

STATE OF ALABAMA            )  
   :  
 COUNTY OF BALDWIN        )

The City Council, City of Fairhope, met in regular session at 5:30 p.m., Fairhope Municipal Complex Council Chamber, 161 North Section Street, Fairhope, Alabama 36532, on Monday, 24 March 2008.

Present were Council President Robert C. Gentle, Councilmembers: Debbie W. Quinn, Daniel Stankoski, Cecil Christenberry, and Michael A. Ford, Mayor Timothy M. Kant, City Attorney Marion E. Wynne, and Assistant City Clerk Lisa A. Hanks. City Clerk Geniece W. Johnson was absent.

There being a quorum present, Council President Gentle called the meeting to order. The invocation was given by Arthur Bosarge, Assistant Director of Public Works, and the Pledge of Allegiance was recited. Councilmember Stankoski moved to approve minutes of the March 6, 2008, regular meeting as amended. Seconded by Councilmember Christenberry, motion passed unanimously by voice vote.

Sherry Sullivan made the following announcements:

- The State of the City Address will be March 30, 2008 at 2:00 p.m. at the Fairhope Civic Center.
- The City of Fairhope Museum of History will open on Saturday, April 5, 2008.

Mayor's Comments and Staff Reports:

- Mayor Kant announced that William "Buddy" Richmond passed away this weekend. Mr. Richmond was appointed to the City's Planning & Zoning Commission in July 1987 and was replaced in December 1999. Mayor Kant stated that Mr. Richmond actually did most of the drawings for the City of Fairhope and the Civic Center was one of his first. Mayor Kant asked for a moment of silence for William "Buddy" Richmond.
- Mayor Kant addressed the City Council regarding the following two items:
  1. The billboard case has been settled and the City of Fairhope prevailed. Mayor Kant asked for the Declaratory Judgment to be included in the minutes. The following is the Declaratory Judgment in favor of the City of Fairhope:

24 March 2008

IN THE CIRCUIT COURT OF BALDWIN COUNTY, ALABAMA

CITY OF FAIRHOPE,	*	
	*	
Plaintiff,	*	
	*	
v.	*	Civil Action No.:
	*	CV-2007-16
	*	
BILL SALTER ADVERTISING,	*	
INC.,	*	
	*	
Defendant.	*	

DECLARATORY JUDGMENT

This cause comes before the Court on the Complaint for Declaratory Judgment, answer of Defendant, testimony and evidence, and arguments of Counsel. Upon consideration thereof, it is,

ORDERED, ADJUDGED and DECREED, by the Court as follows:

1. Pursuant to State Law and local Ordinance, the City of Fairhope has the right to prohibit the proposed billboard at the proposed location.

2. The Defendant, Bill Salter Advertising, Inc. is hereby enjoined from installing the proposed billboard at the proposed location.

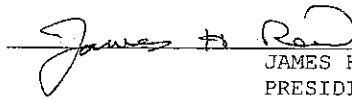
3. If the Defendant has already installed the billboard, the Defendant is hereby ordered to remove the

24 March 2008

billboard and return the site to its original condition before installation.

4. The Defendant is ordered to pay the Court costs incurred in this proceeding.

Done this 10<sup>th</sup> day of March, 2008.

  
\_\_\_\_\_  
JAMES H. REID, JR.  
PRESIDING CIRCUIT JUDGE

CIRCUIT COURT  
BALDWIN COUNTY, AL  
FILED

MAR 11 2008

JODY W. CAMPBELL  
CIRCUIT CLERK

**Civil Action No.: CV-2007-16**  
Declaratory Judgment  
Page 2 of 2

2. A letter was sent to the Alabama Department of Transportation regarding the concerns at the intersection of U. S. Highway 98 and Veterans Drive. Mayor Kant read the last paragraph of the Alabama Department of Transportation's response letter and asked for the letter to be included in the minutes. The following is the letter from the Alabama Department of Transportation:

24 March 2008



BOB RILEY  
GOVERNOR

March 21, 2008

**ALABAMA**  
**DEPARTMENT OF TRANSPORTATION**

03-24-08P03:2



NINTH DIVISION  
OFFICE OF DIVISION ENGINEER  
1701 I-65 WEST SERVICE ROAD N  
MOBILE, ALABAMA 36618-1109  
TELEPHONE: (251) 470-8200  
FAX: (251) 473-3824

