

CITY OF FAIRHOPE  
 QUOTATION TABULATION & RECOMMENDATION  
 RFQ NO : 004-14  
 RFQ NAME: SUPPLY ZINC ORTHOPHOSPHATE AND TKPP CHEMICALS  
 RFQ OPENED: May 22 , 2014 2:00 P.M.

VENDOR	Addenda #1 and #2 signed	Response forms Executed / Signed /Notarized	Phosphate price per lb.	Opo4 4.3 MGD average daily use	TKPP price per lb.
THORNTON, MUSSO, & BELLEMIN, INC.	yes	yes	\$1.18 lb	105 lbs	\$1.68 lb
WATER TREATMENT & CONTROLS COMPANY	yes	yes	\$0.0868 lb	2.51lbs	\$1.319 lb
US WATER SERVICES, INC.	yes	yes	\$1.66 lb	143 lbs	1.43 lb
AMERICAN DEVELOPMENT CORPORATION					No Bid
GE BETZ, INC. dba GE Water & Process Technologies					Responsive Bid <sup>1</sup>
F2 INDUSTRIES					No Response
INDUSTRIAL CHEMICAL					No Response
NUGEN TEC					No Response
COASTAL CORROSION CONTROL, INC					No Response
ECO CHEMICAL					No Response
GERILLIANT CORPORATION					No Response
BASF CORPORATION					No Response
AQUA PRODUCTS, INC.					No Response
C & S CHEMICAL					No Response
HARCROS CHEMICAL					No Response
CARUS CORPORATION					No Response

<sup>1</sup> Vendor did not conform to the mandatory requirements of the RFQ. This vendor improperly interjected his own Terms and Conditions into the RFQ.

	Phosphate chemical calculations		Opo4 pounds needed per day	Opo4 cost per day	Opo4 yearly cost	TKPP 14 lbs per gal. / 300 gals. per year	Estimated total yearly cost
	Opo4	TKPP					
Thornton, Musso, Bellemin, Inc.	\$1.18	\$1.68	105	\$123.90	\$45,223.50	\$7,056.00	\$52,279.50
Water Treatment & Controls	\$0.87	\$1.32	251	\$217.87	\$79,521.82	\$5,539.80	\$85,061.62
US Water Services Southeast Office	\$1.66	\$1.43	143	\$237.38	\$86,643.70	\$6,006.00	\$92,649.70

Recommendation: Award to Thornton, Musso, & Bellemin, Inc. in the amounts listed above.

To the best of my knowledge this is an accurate Tabulation

*Jay Whitman 5/27/14*  
 Dan McCrory - JAY WHITMAN FOR  
 Superintendent Water and Sewer Dept

*Daniel P. Ames 5/27/14*  
 Daniel P. Ames Purchasing Manager  
 Purchasing Manager