

**CITY OF FAIRHOPE  
CITY COUNCIL AGENDA**

**MONDAY, 24 SEPTEMBER 2012 - 6:00 P.M. - CITY COUNCIL CHAMBER**

**Invocation and Pledge of Allegiance**

1. Approve Minutes of 10 September 2012 Regular City Council Meeting; minutes of the 10 September 2012 Public Participation/Work Session and minutes of the September 18, 2012 Special City Council Meeting.
2. Report of the Mayor
3. Council Comments
4. City Administrator
5. Public Participation
6. **Public Hearing** - Ordinance - Amend Zoning Ordinance No. 1253.  
Request to rezone the property of Darwin and Nikki Harris to be rezoned from R-1 Low Density Single Family Residential District to B-2 General Business District. The property is located at 19283 S. Greeno Road, Fairhope, Alabama.
7. Resolution – Extending the Budget for the fiscal year through the month of October to allow invoices and expenditures to continue as needed.
8. Resolution – Authorizing Mayor Timothy M. Kant to execute a contract between the City of Fairhope and ADP to replace the current time/attendance software and approve the monthly fee for software and terminals.
9. Resolution – Purchase one (1) each, G&W Viper ST Recloser with SEL 651R Control for the Electric Department
10. Resolution – Award Bid for Painting of one Water Tank for the Water Department.
11. Resolution – Authorizing Mayor Timothy M. Kant to dispose of personal property owned by the City of Fairhope (4 pallets of used, incandescent traffic lights, yellow in color and miscellaneous hardware) declaring it surplus and sale of the same to the City of Lafayette, Alabama.
12. Ordinance - Final Adoption - An Ordinance Regulating and Licensing Sexually Oriented Businesses. (Introduced at the September 10, 2012 City Council meeting)
13. Ordinance - Final Adoption - An Ordinance to Establish and provide a Compensation and Job Classification Plan for the City of Fairhope and to Set Limitations for Hiring Employees and Pay Rates. (Introduced at the September 10, 2012 City Council meeting)
14. Charge off Miscellaneous Accounts Receivables through prior to fiscal year ending 2009 in the amount of \$5,216.13

15. Charge off Uncollectible Utility Accounts for the fiscal year 2007-2008 in the amount of \$109,493.79.
16. Request – Approval to fill vacancies for Equipment Operator Apprentice and Equipment Operator I for the Public Works Department and Corrections Officer for the Police Department.
17. Adjourn

**Next Regular Meeting Monday, October 8, 2012 Same Time and Place**

STATE OF ALABAMA                    )  
   :  
 COUNTY OF BALDWIN                )

The City Council, City of Fairhope, met in regular session at 6:00 p.m., Fairhope Municipal Complex Council Chamber, 161 North Section Street, Fairhope, Alabama 36532, on Monday, 24 September 2012.

Present were Council President Lonnie L. Mixon, Councilmembers: Debbie W. Quinn, Daniel Stankoski, Michael A. Ford, and Rick Kingrea, Mayor Timothy M. Kant, City Attorney Marion E. Wynne, and City Clerk Lisa A. Hanks.

There being a quorum present, Council President Mixon called the meeting to order. The invocation was given by Reverend Michael Davis, from Twin Beech AME Zion Church, and the Pledge of Allegiance was recited. Council President Mixon asked if there were any corrections to the minutes from the 10 September 2012, regular meeting. He then stated if there are no corrections, the minutes stand approved as written.

Council President Mixon asked if there were any corrections to the minutes from the 10 September 2012, public participation/work session meeting. He then stated if there are no corrections, the minutes stand approved as written.

Council President Mixon asked if there were any corrections to the minutes from the 18 September 2012, special city council meeting. He then stated if there are no corrections, the minutes stand approved as written.

Councilmember Quinn addressed the City Council regarding the following items:

1. Thanked the Financial Advisory Committee and the Budget Committee for all of their hard work during the last few years.
2. Mentioned we have reached the \$7.0 million dollars in the Rainy Day Fund and need to begin paying off our debt; and would like to see the Library debt paid.

Councilmember Stankoski addressed the City Council and said he agreed with the comments from Councilmember Quinn.

Councilmember Ford addressed the City Council and commented how proud he was of Judge Snedeker's brother (Brandt Snedeker) for winning this past weekend.

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Calvin Hunt addressed the City Council and formally apologized to Mayor Kant and the Councilmembers for his behavior and comments if he offended anybody. He also apologized to the City of Fairhope and Mike Odom with the Fairhope Courier. Mr. Hunt said we need to work together and once again apologized to all of them.