JOE MCINNES  
TRANSPORTATION DIRECTOR

The Honorable Tim Kant  
Mayor of Fairhope  
P. O. Box 429  
Fairhope, Alabama 36533

Dear Mayor Kant:

Re: U.S. 98 Safety Improvements

This is the requested response clarifying the Alabama Department of Transportation's position on future modifications to the U.S. 98 Intersection with Veterans Drive (formally know as Section Street). As you know, the City has requested a traffic signal at this location over the past 10 -15 years. In November of 2005, the City requested alternatives to signalization be explored for this intersection. During the next few months, many options were presented and reviewed. In December of 2006, the City requested that ALDOT assist in funding a project to re-route the northbound traffic on Veterans Drive to U.S. 98/AL104 Intersections. ALDOT viewed this project as the best option to improve safety and reduce congestion along this section of U.S. 98. ALDOT agreed to participate in the funding of the work at U.S. 98/AL104 Intersections with the understanding that this project would eliminate the need for a traffic signal at U.S. 98/Veterans Drive Intersections.

Recently, we were made aware of the City's previous commitment to install a traffic signal at U.S. 98/Veterans Drive Intersection upon the development of Village North which is an approved planned unit development. ALDOT's position has not changed. We still support the current City project to re-route the northbound Veterans Drive traffic, because it is the safest option for current traffic patterns along this section of U.S. 98. In the future, if the conditions change and the City and/or the Developer propose an additional project to modify these intersections further, we would evaluate those requests once received. If the future proposed project improves the safety and capacity along U.S.98, we would grant a permit to the City and/or Developer to make those improvements at that time.

If any additional information is needed, please advise.

Yours truly,

Vincent E. Calametti, P.E.  
Division Engineer

VEC/WPC/ij  
c: Mr. Frankie Smith  
Mr. Wayne Curry  
File

- Rose Fogarty, Finance Director, and Nancy Wilson, City Treasurer, presented the following PowerPoint presentation no action was taken by City Council. Ms. Fogarty mentioned the annual financial report being larger this year because the City of Fairhope is submitting the Comprehensive Annual Financial Report to the Governmental Finance Officers Association of the United States for a certificate of achievement in financial reporting.

24 March 2008

**CITY OF FAIRHOPE  
CITY COUNCIL MEETING  
MARCH 24, 2008**

**SUMMARY  
FINANCIAL REPORTS  
FIVE MONTHS ENDED  
2/29/2008**

Slide 1

**GENERAL FUND**

	5 MONTHS ENDED 2/29/08	5 MONTHS ENDED 2/28/07	INCREASE (DECREASE)
REVENUES (INCLUDING UTILITY TRANSFERS)	8,876,686	9,394,528	(517,842)
EXPENSES	7,839,887	6,934,992	904,895
EXCESS REVENUE OVER (UNDER) EXPENSE	1,036,799		

Slide 2

**GAS FUND**

	5 MONTHS ENDED 2/29/08	5 MONTHS ENDED 2/28/07	INCREASE (DECREASE)
REVENUES	3,778,489	3,782,779	(4,290)
COST OF ENERGY	2,091,897	2,137,356	(45,459)
EXPENSES - INCLUDING TRANSFERS	1,334,691	1,112,482	222,209
TOTAL COST/EXPENSE	3,426,588	3,249,838	
EARNINGS (LOSS)	351,901		

Slide 3

**ELECTRIC FUND**

	5 MONTHS ENDED 2/29/08	5 MONTHS ENDED 2/28/07	INCREASE (DECREASE)
REVENUES	6,801,678	6,463,233	338,445
COST OF ENERGY	3,707,594	3,088,451	619,143
EXPENSES - INCLUDING TRANSFERS	2,363,757	2,101,276	262,481
TOTAL COST/EXPENSE	6,071,351	5,189,727	
EARNINGS (LOSS)	730,327		

Slide 4

**WATER/SEWER FUND**

	5 MONTHS ENDED 2/29/08	5 MONTHS ENDED 2/28/07	INCREASE (DECREASE)
REVENUES	3,477,623	3,365,341	112,282
COST OF ENERGY	267,612	241,924	25,688
EXPENSES - INCLUDING TRANSFERS	3,054,896	2,778,553	276,343
TOTAL COST/EXPENSE	3,322,508	1,894,469	
EARNINGS (LOSS)	155,115		

