roller Packer Trailer	7,000				
	Street resurfacing	250,000				
	Impact fee study	13,500				
		\$328,500				
<b>Parks and Recreation</b>						
	Driveway from Gate to Concession Stand at new Soccer fields	30,000				
	Maintenance barn at new Soccer fields	30,000				
	Concrete backboard for new tennis center	6,000				
	ADA platforms and ramps at football stadium	160,000				
	Press box at football stadium	42,000				
	Golf clubhouse addition	126,000				
	Impact fee study	32,820				
		\$426,820				