City Administrator Mims addressed the City Council and briefly explained Agenda Items Number 6 through Number 16 prior to the City Council voting on same.

A Public Hearing was held as advertised on a proposed ordinance to Amend Zoning Ordinance No. 1253. Councilmember Ford introduced in writing Ordinance No. 1476, and ordinance to rezone the property of Darwin and Nikki Harris to be rezoned from R-1 Low Density Single Family Residential District to B-2 General Business District. The property is located at 19283 S. Greeno Road, Fairhope, Alabama. The Planning Commission forwarded a favorable recommendation of this ordinance, an ordinance. City Administrator Gregg Mims explained the proposed ordinance.

Council President Mixon opened the Public Hearing at 6:05 p.m.

1. Danny Calhoun addressed the City Council and stated he represented Darwin and Nikki Harris. He stated that Mr. Harris was a native to Fairhope and has worked for Terry Thompson Chevrolet for 15 years. He mentioned Mrs. Harris worked for Infirmary Health. Mr. Calhoun said that Mr. Harris wanted his own dealership and that was the reason for the request to rezone the property. He stated there was no opposition of the adjoining property owners and he requested the City Council to approve.

No one present opposed the proposed ordinance, the Public Hearing closed at 6:08 p.m.

In order to take immediate action Councilmember Quinn moved for immediate consideration. Seconded by Councilmember Ford, motion passed for immediate consideration passed unanimously by the following votes: AYE – Quinn, Stankoski, Mixon, Ford, and Kingrea. NAY - None. Councilmember Quinn moved for final adoption of Ordinance No.1476. Seconded by Councilmember Ford, motion passed for final adoption by the following votes: AYE – Quinn, Stankoski, Mixon, Ford, and Kingrea. NAY - None.

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Councilmember Stankoski introduced in writing, and moved for the adoption of the following resolution, a resolution to extend the Budget for the fiscal year through the month of October to allow invoices and expenditures to continue as needed. Seconded by Councilmember Kingrea, motion passed unanimously by voice vote.

**RESOLUTION NO. 1976-12**

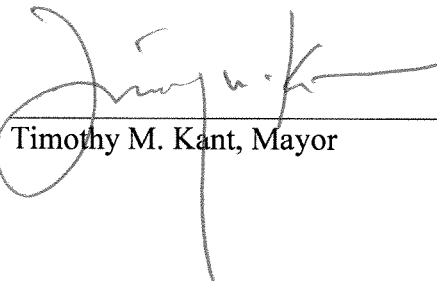
**WHEREAS**, the newly elected City Council will officially take office on November 5, 2012; and

**WHEREAS**, the Budget for the fiscal year ending September 30, 2013 has not been adopted by the incumbent City Council; and

**WHEREAS**, the City invoices need to continue being paid on a weekly basis, in order to take advantage of any available discounts, and to more nearly match the outflow of cash to the receipt of revenue from the three utility billing cycles.

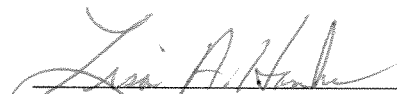
**NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE**, that the Budget for the fiscal year ending September 30, 2012 be extended through the month of October 2012 to allow the invoices and expenditures to continue as needed.

Adopted on this 24th day of September 2012



\_\_\_\_\_  
Timothy M. Kant, Mayor

Attest:



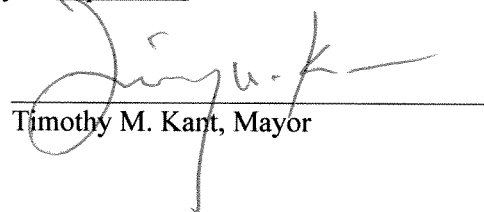
\_\_\_\_\_  
Lisa A. Hanks, MMC  
City Clerk

Councilmember Kingrea introduced in writing, and moved for the adoption of the following resolution, a resolution authorizing Mayor Timothy M. Kant to execute a contract between the City of Fairhope and ADP for professional services to replace the current time/attendance software and approve the monthly fee for software and terminals. Seconded by Councilmember Stankoski, motion passed unanimously by voice vote.

24 September 2012


**RESOLUTION NO. 1977-12**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA**, that Mayor Timothy M. Kant is authorized to execute a contract between The City of Fairhope and ADP for Professional Services to replace the current time/attendance software and approve the monthly fee for software and terminals for the City of Fairhope.

