

City of Fairhope

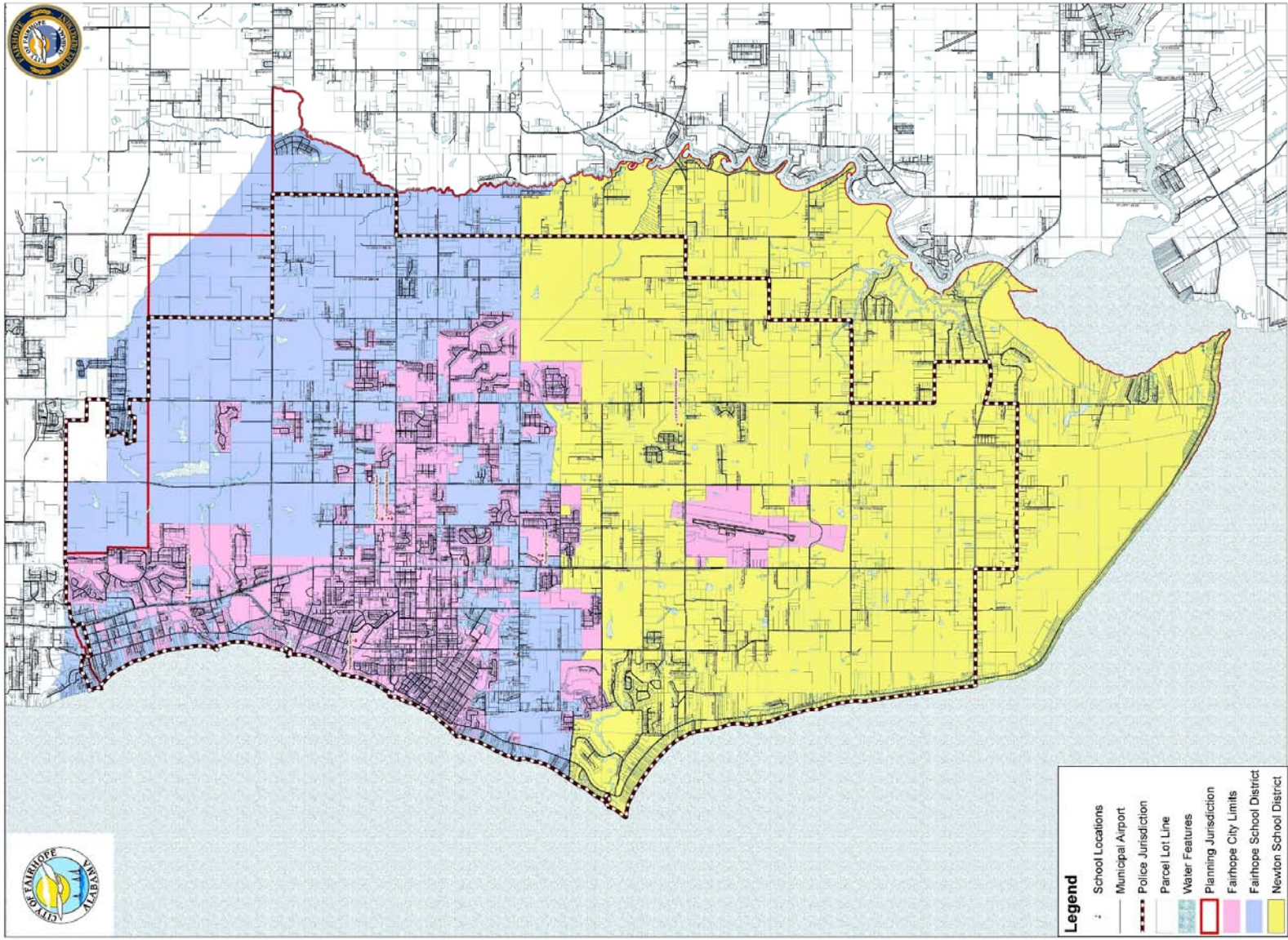
Budget Review

2017 Fiscal Year

New Budget Book

- Supervisor-Engaged
- Transparent Reporting of Financials by Department
- No longer an annual event
- Reported in a Transparent Way