Slide 5

**GOLF FUND**

	5 MONTHS ENDED 2/29/08	5 MONTHS ENDED 2/28/07	INCREASE (DECREASE)
REVENUES	546,342	544,834	1,508
EXPENSES	646,591	595,093	51,498
EARNINGS (LOSS)	(100,249)		

Slide 6

24 March 2008

<p style="text-align: center;"><b>ALL FUNDS</b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: right;">5 MONTHS ENDED 2/29/08</th> <th style="text-align: right;">5 MONTHS ENDED 2/28/07</th> <th style="text-align: right;">INCREASE (DECREASE)</th> </tr> </thead> <tbody> <tr> <td>REVENUES</td> <td style="text-align: right;">23,480,818</td> <td style="text-align: right;">23,550,715</td> <td style="text-align: right;">(69,897)</td> </tr> <tr> <td>EXPENSES</td> <td style="text-align: right;">21,306,925</td> <td style="text-align: right;">18,990,127</td> <td style="text-align: right;">2,316,798</td> </tr> <tr> <td>EXCESS REVENUE OVER (UNDER) EXPENSE</td> <td style="text-align: right;">2,173,893</td> <td></td> <td></td> </tr> </tbody> </table>		5 MONTHS ENDED 2/29/08	5 MONTHS ENDED 2/28/07	INCREASE (DECREASE)	REVENUES	23,480,818	23,550,715	(69,897)	EXPENSES	21,306,925	18,990,127	2,316,798	EXCESS REVENUE OVER (UNDER) EXPENSE	2,173,893			<p style="text-align: center;"><b>CASH BALANCE COMPARISON AT FEBRUARY 29, 2008</b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: right;">CURRENT 2/29/08</th> <th style="text-align: right;">PRIOR MONTH 1/31/08</th> <th style="text-align: right;">PRIOR YEAR 2/28/07</th> </tr> </thead> <tbody> <tr> <td>GENERAL FUND</td> <td style="text-align: right;">2,688,113</td> <td style="text-align: right;">2,812,761</td> <td style="text-align: right;">3,230,167</td> </tr> <tr> <td>GAS FUND</td> <td style="text-align: right;">290,982</td> <td style="text-align: right;">281,371</td> <td style="text-align: right;">931,077</td> </tr> <tr> <td>ELECTRIC FUND</td> <td style="text-align: right;">1,391,884</td> <td style="text-align: right;">1,393,637</td> <td style="text-align: right;">2,647,427</td> </tr> <tr> <td>WATER FUND</td> <td style="text-align: right;">3,263,456</td> <td style="text-align: right;">3,221,564</td> <td style="text-align: right;">4,398,458</td> </tr> <tr> <td>GOLF FUND</td> <td style="text-align: right;">106,688</td> <td style="text-align: right;">96,368</td> <td style="text-align: right;">140,104</td> </tr> <tr> <td>GAS TAX FUND</td> <td style="text-align: right;">344,968</td> <td style="text-align: right;">338,471</td> <td style="text-align: right;">293,078</td> </tr> <tr> <td>CAPITAL PROJECTS (INCLUDES LIBRARY PROJECT ACCOUNT)</td> <td style="text-align: right;">3,726,592</td> <td style="text-align: right;">3,725,179</td> <td style="text-align: right;">199,052</td> </tr> <tr> <td>TOTAL - ALL FUNDS</td> <td style="text-align: right;">11,817,663</td> <td style="text-align: right;">11,869,371</td> <td style="text-align: right;">11,833,363</td> </tr> <tr> <td>SINKING FUNDS</td> <td style="text-align: right;">1,674,446</td> <td style="text-align: right;">1,361,344</td> <td style="text-align: right;">1,668,964</td> </tr> <tr> <td>WARRANT FUNDS</td> <td style="text-align: right;">3,627,537</td> <td style="text-align: right;">3,917,161</td> <td style="text-align: right;">670,246</td> </tr> <tr> <td>TOTAL-EXCLDNG SINKING/WARRANTS</td> <td style="text-align: right;">6,510,700</td> <td style="text-align: right;">6,699,866</td> <td style="text-align: right;">9,494,153</td> </tr> </tbody> </table>		CURRENT 2/29/08	PRIOR MONTH 1/31/08	PRIOR YEAR 2/28/07	GENERAL FUND	2,688,113	2,812,761	3,230,167	GAS FUND	290,982	281,371	931,077	ELECTRIC FUND	1,391,884	1,393,637	2,647,427	WATER FUND	3,263,456	3,221,564	4,398,458	GOLF FUND	106,688	96,368	140,104	GAS TAX FUND	344,968	338,471	293,078	CAPITAL PROJECTS (INCLUDES LIBRARY PROJECT ACCOUNT)	3,726,592	3,725,179	199,052	TOTAL - ALL FUNDS	11,817,663	11,869,371	11,833,363	SINKING FUNDS	1,674,446	1,361,344	1,668,964	WARRANT FUNDS	3,627,537	3,917,161	670,246	TOTAL-EXCLDNG SINKING/WARRANTS	6,510,700	6,699,866	9,494,153
	5 MONTHS ENDED 2/29/08	5 MONTHS ENDED 2/28/07	INCREASE (DECREASE)																																																														
REVENUES	23,480,818	23,550,715	(69,897)																																																														
EXPENSES	21,306,925	18,990,127	2,316,798																																																														
EXCESS REVENUE OVER (UNDER) EXPENSE	2,173,893																																																																
	CURRENT 2/29/08	PRIOR MONTH 1/31/08	PRIOR YEAR 2/28/07																																																														
GENERAL FUND	2,688,113	2,812,761	3,230,167																																																														
GAS FUND	290,982	281,371	931,077																																																														
ELECTRIC FUND	1,391,884	1,393,637	2,647,427																																																														
WATER FUND	3,263,456	3,221,564	4,398,458																																																														
GOLF FUND	106,688	96,368	140,104																																																														
GAS TAX FUND	344,968	338,471	293,078																																																														
CAPITAL PROJECTS (INCLUDES LIBRARY PROJECT ACCOUNT)	3,726,592	3,725,179	199,052																																																														
TOTAL - ALL FUNDS	11,817,663	11,869,371	11,833,363																																																														
SINKING FUNDS	1,674,446	1,361,344	1,668,964																																																														
WARRANT FUNDS	3,627,537	3,917,161	670,246																																																														
TOTAL-EXCLDNG SINKING/WARRANTS	6,510,700	6,699,866	9,494,153																																																														
Slide 7	Slide 8																																																																
<p style="text-align: center;"><b>GENERAL FUND - CASH</b></p>	<p style="text-align: center;"><b>PROPRIETARY FUNDS - CASH</b></p>																																																																
Slide 9	Slide 10																																																																

