

July 13, 2016

Volkert, Inc. 3809 Moffett Road (36618) P.O. Box 7434 Mobile, AL 36670-0434

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Contract No. SEW003-16/Bid No. 027-17 (Volkert Project No. 630106-B) Cured-in-Place Pipe (CIPP) for Sanitary Sewer Mains

Mr. Dan Ames
Purchasing Manager
The City of Fairhope, Alabama
161 N. Section Street
Fairhope, AL 36532

Dear Mr. Ames:

Enclosed is the Tabulation of Bids received on July 12, 2016 for the referenced project. The following is a summary of the total bid amounts submitted:

Contractor	Total Bid Amount
Suncoast Infrastructure, Inc.	\$341,350.00
Layne Inliner, LLC	\$343,500.00
Insituform Technologies, LLC	\$346,300.00

Pensacola Concrete Construction Co., Inc. also submitted a bid proposal with acknowledgment of Addendum No. 1 having been received. However, they did not submit bid pricing for Pay Item SS-7, "Service Reinstatement," or Pay Item SS-8, "Cementitious Manhole Rehabilitation," which were directed to be added in Addendum No. 1. Therefore, their bid was determined to be incomplete and not included with the tabulation of bids.

Following the bid opening, the bid from Layne Inliner, LLC was discovered to have been delivered by UPS on Monday, July 11, 2016 to the City's warehouse in lieu of the Public Works receptionist. Since it was verified by UPS tracking that the bid had been delivered prior to the bid opening, the bid was opened and read later in the day at the City's Public Works Facility. The bid from Layne Inliner, LLC included math errors in the extension of the unit prices and the correct total bid amount is shown above and on the Tabulation of Bids. We have reviewed the remaining proposals and found them to be in order.

Suncoast, Inc. submitted the low total bid amount of \$341,350.00. This amount appears to be reasonable for work that is anticipated to be performed under this contract based on the actual quantities of work that are performed within the available budget funds. Therefore, we recommend that Suncoast Infrastructure, Inc. be awarded this contract for the not to exceed total bid amount of \$341,350.00.

Please call me at your convenience should you have any questions regarding these items.

Sincerely,

Ťim E. Patton, P.E. Vice President

/kvd Enclosure

c Mr. Dan McCrory

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