Fairhope City Limits within its Planning, Police and School Jurisdictions



- Legend**
- School Locations
 - Municipal Airport
 - Police Jurisdiction
 - Parcel Lot Line
 - Water Features
 - Planning Jurisdiction
 - Fairhope City Limits
 - Fairhope School District
 - Newton School District



Disclaimer:
The City of Fairhope makes no claims as to the validity of the data and shall not be held liable for inaccuracies that may occur. Any use of this data for purposes other than those intended by the City of Fairhope, including but not limited to, legal, financial, or other actions, is the user's responsibility. The City of Fairhope makes no warranty, express or implied, for the use of this data for any purpose other than that intended by the City of Fairhope. The City of Fairhope makes no claim to the accuracy of the data. The City of Fairhope makes no claim to the accuracy of the data. The City of Fairhope makes no claim to the accuracy of the data.

The City's Financial 2016 Reported



Fairhope Public Utilities



Two Separate Entities
Report Independently
Funds needed from Utilities Should Show as Transfers

GF1

	<u>2014</u>		<u>2013</u>	
	REPORTED	ACTUAL AFTER RECLASSES	REPORTED	ACTUAL AFTER RECLASSES
Total Revenues:	\$21,619,450	\$22,267,826	\$20,244,410	\$21,286,716
Total Expenditures:	\$25,378,118	\$26,663,907	\$24,074,079	\$25,505,097
	Included Transfers in with Income		Included Transfers in with Income	
Net Earnings (loss):	\$2,072	(\$4,396,081)	\$151,904	(\$4,218,381)

City's Historical Financials

	<u>2016</u>		<u>2015</u>	
	REPORTED	ACTUAL AFTER RECLASSES	REPORTED	ACTUAL AFTER RECLASSES
Total Revenues:	\$24,135,400	\$25,594,292	\$22,406,140	\$25,130,691
Total Expenditures:	\$27,509,376	\$29,816,394	\$24,134,669	\$27,208,777
	Included Transfers in with Income		Included Transfers in with Income	
Net Earnings (loss):	(\$362,860)	(\$4,222,102)	\$543,280	(\$2,078,086)