Council President Gentle asked with the property tax issue, what percent have we collected? Ms. Fogarty replied there is still \$1.6 million to collect. Ms. Wilson said \$2.3 million has been collected so far. Council President Gentle said we budgeted \$3.9 million, so we are out approximately twenty-five percent.

Councilmember Quinn commented on the February finances and questioned the water and sewer expenses. Ms. Wilson replied she used available cash to pay expenses in the other departments and cash was not there for water and sewer. Councilmember Quinn also mentioned the salaries under the sanitation department have gone up considerably and asked Ms. Wilson to look into it. Ms. Fogarty said one reason for the increase in salaries could be we had three pay periods in February instead of two. Councilmember Ford also asked why the water and sewer fund expense increased. Ms. Fogarty replied I can get you the specifics. Councilmember Stankoski stated once again the proverbial question is; what do we have in the bank? Ms. Fogarty said

24 March 2008

at this time I am turning it over to Ms. Wilson who replied the cash in bank is \$6,510,700.00. Ms. Wilson said she met with the State of Alabama Revenue Commissioner and staff, while in Montgomery, regarding the property tax issue. They told me it was coming to a close, but didn't say when. Council President Gentle asked what if we do not receive the \$1.6 million. Ms. Wilson said she used cash that came in to pay off lines of credit, in order to get us in a better situation. In our reserves, we put \$604,000.00 in January, \$237,000.00 in February, and so far \$205,000.00 in March. We paid the fuel cost for January and February out of cash. We will close on the \$1.3 million GOW loan tomorrow.

Councilmember Quinn addressed the City Council and Mayor Kant regarding the public records issue. She saw the newspaper article on the new information request policy and mentioned she never received the policy changes or heard about the changes. Then, she brought up the City Council packets and wanting the press to get a copy. She mentioned the reporters would be better prepared to write their stories if they had the information prior to and during the City Council meetings. Councilmember Quinn asked Mayor Kant for his opinion on the two issues.