Adopted on this 24th day of September, 2012


\_\_\_\_\_  
Timothy M. Kant, Mayor

Attest:



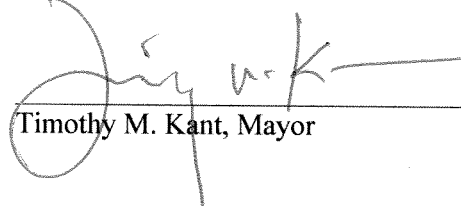
\_\_\_\_\_  
Lisa A. Hanks, MMC  
City Clerk

Councilmember Ford introduced in writing, and moved for the adoption of the following resolution, a resolution to purchase one (1) each, G&W Viper ST Recloser with SEL 651R Control for the Electric Department. Seconded by Councilmember Stankoski, motion passed unanimously by voice vote.

**RESOLUTION NO. 1978-12**

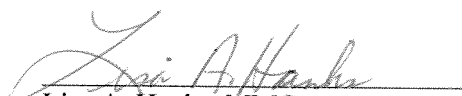
**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA**, as follows:

[1] That the City of Fairhope has voted to purchase one (1) each, G&W Viper ST Recloser with SEL 651R Control for the Electric Department and authorizes procurement without formal bid based on the option allowed by the Code of Alabama 1975, Section 41-16-51(b)(7) and Section 41-16(a)(13). The cost will be approximately \$17,828.00.

Adopted on this 24<sup>th</sup> day of September 2012


\_\_\_\_\_  
Timothy M. Kant, Mayor

Attest:



\_\_\_\_\_  
Lisa A. Hanks, MMC  
City Clerk

24 September 2012

Councilmember Quinn introduced in writing, and moved for the adoption of the following resolution, a resolution to award Bid for Painting of one Water Tank for the Water Department. Seconded by Councilmember Stankoski, motion passed unanimously by voice vote.

**RESOLUTION NO. 1979-12**

**BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF FAIRHOPE, ALABAMA,** as follows:

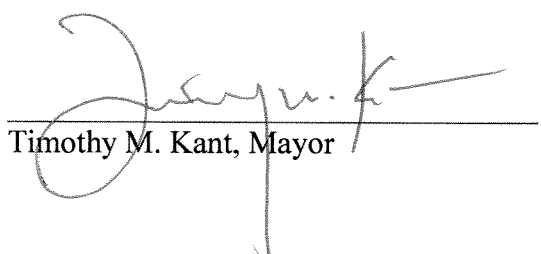
[1] That Thompson Engineering, Project Engineer, did request, receive, and open bids for Painting of One (1) Water Tank for the Water Department.

[2] At the appointed time and place, the following bids were opened and tabulated as follows:


Please see attached Bid Tabulation for a  
Painting of One (1) Water Tank for the Water Department

[3] After evaluating the bid proposals with the required bid specifications, Classic Protective Coatings, Inc., with the total bid proposal of \$487,695.00, is now awarded the bid for Painting of One (1) Water Tank for the Water Department.

Adopted on this 24th day of September, 2012

  
\_\_\_\_\_  
Timothy M. Kant, Mayor

Attest:

  
\_\_\_\_\_  
Lisa A. Hanks, MMC  
City Clerk

24 September 2012

BID TABULATION  
CITY OF FAIRHOPE  
REFURBISH AND PAINT 1M AND 2M GALLON ELEVATED WATER STORAGE TANKS  
FAIRHOPE, AL  
Thompson Engineering Project 12-4010-0004  
August 31, 2012  
Summary of Bids - Recommendation Only

CONTRACTOR	TOTAL 1MG TANK ONLY	MOBILIZATION	TOTAL UNIT PRICE ITEMS	TOTAL FOR RECOMMENDED AWARD ONLY
1. Classic Protective Coatings, Inc.	\$401,445.00	\$30,000.00	\$56,250.00	\$487,695.00
2. Dixie Painting & Sandblasting, Inc.	\$495,675.00	\$5,000.00	\$63,715.00	\$564,390.00
3. Tank Pro, Inc.	\$537,577.00	\$27,000.00	\$31,195.00	\$595,772.00
4. Utility Service Co., Inc.	\$580,300.00	\$20,000.00	\$52,000.00	\$652,300.00
5. Blastco Texas, Inc.	\$605,000.00	\$50,000.00	\$18,000.00	\$673,000.00
6. Caldwell Tanks	\$606,100.00	\$10,000.00	\$66,050.00	\$682,150.00
7. American Suncraft Company, Inc.	\$612,000.00	\$9,000.00	\$66,400.00	\$687,400.00
8. Robinson and Sons Construction Services, Inc.	\$650,000.00	\$150,000.00	\$63,500.00	\$863,500.00
9. TMI Coatings, Inc.	\$849,000.00	\$40,000.00	\$86,200.00	\$975,200.00

Items in *italics* were bid amounts, Items in **Bold Italics** are corrected bid amounts.