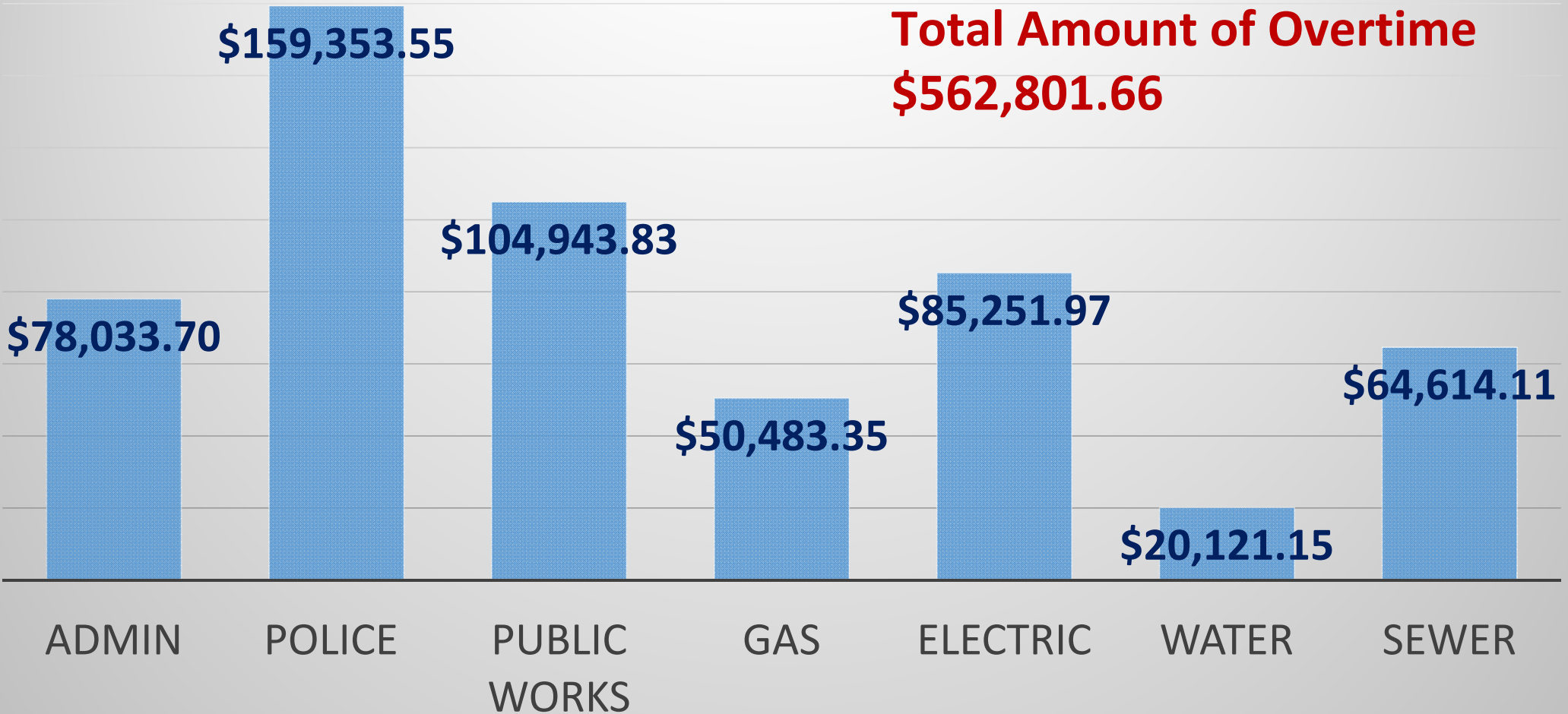
QUEBEC FUND STRATEGIC FUND TRADE INTERNATIONAL INVESTMENTS FUNDING GOVERNMENT NEEDS INFRASTRUCTURE CANADA COMPETITIVE GOVERNMENT INFRASTRUCTURE ACROSS REGIONAL CANADA GREEN LOWER PUBLIC ENERGY POLLUTION REDUCE BRIDGE INVESTMENTS LONG AMERICA BUILDING INTERNATIONAL LINK TAX GAS ECONOMY MAJOR NEED LIBERAL CORRIDOR ECONOMIC AIRPORT MUNICIPAL WATER LOCAL FUNDING INVESTING INFRASTRUCTURE FEDERAL TRANSPORTATION HIGHWAY INVESTMENT IMPROVEMENTS MUNICIPALITIES TRANSIT PORT COMPLETION YCLING COMMUNITY WINDSOR CONTINUING PLAN TERM PROJECTS TRANSPORTATION COMMITMENTS PROVINCES WATER HARPER ELECTRIC SOUTH FUTURE ASIA LIKE