Mayor Kant stated he told the City Clerk's office to stop charging citizens for information requests. This is just a temporary policy until the Council decides to change it. As for the City Council packets, the Council needs to decide what to do. Council President Gentle said I don't have any problem with the press receiving the packets, but things are in draft form, just like tonight we changed the minutes. Agenda packets are apt to be changed. There was one instance where the packets were given out, items were to be voted on and then were not. The article was written based on the items being voted on by the City Council.

Councilmember Stankoski stated he does not oppose the agenda and may not like to release letters from individuals unless we get their permission. We could give the packets and remove the letters. Councilmember Christenberry said he has no problem with giving out the packets and wants the press to get information to write their story. Councilmember Ford agrees the public should get everything, but not put their letters out there. If someone wanted to write a letter to the Council, it would be wide open for the press. This individual may not want their letter being everybody's business and would be reluctant to write it.

Mayor Kant mentioned all ordinances will be on-line soon. Hopefully by the time the new website is up and running.

Mike Odom, reporter for the Fairhope Courier, addressed the City Council regarding public records. He said records are public that are submitted to a municipality. There is some dispute by the Alabama League of Municipalities that items are draft until adopted. What do you feel about the letters being public records, City Attorney Wynne? Wynne replied I cannot shoot from the top of my head. I knew there was

24 March 2008

some controversy with the reporters and the Alabama League. I don't know how to answer that at this time. Mr. Odom said items that are not voted on, I feel, are public records. Councilmember Ford said that if someone wrote me a letter with his opinion in it, it was not public record. Mr. Odom told the City Council that Mobile and Daphne have their agenda packets on-line. Councilmember Quinn stated that we should find out what other cities do regarding press packets. I give my packet to the press because I do not need it. Council President Gentle commented to the press; we give all information we can to help you write a better story.

The following proclamation was presented by Jennifer Fidler, Public Works Director, Proclaiming April 22, 2008 as Earth Day. Ms. Fidler recognized the members of the Earth Day Committee: Gary Gover, Steve Robinson, Carol Adams-Davis, Eleanore, Scott, Suzie Spies, Jacque Dunnam, Tanys Waldron, Judy Benton, Maria Spies, April Westervelt, David Spies, and Jeanine Normand.





24 March 2008

Dennis Sherrin with Hartman, Blackmon, and Kilgore addressed the City Council and gave a brief summary of the Comprehensive Annual Financial Report for fiscal year ending September 30, 2007. A copy of the Comprehensive Annual Financial Report for fiscal year ending September 30, 2007 shall be spread upon the minutes of the City of Fairhope (under a separate cover). Dennis Sherrin announced that the City received the highest level of opinion; an unqualified statement. Mr. Sherrin thanked all City employees for their help and participation.

Councilmember Ford asked, bottom line, are we in good shape? Mr. Sherrin replied things are thin, but good. Council President Gentle commented you touched on debt on the governmental side, what is our debt limit and also on proprietary funds? Mr. Sherrin replied for 2007 the legal debt limit is \$44 million and our legal debt margin is \$26 million. Councilmember Stankoski stated bottom line we are in good shape, but it appears we continue to borrow. What do you see? And, what is our trend? Mr. Sherrin replied the City needs to continue managing expenses. Lines have crossed and have been offset by borrowing. Expenses have grown over the years. The City must continue to evaluate appropriations and have a grasp on the horizon. This can affect the City if you operate on a thin margin.

Councilmember Quinn commented you talked about a long-term financial plan and we don't have one. Mr. Sherrin replied you need a 3, 5, and 7 year plan. Council President stated we looked into a strategic plan and it came from the Governmental Structure Committee. After further discussion Councilmember Ford moved to accept the Comprehensive Annual Financial Report. Seconded by Councilmember Stankoski, motion passed unanimously by voice vote.

A Public Hearing was held as advertised on a proposed ordinance to adopt new building, mechanical, plumbing, fuel and gas, fire and electric codes. Councilmember Quinn introduced in writing Ordinance No. 1356. Chris Gill, City Attorney from Hand Arendall, discussed the legal aspects of the codes which are permitted by statutory law. Barry Fulford, Building Official, stated the City of Fairhope is about the only city that has not adopted these codes. He said, "I wish for the Council to pass this tonight."