THIS IS TO CERTIFY THAT THIS IS A TRUE AND CORRECT COPY OF BIDS SUBMITTED TO THE CITY OF FAIRHOPE, ALABAMA AND THAT NO OTHER BIDS WERE RECEIVED.

THOMPSON ENGINEERING, INC.

BY: \_\_\_\_\_  
DATE: 9/17/12



BID TABULATION  
CITY OF FAIRHOPE  
REFURBISH AND PAINT 1M AND 2M GALLON ELEVATED WATER STORAGE TANKS  
FAIRHOPE, AL  
Thompson Engineering Project 12-4010-0004  
August 31, 2012  
Summary of Bids

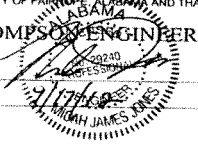
CONTRACTOR	TOTAL BASE BID	TOTAL BASE BID PLUS UNIT PRICE BID	TOTAL BASE BID PLUS UNIT PRICE BID PLUS DEDUCTIVE ALTERNATES
1. Dixie Painting & Sandblasting, Inc.	\$1,175,762.00	\$1,239,477.00	\$1,143,702.00
2. Tank Pro, Inc.	\$1,343,511.00	<b>\$1,374,706.80</b>	<b>\$1,220,281.80</b>
3. Classic Protective Coatings, Inc.	\$1,364,621.00	<b>\$1,420,871.00</b>	<b>\$1,378,546.00</b>
4. Utility Service Co., Inc.	\$1,428,400.00	\$1,480,400.00	\$1,355,400.00
5. American Suncraft Company, Inc.	\$1,592,720.00	\$1,659,120.00	\$1,597,120.00
6. Caldwell Tanks	\$1,671,110.00	\$1,737,160.00	\$1,637,700.00
7. Blastco Texas, Inc.	\$1,683,000.00	\$1,701,000.00	\$1,501,000.00
8. Robinson and Sons Construction Services, Inc.	\$1,700,000.00	\$1,763,500.00	\$1,730,500.00
9. TMI Coatings, Inc.	\$2,122,000.00	\$2,208,200.00	\$1,996,900.00

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THOMPSON ENGINEERING, INC.

BY: \_\_\_\_\_  
DATE: 9/17/12





24 September 2012



BID TABULATION  
CITY OF FAIRHOPE  
REFURBISH AND PAINT 1M AND 2M GALLON ELEVATED WATER STORAGE TANKS  
FAIRHOPE, ALABAMA  
Thompson Engineering Project 12-4010-0004  
August 31, 2012

DiDe Painting & Sandblasting, Inc. 6703 Boggan Level Road Andalusia, AL 36420 AL License No. 19589  
Tank Pro, Inc. 5500 Watermelon Road Northport, AL 36473 AL License No. 21899  
Classic Protective Coatings, Inc. N7670 State Highway 25 Menomonee, WI 54751 AL License No. 38410

BASE BID ITEM NO.	DESCRIPTION	UNIT OF MEASURE	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Mobilization/Demobilization Refurbish and Paint 1.0 MG Steel Elevated Water Storage Tank with Logo per Section 099600	L.S.	1	\$5,000.00	\$5,000.00	\$27,000.00	\$27,000.00	\$30,000.00	\$30,000.00
2.	Refurbish and Paint 2.0 MG Steel Elevated Water Storage Tank with Logo per Section 099601	L.S.	1	\$485,675.00	\$485,675.00	\$537,577.00	\$537,577.00	\$401,445.00	\$401,445.00
3.	Refurbish and Paint 1.0 MG Steel Elevated Water Storage Tank with Logo per Section 099601	L.S.	1	\$675,087.00	\$675,087.00	\$778,934.00	\$778,934.00	\$933,178.00	\$933,178.00
TOTAL BASE BID for Items 1 through 3					\$1,175,762.00		\$1,343,511.00		\$1,384,621.00