Funding Opportunities – Ways to Save Money

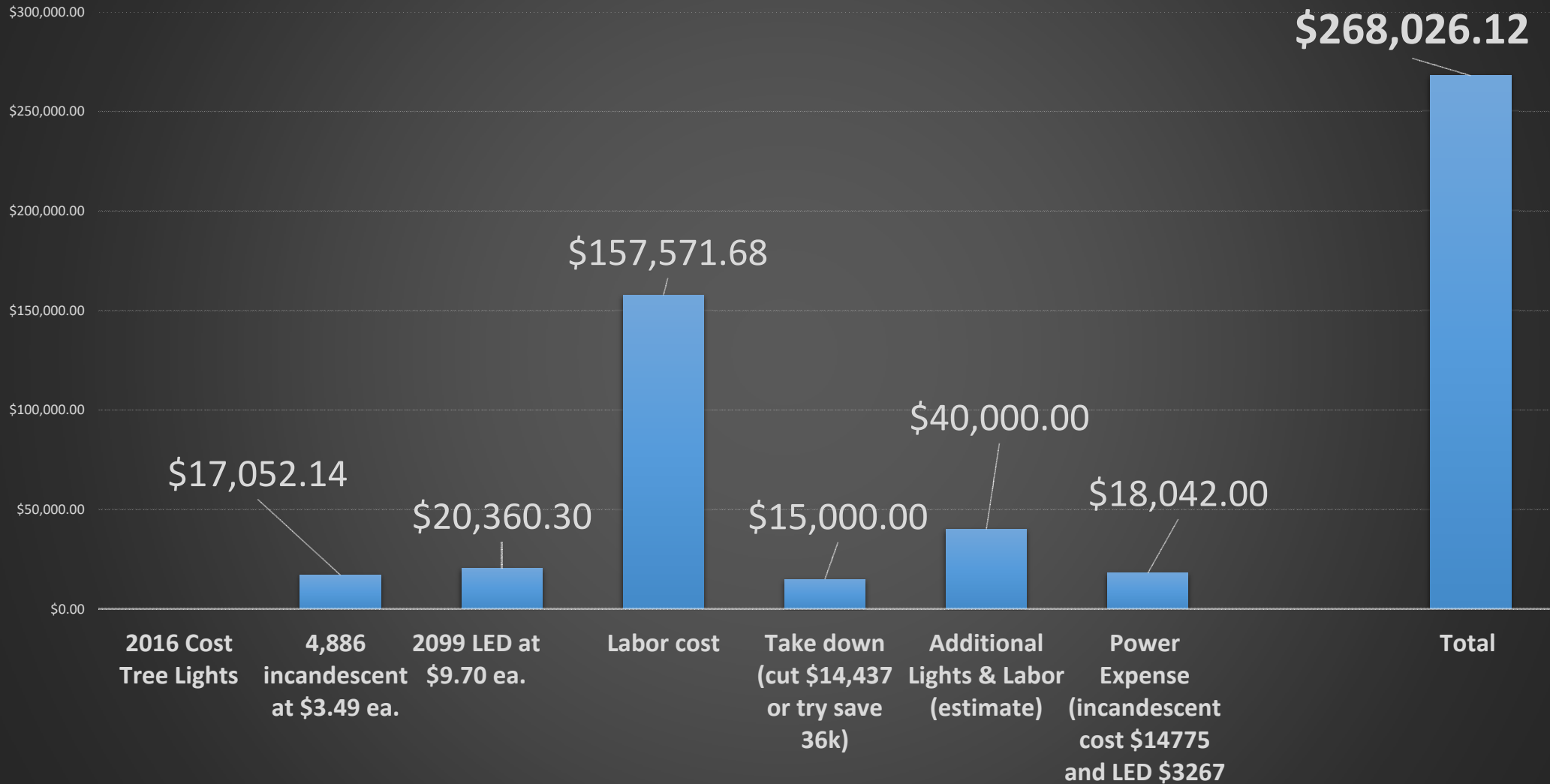
- Workman's Comp Payout
 - Investing in Training for Efficiency
 - Fleet Management
 - Fuel Management
 - Mechanical Expense
 - Contract Labor
 - Maintenance on Buildings
 - Dispatch and Customer Service Calls
-
- Overtime Management