Council President Gentle opened the Public Hearing at 6:39 p.m. No one present opposed the proposed ordinance, the Public Hearing closed at 6:40 p.m.

24 March 2008

In order to take immediate action Councilmember Quinn moved for immediate consideration. Seconded by Councilmember Stankoski, motion for immediate consideration passed unanimously by the following votes: AYE - Quinn, Stankoski, Christenberry, Ford, and Gentle. NAY- None. Councilmember Quinn then moved for final adoption of Ordinance No. 1356. Seconded by Councilmember Christenberry, motion for final adoption passed unanimously by the following votes: AYE - Quinn, Stankoski, Christenberry, Ford, and Gentle. NAY- None.

Councilmember Ford introduced in writing Ordinance No. 1357, an ordinance establishing the City of Fairhope Museum Advisory Board. Councilmember Ford discussed the ordinance and read his recommendations for the board with their qualifications. In order to take immediate action, Councilmember Christenberry moved for immediate consideration. Seconded by Councilmember Stankoski, motion for immediate consideration passed unanimously by the following votes: AYE - Quinn, Stankoski, Christenberry, Ford, and Gentle. NAY- None. Councilmember Quinn then moved for final adoption of Ordinance No. 1357. Seconded by Councilmember Christenberry, motion for final adoption passed unanimously by the following votes: AYE - Quinn, Stankoski, Christenberry, Ford, and Gentle. NAY- None.

24 March 2008

CITY OF FAIRHOPE  
 BID TABULATION AND RECOMMENDATION  
 BID NO. 006-08 SPORTS LIGHTING POLES  
 BID OPENING: 02-06-08  
 3/5/2008

BIDDER	QUANTITY	ITEM	MANUFACTURER	PRICE EACH	DELIVERY ARO IN WEEKS
APALACHEE POLE COMPANY, INC	ONE (1) EACH	SPORTS LIGHT POLE		\$ NO RESPONSE	
BALDWIN LIGHTING, INC				NO RESPONSE	
H & H ELECTRIC CO. INC.				NO RESPONSE	
NATIONWIDE UTILITY POLES & SUPPLY, INC				NO RESPONSE	
THOMASSON LUMBER COMPANY				NO RESPONSE	
UTILITY POWER, INC.		No bid bond, notary missing		INVALID BID	
VALMONT NEWMONT		No bid bond		INVALID BID	
HD SUPPLY UTILITIES				\$5,285.00	six

It is recommended to accept the bid from: HD SUPPLY UTILITIES IN THE AMOUNT OF \$5,285.00 PER POLE

*Walter Morris*  
 Aaron Morris  
 Electrical Superintendent

*Daniel P. Ames*  
 Daniel P. Ames  
 Purchasing Manager

Councilmember Ford moved to accept the bid of HD Supply Utilities provided all specifications are met, for a bi-annual contract to purchase sports lighting poles as needed. Seconded by Councilmember Christenberry, motion passed unanimously by voice vote. This purchase will be charged to the Fund needing poles.

24 March 2008

CITY OF FAIRHOPE  
 BID TABULATION AND RECOMMENDATION  
 BID NO. 006-08 SPORTS LIGHTING POLES  
 BID OPENING: 02-06-08  
 3/5/2008

BIDDER	QUANTITY	ITEM	MANUFACTURER	PRICE EACH	DELIVERY ARO IN WEEKS
APALACHEE POLE COMPANY, INC	ONE (1) EACH	SPORTS LIGHT POLE		\$	
				NO RESPONSE	
BALDWIN LIGHTING, INC				NO RESPONSE	
H & H ELECTRIC CO. INC.				NO RESPONSE	
NATIONWIDE UTILITY POLES & SUPPLY, INC				NO RESPONSE	
THOMASSON LUMBER COMPANY				NO RESPONSE	
UTILITY POWER, INC.		No bid bond, notary missing		INVALID BID	
VALMONT NEWMONT		No bid bond		INVALID BID	
HD SUPPLY UTILITIES				\$5,285.00	six

It is recommended to accept the bid from: HD SUPPLY UTILITIES IN THE AMOUNT OF \$5,285.00 PER POLE

Aaron Norris  
 Electrical Superintendent

Daniel P. Ames  
 Purchasing Manager

Councilmember Quinn moved to accept the bid of HD Supply Utilities provided all specifications are met, for five sports lighting poles for the Fairhope Municipal Stadium. Seconded by Councilmember Ford, motion passed unanimously by voice vote. This purchase will be funded by the Recreation Improvement Funds.