UNIT PRICE ITEM NO.	DESCRIPTION	UNIT OF MEASURE	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Replace Ladder in Tank	LF	40	\$35.00	\$1,400.00	\$75.52	\$3,020.80	\$110.00	\$4,400.00
2.	Pl Repair By Welding Rods	Pound	200	\$30.00	\$6,000.00	\$2.00	\$400.00	\$100.00	\$20,000.00
3.	Tank Repair By Patching	Pound	200	\$30.00	\$6,000.00	\$5.00	\$1,000.00	\$100.00	\$20,000.00
4.	Treat 1.0 MG Elevated Storage Tank for Chlorides	Each	1	\$18,156.00	\$18,156.00	\$12,415.00	\$12,415.00	\$2,500.00	\$2,500.00
5.	Treat 2.0 MG Elevated Storage Tank for Chlorides	Each	1	\$28,758.00	\$28,758.00	\$10,475.00	\$10,475.00	\$3,500.00	\$3,500.00
6.	Install 20" Manway in 1.0 MG Elevated Storage Tank	Each	1	\$3,400.00	\$3,400.00	\$3,085.00	\$3,085.00	\$5,850.00	\$5,850.00
Total Unit Price Items 1 through 6					\$63,715.00		\$31,195.80		\$56,250.00
							<del>\$31,200.00</del>		<del>\$20,260.00</del>

Items in ~~del~~ and struck through were bid amounts. Items in **bold** *italics* are corrected bid items.

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BID TABULATION  
CITY OF FAIRHOPE  
REFURBISH AND PAINT 1M AND 2M GALLON ELEVATED WATER STORAGE TANKS  
FAIRHOPE, ALABAMA  
Thompson Engineering Project 12-4010-0004  
August 31, 2012

DiDe Painting & Sandblasting, Inc. 6703 Boggan Level Road Andalusia, AL 36420 AL License No. 19589  
Tank Pro, Inc. 5500 Watermelon Road Northport, AL 36473 AL License No. 21899  
Classic Protective Coatings, Inc. N7670 State Highway 25 Menomonee, WI 54751 AL License No. 38410

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Deduction to Refurbish and Paint 1.0 MG Steel Elevated Water Storage Tank with Logo per Section 099610	L.S.	1	\$36,150.00	\$36,150.00	\$69,810.00	\$69,810.00	<b>\$18,450.00</b>	<b>\$18,450.00</b>
2.	Deduction to Refurbish and Paint 2.0 MG Steel Elevated Water Storage Tank with Logo per Section 099611	L.S.	1	\$59,625.00	\$59,625.00	\$84,615.00	\$84,615.00	<b>\$23,875.00</b>	<b>\$23,875.00</b>
TOTAL DEDUCTIVE ALTERNATES					\$95,775.00		\$154,425.00		\$42,325.00
BID PRICE COMBINATIONS									
TOTAL BASE BID					\$1,175,762.00		\$1,343,511.00		\$1,364,621.00
TOTAL BASE BID PLUS UNIT PRICE BID					\$1,239,477.00		\$1,374,706.80		\$1,420,871.00
TOTAL BASE BID PLUS UNIT PRICE BID PLUS DEDUCTIVE ALTERNATES					\$1,143,702.00		\$1,220,281.80		\$1,378,546.00
							<del>\$1,220,386.00</del>		<del>\$128,575.00</del>

NOTES:

1. Bidder made a mistake by inserting the cost per tank instead of the deductive price difference. This was confirmed by telephone call with Classic Protective Coatings, Inc.
2. Bid Form Addendum No. 2 was not used. Addendum was acknowledged in Bid Package

Items in ~~del~~ and struck through were bid amounts. Items in **bold** *italics* are corrected bid items.

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BID TABULATION  
CITY OF FAIRHOPE  
REFURBISH AND PAINT 1M AND 2M GALLON ELEVATED WATER STORAGE TANKS  
FAIRHOPE, ALABAMA  
Thompson Engineering Project 12-4010-0004  
August 31, 2012

Utility Service Co., Inc.  
536 Courtney Hodges Blvd  
Perry, Ga 31069

American Suncraft Company, Inc.  
10836 Schiller Road  
Medway, Ohio 45341

Caldwell Tanks  
4000 Tower Road  
Louisville, KY 40219

BASE BID ITEM NO.	DESCRIPTION	UNIT OF MEASURE	QUANTITY	AL License No. 40319		AL License No. 44365		AL License No. 7071	
				UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Mobilization/Demobilization	L.S.	1	\$20,000.00	\$20,000.00	\$0,000.00	\$0,000.00	\$10,000.00	\$10,000.00
2.	Refurbish and Paint 1.0 MG Steel Elevated Water Storage Tank with Logo per Section 099600	L.S.	1	\$580,300.00	\$580,300.00	\$612,000.00	\$612,000.00	\$606,160.00	\$606,160.00
3.	Refurbish and Paint 2.0 MG Steel Elevated Water Storage Tank with Logo per Section 099601	L.S.	1	\$828,100.00	\$828,100.00	\$971,720.00	\$971,720.00	\$1,054,950.00	\$1,054,950.00
TOTAL BASE BID for Items 1 through 3					\$1,428,400.00		\$1,592,720.00		\$1,671,110.00