Overtime by Department

**Total Amount of Overtime
\$562,801.66**



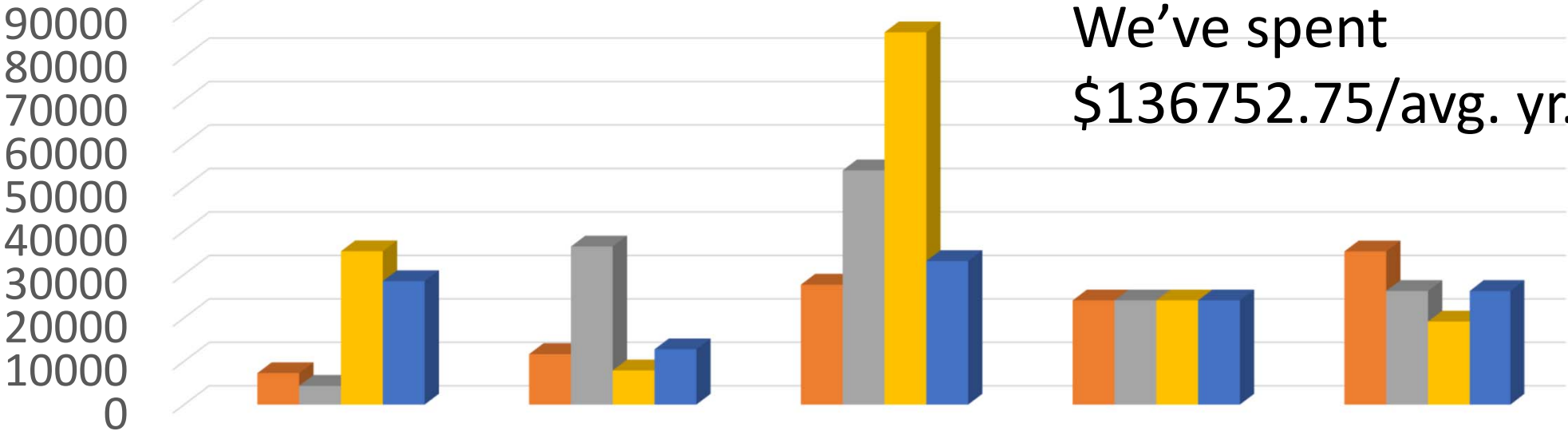
Tree Lighting Expense 2016-2017



Library as a Department of the City

2017 Appropriation	\$858,330.00
Cost City if Ran as Dept	\$586,520.83
Budget to Library	\$118,599.00
Savings Vacation/Holidays, Sick Match City Employees	\$15,000.00
Total Savings City	\$168,210.17
Library Keeps Income	\$75,438.31
Additional Budget Youth & Adult Material	\$50,000.00
Net Savings For City:	\$118,210.17

Municipal Attorneys



We've spent
\$136752.75/avg. yr.

2016 2015 2014 2013

Engineering Expense

	PLANNING	PUBLIC WORKS	CAPITAL PROJECTS	UTILITITES
TOTAL FY 2013	16,181.50	50,445.62	61,005.00	386,577.90
TOTAL FY 2014	27,338.73	251,481.13	125,142.36	304,019.29
TOTAL FY 2015	66,552.81	148,940.93	221,196.46	275,999.94
TOTAL FY 2016	48,385.21	260,806.14	201,143.51	36,579.08
TOTAL ALL	58,458.25	711,673.82	608,487.33	1,003,176.21
AVG/YR	~\$40K	~\$178K	~\$152K	Over \$250k

Health Insurance

	2015 ACTUAL	2016 ACTUAL	2017 ESTIMATE	4 YEAR INCREASE
SINGLE				
Monthly	422.16	464.88	581.62	
Annual	5,065.92	5,578.56	6,979.44	
Dollar Change	27.83	42.72	116.74	
% Increase	7%	10%	25%	35%
\$ Increase				\$ 154.36
FAMILY				
Monthly	1,062.45	1,169.97	1,450.37	
Annual	12,749.40	14,039.64	17,404.44	
Dollar Change	70.37	107.52	280.40	
% Change	7%	10%	24%	34%
\$ Increase				\$ 376.50

Personnel Compensation

Pay Increases and Promotions

- Cost of Living
- Merit-based Increases
- Goals, objectives and evaluations
- New Comp Study

Personnel Needs

<u>2016 Salary Budget</u>	<u>2016 Salary Actual</u>	<u>2017 Salary Budget</u>	Adjustments Revised	2017 Salary Budget
13,179,526	13,262,388	13,856,507	\$ 377,376	\$ 14,233,883
			\$ (408,714)	\$ (408,714)
		13,856,507	\$ (31,338)	\$ 13,825,169