24 March 2008

Council President Gentle stated that Don Gordon Construction was hired as the construction manager at risk for the new Fairhope Recreation Center and solicited bids for the project. He asked; does the City enter into a contract with Don Gordon Construction? City Attorney Wynne said that Mr. Gordon must follow the bid law and get bids on the Fairhope Recreation Center just like any other City project.

**Bid Tabulation  
Electrical**

<u>Contractor</u>	<u>Base Bid</u>
V&M Electric, Inc.....	\$ 231,000.00
Stewart's Electrical Contractors, Inc. ....	\$ 254,000.00
C&R Electrical Services, Inc.....	\$ 295,500.00
Hellmich Electric, Inc.....	\$ 371,396.00

After further discussion, Councilmember Quinn moved to accept the low bid of V & M Electric, Inc. provided all specifications are met, for electrical work at the Fairhope Recreation Center. Seconded by Councilmember Ford, motion passed unanimously by voice vote. This purchase will be funded by the 2007 GOW.

**Bid Tabulation  
Concrete Labor**

<u>Contractor</u>	<u>Base Bid</u>
Empire Construction, LLC.....	\$ 81,000.00
Perdue Concrete, Inc.....	\$ 90,750.00

Councilmember Ford moved to accept the low bid of Empire Construction, LLC provided all specifications are met, for the concrete work at the Fairhope Recreation Center. Seconded by Councilmember Christenberry, motion passed unanimously by voice vote. This purchase will be funded by the 2007 GOW.

24 March 2008

**Bid Tabulation  
Metal Building and Structural Steel**

<u>Contractor</u>	<u>Base Bid</u>
Kemko, Inc. ....	\$ 565,850.00
Kemko, Inc. Value Engineering.....	\$ (47,750.00)
Total.....	\$ 518,100.00
 Hellmich Electric, Inc. ....	 No Bid

Councilmember Stankoski moved to accept the low bid of Kemko, Inc. provided all specifications are met, for the metal building and structural steel work at the Fairhope Recreation Center. Seconded by Councilmember Christenberry, motion passed unanimously by voice vote. This purchase will be funded by the 2007 GOW.

**Bid Tabulation  
Plumbing**

<u>Contractor</u>	<u>Base Bid</u>
JLS International, Inc. ....	\$ 43,000.00
Persons Service Company.....	\$ 44,687.00

Councilmember Christenberry moved to accept the low bid of JLS International, Inc. provided all specifications are met, for the plumbing work at the Fairhope Recreation Center. Seconded by Councilmember Ford, motion passed unanimously by voice vote. This purchase will be funded by the 2007 GOW.

**Bid Tabulation  
HVAC**

<u>Contractor</u>	<u>Base Bid</u>
JLS International, Inc. ....	\$ 332,969.00
Batchelor's Mechanical.....	\$ 361,000.00

24 March 2008

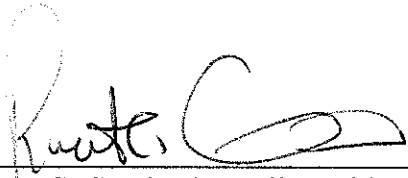
Councilmember Quinn moved to accept the low bid of JLS International, Inc. provided all specifications are met, for the HVAC work at the Fairhope Recreation Center in the amount of \$332,969.00. Seconded by Councilmember Christenberry, motion passed unanimously by voice vote. This purchase will be funded by the 2007 GOW.

Bid Tabulation  
Sitework

<u>Contractor</u>	<u>Base Bid</u>
Baldwin Road Builders, Inc. ....	\$ 49,867.00
Bill Patterson Construction, Inc. ....	\$ 55,408.00
Fineline Construction, Inc. ....	\$ 57,217.00

Councilmember Christenberry moved to accept the low bid of Baldwin Road Builders, Inc. provided all specifications are met, for the sitework at the Fairhope Recreation Center. Seconded by Councilmember Quinn, motion passed unanimously by voice vote. This purchase will be funded by the 2007 GOW.

There being no further business to come before the City Council, the meeting was duly adjourned at 6:55 p.m.




---

Robert C. Gentle, Council President




---

Lisa A. Hanks, Assistant City Clerk