UNIT PRICE ITEMS ITEM NO.	DESCRIPTION	UNIT OF MEASURE	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Replace Ladder in Tank	LF	40	\$100.00	\$4,000.00	\$120.00	\$4,800.00	\$70.00	\$2,800.00
2.	Pic Repair By Welding Rods	Pound	200	\$25.00	\$5,000.00	\$100.00	\$20,000.00	\$60.00	\$12,000.00
3.	Tank Repair By Patching	Pound	200	\$30.00	\$6,000.00	\$24.00	\$4,800.00	\$15.00	\$3,000.00
4.	Treat 1.0 MG Elevated Storage Tank for Chlorides	Each	1	\$12,500.00	\$12,500.00	\$8,500.00	\$8,500.00	\$18,000.00	\$18,000.00
5.	Treat 2.0 MG Elevated Storage Tank for Chlorides	Each	1	\$20,000.00	\$20,000.00	\$9,800.00	\$9,800.00	\$27,000.00	\$27,000.00
6.	Install 20' Manway in 1.0 MG Elevated Storage Tank	Each	1	\$4,500.00	\$4,500.00	\$6,500.00	\$6,500.00	\$3,250.00	\$3,250.00
Total Unit Price Items 1 through 6					\$52,900.00		\$98,400.00		\$66,050.00

Items in ~~italics~~ and struck through were bid amounts. Items in **bold italics** are corrected bid items.

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BID TABULATION  
CITY OF FAIRHOPE  
REFURBISH AND PAINT 1M AND 2M GALLON ELEVATED WATER STORAGE TANKS  
FAIRHOPE, ALABAMA  
Thompson Engineering Project 12-4010-0004  
August 31, 2012

Utility Service Co., Inc.  
536 Courtney Hodges Blvd  
Perry, Ga 31069

American Suncraft Company, Inc.  
10836 Schiller Road  
Medway, Ohio 45341

Caldwell Tanks  
4000 Tower Road  
Louisville, KY 40219

DEDUCTIVE ALTERNATE BID ITEMS ITEM NO.	DESCRIPTION	UNIT OF MEASURE	QUANTITY	AL License No. 40319		AL License No. 44365		AL License No. 7071	
				UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Deduction to Refurbish and Paint 1.0 MG Steel Elevated Water Storage Tank with Logo per Section 099610	L.S.	1	\$50,000.00	\$50,000.00	\$29,000.00	\$29,000.00	\$36,960.00	\$36,960.00
2.	Deduction to Refurbish and Paint 2.0 MG Steel Elevated Water Storage Tank with Logo per Section 099611	L.S.	1	\$75,000.00	\$75,000.00	\$33,000.00	\$33,000.00	\$82,500.00	\$82,500.00
TOTAL DEDUCTIVE ALTERNATES					\$125,000.00		\$62,000.00		\$99,460.00
BID PRICE COMBINATIONS									
TOTAL BASE BID					\$1,428,400.00		\$1,592,720.00		\$1,671,110.00
TOTAL BASE BID PLUS UNIT PRICE BID					\$1,480,400.00		\$1,659,120.00		\$1,737,160.00
TOTAL BASE BID PLUS UNIT PRICE BID PLUS DEDUCTIVE ALTERNATES					\$1,355,400.00		\$1,597,120.00		\$1,637,700.00

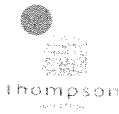
NOTES:

- Bidder made a mistake by inserting the cost per tank instead of the deductive price difference. This was confirmed by telephone call with Classic Protective Coatings, Inc.
- Bid Form from Addendum No. 2 was not used. Addendum was acknowledged in Bid Package.

Items in ~~italics~~ and struck through were bid amounts. Items in **bold italics** are corrected bid items.

