

MEMORANDUM

**To: Mr. Chuck Zunk, Chairman
Fairhope Airport Authority**

From: Ken Eslava, Project Manager



**CC: Gregg Mims, City Administrator
James Gillespie, General Superintendent
Dan Ames, Purchasing Manager**

Date: April 24, 2012

**Re: Recommendation for Award of Bid No. 021-12
Landscaping Services for Fairhope Airport Authority**

Mr. Zunk,

Based on the three(3) submitted bids as reflected on the Purchasing Department's bid tabulation sheet, I hereby recommend that the Fairhope Airport Authority award this contract to Bush Whackers LLC, of Summerdale, Alabama.

This company submitted the low bid for the services that the Airport Authority requires during routine maintenance of the property. As part of the contract, Bush Whackers LLC will bush hog the property as they have for the past several years.

Regarding the herbicide and pesticide applications as quoted, I further recommend that the Authority direct this service based on Bush Whackers LLC quoted hourly rates.....on an as needed basis, not focusing so heavily on the quoted annual rate reflected.

Please call me if there are any questions regarding my recommendation.

CITY OF FAIRHOPE
 BID TABULATION
 BID NUMBER: 021-12
 NAME: Landscaping Services for the Fairhope Airport Authority
 OPENED: 4-24-2012 2:00 p.m.
 Note: Bid Bond waived.

| VENDOR | Non-Collusion/ Proposal Executed /Signed / Notarized | Instructions /Specification Compliance | BUSH HOG/ MOW SERVICES | HERBICIDE SPRAYING SERVICES | PESTICIDE SERVICES | ADDENDA: 1,2,3 |
|--|---|--|------------------------|-----------------------------|--------------------|----------------|
| LANDSCAPE WORKSHOP | YES | | | | | YES |
| Bid LABOR-- Rate per Hour | | | \$ 30.00 | | | |
| Bid EQUIPMENT-- Rate per Hour | | | \$ 65.00 | | | |
| Complete Bushhog/Mow Services per each servicing as described herein per service bid | | | \$ 7,105.00 | | | |
| Bid LABOR-- Rate per Hour | | | | \$ 30.00 | | |
| Bid EQUIPMENT-- Rate per Hour | | | | \$ 60.00 | | |
| Complete Annual Herbicide Spraying Total Annual Bid | | | | \$ 6,458.00 | | |
| Bid LABOR-- Rate per Hour | | | | | \$ 30.0000 | |
| Bid EQUIPMENT-- Rate per Hour | | | | | \$ 65.0000 | |
| Complete Annual Pesticide Spraying Total Annual Bid | | | | | \$ 3,654.0000 | |
| BUSH WHACKERS, LLC | YES | | | | | YES |
| Bid LABOR-- Rate per Hour | | | \$ 25.00 | | | |
| Bid EQUIPMENT-- Rate per Hour | | | \$ 50.00 | | | |
| Complete Bushhog/Mow Services per each servicing as described herein per service bid | | | \$ 3,400.00 | | | |
| Bid EQUIPMENT-- Rate per Hour | | | | \$ 25.00 | | |
| Bid EQUIPMENT-- Rate per Hour | | | | \$ 50.00 | | |
| Complete Annual Herbicide Spraying Total Annual Bid | | | | \$ 4,925.00 | | |
| Bid LABOR-- Rate per Hour | | | | | \$ 25.00 | |
| Bid EQUIPMENT-- Rate per Hour | | | | | \$ 50.00 | |
| Complete Annual Pesticide Spraying Total Annual Bid | | | | | \$ 1,000.00 | |
| JUBILEE LANDSCAPE MANAGEMENT, INC | YES | | | | | YES |
| Bid LABOR-- Rate per Hour | | | \$ 45.00 | | | |
| Bid EQUIPMENT-- Rate per Hour | | | \$ 80.00 | | | |
| Complete Bushhog/Mow Services per each servicing as described herein per service bid | | | \$ 3,800.00 | | | |
| Bid LABOR-- Rate per Hour | | | | \$ 50.00 | | |
| Bid EQUIPMENT-- Rate per Hour | | | | \$ 50.00 | | |
| Complete Annual Herbicide Spraying Total Annual Bid | | | | \$ 4,900.00 | | |
| Bid LABOR-- Rate per Hour | | | | | \$ 50.00 | |
| Bid EQUIPMENT-- Rate per Hour | | | | | \$ 50.00 | |
| Complete Annual Pesticide Spraying Total Annual Bid | | | | | \$ 7,000.00 | |

Bids Opened and Read by:
Daniel P. Ames 4/25/12
 Daniel P. Ames, Purchasing Manager

Recorded by
D. B. Hazelton
 Delores B Hazelton, Purchasing Clerk