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24 September 2012



**BID TABULATION**  
**CITY OF FAIRHOPE**  
**REFURBISH AND PAINT 1M AND 2M GALLON ELEVATED WATER STORAGE TANKS**  
**FAIRHOPE, ALABAMA**  
 Thompson Engineering Project 12-4610-0004  
 August 31, 2012

Blasco Texas, Inc. 5514 Easthampton Drive Houston, TX 77039 AL License No. 43750	Robinson and Sons Construction 80 Fifth Ave. Haleyville, AL 35565 AL License No. 16108	TMI Coatings, Inc. 3291 Terminal Drive St. Paul, MN 55121 AL License No. 38406
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BASE BID ITEM NO.	DESCRIPTION	UNIT OF MEASURE	QUANTITY	Blasco Texas, Inc.		Robinson and Sons Construction		TMI Coatings, Inc.	
				UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Mobilization/Demobilization Refurbish and Paint 1.0 MG Steel Elevated Water Storage Tank with Logo per Section 099600	L.S.	1	\$50,000.00	\$50,000.00	\$150,000.00	\$150,000.00	\$40,000.00	\$40,000.00
2.	Refurbish and Paint 2.0 MG Steel Elevated Water Storage Tank with Logo per Section 099601	L.S.	1	\$605,000.00	\$605,000.00	\$650,000.00	\$650,000.00	\$849,000.00	\$849,000.00
3.	Instal 20" Manway in 1.0 MG Elevated Storage Tank	L.S.	1	\$1,028,000.00	\$1,028,000.00	\$900,000.00	\$900,000.00	\$1,233,000.00	\$1,233,000.00
<b>TOTAL BASE BID for items 1 through 3</b>					<b>\$1,683,000.00</b>		<b>\$1,700,000.00</b>		<b>\$2,122,000.00</b>

UNIT PRICE ITEMS	DESCRIPTION	UNIT OF MEASURE	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Replace Ladder in Tank	LF	40	\$100.00	\$4,000.00	\$300.00	\$12,000.00	\$200.00	\$8,000.00
2.	Pit Repair By Welding Rods	Pound	200	\$15.00	\$3,000.00	\$50.00	\$10,000.00	\$90.00	\$18,000.00
3.	Tank Repair By Patching	Pound	200	\$15.00	\$3,000.00	\$50.00	\$10,000.00	\$38.00	\$7,200.00
4.	Treat 1.0 MG Elevated Storage Tank for Chlorides	Each	1	\$3,500.00	\$3,500.00	\$10,000.00	\$10,000.00	\$21,500.00	\$21,500.00
5.	Treat 2.0 MG Elevated Storage Tank for Chlorides	Each	1	\$4,500.00	\$4,500.00	\$15,000.00	\$15,000.00	\$24,500.00	\$24,500.00
6.	Instal 20" Manway in 1.0 MG Elevated Storage Tank	Each	1	NO BID (1)	\$0.00	\$6,500.00	\$6,500.00	\$7,000.00	\$7,000.00
<b>Total Unit Price Items 1 through 6</b>					<b>\$18,000.00</b>		<b>\$63,500.00</b>		<b>\$86,200.00</b>

Items in *italics* and struck through were bid amounts. Items in **bold italics** are corrected bid items.

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**BID TABULATION**  
**CITY OF FAIRHOPE**  
**REFURBISH AND PAINT 1M AND 2M GALLON ELEVATED WATER STORAGE TANKS**  
**FAIRHOPE, ALABAMA**  
 Thompson Engineering Project 12-4610-0004  
 August 31, 2012

Blasco Texas, Inc. 5514 Easthampton Drive Houston, TX 77039 AL License No. 43750	Robinson and Sons Construction 80 Fifth Ave. Haleyville, AL 35565 AL License No. 16108	TMI Coatings, Inc. 3291 Terminal Drive St. Paul, MN 55121 AL License No. 38406
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DEDUCTIVE ALTERNATE BID ITEMS									
ITEM NO.	DESCRIPTION	UNIT OF MEASURE	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	Deduction to Refurbish and Paint 1.0 MG Steel Elevated Water Storage Tank with Logo per Section 099610	L.S.	1	\$45,000.00	\$45,000.00	\$15,000.00	\$15,000.00	\$89,500.00	\$89,500.00
2.	Deduction to Refurbish and Paint 2.0 MG Steel Elevated Water Storage Tank with Logo per Section 099611	L.S.	1	\$65,000.00	\$65,000.00	\$18,000.00	\$18,000.00	\$121,800.00	\$121,800.00
<b>TOTAL DEDUCTIVE ALTERNATES</b>					<b>\$110,000.00</b>		<b>\$33,000.00</b>		<b>\$211,300.00</b>

BID PRICE COMBINATIONS									
TOTAL BASE BID					\$1,683,000.00	TOTAL		\$1,700,000.00	\$2,122,000.00
TOTAL BASE BID PLUS UNIT PRICE BID					\$1,701,000.00	TOTAL		\$1,763,500.00	\$2,208,200.00
TOTAL BASE BID PLUS UNIT PRICE BID PLUS DEDUCTIVE ALTERNATES					\$1,591,000.00	TOTAL		\$1,730,500.00	\$1,996,900.00

NOTES:  
 1. Bidder made a mistake by inserting the cost per tank instead of the deductive price difference. This was confirmed by telephone call with Clouac Protective Coatings, Inc.  
 2. Bid Form from Addendum No. 2 was not used. Addendum was acknowledged in Bid Package.

Items in *italics* and struck through were bid amounts. Items in **bold italics** are corrected bid items.

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24 September 2012

Councilmember Quinn introduced in writing, and moved for the adoption of the following resolution, a resolution authorizing Mayor Timothy M. Kant to dispose of personal property owned by the City of Fairhope (4 pallets of used, incandescent traffic lights and miscellaneous hardware) declaring it surplus and sale of same to the City of Lafayette, Alabama. Seconded by Councilmember Ford, motion passed unanimously by voice vote.

**RESOLUTION NO. 1980-12**

WHEREAS, the City of Fairhope, Alabama, has certain items of personal property which are no longer needed for public or municipal purposes; and

WHEREAS, Section 11-43-56 of the Code of Alabama of 1975 authorizes the municipal governing body to dispose of unneeded personal property;

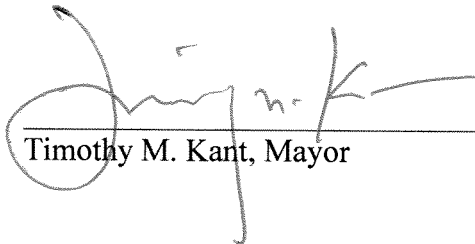
NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF FAIRHOPE, ALABAMA, AS FOLLOWS:

SECTION 1. That the following personal property owned by the City of Fairhope, Alabama, is not needed for public or municipal purposes, and is hereby declared surplus:


Four (4) pallets worth of used, incandescent traffic lights, yellow in color and miscellaneous hardware for hanging.

SECTION 2. That the Mayor is hereby authorized and directed to dispose of the personal property owned by the City of Fairhope, Alabama, described in Section 1, above, by the sale of said items to the City of Lafayette, Alabama.

ADOPTED AND APPROVED THIS 24TH DAY OF SEPTEMBER, 2012

  
\_\_\_\_\_  
Timothy M. Kant, Mayor

**ATTEST:**

  
\_\_\_\_\_  
Lisa A. Hanks, MMC  
City Clerk

24 September 2012

Councilmember Stankoski moved for final adoption of Ordinance No. 1477, an Ordinance regulating and licensing Sexually Oriented Businesses. (Introduced at the September 10, 2012 City Council meeting). Seconded by Councilmember Kingrea, motion for final adoption passed unanimously by the following votes: AYE – Quinn, Stankoski, Mixon, Ford, and Kingrea. NAY - None.

Councilmember Kingrea moved for final adoption of Ordinance No. 1478, an Ordinance to establish and provide a Compensation and Job Classification Plan for the City of Fairhope and to set Limitations for Hiring Employees and Pay Rates. (Introduced at the September 10, 2012 City Council meeting). Seconded by Councilmember Quinn, motion for final adoption passed unanimously by the following votes: AYE – Quinn, Stankoski, Mixon, Ford, and Kingrea. NAY - None.

Councilmember Quinn moved to approve charge-off of Miscellaneous Accounts Receivables prior to fiscal year ending 2009 in the amount of \$5,216.13. Seconded by Councilmember Stankoski, motion passed unanimously by voice vote.

Councilmember Stankoski moved to approve charge-off of Uncollectible Utility Accounts for the fiscal year 2007 – 2008 in the amount of \$109,493.79. Seconded by Councilmember Quinn, motion passed unanimously by voice vote.

Councilmember Quinn moved to approve to fill the vacancy of the following positions: an Equipment Operator Apprentice and an Equipment Operator I for the Public Works Department with a starting pay of \$12.00 per hour; and two Corrections Officers for the Police Department with a starting pay of \$15.00 per hour. Seconded by Councilmember Ford, motion passed unanimously by voice vote.

There being no further business to come before the City Council, the meeting was duly adjourned at 6:15 p.m.



Lonnie L. Mixon, Council President



Lisa A. Hanks, MMC  
City Clerk